#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

#### WASHINGTON, DC 20549

## FORM 8-K

**CURRENT REPORT** 

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 Date of report (Date of earliest event reported) October 29, 2015

## **MERITAGE HOMES CORPORATION**

(Exact Name of Registrant as Specified in Charter)

Maryland

1-9977

86-0611231

(State or Other Jurisdiction of Incorporation)

(Commission File Number) (IRS Employer

Identification No.)

8800 E. Raintree Drive, Suite 300, Scottsdale, Arizona 85260

(Address of Principal Executive Offices) (Zip Code)

(480) 515-8100

(Registrant's telephone number, including area code)

### (Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

 $\square$  Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On October 29, 2015, we announced in a press release information concerning our results for the quarterly period endedSeptember 30, 2015. A copy of this press release, including information concerning forward-looking statements and factors that may affect our future results, is attached as Exhibit 99.1. This press release is being furnished, not filed, under Item 2.02 in this Report on Form 8-K.

ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS

(d) Exhibits

99.1 Press Release dated October 29, 2015

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: October 29, 2015

## MERITAGE HOMES CORPORATION

/s/ Larry W. Seay

By: Larry W. Seay Executive Vice President and Chief Financial Officer



## Contacts:

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# Meritage Homes reports third quarter 2015 results, including a 10% increase in total order value with 21% increases in home closing revenue and ending backlog value

SCOTTSDALE, Ariz., October 29, 2015 - Meritage Homes Corporation (NYSE: MTH), a leading U.S. homebuilder, announced today third quarter results for the period ended September 30, 2015.

## Summary Operating Results (unaudited) (Dollars in thousands, except per share amounts)

	Three Months Ended September 30,				Nine Mor	Ended Septemb	ember 30,	
	2015		2014	%Chg	2015		2014	%Chg
Homes closed (units)	 1,712		1,522	12 %	 4,603		3,999	15 %
Home closing revenue	\$ 661,884	\$	545,524	21 %	\$ 1,770,184	\$	1,454,103	22 %
Average sales price - closings	\$ 387	\$	358	8 %	\$ 385	\$	364	6 %
Home orders (units)	1,567		1,500	4 %	5,532		4,672	18 %
Home order value	\$ 629,977	\$	573,643	10 %	\$ 2,188,604	\$	1,747,118	25 %
Average sales price - orders	\$ 402	\$	382	5 %	\$ 396	\$	374	6 %
Ending backlog (units)					3,043		2,705	12 %
Ending backlog value					\$ 1,264,872	\$	1,043,741	21 %
Average sales price - backlog					\$ 416	\$	386	8 %
Net earnings	\$ 30,308	\$	32,577	(7)%	\$ 75,841	\$	93,033	(18)%
Diluted EPS	\$ 0.73	\$	0.79	(8)%	\$ 1.83	\$	2.27	(19)%

#### MANAGEMENT COMMENTS

"Our third quarter results reflect strong order growth in our east and west regions this year, which drove a 21% increase in our third quarter home closing revenue," said Steven J. Hilton, chairman and chief executive officer of Meritage Homes. "I am pleased that we were able to deliver more than 1,700 homes to our customers during the quarter despite encountering headwinds from labor shortages and weather-related challenges in some of our markets.

"Rising construction costs driven by labor shortages have pressured our home closing gross margin this year, which was 19% for the third quarter," said Mr. Hilton. "However, we expect to see our margins increase over the next 12-18 months as we improve the margins in our East region, made up primarily of new markets we have entered in recent years, which have not yet achieved anticipated operating efficiencies.

"We finished the third quarter with 250 actively selling communities -- more than we have ever had in our 30-year history, which positions us for additional growth in 2016. While recent order volumes may be less robust than expected and conditions vary by market, they remain healthy overall. We believe our expanded position in many of the best markets will provide for more consistent performance over the long term," continued Mr. Hilton.

