As filed with the Securities and Exchange Commission on November 12, 1996. Registration No. 33-

SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM S-4 REGISTRATION STATEMENT UNDER THE SECURITIES ACT OF 1933

HOMEPLEX MORTGAGE INVESTMENTS CORPORATION (Exact name of registrant as specified in its charter)

MARYLAND

86-0611231

(State or other jurisdiction of incorporation or organization)

(State or other jurisdiction (Primary Standard (I.R.S. Employer Identification No.) or organization)

Code Number)

5333 NORTH SEVENTH STREET, SUITE 219 PHOENIX, ARIZONA 85014 (602) 265-8541

(Address, including zip code, and telephone number, including area code, of registrant's principal executive offices)

ALAN D. HAMBERLIN

CHAIRMAN OF THE BOARD OF DIRECTORS AND CHIEF EXECUTIVE OFFICER 5333 NORTH SEVENTH STREET, SUITE 219 PHOENIX, ARIZONA 85014

(602) 265-8541

_____ (Name, address, including zip code, and telephone number, including area code, of agent for service)

COPIES TO:

ALAN J. BOGDANOW HUGHES & LUCE, L.L.P.
1717 MAIN STREET SUITE 2800 DALLAS, TEXAS 75201 (214) 939-5500

STEVEN D. PIDGEON SNELL & WILMER, L.L.P. ONE ARIZONA CENTER 400 E. VAN BUREN PHOENIX, ARIZONA 85004-0001 (602) 382-6000

APPROXIMATE DATE OF COMMENCEMENT OF PROPOSED SALE TO THE PUBLIC: As soon as practicable after the Registration Statement becomes effective.

If the securities being registered on this Form are to be offered in connection with the formation of a holding company and there is compliance with General Instruction G, check the following box. []

<TABLE> <CAPTION>

CALCULATION OF REGISTRATION FEE Proposed Maximum Proposed Title of Maximum Amount Offering Aggregate to be Price Per Offering Registered Share (1) Price (1) Securities Amount of Registration to be Registered Fee (2) <S> <C> Common Stock \$10,868,750.00 \$3,293.56

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(\$.01 par value)

- (1) Calculated pursuant to Rule 457(c), based on the high and low prices reported per share on the New York Stock Exchange as of November 6,
- (2) \$2,467.50 of the Registration Fee paid previously with filing of preliminary proxy materials under cover of Schedule 14A on October 9 1996 and has been deducted from the Registration Fee pursuant to Rule

THE REGISTRANT HEREBY AMENDS THIS REGISTRATION STATEMENT ON SUCH DATE OR DATES AS MAY BE NECESSARY TO DELAY ITS EFFECTIVE DATE UNTIL THE REGISTRANT SHALL FILE A FURTHER AMENDMENT WHICH SPECIFICALLY STATES THAT THIS REGISTRATION STATEMENT SHALL THEREAFTER BECOME EFFECTIVE IN ACCORDANCE WITH SECTION 8(A) OF THE SECURITIES ACT OF 1933 OR UNTIL THIS REGISTRATION STATEMENT SHALL BECOME EFFECTIVE ON SUCH DATE AS THE COMMISSION, ACTING PURSUANT TO SAID SECTION 8(A), MAY DETERMINE.

HOMEPLEX MORTGAGE INVESTMENTS CORPORATION

CROSS REFERENCE SHEET

Pursuant to Rule 404(a) and Item 501(b) of Regulation S-K.

This cross reference sheet indicates the location in the $Proxy/Statement\ Prospectus\ included$ in this Registration Statement of the information called for by the Items of Part I of Form S-4.

or in an Exchange Offer

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<TABLE>

<table></table>		
<caption> A.</caption>	INFORMATION ABOUT THE TRANSACTION	PROSPECTUS CAPTION OR LOCATION
<s> ·</s>	<c></c>	<c></c>
	Forepart of the Registration Statement and Outside Front Cover Page of Prospectus	Forepart of the Registration Statement and Outside Front Cover Page of the Prospectus
Item 2.	Inside Front and Outside Back Cover Pages of the Prospectus	ne Inside Front and Outside Back Cover Pages of the Prospectus; Available Information
Item 3.	Risk Factors, Ratio of Earnings to Fixed Charge and Other Information	es, Summary; Risk Factors
Item 4.	Terms of the Transaction	The Merger and Related Transactions; Comparative Rights of Stockholders of Homeplex and Monterey
Item 5.	Pro Forma Financial Information	Selected Financial Data - Unaudited Pro Forma Condensed Combined Financial Data; Selected Financial Data - Notes to Unaudited Pro Forma Condensed Combined Financial Data; Selected Financial Data - Pro Forma Capitalization
Item 6.	Material Contacts with the Company Being Acquir	red Not Applicable
Item 7.	Additional Information Required for Reoffering Persons and Parties Deemed to be Underwriters	by Not Applicable
Item 8.	Interests of Named Experts and Counsel	The Merger and Related Transactions - Opinion of Financial Advisor to Homeplex; Legal Matters; Experts
Item 9.	Disclosure of Commission Position on	Not Applicable
. /mapa = =>	Indemnification for Securities Act Liabilities	

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В.	INFORMATION ABOUT THE REGISTRANT			
<0>				
~~Item 10.~~		Not Applicable		
Item 11.	Incorporation of Certain Information by Reference	Not Applicable		
Item 12.	Information with Respect to S-2 or S-3 Registrants	Not Applicable		
Item 13.	Incorporation of Certain Information by Reference	Not Applicable		
Item 14.	Information with Respect to Registrants Other Than S-3 or S-2 Registrants	Homeplex Business Description; Summary-Market Price Data for Homeplex Common Stock; Summary-Dividends and Distributions; Selected Financial Data		
С.	INFORMATION ABOUT THE COMPANY BEING ACQUIRED			
Item 15.	Information with Respect to S-3 Companies	Not Applicable		
Item 16.	Information with Respect to S-2 or S-3 Companies	Not Applicable		
Item 17.	Information with Respect to Companies Other Than S-2 or S-3 Companies	Monterey Business Description; Monterey Management; Selected Financial Data		
Item 18.	Information if Proxies, Consents or Authorizations Are to be Solicited	The Annual Meeting; Election of Board of Directors; Homeplex Management; Monterey Management		
Item 19.	Information if Proxies, Consents or Authorizations Are Not to be Solicited, or in an Exchange Offer	Not Applicable		

<table></table>
<caption></caption>

ITEMS OF FORM	S-11 REQUIRED ABOUT THE REGISTRANT	PROSPECTUS CAPTION OR LOCATION					
<pre><s> Item 12.</s></pre>	<c> Policy With Respect to Certain Activities</c>	<c> Homeplex Business Description</c>					
Item 13.	Investment Policies of Registrant	Homeplex Business Description					
Item 14.	Description of Real Estate	Not Applicable					
Item 15.	Operating Data	Not Applicable					
Item 16.	Tax Treatment of Registrant and Its Security Holders	The Merger and Related Transactions - Termination of REIT Status; The Merger and Related Transactions - Certain Federal Income Tax Consequences					
Item 16.	Tax Treatment of Registrant and Its	The Merger and Related Transactions - Termination on REIT Status; The Merger and Related Transactions					

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HOMEPLEX MORTGAGE INVESTMENTS CORPORATION 5333 NORTH SEVENTH STREET, SUITE 219 PHOENIX, ARIZONA 85014

November 12, 1996

Dear Stockholder:

You are cordially invited to attend the 1996 Annual Meeting (the "Annual Meeting") of the stockholders of Homeplex Mortgage Investments Corporation ("Homeplex"), which will be held on December 18, 1996, at 8:00 a.m., local time, at The Wigwam Resort Hotel, Litchfield Park, Arizona 85340. At this meeting, you will be asked to consider and act upon the following proposals:

THE MERGER AND RELATED TRANSACTIONS

(1) To approve (a) the merger of each of Monterey Homes Arizona II, Inc. and Monterey Homes Construction II, Inc. (collectively, the "Monterey Merging Companies") with and into Homeplex, with Homeplex surviving and becoming the parent corporation of the Monterey Merging Companies' subsidiaries (the "Merger"), and (b) the transactions related to the Merger, including the issuance of up to approximately 4.7 million shares of Homeplex's common stock, \$.01 par value ("Homeplex Common Stock"). The terms and conditions of the Merger and the transactions related thereto are set forth in the Agreement and Plan of Reorganization (the "Merger Agreement"), dated September 13, 1996 by and among Homeplex, the Monterey Merging Companies and William W. Cleverly and Steven J. Hilton, the two stockholders of the Monterey Merging Companies (collectively, the "Monterey Stockholders").

As a result of the Merger, Homeplex will terminate its status as a real estate investment trust and will be primarily engaged in the residential single-family homebuilding business. The existing assets of Homeplex are to be converted into cash over time and reinvested in homebuilding operations. The existing directors (other than Alan D. Hamberlin) and officers of Homeplex will resign and the two Monterey Stockholders will enter into employment agreements to be the new Co-Chief Executive Officers of Homeplex, with Mr. Cleverly serving as Chairman and Mr. Hilton serving as President, and will also enter into related stock option agreements, pursuant to which each of the Monterey Stockholders will be issued six-year options for 500,000 shares of Homeplex Common Stock, and registration rights agreements with Homeplex.

As consideration for the Merger, the Monterey Stockholders will receive a combination of (a) shares of Homeplex Common Stock, to be issued on the effective date of the Merger, the amount of which shall be determined by the fully diluted book value per share of Homeplex Common Stock on the effective date of the Merger (the "Exchange Shares"), and (b) up to 800,000 shares of Homeplex Common Stock to be issued after the effective date of the Merger if Homeplex Common Stock achieves certain average trading price thresholds during a 5-year period following the Merger, provided that at the time of any issuance such stockholder is employed by Homeplex (the "Contingent Shares"). Cash may be paid in lieu of a limited number of shares of Homeplex Common Stock under certain conditions. Approximately 16.5% of each of the Exchange Shares and the Contingent Shares will be held in escrow for release or issuance upon the exercise of warrants for common stock of the Monterey Merging Companies that will be converted into warrants for Homeplex Common Stock on the effective date of the Merger. Neither the trading price thresholds nor the employment restrictions for the Contingent Shares will apply to shares allocable to such warrants.

As a consequence of the Merger, the stockholders and warrantholders of the Monterey Merging Companies will own approximately 29% of Homeplex Common Stock outstanding immediately following the Merger, and approximately 33% if all Contingent Shares are issued.

(2) To amend the Articles of Incorporation of Homeplex to (a) change Homeplex's name to "Monterey Homes Corporation," (b) reclassify and change each share of Homeplex Common Stock issued and outstanding into one-third of a share of Homeplex Common Stock, (c) amend and make more strict the restrictions on the transfer of Homeplex Common Stock to preserve Homeplex's federal income tax net

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operating loss carryforward, and (d) provide for a classified Board of Directors with one class of directors (the "Class I Directors") being elected to a two-year term and the other class of directors (the "Class II Directors") being elected to a one-year term (the "Charter Amendment").

(3) To elect (a) a five-member classified Board of Directors consisting of an existing director of Homeplex, the Monterey Stockholders and two other persons nominated by the Monterey Stockholders (collectively, the "Nominees"), to hold office upon the effectiveness of the Merger to the end of their respective terms and until their successors are elected, and (b) a five-member non-classified Board of Directors to hold office until the Merger is consummated, or if for any reason the Merger is not consummated, to the next annual meeting and until their successors are elected.

IN ORDER FOR THE MERGER TO BE CONSUMMATED, THE APPROVAL OF EACH OF THE MERGER AND THE RELATED TRANSACTIONS AND THE CHARTER AMENDMENT IS REQUIRED, AS WELL AS THE ELECTION OF THE NOMINEES AS THE CLASS I AND CLASS II DIRECTORS, AS APPLICABLE, TO HOLD OFFICE UPON THE EFFECTIVENESS OF THE MERGER. SUCH ITEMS OF BUSINESS WILL NOT BE DEEMED APPROVED UNLESS ALL ARE APPROVED.

OTHER PROPOSALS TO BE PRESENTED

- (4) To approve the issuance of stock options covering 750,000 shares of Homeplex Common Stock to Alan D. Hamberlin, a director and Chief Executive Officer of Homeplex, pursuant to an existing employment agreement and related stock option agreement between Alan D. Hamberlin and Homeplex (the "Hamberlin Stock Options"). If the Hamberlin Stock Options are not approved at the Annual Meeting, phantom stock rights covering 750,000 shares of Homeplex Common Stock that were conditionally granted to Mr. Hamberlin will become effective (the "Hamberlin PSRs"). The main economic difference is that upon exercise the Hamberlin PSRs will require a cash payment to Mr. Hamberlin in an amount per share equal to the excess of the fair market value of Homeplex Common Stock on the date of exercise over \$1.50, whereas the Hamberlin Stock Options will require only the issuance of stock. In addition, if the Hamberlin PSRs become effective, they will have a material adverse effect on the future earnings of Homeplex if the trading price of Homeplex Common Stock remains substantially above \$1.50 per share because on the date of effectiveness, the excess of the fair market value of Homeplex Common Stock over \$1.50 will be required to be charged to Homeplex's earnings, with additional future charges required if the trading price continues to increase.
- (5) To approve amendments to Homeplex's existing stock option plan and related stock option agreements between Homeplex and certain senior executive officers and directors of Homeplex to extend the exercise period after an optionee ceases to be a director or employee of Homeplex from three months to two years after cessation of employment or service as a director (the "Stock Option Extension").
- (6) To transact such other business that may properly come before the $\mbox{\it Annual}$ Meeting and any adjournments thereof.

A summary of the basic terms and conditions of the Merger and certain financial and other information relating to each of Homeplex and the Monterey Merging Companies is set forth in the accompanying Proxy Statement/Prospectus, which you should read carefully.

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IN ORDER THAT YOUR SHARES OF HOMEPLEX COMMON STOCK MAY BE REPRESENTED AT THE ANNUAL MEETING, YOU ARE URGED TO PROMPTLY COMPLETE, SIGN, DATE AND RETURN THE ACCOMPANYING PROXY IN THE ENCLOSED ENVELOPE, WHETHER OR NOT YOU PLAN TO ATTEND THE ANNUAL MEETING. You may, of course, attend the Annual Meeting and vote in person even if you have returned a proxy.

Sincerely,

Alan D. Hamberlin, Chairman of the Board and Chief Executive Officer

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HOMEPLEX MORTGAGE INVESTMENTS CORPORATION
5333 NORTH SEVENTH STREET, SUITE 219
PHOENIX, ARIZONA 85014

To the Stockholders of Homeplex Mortgage Investments Corporation:

NOTICE IS HEREBY GIVEN that the 1996 Annual Meeting (the "Annual Meeting") of the stockholders of Homeplex Mortgage Investments Corporation ("Homeplex") will be held on December 18, 1996, at 8:00 a.m. local time, at The Wigwam Resort Hotel, Litchfield Park, Arizona 85340 for the following purposes:

THE MERGER AND RELATED TRANSACTIONS

(1) To consider and act upon a proposal to approve (a) the merger of each of Monterey Homes Arizona II, Inc. and Monterey Homes Construction II, Inc. (collectively, the "Monterey Merging Companies") with and into Homeplex, with Homeplex surviving and becoming the parent corporation of the Monterey Merging Companies' subsidiaries (the "Merger"), and (b) the transactions related to the Merger, including the issuance of up to approximately 4.7 million shares of Homeplex's common stock, \$.01 par value ("Homeplex Common Stock"). The terms and conditions of the Merger and the transactions related thereto are set forth in the Agreement and Plan of Reorganization (the "Merger Agreement"), dated September 13, 1996 by and among Homeplex, the Monterey Merging Companies and William W. Cleverly and Steven J. Hilton, the two stockholders of the Monterey Merging Companies (collectively, the "Monterey Stockholders").

As a result of the Merger, Homeplex will terminate its status as a real estate investment trust and will be primarily engaged in the residential single-family homebuilding business. The existing assets of Homeplex are to be converted into cash over time and reinvested in homebuilding operations. The existing directors (other than Alan D. Hamberlin) and officers of Homeplex will resign and the two Monterey Stockholders will enter into employment agreements to be the new Co-Chief Executive Officers of Homeplex, with Mr. Cleverly serving as Chairman and Mr. Hilton serving as President, and will also enter into related stock option agreements, pursuant to which each of the Monterey Stockholders will be issued six-year options for 500,000 shares of Homeplex Common Stock, and registration rights agreements with Homeplex.

As consideration for the Merger, the Monterey Stockholders will receive a combination of (a) shares of Homeplex Common Stock to be issued on the effective date of the Merger, the amount of which shall be determined by the fully diluted book value per share of Homeplex Common Stock on the effective date of the Merger (the "Exchange Shares"), and (b) up to 800,000 shares of Homeplex Common Stock to be issued after the effective date of the Merger if Homeplex Common Stock achieves certain average trading price thresholds during a 5-year period following the Merger, provided that at the time of any issuance such stockholder is employed by Homeplex (the "Contingent Shares"). Cash may be paid in lieu of a limited number of shares of Homeplex Common Stock under certain conditions. Approximately 16.5% of the Exchange Shares and the Contingent Shares will be held in escrow for release or issuance upon the exercise of warrants for common stock of the Monterey Merging Companies that will be converted into warrants for Homeplex Common Stock on the effective date of the Merger. Neither the trading price thresholds nor the employment restrictions for the Contingent Shares will apply to shares allocable to such warrants.

As a consequence of the Merger, the stockholders and warrantholders of the Monterey Merging Companies will own approximately 29% of Homeplex Common Stock outstanding immediately following the Merger, and approximately 33% if all Contingent Shares are issued.

(2) To consider and act upon a proposal to amend the Articles of Incorporation of Homeplex to (a) change Homeplex's name to "Monterey Homes Corporation," (b) reclassify and change each share of Homeplex Common Stock issued and outstanding into one-third of a share of Homeplex Common Stock,

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- (c) amend and make more strict the restrictions on the transfer of Homeplex Common Stock to preserve Homeplex's federal income tax net operating loss carryforward, and (d) provide for a classified Board of Directors with one class of directors being elected for a two-year term (the "Class I Directors") and the other class of directors (the "Class II Directors") being elected for a one-year term (the "Charter Amendment").
- (3) To elect (a) a five-member classified Board of Directors consisting of an existing director of Homeplex, the Monterey Stockholders and two other persons nominated by the Monterey Stockholders (collectively, the "Nominees") to hold office upon the effectiveness of the Merger to the end of their respective terms and until their successors are elected, and (b) a five-member non-classified Board of Directors to hold office until the Merger is consummated, or if for any reason the Merger is not consummated, to the next annual meeting and until their successors are elected.

IN ORDER FOR THE MERGER TO BE CONSUMMATED, THE APPROVAL OF EACH OF THE MERGER AND THE RELATED TRANSACTIONS AND THE CHARTER AMENDMENT IS REQUIRED, AS WELL AS THE ELECTION OF THE NOMINEES AS THE CLASS I AND CLASS ID DIRECTORS, AS APPLICABLE, TO HOLD OFFICE UPON THE EFFECTIVENESS OF THE MERGER. SUCH ITEMS OF BUSINESS WILL NOT BE DEEMED APPROVED UNLESS ALL ARE APPROVED.

OTHER PROPOSALS TO BE PRESENTED

(4) To consider and act upon a proposal to approve the issuance of stock options covering 750,000 shares of Homeplex Common Stock to Alan D. Hamberlin, a

director and Chief Executive Officer of Homeplex, pursuant to an existing employment agreement and related stock option agreement between Alan D. Hamberlin and Homeplex (the "Hamberlin Stock Options"). If the Hamberlin Stock Options are not approved at the Annual Meeting, phantom stock rights covering 750,000 shares of Homeplex Common Stock that were conditionally granted to Mr. Hamberlin will become effective (the "Hamberlin PSRs"). The main economic difference is that upon exercise the Hamberlin PSRs will require a cash payment to Mr. Hamberlin in an amount per share equal to the excess of the fair market value of Homeplex Common Stock on the date of exercise over \$1.50, whereas the Hamberlin Stock Options will require only the issuance of stock. In addition, if the Hamberlin PSRs become effective, they will have a material adverse effect on the future earnings of Homeplex if the trading price of Homeplex Common Stock remains substantially above \$1.50 per share because on the date of effectiveness, the excess of the fair market value of Homeplex Common Stock over \$1.50 will be required to be charged to Homeplex's earnings, with additional future charges required if the trading price continues to increase.

- (5) To consider and act upon a proposal to approve amendments to Homeplex's existing stock option plan and related stock option agreements between Homeplex and certain senior executive officers and directors of Homeplex to extend the exercise period after an optionee ceases to be a director or employee of Homeplex from three months to two years after cessation of employment or service as a director (the "Stock Option Extension").
- (6) To transact such other business that may properly come before the $\mbox{\tt Annual}$ $\mbox{\tt Meeting}$ and any adjournments thereof.

The foregoing items of business are more fully described in the Proxy Statement/Prospectus accompanying this Notice.

AFTER CAREFUL CONSIDERATION OF THE TERMS AND CONDITIONS OF THE MERGER AND RELATED TRANSACTIONS, THE CHARTER AMENDMENT, THE HAMBERLIN STOCK OPTIONS AND THE STOCK OPTION EXTENSION, THE BOARD OF DIRECTORS HAS DETERMINED THAT SUCH PROPOSALS ARE IN THE BEST INTERESTS OF HOMEPLEX AND ITS STOCKHOLDERS. THE BOARD OF DIRECTORS HAS UNANIMOUSLY APPROVED EACH OF THE MERGER AND THE RELATED TRANSACTIONS, THE CHARTER AMENDMENT, THE HAMBERLIN STOCK OPTIONS AND THE STOCK OPTION EXTENSION AND UNANIMOUSLY RECOMMENDS THAT STOCKHOLDERS VOTE "FOR" EACH OF THE ABOVE PROPOSALS.

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As of November 6, 1996, there were 9,716,517 shares of Homeplex Common Stock issued and outstanding. The presence in person or by proxy of the holders of a majority of the outstanding shares of Homeplex Common Stock is necessary to constitute a quorum at the Annual Meeting. If a quorum is present in person or by proxy, (i) the affirmative vote by the holders of at least a majority of the outstanding shares of Homeplex Common Stock is required to approve the Merger and related transactions and the Charter Amendment, (ii) a plurality of votes cast is required to elect each director, and (iii) the affirmative vote of a majority of the total votes cast at the Annual Meeting is required to approve the Hamberlin Stock Options and the Stock Option Extension.

Only stockholders of record as of the close of business on November 6, 1996 will be entitled to notice of and to vote at the Annual Meeting and any adjournment thereof.

By order of the Board of Directors,

Jay R. Hoffman, President, Secretary and Treasurer

Phoenix, Arizona November 12, 1996

YOU ARE URGED TO READ THE ATTACHED PROXY STATEMENT/PROSPECTUS, WHICH CONTAINS INFORMATION RELEVANT TO THE ACTIONS TO BE TAKEN AT THE ANNUAL MEETING. IN ORDER TO ASSURE THE PRESENCE OF A QUORUM, WHETHER OR NOT YOU EXPECT TO ATTEND THE ANNUAL MEETING IN PERSON, EACH STOCKHOLDER IS URGED TO COMPLETE, SIGN AND RETURN THE ENCLOSED PROXY CARD IN THE ENVELOPE PROVIDED, WHICH REQUIRES NO POSTAGE IF MAILED IN THE UNITED STATES. A STOCKHOLDER OF HOMEPLEX WHO EXECUTES AND RETURNS A PROXY HAS THE POWER TO REVOKE IT AT ANY TIME BEFORE IT IS VOTED BY PROVIDING WRITTEN NOTICE OF REVOCATION TO THE SECRETARY OF HOMEPLEX, BY SUBMITTING A SUBSEQUENT PROXY OR BY VOTING IN PERSON AT THE ANNUAL MEETING. THE GIVING OF A PROXY DOES NOT AFFECT A STOCKHOLDER'S RIGHT TO ATTEND AND VOTE IN PERSON AT THE ANNUAL MEETING. HOWEVER, A STOCKHOLDER'S PRESENCE AT THE ANNUAL MEETING WITHOUT FURTHER ACTION WILL NOT REVOKE THE STOCKHOLDER'S PROXY.

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PROXY STATEMENT/PROSPECTUS

GENERAL INFORMATION OF
HOMEPLEX MORTGAGE INVESTMENTS CORPORATION FOR
1996 ANNUAL MEETING OF STOCKHOLDERS

This Proxy Statement/Prospectus is furnished in connection with the solicitation of proxies by the Board of Directors of Homeplex Mortgage Investments Corporation, a Maryland corporation ("Homeplex"), for use at the 1996 Annual Meeting of Stockholders of Homeplex (the "Annual Meeting") to be held on December 18, 1996, at The Wigwam Resort Hotel, Litchfield Park, Arizona 85340, at 8:00 a.m. local time, or any adjournments or postponements thereof.

At the Annual Meeting, Homeplex stockholders will consider and vote upon a proposal to approve (a) the merger of Monterey Homes Arizona II, Inc., an Arizona corporation ("MHA-II"), and Monterey Homes Construction II, Inc., an Arizona corporation ("MHC-II") (MHA-II and MHC-II are collectively referred to as the "Monterey Merging Companies," and the Monterey Merging Companies and their subsidiaries are collectively referred to herein as "Monterey"), with and into Homeplex, with Homeplex surviving and becoming the parent corporation of the Monterey Merging Companies' subsidiaries (the "Merger"), and (ii) the transactions related to the Merger, including the issuance of up to approximately 4,700,000 shares of Homeplex's common stock, \$.01 par value ("Homeplex Common Stock"). The terms and conditions of the Merger and the transactions related thereto are set forth in the Agreement and Plan of Reorganization (the "Merger Agreement") among Homeplex, the Monterey Merging Companies and William W. Cleverly and Steven J. Hilton, the two stockholders of the Monterey Merging Companies (collectively, the "Monterey Stockholders").

As a result of the Merger, Homeplex will terminate its status as a real estate investment trust (a "REIT") and will be primarily engaged in the residential single-family homebuilding business. The existing assets of Homeplex are to be converted into cash over time and reinvested in homebuilding operations. The existing directors (other than Alan D. Hamberlin) and officers of Homeplex will resign and the two Monterey Stockholders will enter into employment agreements pursuant to which Mr. Cleverly will serve as Co-Chief Executive Officer and Chairman and Mr. Hilton will serve as Co-Chief Executive Officer and as President, and will also enter into related stock option agreements, pursuant to which each of the Monterey Stockholders will be issued six-year options for 500,000 shares of Homeplex Common Stock, and registration rights agreements with Homeplex.

As consideration for the Merger, the Monterey Stockholders will receive a combination of (i) shares of Homeplex's common stock, \$.01 par value per share ("Homeplex Common Stock") to be issued on the effective date of the Merger, the amount of which shall be determined by the fully diluted book value per share of Homeplex Common Stock on the effective date of the Merger (the "Exchange Shares"), and (ii) up to 800,000 contingent shares of Homeplex Common Stock to be issued if the Homeplex Common Stock achieves certain average trading prices during a five-year period following the Merger, provided that at the time of any issuance such stockholder is employed by Homeplex (the "Contingent Shares"). Approximately 16.5% of each of the Exchange Shares and the Contingent Shares will be held in escrow for release or issuance upon the exercise of warrants for common stock of the Monterey Merging Companies that will be converted into warrants for Homeplex Common Stock on the effective date of the Merger. Neither the trading price thresholds nor the employment restrictions for the Contingent Shares will apply to shares allocable to such warrants. Cash may be paid in lieu of a limited number of shares of Homeplex Common Stock under certain circumstances. See "The Merger and Related Transactions."

On May 31, 1996, the day prior to the first public announcement with respect to the Merger, the closing sale price of Homeplex Common Stock on the New York Stock Exchange (the "NYSE") was \$1 7/8 per share. On November 6, 1996, the closing sale price of Homeplex Common Stock on the NYSE was \$2 3/8 per share. As a consequence of the Merger, the stockholders and warrantholders of the Monterey Merging Companies will own approximately 29% of Homeplex Common Stock outstanding immediately following the Merger and 33% if all Contingent Shares are issued. Subject to stockholder approvals, the closing of the Merger will occur promptly after the satisfaction of the conditions precedent contained in the Merger Agreement, but in no event earlier than December 31, 1996.

This Proxy Statement/Prospectus also constitutes Homeplex's 1995 Annual Report to Stockholders.

This Proxy Statement/Prospectus also constitutes the prospectus of Homeplex that is part of the Registration Statement on Form S-4 of Homeplex filed with the Securities and Exchange Commission with respect to the issuance of up to approximately 4.7 million shares of Homeplex Common Stock to be issued in connection with the Merger.

SEE "RISK FACTORS" BEGINNING ON PAGE 23 OF THIS PROXY STATEMENT/PROSPECTUS FOR A DISCUSSION OF CERTAIN MATTERS WHICH SHOULD BE CONSIDERED BY THE STOCKHOLDERS OF HOMEPLEX WITH RESPECT TO THE MERGER.

All information regarding Homeplex in this Proxy Statement/Prospectus has been supplied by Homeplex and all information regarding Monterey in this Proxy Statement/Prospectus has been supplied by Monterey.

This Proxy Statement/Prospectus and the accompanying form of proxy are first being mailed to stockholders of Homeplex on or about November 12, 1996.

NEITHER THIS TRANSACTION NOR THE SECURITIES OF HOMEPLEX TO BE ISSUED IN CONNECTION WITH THE MERGER HAVE BEEN APPROVED OR DISAPPROVED BY THE SECURITIES AND EXCHANGE COMMISSION OR ANY STATE SECURITIES COMMISSION NOR HAS THE SECURITIES AND EXCHANGE COMMISSION OR ANY STATE SECURITIES COMMISSION PASSED UPON THE ACCURACY OR ADEQUACY OF THIS PROXY STATEMENT/PROSPECTUS. ANY REPRESENTATION TO THE

CONTRARY IS A CRIMINAL OFFENSE.

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AVAILABLE INFORMATION

Homeplex is subject to the informational requirements of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and, in accordance therewith, files reports, proxy statements and other information with the Commission. Such reports, proxy statements and other information filed by Homeplex with the Commission can be inspected and copied at the public reference facilities maintained by the Commission at Room 1024, Judiciary Plaza, 450 Fifth Street, N.W., Washington, D.C. 20549, and at the Regional Offices of the Commission located at Northwestern Atrium Center, 500 West Madison Street, Suite 1400, Chicago, Illinois 60661 and 7 World Trade Center, 13th Floor, New York, New York 10048. Copies of such material can also be obtained from the Public Reference Section of the Commission at 450 Fifth Street, N.W., Washington, D.C. 20549 at prescribed rates. In addition, the Commission maintains a Web Site that contains reports, proxy and information statements and other information regarding registrants that file electronically with the Commission. The address of such Web Site is "http://www.sec.gov." Homeplex Common Stock is listed on the NYSE. Reports and other information concerning Homeplex can also be inspected at the offices of the NYSE, 30 Broad Street, New York, New York 10005.

Homeplex has filed with the Commission a Registration Statement on Form S-4 $\,$ covering the shares of Homeplex Common Stock to be issued in connection with the Merger and the related transactions (the "Registration Statement"). This Proxy Statement/Prospectus, which constitutes a part of the Registration Statement, does not contain all of the information set forth in the Registration Statement, certain items of which are contained in schedules and exhibits to the Registration Statement as permitted by the rules and regulations of the Commission. For further information, reference is made to the Registration Statement, including the schedules and exhibits filed as a part thereof or incorporated by reference therein. Statements contained herein concerning the provisions of documents are necessarily summaries of such documents, and each such statement is qualified in its entirety by reference to the copy of the applicable document filed as an exhibit hereto or as otherwise filed with the Commission. The Registration Statement and the exhibits and schedules thereto may be inspected, without charge, and copies thereof may be obtained at prescribed rates, at the offices of the Commission at 450 Fifth Street, N.W., Washington, D.C. 20549.

FORWARD-LOOKING STATEMENTS

This Proxy Statement/Prospectus contains forward looking statements. Additional written or oral forward looking statements may be made by Homeplex from time to time in filings with the Commission or otherwise. Such forward looking statements are within the meaning of that term in Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Exchange Act. Such statements may include, but not be limited to, projections of revenues, income, or loss, capital expenditures, plans for future operations, financing needs or plans, and plans relating to products or services of Homeplex, as well as assumptions relating to the foregoing. The words "believe," "expect," "anticipate," "estimate," "project," and similar expressions identify forward looking statements, which speak only as of the date the statement was made. Forward looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified. Future events and actual results could differ materially from those set forth in, contemplated by, or underlying the forward looking statements. Statements in this Proxy Statement/ Prospectus, including those contained in the section entitled "Risk Factors" and in the section entitled "Selected Financial Data," describe factors, among others, that could contribute to or cause such differences.

NO PERSON IS AUTHORIZED TO GIVE ANY INFORMATION OR TO MAKE ANY REPRESENTATION NOT CONTAINED IN THIS PROXY STATEMENT/PROSPECTUS, AND, IF GIVEN OR MADE, SUCH INFORMATION OR REPRESENTATION MUST NOT BE RELIED UPON AS HAVING BEEN AUTHORIZED. THIS PROXY STATEMENT/PROSPECTUS DOES NOT CONSTITUTE AN OFFER TO SELL, OR A SOLICITATION OF AN OFFER TO PURCHASE, THE SECURITIES OFFERED BY THIS PROXY STATEMENT/PROSPECTUS, OR A SOLICITATION OF A PROXY FROM ANY PERSON, IN ANY JURISDICTION IN WHICH IT IS UNLAWFUL TO MAKE SUCH AN OFFER, SOLICITATION OF AN OFFER OR PROXY SOLICITATION. NEITHER THE DELIVERY OF THIS PROXY STATEMENT/PROSPECTUS NOR ANY DISTRIBUTION OF THE SECURITIES MADE UNDER THIS PROXY STATEMENT/PROSPECTUS SHALL, UNDER ANY CIRCUMSTANCES, CREATE AN IMPLICATION

THAT THERE HAS BEEN NO CHANGE IN THE AFFAIRS OF HOMEPLEX OR MONTEREY AT ANY TIME SUBSEQUENT TO THE DATE OF THIS PROXY STATEMENT/PROSPECTUS.

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HOMEPLEX MORTGAGE INVESTMENTS CORPORATION PROXY STATEMENT/PROSPECTUS

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SUMMARY

The following summary of certain information contained elsewhere in this Proxy Statement/Prospectus is qualified in its entirety by, and should be read in conjunction with, the more detailed information appearing elsewhere in this Proxy Statement/Prospectus and the documents incorporated herein by reference and the Appendices attached hereto. The information contained in this Proxy Statement/Prospectus with respect to Homeplex and its affiliates has been supplied by Homeplex, and the information with respect to Monterey and its affiliates has been supplied by Monterey. Certain capitalized terms which are used but not defined in this Summary are defined elsewhere in this Proxy Statement/Prospectus.

The share and per share data regarding Homeplex Common Stock in this Proxy Statement/Prospectus has not been restated to give effect to the proposed one-for-three reverse stock split of Homeplex Common Stock.

THE COMPANIES

HOMEPLEX MORTGAGE INVESTMENTS CORPORATION. Homeplex Mortgage Investments Corporation, a Maryland corporation ("Homeplex"), is engaged in the business of making short-term and intermediate-term mortgage loans on real property. Homeplex also owns mortgage assets consisting of (i) mortgage instruments, including residential mortgage loans and mortgage certificates representing interests in pools of residential mortgage loans, and (ii) mortgage interests representing the right to receive the net cash flows on mortgage instruments. Homeplex has elected to be taxed as a real estate investment trust (a "REIT"), but by effecting the Merger will terminate its status as a REIT. The principal office of Homeplex is located at 5333 North 7th Street, Suite 219, Phoenix, Arizona 85014 and its telephone number is (602) 265-8541. See "Homeplex Business Description."

MONTEREY. Monterey Homes Construction II, an Arizona corporation ("MHC-II"), is engaged in the business of purchasing improved lots and purchasing and improving raw land on which it builds single-family, move-up, and semi-custom luxury homes in Scottsdale, Arizona and Tucson, Arizona. MHC-II sells the completed homes to Monterey Homes Arizona II, Inc., an Arizona corporation ("MHA-II"), and MHA-II markets and sells the homes to retail buyers. MHC-II and MHA-II are collectively referred to as the "Monterey Merging Companies." The Monterey Merging Companies have elected to be taxed as Subchapter S-corporations, but by effecting the Merger will terminate their S-corporation status.

Prior to the Merger, MHC-II will form a wholly-owned subsidiary, Monterey Homes Construction I, Inc., an Arizona corporation ("MHC-I"), into which it will contribute all of its assets, liabilities and obligations, and MHA-II will form a wholly-owned subsidiary, Monterey Homes Arizona I, Inc., an Arizona corporation ("MHA-I"), into which it will contribute all of its assets, liabilities and obligations. The Monterey Merging Companies, MHC-I and MHA-I are collectively and individually referred to as "Monterey." The principal executive office of Monterey is located at 6613 North Scottsdale Road, Suite 200, Scottsdale, Arizona 85250, and its telephone number is (602) 998-8700. See "Monterey Business Description."

THE ANNUAL MEETING

The 1996 Annual Meeting of Stockholders of Homeplex (the "Annual Meeting") will be held on December 18, 1996 at The Wigwam Resort Hotel, Litchfield Park, Arizona 85340, commencing at 8:00 a.m., local time, for the purpose of considering and acting upon the following proposals.

THE MERGER AND RELATED TRANSACTIONS.

(1) To approve (a) the merger of the Monterey Merging Companies with and into Homeplex, with Homeplex surviving and becoming the parent corporation of MHC-I and MHA-I (the "Merger"), and (b) the transactions related to the Merger, including the issuance of up to approximately 4.7 million shares of Homeplex's common stock, \$.01 par value per share ("Homeplex Common Stock"), to William J. Cleverly and Steven J. Hilton, the two stockholders of the Monterey Merging Companies (collectively, the "Monterey

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Stockholders"). The terms and conditions of the Merger and the transactions related thereto are set forth in the Agreement and Plan of Reorganization (the "Merger Agreement"), dated September 13, 1996 among Homeplex, the Monterey Merging Companies and the Monterey Stockholders.

- (2) To approve an amendment to Homeplex's Articles of Incorporation to, among other things, (a) change Homeplex's name to "Monterey Homes Corporation," (b) reclassify and change each share of Homeplex Common Stock issued and outstanding into one-third of a share of Homeplex Common Stock, (c) amend and make more strict the restrictions on the transfer of Homeplex Common Stock to preserve Homeplex's net operating loss carryforward and (d) provide for a classified Board of Directors, with one class being elected for a two-year term (the "Class I Directors"), and the other class of directors (the "Class II Directors") being elected for a one-year term (the "Charter Amendment").
- (3) To elect (a) a five-member classified Board of Directors consisting of an existing director of Homeplex, the Monterey Stockholders and two other persons nominated by the Monterey Stockholders (collectively, the "Nominees") to hold office upon the effectiveness of the Merger to the next annual meeting and until their successors are elected, and (b) a five-member non-classified Board of Directors to hold office until the Merger is consummated or if for any reason the Merger is not consummated, to the next annual meeting and until their successors are elected.

IN ORDER FOR THE MERGER TO BE CONSUMMATED, THE APPROVAL OF EACH OF THE MERGER AND THE TRANSACTIONS RELATED THERETO AND THE CHARTER AMENDMENT ARE REQUIRED, AS WELL AS THE ELECTION OF THE NOMINEES TO THE CLASSIFIED BOARD OF DIRECTORS. SUCH ITEMS OF BUSINESS WILL NOT BE DEEMED APPROVED UNLESS ALL ARE APPROVED.

OTHER PROPOSALS TO BE PRESENTED.

- (4) To approve the issuance of stock options covering 750,000 shares of Homeplex Common Stock to Alan D. Hamberlin, a director and the Chief Executive Officer of Homeplex, pursuant to an existing employment agreement and related stock option agreement between Homeplex and Alan D. Hamberlin (the "Hamberlin Stock Options"). If the Hamberlin Stock Options are not approved at the Annual Meeting, phantom stock rights covering 750,000 shares of Homeplex Common Stock conditionally granted to Mr. Hamberlin will become effective (the "Hamberlin PSRs"). The main economic difference is that upon exercise the Hamberlin PSRs will require a cash payment to Mr. Hamberlin in an amount per share equal to the excess of the fair market value of Homeplex Common Stock on the date of exercise over \$1.50, whereas the Hamberlin Stock Options will require only the issuance of stock. In addition, if the Hamberlin PSRs become effective, they will have a material adverse effect on the future earnings of Homeplex if the trading price of Homeplex Common Stock remains substantially above \$1.50 because on the date of effectiveness, the excess of the fair market value of Homeplex Common Stock over \$1.50 will be required to be charged to Homeplex's earnings, with additional future charges required if the trading price continues to increase.
- (5) To approve amendments to Homeplex's existing stock option plan and related stock option agreements between Homeplex and certain senior executive officers and directors of Homeplex to extend the exercise period after an optionee ceases to be a director or employee of Homeplex from three months to two years after cessation of employment or service as a director (the "Stock Option Extension").
- (6) To transact such other business that may properly come before the Annual Meeting and any adjournments thereof.

Only holders of record of Homeplex Common Stock at the close of business on

November 6, 1996 will be entitled to vote at the Annual Meeting. As of November 6, 1996, there were 9,716,517 shares of Homeplex Common Stock issued and outstanding, all of which are entitled to vote.

The presence in person or by proxy of the holders of a majority of outstanding shares of Homeplex Common Stock is necessary to constitute a quorum at the Annual Meeting. If a quorum is present in person or by proxy, (i) the affirmative vote of the holders of at least a majority of the outstanding shares of Homeplex Common Stock is required in order to approve the Merger and the transactions related thereto and the

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Charter Amendment, (ii) a plurality of the votes cast is required to elect each director, and (iii) the affirmative vote of a majority of the total votes cast at the Annual Meeting is required to approve the Hamberlin Stock Options and the Stock Option Extension. See "The Annual Meeting."

THE MERGER AND RELATED TRANSACTIONS

GENERAL. On September 13, 1996, the Monterey Merging Companies, the Monterey Stockholders and Homeplex entered into the Merger Agreement pursuant to which the parties set forth the terms and conditions of the Merger. Upon consummation of the Merger, Homeplex will be primarily engaged in the residential single-family homebuilding business and the existing assets of Homeplex are to be converted into cash over time and reinvested in homebuilding operations. A copy of the Merger Agreement is attached hereto as Appendix A. See "The Merger and Related Transactions -- The Merger Agreement."

MERGER CONSIDERATION. In the event the proposed one-for-three reverse stock split is effected, all per share calculations used to calculate the Merger Consideration (as hereinafter defined) shall be proportionately adjusted, as nearly as practicable.

Exchange Shares. Pursuant to the Merger Agreement, each of the Monterey Stockholders will receive as merger consideration, a number of shares of Homeplex Common Stock (the "Exchange Shares") equal to (i) \$2.5 million, which is the anticipated pro forma book value of Monterey on the effective date of the Merger after giving effect to certain adjustments contemplated in the Merger Agreement, multiplied by (ii) a factor of 3.0, and divided by (iii) the fully diluted book value per share of Homeplex Common Stock on the effective date of the Merger. Cash may be paid in lieu of a limited number of shares of Homeplex Common Stock to the extent necessary to preserve Homeplex's federal income tax net operating loss carryforward. Although the Exchange Shares will be issued in the name of the Monterey Stockholders, approximately 16.5% of the Exchange Shares will be held in escrow by Homeplex for issuance to holders of outstanding warrants to purchase 400,000 shares of common stock of the Monterey Merging Companies (the "Warrantholders"), which warrants will be converted on the effective date of the Merger into warrants to purchase Homeplex Common Stock (the "Homeplex Warrants"), with an exercise price expected to range from approximately \$1.30 to \$1.70 per share. The exercise price paid upon exercise of any Homeplex Warrants will be paid to the Monterey Stockholders, and upon expiration of the unexercised Homeplex Warrants, any Exchange Shares remaining in escrow will be released to the Monterey Stockholders. See "The Merger and Related Transactions -- Merger Consideration."