"As we enter our fourth quarter, we are doing our best to complete and close homes by year-end where schedules have slipped due to weather and labor issues, so that our customers can move in as soon as possible. Based on our backlog and current costs, we anticipate fourth quarter home closing revenue of approximately \$750-800 million and diluted EPS of approximately \$1.10-1.35 for the quarter."

#### THIRD QUARTER RESULTS

- Net earnings were \$30.3 million or \$0.73 per diluted share for the third quarter of 2015, compared to \$32.6 million or \$0.79 per diluted share in the third quarter of 2014, reflecting higher home closing revenue in the third quarter of 2015, offset by lower gross margins on closings and a charge of \$4.1 million or \$0.06 per diluted share due to an unfavorable ruling on litigation related to a Nevada-based joint venture.
- Home closing revenue increased 21% over the prior year's third quarter, with a 12% increase in home closings and an 8% increase in the average price of
  homes closed during the quarter. The East region led with 47% growth over the prior year in home closing revenue, followed by 20% growth in the West
  region and 3% in the Central region, where closings in the Dallas and Houston markets were delayed due to excessive spring rainfall.
- Home closing gross margin of 19.0% in the third quarter of 2015 declined from 20.4% in the third quarter of 2014 due to increased land costs and construction cost increases driven by labor shortages in certain markets,

and lower than average margins in the East, primarily associated with the company's most recent acquisitions. Approximately \$2.0 million of real estate impairments related to option abandonments are included in cost of sales for the quarter.

- General and administrative expenses decreased to 4.3% of total third quarter closing revenue in 2015 from 5.2% in the prior year. Commissions and other sales costs were 7.3% and 7.4% of third quarter home closing revenue in 2015 and 2014, respectively.
- Interest expense increased by \$3.7 million to \$4.2 million in the third quarter of 2015, primarily due to greater interest incurred associated with the issuance of \$200 million of new senior notes in early June 2015.
- The third quarter effective tax rate was 35% in 2015 compared to 31% in 2014. The 2014 effective tax rate reflected the benefit of federal energy tax credits on Meritage's highly energy efficient homes. A similar benefit has yet to be recognized in 2015 as the legislative renewal of energy tax credits has not yet occurred.
- Total order value grew 10% to \$630.0 million in the third quarter of 2015, compared to \$573.6 million in the prior year. Total orders increased 4% and average sales prices rose 5% over 2014's third quarter. The increases were primarily driven by community count growth and stronger demand in Arizona, California and Florida, where orders grew 37%, 29% and 10%, respectively in the third quarter of 2015 compared to 2014. Order declines in Denver and Dallas were partially attributable to extended delivery schedules resulting from weather-related delays in starting new homes, which management believes have discouraged some buyers from contracting for new homes. Softer demand in Houston related to lower oil prices also contributed to the decline in Texas' orders.
- Average orders per active community during the quarter slowed to 6.4 in the third quarter of 2015 compared to 7.5 in 2014, reflecting a 23% increase in average active communities during the quarter compared to the prior year, offset by less robust demand in certain markets.
- Ending community count at September 30, 2015 grew 11% to 250 from 225 at September 30, 2014.
- Ending backlog value at September 30 was 21% higher in 2015 than in 2014, with 12% more units in backlog and an 8% increase in the average price of orders in backlog.

#### YEAR TO DATE RESULTS

Net earnings were \$75.8 million for the first nine months of 2015, compared to \$93.0 million for the first nine months of 2014, as a 22% increase in 2015 year-to-date home closing revenue was offset by reduced home closing margins impacted by impairments and the \$4.1 million litigation-related charge in the third quarter of 2015.

- Home closings for the first three quarters of the year increased 15% over 2014, and average sales prices increased 6% over the same period.
- Year-to-date home closing gross margin in 2015 was 18.9%, compared to 21.6% for 2014, reflecting higher land and construction costs with less home price appreciation in 2015, in addition to \$4.0 million of real estate related impairments through the first nine months of 2015. Prior year margins benefited from a disproportionate rise in home prices relative to land and construction costs increases during 2013 and early 2014.
- Total commissions and selling expenses represented 7.6% of year-to-date 2015 home closing revenue, compared to 7.4% in 2014. General and administrative expenses declined to 4.8% of total closing revenue in 2015 compared to 5.1% in 2014.
- Interest expense for the first nine months of the year increased to \$12.0 million in 2015 compared to \$4.6 million in 2014 due to a higher debt balance in 2015.

#### **BALANCE SHEET**

- The company ended the third quarter of 2015 with \$235.4 million in cash and cash equivalents, compared to \$103.3 million at December 31, 2014. The increase in cash was primarily due to the issuance of \$200 million of senior notes in June 2015, a portion of which was used to acquire real estate.
- Real estate assets increased to \$2.09 billion at September 30, 2015, compared to \$1.88 billion at December 31, 2014, as the balance of homes under contract under construction increased \$176.6 million, accounting for most of the increase.
- Net debt-to-capital ratio at quarter-end of 43.1% was consistent with the 42.9% ratio at December 31, 2014.
- In June 2015, the company issued \$200 million of 6.0% senior unsecured notes with a maturity date of June 2025, and also extended the maturity of its
   \$500 million revolving credit facility by one year to July 2019 in order to provide ample liquidity for future growth.
- Total lot supply at the end of the quarter was approximately 29,000, compared to approximately 29,500 at September 30, 2014. Based on trailing twelve months closings, total lots at September 30, 2015 represented approximately a 4.5 year supply of lots.



### CONFERENCE CALL

Management will host a conference call today to discuss the Company's results at 11:00 a.m. Eastern Time (8:00 a.m. Arizona Time). The call will be webcast with an accompanying slideshow available on the "Investor Relations" page of the Company's web site at http://investors.meritagehomes.com. Telephone participants may avoid any delays by pre-registering for the call using the following link to receive a special dial-in number and PIN.

Conference Call registration link: http://dpregister.com/10072723.

Telephone participants who are unable to pre-register may dial in to 866 -226-4948 on the day of the call. International dial-in number is 1-412-902-4125.

A replay of the call will be available through November 12, 2015, beginning at 1:00 p.m. ET on October 29, 2015 on the website noted above, or by dialing 877-344-7529, and referencing conference number 10072723. For more information, visit www.meritagehomes.com.

## Meritage Homes Corporation and Subsidiaries Consolidated Income Statements (Unaudited) (In thousands, except per share data)

	Three Months Ended Se			eptember 30,	Nine Months End		ded September 30,		
		2015		2014		2015		2014	
Homebuilding:									
Home closing revenue	\$	661,884	\$	545,524	\$	1,770,184	\$	1,454,103	
Land closing revenue		8,072		11,252		16,285		16,622	
Total closing revenue		669,956		556,776		1,786,469		1,470,725	
Cost of home closings		(536,267)		(434,286)		(1,434,843)	_	(1,140,305)	
Cost of land closings		(7,445)		(11,729)		(14,992)		(18,084)	
Total cost of closings		(543,712)		(446,015)		(1,449,835)		(1,158,389)	
Home closing gross profit		125,617		111,238		335,341		313,798	
Land closing gross profit/(loss)		627		(477)		1,293		(1,462)	
Total closing gross profit		126,244		110,761		336,634		312,336	
Financial Services:									
Revenue		3,000		2,749		8,276		7,099	
Expense		(1,253)		(1,238)		(3,914)		(3,444)	
Earnings from financial services unconsolidated entities and other, net		3,854		2,783		9,155		7,281	
Financial services profit		5,601		4,294		13,517		10,936	
Commissions and other sales costs		(48,097)		(40,211)		(134,876)		(107,250)	
General and administrative expenses		(28,774)		(29,218)		(86,074)		(75,460)	
Loss from other unconsolidated entities, net		(123)		(134)		(415)		(364)	
Interest expense		(4,187)		(460)		(11,962)		(4,569)	
Other income/(expense), net		(3,996)		1,998		(3,445)		6,395	
Earnings before income taxes		46,668		47,030		113,379	_	142,024	
Provision for income taxes		(16,360)		(14,453)		(37,538)		(48,991)	
Net earnings	\$	30,308	\$	32,577	\$	75,841	\$	93,033	
Earnings per share:									
Basic									
Earnings per share	\$	0.76	\$	0.83	\$	1.92	\$	2.39	