Contingent Shares. In addition to the Exchange Shares, Homeplex has agreed to issue up to 800,000 shares of contingent Homeplex Common Stock (the "Contingent Shares") to the Monterey Stockholders if certain Homeplex Common Stock average trading price thresholds are reached during the five-year period following the effective date of the Merger, provided that at the time of any issuance, such Monterey Stockholder is employed by Homeplex. The Contingent Shares will be issued as follows: (i) if the closing price of the Homeplex Common Stock (the "Homeplex Stock Price") on the New York Stock Exchange (the "NYSE") averages \$1.75 or more for twenty consecutive trading days, 134,828 Contingent Shares will be issued, but only after the first anniversary date of the Merger, (ii) if the Homeplex Stock Price averages \$2.50 or more for twenty consecutive trading days, an additional 266,666 Contingent Shares will be issued, but only after the second anniversary date of the Merger, and (iii) if the Homeplex Stock Price averages \$3.50 or more for twenty consecutive trading days, the remaining 266,666 Contingent Shares will be issued, but only after the third anniversary date of the Merger. Approximately 16.5% of the Contingent Shares, which is 131,840 Contingent Shares, will be issued to the Warrantholders upon exercise of the Homeplex Warrants without regard to the trading price targets or employment requirements. The exercise price paid upon the exercise of any Homeplex Warrants will be paid to the Monterey Stockholders, and upon expiration of the unexercised Homeplex Warrants, any of the remaining 131,840 Contingent Shares will be issued to the Monterey Stockholders. The Exchange Shares and the Contingent Shares are collectively referred to as the "Merger Consideration." See "The Merger and Related Transactions -- Merger Consideration."

Indemnification Fund. Homeplex will retain, as an indemnification fund, a portion of the Exchange Shares with a value of \$500,000 as security for the indemnification obligations in favor of Homeplex provided

remaining in the indemnification fund will be released to the Monterey Stockholders on the second anniversary of the effective date of the Merger. See "The Merger and Related Transactions -- Merger Consideration" and "The Merger and Related Transactions -- Merger Agreement -- Indemnification Fund."

DISTRIBUTIONS. Prior to the execution of the Merger Agreement, Monterey declared and made distributions to the Monterey Stockholders in accordance with the S-corporation rules of the Internal Revenue Code of 1986, as amended (the "Code") in an amount equal to the Monterey Stockholders' estimated income tax liability associated with the Monterey Merging Companies S-corporation tax status for the 1996 calendar year (the "Tax Distribution"). In addition, Monterey declared and made distributions to the Monterey Stockholders designed to reduce the book value of Monterey as of the effective date of the Merger to \$2.5 million (the "Retained Earnings Distribution"). The Retained Earnings Distribution and the Tax Distribution aggregated approximately \$9.5 million and are collectively referred to as the "Distributions." See "The Merger and Related Transactions -- Distributions."

MONTEREY STOCKHOLDER AGREEMENTS. In connection with the Merger, each of the Monterey Stockholders will enter into employment agreements pursuant to which Mr. Cleverly will serve as Co-Chief Executive Officer and Chairman and Mr. Hilton will serve as Co-Chief Executive Officer and President (collectively, the "Employment Agreements"), each with a term expiring on December 31, 2001 and providing for an initial base salary of \$200,000 per year (increasing annually by 5% of the prior year's annual base salary). Under the Employment Agreements, Messrs. Cleverly and Hilton will each earn an annual bonus of up to \$200,000based on a percentage of the annual pre-tax consolidated net income of Homeplex. Each of Mr. Cleverly and Mr. Hilton will also enter into stock option agreements and registration rights agreements with Homeplex (collectively with the Employment Agreements, the "Monterey Stockholder Agreements") pursuant to which they each will be granted six-year options to purchase 500,000 shares of Homeplex Common Stock at an exercise price of \$1.75 per share, and will be entitled to demand registration rights and incidental registration rights for all of their shares of Homeplex Common Stock. See "The Merger and Related Transactions -- Monterey Stockholder Agreements."

TERMINATION OF REIT STATUS. If the Merger is consummated on December 31, 1996, Homeplex's election to be a REIT will terminate retroactively effective for the taxable year beginning January 1, 1996. If the Merger is consummated after December 31, 1996, Homeplex will revoke its election to be a REIT effective for the taxable year beginning January 1, 1997. Consequently, during that taxable year Homeplex will be taxed as a regular domestic C-corporation, which is not eligible for tax benefits available to REITs. Homeplex's assets and cash available for distribution to stockholders will therefore be reduced to the extent necessary to pay its resulting tax liability, if any. See "The Merger and Related Transactions -- Termination of REIT Status."

NOL CARRYFORWARD. Homeplex has a federal income tax net operating loss carryforward of approximately \$57 million (the "NOL Carryforward"). It is anticipated that future income taxes paid by Homeplex will be minimized and will consist primarily of state income taxes and the federal alternative minimum tax. See "Selected Financial Data -- Unaudited Pro Forma Condensed Combined Financial Data." This tax loss may be carried forward, with certain restrictions, for up to 14 years to offset future taxable income. Homeplex believes that the NOL Carryforward will be available to the combined entity resulting from the Merger without application of the annual limitations under Section 382 of the Code, although the NOL Carryforward may not be available to offset gains from post-merger sales of certain appreciated assets of Monterey under Section 384 of the Code. See "The Merger and Related Transactions -- NOL Carryforward."

SENIOR SUBORDINATED NOTES. Prior to the Merger, the liability for the 13% Senior Subordinated Notes due 2001 in the original principal amount of \$8 million (the "Notes") was transferred to MHC-II by Monterey Management, Inc., an Arizona corporation that merged with and into MHC-II prior to the execution of the Merger Agreement ("MMI"). Prior to the Merger, MHC-II will transfer its obligations under the Notes to MHC-I. Upon effectuation of the Merger, Homeplex will become a guarantor on the Notes, and will be

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subject to certain covenants. MHC-I will be the primary obligor on the Notes and under the Indenture governing the Notes (the "Indenture"). Monterey Homes Corporation, an Arizona corporation that merged with and into MHA-II prior to the execution of the Merger Agreement ("MHC"), will transfer its obligations as a guarantor of the Notes to MHA-I, who will continue to be a guarantor on the Notes. See "The Merger and Related Transactions -- Senior Subordinated Notes."

MONTEREY CREDIT FACILITIES. Monterey has historically obtained a significant portion of its working capital through bank credit facilities secured by substantially all of its real estate under development. At June 30, 1996, Monterey had available \$46.1 million of short-term, secured revolving construction loan credit facilities, of which \$12.6 million was outstanding. In addition, at June 30, 1996, Monterey had outstanding \$11.4 million of secured non-revolving acquisition and development loans which mature at various times from May 1997 to December 1999. The interest rates under these credit facilities range from prime (which was 8.25% at June 30, 1996) plus 0.50% to prime plus 1.0%.

During August 1996, Monterey entered into an agreement with one of its principal lenders, to borrow up to \$7.5 million on an unsecured basis. The loan is payable within one year of its origination with interest at prime plus 0.50%.

The proceeds of this loan were used in part to fund the Distributions to the Monterey Stockholders.

Prior to the effective date of the Merger, Monterey expects to refinance and consolidate substantially all of the above outstanding loans into one revolving construction, acquisition, development and working capital credit facility. It is anticipated that the new credit facility would provide a commitment of approximately \$45 million and encumber substantially all of Monterey's real estate under development. The credit facility would have an initial term of two years, bear interest at a range of prime plus 0.25% to prime plus 0.45% and contain various financial covenants. Monterey has received a non-binding terms summary from two of its existing primary lenders to provide this new \$45 million credit facility. See "The Merger and Related Transactions -- Monterey Credit Facilities."

FRACTIONAL SHARES. No fractional shares of Homeplex Common Stock will be issued in connection with the Merger. The total number of shares of Homeplex Common Stock that the Monterey Stockholders shall have the right to receive pursuant to the Merger Agreement will be rounded up to the nearest whole share of Homeplex Common Stock. See "The Merger and Related Transactions -- Conversion and Exchange of Stock Certificates."

EFFECTIVE DATE OF THE MERGER. The Merger will become effective upon the filing of the Articles of Merger, which includes the Charter Amendment, with the Secretary of State of the State of Maryland and the Corporation Commission of the State of Arizona (the "Effective Date"). The form of the Articles of Merger is attached hereto as Appendix B (the "Articles of Merger"). Assuming that the requisite stockholder approval of the Merger is obtained, it is anticipated that the Effective Date will occur at the earliest possible date following the satisfaction or waiver of all conditions precedent which is the last business day of a calendar month; provided, however, that in no event shall the Effective Date be prior to December 31, 1996 or, without the consent of the parties thereto, later than March 31, 1997. See "The Merger and Related Transactions -- Effective Date."

FEDERAL INCOME TAX CONSIDERATIONS. Homeplex and Monterey will receive the opinion of Homeplex's counsel to the effect that (i) the Merger will qualify as a reorganization under Section 368(a) of the Code, (ii) there has not been an "ownership change" of Homeplex within the meaning of Section 382 of the Code prior to the Effective Date, and (iii) the Merger will not cause an "ownership change" of Homeplex within the meaning of Section 382 of the Code to occur on the Effective Date. Assuming the Merger qualifies as a reorganization under Section 368(a) of the Code, no gain or loss will be recognized by Homeplex or Monterey in connection with the Merger. See "The Merger and Related Transactions -- Certain Federal Income Tax Considerations."

ACCOUNTING TREATMENT. The Merger will be accounted for as an acquisition of the Monterey Merging Companies by Homeplex, and recorded by Homeplex as a purchase in accordance with generally accepted

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accounting principles. See "The Merger and Related Transactions -- Accounting Treatment" and "Selected Financial Data -- Unaudited Pro Forma Condensed Combined Financial Data."

DIRECTOR AND OFFICER RESIGNATIONS AND ELECTIONS. Consummation of the Merger is subject to the condition that all current directors (other than Alan D. Hamberlin) and officers of Homeplex shall have resigned and William W. Cleverly shall have been elected to the offices of Chairman and Co-Chief Executive Officer of Homeplex and Steven J. Hilton shall have been elected to the offices of President and Co-Chief Executive Officer of Homeplex. It is contemplated that following the Merger, the Board of Directors will consist of Alan D. Hamberlin, William W. Cleverly, Steven J. Hilton, Robert G. Sarver and C. Timothy White. See "The Merger and Related Transactions -- Operations and Executive Officers of Homeplex After the Merger; Future Stock Options" and "Election of Board of Directors."

CONDITIONS TO MERGER. The obligations of Homeplex and the Monterey Merging Companies to consummate the Merger are subject to the satisfaction of certain customary conditions and other conditions, including, without limitation, that (i) MHC-II shall have formed MHC-I and shall have contributed all of its assets, liabilities and obligations to MHC-I, (ii) MHA-II shall have formed MHA-I and shall have contributed all of its assets, liabilities and obligations to MHA-I, (iii) shares of Homeplex Common Stock to be issued in connection with the Merger shall have been authorized for listing on the NYSE, subject to notice of issuance, and (iv) the effectiveness of the Registration Statement of which this Proxy Statement/Prospectus is a part. See "The Merger and Related Transactions -- Merger Agreement -- Conditions to the Obligations of Homeplex" and "The Merger and Related Transactions -- Merger Agreement -- Conditions to the Obligations of Monterey and the Monterey Stockholders."

RIGHTS OF OBJECTING STOCKHOLDERS. Maryland law does not require that holders of Homeplex Common Stock who object to the Merger and who vote against or abstain from voting in favor of the Merger be afforded any appraisal rights or the right to receive cash for their shares of Homeplex Common Stock. Homeplex does not intend to make available any such rights to its respective stockholders. See "The Annual Meeting -- Objecting Stockholders' Rights."

TERMINATION AND MODIFICATION OF THE MERGER AGREEMENT. The Merger Agreement may be terminated on or before the Effective Date under certain customary

circumstances and other circumstances including, without limitation, by either Homeplex or Monterey and the Monterey Stockholders if the Effective Date has not occurred on or prior to March 31, 1997, or such later date as shall have been agreed to by the parties to the Merger Agreement. See "The Merger and Related Transactions -- Merger Agreement -- Waivers, Modification and Termination."

The Merger Agreement may be modified at any time in any respect by the mutual consent of all of the parties thereto. Any such modification may be approved for Homeplex by its Board of Directors without further stockholder approval and for the Monterey Merging Companies by their respective Board of Directors and the Monterey Stockholders; provided, however, the value or the method of calculating the Merger Consideration may not be increased or materially altered without the consent of the holders of a majority of the outstanding shares of Homeplex Common Stock. See "The Merger and Related Transactions -- Merger Agreement -- Waivers, Modification and Termination of the Merger Agreement."

TERMINATION FEE UPON COMPETING TRANSACTION. In the event that a party to the Merger Agreement terminates the Merger as a result of any other party's willful breach or willful failure to perform under the Merger Agreement, the breaching party will reimburse the non-breaching party for all fees and expenses incurred by the non-breaching party in connection with the Merger. If a party terminates the Merger Agreement (other than as a result of the other party's willful breach or failure to perform, or if the Effective Date has not occurred prior to March 31, 1997) and then enters into an agreement allowing (i) any merger, consolidation, share exchange, business combination or similar transaction of Homeplex or Monterey, (ii) any sale, lease, exchange, mortgage, pledge, transfer or other disposition of 20% or more of the assets of Homeplex or Monterey, (iii) any person to acquire beneficial ownership of, or the formation of any group which would beneficially own or have the right to acquire beneficial ownership of 20% or more of the outstanding shares of capital stock of Homeplex or Monterey, or (iv) any tender offer or exchange offer for 20% or more of the outstanding shares of capital stock of Monterey or Homeplex, or the filing of a registration statement under

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the Securities Act of 1933, as amended (the "Securities Act") in connection therewith (each, a "Competing Transaction"), within one year after termination of the Merger Agreement, then the terminating party will pay to the other parties a fee in cash equal to 2% of the aggregate value of the Competing Transaction. See "The Merger and Related Transactions -- Merger Agreement -- Fees and Expenses."

NO SHOP AGREEMENT. Each of Homeplex and Monterey have agreed that unless and until the Merger Agreement is terminated, it will not (a) initiate or solicit, directly or indirectly, any inquiries, or the making of any proposal or engage in any negotiations with respect to a Competing Transaction, (b) provide to any other person (or have discussions relating to) any information or data relating to Homeplex or Monterey for the purpose of seeking or encouraging a Competing Transaction, or (c) enter into any agreement with any other party with respect to a Competing Transaction. See "The Merger and Related Transactions -- Merger Agreement -- Covenants of All Parties."

COMPARATIVE RIGHTS OF STOCKHOLDERS OF HOMEPLEX AND MONTEREY. The rights of the Monterey Merging Companies are currently governed by Arizona law and by their respective Articles of Incorporation and Bylaws. Upon the effectiveness of the Merger, the Monterey Stockholders will become stockholders of Homeplex and their rights as Homeplex stockholders will be governed by Maryland law and by Homeplex's Articles of Incorporation and Bylaws. See "Comparative Rights of Stockholders of Homeplex and Monterey."

FAIRNESS OPINIONS. The Board of Directors has received an opinion from Rauscher Pierce Refsnes, Inc., financial advisor to Homeplex ("RPR"), to the effect that the Merger Consideration to be paid by Homeplex to the Monterey Stockholders pursuant to the Merger Agreement is fair to the stockholders of Homeplex from a financial point of view. The full text of the written opinion of RPR is attached to this Proxy Statement/Prospectus as Appendix E. See "The Merger and Related Transactions -- Opinion of Financial Advisor to Homeplex."

CHARTER AMENDMENT. A condition to the Merger is the amendment of Homeplex's Articles of Incorporation, which will, among other things, (i) change Homeplex's name to "Monterey Homes Corporation," (ii) effect a one-for-three reverse stock split of Homeplex's Common Stock, (iii) amend and make more strict the restrictions on the transfer of Homeplex Common Stock to preserve the NOL Carryforward, and (iv) provide for a classified Board of Directors, with one class being elected for a two-year term (the "Class I Directors"), and the other class being elected for a one-year term (the "Class II Directors") (the "Charter Amendment"). The Charter Amendment does not change the terms of the Homeplex Common Stock. The shares of Homeplex Common Stock after giving effect to the one-for-three reverse stock split will have the same voting rights, the same rights to dividends and distribution and will be identical in all other respects to the shares of Homeplex Common Stock now authorized. No fractional interests will be issued, and no fractional share interest will entitle the holder thereof to vote or to exercise any rights of a stockholder. All fractional shares for one-half share or more shall be increased to the next higher whole number of shares and all fractional shares of less than one-half share shall be decreased to the next lower number of whole shares, respectively. See "The Merger and Related Transactions -- Charter Amendment" and "The Merger and Related Transactions -- NOL Carryforward."

RISK FACTORS. The stockholders of Homeplex are urged to review the matters set forth under "Risk Factors" beginning on Page 23 of this Proxy Statement/Prospectus.

OTHER PROPOSALS TO BE PRESENTED

HAMBERLIN AGREEMENTS. Alan D. Hamberlin and Homeplex are parties to an Amended and Restated Employment Agreement, dated December 21, 1995 (as amended, the "Hamberlin Employment Agreement"), pursuant to which Mr. Hamberlin shall be employed as the Chief Executive Officer of Homeplex for a three year term. In connection with the Hamberlin Employment Agreement, Homeplex and Mr. Hamberlin entered into a stock option agreement, whereby Homeplex granted Mr. Hamberlin stock options covering 750,000 shares of Homeplex Common Stock (the "Hamberlin Stock Options"), subject to stockholder approval. Simultaneously with the grant of the Hamberlin Stock Options, Homeplex conditionally granted Mr. Hamberlin phantom stock rights covering 750,000 shares of Homeplex Common Stock (the "Hamberlin")

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PSRs"), which will be issued to Mr. Hamberlin if the Hamberlin Stock Options are not approved at the Annual Meeting. The main economic difference is that upon exercise the Hamberlin PSRs will require a cash payment to Mr. Hamberlin equal to the excess of the fair market value of Homeplex Common Stock on the date of exercise over \$1.50, whereas the Hamberlin Stock Options will require only the issuance of stock. In addition, if the Hamberlin PSRs become effective, the Hamberlin PSRs will have a material adverse effect on the future earnings of Homeplex if the trading price of Homeplex Common Stock remains substantially above \$1.50 because on the date of effectiveness, the excess of the fair market value of Homeplex Common Stock over \$1.50 will be required to be charged to Homeplex's earnings, with additional future charges required if the trading price continues to increase. See "Selected Financial Data -- Unaudited Pro Forma Condensed Combined Financial Data" and "Homeplex Management -- Hamberlin Agreements and Other Employment Agreements."

STOCK OPTION EXTENSION. Homeplex and certain of its senior executive officers and directors are parties to stock option agreements (collectively, the "Existing Stock Option Agreements") pursuant to which such officers and directors have been issued stock options to purchase up to 437,500 shares of Homeplex Common Stock under Homeplex's existing stock option plan (the "Existing Stock Option Plan"). The Existing Stock Option Plan and Existing Stock Option Agreements provide for an exercise period after an optionee ceases to be a director or employee of Homeplex of three months after cessation of employment or service as a director. To facilitate the Merger, Homeplex's current officers and directors (other than Alan D. Hamberlin) will resign, and in consideration thereof and in light of their past service to Homeplex, the stockholders are being asked to approve the Stock Option Extension at the Annual Meeting to extend such exercise period from three months to two years. See "Homeplex Management -- Stock Option Plan."

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SELECTED HISTORICAL FINANCIAL DATA

The following selected historical consolidated financial data of Homeplex and the historical combined financial data of Monterey have been derived from their respective historical financial statements, and should be read in conjunction with such financial statements and notes thereto included elsewhere in this Proxy Statement/Prospectus. The Homeplex unaudited historical consolidated financial statements and the Monterey unaudited historical combined financial statements as of and for the six months ended June 30, 1995 and 1996, have been prepared on the same basis as the historical financial data derived from audited financial statements, and, in the opinion of their respective management, contain all adjustments, consisting only of normal recurring accruals, necessary for the fair presentation of the results of operations for such periods. See "Selected Financial Data."

HOMEPLEX HISTORICAL CONSOLIDATED FINANCIAL DATA (DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA)

<TABLE> <CAPTION>

TVDTD						SIX MONTHS		
ENDED	YEARS ENDED DECEMBER 31,						JUNE 30,	
_	1991	1992	1993	1994	1995	1995	1996	
-						(UNAUD	DITED)	
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	
INCOME STATEMENT DATA:								
<pre>Income (loss) from mortgage assets</pre>	\$15,507	\$(14,068)	\$(21,814)	\$(1,203)	\$3,564	\$2,181	\$1,270	
Interest expense	4,535	2,750	2,274	1,383	868	478	238	
Other expense	2,945	2,315	1,822	1,938	1,599	905	651	
accounting change	8,027	(19,133)	(25,910)	(4,524)	1,097	798	381	
Cumulative effect of accounting change(1)			(6,078)					
Extraordinary loss(2)(149)								

Net income (loss)	\$ 8,027	\$(19,133) ======	\$(31,988) ======	\$(4,524) =====	\$1,097	\$ 798	\$ 232 =====
Income (loss) per share before effect of accounting change/extraordinary loss Cumulative effect of accounting change per	\$.81	\$ (1.93)	\$ (2.66)	\$ (.47)	\$.11	\$.08	\$.04
share Extraordinary loss per share			(.63)				
(.02)							
- Net income (loss) per share	\$.81	\$ (1.93)	\$ (3.29) ======	\$ (.47)	\$.11 =====	\$.08	\$.02
Cash dividends per share(3)	\$ 1.70	\$.40	\$.03	\$.02	\$.03	\$	\$
(ITA DE TO	======	======	======	======	=====	=====	=====

</TABLE>

<TABLE> <CAPTION>

		AT JUNE 30,				
1996	1991	1992	1993	1994	1995	
						(UNAUDITED)
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
BALANCE SHEET DATA:						
Real estate loans	\$	\$	\$ 320	\$ 9,260	\$ 4,048	\$ 3,852
Residual interests	112,988	66,768	17,735	7,654	5,457	4,625
Total assets	121,502	87,063	43,882	31,150	27,816	19,752
Long-term debt	16,450	31,000	19,926	11,783	7,819	
Total liabilities	43,462	32,357	21,505	13,508	9,368	1,072
Stockholders' equity<	78,040	54,706	22,377	17,642	18,448	18,680

- (1) Reflects the cumulative effect of adoption of Statement of Financial Accounting Standards No. 115, "Accounting for Certain Investments in Debt and Equity Securities."
- (2) Reflects extraordinary loss from early extinguishment of long-term debt.
- (3) For any taxable year in which Homeplex qualifies and elects to be treated as a REIT under the Code, Homeplex will not be subject to federal income tax on that portion of its taxable income that is distributed to stockholders in or with respect to that year. Regardless of such distributions, however, Homeplex may be subject to tax on certain types of income.

MONTEREY COMBINED FINANCIAL DATA (DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA)

<TABLE>

<caption></caption>		SIX MONTHS ENDED JUNE 30,					
-	1991	1992	1993	1994	1995	1995	1996
-	(UNAUDITED)					(UNAUD	,
<pre><s> OPERATING STATEMENT DATA:</s></pre>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Total Revenues	\$20,365 17,128	\$35,111 29,544	\$40,543 34,664	\$60,941 50,655	\$71,491 60,332	\$26,444 23,050	\$32,417 27,738
expense	2,528 	3,383	3,267 	4,123 	4,899 	2,205	2,737
Operating income Other income (expense)	709 (40)	2,184 32	2,612 (92)	6,163 102	6,260 141 	1,189 113	1,942 28
Net earnings	\$ 669 =====	\$ 2,216 ======	\$ 2,520 ======	\$ 6,265 ======	\$ 6,401 ======	\$ 1,302 ======	\$ 1,970
Net earnings per share(1)	\$.33 =====	\$ 1.09 =====	\$ 1.24 ======	\$ 3.09 =====	\$ 3.15 =====	\$.64 =====	\$.97
Cash dividends per share(2)	\$ ======	\$.32 =====	\$.78 =====	\$ 1.23 =====	\$ 2.07 =====	\$ 1.57 =====	\$ 1.55 ======

 | | | | | | || | | | | | | | |
<CAPTION>

SIX MONTHS ENDED JUNE 30, YEAR ENDED DECEMBER 31,

-	1991	1992	1993	1994	1995	1995	1996
- <s> OPERATING DATA: (UNAUDITED)</s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Unit sales contracts (net of							
cancellations)	108	151	167	243	241	119	133
Units closed	71	133	142	201	239	93	125
Units in backlog at end of period	57	75	100	142	144	168	152
Aggregate sales value of homes in backlog	\$16 , 227	\$19,970	\$30,826	\$43,981	\$37,891	\$49,368	\$45,985
Average sales price per home closed	\$ 287	\$ 264	\$ 285	\$ 299	\$ 284	\$ 297	\$ 302
<table></table>							
<caption></caption>	AT DECEMBER 31,						
				<i>,</i> 			AT JUNE
30,							
	1991	1992	1993	1994	1995		1996
(UNAUDITED)							
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>		<c></c>
BALANCE SHEET DATA:							
Real estate under development	\$7,168	\$9 , 553	\$13,736	\$17,917	\$33,9	29	\$43,773
Total assets	8,958	12,366	19,227	28,820	42,6	54	48,450
Notes payable	3,221	3,463	7,632	12,255	24,3	16	32,075
Stockholders' equity(2)							

 630 | 2,193 | 3,121 | 6,898 | 9,1 | 8 0 | 7,943 |- -----

- (1) Numbers exclude the effect of outstanding warrants to purchase 400,000 shares of common stock of Monterey. Accordingly, for purposes of computing earnings per share, management utilized 2,027,776 weighted average shares outstanding in each period presented. After giving pro forma effect to such warrants as if they had been exercisable, net income per share at June 30, 1995 and 1996 would have been \$.54 and \$.81, respectively. Due to Monterey's status as an S-corporation for federal income tax purposes, Monterey is not subject to federal income tax, rather the Monterey Stockholders are taxed directly on the net income of Monterey.
- (2) The historical combined financial data set forth in the preceding tables do not reflect the Distributions, totaling approximately \$9.5 million made by Monterey prior to entering into the Merger Agreement, but subsequent to June 30, 1996. See "Selected Financial Data -- Unaudited Pro Forma Condensed Combined Financial Data" and "The Merger and Related Transactions -- Distributions."

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SELECTED UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL DATA

The Unaudited Pro Forma Condensed Combined Income Statement Data set forth below presents the results of operations of the combined entity, assuming the Merger occurred on January 1, 1995, for the twelve months ended December 31, 1995 and the six months ended June 30, 1996. The Unaudited Pro Forma Condensed Combined Balance Sheet Data set forth below presents the financial position of the combined entity assuming the Merger occurred on June 30, 1996. The Unaudited Pro Forma Condensed Combined Financial Data assumes the Monterey Stockholders received the Distributions prior to the Merger. Adjustments necessary to reflect these assumptions and to restate historical combined balance sheets and results of operations are presented in the Pro Forma Adjustments columns, which are further described in the Notes to Selected Unaudited Pro Forma Condensed Combined Financial Data.

The historical financial information for Homeplex is derived from the audited consolidated financial statements of Homeplex as of and for the year ended December 31, 1995, and the unaudited consolidated financial statements of Homeplex as of and for the six months ended June 30, 1996. The historical financial information for Monterey is derived from the audited combined financial statements of Monterey as of and for the year ended December 31, 1995, and the unaudited combined financial statements of Monterey as of and for the six months ended June 30, 1996.

The following information does not purport to present the financial position or results of operations of Homeplex and Monterey had the Merger, the Distributions and the other events assumed therein occurred on the dates specified, nor is it necessarily indicative of the results of operations of Homeplex and Monterey as they may be in the future or as they may have been had the Merger and such other events been consummated on the dates shown. The Selected Unaudited Pro Forma Condensed Combined Financial Data is based on certain assumptions and adjustments described in the related Notes to Selected Unaudited Pro Forma Condensed Combined Financial Data and should be read in conjunction with the Merger Agreement, "Management's Discussion and Analysis of Financial Condition and Results of Operations" for each of Homeplex and Monterey, and the audited and unaudited historical financial statements and notes thereto of Homeplex and Monterey included elsewhere in this Proxy Statement/Prospectus.

UNAUDITED PRO FORMA CONDENSED COMBINED BALANCE SHEET JUNE 30, 1996 (IN THOUSANDS, EXCEPT SHARE DATA)

<TABLE> <CAPTION>

<caption></caption>		MONTEREY					
			AS	HOMEPLEX		PRO FORMA	PF
FORMA	HISTORICAL	ADJUSTMENTS(2)	ADJUSTED	HISTORICAL	COMBINED	ADJUSTMENTS (2)	
COMBINED							
 <\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
ASSETS: Real estate under development		\$	\$ 43,773	\$	\$ 43,773	\$	\$
43,773 Real estate loans and other receivables	820		820	3 , 852	4,672		
4,672 Residual interests				4,625	4,625		
4,625 Cash and cash equivalents	1,613	(516) (b)	1,097	10,853	11,950	(780) (b)	
11,170 Option deposits	972		972		972		
972 Other assets	1,272		1,272	422	1,694	(750) (c)	
944 Deferred tax asset						6,783(c)	
6,783 Goodwill						1,686(c)	
Total Assets	\$ 48,450	\$ (516) ======	\$ 47,934	\$ 19,752	\$ 67,686 ======	\$ 6,939 ======	\$
======= LIABILITIES & STOCKHOLDERS' EQUITY: Accounts payable and accruals	\$ 3,452	\$	\$ 3,452	\$ 1 , 072	\$ 4,524	\$	ŝ
4,524 Home sale deposits	4,980		4,980	7 1,072 	4,980		Ÿ
4,980 Notes payable		5,443(a)	37,518		37,518		
37,518							
 Total Liabilities47,022	40,507	5,443	45,950	1,072	47,022		
Common stock	5		5	99	104	(5) (e)	
Additional paid-in capital92,930	8		8	84,046	84,054	39 (d) (8) (e)	
Retained earnings (accumulated						8,884(d)	
deficit)	7,930	(5,443) (a)	1,971	(65 , 055)	(63,084)	(1,971)(e)	
Treasury stock(410)		(516) (b) 		(410)	(410)		
Total Stockholders' Equity	7,943	\$ (5,959)	1,984	18,680	20,664	6,939	
Total Liabilities and Stockholders' Equity 74,625	\$ 48,450	\$ (516)	\$ 47,934	\$ 19 , 752	\$ 67,686	\$ 6,939	\$
	=======	======	======	======	======	======	
Pro forma net book value							\$
2.00							

Pro forma common shares

</TABLE>

See accompanying "Notes to Unaudited Pro Forma Condensed Combined Financial Data." $% \label{eq:condensed} % \lab$

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UNAUDITED PRO FORMA CONDENSED COMBINED INCOME STATEMENT FOR THE YEAR ENDED DECEMBER 31, 1995 (IN THOUSANDS, EXCEPT SHARE DATA)

<TABLE> <CAPTION>

CAFITON	HIST	ORICAL			
	MONTEREY			PRO FORMA ADJUSTMENTS(3)	PRO FORMA COMBINED
<s> Home and land sales Cost of home and land sales</s>	<c> \$71,491 60,333</c>	<c> \$</c>	<c> \$71,491 60,333</c>	<c> \$ 225(f)</c>	<c> \$ 71,491 60,558</c>
Gross Margin.	11,158		11,158	(225)	10,933
Selling, general and administrative expenses	4,898	1,599	6,497	250 (g) (648) (h) 281 (i) (113) (j) 115 (k)	6,382
Operating income (loss)	6,260		4,661	(110)	4,551
Other income (expense): Interest income on real estate loans		1,618	1,618		1,618
Income from residual interests		,	1,283		1,283
Interest expense		(868)	(868)		(868)
Miscellaneous income, net	141	663	804		804
Total other income (expense)	141	2,696	2 , 837		2,837
Income before income taxes Income tax expense	6,401	1,097 	7,498 	(110) 813(1)	7,388 813
Net income		\$ 1,097	\$ 7,498 ======	\$ (923) =====	\$ 6,575 ======
Net income per share:					
Primary		\$.11			\$.47
Fully-diluted		\$.11			\$.45
Weighted average common shares					
outstanding primary		9,737,302 ======			14,000,000
Weighted average common shares outstanding fully diluted		9,737,302			14,668,000

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See accompanying "Notes to Unaudited Pro Forma Condensed Combined Financial Data." $% \label{eq:condensed} % \lab$

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UNAUDITED PRO FORMA CONDENSED COMBINED INCOME STATEMENT FOR THE SIX MONTHS ENDED JUNE 30, 1996 (IN THOUSANDS, EXCEPT SHARE DATA)

<TABLE>

	HISTORICAL			DDO DODIA		
	MONTEREY	HOMEPLEX	COMBINED	PRO FORMA ADJUSTMENTS(3)	PRO FORMA COMBINED	
<s> Home and land sales Cost of home and land sales</s>	<c> \$ 32,417 27,738</c>	<c></c>	<c> \$ 32,417 27,738</c>	<c> \$ 225 (f)</c>	<c> \$32,417 27,963</c>	
Gross Margin Selling, general and administrative	4,679		4,679	(225)	4,454	
expenses	2,737	651	3,388	105 (g) (157) (h) 64 (i) (56) (j) 57 (k)	3,401	
Operating income (loss)	1,942	(651)	1,291	(238)	1,053	

Other income (expense):

Interest income on real estate					
loans		366	366		366
Income from residual interests		525	525		525
Interest expense		(238)	(238)		(238)
Miscellaneous income, net	27	379	406		406
Total other income					
(expense)	27	1,032	1,059		1,059
Income before extraordinary loss and					
income taxes	1,969	381	2,350	(238)	2,112
Extraordinary loss from early					
extinguishment of debt		(149)	(149)	149 (m)	
Income before income taxes	1,969	232	2,201	(89)	2,112
Income tax expense	·			232 (1)	232
Net income	\$ 1,969	\$ 232	\$ 2,201	 \$ (321)	\$ 1,880
nee income in	=======	=====	======	=====	======
Net income per share:					
Primary					
Before extraordinary item		\$ 0.04			\$ 0.13
Extraordinary item		(0.02)			
Total		\$ 0.02			\$ 0.13
		=====			======
Fully Diluted					
Before extraordinary item		\$ 0.04			\$ 0.13
Extraordinary item		(0.02)			
Total		\$ 0.02			\$ 0.13
		=====			======
Weighted average common shares					
outstanding primary		9,885,624			13,950,000
		=======			========
Weighted average common shares		0 000 051			14 001 000
outstanding fully diluted		9,980,051 ======			14,981,000

 | | | | |</TABLE>

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See accompanying "Notes to Unaudited Pro Forma Condensed Combined Financial Data."

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NOTES TO UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL DATA

1. Overview. The Unaudited Pro Forma Condensed Combined Income Statements are presented as if the combination of Monterey and Homeplex occurred on January 1, 1995. The Unaudited Pro Forma Condensed Combined Balance Sheet is presented assuming the combination occurred on June 30, 1996.

The combination is expected to be recorded as a purchase in accordance with generally accepted accounting principles and, accordingly, the assets and liabilities of the acquired entity (Monterey) are presented at their estimated fair values as of that date. See "The Merger and Related Transactions."

The Merger Agreement provides that the Monterey Stockholders and the Warrantholders will receive a number of Exchange Shares equal to the pro forma book value of Monterey on the Effective Date multiplied by a factor of 3.0 and divided by the fully diluted book value (giving effect to outstanding stock options) per share of Homeplex Common Stock on the Effective Date. The Merger Agreement requires Monterey to make the Distributions so that the ending book value of Monterey immediately prior to the Merger equals \$2.5 million, as adjusted for the exclusion of transaction costs incurred by Monterey. Assuming an Effective Date of June 30, 1996, the pro forma financial information reflects a calculation that results in Homeplex issuing approximately 3.9 million shares of Exchange Shares to the Monterey Stockholder's (83.5% or approximately 3.3 million shares) and the Warrantholders (16.5% or approximately 600,000 shares) in exchange for the outstanding shares and warrants of Monterey. The Merger Agreement requires the Merger to occur on or about December 31, 1996. Accordingly, the number of shares issued will vary based on Homeplex's fully diluted book value at the Effective Date. See "The Merger and Related Transactions -- Merger Consideration."

In addition, Homeplex will issue up to 800,000 Contingent Shares, subject to the trading price thresholds and employment restrictions. Approximately 131,840 Contingent Shares will be reserved on the Effective Date for issuance upon the exercise of the Homeplex Warrants. The remaining 668,160 shares of Contingent Stock will be issued to the Monterey Stockholders if certain Homeplex Common Stock price targets are reached for twenty consecutive days at any time during the five years following the Effective Date, provided that at the time of any such issuance to a Monterey Stockholder, such Monterey Stockholder is still employed with Homeplex. If the stock price does not reach such thresholds within five years following the date of the Merger, such Contingent Stock will not be issued. See "The Merger and Related Transactions -- Merger Consideration."

In addition, pursuant to the Employment Agreements, options to purchase one million shares of Homeplex Common Stock will be granted to the Monterey

Stockholders at an exercise price of \$1.75, which options will vest over the three years following the Merger and expire at the end of the sixth year following the Merger. The value of the options are considered compensation expense for the combined entity which will be recognized over the three-year vesting period. See "The Merger and Related Transactions -- Monterey Stockholder Agreements."

The Merger Agreement provides that the Monterey Stockholders will receive an amount that approximates the Distributions to reduce the adjusted book value of Monterey to \$2.5 million. Assuming an Effective Date of June 30, 1996, the Distributions reflected in the pro forma financial information have been calculated at approximately \$5.4 million. The estimated Distributions amounted to approximately \$9.5 million due to the additional earnings Monterey is expected to produce subsequent to June 30, 1996 but prior to the Effective Date. See "The Merger and Related Transactions -- Distributions."

By effecting the Merger, Homeplex will cause a change in its tax status from a REIT to a C-corporation and Monterey will terminate its Subchapter S tax status. See "The Merger and Related Transactions -- Termination of REIT Status."

By utilizing the NOL Carryforward, it is anticipated that the income taxes paid by the combined entity will consist primarily of state income taxes (since utilization of the Homeplex state net operating loss may be significantly limited) and the federal alternative minimum tax. Any federal income tax expense generated by amortization of the deferred tax asset recognized for book purposes is assumed to be offset by a decrease in the

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NOTES TO UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL DATA -- (CONTINUED)

reserve against the deferred tax asset and, accordingly, will have no net income statement impact. See "The Merger and Related Transactions -- NOL Carryforward."

Management anticipates that no dividends will be declared or paid on the common stock subsequent to the Merger and, accordingly, no pro forma dividend information has been presented in the Unaudited Pro Forma Condensed Combined Financial Data.

The Unaudited Pro Forma Condensed Combined Financial Data does not give effect to the proposed one-for-three stock split described elsewhere in this Proxy Statement/Prospectus.

The following adjustments have been made to arrive at the Unaudited Pro Forma Condensed Combined Financial Data.

- 2. Pro Forma Condensed Combined Balance Sheet Adjustments at June 30, 1996.
 - (a) The Merger Agreement calls for Monterey to make the Tax Distribution and Retained Earnings Distribution so that the ending book value of Monterey immediately prior to the Merger equals \$2.5 million, as adjusted. The Distributions were made from available cash and proceeds from borrowings of Monterey. As a result, the Distributions have been presented along side the historical balance sheet of Monterey rather than as a pro forma adjustment contemplated in the Merger. The estimated Distributions amounted to approximately \$9.5 million due to the additional earnings Monterey is expected to produce subsequent to June 30, 1996, but prior to the Effective Date.
 - (b) To record the payment of certain Merger costs and related expenses assumed to be incurred prior to and concurrent with the Effective Date of the Merger estimated at \$1,596,000. Of the \$1,596,000, approximately \$1,080,000 will be paid by Homeplex, of which \$780,000 is attributable to the Merger and has been capitalized and included as a component of the purchase price. The remaining \$300,000 incurred by Homeplex will be expensed.

Additionally, approximately \$516,000 of costs incurred by Monterey is attributable to the Merger and to the cost of obtaining waivers from the holders of the Notes for prior defaults. Because this amount was expensed prior to the Tax Distribution and Retained Earnings Distribution, it has been presented along side the historical balance sheet of Monterey rather than as a pro forma adjustment contemplated in the Merger. However, in accordance with the Merger Agreement, this amount has been excluded for purposes of computing the Tax Distribution and Retained Earnings Distribution to arrive at the \$2.5 million ending adjusted net book value of Monterey.

(c) Utilizing an estimated stock price of \$2.21 per share of Homeplex Common Stock, which approximates the average stock for five days before and after the public announcement of the Merger, the purchase price is estimated as follows:

<TABLE>

<\$>	<c></c>
Consideration Paid:	
Estimated fair value of Homeplex common stock	\$8,923,000
Estimated transaction costs	780,000
Total consideration	\$9,703,000

Estimated fair value of net assets of Monterey Estimated value of deferred tax asset	
Estimated fair value of net assets acquired	\$8,017,000
Excess of purchase price over fair value of net assets	** 505 000
acquired	\$1,686,000

</TABLE>

Assuming the Merger occurred on June 30, 1996, the excess of purchase price over the fair value of net assets acquired is attributable to goodwill, which is to be amortized over 20 years. The allocation of the purchase price among the assets and liabilities of Monterey results primarily in the write-off of certain deferred financing costs totaling \$750,000 assumed to have no future value to the combined entity. In

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NOTES TO UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL DATA -- (CONTINUED)

addition, the transaction results in the recording of the deferred tax asset relating to the benefit of operating loss carryforwards, net of applicable valuation reserves and deferred tax assets relating to the write off of the deferred financing costs.

The allocation of purchase cost in the pro forma financial statements is based on available information. Management does not currently believe that any adjustments to the final allocation of purchase price will have a material effect on the Unaudited Pro Forma Condensed Combined Financial Data.