Weighted average shares outstanding	39,663	39,123	39,568	38,977
Diluted				
Earnings per share	\$ 0.73 \$	0.79 \$	1.83 \$	2.27
Weighted average shares outstanding	42,192	41,656	42,134	41,564

## Meritage Homes Corporation and Subsidiaries Consolidated Balance Sheets (In thousands) (unaudited)

	September 30, 2015			December 31, 2014		
Assets:						
Cash and cash equivalents	\$	235,409	\$	103,333		
Other receivables		59,617		56,763		
Real estate <sup>(1)</sup>		2,088,690		1,877,682		
Real estate not owned		_		4,999		
Deposits on real estate under option or contract		91,526		94,989		
Investments in unconsolidated entities		10,374		10,780		
Property and equipment, net		34,403		32,403		
Deferred tax asset		66,850		64,137		
Prepaids, other assets and goodwill		77,017		71,052		
Total assets	\$	2,663,886	\$	2,316,138		
Liabilities:						
Accounts payable	\$	113,869	\$	83,619		
Accrued liabilities		161,803		154,144		
Home sale deposits		39,587		29,379		
Liabilities related to real estate not owned		_		4,299		
Loans payable and other borrowings		41,898		30,722		
Senior and convertible senior notes		1,104,060		904,486		
Total liabilities		1,461,217		1,206,649		
Stockholders' Equity:						
Preferred stock		_		_		
Common stock		397		391		
Additional paid-in capital		556,121		538,788		
Retained earnings		646,151		570,310		
Total stockholders' equity		1,202,669		1,109,489		
Total liabilities and stockholders' equity	\$	2,663,886	\$	2,316,138		
<sup>(1)</sup> Real estate – Allocated costs:						
Homes under contract under construction	\$	505,527	\$	328,931		
Unsold homes, completed and under construction		301,528		302,288		
Model homes		135,323		109,614		
Finished home sites and home sites under development		1,146,312		1,136,849		
Total real estate	\$	2,088,690	\$	1,877,682		

## Supplemental Information and Non-GAAP Financial Disclosures (Dollars in thousands – unaudited):

2	015			Nine Months Ended September 30,				
			2014		2015		2014	
\$	3,565	\$	2,972	\$	10,294	\$	8,154	
\$	58,870	\$	44,355	\$	54,060	\$	32,992	
	17,857		14,695		49,665		43,333	
	(4,187)		(460)		(11,962)		(4,569)	
	(11,144)		(8,135)		(30,367)		(21,301)	
\$	61,396	\$	50,455	\$	61,396	\$	50,455	
	\$ \$	\$58,870 17,857 (4,187) (11,144)	\$ 58,870 \$ 17,857 (4,187) (11,144)	\$ 58,870 \$ 44,355 17,857 14,695 (4,187) (460) (11,144) (8,135)	\$ 58,870 \$ 44,355 \$ 17,857 14,695 (4,187) (460) (11,144) (8,135)	\$ 58,870 \$ 44,355 \$ 54,060 17,857 14,695 49,665 (4,187) (460) (11,962) (11,144) (8,135) (30,367)	\$ 58,870 \$ 44,355 \$ 54,060 \$ 17,857 14,695 49,665 (4,187) (460) (11,962) (11,144) (8,135) (30,367)	