- (d) To record the effects of the issuance of Homeplex Common Stock to the Monterey Stockholders and Warrantholders and additional paid-in capital resulting from the Merger.
- (e) To reclassify the remaining equity accounts of Monterey into Homeplex's equity accounts, while giving effect to the legal entity remaining subsequent to the Merger.
- 3. Pro Forma Condensed Combined Income Statements Adjustments for the Year Ended December 31, 1995 and the Six Month Period Ended June 30, 1996.
 - (f) To record the amortization of additional capitalized interest incurred in connection with the issuance of notes payable used to fund the Tax Distribution and the Retained Earnings Distribution.
 - (g) To adjust for the estimated compensation expense expected to be incurred as specified in the Employment Agreements with Messrs. Cleverly and Hilton, net of previous compensation expense no longer recognized by Monterey for these officers. This amount also includes an adjustment to reflect additional compensation expense for the bonuses to be paid to Messrs. Cleverly and Hilton for meeting certain net income levels as specified in the Employment Agreements. The annual bonus amount for each Monterey Stockholder is equal to the lesser of \$200,000 or 4% of pre-tax income.
 - (h) To eliminate compensation expense recorded by Homeplex for employees terminated in connection with the Merger.
 - (i) To record compensation expense incurred in connection with the issuance of options to purchase one million shares of Homeplex Common Stock which will be issued to the Monterey Stockholders on the Effective Date, and all of which are assumed to vest. The compensation expense for the vested options is being recognized over the three year graded vesting period. The compensation expense for such options was based on an estimated stock price of \$2.21 per share assumed on the date of grant. The actual amount of compensation expense may vary based on the fair value of Homeplex Common Stock on the date of grant of the options.
 - (j) To eliminate the amortization of deferred financing costs which will be written off in connection with the Merger.
 - $\ensuremath{\left(k\right)}$ To record the amortization of goodwill, which is being amortized over 20 years.
 - (1) To record the amount of income taxes relating to the alternative minimum tax and state income taxes, which has been estimated at 11% of income before income taxes.
 - (m) To eliminate the effects of the extraordinary item due to its nonrecurring nature.
- 4. Non-recurring Items. Due to the non-recurring nature of certain items relating to the Merger which will affect the first year of operations following the Effective Date, such items have been excluded from the Pro Forma Condensed Combined Income Statement for the Year Ended December 31, 1995.

The first item excluded from the pro forma financial statements relates to the estimated termination costs for Homeplex employees amounting to approximately \$300,000 expected to be incurred immediately following the Merger.

NOTES TO UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL DATA -- (CONTINUED)

Additionally, no effect has been given in the Pro Forma Condensed Combined Income Statement to the potential compensation expense that would be recorded if the 668,160 of Contingent Shares are subsequently earned and issued to the Monterey Stockholders. Assuming the stock prices are reached in accordance with the vesting periods previously described, and the Monterey Stockholders remain employed by the combined entity in such periods, compensation expense relating to such shares would amount to approximately \$236,000, \$667,000 and \$933,000, respectively, for the three years following the Effective Date. The actual amount of compensation expense pertaining to the Contingent Shares may vary based on the Homeplex Common Stock price on the date the Contingent Shares become issuable.

For purposes of computing earnings per share information, the Contingent Shares have been excluded from "weighted average common shares outstanding -- primary" and included in "weighted average common shares outstanding -- fully diluted" in the accompanying Pro Forma Condensed Combined Income Statements.

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COMPARATIVE PER SHARE DATA -- HISTORICAL AND PRO FORMA

Set forth below are the net income and book value per share data, on a fully diluted basis, of Homeplex on a historical basis and a pro forma basis and of Monterey on a historical basis and an equivalent pro forma basis. The data set forth below does not give effect to the one-for-three reverse stock split to be effected pursuant to the Charter Amendment.

The Homeplex pro forma data was derived by combining historical consolidated financial information of Homeplex and historical combined financial information of Monterey, giving effect to the Merger under the purchase method of accounting for business combinations.

The Monterey pro forma net income from continuing operations for the six months ended June 30, 1996 is derived by multiplying the ratio of pro forma shares to be owned by the Monterey Stockholders to total pro forma shares at June 30, 1996. This calculation produces the pro forma net income allocable to the Monterey Stockholders which is then divided by the weighted average common stock outstanding for the six months ended June 30, 1996. The pro forma net income for the year ended December 31, 1995 is calculated in the same manner using the balances as of the date.

The Monterey equivalent pro forma book value per share at June 30, 1996, is derived by multiplying the ratio of pro forma shares to be owned by the Monterey Stockholders to the total pro forma shares at June 30, 1996, by the pro forma book value per share at June 30, 1996. This calculation produces the pro forma book value allocable to the Monterey Stockholders after the pro forma distribution. In order to produce book values comparable to the historical book values, the result is added to the pro forma distribution to arrive at the book value prior to the distribution, which is then divided by the weighted average common stock outstanding for the six months ended June 30, 1996. The Monterey equivalent pro forma book value at December 31, 1995 is derived by subtracting the equivalent pro forma per share net income from continuing operations for the six months ended June 30, 1996 and adding the actual per share distributions for the six months ended June 30, 1996 to the June 30, 1996 equivalent pro forma book value per share.

The information set forth below should be read in conjunction with the respective audited and unaudited financial statements and related notes of Homeplex and Monterey included elsewhere in this Proxy Statement/Prospectus and the unaudited pro forma financial information and notes thereto included elsewhere in this Proxy Statement/Prospectus.

HOMEPLEX

<TABLE>

	YEAR ENDED DECEMBER 31, 1995	ENDED JUNE 30, 1996
<\$>	<c></c>	<c></c>
HISTORICAL PER SHARE DATA:		
Net income from continuing operations	\$.11	\$.02
Book value	1.89	1.92
PRO FORMA PER SHARE DATA:		
Net income from continuing operations	\$.45	\$.13
Book value		

 1.98 | 2.00 |MONTEREY

0 T 11 1/01/TH110

	YEAR ENDED DECEMBER 31, 1995	ENDED JUNE 30, 1996
<\$>	<c></c>	<c></c>
HISTORICAL PER SHARE DATA:		
Net income from continuing operations	\$ 3.15	\$.97
Book value	4.49	3.92
EQUIVALENT PRO FORMA PER SHARE DATA:		
Net income from continuing operations	\$.99	\$.27
Book value		

 7.82 | 6.54 || | | |
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MARKET PRICE DATA FOR HOMEPLEX COMMON STOCK

Homeplex Common Stock is listed under the trading symbol "HPX" on the NYSE. The following table sets forth for the periods indicated the high and low closing sales prices per share of Homeplex Common Stock as reported by the NYSE. The stock prices reflect stock splits retroactively, but do not, however, reflect the one-for-three reverse stock split to be effected pursuant to the Charter Amendment.

<TABLE>

	H	IGH		LC	W
<\$>	<c></c>		<c></c>		
YEAR ENDED DECEMBER 31, 1996					
First Quarter	\$ 2		\$	1	3/8
Second Quarter	2	7/8		1	5/8
Third Quarter	2	3/4		2	
Fourth Quarter (through November 6, 1996)	2	5/8		2	3/8
YEAR ENDED DECEMBER 31, 1995					
First Quarter	\$ 1	3/4	\$	1	
Second Quarter	2	1/8		1	1/4
Third Quarter	2	1/8		1	1/2
Fourth Quarter	1	7/8		1	3/8
YEAR ENDED DECEMBER 31, 1994					
First Quarter	\$ 1	1/2	\$	1	
Second Quarter	1	1/2		1	
Third Quarter	1	1/2		1	
Fourth Quarter	1	3/8		1	
TABLE>					

On May 31, 1996, the last trading day prior to the first public announcement with respect to the Merger, the closing sales price per share of Homeplex Common Stock as reported on the NYSE was \$1 7/8. On November 6, 1996, Homeplex had outstanding 9,716,517 shares of Homeplex Common Stock which were held by approximately 700 stockholders of record. Based on information available to Homeplex, Homeplex believes that there are approximately 6,000 beneficial owners of Homeplex Common Stock.

Monterey is privately owned by the Monterey Stockholders, and, therefore, no market value information is available with respect to Monterey Common Stock.

Following the Merger, it is anticipated that the Homeplex Common Stock will be traded on the NYSE under the trading symbol "MTH."

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DIVIDENDS AND DISTRIBUTIONS

Cash dividends per share paid by Homeplex were \$1.70 in 1991, \$.40 in 1992, \$.03 in 1993, \$.02 in 1994, \$.03 in 1995 and \$0 during the six months ended June 30, 1996, representing distributions of taxable income arising out of Homeplex's status as a REIT.

Cash dividends per share paid by Monterey were \$0 in 1991, \$.32 in 1992, \$.78 in 1993, \$1.23 in 1994, \$2.07 in 1995, \$1.57 during the six months ended June 30, 1995 and \$1.55 during the six months ended June 30, 1996, representing primarily distributions made to the stockholders to pay income taxes arising out of Monterey's status as an S-corporation. In addition, the Distributions made to the Monterey Stockholders prior to the execution of the Merger Agreement were \$9.5 million. The Retained Earnings Distribution was based on an estimation of the earnings and income of Monterey through the remainder of calendar year 1996 to the assumed Effective Date. Thus, at the time that the Retained Earnings Distribution was made, Monterey's stockholders' equity was reduced below \$2.5 million, it being anticipated that Monterey's earnings through the remainder of 1996 would bring the actual amount of stockholders' equity, as adjusted, back up to \$2.5 million at year end when the Merger is contemplated to occur. Monterey financed the Distributions from working capital and proceeds from a \$7.5 million unsecured credit facility. See "The Merger and Related Transactions -- Merger Consideration" and "The Merger and Related Transactions -- Monterey Credit

The Notes and the Indenture contain certain covenants that restrict the payment of dividends if the financial condition, results of operation and

capital requirements of Homeplex fail to meet certain specified levels. In addition, if the Merger is consummated the Nominees have indicated that Homeplex will not pay any permitted cash dividends for the foreseeable future. Instead, the Nominees intend to retain earnings to finance the growth of Homeplex's business. The future payment of cash dividends, if any, will depend upon the financial condition, results of operations and capital requirements of Homeplex, as well as other factors deemed relevant by the Nominees. See "Risk Factors -- Risk Factors of the Merger -- No Dividends" and "The Merger and Related Transactions -- Senior Subordinated Notes."

21 BOARD OF DIRECTORS' RECOMMENDATION

- PROPOSAL 1. To consider and act upon a proposal to approve the Merger and related transactions, including the issuance of up to 4.7 million shares of Homeplex Common Stock and the Monterey Stockholder Agreements. THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS THAT THE STOCKHOLDERS OF HOMEPLEX VOTE FOR THE MERGER AND THE RELATED TRANSACTIONS.
- PROPOSAL 2. To consider and act upon a proposal to approve the Charter Amendment, which will amend the Articles of Incorporation of Homeplex to (a) change Homeplex's name to "Monterey Homes Corporation," (b) reclassify and change each share of Homeplex Common Stock issued and outstanding into one-third of a share of Homeplex Common Stock, (c) amend and make more strict the restrictions on the transfer of Homeplex Common Stock to preserve the NOL Carryforward, and (d) provide for a classified Board of Directors consisting of the Class I and Class II Directors. THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS THAT THE STOCKHOLDERS OF HOMEPLEX VOTE FOR APPROVAL OF THE CHARTER AMENDMENT.
- PROPOSAL 3. To elect (a) a five-member classified Board of Directors consisting of the Nominees to hold office upon the consummation of the Merger to the end of their respective terms and until their successors are elected, and (b) a five-member non-classified Board of Directors to hold office until the Merger is consummated, or if for any reason the Merger is not consummated, to the next annual meeting and until their successors are elected. THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS THAT THE STOCKHOLDERS OF HOMEPLEX VOTE FOR THE NOMINEES DESCRIBED ELSEWHERE IN THIS PROXY STATEMENT/PROSPECTUS. APPROVAL OF EACH OF THE MERGER AND RELATED TRANSACTIONS AND THE CHARTER AMENDMENT AND THE ELECTION OF ALL OF THE NOMINEES TO THE CLASSIFIED BOARD OF DIRECTORS TO HOLD OFFICE UPON THE EFFECTIVENESS OF THE MERGER ARE REQUIRED IN ORDER FOR THE MERGER TO BE CONSUMMATED. SUCH ITEMS OF BUSINESS WILL NOT BE DEEMED APPROVED UNLESS ALL ARE APPROVED.
- PROPOSAL 4. To consider and act upon a proposal to approve the issuance of the Hamberlin Stock Options to Alan D. Hamberlin in lieu of the Hamberlin PSRs. THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS THAT THE STOCKHOLDERS OF HOMEPLEX VOTE FOR APPROVAL OF THE ISSUANCE OF THE HAMBERLIN STOCK OPTIONS.
- PROPOSAL 5. To consider and act upon a proposal to approve the Stock Option Extension. THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS THAT THE STOCKHOLDERS OF HOMEPLEX VOTE FOR APPROVAL OF THE STOCK OPTION EXTENSION.

As of November 6, 1996, there were 9,716,517 Shares of Homeplex Common Stock issued and outstanding. The presence in person or by proxy of the holders of a majority of the outstanding shares of Homeplex Common Stock is necessary to constitute a quorum at the Annual Meeting. If a quorum is present in person or by proxy, the affirmative vote by the holders of at least a majority of the outstanding shares of Homeplex Common Stock is required to approve the Charter Amendment, and the affirmative vote of a majority of the total votes cast at the Annual Meeting is required to elect each director and approve the Hamberlin Stock Options and the Stock Option Extension.

Only stockholders of record as of the close of business on November 6, 1996 will be entitled to notice of the Annual Meeting and to vote at the Annual Meeting and any adjournment thereof. For a more complete discussion of the Recommendation of the Board of Directors, see "The Annual Meeting."

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RISK FACTORS

In addition to the other information set forth in this Proxy Statement/Prospectus, the following factors should be considered by the Homeplex stockholders before voting on the proposals herein. See "Forward-Looking Statements."

RISK FACTORS OF THE MERGER

DEPENDENCE ON HOMEBUILDING INDUSTRY AND MONTEREY MANAGEMENT. After the Merger, Homeplex's assets will be redeployed to support the growth of Monterey. Homeplex will be dependent on the future of the homebuilding industry and the

ability of Monterey's management to successfully operate the combined entity. See "Risk Factors -- Risk Factors of Monterey."

CHANGE OF CONTROL OF HOMEPLEX. As a result of the Merger, Messrs. Cleverly and Hilton will become the largest stockholders of Homeplex with the possibility of additionally acquiring 800,000 Contingent Shares and 1.0 million shares of Homeplex Common Stock pursuant to stock options. Messrs. Cleverly and Hilton will receive five-year employment agreements and will also succeed Homeplex's directors and management in directing the business and operations of the combined entity. Neither Mr. Cleverly nor Mr. Hilton has had any experience managing a public company. In order to preserve the NOL Carryforward, transfer restrictions on the Homeplex Common Stock will be amended pursuant to the Charter Amendment to generally preclude (i) any person from transferring such shares if the effect thereof would be to make any person or group an owner of 4.9% or more of the outstanding shares of Homeplex Common Stock, or (ii) an increase in the ownership position of any person or group that already owns 4.9% or more of such outstanding shares. As a result of the foregoing factors, Messrs. Cleverly and Hilton should have working control of Homeplex for the foreseeable future. One or more of the foregoing factors could impede or make less likely a future change of control of Homeplex.

LOSS OF HOMEPLEX NOL CARRYFORWARD. Homeplex believes that the NOL Carryforward will be available to it after the Merger without application of the annual limitations under Section 382 of the Code. However, if (i) the tax laws change, (ii) any person or group becomes an owner of 5.0% or more of the outstanding shares of Homeplex Common Stock prior to the Merger, (iii) an "ownership change" under Section 382 of the Code occurs, or (iv) any other assumptions prove untrue, the use of the NOL Carryforward could be subject to an annual limitation or other restriction on its utilization, which would have a materially adverse impact on the benefits contemplated from the Merger. Additionally, pursuant to Section 384 of the Code, Homeplex may not be permitted to use the NOL Carryforward to offset taxable income resulting from sales of assets owned by Monterey at the time of the Merger to the extent that the fair market value of such assets at the time of the Merger exceeded their tax basis. There is no assurance that the combined entity will have sufficient earnings after the Merger to fully utilize the NOL Carryforward.

POSSIBLE VOLATILITY OF STOCK PRICE; SHARES ELIGIBLE FOR FUTURE SALE. Upon consummation of the Merger, the trading price for Homeplex Common Stock may be highly volatile. The factors described below in the sections entitled "Risk Factors of Monterey" and "Risk Factors of Homeplex" will contribute to fluctuations in the combined entities quarterly revenue and net income and may have a significant impact on the trading price of Homeplex Common Stock following the Merger.

As a result of the Merger, the Monterey Stockholders will own or have the rights to acquire up to approximately 5.7 million shares of Homeplex Common Stock. Immediately after the Effective Date, the Monterey Stockholders will own over 3.0 million shares of Homeplex Common Stock, all of which will either be freely transferable without registration under the Securities Act or subject to demand and incidental registration rights in favor of the Monterey Stockholders. The Homeplex Common Stock to be issued pursuant to the Merger and the transactions related thereto can be registered for resale under the Securities Act. Substantial sales by either Mr. Cleverly or Mr. Hilton of Homeplex Common Stock after the Merger could depress the trading price of Homeplex Common Stock.

NO DIVIDENDS. The Notes and the Indenture contain certain covenants that restrict the payment of dividends if the financial condition, results of operation and capital requirements of Homeplex fail to meet

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certain specified levels. In addition, if the Merger is consummated, the Nominees have indicated that Homeplex will not pay any cash dividends for the foreseeable future. Instead, the Nominees intend to retain earnings to finance the growth of Homeplex's business. The future payment of cash dividends, if any, will depend upon the financial condition, results of operations and capital requirements of Homeplex, as well as other factors deemed relevant by the Nominees.

ANTICIPATED CHARGES. Homeplex anticipates that certain nonrecurring costs will be charged to the operations of Homeplex during the quarter ending December 31, 1996 or March 31, 1997. If the Merger is consummated, Homeplex anticipates that it will expense transaction costs of approximately \$300,000 associated with the Merger, consisting of certain change of control and severance payments. If the Merger is not consummated, Homeplex anticipates that it will expense costs of approximately \$600,000, consisting of fees for investment bankers, attorneys, accountants and other related charges.

In addition, if the Hamberlin Stock Options are not approved by the stockholders of Homeplex at the Annual Meeting and the Hamberlin PSRs become effective, Homeplex will be required to incur a charge to operations during the quarter ending December 31, 1996 in an amount equal to 750,000 multiplied by the difference between the market value of the Homeplex Common Stock on the date the Hamberlin PSRs become effective and \$1.50. See "The Annual Meeting -- Other Proposals -- Proposal Four -- Hamberlin Stock Options."

PURCHASE ACCOUNTING ASSET STEP-UP. Purchase accounting requires the excess of the purchase price paid by an acquiring company over the net book value of the acquired company to be allocated to the assets and liabilities of the acquired company based on their fair market value. As a result of the Merger,

goodwill will be incurred in the approximate amount of \$1,686,000 which will be amortized on a straight line basis over 20 years and will adversely affect the net income of Homeplex. In addition, the actual goodwill to be incurred on the Effective Date may differ from the pro forma amount due to changes in the composition of Monterey's assets and liabilities prior to the Effective Date. See "Selected Financial Data -- Unaudited Pro Forma Condensed Financial Data."

INCREASED LEVERAGE. As of the date of this Proxy Statement/Prospectus, Homeplex does not have any debt. As a result of the Merger, Homeplex will incur substantial debt in the approximate amount of \$37.5 million while its stockholders' equity will increase to approximately \$27.6 million. See "Selected Financial Data -- Unaudited Pro Forma Condensed Combined Financial Data." Although no assurances can be given that Homeplex will be able to obtain any additional financing, Homeplex believes that it will be able to obtain such additional financing from its lenders. See "The Merger and Related Transactions -- Monterey Credit Facilities" and "Selected Financial Data -- Monterey Management's Division and Analysis of Financial Condition of Results of Operations."

BENEFITS OF MERGER MAY NOT BE REALIZED. There can be no assurances that the expected benefits of the Merger related to the combined entity as described under "The Merger and Related Transactions -- Reasons for the Merger" and "The Merger and Related Transactions -- Board of Directors' Recommendation of the Merger" will be achieved.

RISK FACTORS OF MONTEREY

HOMEBUILDING INDUSTRY FACTORS. The homebuilding industry is cyclical and is significantly affected by changes in national and local economic and other conditions, such as employment levels, availability of financing, interest rates, consumer confidence and housing demand. Although Monterey believes that its customers (particularly purchasers of luxury homes) are somewhat less price sensitive than generally is the case for other homebuilders, such uncertainties could adversely affect the performance of Monterey. In addition, homebuilders are subject to various risks, many of which are outside the control of the homebuilders, including delays in construction schedules, cost overruns, changes in government regulation, increases in real estate taxes and other local government fees, and availability and cost of land, materials, and labor. Although the principal raw materials used in the homebuilding industry generally are available from a variety of sources,

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such materials are subject to periodic price fluctuations. There can be no assurance that the occurrence of any of the foregoing will not have a material adverse effect on Monterey.

The homebuilding industry is also subject to the potential for significant variability and fluctuations in real estate values, as evidenced by the changes in real estate values in recent years in Arizona. Although Monterey believes that its projects are currently reflected on Monterey's balance sheets at appropriate values, no assurances can be given that write-downs of some or all of Monterey's projects will not occur if market conditions deteriorate, or that such write-downs will not be material in amount.

FLUCTUATIONS IN OPERATING RESULTS. Monterey historically has experienced, and in the future expects to continue to experience, variability in home sales and net earnings on a quarterly basis. Factors expected to contribute to this variability include, among others (i) the timing of home closings and land sales, (ii) Monterey's ability to continue to acquire additional land or options to acquire additional land on acceptable terms, (iii) the condition of the real estate market and the general economy in Arizona and in other areas into which Monterey may expand its operations, (iv) the cyclical nature of the homebuilding industry and changes in prevailing interest rates and the availability of mortgage financing, (v) costs or shortages of materials and labor, and (vi) delays in construction schedules due to strikes, adverse weather conditions, acts of God or the availability of subcontractors or governmental restrictions. As a result of such variability, Monterey's historical financial performance may not be a meaningful indicator of future results.

EXPANSION INTO TUCSON MARKET. Monterey began operations in the Tucson, Arizona area in April 1996. Such operations are in the early start-up stage and there is no assurance that such operations will be successful. Since their inception in June 1995, MHC-II and MHA-II have incurred aggregate losses of approximately \$404,000 through June 30, 1996, due to the incurrence of start up costs.

INTEREST RATES AND MORTGAGE FINANCING. Monterey believes that its customers (particularly purchasers of luxury homes) have been somewhat less sensitive to interest rates than many homebuyers. However, many purchasers of Monterey homes finance their acquisition through third-party lenders providing mortgage financing. In general, housing demand is adversely affected by increases in interest rates and housing costs and the unavailability of mortgage financing. If mortgage interest rates increase and the ability of prospective buyers to finance home purchases is consequently adversely affected, Monterey's home sales, gross margins, and net income may be adversely impacted and such adverse impact may be material. In any event, Monterey's homebuilding activities are dependent upon the availability and costs of mortgage financing for buyers of homes owned by potential customers so those customers ("move-up buyers") can sell their homes and purchase a home from Monterey. Any limitations or restrictions on the availability of such financing could adversely affect

Monterey's home sales. Furthermore, changes in federal income tax laws may affect demand for new homes. From time to time, proposals have been publicly discussed to limit mortgage interest deductions and to eliminate or limit tax-free rollover treatment provided under current law where the proceeds of the sale of a principal residence are reinvested in a new principal residence. Enactment of such proposals may have an adverse effect on the homebuilding industry in general, and on demand for Monterey's products in particular. No prediction can be made whether any such proposals will be enacted and, if enacted, the particular form such laws would take.

COMPETITION. The homebuilding industry is highly competitive and fragmented. Homebuilders compete for desirable properties, financing, raw materials, and skilled labor. Monterey competes for residential home sales with other developers and individual resales of existing homes. Monterey's competitors include large homebuilding companies, some of which have greater financial resources than Monterey, and smaller homebuilders, who may have lower costs than Monterey. Competition is expected to continue and become more intense and there may be new entrants in the markets in which Monterey currently operates. Further, Monterey will face a variety of competitors in other new markets it may enter in the future.

LACK OF GEOGRAPHIC, LIMITED PRODUCT DIVERSIFICATION. Monterey's operations are presently localized in the metropolitan Phoenix, Arizona area, particularly in the upscale city of Scottsdale. Monterey began operations in Tucson, Arizona in April 1996. Monterey currently operates in two primary market segments: the semi-custom, luxury market and the move-up buyer market. Failure to be geographically or economically diversified could have a material adverse impact on Monterey if the homebuilding market in Arizona should

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decline, because there would not be a balancing opportunity in a healthier market in other geographic regions or market segments. In this regard, although housing permits in the Phoenix metropolitan area were at record levels during the first six months of 1996, recent reports show a slowing in housing demand. Housing permits in the Tucson metropolitan area have remained relatively flat from 1995 to 1996. In addition, Monterey's limited product line could have an adverse impact on Monterey compared to homebuilders who might have a variety of homes in different price ranges such that the results in one product line could offset changes in another.

ADDITIONAL FINANCING; LIMITATIONS. The homebuilding industry is capital intensive and requires significant up-front expenditures to acquire land and begin development. Accordingly, Monterey incurs substantial indebtedness to finance its homebuilding activities. At June 30, 1996, Monterey's liabilities totaled approximately \$40,507,000. Monterey may be required to seek additional capital in the form of equity or debt financing from a variety of potential sources, including bank financing and/or securities offerings. In addition, lenders are increasingly requiring developers to invest significant amounts of equity in a project both in connection with origination of new loans as well as the extension of existing loans. If Monterey is not successful in obtaining sufficient capital to fund its planned capital and other expenditures, new projects planned or begun may be delayed or abandoned. Any such delay or abandonment could result in a reduction in home sales and may adversely affect Monterey's future results of operations. There can be no assurance that additional debt or equity financing will be available in the future or on terms acceptable to Monterey.

In addition, the amount and types of indebtedness that Monterey can incur is limited by the terms and conditions of its current indebtedness generally, and the indenture relating to the Notes in particular (the "Indenture"). The Indenture contains numerous operating and financial maintenance covenants and there can be no assurance that Monterey and/or Homeplex after the Merger will be able to maintain compliance with the financial and other covenants contained in the Indenture. Failure to comply with such covenants would result in a default under the Indenture, and resulting cross defaults under Monterey's other indebtedness, and could result in acceleration of all such indebtedness. Any such acceleration would have a material adverse affect on Monterey.

GOVERNMENT REGULATIONS; ENVIRONMENTAL CONSIDERATIONS. Monterey is subject to local, state, and federal statutes and rules regulating certain developmental matters, as well as building and site design. In addition, Monterey is subject to various fees and charges of governmental authorities designed to defray the cost of providing certain governmental services and improvements. Monterey may be subject to additional costs and delays or may be precluded entirely from building projects because of "no growth" or "slow growth" initiatives, building permit allocation ordinances, building moratoriums, or similar government regulations that could be imposed in the future due to health, safety, welfare, or environmental concerns. Monterey must also obtain certain licenses, permits, and approvals from certain government agencies to engage in certain of its activities, the granting or receipt of which are beyond Monterey's control.

Monterey and its competitors are subject to a variety of local, state, and federal statutes, ordinances, rules, and regulations concerning the protection of health and the environment. Environmental laws or permit restrictions may result in project delays, may cause Monterey to incur substantial compliance and other costs, and may also prohibit or severely restrict development in certain environmentally sensitive regions or areas. In addition, environmental regulations can have an adverse impact on the availability and price of certain raw materials such as lumber.

PLANNED EXPANSION. Monterey may in the future expand into other areas of the Southwestern and Western United States. To date, Monterey has had no operating experience in areas other than its current markets. Operations in new locations may result in certain operating inefficiencies and higher costs. Further, Monterey may experience problems with certain matters in new markets which it has not historically had, such as zoning matters, environmental matters, other regulations, and higher costs. There can be no assurance that Monterey can expand into new markets on a profitable basis or that it can successfully manage its expansion in such new markets, if any.

FUTURE ACQUISITIONS. Monterey may acquire other homebuilding companies to expand its operations. There is no assurance that Monterey will identify acquisition candidates that would result in successful

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combinations or that any such acquisitions will be consummated on acceptable terms. The magnitude, timing and nature of any future acquisitions will depend on a number of factors, including suitable acquisition candidates, the negotiation of acceptable terms, Monterey's financial capabilities, and general economic and business conditions. Any future acquisitions by Monterey may result in potentially dilutive issuances of equity securities, the incurrence of additional debt and amortization of expenses related to goodwill and intangible assets that could adversely affect Monterey's profitability. In addition, acquisitions involve numerous risks, including difficulties in the assimilation of operations of the acquired company, the diversion of management's attention from other business concerns, risks of entering markets in which Monterey has had no or only limited direct experience and the potential loss of key employees of the acquired company.

DEPENDENCE ON KEY PERSONNEL. Monterey's success is largely dependent on the continuing services of certain key persons, including William W. Cleverly and Steven J. Hilton. It is contemplated that Homeplex will enter into the Monterey Stockholder Agreements with Mr. Cleverly and Mr. Hilton in connection with the Merger. However, it is impossible to predict with certainty Homeplex's or Monterey's ability to retain the services of those persons or to obtain new personnel required to continue the planned development of Monterey. Monterey currently has no employment agreements with any of its employees nor "key man" life insurance with respect to such persons. A loss by Monterey of the services of Messrs. Cleverly or Hilton, or certain other key persons, could have a material adverse effect on Monterey.

DEPENDENCE UPON SUBCONTRACTORS. Monterey conducts its business only as a general contractor in connection with the design, development, and construction of its communities. Virtually all architectural and construction work is performed by subcontractors of Monterey. As a consequence, Monterey is dependent upon the continued availability and satisfactory performance by unaffiliated third-party subcontractors in designing and building its homes. There is no assurance that there will be sufficient availability of such subcontractors to Monterey, and the lack of availability of subcontractors could have a material adverse effect on Monterey.

RISK FACTORS OF HOMEPLEX

REAL ESTATE LOAN CONSIDERATIONS. As of November 6, 1996, Homeplex's real estate loan portfolio consisted of one real estate loan with an outstanding balance of \$1,338,000.

Real Estate Market Conditions. Homeplex's real estate loan activities subject Homeplex to the risks generally incident to the ownership of and investment in real estate because of the impact of such risks on the ability of its borrowers' to repay their real estate loans and the ability of Homeplex to resell, refinance or dispose of property following a foreclosure for an amount at least equal to its loan. These risks include general and local economic conditions; the investment climate for real estate investments; the demand for and supply of competing properties; local market conditions and city characteristics; unanticipated holding costs; the availability and cost of necessary utilities and services; real estate tax rates and other operating expenses; governmental rules and fiscal policies, including rent, wage and price controls; zoning and other land use regulations; environmental controls; acts of God (which may result in uninsured losses); the treatment for federal and state income tax purposes of income derived from real estate, the levels of interest rates; the availability and cost of financing in connection with the purchase, sale or refinancing of properties; and other factors beyond the control of Homeplex. In recent years, the presence of hazardous substances or toxic waste has adversely affected real estate values in various areas of the country and resulted in the imposition of costs and damages to real estate owners and lenders. In addition, certain expenses related to properties, such as property taxes and insurance, tend to increase over time. These and other factors could result in an increase in Homeplex's cost of holding any real estate it acquires as a result of a foreclosure or adversely affect the terms and conditions upon which Homeplex may sell or refinance any properties held by it. In addition, all real estate loans, including Homeplex's real estate loans, are subject to loss resulting from the priority of real estate tax liens, mechanic's liens and materialmen's liens. Therefore, the success of Homeplex will depend in part upon events beyond its control.

Competition. Homeplex may encounter significant competition in making or acquiring real estate loans from banks, insurance companies, savings and loan associations, mortgage bankers, pension funds, real estate

investment trusts, investment partnerships, investment bankers and other investors that have been or may be formed with objectives similar to those of Homeplex. An increase in the availability of mortgage funds may increase competition for making and acquiring real estate loans and may reduce the yields available thereon.

Lack of Geographic Diversification. Through June 30, 1996, Homeplex has made real estate loans on real estate located only in Arizona. As a result of this geographic concentration, unfavorable economic conditions in Arizona could increase the likelihood of defaults of Homeplex's real estate loans and affect Homeplex's ability to protect the principal of and interest on such loans following foreclosures upon the real properties securing such loans.

Concentration of Loan Amounts. Homeplex can be expected to make real estate loans to a relatively small number of borrowers as a result of the amount of its funds available for lending activities. Therefore, Homeplex may be subject to increased risk to the extent that a single borrower defaults with respect to a loan constituting a significant percentage of Homeplex's total real estate loan portfolio.

Loans Secured by Unimproved Properties. Real estate loans generally are secured by deeds of trust, mortgages or other similar instruments on unimproved real property. A real estate loan secured by unimproved real property involves a particularly high degree of risk since such property generally does not generate income other than as the result of a sale or refinancing, and the borrower's loan payments generally will be Homeplex's only source of cash flow on the property until a sale or refinancing. Accordingly, Homeplex will be subject to a greater risk of loss in the event of delinquency or default by a borrower on a real estate loan secured by a deed of trust, mortgage or similar instrument on unimproved real property than if such real estate loan were secured by a deed of trust, mortgage or similar instrument on improved real property.

Balloon Payments. Homeplex makes or acquires real estate loans that do not provide for the payment of all or any part of principal prior to maturity, including its currently outstanding real estate loan. The ability of a borrower to repay the outstanding principal amount of such a real estate loan at maturity will depend primarily upon the borrower's ability to obtain, by refinancing, sale or other disposition of the property or otherwise, sufficient funds to pay the outstanding principal balance at a time when such funds may be difficult to obtain, with the result that the borrower may default on its obligation to repay the amount of the real estate loan in accordance with the terms of the deed of trust, mortgage or other security instrument. In addition, a substantial reduction in the value of the property securing a real estate loan could precipitate or otherwise result in the borrower's default. Any such default could result in a loss to Homeplex of all or part of the principal of or interest on such a real estate loan.

Development and Construction Loans. The development and interim construction loans which Homeplex may make generally are expected to generate higher rates of return than other types of real estate loans, but generally will entail greater risks. Such a loan will be subject to substantial risk because the ability of the borrower to complete or dispose of the project being developed or constructed on the underlying real estate and repay the loan may be affected by various factors including adverse changes in general economic conditions, interest rates, the availability of permanent mortgage funds, local conditions, such as excessive building resulting in an excess supply of real estate, a decrease in employment reducing the demand for real estate in the area, and the borrower's ability to control costs and to conform to plans, specifications and time schedules, which will depend upon the borrower's management and financial capabilities and which may also be affected by strikes, adverse weather and other conditions beyond the borrower's control. Such contingencies and adverse factors could deplete the borrower's borrowed funds and working capital and could result in substantial deficiencies precluding compliance with specified conditions of commitments for permanent mortgage funds relied on as a primary source of repayment of the loan. In addition, in some jurisdictions, construction and development lenders, such as Homeplex, in certain circumstances, may be liable for defective construction. The possibility of such liability may be increased if, in addition to its loan, Homeplex is deemed to have an equity position in the developer or contractor or in the property being developed or improved. This, however, is not likely to be the case since Homeplex does not plan to make construction and development loans to affiliates.

Sufficiency of Collateral. Many of Homeplex's real estate loans are made on a nonrecourse basis. In such a case, Homeplex relies for its security solely on the value of the underlying real property and does not have

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any right to make any claims for repayment personally against the borrower. Other real estate loans may be full recourse loans, may be secured by personal guarantees or may be secured by one or more items of real or personal property in addition to the property constituting the primary security for the real estate loan. Nevertheless, the property constituting the primary security for a real estate loan in most cases will be the primary source for repayment of the loan upon maturity or in the event of a default. The ability of the borrower to pay the outstanding balance of a real estate loan (particularly a non-amortizing real estate loan) on maturity will depend primarily upon the borrower's ability to obtain sufficient funds by refinancing, sale or other disposition of the

The risk of a real estate loan increases as the ratio of the amount of the loan to the value of the property securing such loan increases because the real property will possess less protective equity in the event of a default by the borrower. The principal amount of each real estate loan, when added to the aggregate amount of any senior indebtedness outstanding on the property, generally will not exceed 95% of Homeplex's assessment of the value of the property at the time the loan is made or acquired. Homeplex will make an assessment of the loan-to-value ratio prior to making a real estate loan. In making its assessment of the value of the real estate to secure a real estate loan, Homeplex will review any available appraisals of the property by qualified appraisers, the purchase price of the property, recent sales of comparable properties, and other factors. Homeplex generally will rely on its own assessment of the value of a property rather than requiring a current appraisal. Although appraisals are estimates of value which should not be relied upon as measures of true worth or realizable value, neither Homeplex nor any of its officers are qualified real estate appraisers and the absence of an independent appraisal removes an independent estimate of value. There can be no assurance that Homeplex's estimated values will be comparable or bear any relation to the actual market value of a property or the amount that could be realized upon the refinancing, sale or other disposition of the property. As a result, the amount realized in connection with the refinancing, sale or other disposition of the property by the buyer in the ordinary course of business by Homeplex or at or following a foreclosure sale may not equal the then outstanding balance of the related real estate loan.

Interest Ceilings Under Usury Statutes. Interest on real estate loans may be subject to state usury laws imposing maximum interest charges and possible penalties for violation, including restitution of excess interest and unenforceability of the debt. Uncertainty may exist in determining what constitutes interest, including, among other things, the treatment of loan commitment fees or other fees payable by the borrower under a real estate loan. Homeplex does not intend to make real estate loans with terms that may violate applicable state usury provisions. Nevertheless, uncertainties in determining the legality of rates of interest and other borrowing charges under some statutes may result in inadvertent violations.

Effect of Interest Rate Fluctuations; Length of Maturity and Prepayment Provisions. Homeplex's real estate loans generally are fixed-rate debt instruments of specified maturities, including Homeplex's currently outstanding real estate loan. The economic value of an investment in Homeplex's shares may fluctuate to the extent that market rates of interest for similar real estate loans of similar maturities exceed or fall below Homeplex's anticipated rate of return on investment on its real estate loans.

Enforceability of Loan Documents. Homeplex has attempted to determine that the instruments relating to each real estate loan and the underlying real property are legal, valid, binding and enforceable. However, there can be no assurance of such enforceability in all instances, and the unenforceability of any such instruments could result in a complete or partial loss of the principal of or interest on a real estate loan. Homeplex will have the power to waive certain fees and penalties in connection with a default or late payments with respect to a real estate loan should Homeplex be advised that provisions governing such fees and penalties may not be enforceable.

MORTGAGE ASSET CONSIDERATIONS. As of November 6, 1996, Homeplex's portfolio of mortgage assets had a balance of approximately \$4,100,000. The results of Homeplex's operations depend, among other things, on the level of net cash flows generated by Homeplex's mortgage assets. Homeplex's net cash flows vary primarily as a result of changes in mortgage prepayment rates, short-term interest rates, reinvestment income and borrowing costs, all of which involve various risks and uncertainties. Prepayment rates, interest rates, reinvestment income and borrowing costs depend upon the nature and terms of the mortgage assets, the

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geographic location of the properties securing the mortgage loans included in or underlying the mortgage assets, conditions in financial markets, the fiscal and monetary policies of the United States Government and the Board of Governors of the Federal Reserve System, international economic and financial conditions, competition and other factors, none of which can be predicted with any certainty.

The rates of return to Homeplex on its mortgage assets will be based upon the levels of prepayments on the mortgage loans included in or underlying such mortgage instruments, the rates of interest or pass-through rates on such mortgage securities that bear variable interest or pass-through rates, and rates of reinvestment income and expenses with respect to such mortgage securities.

Prepayment Risks. Mortgage prepayment rates vary from time to time and may cause declines in the amount and duration of Homeplex's net cash flows. Prepayments of fixed-rate mortgage loans included in or underlying mortgage instruments generally increase when then current mortgage interest rates fall below the interest rates on the fixed-rate mortgage loans included in or underlying such mortgage instruments. Conversely, prepayments of such mortgage loans generally decrease when then current mortgage interest rates exceed the interest rates on the mortgage loans included in or underlying such mortgage instruments. Prepayment experience also may be affected by the geographic location of the mortgage loan included in or underlying mortgage instruments,

the types (whether fixed or adjustable rate) and assumability of such mortgage loans, conditions in the mortgage loan, housing and financial markets, and general economic conditions.

In general, without regard to the interest or pass-through rates payable on classes of a series of mortgage securities, prepayments on mortgage instruments bearing a net interest rate higher than or equal to the highest interest rate on the series of mortgage securities secured by or representing interests in such mortgage instruments ("Premium Mortgage Instruments") will have a negative impact on the net cash flows of Homeplex because such principal payments eliminate or reduce the principal balance of the Premium Mortgage Instruments upon which premium interest was earned.

Net cash flows on mortgage instruments securing or underlying a series of mortgage securities also tend to decline over the life of such mortgage securities because the classes of such mortgage securities with earlier stated maturities or final payment dates tend to have lower interest rates. In addition, because an important component of the net cash flows on mortgage instruments securing or underlying a series of mortgage securities derives from the spread between the weighted average interest rate on such mortgage instruments and the weighted average interest or pass-through rate on the outstanding amount of such mortgage securities, a given volume of prepayments concentrated during the early life of a series of mortgage securities reduces the weighted average lives of the earlier maturing classes of such mortgage securities bearing lower interest or pass-through rates. Thus, an early concentration of prepayments generally has a greater negative impact on the net cash flows of Homeplex than the same volume of prepayments at a later date.

Mortgage prepayments also shorten the life of the mortgage instruments securing or underlying mortgage securities, thereby generally reducing overall net cash flows.

No assurance can be given as to the actual prepayment rate of mortgage loan included in or underlying the mortgage instruments in which Homeplex has an interest.

Interest Rate Fluctuation Risks. Changes in interest rates affect the performance of Homeplex and its mortgage assets. A portion of the mortgage securities secured by Homeplex's mortgage instruments and a portion of the mortgage securities with respect to which Homeplex holds mortgage interests bear variable interest or pass-through rates based on short-term interest rates (primarily LIBOR). As of June 30, 1996, \$33,012,000 of the \$319,015,000 of Homeplex's proportionate share of outstanding mortgage securities associated with Homeplex's mortgage assets consisted of variable interest rate mortgage securities. Consequently, changes in short-term interest rates significantly influence Homeplex's net cash flows.

Increases in short-term interest rates increase the interest cost on variable rate mortgage securities and, thus, tend to decrease Homeplex's net cash flows. Conversely, decreases in short-term interest rates decrease the interest cost on the variable rate mortgage securities and, thus, tend to increase Homeplex's net cash flows. As stated above, increases in mortgage interest rates generally tend to increase Homeplex's net cash flows by

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reducing mortgage prepayments, and decreases in mortgage interest rates generally tend to decrease Homeplex's net cash flows by increasing mortgage prepayments. Therefore, the negative impact on Homeplex's net cash flows of an increase in short-term interest rates generally will be offset in whole or in part by a corresponding decrease in mortgage interest rates. However, although short-term interest rates and mortgage interest rates normally change in the same direction and therefore generally offset each other as described above, they may not change proportionally or may even change in opposite directions during a given period of time with the result that the adverse effect from an increase in short-term interest rates may not be offset to a significant extent by a favorable effect on prepayment experience and visa versa. Thus, the net effect of changes in short-term and mortgage interest rates may vary significantly between periods resulting in significant fluctuations in net cash flows.

Changes in interest rates also affect Homeplex's reinvestment income. Changes in interest rates after Homeplex acquires mortgage assets can result in a reduction in the value of such mortgage assets and could result in losses in the event of a sale.

Homeplex from time to time utilizes hedging techniques to mitigate against fluctuations in market interest rates. However, no hedging strategy can completely insulate Homeplex from such risks, and certain of the federal income tax requirements that Homeplex has been required to satisfy to qualify as a REIT have severely limited Homeplex's ability to hedge. Even hedging strategies permitted by the federal income tax laws could result in hedging income which, if excessive, could result in Homeplex's disqualification as a REIT for failing to satisfy certain REIT income tests. In addition, hedging involves transaction costs, and such costs increase dramatically as the period covered by the hedging protection increases. Therefore, Homeplex may be prevented from effectively hedging its investments.