	Septemb	oer 30, 2015	Decemb	er 31, 2014
Notes payable and other borrowings	\$	1,145,958	\$	935,208
Stockholders' equity		1,202,669		1,109,489
Total capital		2,348,627		2,044,697
Debt-to-capital		48.8%		45.7 %
Notes payable and other borrowings	\$	1,145,958	\$	935,208
Less: cash and cash equivalents		(235,409)		(103,333)
Net debt		910,549		831,875
Stockholders' equity		1,202,669		1,109,489
Total net capital	\$	2,113,218	\$	1,941,364
Net debt-to-capital		43.1%		42.9%

## Meritage Homes Corporation and Subsidiaries Consolidated Statements of Cash Flows (In thousands) (unaudited)

	Nine Months Ende	ed Septe	mber 30,
	2015		2014
Cash flows from operating activities:			
Net earnings	\$ 75,841	\$	93,033
Adjustments to reconcile net earnings to net cash used in operating activities:			
Depreciation and amortization	10,294		8,154
Stock-based compensation	12,418		9,035
Excess income tax benefit from stock-based awards	(2,040)		(2,197)
Equity in earnings from unconsolidated entities	(8,740)		(6,917)
Distribution of earnings from unconsolidated entities	9,446		8,784
Other	1,246		8,361
Changes in assets and liabilities:			
Increase in real estate	(198,520)		(343,763)
Decrease/(increase) in deposits on real estate under option or contract	2,719		(27,552)
Increase in receivables, prepaids and other assets	(6,067)		(19,502)
Increase in accounts payable and accrued liabilities	39,949		33,920
Increase in home sale deposits	10,208		9,015
Net cash used in operating activities	 (53,246)		(229,629)
Cash flows from investing activities:			
Investments in unconsolidated entities	(300)		(245)
Purchases of property and equipment	(12,334)		(16,367)
Proceeds from sales of property and equipment	92		173
Maturities of investments and securities	_		115,584
Payments to purchase investments and securities	_		(35,697)
Cash paid for acquisitions	_		(130,677)
Net cash used in investing activities	 (12,542)		(67,229)
Cash flows from financing activities:			· · ·
Repayment of loans payable and other borrowings	(4,044)		(6,524)
Proceeds from issuance of senior notes	200,000		_
Debt issuance costs	(3,013)		_
Proceeds from issuance of common stock, net			110,420
Excess income tax benefit from stock-based awards	2,040		2,197
Proceeds from stock option exercises	2,881		734
Net cash provided by financing activities	 197,864		106,827
Net increase/(decrease) in cash and cash equivalents	 132,076		(190,031)
Beginning cash and cash equivalents	103,333		274,136
Ending cash and cash equivalents <sup>(2)</sup>	\$ 235,409	\$	84,105

(2) Ending cash and cash equivalents excludes investments and securities of \$9.9 million as of September 30, 2014.

## Meritage Homes Corporation and Subsidiaries Operating Data (Dollars in thousands) (unaudited)

		Three Months Ended					
	Septembe	September 30, 2015			er 30,	, 2014	
	Homes		Value	Homes		Value	
mes Closed:							
Arizona	302	\$	92,888	236	\$	77,793	
California	236		120,387	196		97,260	
Colorado	123		56,927	114		49,792	
West Region	661		270,202	546		224,845	
Texas	517		183,455	584		178,614	
Central Region	517		183,455	584		178,614	
Florida	202		90,285	164		61,713	
Georgia	62		20,663	37		11,899	
North Carolina	165		63,532	104		43,413	
South Carolina	80		25,812	37		11,494	
Tennessee	25		7,935	50		13,546	
East Region	534		208,227	392		142,065	
Total	1,712	\$	661,884	1,522	\$	545,524	
mes Ordered:							
Arizona	272	\$	96,867	198	\$	67,753	
California	203		110,076	157		87,610	
Colorado	84		43,782	153		66,744	
West Region	559		250,725	508		222,107	
Texas	452		165,206	537		181,127	
Central Region	452		165,206	537		181,127	
Florida	227		94,114	207		86,145	
Georgia	67		23,143	31		9,447	
North Carolina	138		57,168	128		47,862	
South Carolina	88		26,766	44		14,225	
Tennessee	36		12,855	45		12,730	
East Region	556		214,046	455		170,409	
Total	1,567	\$	629,977	1,500	\$	573,643	