No assurances can be given as to the amount or timing of changes in interest rates or their effect on Homeplex's mortgage assets or income therefrom.

Inability to Predict Effects of Market Risks. Because none of the above factors including changes in prepayment rates, interest rates, reinvestment income, expenses and borrowing costs are susceptible to accurate projection, the net cash flows generated by Homeplex's mortgage assets cannot be predicted.

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THE ANNUAL MEETING

GENERAL

The Annual Meeting will be held at 8:00 a.m. local time on December 18, 1996 at The Wigwam Resort Hotel, Litchfield Park, Arizona 85340.

PROPOSALS TO BE CONSIDERED AT THE ANNUAL MEETING

THE MERGER AND RELATED TRANSACTIONS

Proposal One -- The Merger and Related Transactions.

At the Annual Meeting, the stockholders will be asked to consider and act upon a proposal to approve the Merger and the related transactions pursuant to which, among other things, (a) each of the Monterey Merging Companies will merge with and into Homeplex, with Homeplex surviving and becoming the parent corporation of MHC-I and MHA-I, (b) Homeplex will issue up to approximately 4.7 million shares of Homeplex Common Stock to the Monterey Stockholders, and (c) the Monterey Stockholders will enter into the Monterey Stockholder Agreements with Homeplex.

As a result of the Merger, Homeplex will be primarily engaged in the residential single-family homebuilding business and the existing assets of Homeplex are to be converted into cash over time and reinvested in homebuilding operations. The existing directors (other than Alan D. Hamberlin) and officers of Homeplex will resign and pursuant to the Monterey Stockholder Agreements, (a) the Monterey Stockholders will be the new Co-Chief Executive Officers of Homeplex, with Mr. Cleverly serving as Chairman and Mr. Hilton serving as President, (b) each of the Monterey Stockholders will be issued six-year options for 500,000 shares of Homeplex Common Stock, and (c) the Monterey Stockholders will be entitled to demand and incidental registration rights.

The Monterey Stockholders will receive a combination of (a) the Exchange Shares, and (b) up to 800,000 Contingent Shares to be issued if the Homeplex Common Stock achieves certain average trading price thresholds during a five-year period following the Merger, provided that such Monterey Stockholder is employed by Homeplex at the time of issuance. Approximately 16.5% of the Exchange Shares will be held in escrow and approximately 16.5% of the Contingent Shares will be reserved for release or issuance upon the exercise of the Homeplex Warrants. The Contingent Shares will be issued to the Warrantholders without regard to any trading price or employment contingencies. Cash may be paid in lieu of a limited number of Exchange Shares, subject to substantial restrictions. As a consequence of the Merger, the Monterey Stockholders and the Warrantholders will own approximately 29% of Homeplex Common Stock outstanding immediately following the Merger, and approximately 33% if all Contingent Shares are issued. See "The Merger and Related Transactions -- Merger Consideration."

Since its inception, Homeplex has elected to be taxed as a REIT under the Code. Accordingly, Homeplex generally is not subject to tax on its income to the extent it distributes its earnings to stockholders and maintains its qualification as a REIT. After the Merger, Homeplex will revoke its election to be a REIT either because it will no longer be able to satisfy REIT tests with respect to the nature of its income, assets, share ownership and the amount of its distributions, among other things, or because it will be subject to a penalty tax if it does satisfy such tests. See "The Merger and Related Transactions -- Termination of REIT Status."

THE BOARD OF DIRECTORS RECOMMENDS THAT HOMEPLEX STOCKHOLDERS VOTE FOR APPROVAL OF THE MERGER AND RELATED TRANSACTIONS.

Proposal Two -- Charter Amendment.

At the Annual Meeting, the stockholders will be asked to approve the Charter Amendment which will amend Homeplex's Articles of Incorporation to (a) change the name of Homeplex to "Monterey Homes Corporation," (b) reclassify and change each share of Homeplex Common Stock issued and outstanding into

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one-third of a share of Homeplex Common Stock, (c) amend and make more strict the restrictions on the transfer of Homeplex Common Stock to preserve the NOL Carryforward, and (d) provide for a classified Board of Directors consisting of the Class I and Class II Directors. See "The Merger and Related Transactions -- Charter Amendment."

THE BOARD OF DIRECTORS RECOMMENDS THAT HOMEPLEX STOCKHOLDERS VOTE FOR THE CHARTER AMENDMENT.

Proposal Three -- Election of Directors.

At the Annual Meeting, the stockholders will be asked to elect (a) the Nominees to a five-member classified Board of Directors to serve upon

consummation of the Merger, to hold office until the end of their respective terms and until their successors are elected, and (b) a five-member non-classified Board of Directors to serve until the Merger is consummated, or if the Merger does not close for any reason, to serve until the next annual meeting and until their successors are elected. The term of the current Board of Directors will expire at the Annual Meeting. The election of directors will be decided by a plurality vote of the votes cast.

Pursuant to the authority granted in Homeplex's Articles of Incorporation and Bylaws, the Board of Directors has determined that five directors be elected to serve on each Board of Directors. The Board of Directors has nominated for election as directors the persons identified at "Election of Board of Directors -- Nominees for the Board of Directors." If for any reason any Nominee ceases to serve as a director of Homeplex at any time prior to the first anniversary of the Effective Date, the vacancy will be filled by a person selected by the remaining Nominees then serving as directors; provided, however, if either Monterey Stockholder ceases to serve, the vacancy will be filled by a person selected by the remaining Monterey Stockholder. If, by reason of death or other unexpected occurrence, any one or more of the nominees should for any reason become unavailable for election, the persons named as proxies in the accompanying form of proxy may vote for the election of such substitute nominees, and for such term or terms, as the Board of Directors may propose.

THE BOARD OF DIRECTORS RECOMMENDS THAT HOMEPLEX STOCKHOLDERS VOTE FOR EACH OF THE NOMINEES FOR THE BOARD OF DIRECTORS.

IN ORDER FOR THE MERGER TO BE CONSUMMATED, THE APPROVAL OF THE MERGER AND RELATED TRANSACTIONS AND THE CHARTER AMENDMENT IS REQUIRED, AS WELL AS THE ELECTION OF ALL OF THE NOMINEES TO THE CLASSIFIED BOARD OF DIRECTORS TO HOLD OFFICE UPON THE EFFECTIVENESS OF THE MERGER. SUCH ITEMS OF BUSINESS WILL NOT BE DEEMED APPROVED UNLESS ALL ARE APPROVED.

OTHER PROPOSALS TO BE PRESENTED

Proposal Four -- Hamberlin Stock Options.

At the Annual Meeting, the stockholders will be asked to approve the Hamberlin Stock Options which were granted to Alan D. Hamberlin (subject to stockholder approval) in connection with the Hamberlin Employment Agreement. If approved, options covering 500,000 shares will be exercisable. If the Hamberlin Stock Options are not approved at the Annual Meeting, the Hamberlin Stock Options will terminate and the Hamberlin PSRs conditionally granted to Mr. Hamberlin simultaneously with the Hamberlin Stock Options will become effective, which entitles Mr. Hamberlin to a cash payment in an amount per share equal to the excess of the fair market value of Homeplex Common Stock on the date of exercise over \$1.50. The main economic difference to Homeplex is that upon exercise the Hamberlin PSRs will require a cash payment to Mr. Hamberlin in an amount per share equal to the excess of the fair market value of Homeplex Common Stock on the date of exercise over \$1.50, whereas the Hamberlin Stock Options will require only the issuance of stock. In addition, if the Hamberlin PSRs become effective, they will have a material adverse effect on the quarterly earnings of Homeplex if the trading price of Homeplex Common Stock remains substantially above \$1.50 because on the date of effectiveness, the excess of the fair market value of Homeplex Common Stock

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over \$1.50 will be required to be charged to Homeplex's earnings, with additional future charges required if the trading price continues to increase. See "Selected Financial Data -- Unaudited Pro Forma Condensed Combined Financial Data "

THE BOARD OF DIRECTORS RECOMMENDS THAT HOMEPLEX STOCKHOLDERS VOTE FOR THE HAMBERLIN STOCK OPTIONS.

Proposal Five -- Stock Option Extension.

At the Annual Meeting, the stockholders will be asked to approve the Stock Option Extension. The Board of Directors believes that although the members of the Board of Directors and the officers of Homeplex will resign to facilitate the Merger, the Board of Directors believes that it is fair to extend the exercise period in light of their past service to Homeplex. Under the existing stock option plan, the Stock Option Extension requires stockholder approval. See "Homeplex Management -- Stock Option Plan."

THE BOARD OF DIRECTORS RECOMMENDS THAT HOMEPLEX STOCKHOLDERS VOTE FOR THE STOCK OPTION EXTENSION.

RECORD DATE; VOTING AT THE MEETING; VOTE REQUIRED

Only holders of record of Homeplex Common Stock on November 6, 1996 (the "Record Date") are entitled to notice of, and to vote at the Annual Meeting. On the Record Date, Homeplex had outstanding 9,716,517 shares of Homeplex Common Stock which were held by approximately 700 stockholders of record. Based on information available to Homeplex, Homeplex believes that there are approximately 6,000 beneficial owners of Homeplex Common Stock.

Each holder of Homeplex Common Stock will be entitled to one vote, in person or by proxy, for each share standing in his or her name on the books of Homeplex on the Record Date on any matter submitted to a vote of the Homeplex stockholders. The presence, in person or by proxy, of holders of a majority of

the shares entitled to vote constitutes a quorum for action at the Annual Meeting.

Except for Proposals One and Two, which requires the affirmative vote of a majority of the Homeplex Common Stock outstanding, and Proposal Five, which requires each director nominee to receive a plurality of votes cast, approval of each of the other proposals requires the affirmative vote of the holders of at least a majority of the shares of Homeplex Common Stock present, in person or by proxy, at the Annual Meeting, provided a quorum is present at the Annual Meeting. Abstentions and broker nonvotes are counted for purposes of determining the presence or absence of a quorum for transaction of business. Abstentions are counted in tabulations of the votes cast on proposals presented to stockholders to determine total number of votes cast. Abstentions are counted as votes against the Merger and the Charter Agreement; provided, however, they are not counted as votes for or against any other proposal. Broker nonvotes are not counted as votes cast for purposes of determining whether a proposal has been approved.

REVOCABILITY OF PROXIES

A Proxy for use at the Annual Meeting is enclosed with this Proxy Statement/Prospectus. A Homeplex stockholder executing and returning a Proxy may revoke it at any time before the vote is taken by filing with the Secretary of Homeplex at 5333 North Seventh Street, Suite 219, Phoenix, Arizona 85014, a written revocation of the Proxy or a duly executed Proxy bearing a later date than the Proxy being revoked, or such stockholder may revoke the Proxy in person at the Annual Meeting at any time before the vote is taken by electing to vote at such meeting. All shares represented by a properly executed Proxy, unless such Proxy previously has been revoked, will be voted in accordance with the directions on such Proxy. If no directions are given to the contrary on such Proxy, the shares of Homeplex Common Stock represented by such Proxy will be voted FOR approval of all proposals addressed at the Annual Meeting. It is not anticipated that any matters will be presented at the Annual Meeting other than as set forth in the notice of the Annual Meeting. If,

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however, other matters are properly presented at the Annual Meeting, the Proxy will be voted in accordance with the best judgment and discretion of the Proxy holders.

SOLICITATION OF PROXIES

The expense of preparing, printing and mailing this Proxy Statement/Prospectus and the material used in this solicitation of Proxies will be borne by Homeplex. It is contemplated that Homeplex Proxies will be solicited through the mail, but officers, directors and employees of Homeplex may solicit Proxies personally for the Annual Meeting. Homeplex will reimburse banks, brokerage houses and other custodians, nominees and fiduciaries for their reasonable expenses in forwarding these proxy materials to the principals. Homeplex has engaged D.F. King & Co. to represent it in connection with the solicitation of proxies at a cost of approximately \$15,000 plus expenses. In addition, Homeplex may pay for and utilize the services of individuals or companies employed by Homeplex in connection with the solicitation of Proxies for its meeting if the Board of Directors determines that this is advisable.

OBJECTING STOCKHOLDERS' RIGHTS

Maryland law does not require that the holders of Homeplex Common Stock be afforded any appraisal rights or the right to receive cash for their shares of Homeplex Common Stock in connection with, or as a result of, the matters to be acted upon at the Annual Meeting. Homeplex does not intend to make available any such rights to its respective stockholders.

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THE MERGER AND RELATED TRANSACTIONS

BACKGROUND OF THE MERGER

For the first five years after Homeplex was formed in 1988, it primarily invested in residual interests in collateralized mortgage obligations. In late 1993, after incurring substantial losses on its portfolio of residual interests as a result of adverse trends in interest rates, Homeplex changed its focus to originating first lien real estate loans, primarily higher risk land and interim multi-family construction loans than those being made by traditional real estate lenders. At the same time as Homeplex was starting up and expanding its real estate lending operations, the Board of Directors also authorized management to explore acquisition opportunities or other alternatives which might allow Homeplex and its shareholders to best utilize Homeplex's highly liquid capital base, NOL Carryforward and public listing. During the second half of 1994, Homeplex engaged in extensive discussions and negotiations with respect to the acquisition of American Southwest Financial Corporation ("American Southwest"), which was primarily engaged in bond administration and other service businesses related to the collateralized mortgage obligation industry. On November 28, 1994, Homeplex announced that it was in negotiations to acquire American Southwest. In connection with the American Southwest negotiations, the Board of Directors retained Rauscher Pierce Refsnes, Inc. ("RPR") to advise them as to the financial fairness of any potential transaction with American Southwest and retained Hughes & Luce, L.L.P. ("H&L") as legal counsel. In January 1995, negotiations with American Southwest slowed due to certain tax consequences to

American Southwest stockholders and on February 10, 1995, Homeplex announced that those negotiations were terminated.

In March 1995, Mr. Hamberlin advised the Board of Directors that he believed Homeplex should adopt a strategic plan to acquire one or more operating companies, which might include one or more homebuilding operations, and the Board of Directors authorized management to pursue that strategy. In March and June 1995, Homeplex management pursued and engaged in discussions and preliminary negotiations with several homebuilders in Arizona and Southern Nevada. In July 1995, Homeplex entered into an engagement agreement with Michael P. Kahn & Associates, Ltd. to identify and contact prospective acquisition candidates in the homebuilding business. Approximately 30 homebuilders were contacted over the next several months, including Monterey, and by September 1995 the Board of Directors had narrowed its focus to five possible candidates, including Monterey. Management had preliminary discussions with several candidates during the second half of 1995 and early 1996. In April 1996, representatives of Homeplex and Monterey exchanged financial information and preliminary proposals for a transaction. In early May 1996, Homeplex management advised the Board of Directors as to the status of discussions with Monterey and the terms of a potential acquisition transaction and Homeplex again retained RPR and H&L as financial and legal advisors, respectively. In those discussions, Homeplex management proposed that the consideration for Monterey should be based primarily on book value and that the Monterey Stockholders should have additional equity incentives in the form of stock options covering shares of Homeplex Common Stock with an exercise price of \$1.75, which was in excess of then current trading prices for Homeplex Common Stock. At a telephone Board of Directors meeting on May 8, 1996, the Board of Directors authorized management and its legal advisors to prepare and submit a letter of intent to Monterey for the proposed acquisition. Homeplex and Monterey proceeded to negotiate and sign a letter of intent in late May 1996, and in early June 1996, Homeplex announced that it had entered into a letter of intent with respect to the acquisition of Monterey providing for the acquisition of Monterey for (i) approximately 3.6 million shares of Homeplex Common Stock (assuming Monterey would have a closing book value of \$2,275,000), (ii) the issuance of five-year stock options to acquire 1.2 million shares of Homeplex Common Stock at \$1.75 per share, and (iii) six-year stock options to acquire an additional 1 million shares of \$1.75 per share.

During June, July and August 1996, representatives of Homeplex and Monterey exchanged drafts of the definitive agreements relating to the Merger. At meetings held on July 1, 1996 and August 12, 1996, representatives of Homeplex and Monterey and their legal advisors negotiated the principal terms of the definitive agreements. In those negotiations, the parties agreed to provide for the issuance of the 800,000 Contingent Shares in lieu of the 1.2 million stock options. In addition, the parties agreed that since the letter of intent had assumed a closing around September 30, 1996 and the draft definitive agreements now assumed a closing around December 31, 1996, Monterey would have a closing book value of \$2.5 million rather than

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\$2,275,000 and Homeplex would be issuing approximately 3.9 million shares in the Merger (plus the 800,000 Contingent Shares).

During August 1996, Monterey solicited the consents of the holders of the Notes and the Warrantholders and arranged its bank financing in connection with the Distributions and the Merger.

On September 5, 1996, the Board of Directors met to consider the Merger and the related agreements. At such meeting, the Board of Directors reviewed the Merger, the Merger Agreement, the Charter Amendment and the Monterey Stockholder Agreements with Homeplex's management and financial and legal advisors. RPR made a presentation at such meeting, including an overview of the Merger, a summary of the material financial terms and summaries of the operating performance and financial condition of Homeplex and Monterey. After reviewing the matters covered in such presentation and after considering the matters set forth below under "Board of Directors' Recommendation for the Merger" and "Opinion of Financial Advisor to Homeplex," the Board of Directors unanimously approved the Merger and the related transactions, authorized management to finalize the definitive agreements and determined to submit the Merger and the related transactions for the approval of the Homeplex stockholders. In mid-September 1996, representatives of Homeplex and Monterey finalized the terms of the definitive agreements with respect to the Merger.

The Merger Agreement was signed on September 13, 1996.

REASONS FOR THE MERGER

Homeplex is pursuing the Merger to redeploy its assets in the homebuilding industry through the acquisition of an established homebuilder with experienced management. The Merger represents the result of Homeplex's two-year strategy of acquiring an operating company. The Monterey Stockholders are pursuing the Merger to (i) afford Monterey access to existing cash balances of Homeplex, (ii) enhance the liquidity of the stock of Monterey, (iii) facilitate Monterey's access to the capital markets, and (iv) make available to it the NOL Carryforward.

BOARD OF DIRECTORS' RECOMMENDATION FOR THE MERGER

The Board of Directors has unanimously determined that the terms of the Merger Agreement, and the Merger and related transactions are fair to, and in

the best interests of, Homeplex and its stockholders. In reaching its conclusion, the Board of Directors considered, among other things: (i) the judgment, advice and analyses of its management, (ii) the judgment and advice of, and the analyses prepared by RPR, (iii) the financial condition, results of operations and cash flows of Homeplex and Monterey, both on an historical and a prospective basis, (iv) its evaluation of the outlook and prospects for Homeplex as a real estate lender and the strategic opportunities in the homebuilding industry in Arizona, (v) the experience and reputation of the management of Monterey, (vi) its experience over the past two years in seeking operating companies to acquire, (vii) the express terms and conditions of the Merger Agreement and the Monterey Stockholder Agreements, (viii) historical market prices and trading information with respect to Homeplex Common Stock, and (ix) that a liquidation of Homeplex could involve significant risks and delays, would likely result in per share proceeds below the trading price of Homeplex Common Stock and would not allow the stockholders of Homeplex to have the opportunity to receive any benefit from the future value of the NOL Carryforward or the public listing of Homeplex. The Board of Directors also considered that since the announcement of the letter of intent in June 1996 to the execution of the Merger Agreement in September 1996, no alternative offers or proposals were received. Finally, the Board of Directors noted that any fees payable under the conditions set forth under "'The Merger and Related Transactions -- Merger Agreement -- Fees and Expenses" should not unreasonably deter any competing

The foregoing discussion of the information and factors considered and given weight by the Board of Directors is not intended to be exhaustive. In view of the variety of factors considered in connection with its evaluation of the Merger, the Board of Directors did not find it practicable to and did not quantify or otherwise assign relative weights to the specific factors considered in reaching its determination. In addition, individual members of the Board of Directors may have given different weights to different factors.

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All members of the Board of Directors were present at the meeting held on September 5, 1996, and they unanimously approved the Merger and the related transactions and recommended that the holders of Homeplex Common Stock vote FOR adoption and approval of the Merger and related transactions.

OPINION OF FINANCIAL ADVISOR TO HOMEPLEX

In its role as financial advisor to Homeplex, RPR was asked by Homeplex to render its opinion to the Board of Directors as to the fairness from a financial point of view to its stockholders of the consideration to be paid by Homeplex to the Monterey Stockholders pursuant to the Merger Agreement.

Homeplex selected RPR on the basis of RPR's general reputation as a nationally recognized investment banking firm with experience in evaluation of businesses and their securities in connection with mergers and other business combinations, and with experience in providing service to REITs in particular. As part of RPR's investment banking business, RPR is continually engaged in the valuation of businesses and their securities in connection with mergers and acquisitions, negotiated underwritings, secondary distributions of listed and unlisted securities, private placements, and valuations for estate, corporate and other purposes.

On October 4, 1996, RPR issued to the Board of Directors its written opinion confirming its prior oral advice rendered at the Board of Directors Meeting held on September 5, 1996 that the consideration to be paid by Homeplex to the Monterey Stockholders pursuant to the Merger Agreement is fair to the Homeplex stockholders from a financial point of view. On November 6, 1996, RPR issued its written opinion (the "RPR Opinion") reaffirming its October 4, 1996 opinion.

A COPY OF THE RPR OPINION IS ATTACHED HERETO AS APPENDIX E. STOCKHOLDERS ARE URGED TO READ THE OPINION IN ITS ENTIRETY FOR ASSUMPTIONS MADE, PROCEDURES FOLLOWED, OTHER MATTERS CONSIDERED AND LIMITS OF THE REVIEW OF RPR. THE SUMMARY OF THE OPINION OF RPR SET FORTH IN THIS PROXY STATEMENT/PROSPECTUS IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO THE FULL TEXT OF SUCH OPINION. THE RPR OPINION WAS PREPARED FOR THE BOARD OF DIRECTORS AND IS DIRECTED ONLY TO THE FAIRNESS AS OF OCTOBER 4, 1996, FROM A FINANCIAL POINT OF VIEW, OF THE MERGER CONSIDERATION TO BE PAID BY HOMEPLEX TO THE MONTEREY STOCKHOLDERS PURSUANT TO THE MERGER AGREEMENT AND DOES NOT CONSTITUTE A RECOMMENDATION TO ANY STOCKHOLDER AS TO HOW TO VOTE AT THE ANNUAL MEETING.

The RPR Opinion does not constitute an opinion as to the price at which Homeplex Common Stock will actually trade at any time. No restrictions or limitations were imposed by the Board of Directors upon RPR with respect to the investigations made or the procedures followed by RPR in rendering its opinion.

In arriving at its opinion, RPR (i) reviewed the Merger Agreement (and the related exhibits) and the final draft of this Proxy Statement/Prospectus; (ii) reviewed the Annual Reports to Stockholders for the four years ended December 31, 1994, Annual Reports on Form 10-K for the five years ended December 31, 1995 and interim Reports to Stockholders and Quarterly Reports on Form 10-Q for the six months ended June 30, 1995 and 1996 of Homeplex; (iii) reviewed the audited financial statements for the three years ended December 31, 1995 and the unaudited interim financial statements for the six months ended June 30, 1995 and 1996 of Monterey; (iv) discussed with certain members of senior management of Monterey the past and current business operations, financial condition and future prospects of Monterey; (v) reviewed certain internal financial analyses

and forecasts of Homeplex and Monterey prepared by respective managements; (vi) reviewed historical market prices and trading volumes for Homeplex Common Stock; (vii) visited certain of Monterey's properties; (viii) compared certain financial information for Monterey with similar information for certain other companies the securities of which are publicly traded; and (ix) reviewed selected financial terms of certain recent business combinations. RPR also considered such other information as it deemed appropriate under the circumstances.

In connection with its review and the presentation of its written opinion, RPR relied upon and assumed the accuracy and completeness of the financial and other information publicly available or furnished to RPR $\,$

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by Homeplex and Monterey or their representatives. RPR did not independently verify the accuracy or completeness of such information. RPR did not make or obtain any independent evaluations or appraisals of any of the properties, assets or facilities of Homeplex or Monterey. With respect to Monterey's financial projections, RPR assumed that they were reasonably prepared on a basis reflecting the best currently available estimates and judgments of Monterey's management as to the future financial performance of Monterey, and RPR did not express an opinion with respect to such forecasts or the assumptions on which they were based.

The following is a summary of the analyses that RPR utilized in arriving at its opinion as to the fairness of the consideration to be paid to the Monterey Stockholders pursuant to the Merger Agreement from a financial point of view to the stockholders of Homeplex, and that RPR discussed with the Board of Directors at its September 5, 1996 meeting.

For purposes of its opinion as to the fairness of the consideration to be paid to the Monterey Stockholders by Homeplex in connection with Merger from a financial point of view, RPR employed four principal valuation methodologies: (i) a publicly traded comparable company analysis; (ii) a discounted cash flow analysis; (iii) a relative contribution analysis; and (iv) a merger and acquisition transaction analysis. RPR drew no specific conclusion from any one of these valuation methodologies, but subjectively factored its observations from each analysis into its qualitative assessment of the relevant facts and circumstances. The methodologies used by RPR as described to the Board of Directors at its September 5, 1996 meeting, are prescribed below.

PUBLICLY TRADED COMPARABLE COMPANY ANALYSIS. RPR reviewed the financial, operating and market performance of the following group of 18 homebuilding companies with that of Monterey: Beazer Homes USA, Inc., Borror Corporation, C. Brewer Homes, Inc., Continental Homes Holding Corp., Crossman Communities, Inc., D.R. Horton, Inc., Inco Homes Corporation, Lennar Corporation, M.D.C. Holdings, Inc., Oriole Homes Corp., The Presley Companies, The Rottlund Company, Inc., M/I Schottenstein, Inc., Schuler Homes, Inc., Sundance Homes, Inc., Toll Brothers, Inc., Washington Homes, Inc., and Zaring Homes, Inc. The publicly traded comparable company group (the "Comparable Group") was selected from a broader universe of homebuilding companies which consisted of approximately twenty-six such homebuilding companies. RPR examined certain publicly available information for the Comparable Group, including, but not limited to, latest twelve months ("LTM") revenues, earnings before interest and taxes ("EBIT"), pretax income, net income, earnings per share, market capitalization (the market value of a company's common stock), net debt (total debt less cash and marketable securities) and the market value of capitalization (market capitalization plus net debt and preferred stock). RPR also examined and compared various market data, including (i) various trading multiples such as market value of capitalization to revenues and EBIT; (ii) market value of common stock to pretax income; and (iii) stock price per share to earnings per share and book value per

RPR estimated the Merger Consideration would consist of approximately 3,947,000 Exchange Shares and 800,000 Contingent Shares for a total of approximately 4,747,000 shares of Homeplex Common Stock on the Effective Date. Based on the total possible shares of Homeplex Common Stock to be issued in connection with the Merger (Exchange Shares and Contingent Shares) the total Merger Consideration was estimated at \$8.9 million, which equals 4,747,000 shares times \$1 7/8 per share, the closing sale price of Homeplex Common Stock on the day prior to the first public announcement with respect to the Merger.

The Comparable Group's market value of capitalization to LTM revenues multiples ranged from 0.3x to 5.2x (with a median of 0.7x) and was 0.6x for Monterey based on the estimated Merger Consideration. The Comparable Group's market value of capitalization to LTM EBIT multiples ranged from 6.0x to 12.0x (with a median of 6.9x) and was 5.8x for Monterey based on the estimated Merger Consideration. The Comparable Group's market value of common stock to LTM pretax income multiples ranged from 3.3x to 8.0x (with a median of 5.5x) and was 1.6x for Monterey based on the estimated Merger Consideration. The Comparable Group's stock price per share to LTM earnings per share multiples ranged from 6.5x to 12.2x (with a median of 8.1x) and was 2.7x for Monterey based on the estimated Merger Consideration. The Comparable Group's stock price per share to book value per share multiples ranged from 0.4x to 2.4x (with a median of 1.0x) and

DISCOUNTED CASH FLOW ANALYSIS. Using a discounted cash flow analysis, RPR estimated the present value of the future cash flows that the combined companies could be expected to produce over a five-year period from 1996 through 2000 under various assumptions and in accordance with Homeplex's management projections over the five-year period ended 2000 and Monterey's management projections for 1996 and 1997 and based on certain assumptions thereafter. RPR determined the value for the combined company's common stock by adding (i) the present value (using discount rates ranging from 10.0% to 13.0%) of the five-year unleveraged free cash flows of the combined companies and (ii) the present value of the combined company's year 2000 estimated terminal value, and subtracting (iii) the combined total debt outstanding (including debt to be incurred to fund the Distributions to the Monterey Stockholders) net of cash and cash equivalents. The terminal values were estimated by multiplying the year 2000's projected unleveraged, tax affected (at a 42% average tax rate) net income of Monterey by a range of multiples derived from the Comparable Group, as contained in the Publicly Traded Comparable Company Analysis (ranging from 7.0x to 10.0x the year 2000's unleveraged net income) plus Homeplex's estimated cash position at December 31, 2000. This analysis produced implied values for the combined company's common stock ranging from \$2.74 per share to \$3.59 per share (with a median of \$3.15 per share).

RELATIVE CONTRIBUTION ANALYSIS. RPR reviewed certain balance sheet and income statement data for Monterey and Homeplex. RPR noted that as of June 30, 1996 on an as reported basis Monterey had \$48.5 million in total assets compared to \$19.8 million for Homeplex. Monterey had \$40.5 million and \$2.5 million (proforma to adjust for the Distributions) in total liabilities and stockholders' equity, respectively, while Homeplex had \$1.1 million and \$18.7 million, respectively.

For the year ended December 31, 1995 and the six months ended June 30, 1996, Monterey reported total revenues of \$71.5 million and \$32.4 million compared to \$3.6 million and \$1.3 million for Homeplex. For the same periods Monterey reported net income of \$6.4 million and \$2.0 million compared to \$1.1 million and \$232,000 for Homeplex. This comparison was contrasted to the proforma, fully diluted post Merger ownership analysis of Homeplex which indicated that the Monterey Stockholders and Warrantholders would own approximately 34.5% of Homeplex immediately after the Merger.

COMPARABLE MERGER AND ACQUISITION TRANSACTION ANALYSIS. RPR reviewed selected financial terms of certain recent business combinations. RPR noted that, after reasonable investigation, no financial terms of business combinations in the homebuilding industry were publicly available. Accordingly, RPR reviewed a broader sample of merger and acquisition transactions. RPR noted that the median P/E multiple (acquisition price to net income) paid in a broad selection of public company merger and acquisition transactions over the period from 1985 to 1995 ranged from a low of 15.9x to a high of 24.3x and during the same time period the median P/E paid in private company merger and acquisition transactions ranged from a low of 8.5x to a high of 22.0x. This compares favorably to the pro forma P/E ratio of 2.7x to be paid to the Monterey Stockholders based on the estimated Merger Consideration.

OTHER FACTORS CONSIDERED. RPR reviewed recent trends in the price per share of Homeplex Common Stock and noted that on May 31, 1996, the day prior to the public announcement of the proposed Merger, Homeplex Common Stock last trading price on the NYSE was \$1 7/8 per share. Further, during the period from January 1, 1996 to May 31, 1996, Homeplex Common Stock traded in a range from \$1 3/8 per share to \$2 1/8 per share and during the three year period ending December 31, 1995 Homeplex Common Stock traded in a range from \$1 3/16 per share to \$2 5/8 per share. This was compared to the Homeplex Common Stock price at October 3, 1996 of \$2 5/8 per share.

In arriving at its written opinion dated October 4, 1996 and in discussing its opinion with the Board of Directors, RPR performed certain financial analyses, portions of which are summarized above. The summary set forth above is not a complete description of RPR's analyses. RPR believes that its analyses must be considered as a whole and that selecting portions of its analyses could create an incomplete view of the process underlying its opinion. In addition, RPR may have given various analyses more or less weight than other analyses and may have deemed some assumptions more or less probable than other assumptions, so that the

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ranges of valuations resulting from any particular analysis described above should not be taken to be RPR's view of the actual value of Monterey, Homeplex or the combined companies.

The preparation of a fairness opinion is a complex process involving subjective judgments and is not necessarily susceptible to partial analysis or summary description. No company or transaction used in the Publicly Traded Comparable Company Analysis or the Comparable Merger and Acquisition Transaction Analysis summarized above is identical to Monterey or Homeplex or the transaction. Accordingly, any such analysis of the value of the consideration paid to the Monterey Stockholders involves complex considerations and judgments concerning differences in the potential financial and operating characteristics of the comparable companies, as well as other factors relating to the trading and the acquisition values of the comparable companies. These and other limitations may detract from the usefulness of Comparable Group's publicly traded multiples or other valuation methodologies.

In performing its analyses, RPR considered numerous assumptions with respect to industry performance, general business, economic, market and financial conditions and other matters, many of which are beyond the control of Homeplex and all of which are beyond the control of RPR. The results of the analyses performed by RPR are not necessarily indicative of actual values, which may be significantly more or less favorable than suggested by such analyses. The analyses described above were prepared solely as part of Homeplex's analysis of the fairness of the consideration to the Monterey Stockholders. The analyses do not purport to be appraisals or to reflect the prices at which Monterey or the combined company might actually trade or the actual trading value of Homeplex's securities.

The RPR Opinion is necessarily based on economic, market, financial and other conditions as they existed on, and on the information made available to RPR as of October 4, 1996. It should be understood that, although subsequent developments may affect its opinion, RPR does not have any obligation to update, revise or reaffirm its opinion.

RPR, as part of its investment banking services, is regularly engaged in the valuation of businesses and securities in connection with mergers, acquisitions, underwritings, sales and distributions of listed and unlisted securities, private placements and valuations for estate, corporate and other purposes. In the ordinary course of its business, RPR may actively trade the equity securities of Homeplex for its own account and for the account of its customers and may at any time hold a long or short position in such securities.

For its services as financial advisor, RPR received an aggregate fee of \$80,000 of which \$25,000 was paid at the commencement of its engagement and \$25,000 became payable upon the initial delivery of the RPR Opinion. The balance is due at the closing, except that Homeplex will be entitled to credit \$25,000 of fees previously paid to RPR in connection with prior work done by RPR against the final \$30,000 installment. Additionally, Homeplex has agreed to reimburse RPR for its reasonable out-of-pocket expenses. RPR was retained by Homeplex in connection with negotiations between Homeplex and American Southwest and received \$80,000 in fees as well as the reimbursement of its out-of-pocket expenses in connection with such engagement.

DESCRIPTION OF THE MERGER

It is contemplated that pursuant to the Merger and related transactions, the Monterey Merging Companies will be combined with Homeplex. Prior to the Merger, MHC-II will form MHC-I into which it will contribute all of its assets, liabilities and obligations, and MHA-II will form MHA-I into which it will contribute all of its assets, liabilities and obligations. MHC-II and MHA-II will then merge with and into Homeplex, with Homeplex surviving and becoming the parent corporation of MHC-I and MHA-I. MHC-I will continue the land purchase and construction activities currently undertaken by MHC-II, and MHA-I will continue the marketing and sales activities currently undertaken by MHC-II. As a result of the Merger, Homeplex will be primarily engaged in the residential single-family homebuilding business and the existing assets of Homeplex are to be converted into cash over time and reinvested in homebuilding operations. Upon consummation of the Merger, Homeplex will change its name to "Monterey Homes Corporation."

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MERGER CONSIDERATION

The following discussion does not give effect to the proposed one-for-three reverse stock split of the Homeplex Common Stock. In the event the proposed one-for-three reverse stock split is effected, all per share calculations used to calculate the Merger Consideration shall be proportionately adjusted, as nearly as practicable.

EXCHANGE SHARES. As consideration for the Merger, the Monterey Stockholders will receive a number of shares of Exchange Shares equal to (i) the aggregate book value of MHC-II and MHA-II on the Effective Date (\$2.5 million) determined in accordance with generally accepted accounting principles ("GAAP") consistent with the historical combined financial statements of Monterey, but reflecting adjustments for certain costs and reserves agreed to by the parties prior to the date of the Merger Agreement, multiplied by (ii) a factor of 3.0, and divided by (iii) the fully diluted book value (after giving effect to any outstanding stock options, whether vested or not, which dilute book value and after consideration of any amounts accrued for the related dividend equivalent rights) per share of Homeplex Common Stock on the Effective Date, determined in accordance with GAAP consistent with the historical consolidated financial statements of Homeplex. In the event that the aggregate book value of the Monterey Merging Companies is less than \$2.5 million, the Monterey Stockholders shall contribute cash to the Monterey Merging Companies immediately prior to the Effective Date in the amount of such shortfall, and if such aggregate book value shall be more than \$2.5 million, the Monterey Merging Companies shall distribute such excess in cash to the Monterey Stockholders immediately prior to the Effective Date. Cash may be paid to the Monterey Stockholders in lieu of the Exchange Shares to the extent believed necessary to preserve the NOL Carryforward, capital loss carryovers, and built-in losses of Homeplex under the Code up to an amount of cash equal to the fully diluted book value of 200,000 shares of Homeplex Common Stock as of the Effective Date. In conjunction with the Merger, Homeplex will cause the Exchange Shares to be registered under the Securities Act.

WARRANTS. MHA-II and MHC-II have outstanding warrants to purchase 400,000 shares of common stock (the "Monterey Warrants"), which represent approximately

16.5% of the fully diluted capitalization of MHA-II and MHC-II. On the Effective Date, the Monterey Warrants will be converted into warrants to purchase a number of shares of Homeplex Common Stock (the "Homeplex Warrants") determined by multiplying 400,000 by the ratio of (i) the total number of Exchange Shares issued in the Merger, divided by (ii) 2,427,776, which is the amount of outstanding shares of the Monterey Merging Companies on a fully diluted basis. Although all of the Exchange Shares will be issued in the name of the Monterey Stockholders, the parties to the Merger Agreement will enter into an agreement pursuant to which Homeplex will hold approximately 16.5% of the Exchange Shares for release upon exercise of the Homeplex Warrants, and the exercise price paid upon such exercise will be paid to the Monterey Stockholders. The exercise price of the Homeplex Warrants will depend upon the amount of the Distributions, but it is expected to range from approximately \$1.30 to \$1.70 per share of Homeplex Common Stock. Upon expiration of unexercised Homeplex Warrants, if any, Homeplex will release the remaining escrowed Exchange Shares to the Monterey Stockholders.

CONTINGENT SHARES. In addition to the Exchange Shares, Homeplex has agreed to issue 800,000 Contingent Shares to the Monterey Stockholders. In connection with the Merger, Homeplex will cause the Contingent Shares to be registered under the Securities Act. Approximately 16.5% of the Contingent Shares, or 131,840 Contingent Shares (the "Contingent Warrant Shares"), will be reserved for issuance upon the exercise of the Homeplex Warrants. When a Homeplex Warrant is exercised, the holder will receive not only the Exchange Shares into which the Homeplex Warrant is exercisable, but also will be issued a proportionate share of the Contingent Warrant Shares. The remaining reserved Contingent Shares will be issued to the Monterey Stockholders only if certain Homeplex Common Stock average trading price thresholds are reached at any time during the five years following the Effective Date as described below, provided that at the time of any such issuance to a Monterey Stockholder, such Monterey Stockholder is employed with Homeplex. See "Summary -- Market Price Data for Homeplex Common Stock." The average trading price thresholds and

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employment restrictions will not apply to the Contingent Warrant Shares. The Contingent Shares will be issued as follows:

- (i) if the closing price of the Homeplex Common Stock on the NYSE (the "Homeplex Stock Price") averages \$1.75 or more for twenty consecutive trading days at any time during the five-year period following the Effective Date, then 134,828 Contingent Shares will be issued but only after the first anniversary of the Effective Date;
- (ii) if the Homeplex Stock Price averages \$2.50 or more for twenty consecutive trading days at any time during the five-year period following the Effective Date, then an additional 266,666 Contingent Shares will be issued but only after the second anniversary of the Effective Date; and
- (iii) if the Homeplex Stock Price averages \$3.50 or more for twenty consecutive trading days at any time during the five-year period following the Effective Date, then the remaining 266,666 Contingent Shares will be issued but only after the third anniversary of the Effective Date.

To illustrate the above, assume that the Merger is effected on December 31, 1996. If the Homeplex Stock Price averages \$1.75 for twenty consecutive trading days during the first quarter of 1997, 134,828 Contingent Shares will be issued to the Monterey Stockholders on January 1, 1998. If, instead, the Homeplex Stock Price first averages \$1.75 for twenty consecutive trading days in June 1999, approximately 134,828 Contingent Shares will be issued on that date or as soon thereafter as is practicable. If the Homeplex Stock Price averages \$3.50 for twenty consecutive trading days in the first quarter of 1997, then approximately 134,828 Contingent Shares will be issued on January 1, 1998, approximately 266,666 Contingent Shares will be issued on January 1, 1999, and the remaining 266,666 Contingent Shares will be issued on January 1, 2000.

INDEMNIFICATION FUND. Homeplex will retain from the merger consideration, as security for the indemnification obligations in favor of Homeplex provided under the $\stackrel{\circ}{\text{Merger}}$ Agreement with respect to any breach of a representation or covenant therein by Monterey or the Monterey Stockholders, a number of Exchange Shares equal to \$500,000 divided by the average closing price of Homeplex Common Stock for the last five trading days ending on the Effective Date (the "Indemnification Fund"). The Indemnification Fund will be adjusted each six months to maintain its \$500,000 value less any amount previously applied to a loss. Cash can be deposited with Homeplex at any time by the Monterey Stockholders to replace all or any portion of the Exchange Shares in the Indemnification Fund. Amounts remaining in the Indemnification Fund will be released to the Monterey Stockholders on the second anniversary of the Effective Date, provided that if the Monterey Stockholders have been notified prior to the second anniversary date of the Effective Date of a loss or claim, the amount of which is uncertain or contingent, Homeplex will be entitled to retain an amount of cash or a number of Exchange Shares that would be adequate to indemnify and hold harmless Homeplex from such loss or claim. When the amount of such uncertain or contingent loss or claim is fixed, any cash or Exchange Shares remaining in the Indemnification Fund after application of such indemnification will be released promptly thereafter to the Monterey Stockholders. The Monterey Stockholders will be entitled to vote the shares of Homeplex Common Stock held in the Indemnification Fund. See "The Merger and Related Transactions -- Merger Agreement -- Indemnification Fund."

Prior to the execution of the Merger Agreement, Monterey made distributions to the Monterey Stockholders independent of the Merger in an aggregate amount equal to the estimated Tax Distribution (defined below) and the estimated Retained Earnings Distribution (defined below). The Tax Distribution means the amount of tax distributions equal to the Monterey Stockholders' estimated income tax liability associated with the Monterey Merging Companies' S-corporation status for the 1996 calendar year in accordance with the S-corporation rules of the Code. The Retained Earnings Distribution means an amount sufficient to reduce stockholders' equity of the Monterey Merging Companies to \$2.5 million (the "Targeted Stockholders' Equity") on the Effective Date. The Retained Earnings Distribution made prior to the execution of the Merger Agreement was based on an estimation of the earnings and income of the Monterey Merging Companies through the remainder of the 1996 calendar year and to the Effective Date. Thus, at the

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time that the Retained Earnings Distribution was made, Monterey Stockholders' equity was reduced below the Targeted Stockholders' Equity and it is anticipated that Monterey's earnings through the remainder of 1996 will bring the actual amount of stockholders' equity back up to the Targeted Stockholders' Equity at year end when the Merger is contemplated to occur. Monterey obtained the funds necessary to effect the Distributions from working capital and a \$7.5 million unsecured credit facility. The Distributions were made in cash and aggregated approximately \$9.5 million.

Prior to the Effective Date, Monterey will update the estimated amount of the Tax Distributions and the Retained Earnings Distributions and will distribute to the Monterey Stockholders an amount in cash equal to the excess, if any, of (i) the updated estimates, over (ii) the estimated amounts previously distributed as contemplated above. If the estimated amounts previously distributed exceed the updated estimates as of the Effective Date, the Monterey Stockholders will repay the amount of such excess. Within thirty days of completion of the audit of Monterey's financial statements as of and for the year ended December 31, 1996, a final reconciliation of the amount of the Distributions will be effected.

EFFECTIVE DATE

Subject to and in accordance with the Maryland Corporations and Associations Code and the Arizona Business Corporation Act, the Articles of Merger shall be filed with the Secretary of State of the State of Maryland and the Corporation Commission of the State of Arizona at the earliest possible date following the satisfaction or waiver of all conditions precedent to the Merger, which is the last business day of a calendar month. The Merger shall become effective on the date (the "Effective Date") and time the Articles of Merger are filed; provided, however, that in no event shall the Effective Date be prior to December 31, 1996 or later than March 31, 1997, unless otherwise agreed to by the parties to the Merger Agreement.

CONVERSION AND EXCHANGE OF STOCK CERTIFICATES

On the Effective Date, each share of common stock of the Monterey Merging Companies (the "Monterey Common Stock") issued and outstanding, by reason of the Merger and without any action on the part of the holders thereof, shall be converted into the Merger Consideration divided by the number of issued and outstanding shares of Monterey Common Stock. On the Effective Date, Homeplex shall make available, such number of shares of Homeplex Common Stock as shall be required for conversion in accordance with the Merger Agreement. Each holder of an outstanding certificate representing shares of Monterey Common Stock (the "Monterey Stock Certificates"), upon surrender thereof, together with such supporting documentation as Homeplex shall reasonably require, shall be entitled to receive a certificate representing the number of whole shares of Homeplex Common Stock into which the shares of Monterey Common Stock represented by such surrendered certificate shall have been converted. No dividend or other distribution payable to holders of Homeplex Common Stock shall be paid to the holders of certificates representing Monterey Common Stock; provided, however, that upon surrender and exchange of Monterey Stock Certificates there shall be paid to the record holders of the stock certificate issued in exchange therefor, the amount, without interest thereon, of dividends and other distributions, which subsequent to the Effective Date have become payable with respect to the number of whole shares of Homeplex Common Stock into which such shares of Monterey Common Stock shall have been converted. If any certificate for shares of Homeplex Common Stock is to be issued in a name other than that in which the certificate which surrendered in exchange therefor is registered, the person requesting such exchange shall pay any transfer or other taxes required by reason of the issuance of certificates for such shares of Homeplex Common Stock in a name other than that of the registered holder of any such certificate surrendered. Certificates for fractional shares of Homeplex Common Stock shall not be issued. The total number of shares of Homeplex Common Stock that the Monterey Stockholders shall have a right to receive will be rounded up to the nearest whole share of Homeplex Common Stock.

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CHARTER AMENDMENT

The Charter Amendment will, among other things, (i) change the name of Homeplex to "Monterey Homes Corporation," (ii) reclassify and change each share of Homeplex Common Stock issued and outstanding into one-third of a share of

Homeplex Common Stock, (iii) amend and make more strict the restrictions on the transfer of Homeplex Common Stock to preserve the NOL Carryforward, and (iv) provide for the Class I and Class II Directors. The form of the Articles of Merger, which includes the Charter Amendment, is attached hereto as Appendix B. All stockholders are urged to read the Charter Amendment in its entirety.

NAME CHANGE. Upon the effectiveness of the Merger, Homeplex will change its name to "Monterey Homes Corporation" to be consistent with the business to be carried on after the Merger.

REVERSE STOCK SPLIT. The Board of Directors has proposed to reclassify and change each share of Homeplex Common Stock issued and outstanding into one-third of a share of Homeplex Common Stock, which should result in an increase in the trading price of Homeplex Common Stock. The Charter Amendment does not change the terms of the Homeplex Common Stock. The shares of Homeplex Common Stock after giving effect to the one-for-three reverse stock split will have the same voting rights, the same rights to dividends and distributions and will be identical in all other respects to the shares of Homeplex Common Stock now authorized. No fractional interests will be issued, and no fractional share interest will entitle the holder thereof to any rights of a stockholder, including the right to vote. All fractional shares for one-half share or more shall be increased to the next higher whole number of shares and all fractional shares of less than one-half share shall be decreased to the next lower number of whole shares, respectively.

In the event the one-for-three reverse stock split is effected, all per share calculations and data referred to in the Merger Agreement and the other agreements referred to therein shall be proportionately adjusted, as nearly as practicable.

TRANSFER RESTRICTIONS. The Articles of Incorporation of Homeplex prohibit concentrated ownership of Homeplex which might jeopardize its qualification as a REIT under the Code as well as the NOL Carryforward. Among other things, these provisions provide that in the event any person acquires, owns or is deemed to own in excess of 9.8% of Homeplex Common Stock, the Board of Directors may redeem such excess shares. In addition, Homeplex may refuse to effectuate any transfer which would result in any stockholder owning or being deemed to own in excess of 9.8% of Homeplex Common Stock. Amendments to such transfer restrictions are being proposed to preserve Homeplex's use of the NOL Carryforward. The amended transfer restrictions will generally preclude for a period of up to five years any person from transferring shares of Homeplex's Common Stock or any other subsequently issued voting or participating stock if the effect of the transfer would be to (a) make any person or group an owner of 4.9% or more of the outstanding shares of such stock (by value), (b) increase the ownership position of any person or group that already owns 4.9% or more of the outstanding shares of such stock (by value), or (c) cause any person or group to be treated like the owner of 4.9% or more of the outstanding shares of such stock (by value) for tax purposes. These transfer restrictions will not apply to (i) the exercise of any stock option issued by Homeplex and that is outstanding on the Effective Date, (ii) the Hamberlin Stock Options, (iii) the Contingent Shares, or (iv) the stock options granted to the Monterey Stockholders. The Board of Directors will have the authority to waive the transfer restrictions under certain conditions.

CLASSIFIED BOARD. The directors of Homeplex will be divided into two classes designated as Class I and Class II. Each Class will consist of one-half of the directors or as close as approximation thereto as possible. The Class I directors will stand for election at the Annual Meeting and will be elected for a two-year term. The Class II directors will stand for election at the Annual Meeting and shall be elected for a one-year term. At each annual meeting of stockholders, commencing with the annual meeting to be held during the 1997 fiscal year of Homeplex, each of the successors to the directors of the Class whose term has expired at such annual meeting will be elected for a term running until the second annual meeting next succeeding his or her election and until his or her successor is duly elected and qualified.

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NOL CARRYFORWARD

Homeplex has a federal net operating loss tax carryforward of approximately \$57 million, which expires at various times beginning in 2007 and ending in 2009. It is anticipated that future income taxes paid by Homeplex will be minimized and will consist primarily of state income taxes (since utilization of Homeplex's state net operating loss may be significantly limited) and the federal alternative minimum tax. See "Selected Financial Data -- Unaudited Pro Forma Condensed Combined Financial Data."

The ability of Homeplex to use the NOL Carryforward to offset future taxable income would be substantially limited under Section 382 of the Code if an "ownership change," within the meaning of Section 382 of the Code has occurred or occurs with respect to Homeplex after the years in which the net operating losses occurred. The parties will obtain an opinion from Homeplex's counsel that (i) there has not been an "ownership change" of Homeplex prior to the Effective Date and (ii) the Merger will not cause an "ownership change" to occur on the Effective Date. The Charter Amendment, which will become effective on the Effective Date, includes restrictions on the transfer of Homeplex Common Stock designed to prevent an "ownership change" with respect to Homeplex after the Merger. See "The Merger and Related Transactions -- Charter Amendment." If any person or group becomes the owner of 5.0% or more of the outstanding shares of Homeplex Common Stock prior to the Merger, the Merger could cause an

"ownership change" to occur, resulting in substantial limitations pursuant to Section 382 of the Code on the availability of the NOL Carryforward to the combined entity to offset future taxable income. Additionally, pursuant to Section 384 of the Code, Homeplex may not be permitted to use the NOL Carryforward to offset taxable income resulting from sales of assets owned by Monterey at the time of the Merger to the extent that the fair market value of such assets at the time of the Merger exceeded their tax basis. There is no assurance that the combined entity will have sufficient earnings after the Merger to fully utilize the NOL Carryforward. See "The Merger and Related Transactions -- Certain Federal Income Tax Consequences."

TERMINATION OF REIT STATUS

If the Merger is consummated on December 31, 1996, Homeplex's election to be a REIT will terminate retroactively effective for the taxable year beginning January 1, 1996. If the Merger is consummated after December 31, 1996, Homeplex will revoke its election to be a REIT effective for the taxable year beginning January 1, 1997. Since its inception, Homeplex has elected to be taxed as a REIT under the Code. Accordingly, Homeplex generally is not subject to tax on its income to the extent it distributes its earnings to stockholders and maintains its qualification as a REIT. As a result of the Merger, Homeplex will no longer be able to satisfy certain tests with respect to the nature of its assets, which are required to be met in order to qualify as a REIT. Accordingly, if the Merger is consummated on December 31, 1996, Homeplex will not have satisfied the REIT qualification tests for 1996, and its REIT election will terminate retroactively effective January 1, 1996. As a result of the REIT revocation, Homeplex will be taxed as a regular domestic C-corporation which is no longer eligible for tax benefits available to REITs. For example, Homeplex will not be allowed to deduct dividends paid to its stockholders in computing its taxable income, if any. Homeplex's assets and cash available for distribution to stockholders will therefore be reduced to the extent necessary to pay any tax liability. See "Risk Factors -- Risk Factors of the Merger -- No Dividends."

SENIOR SUBORDINATED NOTES

In October 1994, MMI privately placed \$8 million of its 13% Senior Subordinated Notes due 2001 (the "Notes"). The Notes bear interest at 13% per annum, subject to incremental increases of up to 17% based on decreases in the consolidated tangible net worth of Monterey below \$2 million and the occurrence and continuance of defaults under the Notes and the Indenture governing such Notes (the "Indenture"). Such interest is due and payable semi-annually on April 15 and October 15 of each year, and the outstanding principal of the Notes is due in full on October 15, 2001. The Notes may be redeemed at the option of MMI, in whole or part, after October 15, 1998 for a redemption price of 106.5% of the principal amount if redeemed in the first 12 months thereafter, 103.25% if redeemed in the second 12 months thereafter, and 100% if redeemed in the third 12 months or thereafter. If a change of control occurs, MMI must offer to purchase all

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of the Notes for 101% of the principal amount, and if the consolidated tangible net worth of Monterey declines for two consecutive fiscal quarters below \$1.5 million MMI shall offer to purchase 10% of the aggregate Notes outstanding for 100% of the principal amount on a pro rata basis. The Notes are unsecured and subject Monterey to certain customary covenants and conditions.

Prior to the execution of the Merger Agreement, MMI solicited and obtained the consent of the requisite number of holders of the Notes to the Merger and related transactions, including making MHC-II the primary obligor on the Notes, and to the Distributions, as well as their waiver of certain past covenant defaults. In connection with such consent solicitation, the holders of more than half of the aggregate principal amount of Notes agreed not to put their Notes at 101% of the principal amount thereof due to the change of control that would result should the Merger be effected. The Monterey Stockholders have agreed to repurchase up to \$4 million in principal amount of such Notes which are tendered for repurchase. Holders of all of the then outstanding Notes (including the Monterey Stockholders) may elect to have their Notes repurchased by Homeplex at 101% of the principal amount thereof 18 months from the Effective Date. In the event any Notes are tendered for repurchase 18 months after the Effective Date, Homeplex would either repurchase such Notes from cash on hand or refinance such Notes. Homeplex and Monterey believe they will have adequate capital resources to repurchase, refinance the Notes or allow the Monterey Stockholders to repurchase such Notes, but if there is a material adverse change in Homeplex prior to expiration of such 18-month period, a refinancing might be difficult to achieve or impose significant financing costs and restrictions.

Upon effectuation of the Merger, each of Homeplex and MHA-I, as successor to MHC, will become a guarantor on the Notes and will be subject to certain obligations and restrictions. The following is a brief discussion of certain of the major covenants and restrictions under the Indenture that will be applicable to MHC-II, MHA-II, Homeplex and other guarantors of the Notes following the Merger. Such discussion is qualified in its entirety by the provisions of the Indenture.

The Indenture will prohibit the incurrence by MHC-II, MHA-II, Homeplex and other guarantors on the Notes of additional indebtedness, subject to certain exceptions, unless certain coverage ratios are satisfied. The Indenture will also restrict the ability of such parties to declare dividends or to make certain other types of restricted payments (including the purchase, redemption or other acquisition or retirement for value of options, warrants or other

rights to acquire capital stock and the making of certain types of investments), subject to certain limited exceptions, unless, after giving effect to the dividend or other restricted payment, the aggregate of all restricted payments made after the date of issuance of the Notes will not exceed 50% of the Consolidated Net Income (as defined in the Indenture) of such parties and their respective subsidiaries from December 31, 1993 to the last day of the fiscal quarter immediately preceding the date of such restricted payment, and certain other conditions are also satisfied.

The Indenture will also impose upon such parties restrictions on their ability to sell, lease, transfer or otherwise dispose of property or assets, subject to certain exceptions, unless they receive consideration at the time of such sale or other disposition at least equal to fair market value and apply the Net Available Proceeds (as defined in the Indenture) received from the sale or other disposition either to the repayment of senior indebtedness or as an investment in capital assets used in the Principal Business (as defined in the Indenture). In certain circumstances, Net Available Proceeds not so applied within 360 days following an asset sale or other disposition must be used to purchase Notes.

The Indenture also contains various other restrictions and limitations, including certain restrictions that would be applicable to any subsidiaries of Homeplex, other than MHC-II and MHA-II, limitations on transactions with affiliates, and requirements to maintain a minimum consolidated net worth.

MONTEREY CREDIT FACILITIES

Monterey has historically obtained a significant portion of its working capital through bank credit facilities secured by substantially all of its real estate under development. At June 30, 1996, Monterey had available \$46.1 million of short-term, secured revolving construction loan credit facilities, of which \$12.6 million was outstanding. In addition, at June 30, 1996, Monterey had outstanding \$11.4 million of secured non-

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revolving acquisition and development loans which mature at various times from May 1997 to December 1999. The interest rates under these facilities range from prime (which was 8.25% at June 30, 1996) plus 0.50% to prime plus 1.0%.

During August 1996, Monterey entered into an agreement with one of its principal lenders, to borrow up to \$7.5 million on an unsecured basis. The loan is payable within one year of its origination with interest at prime plus 0.50%. The proceeds of this loan were used in part to fund the Distributions to the Monterey Stockholders.

Monterey's existing credit facilities will require the combined entity to comply with the covenants contained in the Indenture and will limit the combined entity's ability to incur additional indebtedness. Prior to the effective date of the Merger, Monterey expects to refinance and consolidate substantially all of the above outstanding loans into one revolving construction, acquisition, development and working capital credit facility. It is anticipated that the new credit facility would provide a commitment of approximately \$45 million and encumber substantially all of Monterey's real estate under development. The credit facility would have an initial term of two years, bear interest at a range of prime plus 0.25% to prime plus 0.45% and contain various financial covenants. Monterey has received a non-binding terms summary from two of its existing primary lenders to provide this new \$45 million credit facility.

OPERATIONS AND EXECUTIVE OFFICERS OF HOMEPLEX AFTER THE MERGER; FUTURE STOCK OPTIONS

After the Merger, Homeplex will be primarily engaged in the homebuilding business through Monterey. Homeplex will discontinue making mortgage loans and will convert its existing assets are to be converted into cash over time so that they can be used to support the future growth of the homebuilding operations. In light of the change in focus, the existing management of Monterey will become responsible for directing ongoing operations of the combined entity. Accordingly, the executive officers of Homeplex will resign, and the executive officers of Monterey will be elected to the executive offices of Homeplex. See "The Merger and Related Transactions -- Merger Agreement -- Conditions to Obligations of Monterey and the Monterey Stockholders" and "Monterey Management -- Directors and Executive Officers."

It is currently anticipated that after the Merger, Homeplex will adopt a new broad-based stock option plan pursuant to which directors, executive officers and key employees will be granted stock options and other types of stockbased awards. The terms and conditions of the stock option plan, including the number of shares of Homeplex Common Stock to be made subject to the stock option plan, have not yet been determined.

REGISTRATION RIGHTS AND LISTING

The Homeplex Common Stock to be issued in the Merger, including the Contingent Shares and the shares issuable to the Warrantholders, can be registered for resale under the Securities Act. Homeplex has agreed to prepare and file with the Commission a registration statement and any other documents required by the Securities Act in connection with such resales. Homeplex has also agreed to take any action required to be taken under any applicable state securities or "blue sky" laws in connection with the issuance of the Homeplex Common Stock in connection with the Merger.

Homeplex will pay all expenses relating to the registration of shares pursuant to the registration rights provided under the Registration Rights Agreement. Each stockholder shall pay any fees and expenses of counsel to the stockholder, underwriting discounts and commissions, and transfer taxes, if any, relating to the resale of the holder's Homeplex Common Stock.

MERGER AGREEMENT

THE DETAILED TERMS AND CONDITIONS TO THE CONSUMMATION OF THE MERGER ARE CONTAINED IN THE MERGER AGREEMENT, WHICH IS ATTACHED HERETO AS APPENDIX A AND INCORPORATED HEREIN BY REFERENCE. THE FOLLOWING IS INTENDED MERELY AS A SUMMARY OF CERTAIN MATERIAL TERMS AND

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PROVISIONS OF THE MERGER AGREEMENT. ALL HOMEPLEX STOCKHOLDERS ARE URGED TO READ THE MERGER AGREEMENT IN ITS ENTIRETY.

REPRESENTATIONS AND WARRANTIES OF MONTEREY AND THE MONTEREY STOCKHOLDERS. Each of Monterey and the Monterey Stockholders has made certain customary and other representations and warranties to Homeplex, including, without limitation, with respect to the following matters: (a) capitalization of Monterey and ownership of Monterey common stock, (b) outstanding options, warrants and rights relating to Monterey's capital stock, (c) correctness and completeness of historical combined financial statements of Monterey, (d) no material adverse change in the financial condition, business, properties, assets or results of operations of Monterey since June 30, 1996, (e) Monterey's good and marketable title to all of its material real and personal properties, (f) absence of material litigation against or directly affecting Monterey, (g) consents and approvals required to consummate the Merger by Monterey, (h) existing material contracts and agreements of Monterey, (i) environmental matters, and (j) no present intent or plan of the Monterey Stockholders to sell, exchange or otherwise dispose of any of the shares of Homeplex Common Stock to be received by them.

REPRESENTATIONS AND WARRANTIES OF HOMEPLEX. Homeplex had made certain customary and other representations and warranties to Monterey and the Monterey Stockholders, including, without limitation, with respect to the following matters: (a) the capitalization of Homeplex, (b) outstanding options, warrants and rights relating to Homeplex's capital stock, (c) correctness and completeness of historical consolidated financial statements of Homeplex and its subsidiaries, (d) no material adverse change in the financial condition, business, properties, assets or results of operations of Homeplex and its subsidiaries since June 30, 1996, (e) absence of material litigation against or directly affecting Homeplex or any of its subsidiaries, (f) consents and approvals required to consummate the Merger by Homeplex and its subsidiaries, (g) existing material contracts and agreements of Homeplex, (h) the accuracy of tax returns and reports of Homeplex, and (i) absence of an "ownership change" of Homeplex within the meaning of Section 382 of the Code prior to the Effective Date.

COVENANTS OF MONTEREY AND THE MONTEREY STOCKHOLDERS. Each of Monterey and the Monterey Stockholders has agreed that, unless Homeplex otherwise agrees in writing, prior to the Effective Date: (a) Monterey shall use reasonable efforts to (i) preserve the business of Monterey, (ii) preserve the present goodwill and advantageous relationships of Monterey with persons having business dealings with Monterey, and (iii) preserve and maintain all material licenses, registrations, franchises, and other similar rights of Monterey, (b) Monterey shall operate its business only in the ordinary course and manner and consistent with past practice, (c) Monterey shall maintain its books, accounts and records in the ordinary manner, consistent with prior years, (d) except as contemplated by the Merger Agreement, Monterey shall not (i) amend its Articles of Incorporation or Bylaws, (ii) make any change in its capital stock, or (iii) merge or consolidate with any other corporation or entity or change the character of its business, (e) Monterey shall not (i) issue any shares of capital stock, or (ii) grant any option, warrant or other right to purchase shares of its capital stock, (f) Monterey shall not (i) except as permitted by the Merger Agreement, increase the compensation payable except in accordance with normal and customary annual reviews, (ii) introduce or change any employee benefits, or (iii) amend, renew, modify or extend any employment or other similar agreement or arrangement, (g) except for the Distributions, Monterey shall not declare, make or pay any dividend or other distribution or purchase, redeem or otherwise acquire any of their equity securities, and (h) Monterey shall use reasonable efforts to obtain all necessary consents and approvals of other persons and governmental authorities to its performance of the transactions contemplated by the Merger.

COVENANTS OF HOMEPLEX. Homeplex has agreed that, unless Monterey and the Monterey Stockholders otherwise agree in writing, prior to the Effective Date:
(a) Homeplex shall use reasonable efforts to (i) preserve the business of Homeplex and its subsidiaries, (ii) preserve the goodwill and advantageous relationships of Homeplex and its subsidiaries, and (iii) preserve and maintain material licenses, registrations, franchises, and other similar rights of Homeplex and its subsidiaries, (b) Homeplex and its subsidiaries shall operate their business only in the ordinary course and manner and consistent with past practice, (c) Homeplex and its subsidiaries shall maintain their books, accounts and records in the ordinary manner consistent with prior years, (d) neither Homeplex nor any of its subsidiaries shall (i) amend its Articles of Incorporation or Bylaws, (ii) make any change in its capital stock, or (iii) merge or consolidate with any other corporation,

entity or change the character of its business, (e) neither Homeplex nor any of its subsidiaries shall (i) issue any shares of capital stock, or (ii) grant any option, warrant or other right to purchase shares of capital stock, (f) except as otherwise permitted by the Merger Agreement, neither Homeplex nor any of its subsidiaries shall (i) increase its compensation payable except in accordance with normal and customary annual reviews, (ii) introduce or change any employee benefits, or (iii) amend, renew, modify or extend any employment, or other similar agreement or arrangement, (g) neither Homeplex nor any of its subsidiaries shall declare, make or pay any dividend or other distribution; provided that (i) so long as Homeplex is operated as a REIT, Homeplex shall be allowed to distribute dividends to the stockholders of Homeplex in accordance with the Code, and (ii) Homeplex shall distribute as a dividend substantially all the net gain from any sale of a residual interest in excess of \$100,000, (h) Homeplex shall use reasonable efforts to obtain all necessary consents and approvals to the performance by Homeplex of the transactions contemplated by the Merger Agreement, (i) each member of Homeplex's current Board of Directors, other than Alan D. Hamberlin, shall resign as of the Effective Date and the Monterey Stockholders shall designate four nominees (two of whom shall be the Monterey Stockholders and two of whom shall be independent) for Homeplex's Board of Directors, with Alan D. Hamberlin and the Monterey Stockholders being nominated as Class II Directors and the remaining two nominees being nominated as Class I Directors, and (j) for a period of at least two years after the Effective Date, unless otherwise approved by a majority of the independent directors of Homeplex with respect to clauses (i) through (vi) below and unless approved by Alan D. Hamberlin with respect to clause (vii) below, Homeplex agrees that: (i) Homeplex shall not compensate any person for serving as a director of its Board of Directors who is not an independent director; (ii) Homeplex shall not and shall not permit any of its subsidiaries to enter into any agreement or transaction with any affiliate of Homeplex involving a transaction required to be reported under the Exchange Act and involving more than \$60,000, except in the ordinary course of business and on terms no less favorable than would be obtained in a comparable arm's length transaction, (iii) Homeplex shall not make, or permit any of its subsidiaries to make any loans of money to any stockholder, director or officer, (iv) Homeplex shall not and shall not permit any of its subsidiaries to repurchase any shares of Homeplex Common Stock, (v) after consummation of the Merger, Homeplex's Board of Directors shall be comprised of at least two persons who are independent directors and one person who was a member of Homeplex's Board of Directors immediately prior to the effectiveness of the Merger, (vi) Homeplex shall register for resale the shares of Homeplex Common Stock, including the Contingent Shares and the shares to be issued pursuant to the Homeplex Warrants only in accordance with the Registration Rights Agreement, the form of which is included in Appendix C attached to this Proxy Statement/Prospectus, and (vii) Homeplex shall not sell or otherwise dispose of any of its residual interests in mortgage securitizations.

COVENANTS OF ALL PARTIES. Each of the parties to the Merger Agreement has agreed that: (a) all rights to indemnification now existing in favor of the directors or officers of Homeplex and its subsidiaries as provided in their respective Articles of Incorporation or Bylaws will survive the Merger and remain in effect, (b) in the event any action, suit, proceeding or investigation relating to the Merger Agreement or the transactions contemplated thereby is commenced by a third party, whether before or after the Effective Date, the parties to the Merger Agreement agree to cooperate and use reasonable efforts to defend against and respond to such action or investigation, (c) unless and until the Merger Agreement is terminated, neither it or any of its officers, directors, affiliates, representatives or agents shall (i) initiate or solicit any inquiries, engage in any negotiations with respect to a Competing Transaction, (ii) provide to any other person any information or data relating to Homeplex or Monterey for the purpose of seeking or encouraging any effort or attempt to effect a Competing Transaction, or (iii) enter into any agreement with any other party with respect to a Competing Transaction, (d) it will use reasonable best efforts to take and to do all things necessary, proper or advisable to consummate the Merger and the other transactions contemplated by the Merger Agreement, and (e) the parties to the Merger Agreement shall consult with each other before issuing any press release or otherwise making any public statements with respect to the Merger.

CONDITIONS TO THE OBLIGATIONS OF HOMEPLEX. The obligations of Homeplex under the Merger Agreement are, unless waived by Homeplex, subject to the satisfaction of the following conditions on or before the Effective Date: (a) the representations and warranties of Monterey contained in the Merger Agreement shall have been true and correct in all material respects when made, and shall be true and correct in all material

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respects on the Effective Date, (b) Monterey shall have in all material respects performed all obligations and agreements and complied with all covenants and conditions contained in the Merger Agreement to be performed and complied with by it, and Monterey shall have obtained each consent and approval necessary in order to effect the Merger, (c) the stockholders of Homeplex at the Annual Meeting shall have, by the affirmative vote of at least a majority of the outstanding shares with respect to item (i) below and by the affirmative vote of at least a majority of the shares present in person or by proxy and voting at the Annual Meeting with respect to items (ii) and (iii) below, (i) approved the Merger Agreement and the Merger, including the Charter Amendment, (ii) approved the Monterey Stockholder Agreements, and (iii) elected the Nominees as the Class

I and Class II Directors, as applicable, to serve after the Effective Date; and the stockholders of Homeplex shall have considered and voted upon the Hamberlin Stock Options and the Stock Option Extension at the Annual Meeting, (d) Homeplex shall have received a written opinion from Snell & Wilmer, L.L.P., special counsel for Monterey in form and substance reasonably satisfactory to Homeplex and its counsel, (e) there shall have been no material adverse change in the business, properties, prospects (other than changes resulting from general economic or market conditions over which Monterey has no control), results of operations or financial condition of Monterey, taken as a whole, (f) no action or proceeding by any governmental agency shall have been instituted or threatened which would enjoin restrain or prohibit, or might result in substantial damages in respect of the Merger Agreement or the consummation of the transactions contemplated by the Merger Agreement, and no court order shall have been entered in any action or proceeding instituted by any other party which enjoins, restrains or prohibits the Merger Agreement or consummation of the transactions contemplated by the Merger Agreement, (g) any person required in connection with the Merger or the other transactions contemplated by the Merger Agreement to file a Notification and Report Form for Certain Mergers and Acquisitions with the Department of Justice and the FTC pursuant to Title II of the Hart-Scott-Rodino Act shall have made such filing and the applicable waiting period with respect to each such filing shall have expired or been terminated, (h) Homeplex shall have received the fairness opinion satisfactory to it from RPR with respect to the fairness of the terms of the Merger to the stockholders of Homeplex from a financial point of view, (i) Homeplex shall have received a written opinion of H&L, special counsel for Homeplex, to the effect that (i) the Merger contemplated by the Merger Agreement will qualify as a reorganization under Section 368(a) of the Code, (ii) there has not been an "ownership change" of Homeplex within the meaning of Section 382 of the Code prior to the Effective Date, and (iii) the Merger will not cause an "ownership change" of Homeplex within the meaning of Section 382 of the Code to occur on the Effective Date, (j) each of the Monterey Stockholders and Homeplex shall have entered into the Monterey Stockholder Agreements, (k) Monterey, the Monterey Stockholders and Homeplex shall have entered into a mutually satisfactory agreement regarding the release of Homeplex Common Stock upon the exercise or termination of the Homeplex Warrants and the issuance of the Contingent Shares, the form of which is included in Appendix C attached to this Proxy Statement/Prospectus, (1) Monterey shall have furnished certificates of its Chief Executive and Chief Financial Officers to evidence compliance with the conditions set forth in the Merger Agreement, and (m) all proceedings taken by Monterey and all instruments executed and delivered by the Monterey in connection with the transactions contemplated by the Merger Agreement shall be reasonably satisfactory to counsel for Homeplex.

CONDITIONS TO THE OBLIGATIONS OF MONTEREY AND THE MONTEREY STOCKHOLDERS. The obligations of Monterey and the Monterey Stockholders under the Merger Agreement are, unless waived by Monterey and the Monterey Stockholders, subject to the satisfaction of the following conditions on or before the Effective Date: (a) the representations and warranties of Homeplex contained in the Merger Agreement shall have been true and correct in all material respects when made and shall be true and correct in all material respects on the Effective Date, (b) Homeplex shall have all material respects performed all obligations and agreements and complied with all covenants and conditions contained in the Merger Agreement to be performed and complied with by it, and Homeplex shall have obtained each consent and approval necessary in order to effect the Merger, (c) Monterey shall have received a written opinion from H&L, special counsel for Homeplex in form and substance reasonably satisfactory to Monterey and its counsel, (d) there shall have been no material adverse change in the business properties, prospects (other than changes resulting from general economic or market conditions over which Homeplex has no control), results of operations or financial condition of

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Homeplex, (e) no action or proceeding by any governmental agency shall have been instituted or threatened which would enjoin, restrain or prohibit, or might result in substantial damages in respect of the Merger Agreement or the consummation of the transactions contemplated by the Merger Agreement, and would in the reasonably judgment of Monterey and the Monterey Stockholders make it inadvisable to consummate such transaction, and no court order shall have been entered in any action or proceeding instituted by any other party which enjoins, restrains or prohibits the Merger Agreement or consummation of the transactions contemplated by the Merger Agreement, (f) all of the shares of Homeplex Common Stock, including the Contingent Shares, the Homeplex Warrants and the Homeplex Common Stock to be released or issued upon exercise of the Homeplex Warrants shall have been registered under the Securities Act, no stop order suspending the effectiveness of the registration statement shall have been issued and the shares of Homeplex Common Stock to be issued under the Merger Agreement shall have been authorized for listing, subject to official notice of issuance, on the NYSE, (q) any person required in connection with the Merger or the other transactions contemplated by the Merger Agreement to file a Notification and Report Form for Certain Mergers and Acquisitions with the Department of Justice and the FTC pursuant to Title II of the Hart-Scott-Rodino Act shall have made such filing and the applicable waiting period with respect to each such filing shall have expired or been terminated, (h) the approvals of Homeplex's stockholders referred to in clause (c) of the "Conditions to the Obligations of Homeplex" set forth above shall have been obtained, (i) each of the Monterey Stockholders and Homeplex shall have entered into the Monterey Stockholder Agreements, (j) Monterey, the Monterey Stockholders and Homeplex shall have entered into a mutually satisfactory agreement regarding the release of Homeplex Common Stock upon the exercise or termination of the Homeplex Warrants and the issuance of the Contingent Shares, the form of which is included in Appendix C

attached to this Proxy Statement/Prospectus, (k) all directors (other than the Alan D. Hamberlin) and officers of Homeplex shall have resigned and William W. Cleverly and Steven J. Hilton shall have been elected to the offices of Chairman and Co-Chief Executive Officer, and President and Co-Chief Executive Officer of Homeplex, respectively, (1) Monterey shall have received a written opinion of H&L referred to in clause (i) of the "Conditions to the Obligations of Homeplex" set forth above, (m) Monterey shall have declared and paid the Distributions, (n) Homeplex shall have furnished certificates of its Chief Executive and Chief Financial Officers to evidence compliance with the conditions set forth in the Merger Agreement, (o) all proceedings taken by Homeplex and all instruments executed and delivered by Homeplex in connection with the transactions contemplated by the Merger Agreement shall be reasonably satisfactory in form and substance to counsel for Monterey, (p) the Hamberlin Employment Agreement shall have been amended to delete the \$500,000 cash payment that might be required to be paid (and the right to accelerate the Hamberlin Stock Options) in the event of the consummation of the transaction contemplated by the Merger Agreement, and the employment agreements between Homeplex and each of Jay R. Hoffman and Barry L. Reger dated July 1, 1996, shall have been amended to provide that the consummation of the transactions contemplated by the Merger Agreement will result in a termination of employment by Homeplex without cause thereunder, and (q) Homeplex shall have executed reasonably satisfactory agreements to become a guarantor of the Notes and assume the Homeplex Warrants as of the Effective Date, the forms of which are included in Appendix C attached to this Proxy Statement/Prospectus.

WAIVERS. The failure of Monterey or the Monterey Stockholders to comply with any of their obligations, agreements or conditions as set forth in the Merger Agreement may be waived expressly in writing by Homeplex, or by action of its Board of Directors without the requirement for a vote of stockholders. The failure of Homeplex to comply with any of its obligations, agreements or conditions as set forth herein may be waived expressly in writing by Monterey and the Monterey Stockholders.

MODIFICATION. The Merger Agreement may be modified at any time in any respect by the mutual consent of all of the parties thereto, notwithstanding prior approval by the stockholders of Homeplex. Any such modification may be approved for Homeplex by its Board of Directors, without further stockholder approval, and for Monterey by its Board of Directors and the Monterey Stockholders, except the value or method of calculating the Merger Consideration may not be increased or materially altered without the consent of the stockholders of Homeplex given by the same vote as is required under applicable state law for approval of the Merger Agreement. No consent of the stockholders of Homeplex or Monterey and the Monterey Stockholders

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shall be required to substitute cash in place of Homeplex Common Stock in accordance with the provisions of the Merger Agreement.

TERMINATION. The Merger may be terminated on or before the Effective Date notwithstanding any adoption of the Merger Agreement by the stockholders of Homeplex or the Monterey Stockholders under certain circumstances, including, (a) by the mutual agreement of the parties thereto, (b) by either $\operatorname{Homeplex}$ or Monterey and the Monterey Stockholders if the other party or parties willfully breaches any of its material representations, warranties or covenants contained in the Merger Agreement, and such breach is not cured or waived within fifteen business days after written notice thereof, (c) by Homeplex if any of the conditions precedent to its obligation under the Merger Agreement shall not have been satisfied, complied with or performed in any material respect, and Homeplex shall not have waived such failure of satisfaction, noncompliance or nonperformance, (d) by Monterey and the Monterey Stockholders if any of the conditions precedent to their obligations under the Merger Agreement shall not have been satisfied, complied with or performed in any material respect, and Monterey and the Monterey Stockholders shall not have waived such failure of satisfaction, noncompliance or nonperformance, (e) at the option of Homeplex or Monterey and the Monterey Stockholders if any nonappealable final order, decree or judgment permanently restraining or prohibiting the Merger shall have been issued by any court or governmental agency having competent jurisdiction, or (f) by either Homeplex or Monterey and the Monterey Stockholders if the Effective Date has not occurred on or prior to March 31, 1997, or such later date as shall have been agreed to by the parties hereto.

FEES AND EXPENSES. In the event that any party to the Merger Agreement, terminates the Merger as a result of the other party's or parties' willful breach or willful failure to perform in any material respect any of their respective representations, warranties, covenants or agreements under the Merger Agreement or the transactions contemplated thereby, the other party or parties will reimburse the non-breaching party for all reasonable out-of-pocket fees and expenses incurred by the non-breaching party in connection with and incidental to the negotiation, preparation and execution of the Merger Agreement and the obtaining of the necessary approvals thereof. In the event that a party terminates the Merger Agreement, other than as a result of (i) the Effective Date not occurring on or prior to March 31, 1997, (ii) a willful breach or willful failure to perform by the other party or parties, or (iii) mutual consent, and then enters into an agreement, letter of intent, or binding arrangement with respect to a Competing Transaction within one year after termination of the Merger Agreement, then the terminating party will pay to the other party or parties a fee, in cash, equal to 2% of the aggregate value of the Competing Transaction. Except as specifically provided for in the Merger Agreement, each party will bear its own expenses in connection with the Merger Agreement and the transactions contemplated thereby; provided, however, Homeplex

and Monterey will each pay one half of any filing fees paid in connection with any filings made with respect to the Merger Agreement under the Hart-Scott-Rodino Act.

INDEMNIFICATION OF HOMEPLEX INTERESTS. Notwithstanding any investigation by Homeplex or any of its representatives, Homeplex and its officers, directors, and agents shall be indemnified against and held harmless from any and all damage, loss, liability, and expense (collectively, the "Losses") incurred or suffered by such parties arising out of any action, suit, claim or demand arising out of, relating to or based on Monterey's or the Monterey Stockholders' breach or failure to perform in any material respect any of their representations, warranties, covenants or agreements under the Merger Agreement or the transactions contemplated thereby; provided, however, that such action, suit, claim or demand must be first asserted prior to the second anniversary of the Effective Date. See "The Merger and Related Transactions -- Merger Agreement -- Limitations on Indemnification."

INDEMNIFICATION OF THE MONTEREY STOCKHOLDERS' INTERESTS. Notwithstanding any investigation by the Monterey Stockholders or any of their representatives, the Monterey Stockholders shall be indemnified against and held harmless from their pro rata share of any Loss incurred or suffered by the Monterey Stockholders arising out of any action, suit, claim or demand arising out of, relating to or based on Homeplex's breach or failure to perform in any material respect any of its representations, warranties, covenants or agreements under the Merger Agreement or the transactions contemplated thereby; provided, however, that such action, suit, claim or demand must be first asserted prior to the second anniversary of the Effective Date. See "The Merger and Related Transactions -- Merger Agreement -- Limitations on Indemnification."

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HOMEPLEX COMMITTEE. A committee to be comprised of the independent directors of Homeplex serving after the Effective Date (the "Committee") was appointed irrevocably pursuant to the Merger Agreement to exercise Homeplex's indemnification rights and was authorized to act, as the Committee may deem appropriate, as Homeplex's agent in respect of receiving all notices, documents and certificates and making all determinations required with respect to the indemnification provided for in the Merger Agreement. The appointment of the Committee was irrevocable and any action taken by the Committee shall be effective and absolutely binding on Homeplex notwithstanding any contrary action or direction from any other representative of Homeplex.

NOTICE. Any person or persons entitled to receive indemnification under the Merger Agreement (the "Indemnified Party") agrees to give prompt written notice to the person or persons obligated to provide such indemnification (the "Indemnifying Party") upon (a) the occurrence of any Loss in respect of which indemnification may be sought or (b) the assertion of any claim or the commencement of any action or proceeding in respect of which such a Loss may reasonably be expected to occur (a "Claim"), but the Indemnified Party's failure to give such notice will not affect the obligations of the Indemnifying Party except to the extent that the Indemnifying Party is materially prejudiced thereby. The Indemnifying Party will not be liable for any settlement of a claimed Loss effected without the consent of the Indemnifying Party, which consent shall not be unreasonably withheld.

INDEMNIFICATION FUND. To provide the sole and exclusive source of reimbursement and indemnification for the amount of any Loss or Claim of Homeplex, Homeplex shall retain a portion of the Exchange Shares as security the Indemnification Fund. From time to time, the Indemnification Fund may be reduced and applied (based on the most recent semi-annual valuation date) by the amount of any Loss. Each share of Homeplex Common Stock held in the Indemnification Fund will be valued every six months after the Effective Date, with the Monterey Stockholders delivering additional cash or shares of Homeplex Common Stock or receiving back excess cash or shares of Homeplex Common Stock to maintain a \$500,000 level at the end of each period, less any amounts previously applied. The Monterey Stockholders may at any time deposit cash with Homeplex to replace all or a portion of the Exchange Shares retained by Homeplex as all or part of the Indemnification Fund. On the second anniversary of the Effective Date, any cash or Exchange Shares remaining in the Indemnification Fund will be released to the Monterey Stockholders, provided, that if the Committee has notified the Monterey Stockholders prior to the second anniversary of the Effective Date of a Loss or Claim, the amount of which is uncertain or contingent, Homeplex will be entitled to retain an amount of cash or a number of Exchange Shares that, based on the Committee's good faith estimate of the potential amount of such Loss of Claim, would be adequate to indemnify and hold harmless Homeplex for each Loss or Claim. When the amount of such uncertain or contingent Loss or Claim is fixed, any cash or Exchange Shares remaining in the Indemnification Fund after the application for such indemnification, will be released promptly thereafter to the Monterey Stockholders in the same proportion as the Merger Consideration was delivered pursuant to the Merger Agreement. The Monterey Stockholders will be entitled to vote the shares of Homeplex Common Stock held in the Indemnification Fund.

PROCEDURES. Upon receipt of the notice of a Loss or Claim, the Committee and the Monterey Stockholders shall work reasonably and in good faith to determine the amount of such Loss or Claim within thirty days of the receipt of notice of the Loss or Claim after which time the amount of the Loss or Claim shall, at the option of either the Committee or the Monterey Stockholders, be determined by arbitration.

ARBITRATION. All disputes, claims and other matters in controversy arising

directly or indirectly out of or related to the Merger Agreement, or the breach thereof shall be determined by arbitration and shall be settled by three arbitrators, one of whom shall be appointed by the Committee, one by the Monterey Stockholders and the third of whom shall be appointed by the first two arbitrators. Persons eligible to be selected as arbitrators shall be limited to attorneys who have been in practice at least fifteen years specializing in corporate and securities matters and who have had both training and experience as arbitrators ("Experienced Arbitrators"). If either such person fails to appoint an arbitrator within ten days of a request in writing by the other such person to do so or if the first two arbitrators cannot agree on the appointment of a third arbitrator within thirty days, then such arbitrator shall be appointed by the American Arbitration Association (which appointment shall not be limited to Experienced Arbitrators if not made within the applicable time period).

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Except as to the selection of arbitrators which shall be as set forth above, the arbitration shall be conducted promptly and expeditiously at such place in Phoenix, Arizona agreed to between the Committee and the Monterey Stockholders in accordance with the Commercial Rules of Arbitration of the American Arbitration Association then in effect so as to enable the arbitrators to determine the Loss or Claim and/or the existence of a Loss or Claim within forty-five days of the commencement of the arbitration proceedings. The arbitrators' resolution of the dispute shall be final, binding and nonappealable. The nonprevailing party shall bear the expenses of the arbitrators and the arbitration, including reasonable attorneys fees and costs.

LIMITATIONS ON INDEMNIFICATION. The maximum aggregate amount of indemnification that may be required of the Monterey Stockholders, on the one hand, and Homeplex, on the other, pursuant to the Merger Agreement shall be \$500,000 each.