## Meritage Homes Corporation and Subsidiaries Operating Data (Dollars in thousands) (unaudited)

			20 2014				
	September Homes	er 30, 2	Z015 Value	September 30 Homes		Value	
omes Closed:	nomes		value	Homes	· <u> </u>	Value	
Arizona	717	\$	227,367	699	\$	234,181	
California	565		302,573	546		272,254	
Colorado	364		166,914	318		142,006	
West Region	1,646		696,854	1,563		648,441	
Texas	1,466		510,439	1,511		456,375	
Central Region	1,466		510,439	1,511		456,375	
Florida	589		254,607	482		189,542	
Georgia	156		49,178	37		11,899	
North Carolina	389		148,721	248		102,119	
South Carolina	247		77,630	37		11,494	
Tennessee	110		32,755	121		34,233	
East Region	1,491		562,891	925		349,287	
Total	4,603	\$	1,770,184	3,999	\$	1,454,103	
omes Ordered:				,	<u> </u>		
Arizona	880	\$	290,172	665	\$	220,772	
California	750		419,987	599		315,270	
Colorado	454		213,610	417		185,993	
West Region	2,084		923,769	1,681		722,035	
Texas	1,644		574,533	1,889		613,821	
Central Region	1,644		574,533	1,889		613,821	
Florida	693		295,634	560		218,651	
Georgia	197		64,051	31		9,447	
North Carolina	467		191,460	311		124,943	
South Carolina	283		85,767	44		14,225	
Tennessee	164		53,390	156		43,996	
East Region	1,804		690,302	1,102		411,262	
Total	5,532	\$	2,188,604	4,672	\$	1,747,118	
rder Backlog:							
Arizona	355	\$	129,023	244	\$	83,830	
California	397	Ŧ	241,377	278	+	150,479	
Colorado	358		168,329	301		136,371	
West Region	1,110		538,729	823		370,680	
Texas	1,036		373,135	1,170		403,101	
Central Region	1,036		373,135	1,170		403,101	
Florida	341		143,597	286		118,381	
Georgia	94		31,457	65		21,322	
North Carolina	263		110,907	196		77,138	
South Carolina	106		34,257	90		31,915	
Tennessee	93		32,790	75		21,204	
East Region	897		353,008	712		269,960	

## Meritage Homes Corporation and Subsidiaries Operating Data (unaudited)

	Three Months Ended						
	September	30, 2015	September	30, 2014			
	Ending Average		Ending	Average			
Active Communities:							
Arizona	41	42.0	42	42.0			
California	26	23.0	22	18.5			
Colorado	15	15.5	16	14.5			
West Region	82	80.5	80	75.0			
Texas	70	68.0	65	67.0			
Central Region	70	68.0	65	67.0			
Florida	31	30.5	26	22.0			
Georgia	17	16.5	11	5.5			
North Carolina	25	25.0	20	16.5			
South Carolina	17	18.5	19	9.5			
Tennessee	8	6.0	4	4.5			
East Region	98	96.5	80	58.0			
Total	250	245.0	225	200.0			

	Nine Months Ended						
	September	30, 2015	September	r 30, 2014			
	Ending	Average	Ending	Average			
Active Communities:							
Arizona	41	41.0	42	41.0			
California	26	25.0	22	22.0			
Colorado	15	16.0	16	15.0			
West Region	82	82.0	80	78.0			
Texas	70	64.5	65	67.5			
Central Region	70	64.5	65	67.5			
Florida	31	30.0	26	23.0			
Georgia	17	15.0	11	5.5			
North Carolina	25	23.0	20	18.5			
South Carolina	17	18.5	19	9.5			
Tennessee	8	6.5	4	4.5			
East Region	98	93.0	80	61.0			
Total	250	239.5	225	206.5			