MONTEREY STOCKHOLDER AGREEMENTS

 ${\tt EMPLOYMENT} \ \, {\tt AGREEMENTS.} \ \, {\tt Homeplex} \ \, {\tt and} \ \, {\tt each} \ \, {\tt of} \ \, {\tt William} \ \, {\tt W.} \ \, {\tt Cleverly} \ \, {\tt and} \ \, {\tt Steven}$ J. Hilton will execute employment agreements (the "Employment Agreements"), each with a term ending on December 31, 2001 and providing for an initial base salary of \$200,000 per year (increasing by 5% of the prior year's base salary per year), and an annual bonus for the first two years of the lesser of 4% of the pre-tax consolidated net income of Homeplex or \$200,000. Thereafter the bonus percentage payout of consolidated net income would be determined by the then-existing compensation committee of the Board of Directors, provided that in no event will the bonus payable in any year exceed \$200,000 per employee. Mr. Cleverly will serve as Co-Chief Executive Officer and Chairman, and Mr. Hilton will serve as Co-Chief Executive Officer and President. If such Monterey Stockholder voluntarily terminates his employment or is discharged for "Cause," Homeplex will have no obligation to pay him his current annual salary or bonus. If a Monterey Stockholder is terminated during the term of the Employment Agreement without "Cause" or as a result of his death or permanent disability, Homeplex will be obligated to pay such Monterey Stockholder (a) his current annual salary through the term of the Employment Agreement if terminated without "Cause," or for six months after termination in the event of death or disability, plus (b) a pro rated bonus. "Cause" is defined to mean only an act or acts of dishonesty by a Monterey Stockholder constituting a felony and resulting or intended to result directly or indirectly in substantial personal gain or enrichment at the expense of Homeplex.

The Employment Agreements contain non-compete provisions that restrict the Monterey Stockholders until December 31, 2001, from, except in connection with their performance of their duties under the Employment Agreements, (i) engaging in the homebuilding business, (ii) recruiting, hiring or discussing employment with any person who is, or within the past six months was, an employee of Homeplex, (iii) soliciting any customer or supplier of Homeplex for a competing business or otherwise attempting to induce any customer or supplier to discontinue its relationship with Homeplex, or (iv) except solely as a limited partner with no management or operating responsibilities, engaging in the land banking or lot development business; provided, however, the foregoing provisions shall not restrict (A) the ownership of less than 5% of a publicly-traded company, or (B) in the event the employment of such Monterey Stockholder is terminated under the Employment Agreement, engaging in the custom homebuilding business, engaging in the production homebuilding business outside a 100 mile radius of any project of Homeplex or outside Northern California or engaging in the land banking or lot development business. The non-compete provisions will survive the termination of the Employment Agreement unless such Monterey Stockholder is terminated by Homeplex without Cause.

EMPLOYMENT OPTIONS. In connection with the Employment Agreements, each of Mr. Cleverly and Mr. Hilton will be granted options to purchase an aggregate of 500,000 shares of Homeplex Common Stock at an exercise price of \$1.75 per share (collectively, the "Employment Options") pursuant to stock option agreements to be executed simultaneously with the Employment Agreements (collectively, the "Stock Option Agreements"). The Employment Options expire on December 31, 2002 and will vest annually over three years in equal increments beginning on the first anniversary of the Effective Date; provided, however, the Employment Options will vest in full and will be exercisable upon a change of control of Homeplex prior to the third anniversary of the Effective Date. If a Monterey Stockholder voluntarily terminates his employment

with Homeplex or he is terminated as a result of his death or disability, the Employment Options will be exercisable for a period of six months (if a result of voluntary termination) and one year (if a result of death or permanent disability) following such termination. If a Monterey Stockholder is terminated without Cause, the Employment Options will immediately be exercisable until December 31, 2002. If Homeplex terminates a Monterey Stockholders' employment for Cause, the Employment Options will terminate immediately.

REGISTRATION RIGHTS AGREEMENT. Simultaneously with the execution of the Employment Agreements and the Stock Option Agreements, each of Mr. Cleverly and Mr. Hilton will enter into a registration rights agreement with Homeplex providing for demand registration rights and incidental registration rights for all shares of Homeplex Common Stock owned by such Monterey Stockholder, including the Exchange Shares, the Contingent Shares and the shares issued pursuant to the Employment Options (the "Registration Rights Agreement"). The Employment Agreements, the Stock Option Agreements and the Registration Rights Agreements are collectively referred to as the "Monterey Stockholder Agreements." The forms of the Monterey Stockholder Agreements are attached to this Proxy Statement/Prospectus as Appendix C. All stockholders are urged to read the Monterey Stockholder Agreements in their entirety.

GOVERNMENTAL AND REGULATORY APPROVALS

Under the Merger Agreement, the obligations of Homeplex and Monterey and the Monterey Stockholders are conditioned upon the receipt of all required consents of governmental entities. There can be no assurance that any applicable regulatory authority will approve or take other required action with respect to the Merger or as to the date of such regulatory approval or other action. Homeplex and Monterey and the Monterey Stockholders are not aware of any government approvals that are required in order to consummate the Merger that have not been obtained.

ACCOUNTING TREATMENT

The Merger will be accounted for as an acquisition by Homeplex of the Monterey Merging Companies and will be recorded by Homeplex as a purchase in accordance with generally accepted accounting principles. See "Selected Financial Data -- Unaudited Pro Forma Condensed Combined Financial Data."

CERTAIN FEDERAL INCOME TAX CONSEQUENCES

The following is a summary of certain material Federal income tax consequences of the Merger to Homeplex and Monterey. The Federal income tax discussion set forth below is for general information only and does not address foreign, state or local tax consequences, estate or gift tax considerations, or the Federal income tax consequences of the Merger to the Monterey Stockholders. EACH HOLDER OF MONTEREY COMMON STOCK IS URGED TO CONSULT HIS TAX ADVISOR AS TO THE TAX CONSEQUENCES TO HIM OF THE MERGER, INCLUDING THE APPLICATION AND EFFECT OF STATE, LOCAL AND FOREIGN INCOME AND OTHER TAX LAWS.

Neither Homeplex nor Monterey has requested an advance ruling from the Internal Revenue Service as to the tax consequences of the Merger.

Each of Homeplex and Monterey will receive an opinion from Homeplex's counsel, Hughes & Luce, L.L.P., stating that based upon the facts, representations and assumptions set forth in the opinion, for Federal income tax purposes, (i) the Merger will qualify as a reorganization within the meaning of Section 368(a) of the Code, (ii) there has not been an "ownership change" of Homeplex within the meaning of Section 382 of the Code prior to the Effective Date, and (iii) the Merger will not cause an "ownership change" of Homeplex within the meaning of Section 382 of the Code to occur on the Effective Date.

Based upon such opinions, no gain or loss will be recognized by $\mbox{\tt Homeplex}$ or $\mbox{\tt Monterey}$ as a result of the Merger.

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The availability of the NOL Carryforward to offset taxable income of Homeplex for periods after the Merger is potentially subject to certain restrictions or limitations under the Code. If an "ownership change" within the meaning of Section 382 of the Code has occurred or occurs with respect to Homeplex after the years in which the net operating losses occurred, the ability of Homeplex to use the NOL Carryforward to offset future taxable income would be subject to substantial limitations. Based on the opinion described above, Homeplex will not be subject, as of the Effective Date, to limitations on use of the NOL Carryforward pursuant to Section 382 of the Code. Additionally, pursuant to Section 384 of the Code, Homeplex may not be permitted to use the NOL Carryforward to offset taxable income resulting from sales of assets owned by Monterey at the time of the Merger to the extent that the fair market value of such assets at the time of the Merger exceeded their tax basis.

THE FOREGOING DISCUSSION OF FEDERAL INCOME TAX CONSEQUENCES IS NOT TAX ADVICE AND DOES NOT ADDRESS THE UNITED STATES FEDERAL INCOME TAX CONSEQUENCES OF THE MERGER TO THE MONTEREY STOCKHOLDERS. ACCORDINGLY, EACH MONTEREY STOCKHOLDER SHOULD CONSULT SUCH STOCKHOLDER'S OWN TAX AND FINANCIAL ADVISORS AS TO THE MATTERS DESCRIBED IN THE PROSPECTUS AND ALSO AS TO ANY ESTATE, GIFT, STATE, LOCAL, OR FOREIGN TAX CONSEQUENCES ARISING OUT OF THE MERGER.

OVERVIEW

The Annual Meeting will include the election of (i) the Class I Directors and the Class II Directors to serve upon the effectiveness of the Merger and until the end of their respective terms and until their successors are elected (collectively, the "Post Merger Directors"), and (ii) directors to serve until the effectiveness of the Merger, or if the Merger is not consummated or is delayed for any reason, until the next annual meeting and until their successors are elected (collectively, the "Pre Merger Directors").

Pursuant to the authority granted in Homeplex's Articles of Incorporation and Bylaws, the Board of Directors has determined that five Pre Merger Directors and five Post Merger Directors be elected at the Annual Meeting and have nominated for election as such directors the persons identified below as nominees for the Boards of Directors. If for any reason any nominee ceases to serve as a director of Homeplex at any time prior to the first anniversary of the Effective Date, the vacancy will be filled by a person selected by the remaining nominees then serving as directors; provided, however, if either Monterey Stockholder ceases to serve, the vacancy will be filled by a person selected by the remaining Monterey Stockholder. If, by reason of death or other unexpected occurrence, any one or more of the nominees should for any reason become unavailable for election, the persons named as proxies in the accompanying form of proxy may vote for the election of such substitute nominees, and for such term or terms, as the Board of Directors may propose.

NOMINEES FOR THE BOARD OF DIRECTORS

The nominees, their ages, the period they have served as directors of Homeplex and Monterey, as applicable, and the position(s) held with Homeplex and Monterey, as applicable, are shown below.

PRE MERGER DIRECTORS

<TABLE> <CAPTION>

	NOMINEES	AGE	DIRECTOR SINCE	POSITION(S) HELD WITH HOMEPLEX
	<s> Alan D. Hamberlin</s>	<c> 47</c>	<c> 1988</c>	<pre><c> Chairman of the Board of Directors, Director and Chief Executive Officer</c></pre>
	Jay R. Hoffman	42	1995	Director, President, Secretary, Treasurer and Chief Financial and Accounting Officer
	Larry E. Cox	47	1995	Director
	Mark A. McKinley	49	1988	Director
/T	Gregory K. Norris	45	1990	Director

POST MERGER DIRECTORS

<TABLE> <CAPTION>

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NOMINEES	AGE	MONTEREY DIRECTOR SINCE	POSITION(S) HELD WITH MONTEREY
<	<c></c>	<c></c>	<c></c>
Class I William W. Cleverly Steven J. Hilton		1985 1985	Director and President Director, Treasurer and Secretary
Alan D. Hamberlin	47		
Class II Robert G. Sarver	35		
C. Timothy White		1995	Director

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As of November 6, 1996, there were 9,716,517 shares of Homeplex Common Stock outstanding. The number of shares of Homeplex Common Stock beneficially owned, directly or indirectly, by each nominee and their percentage of outstanding Homeplex Common Stock at November 6, 1996 and after giving effect to the Merger are shown below. Beneficial ownership includes both sole voting and sole investment power.

PRE MERGER OWNERSHIP

<TABLE> <CAPTION>

TOTAL SHARES
BENEFICIALLY
OWNED(1)

PERCENT OWNERSHIP(2)

<s> Mr. Hamberlin*</s>	<c> 344,623(3)</c>	<c> 3.44%</c>
Mr. Hoffman*	. 78,269(4)	**
Mr. McKinley*	47,507(5)	**
Mr. Cox*	. 11,651(5)	**
Mr. Norris*	3,400(5)	**
All Pre Merger nominees as a Group	485,450(6)	4.78% ====

</TABLE>

<TABLE> <CAPTION>

POST MERGER NOMINEES	TOTAL SHARES BENEFICIALLY OWNED(1)	PERCENT OWNERSHIP(2)
<s> Mr. Hamberlin</s>	<c> 344,623(3)</c>	<c> 3.44%</c>
Mr. Cleverly	10,000	**
Mr. Hilton		
Mr. Sarver	150,000	1.54%
Mr. White		
All Post Merger Nominees as a Group	504,623(3)	5.08% ====

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- * Each director and executive officer of Homeplex may be reached through Homeplex at 5333 North Seventh Street, Suite 219, Phoenix, Arizona 85014.
- ** Less than 1% of the outstanding shares of Homeplex Common Stock.
- (1) Includes, where applicable, shares of Homeplex Common Stock owned of record by such person's minor children and spouse and by other related individuals and entities over whose shares of Homeplex Common Stock such person has custody, voting control or the power of disposition.
- (2) The percentages shown include the shares of Homeplex Common Stock actually owned as of November 6, 1996 and the shares of Homeplex Common Stock which the person or group had the right to acquire within 60 days of such date. In calculating the percentage of ownership, all shares of Homeplex Common Stock which the identified person or group had the right to acquire within 60 days of November 6, 1996 upon the exercise of options are deemed to be outstanding for the purpose of computing the percentage of the shares of Homeplex Common Stock owned by such person or group, but are not deemed to be outstanding for the purpose of computing the percentage of the shares of Homeplex Common Stock owned by any other person. The Hamberlin Stock Options are not included as these will not be approved prior to the Annual Meeting. If approved at the Annual Meeting, options covering 500,000 shares of Homeplex Common Stock will be exercisable.
- (3) Includes 37,900 shares of Homeplex Common Stock indirectly beneficially owned by Mr. Hamberlin through a partnership and 306,723 shares of Homeplex Common Stock which Mr. Hamberlin had the right to acquire within 60 days of November 6, 1996 by the exercise of stock options (including dividend equivalent rights). The Hamberlin Stock Options are not included as these will not be approved prior to the Annual Meeting. If approved at the Annual Meeting, options covering 500,000 shares of Homeplex Common Stock will be exercisable.

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- (4) Includes 15,000 shares of Homeplex Common Stock owned by Mr. Hoffman and 63,269 shares of Homeplex Common Stock which Mr. Hoffman had the right to acquire within 60 days of November 6, 1996 by the exercise of stock options (including dividend equivalent rights).
- (5) All of such shares of Homeplex Common Stock are shares which Mr. McKinley, Mr. Norris and Mr. Cox had the right to acquire within 60 days of November 6, 1996 by the exercise of stock options (including dividend equivalent rights).
- (6) Includes 432,550 shares of Homeplex Common Stock which such persons had the right to acquire within 60 days of November 6, 1996 by the exercise of stock options (including dividend equivalent rights). The Hamberlin Stock Options are not included as these will not be approved prior to the Annual Meeting. If approved at the Annual Meeting, options covering 500,000 shares of Homeplex Common Stock will be exercisable.

Homeplex Common Stock will be outstanding. The number of shares of Homeplex Common Stock estimated to be beneficially owned, directly and indirectly, by each Nominee and their estimated percentage of outstanding Homeplex Common Stock immediately after giving effect to the Merger are shown below. Beneficial ownership includes both sole voting and sole investment power.

POST MERGER OWNERSHIP

<TABLE>

PRE MERGER NOMINEES	TOTAL SHARES BENEFICIALLY OWNED(1)	PERCENT OWNERSHIP(2)
<s></s>	<c></c>	<c></c>
Mr. Hamberlin	344,623(3)	2.45%
Mr. Hoffman	78,269(4)	*
Mr. Cox	47,507(5)	*
Mr. McKinley	11,651(5)	*
Mr. Norris	3,400(5)	*
All Pre Merger Nominees as a Group		

POST MERGER NOMINEES	TOTAL SHARES BENEFICIALLY OWNED(1)	PERCENT OWNERSHIP(2)		
Mr. Hamberlin	344,623(3)	2.48%		
Mr. Cleverly	1,960,000(7)	14.39%		
Mr. Hilton	1,950,000(7)	14.32%		
Mr. Sarver	150,000	1.10%		
Mr. White				
All Post Merger Nominees as a Group				

- * Less than 1% of the outstanding shares of Homeplex Common Stock.
- (1) Includes, where applicable, shares of Homeplex Common Stock estimated to be owned of record by such person's minor children and spouse and by other related individuals and entities over whose shares of Homeplex Common Stock such person has custody, voting control or the power of disposition.
- (2) The percentages shown include the shares of Homeplex Common Stock estimated to be actually owned as of the Effective Date and the estimated shares of Homeplex Common Stock which the person or group will have the right to acquire within 60 days of such date. In calculating the percentage of ownership, the estimated amount of all shares of Homeplex Common Stock which the identified person or group will have the right to acquire within 60 days of the Effective Date upon the exercise of options are deemed to be outstanding for the purpose of computing the percentage of the shares of Homeplex Common Stock estimated to be owned by such person or group, but are not deemed to be outstanding for the purpose of computing the percentage of the shares of Homeplex Common Stock estimated to be owned by any other person. The Hamberlin Stock Options are not included as these will not be approved prior to the Annual

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Meeting. If approved at the Annual Meeting, options covering 500,000 shares of Homeplex Common Stock will be exercisable.

- (3) Includes 37,900 shares of Homeplex Common Stock indirectly beneficially owned by Mr. Hamberlin through a partnership and 306,723 shares of Homeplex Common Stock which Mr. Hamberlin will have the right to acquire within 60 days of the Effective Date by the exercise of stock options (including dividend equivalent rights). The Hamberlin Stock Options are not included as these will not be approved prior to the Annual Meeting. If approved at the Annual Meeting, options covering 500,000 shares of Homeplex Common Stock will be exercisable.
- (4) Includes 15,000 shares of Homeplex Common Stock owned by Mr. Hoffman and 63,269 shares of Homeplex Common Stock which Mr. Hoffman will have the right to acquire within 60 days of the Effective Date by the exercise of stock options (including dividend equivalent rights).

- (5) All of such shares of Homeplex Common Stock are shares which Mr. McKinley, Mr. Norris and Mr. Cox will have the right to acquire within 60 days of the Effective Date by the exercise of stock options (including dividend equivalent rights).
- (6) Includes 432,550 shares of Homeplex Common Stock which such persons will have the right to acquire within 60 days of the Effective Date by the exercise of stock options (including dividend equivalent rights). The Hamberlin Stock Options are not included as these will not be approved prior to the Annual Meeting. If approved at the Annual Meeting, options covering 500,000 shares of Homeplex Common Stock will be exercisable.
- (7) Assumes none of the Homeplex Warrants are exercised by the Warrantholders. None of the Hamberlin Stock Options are included as these will not be approved prior to the Annual Meeting. If approved at the Annual Meeting, options covering 500,000 shares will be exercisable.

The Merger Agreement requires that the Post Merger Directors be comprised of at least two persons who are independent directors and at least one person who is a Pre Merger Director. The present principal occupations and other biographical information with respect to the Nominees are as follows.

NOMINEES FOR PRE MERGER DIRECTORS

Alan D. Hamberlin has been a director and Chief Executive Officer of Homeplex since its organization in July 1988 and Chairman of the Board of Directors since January 1990. Mr. Hamberlin also served as the President of Homeplex from its organization until September 1995. Mr. Hamberlin served as the President and Chief Executive Officer of the managing general partner of Homeplex's former Manager. Mr. Hamberlin has been President of Courtland Homes, Inc., a Phoenix, Arizona single-family residential homebuilder, since July 1983. Mr. Hamberlin has served as a Director of American Southwest Financial Corporation and American Southwest Finance Co., Inc. since their organization in September 1982. Mr. Hamberlin also has served as a Director of American Southwest Affiliated Companies since its organization in March 1985 and of American Southwest Holdings, Inc. since August 1994.

Jay R. Hoffman has been the President and a director of Homeplex since September 1995 and the Secretary, Treasurer and Chief Financial and Accounting Officer of Homeplex since July 1988. Mr. Hoffman also served as the Vice President of the Homeplex from July 1988 to September 1995. Mr. Hoffman, a certified public accountant, engaged in the practice of public accounting with Kenneth Leventhal & Company from March 1987 through June 1988 and with Arthur Andersen & Co. from June 1976 through March 1987.

Larry E. Cox has been a director of Homeplex since November 1995. Mr. Cox is currently the managing member of Taro Properties Arizona, L.L.C. and President of Taro Properties Arizona, Inc., land development and investment companies. Prior to that, Mr. Cox was Vice President of Forward Planning for A-M Homes, a residential homebuilder, from August 1989 to January 1992. Mr. Cox is also on the Community Relations Board of the Bank of Arizona.

Mark A. McKinley has been a director of Homeplex since May 1988. Mr. McKinley is currently Senior Vice President of NationsBank Mortgage Corporation. Prior to that, he was the Co-Founder, President and Director of Cypress Financial Corporation organized in 1983 and Managing Director of Rancho Santa

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Margarita Mortgage Corporation, organized in 1990. From 1968 through 1983, Mr. McKinley served as Senior Vice President of The Colwell Company, a publicly held mortgage banking corporation and was responsible for administration of secondary marketing, hedging operations and loan sales.

Gregory K. Norris has been a director of Homeplex since June 1990. Mr. Norris has been the President of Norris & Benedict Associates P.C., certified public accountants, or its predecessor firms since November 1979. Mr. Norris previously was engaged in the practice of public accounting with Bolan, Vassar and Borrows, certified public accountants, from December 1978 until November 1979 and with Ernst & Whinney (now Ernst & Young, LLP) from July 1974 until December 1978.

NOMINEES FOR CLASS I POST MERGER DIRECTORS

Alan D. Hamberlin has been a director and Chief Executive Officer of Homeplex since its organization in July 1988 and Chairman of the Board of Directors since January 1990. Mr. Hamberlin also served as the President of Homeplex from its organization until September 1995. Mr. Hamberlin served as the President and Chief Executive Officer of the managing general partner of Homeplex's former Manager. Mr. Hamberlin has been President of Courtland Homes, Inc., a Phoenix, Arizona single-family residential homebuilder, since July 1983. Mr. Hamberlin has served as a Director of American Southwest Financial Corporation and American Southwest Finance Co., Inc. since their organization in September 1982. Mr. Hamberlin also has served as a Director of American Southwest Affiliated Companies since its organization in March 1985 and of American Southwest Holdings, Inc. since August 1994.

William W. Cleverly co-founded Monterey in 1985 and currently serves as President and a director of Monterey. Mr. Cleverly's primary operating responsibilities are land acquisition, development financing, and marketing.

From 1983 to 1985, Mr. Cleverly was the President and founder of a real estate development company which developed and marketed multi-family projects. Mr. Cleverly received his undergraduate degree from the University of Arizona, and is a member of the Central Arizona Homebuilders' Association of Arizona and the National Homebuilders' Association.

Steven J. Hilton co-founded Monterey in 1985 and currently serves as Treasurer, Secretary, and a director of Monterey. Mr. Hilton's primary operating responsibilities include land acquisition, development financing, and construction. From 1985 to 1986, Mr. Hilton served as a project manager for Premier Community Homes, a residential homebuilder. From 1984 to 1985, Mr. Hilton served as a project manager for Mr. Cleverly's real estate development company. Mr. Hilton received his undergraduate degree from the University of Arizona, and is a member of the Central Arizona Homebuilders' Association, the National Homebuilders' Association, and the National Board of Realtors and the Scottsdale Board of Realtors.

NOMINEES FOR CLASS II POST MERGER DIRECTORS

Robert G. Sarver has served as the Chairman and Chief Executive Officer of GB Bancorporation, a bank holding company for Grossmont Bank, San Diego's largest community bank, since 1995. Mr. Sarver currently serves as a director of Zion's Bancorporation, a publicly held bank holding company. In 1990, Mr. Sarver was a co-founder and currently serves as the Executive Director of Southwest Value Partners and Affiliates, a real estate investment company. In 1984, Mr. Sarver founded National Bank of Arizona, Inc. and served as President until it was acquired by Zion's Bancorporation in 1994. Mr. Sarver received his undergraduate degree from the University of Arizona and is a certified public accountant.

C. Timothy White has served as a director of Monterey since February 1995. Since 1989, Mr. White has been an attorney with the law firm of Tiffany & Bosco, P.A. in Phoenix, Arizona. During 1995 and the first six months of 1996, Monterey paid Tiffany & Bosco, P.A. \$206,000 and \$54,000, respectively, for legal services rendered. Mr. White received his undergraduate degree from the University of Arizona and his law degree from Arizona State University.

THE BOARD OF DIRECTORS RECOMMENDS THAT YOU VOTE FOR EACH NOMINEE FOR THE PRE MERGER BOARD OF DIRECTORS AND THE POST MERGER BOARD OF DIRECTORS.

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1995 MEETINGS OF THE BOARD OF DIRECTORS

Homeplex's Board of Directors held a total of ten meetings during the fiscal year ended December 31, 1995. One director was absent for one of the ten meetings. The Audit Committee met separately at one formal meeting. One director was absent for such Audit Committee meeting.

COMMITTEES OF THE BOARD OF DIRECTORS

Messrs. Cox, McKinley and Norris are members of Homeplex's Audit Committee.

COMPENSATION OF DIRECTORS

Homeplex pays an annual director's fee to each independent director equal to \$20,000, a fee of \$1,000 for each meeting of the Board of Directors attended by each independent director and reimbursement of costs and expenses for attending such meetings. During 1995, the independent directors also accrued dividend equivalent rights, in the following amounts: (i) 932 with respect to Mr. McKinley, (ii) 228 with respect to Mr. Norris, and (iii) 200 with respect to Mr. Cox.

In addition, Homeplex's directors are eligible to participate in its stock option plan. During 1995, Mr. Cox was granted 10,000 stock options at \$1.50 per share under Homeplex's stock option plan. One-third of the options are currently exercisable, one-third become exercisable on December 13, 1996 and the remaining one-third become exercisable on December 13, 1997. During the first six months of 1996, no stock options were granted to any director. See "Homeplex Management -- Stock Option Plan."

BOARD OF DIRECTORS' REPORT ON EXECUTIVE COMPENSATION

The Board of Directors is responsible for reviewing and determining Homeplex's compensation policies and the compensation paid to executive officers, including approving the Hamberlin Employment Agreement. There is no compensation committee that reviews and makes recommendations to the Board of Directors on cash compensation, stock option awards and other compensation for Homeplex's executive officers.

In order to more closely align Mr. Hamberlin's compensation with the interests of Homeplex's stockholders, the Board of Directors approved the Hamberlin Employment Agreement. The Hamberlin Employment Agreement provides for Mr. Hamberlin to receive an annual base salary of \$1.00, Mr. Hamberlin is not entitled to any bonuses except as granted by the Board of Directors in its absolute discretion. In lieu of an annual base salary, Homeplex granted Mr. Hamberlin the Hamberlin Stock Options (subject to stockholder approval), and if the Hamberlin Stock Options are not approved at the Annual Meeting, the Hamberlin PSRs.

Homeplex also compensates its executive officers through the stock option

plan approved by the stockholders. The Board of Directors believes that stock option grants provide an incentive that aligns the executive officers' interests with those of the stockholders by giving them an equity stake in the business. Homeplex's stock options are of significant value to the executive officer receiving such options only to the extent that (i) the price of Homeplex Common Stock increases above the option grant price which is the fair market value on the date of the grant and/or (ii) dividend distributions on Homeplex Common Stock results in the accrual of dividend equivalent rights with respect to the stock options. Thus, the Board of Directors believes that Homeplex's stock option plan motivates its executive officers to manage Homeplex in a manner that will provide the best overall return to Homeplex's stockholders. All authorized options have been issued under Homeplex's current stock option plan.

COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION

The entire Board of Directors performed the function of determining Homeplex's compensation policies applicable to its executive officers. Alan D. Hamberlin, the Chairman of the Board of Directors, also was the President and Chief Executive Officer of Homeplex during the fiscal year. Although Mr. Hamberlin served on

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Homeplex's Board of Directors, he did not participate in the Board of Directors' decisions regarding the approval of his employment agreement or grants of stock options to him.

PERFORMANCE GRAPH

The following chart compares the cumulative total stockholder return on Homeplex Common Stock during the five years ended December 31, 1995, with a cumulative total return on the Standard & Poor's 500 Stock Index and an industry index (the "Index") prepared by the National Association of Real Estate Investment Trusts ("NAREIT"). The Index consists of Mortgage Real Estate Investment Trusts as compiled by NAREIT. The comparison assumes \$100 was invested on December 31, 1990 in Homeplex Common Stock and in each of the foregoing indices and assumes reinvestment of dividends.

<TABLE> <CAPTION>

Measurement Period NAREIT Index S&P 500 Index (Fiscal Year Covered) Homeplex <S> <C> <C> 1990 100 100 100 227 132 1991 131 1992 134 141 86 1993 46 154 155 1994 37 117 157 1995 57 190 216 </TABLE>

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SELECTED FINANCIAL DATA

UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL DATA

The Unaudited Pro Forma Condensed Combined Income Statement Data set forth below presents the results of operations of the combined entity, assuming the Merger occurred on January 1, 1995, for the twelve months ended December 31, 1995 and the six months ended June 30, 1996. The Unaudited Pro Forma Condensed Combined Balance Sheet Data set forth below presents the financial position of the combined entity assuming the Merger occurred on June 30, 1996. The Unaudited Pro Forma Condensed Combined Financial Data assumes the Monterey Stockholders received the Distributions prior to the Merger. Adjustments necessary to reflect these assumptions and to restate historical combined balance sheets and results of operations are presented in the Pro Forma Adjustments columns, which are further described in the Notes to Selected Unaudited Pro Forma Condensed Combined Financial Data.

The historical financial information for Homeplex is derived from the audited consolidated financial statements of Homeplex as of and for the year ended December 31, 1995, and the unaudited consolidated financial statements of Homeplex as of and for the six months ended June 30, 1996. The historical financial information for Monterey is derived from the audited combined financial statements of Monterey as of and for the year ended December 31, 1995, and the unaudited combined financial statements of Monterey as of and for the six months ended June 30, 1996.

The following information does not purport to present the financial position or results of operations of Homeplex and Monterey had the Merger, the Distributions and the other events assumed therein occurred on the dates specified, nor is it necessarily indicative of the results of operations of Homeplex and Monterey as they may be in the future or as they may have been had the Merger and such other events been consummated on the dates shown. The Selected Unaudited Pro Forma Condensed Combined Financial Data is based on certain assumptions and adjustments described in the related Notes to Unaudited Pro Forma Condensed Combined Financial Data is based on certain assumptions and adjustments described in the related Notes to Unaudited Pro Forma Condensed Combined Financial Data and should be read in conjunction with the Merger Agreement, "Management's Discussion and Analysis of Financial Condition and Results of Operations" for each of Homeplex and Monterey, and the audited and unaudited historical financial statements and notes thereto of

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UNAUDITED PRO FORMA CONDENSED COMBINED BALANCE SHEET

JUNE 30, 1996 (IN THOUSANDS, EXCEPT SHARE DATA)

<TABLE> <CAPTION>

MONTEREY

		MONTEREY					
PROFORMA			AS	HOMEPLEX		PROFORMA	
COMBINED	HISTORICAL	ADJUSTMENTS (2)	ADJUSTED	HISTORICAL	COMBINED	ADJUSTMENTS(2)	
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
ASSETS: Real estate under development	\$ 43,773	\$	\$ 43,773	\$	\$43,773	\$	\$
43,773 Real estate loans and	000		000	2.050	4 670		
other receivables 4,672			820	3,852	4,672		
Residual interests 4,625 Cash and cash				4 , 625	4,625		
equivalents	1,613	(516) (b)	1,097	10,853	11,950	(780) (b)	
Option deposits	972		972		972		
Other assets	1,272		1,272	422	1,694	(750) (c)	
Deferred tax asset 6,783						6,783 (c)	
Goodwill						1,686 (c)	
Total Assets 74,625		\$ (516)	\$ 47,934	\$ 19,752	\$67,686	\$ 6,939	\$
, =========	======	======	======	======	======	======	
LIABILITIES & STOCKHOLDE	RS' EQUITY:						
Accounts payable and accruals	\$ 3,452	\$	\$ 3,452	\$ 1,072	\$ 4,524	\$	\$
Home sale deposits	4,980		4,980		4,980		
Notes payable	32,075	5,443(a)	37,518		37,518		
Total Liabilities	40,507	5,443	45 , 950	1,072	47,022		
 Common stock	5		5	99	104	(5) (e)	
138	Ü				101	39 (d)	
Additional paid-in capital	8		8	84,046	84,054	(8) (e)	
92,930						8,884 (d)	
Retained earnings (accumulated		,	,			/a	
deficit)(65,055)	7,930	(5,443) (a)	1,971	(65,055)	(63,084)	(1,971)(e)	
Treasury stock(410)		(516) (b) 		(410)	(410)		
 Total Stockholders'							
Equity	7,943	\$ (5,959)	1,984	18,680	20,664	6 , 939	
 Total Liabilities and						_	
Stockholders' Equity	\$ 48,450	\$ (516)	\$ 47,934	\$ 19,752	\$67,686	\$ 6 , 939	\$
	======	======	======	======	======	======	
Pro forma net book value							

Pro forma common shares outstanding.....

13,777,000

</TABLE>

See accompanying "Notes to Unaudited Pro Forma Condensed Combined Financial Data." $% \label{eq:condensed} % \lab$

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UNAUDITED PRO FORMA CONDENSED COMBINED INCOME STATEMENT

FOR THE YEAR ENDED DECEMBER 31, 1995 (IN THOUSANDS, EXCEPT SHARE DATA)

<TABLE> <CAPTION>

<caption></caption>	HISTORIC	AL			
	MONTEREY	HOMEPLEX	COMBINED	PRO FORMA ADJUSTMENTS(3)	PRO FORMA COMBINED
<s> Home and land sales Cost of home and land sales</s>		<c></c>	<c> \$71,491 60,333</c>	<c> \$ 225 (f)</c>	<c> \$71,491 60,558</c>
Gross Margin Selling, general and administrative			11,158	(225)	10,933
expenses	4,898	1,599	6,497	250 (g) (648) (h) 281 (i) (113) (j) 115 (k)	6,382
Operating income (loss)		(1,599)	4,661	(110)	4,551
Other income (expense): Interest income on real estate loans Income from residual interests Interest expense Miscellaneous income, net	 	1,618 1,283 (868) 663	1,618 1,283 (868) 804	 	1,618 1,283 (868) 804
Total other income (expense)	141	2,696	2,837		2,837
Income before income taxes	6,401	1,097	7,498 	(110) 813 (1)	7,388 813
Net income		\$ 1,097	\$ 7,498 ======	\$ (923) =====	\$ 6,575
Net income per share: Primary Fully-diluted		\$.11 ====== \$.11			\$.47 ===== \$.45
Weighted average common shares outstanding primary		9,737,302			14,000,000
Weighted average common shares outstanding fully diluted		9,737,302			14,668,000

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See accompanying "Notes to Unaudited Pro Forma Condensed Combined Financial Data."

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UNAUDITED PRO FORMA CONDENSED COMBINED INCOME STATEMENT

FOR THE SIX MONTHS ENDED JUNE 30, 1996 (IN THOUSANDS, EXCEPT SHARE DATA)

<TABLE> <CAPTION>

	HISTO	RICAL			
				PRO FORMA	PRO FORMA
	MONTEREY	HOMEPLEX	COMBINED	ADJUSTMENTS (3)	COMBINED
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Home and land sales	\$32,417	\$	\$32,417	\$	\$32,417
Cost of home and land sales	27,738		27,738	225 (f)	27,963

HITOMODICAL

Gross MarginSelling, general and administrative	4,679		4,679	(225)	4,454
expenses	2,737	651	3,388	105 (g) (157) (h) 64 (i) (56) (j) 57 (k)	3,401
Operating income (loss)	1,942	(651)	1,291	(238)	1,053
Other income (expense): Interest income on real estate					
loans		366	366		366
Income from residual interests		525	525		525
Interest expense		(238)	(238)		(238)
Miscellaneous income, net	27	379	406		406
Total other income (expense)	27	1,032	1,059		1,059
Income before extraordinary loss and					
income taxes Extraordinary loss from early	1,969	381	2,350	(238)	2,112
extinguishment of debt		(149)	(149)	149 (m)	
Income before income taxes	1,969	232	2,201	(89)	2,112
Income tax expense				232 (1)	232
Net income	\$ 1,969	\$ 232 =====	\$ 2,201 ======	\$ (321) =====	\$ 1,880 ======
Net income per share: Primary					
Before extraordinary item		\$ 0.04			\$ 0.13
Extraordinary item		(0.02)			
Total		\$ 0.02			\$ 0.13
IOCai		3 0.02			Ş 0.13 ======
Fully Diluted					
Before extraordinary item		\$ 0.04			\$ 0.13
Extraordinary item		(0.02)			
Total		\$ 0.02 =====			\$ 0.13 ======
Weighted average common shares					
outstanding primary		9,885,624 ======			13,950,000
Weighted average common shares					=
outstanding fully diluted		9,980,051			14,981,000

 | ====== | | | ======= |- -----

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NOTES TO UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL DATA

1. Overview. The Unaudited Pro Forma Condensed Combined Income Statements are presented as if the combination of Monterey and Homeplex occurred on January 1, 1995. The Unaudited Pro Forma Condensed Combined Balance Sheet is presented assuming the combination occurred on June 30, 1996.

The combination is expected to be recorded as a purchase in accordance with generally accepted accounting principles and, accordingly, the assets and liabilities of the acquired entity (Monterey) are presented at their estimated fair values as of that date. See "The Merger and Related Transactions."

The Merger Agreement provides that the Monterey Stockholders and the Warrantholders will receive a number of Exchange Shares equal to the pro forma book value of Monterey on the Effective Date multiplied by a factor of 3.0 and divided by the fully diluted book value (giving effect to outstanding stock options) per share of Homeplex Common Stock on the Effective Date. The Merger Agreement requires Monterey to make the Distributions so that the ending book value of Monterey immediately prior to the Merger equals \$2.5 million, as adjusted for the exclusion of transaction costs incurred by Monterey. Assuming an Effective Date of June 30, 1996, the pro forma financial information reflects a calculation that results in Homeplex issuing approximately 3.9 million shares of Exchange Shares to the Monterey Stockholder's (83.5% or approximately 3.3 million shares) and the Warrantholders (16.5% or approximately 600,000 shares) in exchange for the outstanding shares and warrants of Monterey. The Merger Agreement requires the Merger to occur on or about December 31, 1996. Accordingly, the number of shares issued will vary based on Homeplex's fully diluted book value at the Effective Date. See "The Merger and Related Transactions -- Merger Consideration."

In addition, Homeplex will issue up to 800,000 Contingent Shares, subject to the trading price thresholds and employment restrictions. Approximately 131,840 Contingent Shares will be reserved for issuance on the Effective Date

for issuance upon the exercise of the Homeplex Warrants. The remaining 668,160 shares of Contingent Stock will be issued to the Monterey Stockholders if certain Homeplex Common Stock price targets are reached for twenty consecutive days at any time during the five years following the Effective Date, provided that at the time of any such issuance to a Monterey Stockholder, such Monterey Stockholder is still employed with Homeplex. If the stock price does not reach such thresholds within five years following the date of the Merger, such Contingent Stock will not be issued. See "The Merger and Related Transactions ---Merger Consideration."

In addition, pursuant to the Employment Agreements options to purchase one million shares of Homeplex Common Stock will be granted to the Monterey Stockholders at an exercise price of \$1.75, which options will vest over the three years following the Merger and expire at the end of the sixth year following the Merger. The value of the options are considered compensation expense for the combined entity which will be recognized over the three-year vesting period. See "The Merger and Related Transactions -- Monterey Stockholder Agreements."

The Merger Agreement provides that the Monterey Stockholders will receive an amount that approximates the Distributions to reduce the adjusted book value of Monterey to \$2.5 million. Assuming an Effective Date of June 30, 1996, the Distributions reflected in the pro forma financial information have been calculated at approximately \$5.4 million. The estimated Distributions amounted to approximately \$9.5 million due to the additional earnings Monterey is expected to produce subsequent to June 30, 1996 but prior to the Effective Date. See "The Merger and Related Transactions -- Distributions."

By effecting the Merger, Homeplex will cause a change in its tax status from a REIT to a C-corporation and Monterey will terminate its Subchapter S tax status. See "The Merger and Related Transactions -- Termination of REIT Status."

By utilizing the NOL Carryforward, it is anticipated that the income taxes paid by the combined entity will consist primarily of state income taxes (since utilization of the Homeplex state net operating loss may be significantly limited) and the federal alternative minimum tax. Any federal income tax expense generated by amortization of the deferred tax asset recognized for book purposes is assumed to be offset by a decrease in the

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NOTES TO UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL DATA -- (CONTINUED)

reserve against the deferred tax asset and, accordingly, will have no net income statement impact. See "The Merger and Related Transactions -- NOL Carryforward."

Management anticipates that no dividends will be declared or paid on the common stock subsequent to the Merger and, accordingly, no pro forma dividend information has been presented in the Unaudited Pro Forma Condensed Combined

The Unaudited Pro Forma Condensed Combined Financial Data does not give effect to proposed one-for-three stock split described elsewhere in this Proxy Statement/Prospectus.

The following adjustments have been made to arrive at the Unaudited Pro Forma Condensed Combined Financial Data.

- 2. Pro Forma Condensed Combined Balance Sheet Adjustments at June 30, 1996.
 - (a) The Merger Agreement calls for Monterey to make the Tax Distribution and Retained Earnings Distribution so that the ending book value of Monterey immediately prior to the Merger equals \$2.5 million, as adjusted. The Distributions were made from available cash and proceeds from borrowings of Monterey. As a result, the Distributions have been presented along side the historical balance sheet of Monterey rather than as a pro forma adjustment contemplated in the Merger. The estimated Distributions amounted to approximately \$9.5 million due to the additional earnings Monterey is expected to produce subsequent to June 30, 1996, but prior to the Effective Date.
 - (b) To record the payment of certain Merger costs and related expenses assumed to be incurred prior to and concurrent with the Effective Date of the Merger estimated at \$1,596,000. Of the \$1,596,000, approximately \$1,080,000 will be paid by Homeplex, of which \$780,000 is attributable to the Merger and has been capitalized and included as a component of the purchase price. The remaining \$300,000 incurred by Homeplex will be expensed.

Additionally, approximately \$516,000 of costs incurred by Monterey is attributable to the Merger and to the cost of obtaining waivers from the holders of the Notes for prior defaults. Because this amount was expensed prior to the Tax Distribution and Retained Earnings Distribution, it has been presented along side the historical balance sheet of Monterey rather than as a pro forma adjustment contemplated in the Merger. However, in accordance with the Merger Agreement, this amount has been excluded for purposes of computing the Tax Distribution and Retained Earnings Distribution to arrive at the \$2.5 million ending adjusted net book value of Monterey.

(c) Utilizing an estimated stock price of \$2.21 per share of Homeplex

Common Stock, which approximates the average stock for five days before and after the public announcement of the Merger, the purchase price is estimated as follows:

<TABLE>

<\$>	<c></c>
Consideration paid: Estimated fair value of Homeplex common stock Estimated transaction costs	\$8,923,000 780,000
Total consideration	\$9,703,000
Estimated fair value of net assets of Monterey Estimated value of deferred tax asset	\$1,234,000 6,783,000
Estimated fair value of net assets acquired	\$8,017,000
Excess of purchase price over fair value of net assets acquired	\$1,686,000

</TABLE>

Assuming the Merger occurred on June 30, 1996, the excess of purchase price over the fair value of net assets acquired is attributable to goodwill, which is to be amortized over 20 years. The allocation of the purchase price among the assets and liabilities of Monterey results primarily in the write-off of certain

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NOTES TO UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL DATA -- (CONTINUED)

deferred financing costs totaling \$750,000 assumed to have no future value to the combined entity. In addition, the transaction results in the recording of the deferred tax asset relating to the benefit of operating loss carryforwards, net of applicable valuation reserves and deferred tax assets relating to the write off of the deferred financing costs.

The allocation of purchase cost in the pro forma financial statements is based on available information. Management does not currently believe that any adjustments to the final allocation of purchase price will have a material effect on the Unaudited Pro Forma Condensed Combined Financial Data.

- (d) To record the effects of the issuance of Homeplex Common Stock to the Monterey Stockholders and Warrantholders and additional paid-in capital resulting from the Merger.
- (e) To reclassify the remaining equity accounts of Monterey into Homeplex's equity accounts, while giving effect to the legal entity remaining subsequent to the Merger.
- 3.Pro Forma Condensed Combined Income Statements Adjustments for the Year Ended December 31, 1995 and the Six Month Period Ended June 30, 1996.
 - (f) To record the amortization of additional capitalized interest incurred in connection with the issuance of notes payable used to fund the Tax Distribution and the Retained Earnings Distribution.
 - (g) To adjust for the estimated compensation expense expected to be incurred as specified in the Employment Agreements with Messrs. Cleverly and Hilton, net of previous compensation expense no longer recognized by Monterey for these officers. This amount also includes an adjustment to reflect additional compensation expense for the bonuses to be paid to Messrs. Cleverly and Hilton for meeting certain net income levels as specified in the Employment Agreements. The annual bonus amount for each Monterey Stockholder is equal to the lesser of \$200,000 or 4% of pre-tax income.
 - (h) To eliminate compensation expense recorded by Homeplex for employees terminated in connection with the Merger.
 - (i) To record compensation expense incurred in connection with the issuance of options to purchase one million shares of Homeplex Common Stock which will be issued to the Monterey Stockholders on the Effective Date, and all of which are assumed to vest. The compensation expense for the vested options is being recognized over the three year graded vesting period. The compensation expense for such options was based on an estimated stock price of \$2.21 per share assumed on the date of grant. The actual amount of compensation expense may vary based on the fair value of Homeplex Common Stock on the date of grant of the options.
 - $\,$ (j) To eliminate the amortization of deferred financing costs which will be written off in connection with the Merger.
 - $\ensuremath{\left(k\right)}$ To record the amortization of goodwill, which is being amortized over 20 years.
 - (1) To record the amount of income taxes relating to the alternative minimum tax and state income taxes, which has been estimated at 11% of income before income taxes.

- $\mbox{(m)}$ To eliminate the effects of the extraordinary item due to its nonrecurring nature.
- 4. Non-recurring Items. Due to the non-recurring nature of certain items relating to the Merger which will affect the first year of operations following the Effective Date, such items have been excluded from the Pro Forma Condensed Combined Income Statement for the Year Ended December 31, 1995.

The first item excluded from the pro forma financial statements relates to the estimated termination costs for Homeplex employees amounting to approximately \$300,000 expected to be incurred immediately following the Merger.

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NOTES TO UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL DATA -- (CONTINUED)

Additionally, no effect has been given in the Pro Forma Condensed Combined Income Statement to the potential compensation expense that would be recorded if the 668,160 of Contingent Shares are subsequently earned and issued to the Monterey Stockholders. Assuming the stock prices are reached in accordance with the vesting periods previously described, and the Monterey Stockholders remain employed by the combined entity in such periods, compensation expense relating to such shares would amount to approximately \$236,000, \$667,000 and \$933,000, respectively, for the three years following the Effective Date. The actual amount of compensation expense pertaining to the Contingent Shares may vary based on the Homeplex Common Stock price on the date the Contingent Shares become issuable.

For purposes of computing earnings per share information, the Contingent Shares have been excluded from "weighted average common shares outstanding -- primary" and included in "weighted average common shares outstanding -- fully diluted" in the accompanying Pro Forma Condensed Combined Income Statements.

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PRO FORMA CAPITALIZATION

The following table sets forth the pro forma capitalization of the combined entity of Homeplex and Monterey assuming the Merger occurred as of June 30, 1996. See "Selected Financial Data -- Unaudited Pro Forma Condensed Financial Data." This table should be read in conjunction with the consolidated historical financial statements of Homeplex and the combined historical financial statements of Monterey, including the notes thereto, included elsewhere in this Proxy Statement/Prospectus.

PRO FORMA CAPITALIZATION (IN THOUSANDS)

<table> <s> Notes payable due within one year</s></table>	<c> \$ 12,718</c>
Notes payable (excluding amounts due within one year)	
Common stock, \$.01 par value; 50,000,000 shares authorized; 13,616,517 issued and outstanding following the Merger. Additional paid in capital. Accumulated deficit. Treasury stock.	138 92,930 (65,055) (410)
Total Stockholders' equity	27,603
Total Capitalization	

 \$ 52,403 ====== |73

HOMEPLEX HISTORICAL CONSOLIDATED FINANCIAL DATA

The following table sets forth selected historical consolidated financial data for Homeplex for each of the years in the five year period ended December 31, 1995 and the six months ended June 30, 1996 and 1995. Such data has been derived from the audited consolidated financial statements (including related notes thereto) of Homeplex for the years ended December 31, 1995, 1994, 1993, 1992 and 1991 and the unaudited consolidated financial statements (including related notes thereto) for the six months ended June 30, 1996 and 1995.

HOMEPLEX HISTORICAL CONSOLIDATED FINANCIAL DATA (DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA)

<TABLE>

1991	1992	1993	1994	1995	1995	1996
					(UNAUD	 (ITED)

<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
INCOME STATEMENT DATA:							
<pre>Income (loss) from mortgage assets</pre>	\$15,507	\$(14,068)	\$(21,814)	\$(1,203)	\$3,564	\$2,181	\$1,270
Interest expense	4,535	2,750	2,274	1,383	868	478	238
Other expense	2,945	2,315	1,822	1,938	1,599	905	651
Income (loss) before extraordinary							
loss/effect of accounting change	8 , 027	(19,133)	(25,910)	(4,524)	1,097	798	381
Cumulative effect of accounting							
change (1)			(6,078)				
Extraordinary loss(2)							(149)
Net income (loss)	\$ 8 , 027	\$(19,133)	\$(31,988)	\$(4,524)	\$1 , 097	\$ 798	\$ 232
	======	======	======	======	=====	=====	=====
<pre>Income (loss) per share before effect of accounting change/extraordinary</pre>							
loss	\$.81	\$ (1.93)	\$ (2.66)	\$ (.47)	\$.11	\$.08	\$.04
Cumulative effect of accounting		, , , , , , , , , , , , , , , , , , , ,	, , , , , , ,	, , ,			
change per share			(.63)				
Extraordinary loss per share							(.02)
Net income (loss) per share	\$.81	\$ (1.93)	\$ (3.29)	\$ (.47)	\$.11	\$.08	\$.02
	======	======	======	======	=====	=====	=====
Cash dividends per share(3)	\$ 1.70	\$.40	\$.03	\$.02	\$.03	\$	\$
	======	======	======	======	=====	=====	=====

</TABLE>

<TABLE> <CAPTION>

AT DECEMBER 31,

	1991	1992	1993	1994	1995	AT JUNE 30, 1996
						(UNAUDITED)
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
BALANCE SHEET DATA:						
Real estate loans	\$	\$	\$ 320	\$ 9,260	\$ 4,048	\$ 3,852
Residual interests	112,988	66,768	17,735	7,654	5,457	4,625
Total assets	121,502	87 , 063	43,882	31,150	27,816	19,752
Long-term debt	16,450	31,000	19,926	11,783	7,819	
Total liabilities	43,462	32,357	21,505	13,508	9,368	1,072
Stockholders' equity						

 78,040 | 54,706 | 22,377 | 17,642 | 18,448 | 18,680 |- -----

- (1) Reflects the cumulative effect of adoption of Statement of Financial Accounting Standards No. 115, "Accounting for Certain Investments in Debt and Equity Securities."
- (2) Reflects extraordinary loss from early extinguishment of long-term debt.
- (3) For any taxable year in which Homeplex qualifies and elects to be treated as a REIT under the Code, Homeplex will not be subject to federal income tax on that portion of its taxable income that is distributed to stockholders in or with respect to that year. Regardless of such distributions, however, Homeplex may be subject to tax on certain types of income.

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HOMEPLEX MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis provides information regarding the consolidated financial position of Homeplex as of June 30, 1996, and its results of operations for the six months ended June 30, 1996 and 1995, and the twelve months ended December 31, 1995, 1994 and 1993. This discussion should be read in conjunction with Homeplex's audited consolidated financial statements and related notes thereto appearing elsewhere in this Proxy Statement/Prospectus. In the opinion of management, the unaudited interim data reflect all adjustments, consisting only of normal recurring adjustments, necessary to fairly present Homeplex's financial position and results of operations for the periods presented. The results of operations for any interim period are not necessarily indicative of results to be expected for a full fiscal year. For information relating to factors that could affect future operating results, see "Risk Factors -- Risk Factors of Homeplex." Any forward-looking statements should be considered in light of such factors, as well as the discussion set forth below. See "Forward-Looking Statements" and "Risk Factors -- Risk Factors of Homeplex."

Results of Operations for the Six Months ended June 30, 1996 and 1995.

Homeplex had net income of \$232,000 or \$.02 per share for the six months ended June 30, 1996 compared to net income of \$798,000 or \$.08 per share for the comparable period in 1995. Results for the six months ended June 30, 1996 include an extraordinary loss from the early extinguishment of debt of \$149,000, or \$.02 per share.

Homeplex's income from mortgage assets was \$1,270,000, for the six months ended June 30, 1996 as compared to income of \$2,181,000 for the comparable period in 1995. Interest income on real estate loans decreased from \$1,197,000, for the six months ended June 30, 1995 to \$366,000, for the comparable period in 1996 due to a reduction of Homeplex's real estate lending programs. See

"Homeplex's Management's Discussion and Analysis of Financial Condition and Results of Operation -- Liquidity, Capital Resources and Commitments."

Homeplex's interest expense declined from \$478,000 for the six months ended June 30, 1995 to \$238,000 for the comparable period in 1996 as a result of Homeplex reducing its long-term debt.

Results of Operations for the Twelve Months ended December 31, 1995 and 1994.

Homeplex had net income of \$1,097,000 or \$.11 per share in 1995 compared to a net loss of \$4,524,000 or \$.47 per share in 1994.

Homeplex's income from Mortgage Assets was \$3,564,000 in 1995 compared to a loss of \$1,203,000 in 1994. The above amounts include a net charge of \$3,343,000 in 1994 to write down Homeplex's investments in several of its residual interests. There were no write-downs of residual interests in 1995. See "Homeplex Management's Discussion and Analysis of Financial Condition and Results of Operation -- Interest Rates and Prepayments."

Interest income on real estate loans increased from \$1,113,000 in 1994 to \$1,618,000 in 1995 due to the expansion of Homeplex's real estate lending program. See "Homeplex's Management's Discussion and Analysis of Financial Condition and Results of Operation -- Liquidity, Capital Resources and Commitments."

Homeplex's interest expense declined from \$1,383,000 in 1994 to \$868,000 in 1995 due to a reduction of the average aggregate long-term debt outstanding.

General and administrative expenses in 1994 include \$340,000 of legal and investment banking expenses related to merger negotiations with a privately held company which were subsequently terminated.

Results of Operations for the Twelve Months ended December 31, 1994 and 1993.

Homeplex incurred a net loss of \$4,524,000 or \$.47 per share in 1994 compared to a net loss of \$31,988,000 or \$3.29 per share in 1993.

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Homeplex's loss from Mortgage Assets was \$1,203,000 in 1994 compared to a loss of \$21,814,000 in 1993. The above amounts include net charges of \$3,343,000 in 1994 and \$22,312,000 in 1993 to write down Homeplex's investments in several of its residual interests. Write-downs of residual interests declined in 1994 as compared to 1993 because of a decrease in the average balance of residual interests owned by Homeplex and a decline in projected prepayment rates. See "Homeplex's Management's Discussion and Analysis of Financial Condition and Results of Operation -- Interest Rates and Prepayments."

Interest income on real estate loans increased from \$29,000 in 1993 to \$1,113,000 in 1994 due to the expansion of Homeplex's real estate lending program. See "Homeplex's Management's Discussion and Analysis of Financial Condition and Results of Operation -- Liquidity, Capital Resources and Commitments."

Homeplex's interest expense declined from \$2,274,000 in 1993 to \$1,383,000 in 1994 due to a reduction of the average aggregate long-term debt outstanding.

General and administrative expenses in 1994 include \$340,000 of legal and investment banking expenses related to merger negotiations with a privately held company which were subsequently terminated.

Liquidity, Capital Resources and Commitments. Homeplex raised \$80,593,000 in connection with its initial public offering on July 27, 1988. The proceeds were immediately utilized to purchase residual interests. Subsequently, through October 1988, Homeplex purchased an additional \$59,958,000 of residual interests which were initially financed using a combination of borrowings under repurchase agreements and Homeplex's bank line of credit. Homeplex has not purchased any residual interests since October 1988.

Since December 1993, Homeplex has originated real estate loans secured by various first deeds of trust on real properties located in Arizona. Homeplex's loan program seeks higher returns by targeting loan opportunities to which Homeplex can respond on a more timely basis than traditional real estate lenders. At June 30, 1996, both of Homeplex's loans were secured by properties located in Arizona. As a result of this geographic concentration, unfavorable economic conditions in Arizona could increase the likelihood of defaults on these loans and affect Homeplex's ability to protect the principal and interest on such loans following foreclosures upon the real properties securing such loans. In the latter half of 1995, in anticipation of a potential acquisition transaction, Homeplex slowed its origination of real estate loans. At June 30, 1996 Homeplex's real estate loans outstanding totaled \$3,852,000 and bore interest at 16%, payable monthly, with all principal due within one year.

On December 17, 1992, a wholly owned limited purpose subsidiary of Homeplex issued \$31 million of secured notes under an indenture to a group of institutional investors. Such notes bore interest at 7.81% and required quarterly payments of principal and interest with the balance due on February 15, 1998. Such notes were secured by certain residual interests of Homeplex and by funds held by the note trustee. Homeplex used \$3,100,000 of the proceeds to establish a reserve fund to be used to make the scheduled principal and interest payments on such notes if the cash flow available from the collateral was not

sufficient to make the scheduled payments. Depending on the level of certain specified financial ratios relating to the collateral, the cash flow from the collateral was required to either repay the notes at par, increase the reserve fund up to its \$7,750,000 maximum or was remitted to Homeplex.

On May 15, 1996 Homeplex repaid the remaining outstanding note balance of \$6,828,000 plus accrued interest. Homeplex paid prepayment penalty fees of \$94,000 and wrote off the remaining unamortized balance of \$55,000 of capitalized debt costs in connection with such repayment resulting in an extraordinary loss of \$149,000 from the early extinguishment of debt.

At June 30, 1996, Homeplex did not have any used or unused short-term debt or line of credit facilities.

As a REIT, Homeplex is not subject to income tax at the corporate level as long as it distributes 95% of its taxable income to its stockholders. At December 31, 1995, Homeplex had a net operating loss carryforward, for income tax purposes, of approximately \$57 million. This tax loss may be carried forward, with certain restrictions, for up to 14 years to offset future taxable income, if any. Until the tax loss carryforward is fully utilized or expires and if Homeplex retains its status as a REIT, Homeplex will not be

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required to distribute dividends to its stockholders except for income that is deemed to be excess inclusion income.

Interest Rates and Prepayments. One of Homeplex's major sources of income is its income from residual interests which consists of Homeplex's investment in real estate mortgage investment conduits ("REMICS"). Homeplex's cash flow and return on investment from its residual interests are highly sensitive to the prepayment rate on the related mortgage certificates and the variable interest rates on variable rate mortgage-collateralized bonds ("CMOS" or "Bonds") and mortgage pass-through certificates ("MPCs" or "Pass-Through Certificates").

At June 30, 1996, Homeplex's proportionate share of floating rate CMOs and MPCs in the eight REMICs was \$29,225,000 in principal amount that pays interest based on LIBOR and \$3,787,000 in principal amount that pays interest based on COFI. Consequently, absent any changes in prepayment rates on the related mortgage certificates, increases in LIBOR and COFI will decrease Homeplex's net income, and decreases in LIBOR and COFI will increase Homeplex's net income. The average LIBOR and COFI rates were as follows:

<TABLE> <CAPTION>

	YEARS ENDED DECEMBER 31,					
	1993	1994	1995	AT JUNE 30, 1996		
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>		
LIBOR	 3.22%	4.33%	6.00%	5.44%		
COFI	 4.16%	3.83%	4.96%	4.84%		

 | | | |Homeplex's cash flow and return on investment from residual interests also is sensitive to prepayment rates on the mortgage certificates securing the CMOs and underlying the MPCs. In general, slower prepayment rates will tend to increase the cash flow and return on investment on investment from interests. The rate of principal prepayments on mortgage certificates is influenced by a variety of economic, geographic, social and other factors. In general, prepayments of the mortgage certificates should increase when the current mortgage interest rates fall below the interest rates on the fixed rate mortgage loans underlying the mortgage certificates. Conversely, the extent that then current mortgage interest rates exceed the interest rates on the mortgage loans underlying the mortgage certificates, prepayments of such mortgage certificates should decrease. Prepayment rates also may be affected by the geographic location of the mortgage loans underlying the mortgage certificates, conditions in mortgage loan, housing and financial markets, the assumability of the mortgage loans and general economic conditions.

Accounting Matters. Statement of Financial Accounting Standards No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed of" (SFAS No. 121), which Homeplex will adopt for its fiscal year ending December 31, 1996, will require "that long-lived assets and certain identifiable intangibles to be held and used by an entity be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of asset may not be recoverable." In the opinion of management, the adoption of SFAS No. 121 will not have any material effect on Homeplex.

In November 1995, the FASB issued Statement of Financial Accounting Standards No. 123, "Accounting for Stock-Based Compensation" (SFAS No. 123). This statement establishes financial accounting standards for stock-based employee compensation plans. SFAS 123 permits Homeplex to choose either a new fair value based method or the current APB Opinion 25 intrinsic value based method of accounting for its stock-based compensation arrangements. SFAS 123 requires pro forma disclosures of net earnings and earnings per share computed as if the fair value based method had been applied in financial statements of companies that continue to follow current practice in accounting for such arrangements under Opinion 25. SFAS 123 applies to all stock-based employee compensation plans in which an employer grants shares of its stock or other equity instruments to employees except for employee stock ownership plans. SFAS

123 also applies to plans in which the employer incurs liabilities to employees in amounts based on the price of the employer's stock, i.e., stock option plans, stock purchase plans, restricted stock plans, and stock appreciation rights. The statement also specifies the accounting for transactions in which a company issues stock options or other equity instruments for services provided by nonemployees or to acquire goods or services from outside suppliers or vendors. The recognition provisions of SFAS 123 for companies choosing to adopt the new fair

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value based method of accounting for stock-based compensation arrangements may be adopted immediately and will apply to all transactions entered into fiscal years that begin after December 15, 1995. The disclosure provisions of SFAS 123 are effective for fiscal years beginning after December 15, 1995; however, disclosure of the pro forma net earnings per share, as if the fair value method of accounting for stock-based compensation had been elected, is required for all awards granted in fiscal years beginning after December 31, 1994.

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MONTEREY HISTORICAL COMBINED FINANCIAL DATA

The following table sets forth selected historical combined financial data for Monterey for each of the years in the five year period ended December 31, 1995 and the six months ended June 30, 1996 and 1995. Such data has been derived from the audited (other than operating statement data for 1991 which was reviewed) combined financial statements (including related notes thereto) of Monterey for the years ended December 31, 1995, 1994, 1993, 1992 and 1991 and the unaudited combined financial statements (including related notes thereto) for the six months ended June 30, 1996 and 1995.

MONTEREY HISTORICAL COMBINED FINANCIAL DATA (DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA)

<TABLE> <CAPTION>

BALANCE SHEET DATA: Real estate under

<caption></caption>											CTV	MONT	וכ בו	ADED.	
			YE.	AR END	ED DI	ECEMBEF	31,					JUNE	30,		
		91		992		993		94		95	19	95	19	996	
		JDITED)									(UNAUD			OITED)	
<pre><s> OPERATING STATEMENT DATA:</s></pre>	<c></c>		<c< td=""><td>></td><td><c:< td=""><td>></td><td><c></c></td><td></td><td><c></c></td><td>></td><td><c></c></td><td></td><td><c:< td=""><td>></td></c:<></td></c:<></td></c<>	>	<c:< td=""><td>></td><td><c></c></td><td></td><td><c></c></td><td>></td><td><c></c></td><td></td><td><c:< td=""><td>></td></c:<></td></c:<>	>	<c></c>		<c></c>	>	<c></c>		<c:< td=""><td>></td></c:<>	>	
Total Revenues Cost of sales Selling, general and		20,365 .7,128		5,111 9,544		0,543 4,664		,941 ,655		,491),332		,444 ,050		2,417 7,738	
administrative expense		2,528		3,383		3,267		,123		,899		,205		2,737	
Operating income Other income (expense)		709 (40)		2,184 32	:	2,612 (92)	6	,163 102	6	141	1	,189 113	-	28	
Net earnings	. \$	669	\$	2,216	\$:	2 , 520	\$ 6	,265 ====	\$ 6	,401 =====	\$ 1	,302	\$ 3	1,970 =====	
Net earnings per share(1)	. \$.33	\$	1.09	\$	1.24	\$	3.09	\$	3.15	\$.64	\$.97	
Cash dividends per share(2)	. \$		\$.32	\$.78	\$	1.23	\$	2.07	\$	1.57	\$	1.55	