#### **About Meritage Homes Corporation**

Meritage Homes is the seventh-largest public homebuilder in the United States, based on homes closed in 2014. Meritage builds and sells single-family homes for first-time, move-up, luxury and active adult buyers across the Western, Southern and Southeastern United States. Meritage builds in markets including Sacramento, San Francisco Bay area, southern coastal and Inland Empire markets in California; Houston, Dallas-Ft. Worth, Austin and San Antonio, Texas; Phoenix/Scottsdale, Green Valley and Tucson, Arizona; Denver and Fort Collins, Colorado; Orlando and Tampa, Florida; Raleigh and Charlotte, North Carolina; Greenville-Spartanburg and York County, South Carolina; Nashville, Tennessee and Atlanta, Georgia.

Meritage has designed and built more than 90,000 homes in its 30-year history, and has a reputation for its distinctive style, quality construction, and positive customer experience. Meritage is the industry leader in energy-efficient homebuilding and has received the U.S. Environmental Protection Agency's ENERGY STAR Partner of the Year for Sustained Excellence Award in 2013, 2014 and 2015, for innovation and industry leadership in energy efficient homebuilding.

For more information, visit investors.meritagehomes.com.

This press release and the accompanying comments during our analyst call contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements include management's expectations with respect to future revenue growth and earnings expansion, margin expansion in new markets, estimated home closing revenue and diluted EPS for the fourth quarter of 2015, expectations to continue to grow revenue and expand earnings over the next year, the benefits of expansion into new markets, and the approval of legislation to renew federal energy tax credits.

Such statements are based upon the current beliefs and expectations of Company management, and current market conditions, which are subject to significant risks and uncertainties. Actual results may differ from those set forth in the forward-looking statements. The Company makes no commitment, and disclaims any duty, to update or revise any forward-looking statements to reflect future events or changes in these expectations. Meritage's business is subject to a number of risks and uncertainties. As a result of those risks and uncertainties, the Company's stock and note prices may fluctuate dramatically. These risks and uncertainties include, but are not limited to, the following: the availability of finished lots and undeveloped land; interest rates and changes in the availability and pricing of residential mortgages; fluctuations in the availability and cost of labor; changes in tax laws that adversely impact us or our homebuyers; the ability of our potential buyers to sell their existing homes; cancellation rates; fluctuations in home prices in our markets; weakness in the homebuilding market resulting from a setback in the current economic recovery due to lower energy prices or other factors; inflation in the cost of materials used to develop communities and construct homes; the adverse effect of slower order absorption rates; a change to the feasibility of projects under option or contract that could result in the writedown or write-off of option deposits; our ability to successfully integrate acquired companies and achieve anticipated benefits from these acquisitions; our potential exposure to natural disasters or severe weather conditions; competition; construction defect and home warranty claims; adverse legal rulings; our success in prevailing on contested tax positions; our ability to obtain performance bonds in connection with our development work; the loss of key personnel; changes in, or our failure to comply with, laws and regulations; limitations of our geographic diversification; fluctuations in q

because of restrictions contained in the indentures for our senior notes; our ability to raise additional capital when and if needed; our credit ratings; our compliance with government regulations and the effect of legislative or other initiatives that seek to restrain growth of new housing construction or similar measures; expiration or non-renewal of current or anticipated tax credits available to us; acts of war; the replication of our "Green" technologies by our competitors; our exposure to information technology failures and security breaches; and other factors identified in documents filed by the company with the Securities and Exchange Commission, including those set forth in our Form 10-K for the year ended December 31, 2014 and subsequent quarterly reports on Forms 10-Q under the caption "Risk Factors," which can be found on our website.

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