 == | | == | ==== | ==: | | === | ==== | === | | === | ==== | === | ==== || | | | YE. | AR ENDI | ED DI | ECEMBEF | 31, | | | | SIX | MONT: JUNE | | NDED |
		91		992		993		94		95		95		996
``` OPERATING DATA: (UNAUDITED) Unit sales contracts (net of ```														
cancellations)		108		151 133		167		243		241 239		119 93		133
Units closed Units in backlog at end of	•	71				142		201		239				
period		57		75										125
						100		142		144		168		152
in backlog	. \$1	.6**,**227	\$1	9,970	\$3	0,826	\$43	,981	\$37	144 7,891	\$49	168	\$45	
			\$1 \$	9**,**970 264	\$31 \$		\$43 \$		\$37 \$		\$49 \$		\$45 \$	152
in backlog  Average sales price per home closed		.6**,**227		264	\$	285	\$	,981		,891		,368		152 5,985
in backlog  Average sales price per home closed	. \$	.6**,**227	\$	264	\$ DECI	0,826	\$ 31,	,981 299	\$	,891	\$	297		152 5,985 302

development	\$ 7,168	\$ 9,553	\$13,736	\$17,917	\$33 <b>,</b> 929	\$43,773
Total assets	8,958	12,366	19,227	28,820	42,654	48,450
Notes payable	3,221	3,463	7,632	12,255	24,316	32,075
Stockholders' equity(2)	630	2,193	3,121	6,898	9,108	7,943

  |  |  |  |  |  |- -----

- (1) Numbers exclude the effect of outstanding warrants to purchase 400,000 shares of common stock of Monterey. Accordingly, for purposes of computing earnings per share, management utilized 2,027,776 weighted average shares outstanding in each period presented. After giving pro forma effect to such warrants as if they had been exercisable, net income per share at June 30, 1995 and 1996 would have been \$.54 and \$.81, respectively. Due to Monterey's status as an S-corporation for federal income tax purposes, Monterey is not subject to federal income tax, rather the Monterey Stockholders are taxed directly on the net income of Monterey.
- (2) The historical combined financial data set forth in the preceding tables do not reflect the Distributions, totaling approximately \$9.5 million made by Monterey prior to entering into the Merger Agreement, but subsequent to June 30, 1996. See "Selected Financial Data -- Unaudited Pro Forma Condensed Combined Financial Data" and "The Merger and Related Transactions -- Distributions."

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# MONTEREY MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis provides information regarding the combined financial position of Monterey as of December 31, 1995 and June 30, 1996, and its results of operations for the six months ended June 30, 1996 and 1995, and the twelve months ended December 31, 1995, 1994 and 1993. All material balances and transactions between the Monterey companies have been eliminated. This discussion should be read in conjunction with Monterey's Audited Combined Financial Statements and related Notes thereto appearing elsewhere in this Proxy Statement/Prospectus. In the opinion of management, the unaudited interim data reflect all adjustments, consisting only of normal recurring adjustments, necessary to fairly present Monterey's financial position and results of operations for the periods presented. The results of operations for any interim period are not necessarily indicative of results to be expected for a full fiscal year. For information relating to factors that could affect future operating results, see "Risk Factors -- Risk Factors of Monterey." Any forward-looking statements should be considered in light of such factors, as well as the discussion set forth below. See "Forward-Looking Statements," and "Risk Factors -- Risk Factors of Monterey."

### GENERAL

Monterey's results of operations for any period are affected by many factors such as the number of development projects under construction, the length of the development cycle of each project, product mix and design, weather, availability of financing, suitable development sites, material and labor, and national and local economic conditions. Historically, Monterey has operated primarily in the semi-custom, luxury segment of the homebuilding industry. Monterey's expansion into the move-up segment of the market has resulted in product mix and design becoming more substantial factors affecting the average home sales price and gross margins. Monterey experiences greater competition from other homebuilders in the move-up segment of the market that can affect its ability to increase sales prices even if costs are rising. The average sales price of homes is further influenced by home size and desirability of project locations.

In recent periods, the demand for homes and availability of capital for land acquisition, development and home construction in Arizona has increased. In response to these conditions, Monterey has expanded its operations to acquire additional sites for development of new projects. As of June 30, 1996, Monterey was actively selling homes in eleven communities and was in various stages of preparation to open for sales in two new communities. At June 30, 1995, Monterey was actively selling homes in six communities. There can be no assurance that the favorable conditions in Arizona will continue.

Due to the faster than anticipated sales and closing rates occurring in certain subdivisions of Monterey during 1995 and the slower than anticipated completion of lot development in four new subdivisions in late 1995, Monterey's inventory of finished lots entering 1996 was lower than expected. This finished lot shortage may reduce unit sales and home closing revenue for the balance of 1996 and may result in net income being lower than 1995 net income. Start up costs incurred by the Tucson entities also may negatively impact Monterey's net income in 1996.

RESULTS OF OPERATIONS FOR THE SIX MONTHS ENDED JUNE 30, 1996 AND 1995

Revenues. The following table presents comparative first half 1996 and 1995 housing revenues.

<TABLE>

			INCREASE	INCREASE
	1996	1995	(DECREASE)	(DECREASE)
		(DOLLAR:	S IN THOUSANDS)	
<\$>	<c></c>	<c></c>	<c></c>	<c></c>
Dollars	\$31,492	\$26,444	\$5,048	19.1%
Units Closed	125	93	32	34.4%
Average Sales Price	\$ 251.9	\$ 284.3	\$(32.4)	(11.4%)

  |  |  |  |80

The increase in revenues of approximately \$5.0 million during the first half of 1996 over the previous year's first half, was caused primarily by increased unit closings, partially offset by lower average sales prices. Unit closings increased due to the increase in the number of subdivisions producing home closings (from six in the prior year's first half to seven in the current year's first half) and due to a larger number of closings from Monterey's Vintage Condominium Project than were obtained during the prior year's first half. The average sales price decreased from the prior year due to an increase in closings produced by Monterey's lower-priced Vintage Condominium subdivision.

Housing Gross Profit. Housing gross profit equals housing revenues, net of housing cost of sales, which include developed lot costs, units construction costs, amortization of common community costs (such as the cost of model homes, and architectural, legal and zoning costs), interest, sales tax, warranty, construction overhead and closing costs. The following table presents comparative first half 1996 and 1995 housing gross profit.

<TABLE> <CAPTION>

	SIX MONTI JUNE				
(DOLLARS IN THOUSANDS)	1996	1995	DOLLAR/UNIT INCREASE	PERCENTAGE INCREASE	
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	
Dollars	\$4,173	\$3,394	\$779	23.0%	
Percent of Housing Revenues	13.2%	12.8%	.4%	3.1%	

  |  |  |  |The increase in gross profit is primarily attributable to a 19.1% increase in revenues and, to a lesser extent, a .4% increase in the gross profit margin. The gross profit margin increased primarily due to lower direct construction costs and construction overhead, mostly offset by higher lot costs and capitalized interest in cost of sales.

Land Closings. Monterey closed one land sale during the first half of 1996, which produced revenue of \$925,000 and gross profit of \$206,000. No land sales occurred during the prior year's first half, Monterey does not typically acquire land for resale, but may on occasion sell land which is not needed for immediate development or which is a residual part of a larger parcel.

Selling, General and Administrative Expenses. The selling, general and administrative expenses category includes advertising, model and sales office, sales administration, commission and corporate overhead charges. Selling, general and administrative expenses were approximately \$2.7 million for the six months ended June 30, 1996 compared to approximately \$2.2 million for the six months ended June 30, 1995. The increase was caused mainly by increased sales commissions based on greater sales volume and increased advertising and overhead expenses generated in supporting a greater number of active subdivisions.

Net Earnings. Net earnings increased to approximately \$2.0 million for the six months ended June 30, 1996 from approximately \$1.3 million for the prior year's first half. This increase is primarily the result of \$506,000 in profit recognized on the land sale which closed in the second quarter, somewhat offset by increased selling, general and administrative expenses.

Income Tax Expense. Monterey is organized as a Subchapter S-Corporation for Federal and State income tax purposes and, therefore, reports no income tax expense.

RESULTS OF OPERATIONS FOR THE TWELVE MONTHS ENDED DECEMBER 31, 1995 AND 1994

Revenues. The following table presents comparative 1995 and 1994 housing revenues.

<TABLE>

10.12 110.10		D DECEMBER	DOLLAR/UNIT INCREASE	PERCENTAGE INCREASE	
(DOLLARS IN THOUSANDS)	1995	1994	(DECREASE)	(DECREASE)	
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	
Dollars	\$67,926	\$59,995	\$7 <b>,</b> 931	13.2%	
Units Closed	239	201	38	18.9%	
Average Sales Price<	\$ 284.2	\$ 298.5	\$(14.3)	(4.8%)	

The increase in revenues of approximately \$7.9 million during 1996 over the previous year was caused primarily by increased unit closings, partially offset by lower average sales prices. Unit closings increased due to the increase in the number of subdivisions producing home closings from four to five and increased demand for homes in the Phoenix Metropolitan area. The decrease in average sales price per unit in 1995 reflects a 183.3% increase in the total number of unit closings relating to Monterey's lower-priced, move-up homes (136 in 1995 versus 48 in 1994).

Housing Gross Profit. The following table presents comparative 1995 and 1994 housing gross profit.

<TABLE>

	YEAR EI	NDED		
	DECEMBI	ER 31,	DOLLAR/UNIT	PERCENTAGE
			INCREASE	INCREASE
(DOLLARS IN THOUSANDS)	1995	1994	(DECREASE)	INCREASE
<\$>	<c></c>	<c></c>	<c></c>	<c></c>
Dollars	\$10 <b>,</b> 725	\$10,045	\$680	6.8%
Percent of Housing Revenues	15.7%	16.8%	(1.1%)	6.5%

  |  |  |  |The increase in gross profit is primarily attributable to a 13.2% increase in revenues offset in part by a 1.1% decrease in the gross profit margin. The decrease in gross margin percentage resulted from (i) higher construction overhead caused by a general increase in projects in the planning stage, (ii) increased interest expense related primarily to an \$8 million subordinated debt offering in 1994, and (iii) higher sales taxes as a result of tax rate increases in both Maricopa County and the City of Scottsdale, all of which were partially offset by decreased land costs associated with lower financing rates on other borrowings.

Land Closings. During 1995, Monterey closed one land sale producing revenue of \$3,565,000 and gross profit of \$433,000, while in 1994 Monterey closed one land sale producing revenue of \$946,000 and gross profit of \$241,000.

Selling, General and Administrative Expenses. Selling, general, and administrative expenses were approximately \$4.9 million in 1995, an increase of approximately \$800,000, or 19.5%, over the approximately \$4.1 million reported for 1994. Approximately \$200,000 of this increase resulted from increased sales commissions based on greater sales volume. The remaining increase is the result of expanded operations. Selling, general, and administrative expenses as a percentage of revenue remained stable (6.9% in 1995 compared to 6.8% in 1994).

Other Income. Other income was \$141,000 in 1995, an increase of \$39,000, or 38.3%, over the \$102,000 reported in 1994.

Net Earnings. Net earnings for 1995 were approximately \$6.4 million, an increase of approximately \$100,000, or 1.6%, over the approximately \$6.3 million reported in 1994. This increase was primarily the result of greater land sales profit in 1995 compared to 1994. Net earnings as a percentage of revenue declined to 9.0% in 1995 from 10.3% in 1994. This decrease is attributable to a lower gross margin percentage in 1995.

RESULTS OF OPERATIONS FOR THE TWELVE MONTHS ENDED DECEMBER 31, 1994 AND 1993

Revenues. The following table presents comparative 1994 and 1993 housing revenues.

<TABLE> <CAPTION>

	DECEMBI				
(DOLLARS IN THOUSANDS)	1994	1993	DOLLAR/UNIT INCREASE	INCREASE	
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	
Dollars	\$59 <b>,</b> 995	\$40,543	\$19 <b>,</b> 452	48.0%	
Units Closed	201	142	59	41.5%	
Average Sales Price	\$ 298.5	\$ 285.5	\$ 13.0	4.6%	

  |  |  |  |VEAR ENDED

The increase in revenues of approximately \$19.5 million during 1994 over the previous year was caused primarily by increased unit closings and by higher average sales prices. Unit closings increased due to the increased demand for homes in the Phoenix Metropolitan area, particularly in Monterey's 7600 Lincoln

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Subdivision, a semi-custom luxury community. The increase in average sales price per unit results from greater unit closings relating to Monterey's higher-priced semi-custom luxury communities.

Housing Gross Profit. The following table presents comparative 1994 and 1993 housing gross profit.

<TABLE> <CAPTION>

YEAR ENDED DECEMBER 31, DOLLAR/UNIT PERCENTAGE 1993 INCREASE 1994 INCREASE (DOLLARS IN THOUSANDS) _____ _____ -----_____ <C> <C> <C> \$ 4,166 70.9% 14.5% 2.3% 15.9% </TABLE>

The increase in gross profit is primarily attributable to a 48% increase in revenues and a 2.3% increase in the gross profit margin. The increase in gross margin percentage was largely the result of very strong housing demand in the local market during 1994 and late 1993, which enabled Monterey to raise unit sales prices in excess of cost increases.

Land Closings. During 1994, Monterey closed one land sale producing \$946,000 of revenue and \$241,000 in gross profit. During 1993, Monterey closed no land sales.

Selling, General and Administrative Expenses. Selling, general, and administrative expenses for 1994 were approximately \$4.1 million, an increase of approximately \$800,000, or 24.2%, from the approximately \$3.3 million reported in 1993. Approximately \$700,000 of this increase resulted from increased sales commissions due to greater unit sales volume. Selling, general, and administrative expenses as a percentage of revenue decreased to 6.8% in 1994 from 8.1% in 1993.

Minority Interest. Minority interest expense was \$0 in 1994 and \$226,000 in 1993. Minority interest was entirely attributable to the partnership formed to develop the Monterey at Mountain View project, in which Monterey owned an 82.5% interest. The partnership completed the project in 1994 and 100% of the equity in the partnership was distributed.

Other Income. Other income was \$102,000 in 1994, a decrease of \$31,000, or 23.5%, from the \$133,000 reported in 1993.

Net Earnings. Net earnings for 1994 were approximately \$6.3 million, an increase of approximately \$3.8 million, or 152%, from the approximately \$2.5 million reported in 1993. The increase was primarily the result of 59 more unit closings in 1994 than 1993. Net earnings increased as a percentage of revenues to 10.3% in 1994 from 6.1% in 1993. This increase was substantially due to a higher gross margin percentage in 1994, as discussed above.

DEVELOPMENT PROJECTS. At June 30, 1996, Monterey had 17 subdivisions under various stages of development. Monterey was actively selling in 11 subdivisions, was sold out in four subdivisions, and was in various stages of preparation to open for sales in two subdivisions. Monterey owns the underlying land in five subdivisions subject to bank acquisition financing and the underlying land in six subdivisions free from any acquisition financing. The lots in the remaining six subdivisions are purchased from developers on a rolling option basis. During the second quarter of 1996, the Monterey purchased one new subdivision and entered into one new rolling lot option contract to increase the lots available to Monterey in one existing subdivision. Depending on market conditions, the Monterey may elect to make additional selective property acquisitions throughout the remainder of the current year.

LIQUIDITY AND CAPITAL RESOURCES. Historically, Monterey has used a combination of existing cash, unused borrowing capacity, internally generated funds, and customer deposits to meet its working capital requirements. At June 30, 1996 and December 31, 1995, respectively, Monterey had available approximately \$46.1 million and approximately \$32.0 million in short-term, secured, revolving construction loan agreements of which approximately \$12.6 and approximately \$9.0 million were outstanding. Monterey also had outstanding approximately \$11.4 and \$7.0 million at June 30, 1996 and December 31, 1995, respectively, of secured, non-revolving construction loan agreements, as well as the Notes.

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At June 30, 1996, Monterey was in default of certain covenants with respect to the Notes, and such defaults may have cross-defaulted substantially all of Monterey's other outstanding indebtedness. Prior to entering into the Merger Agreement on September 13, 1996, Monterey received consents from the requisite number of holders of the Notes to waive the past covenant defaults and to amend certain terms and covenants of the Indenture.

The Indenture and Monterey's various loan agreements contain restrictions which could, depending on the circumstances, affect Monterey's ability to obtain additional financing in the future. See "Risk Factors -- Risk Factors of Monterey -- Additional Financing; Limitations," "The Merger and Related Transactions -- Senior Subordinated Notes" and "The Merger and Related Transactions -- Monterey Credit Facilities." If Monterey at any time is not successful in obtaining sufficient capital to fund its then-planned development and expansion costs, some or all of its projects may be significantly delayed or abandoned. Any such delay or abandonment could result in cost increases or the loss of revenues and could have a material adverse effect on Monterey's results of operation and ability to repay its indebtedness.

Net cash flow received from all activities improved by approximately \$3.5 million from the six months ended June 30, 1995 to the six months ended June 30,

1996 due primarily to a temporary reduction in development activities resulting from Monterey's determination that its finished lot inventory was sufficient to meet sales demand in 1996 without significant additional lot inventory. Monterey anticipates that development activity will increase to meet expected sales demand in the last half of 1997 and in 1998.

The cash flow for each of Monterey's communities can differ substantially from reported earnings, depending on the status of the development cycle. The early stages of development or expansion require significant cash outlays for, among other things, land acquisition, obtaining plat and other approvals, construction of amenities which may include community tennis courts, swimming pools and ramadas, model homes, roads, certain utilities and general landscaping. Since these costs are capitalized, this can result in income reported for financial statement purposes during those early stages significantly exceeding cash flow. After the early stages of development and expansion when these expenditures are made, cash flow can significantly exceed income reported for financial statement purposes, as cost of sales includes charges for substantial amounts of previously expended costs.

In August 1996, Monterey entered into a \$7.5 million unsecured credit facility with one of its principal lenders. The proceeds from this credit facility, along with available working capital, were used to make the Distributions to the Monterey Stockholders, which were approximately \$9.5 million, in September 1996, prior to Monterey entering into the Merger Agreement.

NET ORDERS. Net orders for any period represent the number of units ordered by customers (net of units canceled) multiplied by the average sales price per units ordered.

The following table presents comparative first half 1995 and 1996 net orders.

<TABLE> <CAPTION>

	SIX MONTI				
(DOLLANDS IN WHOMSANDS)	1996	1995	DOLLAR/UNIT INCREASE	PERCENTAGE INCREASE	
(DOLLARS IN THOUSANDS)					
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	
Dollars	\$38,091	\$30,581	\$ 7,510	24.6%	
Units Ordered	133	119	14	11.8%	
Average Sales Price	\$ 286.4	\$ 257.0	\$ 29.4	11.4%	

The dollar volume of net orders increased by 24.6% over the prior years first half due to an increase in average sales prices and to a lesser extent by slightly higher unit sales. The average sales price increased due to a greater portion of sales occurring in Monterey's lower-priced Vintage Condominium subdivision during the prior year's first half. The increase in net orders has generally been caused by the number of subdivisions open for sale, increasing to 11 in 1996 from 7 in 1995.

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Monterey does not include sales which are contingent on the sale of the customer's existing home as orders until the contingency is removed. Historically Monterey has experienced a cancellation rate of less than 16% of gross sales.

 $\ensuremath{\operatorname{NET}}$  SALES BACK LOG. Backlog represents net orders of Monterey which have not closed.

The following table presents comparative June 30, 1996 and December 31, 1995 net sales back  $\log$ .

<TABLE> <CAPTION>

(DOLLARS IN THOUSANDS)	JUNE 30, 1996	DECEMBER 31, 1995	DOLLAR/UNIT INCREASE	PERCENTAGE INCREASE
<\$>	<c></c>	<c></c>	<c></c>	<c></c>
Dollars	\$45,985	\$ 37,891	\$ 8,094	21.4%
Units in Backlog	152	144	8	5.6%
Average Sales Price	\$ 302.5	\$ 263.1	\$ 39.4	15.0%
/TABLE>				

Dollar backlog increased 21.4% over the past six months due to an increase in units in backlog and an increase in average sales price. Average sales price has increased due to the sell out of Monterey's lower-priced Vintage Condominium subdivision. Units in backlog increased 5.6% due to seasonal fluctuations which cause year-end backlog to typically be lower than at other times during the year.

VALUATION OF REAL ESTATE INVENTORIES. All of Monterey's real estate inventories consist of real estate under development which includes undeveloped and developed lots, homes under construction in various stages of completion and completed homes. For financial reporting purposes, such inventories must be carried at the lower of historical cost unless expected future net cash flows

(undiscounted and without interest charges) are less than such cost, in which case the inventories would be written down to estimated fair value less costs to sell. Monterey reviews the valuation of its real estate inventory on a regular basis. Based on these reviews, Monterey believes that the carrying value of its real estate inventory is appropriate.

IMPACT OF INFLATION. Operations of Monterey can be negatively impacted by inflation. Real estate and residential housing prices are affected by inflation, which can cause increases in interest rates, the price of land, raw materials and subcontracted labor. Unless costs are recovered through higher sales prices, gross margins will decrease and losses can be incurred. If interest rates increase, construction and financing costs also increase, which can result in lower gross margins or in losses. High mortgage interest rates may also make it more difficult for Monterey's potential customers to finance the purchase of their new homes and sell their existing homes.

SEASONALITY. Monterey has historically closed more units in the second half of the fiscal year than in the first half, due in part to the slightly seasonal nature of the market for its semi-custom, luxury product homes. Monterey expects that this seasonal trend will continue in the future, but may change slightly as operations expand within the move-up segment of the market.

ACCOUNTING MATTERS. Statement of Financial Accounting Standards No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed of" (SFAS No. 121), which Monterey will adopt for its fiscal year ending December 31, 1996, will require "that long-lived assets and certain identifiable intangibles to be held and used by an entity be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of asset may not be recoverable." In the opinion of management, the adoption of SFAS No. 121 will not have any material effect on Monterey.

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#### HOMEPLEX BUSINESS DESCRIPTION

#### OVERVIEW

Homeplex is engaged in the business of making short-term and intermediate-term mortgage loans on improved and unimproved real property ("Real Estate Loans") and owns Mortgage Assets as described herein. In 1993, Homeplex decided to shift its focus to making Real Estate Loans from the ownership of Mortgage Assets consisting of mortgage instruments, including residential mortgage loans and mortgage certificates representing interest in pools of residential mortgage loans ("Mortgage Instruments") and mortgage interests, commonly known as residual interests, representing the right to receive the net cash flows on Mortgage Instruments ("Mortgage Interests"). Substantially all of Homeplex's Mortgage Instruments and the Mortgage Instruments underlying Homeplex's Mortgage Interests currently secure or underlie mortgage-collateralized bonds, mortgage pass-through certificates, or other mortgage securities issued by various issuers.

At June 30, 1996, Homeplex had outstanding two Real Estate Loans aggregating \$3,852,000, both with a loan term of one year or less and an interest rate of 16% per annum. Homeplex's Real Estate Loans have been concentrated in Arizona.

Homeplex was incorporated in the State of Maryland in May 1988 and commenced operations on July 27, 1988. Homeplex changed its name from Emerald Mortgage Investments Corporation to Homeplex Mortgage Investments Corporation in April 1990. Homeplex's office is located at 5333 North 7th Street, Suite 219, Phoenix, Arizona 85014 and its telephone number is 602-265-8541.

Homeplex has elected to be taxed as a REIT pursuant to Sections 856 through 860 of the Code. Accordingly, Homeplex generally is not subject to tax on its income to the extent that it distributes at least 95% of its taxable earnings to stockholders and maintains its qualification as a REIT. As part of the Merger, however, Homeplex will discontinue its status as a REIT because it will no longer be able to meet certain tests with respect to the nature of its assets, share ownership and the amount of distributions, among other things, which are required to be met in order to qualify as a REIT. As a result, any distributions to Homeplex's stockholders thereafter will not be deductible by Homeplex in computing its taxable income.

## REAL ESTATE LOANS

Homeplex makes or acquires short-term and intermediate-term Real Estate Loans. A short-term loan generally has a maturity of one year or less and an intermediate-term loan generally has a maturity of not more than three years. Such loans are expected to consist primarily of first mortgage loans, development loans, interim construction loans, bridge loans, and to a much lesser extent, junior mortgage loans and wrap-around mortgage loans.

Homeplex may make or acquire development or interim construction loans on unimproved real properties which are either expected to be developed within a reasonable period of time, generally less than one year, into income-producing properties, are being subdivided into lots for resale, or are being held for resale by the borrowers. Certain of the other loans to be made by Homeplex may be made on a first mortgage basis on the security of apartment complexes, shopping centers, warehouses, office buildings and other commercial and industrial properties, and as bridge loans on contemplated income-producing projects during leasing activities. Homeplex also may make or acquire junior

mortgage loans and wraparound mortgage loans, although such Real Estate Loans are not expected to represent a significant portion of Homeplex's real estate loan portfolio.

Homeplex's Real Estate Loans may be made on both large and small properties and in various combinations and may incorporate a variety of financing techniques. There are no limitations on the types of properties on which Homeplex may make or acquire loans. Homeplex's Real Estate Loans will provide for regular debt service payments, normally consisting of interest only with repayment of principal on maturity or earlier as the result of contractual provisions requiring balloon payments of principal. Homeplex also may make or acquire loans on the security of apartments or office buildings with repayment to be derived from the conversion of the properties to condominiums and the sale of units.

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In general, the amount of each real estate loan made by Homeplex will not exceed at the date the loan is funded, when added to the amount of any existing senior indebtedness, (i) 95% of Homeplex's assessment of the value of the property in the case of improved income-producing property or unimproved real property and (ii) 90% of Homeplex's assessment of the value of the property on the assumption that construction or development, as the case may be, is completed substantially in accordance with the plans and specifications as of the date the loan commitment is provided, in the case of construction or development loans. Such loan-to-value ratio may be increased in the case of a specific real estate loan if, in the judgment of Homeplex, the real estate loan is supported by credit or collateral adequate to justify a higher ratio. Homeplex may make Real Estate Loans to borrowers that acquire properties for prices below their appraised value. Thus, the loan-to-cost ratios of certain of the Homeplex's Real Estate Loans may exceed the loan-to-value ratios described above. As a result, loans by Homeplex may not be limited to the purchase price of a property.

Homeplex's Real Estate Loans generally provide for fixed interest rates although it may make or acquire loans which float with changes in the prime rate or other benchmark interest rates. Interest rates on Real Estate Loans will be determined by taking into account a variety of factors including the prevailing interest rate in the area for the type of loan being considered, the proposed term of the loan, the loan-to-value ratio, and the creditworthiness of the borrower and any guarantors.

CURRENT REAL ESTATE LOANS. In the latter half of 1995, in anticipation of a potential acquisition transaction, Homeplex slowed its origination of real estate loans. The following table sets forth information relating to Homeplex's outstanding Real Estate Loans at June 30, 1996.

<TABLE> <CAPTION>

DESCRIPTION	INTEREST RATE	PAYMENT TERMS	AMOUNT OUTSTANDING
<s> First Deed of Trust on 41 acres o land in Gilbert, Arizona</s>	<c> f 16%</c>	<pre><c> Interest only monthly, principal due October 18, 1996; may be extended for one year under certain terms and conditions</c></pre>	<c> \$ 1,580,000</c>
First Deed of Trust on 33 acres o land in Tempe, Arizona	f 16%	Interest only monthly, principal due November 21, 1995; extended for one year on November 21, 1995 under the same terms and conditions	\$ 2,272,000

The Real Estate Loan with an outstanding amount of \$2,272,000 as of June 30, 1996 was repaid in full on August 14, 1996, leaving only one Real Estate Loan with an outstanding amount of \$1,338,000 as of November 6, 1996.

TYPES OF REAL ESTATE LOANS. In furtherance of its objectives, Homeplex may make and acquire a wide variety of real estate loans. In connection with certain of Homeplex's real estate loans, a portion of Homeplex's return could be in the form of deferred interest payments, accruing in each year of the loan but payable only on repayment of the loans. Such deferred interest may accrue at a fixed rate over the term of a loan or may accrue at a faster rate in the later period of a loan. In either case, the present value of deferred interest is less than it would be if received currently.

The types of real estate loans which  $\ensuremath{\mathsf{Homeplex}}$  may make or acquire include the following.

First Mortgage Loans. First mortgage loans will be secured by first mortgages on the fee or a leasehold interest is improved income-producing real property and generally will provide for repayment in full prior to the end of the amortization period. Such loans will be in an amount which generally will not exceed 95% of Homeplex's assessment of value of the property.

Land Loans. Land loans are first or junior mortgage loans on unimproved real property normally providing only for interest payments prior to maturity. Such loans are made on properties held by borrowers for inventory, investment or development purposes and generally are expected to be repaid from the proceeds

of the resale of the properties. As a result and due in addition to the absence of cash flow, such loans normally

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are considered more risky than loans on improved property. The maximum loan-to-value ratio will generally not exceed 90% of Homeplex's assessment of the value of the property.

Development Loans. Development loans are mortgage loans made to finance or refinance the acquisition of unimproved land and the costs of developing such land into finished sites, including the installation of utilities, drainage, sewage and road systems. Such loans are expected to be repaid from the proceeds of construction loans or the sale of the developed sites. Homeplex will not normally require the borrower to have a commitment for a construction or long-term mortgage loan on the developed property. In some instances, Homeplex may receive an equity participation or other interest in connection with the property being developed. The original term of any development loan made by Homeplex generally will not exceed three years, and the maximum loan-to-value ratio generally will not exceed 90% of Homeplex's assessment of the value of the property on the assumption that development is completed substantially in accordance with the plans and specifications as of the date the loan commitment is provided.

Construction Loans. Construction loans are mortgage loans made to finance the acquisition of land and the erection of improvements thereon, such as residential subdivisions, apartment complexes, shopping centers, office buildings, and commercial and industrial buildings. Such loans generally have maturities of less than three years and usually provide for higher yields than those prevailing on long-term mortgage loans on comparable properties. Disbursements by Homeplex under construction loan commitments will be related to actual construction progress. Before a construction loan is made or acquired, Homeplex in most cases, will either require that the borrower have a commitment from a responsible financial institution for financing upon completion or will itself have made the determination that such a loan is available or unnecessary. In some cases, Homeplex may receive an equity participation or other interest in connection with the property being constructed. Construction loans will be in amount which generally will not exceed 90% of Homeplex's assessment of value of the property on the assumption that construction is completed substantially in accordance with the plans and specifications as of the date the loan commitment is provided. Construction loans made to finance single family tract developments or condominiums generally will be repaid from proceeds of the sale of completed residential units.

Junior Mortgage Loans. Junior mortgage loans will be secured by mortgages which are subordinate to one or more prior liens on the fee or a leasehold interest in real property and generally, but not in all cases, will provide for repayment in full prior to the end of the amortization period. Such loans will be in an amount which, when added to the amount of prior liens, generally will not exceed 90% of Homeplex's assessment of the value of the property.

Wrap-Around Mortgage Loans. Wrap-around mortgage loans are expected to be made or acquired by Homeplex on real property which is already subject to prior mortgage indebtedness in an amount which, when added to the amount of prior indebtedness, generally will not exceed 90% of Homeplex's assessment of the value of the property. A wrap-around loan is a junior mortgage loan having a principal amount equal to the sum of the outstanding balance under the existing mortgage loans plus the amount actually advanced under the wrap-around mortgage loan. Under a wrap-around mortgage loan, Homeplex would make principal payments to the holders of the prior mortgage loans but ordinarily only to the extent that payments are received from the borrower. Homeplex expects to negotiate all wrap-around mortgage loans so that the borrowers' payments to be made to Homeplex will equal or exceed the amount of Homeplex's principal and interest payments on the underlying loans.

Homeplex also is permitted to invest in agreements for sale, which for the most part are governed by contract law but generally provide a statutory method for foreclosure. In addition, Homeplex is permitted to acquire real estate loans secured by other comparable security devices as permitted by applicable state law.

In those types of loans described above, Homeplex generally receives as security for its loan a deed of trust or mortgage on the property financed. Loans generally will be made on a nonrecourse basis by which recourse will be limited to the real properties on which the loans have been made so that in the event of default Homeplex would be required to rely on the value of such real property to protect its interests. In other instances, Homeplex's real estate loans will be made on a full recourse basis so that the borrower will be liable for any deficiency in the event that proceeds of a foreclosure or trustee's sale were insufficient to repay the

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loan. In connection with any loans to a corporation or other non-individual borrower, Homeplex may require that the loan be personally guaranteed by the borrower's principal individual owners. In addition, Homeplex may purchase or otherwise acquire participations or fractional interests in real estate loans which are originated by parties that are not affiliated with Homeplex or may retain participations or fractional interests in such loans which Homeplex has originated and a portion of which have been acquired by parties that are not affiliated with Homeplex. In such cases, Homeplex may not have control over the

loan or the unrestricted right to institute foreclosure proceedings. Except for the personal guarantees of a borrower's owners, it is not intended that any loan will be guaranteed or insured.

STANDARDS FOR REAL ESTATE LOANS. In making or acquiring a real estate loan, Homeplex considers various relevant real property and financial factors including the value of the property underlying the loan as security, the location and other aspects of the property, the potential for development of the property within one to three years, the income-producing capacity and quality of the property, the rate and terms of the loan (including the discount from the face amount of the note that can be obtained giving consideration to the current interest rates and Homeplex's overall portfolio) and the quality, experience and creditworthiness of the borrower. Homeplex will calculate internal rates of return in reviewing the terms and purchase discount that can be obtained.

Although Homeplex generally receives a deed of trust or mortgage on the financed property as security for each real estate loan, it may use other security devices from time to time. In most cases, recourse for a real estate loan will be limited to the real property securing the loan.

Homeplex will not make or acquire a real estate loan on any one property if the aggregate amount of all senior mortgage loans outstanding on the property plus the loan of Homeplex would exceed an amount equal to 95% of the value of the property as determined by Homeplex. Homeplex may lend additional funds to the borrower if the outstanding principal amount plus any outstanding senior indebtedness encumbering the property and additional advances does not exceed 95% of the value of the underlying property at the time the real estate loan is made or at the time of any new appraisal.

In general, Homeplex will make or acquire real estate loans in amounts ranging from a minimum of \$300,000 to a maximum of \$5 million.

Homeplex may obtain a current independent appraisal for a property on which it plans to make or acquire a real estate loan, the cost of which usually will be paid by the borrower. Homeplex also may require, among other things, a survey and a aerial photograph of the property underlying each real estate loan. Homeplex, however, generally relies on its own analysis and not on appraisals and other documents in determining whether to make or acquire a particular loan. It should be noted that appraisals are estimates of value and should not be relied upon as measures of true worth or realizable value. Homeplex will require that the borrower obtain a mortgagee's or owner's title insurance policy or commitment as to the priority of a mortgage or the condition of title be obtained in connection with each real estate loan. Homeplex also will require public liability insurance naming Homeplex as an additional insured for claims arising on or about each underlying property when making a real estate loan and, to the extent permitted by the existing loan documents, when acquiring a real estate loan. Such liability insurance will be for suitable amounts as determined by Homeplex, but to the extent that a borrower incurs uninsured liabilities or liabilities in excess of the applicable coverage, such liabilities may adversely affect the borrower's ability to repay the real estate loan.

In some cases, Homeplex may attempt to obtain equity participations in connection with making real estate loans. Participations are designed to provide the potential for a higher return when such equity participations are deemed by management to be in the best interests of Homeplex. Such a participation is expected to be in the form of additional interest based upon items such as gross receipts from the property securing the loan in excess of certain levels or appreciate in the value of the property on whose security Homeplex has made the real estate loan based upon either sales price or increases in value. There can be no assurance, however, that any real estate loans will be structured in this manner or that any such loans will provide enhanced yields.

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In determining whether to make or acquire a real estate loan, Homeplex also will review the borrower's ability to repay the loan. Despite such review, the ability of a borrower to repay the principal amount of a loan will depend primarily upon the borrower's ability to obtain sufficient funds to pay the outstanding principal balance of the real estate loan by refinancing, sale or other disposition of the property underlying the real estate loan.

Homeplex will invest in agreements for sale or real estate contracts of sale only if such contracts are in recordable form and are appropriate recorded in the chain of title.

MATURITY OF LOANS. Homeplex expects that its real estate loans generally will provide for payment of interest only during their term and for repayment of principal in full at maturity, generally within one to two years after funding. Homeplex plans to reinvest the proceeds which are received by it upon loan repayments.

Homeplex believes its policy of making and acquiring short-term and intermediate-term real estate loans will enable it to reinvest loan repayment proceeds in new loans and thus to vary its portfolio more quickly in response to changing economic, financial and investment conditions than would be the case if Homeplex were to make long-term real estate loans.

Homeplex may incur indebtedness in order to meet expenses of holding any property on which Homeplex has theretofore made a real estate loan and has subsequently taken over the operations of the underlying property as a result of default or to protect a real estate loan. In addition, Homeplex may incur

indebtedness in order to complete development of a property on which Homeplex has theretofore made a development or land loan and has subsequently taken over the operation of the underlying property as a result of default. Homeplex also may utilize a line of credit in order to prevent default under senior loans or to discharge them entirely if this becomes necessary to protect Homeplex's real estate loans. Such borrowing may be required if foreclosure proceedings are instituted by the holder of a mortgage loan that is senior to that held by Homeplex.

The amount and terms and conditions of any line of credit will affect the profitability of Homeplex and the funds that will be available to satisfy its obligations. Interest will be payable on a line of credit regardless of the profitability of Homeplex. Homeplex's ability to increase its return through borrowings will depend in part upon Homeplex's ability to generate income from its borrowed funds based upon the difference between Homeplex's return on investment from such borrowed funds and the interest rate charged by its lender for the funds. Adverse economic conditions could increase defaults by borrowers on the real estate loans and could impact Homeplex's ability to make its loan payments to its lenders. Adverse economic conditions could also increase Homeplex's borrowing costs and cause the terms on which funds become available to the unfavorable. In such circumstances, Homeplex could be required to liquidate some of its loans at a significant loss.

Homeplex may pledge real estate loans as security for any borrowing. In addition, any property acquired by Homeplex upon default and foreclosure of any real estate loan may be pledged as collateral for a line of credit.

REMEDIES UPON DEFAULT BY BORROWER. Real Estate Loans are subject to the risk of default, in which event Homeplex would have the added responsibility of foreclosing and protecting its loans. In the state of Arizona, where all of Homeplex's real estate loans have been made, Homeplex will have a choice of two alternative and mutually exclusive remedies in the event of default by a borrower with respect to a real estate loan secured by a deed of trust. In such case, Homeplex either can proceed to cause the trustee under the deed of trust to exercise its power of sale under the deed of trust and sell the collateral at a non-judicial sale or it can choose to have the deed of trust judicially foreclosed as if it were a mortgage. In the event of default, by a borrower with respect to a real estate loan secured by a mortgage, Homeplex will have no election of remedies and will be required to foreclose the mortgage judicially. Remedies in other states in which Homeplex may acquire or make real estate loans could vary significantly from those available in Arizona.

In Arizona, the mortgages must be foreclosed judicially. A judicial foreclosure is usually a time consuming and potentially expensive undertaking. Under judicial foreclosure proceedings, the borrower does not have a right to reinstate the loan and can only cure its default by either paying the entire accelerated sum

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owing under the note before the judicial sale or by redeeming the property within  $\sin$  months after the date of the judicial sale.

The major advantage of a deed of trust is that Arizona law permits the beneficiary of a deed of trust to foreclose the deed of trust as a mortgage through judicial proceedings or by a non-judicial trustee's sale. A nonjudicial trustee's sale conducted under the power of sale provided to the trustee usually is more expedient and less expensive than a judicial foreclosure and may be held any time after 90 days from the date of recording of the trustee's notice of sale. Furthermore, unlike a judicial foreclosure, there is no redemption period following a non-judicial sale. The major disadvantage of a deed of trust is the significantly greater reinstatement rights granted to a borrower. Before a trustee's sale, the borrower under a deed of trust has a right to reinstate the contract and deed of trust as if no breach or default had occurred by payment of the entire amount then due, plus costs and expenses, reasonable attorney's fees actually incurred, the recording fee for cancellation of notice of sale and the trustee's fee. The accelerated portion of the loan balance need not be paid in order to reinstate. As a result, a borrower could repeatedly be in default under a deed of trust and use its right to reinstate the loan under successive non-judicial sale proceedings. Nonetheless, the borrower's right to reinstate a deed of trust without payment of the accelerated portion of the loan balance can be cut off upon the filing of an action to judicially foreclose the deed of trust as a mortgage.

In the case of both judicial and non-judicial foreclosure, if a proceeding under the Bankruptcy Code is commenced by or against a person or other entity having an interest in the real property that secures payment of the loan, then the foreclosure will be prevented from going forward until authorization to foreclose is obtained from the Bankruptcy Court. During the period when the foreclosure is stayed by the Bankruptcy Court, it is possible that payments, including payments from any interest reserve account, may not be made on the loan if so ordered by the Bankruptcy Court. The length of time during which the foreclosure is delayed as a result of the bankruptcy, and during the payments may not be made, is indefinite. In addition, under the Bankruptcy Code, the Bankruptcy Court may render a portion of the loan unsecured if it determines that the value of the real property that secures payment of the loan is less than the balance of the loan, and, under other circumstances, may modify or otherwise impair the lien of the lender in connection with the defaulted mortgage or deed of trust.

Homeplex will have the right to bid on and purchase the property underlying

a real estate loan at a foreclosure or trustee's sale following a default by the borrower. If Homeplex is the successful bidder and purchases a property underlying a real estate loan, Homeplex's return on such real estate loan will depend upon the amount of cash or other funds that can be realized by selling or otherwise disposing of the property. There can be no assurance that Homeplex will be able to sell such a property on terms favorable to Homeplex particularly as the result of real estate market conditions. Recent conditions in real estate loan markets have affected the availability and cost of real estate loans, thereby making real estate financing difficult and costly to obtain and impeding the ability of real estate owners to sell their properties at favorable prices. Such conditions may adversely affect the ability of Homeplex to sell the property securing a real estate loan in the event that Homeplex deems it in the best interests of Homeplex to foreclose upon and purchase the property. To the extent that the funds generated by such actions are less than the amounts advanced by Homeplex for such real estate loan, Homeplex may realize a loss of all or part of the principal and interest on the loan. Thus, there can be no assurance that Homeplex will not experience financial loss upon a default by a

TRANSACTIONS WITH AFFILIATES AND JOINT VENTURE INVESTMENTS. Homeplex does not intend to make real estate loans to affiliates. Homeplex may enter into joint ventures, general partnerships and loan participations with third parties for the purpose of acquiring or making real estate loans in accordance with Homeplex's investment policies. Any such investments will be made consistently with the then existing Commission interpretations and case law respecting the applicability of the Investment Company Act.

OWNERSHIP OF UNDERLYING REAL ESTATE. Homeplex will make or acquire real estate loans for investment or make or acquire real estate loans primarily for sale or other disposition in the ordinary course of business. Homeplex may be required to engage in real estate operations if, among other things, Homeplex forecloses on a property on which it has made or acquired a real estate loan and takes over management of the property. Since the ownership of equity interests in real estate underlying a real estate loan is not an objective of

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Homeplex, such operations would only be conducted for a limited period pending sale of the properties so acquired.

#### MORTGAGE ASSETS

Homeplex owns mortgage assets as described herein consisting of mortgage interests (commonly known as "residuals") and mortgage instruments. Mortgage Instruments consist of mortgage certificates representing interests in pools of residential mortgage loans ("Mortgage Certificates").

Mortgage interests entitle Homeplex to receive net cash flows (as described below) on mortgage instruments securing or underlying Mortgage Securities and are treated for federal income tax purposes as interests in real estate mortgage investments conduits ("REMICs") under the Code. Substantially all of Homeplex's mortgage instruments and the mortgage instruments underlying Homeplex's mortgage interests currently secure or underlie mortgage-collateralized bonds ("CMOs" or "Bonds"), mortgage pass-through certificates ("MPCs" or "Pass-Through Certificates") or other mortgage securities (collectively, "Mortgage Securities").

Homeplex's mortgage assets generate net cash flows ("Net Cash Flows") which result primarily from the difference between (i) the cash flows on mortgage instruments (including those securing or underlying various series of Mortgage Securities as described herein) together with reinvestment income thereon and (ii) the amount required for debt service payments on such Mortgage Securities, the costs of issuance and administration of such Mortgage Securities and other borrowing and financing costs of Homeplex. The revenues received by Homeplex are derived from the Net Cash Flows received directly by Homeplex as well as any Net Cash Flows received by trusts in which Homeplex has a beneficial interest to the extent of distributions to Homeplex as the owner of such beneficial interest.

Mortgage Certificates consist of fully-modified pass-through mortgage-backed certificates guaranteed by GNMA ("GNMA Certificates"), mortgage participation certificates issued by FHLMC ("FHLMC Certificates"), guaranteed mortgage pass-through certificates issued by FNMA ("FNMA Certificates") and certain other types of mortgage certificates and mortgage-collateralization obligations ("Other Mortgage Certificates").

Mortgage Securities consisting of CMOs and MPCs typically are issued in series. Each such series generally consists of several serially maturing classes secured by or representing interests in mortgage instruments. Generally, payments of principal and interest received on the mortgage instruments (including prepayments on such mortgage instruments) are applied to principal and interest payments on one or more classes of the CMOs or MPCs. Scheduled payments of principal and interest on the mortgage instruments and other collateral are intended to be sufficient to make timely payments of interest on such CMOs or MPCs and to retire each class of such CMOs or MPCs by its stated maturity or final payment date. Homeplex also finances its mortgage assets in long-term structured obligations involving borrowings or other credit arrangements secured by mortgage instruments or mortgage interests owned by Homeplex.

CURRENT MORTGAGE ASSETS. As of June 30, 1996, Homeplex owned approximately \$45,812,000 in principal amount of mortgage instruments which have been pledged

in a long-term financing transaction. As of June 30, 1996, Homeplex also owned mortgage interests with respect to seven separate series of Mortgage Securities with a net amortized cost balance of approximately \$4,623,000 (representing the aggregate purchase price paid for such mortgage interests less the amount of distributions on such mortgage interests received by Homeplex representing a return of investment).

Homeplex owns mortgage interests which entitle it to receive the Net Cash Flows on the mortgage instruments pledged to secure the following four series of Bonds: (i) the Series 1 Mortgage-Collateralized Bonds issued by Westam Mortgage Financial Corporation ("Westam") (the "Series 1 Bonds" or "Westam 1"), (ii) the Series 3 Mortgage-Collateralized Bonds issued by Westam 3"), (iii) the Series 65 Mortgage-Collateralized Bonds issued by American Southwest Financial Corporation ("ASW") (the "Series 65 Bonds" or "ASW 65") and (iv) the Series 5 Mortgage-Collateralized Bonds issued by Westam (the "Series 5 Bonds" or "Westam 5"). Each of these series of Bonds are CMOs,

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and an election has been made to treat the mortgage instruments and other collateral securing series of Bonds as REMICs.

Homeplex also owns the residual interest in the REMIC with respect to the Series 17 Multi-Class Mortgage Participation Certificates (Guaranteed) ("FHLMC 17") issued by the Federal Home Loan Mortgage Corporation ("FHLMC") and 20.20% and 45.07%, respectively, of the residual interests in the REMICs with respect to the FNMA REMIC Trust 1988-24 Guaranteed REMIC Pass-Through Certificates ("FNMA 24") and the FNMA REMIC Trust 1988-25 Guaranteed REMIC Pass-Through Certificates ("FNMA 25") issued by the Federal National Mortgage Association ("FNMA"). An election has been made to treat the mortgage instruments and other collateral underlying each of the above series of Mortgage Securities as REMICS. Homeplex has not purchased any mortgage interests since October 26, 1988.

All of the series described above collectively are referred to herein as the "Outstanding Mortgage Securities." For purposes of the remainder of this section only, "Bonds," "Pass-Through Certificates," "Mortgage Securities," "Net Cash Flows" and "Mortgage Instruments" refer to the Bonds issued by ASW and Westam, the Pass-Through Certificates by FHLMC and FNMA, the Outstanding Mortgage Securities, the Net Cash Flows generated by the mortgage instruments securing or underlying the Specified Mortgage Securities, and the mortgage instruments securing or underlying the Outstanding Mortgage Securities, respectively. Unless otherwise specified, information as to the Outstanding Mortgage Securities is as of their respective closing dates.

The Outstanding Mortgage Securities were issued during the period from April 29, 1988 through October 26, 1988 in an aggregate original principal amount of \$2,700,200,000, and all are collateralized by or represent interests in mortgage instruments.

THE MORTGAGE INSTRUMENTS SECURING OR UNDERLYING THE OUTSTANDING MORTGAGE SECURITIES. The mortgage instruments pledged as collateral for the Bonds are beneficially owned by the Issuers of such Bonds, and Homeplex owns the residual interests in the REMICs with respect to the Bonds. The mortgage instruments contained in the pools underlying the Pass-Through Certificates are beneficially owned by the holders of the Pass-Through Certificates (including the holders of the residual interests relating thereto), and Homeplex owns 100%, 20.20% and 45.07% of the residual interest in the REMICs with respect to FHLMC 17, FNMA 24 and FNMA 25, respectively. The mortgage instruments securing or underlying the Mortgage Securities consist of mortgage-backed certificates guaranteed by GNMA ("GNMA Certificates"), mortgage participation certificates issued by FHLMC ("FHLMC Certificates") and guaranteed mortgage pass-through certificates issued by FNMA ("FNMA Certificates"). As of June 30, 1996, the GNMA Certificates has an aggregate principal balance of \$173,323,000, the FHLMC Certificates had an aggregate principal balance of \$53,118,000 and the FNMA Certificates had an aggregate principal balance of \$118,094,000.

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The following table sets forth the remaining principal balances, the weighted average pass-through rates, the weighted average mortgage coupon rates and the weighted average remaining terms to maturity of the mortgage instruments pledged as collateral for each series of Bonds or contained in the pool underlying each series of Pass-Through Certificates. The information presented in the table was provided to Homeplex by the respective issuer of each series of Mortgage Securities. Homeplex did not issue such Mortgage Securities and is relying on the respective Issuers regarding the accuracy of the information provided.

# SUMMARY OF MORTGAGE INSTRUMENT CHARACTERISTICS (DOLLARS IN THOUSANDS)

<TABLE>

SERIES OF MORTGAGE SECURITIES	TYPE OF MORTGAGE INSTRUMENT	REMAINING PRINCIPAL BALANCE(1)	WEIGHTED AVERAGE PASS-THROUGH RATE	AVERAGE MORTGAGE COUPON RATE	REMAINING TERM TO MATURITY (YEARS)(1)
<pre><s> Westam 1 Westam 3</s></pre>	<c> GNMA GNMA</c>	<c> \$32,895 39,657</c>	<c> 10.50% 9.50</c>	<c> 11.00% 10.00</c>	<c> 20.3 21.2</c>

ASW 65	GNMA	39,241	10.00	10.50	21.1
Westam 5	GNMA	61,530	9.00	9.50	20.7
FHLMC 17	FHLMC	53,118	10.00	10.57	21.0
FNMA 24	FNMA	48,937(2)	10.00	10.65	21.7
FNMA 25	FNMA	69,157(3)	9.50	10.14	21.7

  |  |  |  |  |- -----

- (1) As of June 30, 1996.
- (2) Homeplex owns a 20.2% interest in the residual interest in the REMIC with respect to FNMA 24.
- (3) Homeplex owns a 45.07% interest in the residual interest in the REMIC with respect to FNMA 25.

The prepayment experience on the mortgage instruments securing or underlying the Mortgage Securities will significantly affect the average life of such Mortgage Securities because all or a portion of such prepayments will be paid to the holders of the related Mortgage Securities as principal payments on such Mortgage Securities. Prepayments on mortgage loans commonly are measured by a prepayment standard or model. The model used herein (the "Prepayment Assumption Model") is based on an assumed rate of prepayment each month of the unpaid principal amount of a pool of new mortgage loans expressed on an annual basis. One hundred percent of the Prepayment Assumption Model assumes that each mortgage loan underlying a Mortgage Certificate (regardless of interest rate, principal amount, original term to maturity or geographic location) prepays at an annual compounded rate of 0.2% per annum of its outstanding principal balance in the first month after origination, that this rate increases by an addition 0.2% per annum in each month thereafter until the thirtieth month after origination and in the thirtieth month and in each month thereafter prepays at a constant prepayment rate of 6% per annum.

The Prepayment Assumption Model does not purport to be either a historical description of the prepayment experience of any pool of mortgage loans or a prediction of the anticipated rate of prepayment of any pool of mortgage loans, including the mortgage loans underlying the Mortgage Certificates, and there is no assurance that the prepayment of the mortgage loans underlying the Mortgage Certificates will conform to any of the assumed prepayment rates. The rate of principal payments on pools of mortgage loans is influenced by a variety of economic, geographic, social and other factors. In general, however, mortgage instruments are likely to be subject to higher prepayment rates if prevailing interest rates fall significantly below the interest rates on the mortgage loans underlying the Mortgage Certificates. Conversely, the rate of prepayment would be expected to decrease if interest rates rise above the interest rate on the mortgage loans underlying the Mortgage Certificates. Other factors affecting prepayment of mortgage loans include changes in mortgagors' housing needs, job transfers, unemployment, mortgagors' net equity in the mortgaged properties, assumability of mortgage loans and servicing decisions.

DESCRIPTION OF THE OUTSTANDING MORTGAGE SECURITIES. Each series of Bonds constitutes a nonrecourse obligation of the Issuer of such series of Bonds payable solely from the mortgage instruments and any other

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collateral pledged to secure such series of Bonds. All of the Bonds are rated "AAA" by Standard & Poor's Corporation. All of the Bonds have been issued in series pursuant to indentures (the "Indenture") between the Issuer and a bank trustee (the "Trustee") which holds the underlying mortgage instruments and other collateral pledged to secure the related series of Bonds.

Each series of the Bonds is structured so that the monthly payments on the mortgage instruments pledged as collateral for such series of Bonds, together (in certain cases) with reinvestment income on such monthly payments at the rates required to be assumed by the rating agencies rating such Bonds or at the rates provided pursuant to a guaranteed investment contract, will be sufficient to make timely payments of interest on each class of Bonds of such series (each a "Bond Class"), to begin payment of principal on each Bond Class not later than its "first mandatory principal payment date" or "first mandatory redemption date" (as defined in the related Indenture) and to retire each Bond Class no later than its "stated maturity" (as defined in the related Indenture).

Each series of Pass-Through Certificates represents beneficial ownership interests in a pool ("Mortgage Pool") of mortgage instruments formed by the Issuer thereof and evidences the right of the holders of such Pass-Through Certificates to receive payments of principal and interest at the pass-through rate with respect to the related Mortgage Pool. Pass-Through Certificates issued by FHLMC or FNMA generally are not rated by any rating agency. The Pass-Through Certificates issued by FHLMC have been issued pursuant to an agreement ("Pooling Agreement") which generally provides for the formation of the Mortgage Pool and the performance of administrative and servicing functions. The Pass-Through Certificates issued by FNMA have been issued pursuant to a trust agreement ("Trust Agreement") between FNMA in its corporate capacity and in its capacity as trustee which generally provides for the formation of the Mortgage Pool and the performance of administrative and servicing functions. The Pass-Through Certificates are not obligations of the Issuers thereof.

Each series of Pass-Through Certificates is structured so that the monthly payments of principal and interest on the mortgage instruments in the Mortgage

Pool underlying such series of Pass-Through Certificates are passed through on monthly payment dates to the holders of each class of Pass-Through Certificates of such series (each a "Pass-Through Class") as payments of principal and interest, respectively, and each Pass-Through Class is retired no later than its "final payment date" or "final distribution date" (as defined in the related Pooling Agreement or Trust Agreement, respectively).

With respect to FHLMC 17, FHLMC guarantees to each holder of a Pass-Through Certificate that bears interest the timely payment of interest at the applicable interest rate on such Pass-Through Certificates. FHLMC also guarantees to each holder of a Pass-Through Certificate the payment of the principal amount of such holder's Pass-Through Certificates as payments are made on the underlying FHLMC Certificates. Such guarantees, however, do not assure Homeplex any particular return on its mortgage interests with respect to these Mortgage Securities. The FHLMC 17 Pass-Through Certificates have been issued pursuant to agreements between the holders of the Pass-Through Certificates and FHLMC, which holds and administers, or supervises the administration of, the pool of mortgage instruments underlying the Pass-Through Certificates.

With respect to FNMA 24 and FNMA 25, FNMA is obligated to distribute on a timely basis to the holders of the Pass-Through Certificates required installments of principal and interest and to distribute the principal balance of each Class of Pass-Through Certificate in full no later than its applicable "final distribution date," whether or not sufficient funds are available in the "certificate account" (as defined in the offering circular). The guarantee of FNMA is not backed by the full faith and credit of the United States. The FNMA 24 and FNMA 25 Pass-Through Certificates represent beneficial ownership interests in trusts created pursuant to a Trust Agreement. FNMA is responsible for the administration and servicing of the mortgage loans underlying the FNMA Certificates, including the supervision of the servicing activities of lenders, if appropriate, the collection and receipt of payments from lenders, and the remittance of distributions and certain reports to holders of the Pass-Through Certificates.

Interest payments on the Bond Classes and the Pass-Through Classes (together "Classes") are due and payable on specified payment dates, except with respect to principal only or zero coupon Classes ("Principal

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Only Classes") which do not bear interest and with respect to compound interest Classes ("Compound Interest Classes") as to which interest accrues but generally is not paid until other designated Classes in the same series of Mortgage Securities are paid in full. The payment dates for the Mortgage Securities are monthly. Each Class of Mortgage Securities, except the Principal Only Classes, provides for the payment of interest either at a fixed rate, or at an interest rate which resets periodically based on a specified spread from (i) the arithmetic mean of quotations of the London interbank offered rates ("LIBOR") for one-month Eurodollar deposits, subject to a specified maximum interest rate, (ii) the Monthly Weighted Average Cost of Funds Index for Eleventh District Savings Institutions (the "COF Index"), as published by the Federal Home Loan Bank of San Francisco (the "FHLB/SF"), subject to a specified maximum interest rate or (iii) or indices specified in the prospectus supplement of offering circular for a series of Mortgage Securities.

According to information furnished by the FHLB/SF, the COF Index is based on financial reports submitted monthly to the FHLB/SF by Eleventh District savings institutions and is computed by the FHLB/SF for each month by dividing the cost of funds (interest paid during the month by Eleventh District savings institutions on savings, advances and other borrowings) by the average of the total amount of those funds outstanding at the end of that month and at the end of the prior month, subject to certain adjustments. According to such FHLB/SF information, the COF Index reflects the interest cost paid on all types of funds held by Eleventh District savings institutions, and is weighted to reflect the relative amount of each type of funds held at the end of the particular month. The COF Index has been reported each month since August 1981.

Principal payments on each Class of the Mortgage Securities are made on monthly payment dates. Payments of principal generally are allocated to the earlier maturing Classes until such Classes are paid in full. However, in certain series of Mortgage Securities, principal payments on certain Classes are made concurrently with principal payments on other Classes of such series of Mortgage Securities in certain specified percentages (as described in the prospectus supplement or offering circular for such series of Mortgage Securities). In addition, payments of principal on certain Classes (referred to as "SAY," "PAC," "SMRT" or "SPPR" Classes) occur pursuant to a specified repayment schedule to the extent funds are available therefor, regardless of which other Classes of the same series of Mortgage Securities remain outstanding. Each of the Principal Only Classes has been issued at a substantial discount from par value and receives only principal payments. Certain Classes of the Mortgage Securities will be subject to redemption at the option of the Issuer of such series (in the case of FHLMC 17) or upon the instruction of Homeplex (as the holder of the residual interest in the REMICs with respect to the other Mortgage Securities Classes subject to redemption) on the dates specified herein in accordance with the specific terms of the related Indenture, Pooling Agreement or Trust Agreement, as applicable. Certain Classes which represent the residual interest in the REMIC with respect to a series of Mortgage Securities (referred to as "Residual Interest Classes") generally also are entitled to additional amounts, such as the remaining assets in the REMIC after the payment in full of the other Classes of the same series of Mortgage Securities and any amount remaining on each payment date in the account in which

distributions on the mortgage instruments securing or underlying the Mortgage Securities are invested after the payment of principal and interest on the related Mortgage Securities and the payment of expenses.

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The table below sets forth certain information regarding the Mortgage Securities with respect to which Homeplex owns all or a part of the Mortgage Interest as of June 30, 1996.

# SUMMARY OF THE MORTGAGE SECURITIES

<TABLE> <CAPTION>

WEIGHTED
AVERAGE
PASSREMAINING THROUGH RATE
PRINCIPAL OF THE
BALANCE OF THE MORTGAGE
MORTGAGE INSTRUMENTS

	PRINCIPAL	OF THE						
	BALANCE OF THE MORTGAGE	MORTGAGE INSTRUMENTS						
FIRST		COLLATERALIZING						STATED
OPTIONAL	INSTRUMENTS							
REDEMPTION	COLLATERALIZING	OR						MATURITY
OR	OR UNDERLYING	UNDERLYING			INITIAL	REMAINING		OR FINAL
	THE MORTGAGE	THE MORTGAGE		ISSUE	PRINCIPAL	PRINCIPAL		PAYMENT
TERMINATION SERIES (1) DATE	SECURITIES (2)	SECURITIES	CLASS	DATE	BALANCE	BALANCE(2)	COUPON	DATE
<s></s>	(IN THOUSANDS) <c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
<c> Westam 1</c>	\$ 32,895	10.50%	1-A	4/29/88	\$109 <b>,</b> 228	\$ 4,142	Variable	9/1/12
6/1/98							Rate(3)	
6/1/00			1-B	4/29/88	85,142	0	8.55	1/1/09
6/1/98			1-C	4/29/88	44,380	4,912	8.55	9/1/12
6/1/98			1-Z(4)	4/29/88	11,250	24,975	9.90	5/1/18
6/1/98 Westam 3 8/1/98	\$ 39,657	9.50%	3-A	6/30/88	\$ 80,960	\$ 0	Variable	6/1/07
0/1/90			0 -	5 / 0 0 / 0 0	54.000		Rate(5)	40/4/00
8/1/98			3-B	6/30/88	54,000	0	6.00	10/1/02
8/1/98			3-C	6/30/88	16,000	0	6.00	10/1/04
8/1/98			3-D	6/30/88	25,040	0	6.00	6/1/07
8/1/98			3-E(4)	6/30/88	24,000	40,331	9.45	7/1/18
ASW 65 8/1/98	\$ 39,241	10.00%	65-A	6/29/88	\$ 41,181	\$ 0	9.00%	5/1/14
8/1/98			65-B	6/29/88	7,746	0	Variable	9/1/14
8/1/98			65-C(7)	6/29/88	11,872	0	Rate(6) 8.25	10/1/18
8/1/98			65-D(7)	6/29/88	21,169	0	7.25	10/1/18
			65-E(7)	6/29/88	6,965	0	7.50	10/1/18
8/1/98			65-F(7)	6/29/88	19,977	7,960	7.50	10/1/18
8/1/98			65-G(7)	6/29/88	12,540	12,540	7.50	10/1/18
8/1/98			65-H(7)	6/29/88	60,344	19,696	Variable	10/1/18
8/1/98							Rate(6)	
8/1/98			65-I(7)	6/29/88	32,230	0	7.00	10/1/18
8/1/98			65-J(7)	6/29/88	23,476	0	Variable	10/1/18
0/1/90			65-Z(4)	6/29/88	12,500	0	Rate(6) 7.75	10/1/18
8/1/98 Westam 5 (9)	\$ 61,530	9.00%	5-A	7/28/88	\$ 70,488	\$ 0	Variable	8/1/18
			5-B(10)	7/28/88	39,784	0	Rate(8) Zero	8/1/18
(9)			E 17/71	7/20/00	120 720	60 715	Coupon	0 /1 /10
(9)			5-Y(7)	7/28/88	139,728	62 <b>,</b> 715	8.95	8/1/18

FHLMC 17 (14)	\$ 53,118	10.00%	17-A(7)	9/30/88	\$ 26,000	\$ 0	9.35%	5/15/02
(14)			17-В(7)	9/30/88	98 <b>,</b> 850	0	9.00	9/15/19
(14)			17-C	9/30/88	92,400	0	Variable	10/15/19
(14)			17-D(10)	9/30/88	27,750	0	Rate(12) Zero	10/15/19
			17-E(7)	9/30/88	\$ 75,400	0	Coupon 9.30	2/15/12
(14)			17-F(7)	9/30/88	26 <b>,</b> 700	0	9.35	12/15/13
(14)			17-G(7)	9/30/88	67,400	0	9.55	3/15/17
(14)			17-H(7)	9/30/88	34,700	9,411	9.70	6/15/18
(14)			17-I(7)	9/30/88	43,696	43,696	9.90	10/15/19
(14)			17-J(7)	9/30/88	7,104	0	9.00	10/15/19
(14)			17-R(11)	9/30/88	100	11	Residual(13)	10/15/19
(14) 								

										97						
TABLE>																
		WEIGHTED AVERAGE														
	REMAINING	PASS- THROUGH RATE														
	PRINCIPAL BALANCE OF THE MORTGAGE	OF THE MORTGAGE INSTRUMENTS														
'IRST	INSTRUMENTS	COLLATERALIZIN	1G					STATED								
	COLLATERALIZING	OR						MATURITY								
	OR UNDERLYING	UNDERLYING			INITIAL	REMAINING		OR FINAL								
DR	THE MORTGAGE	THE MORTGAGE		ISSUE	PRINCIPAL	PRINCIPAL		PAYMENT								
. ,	N SECURITIES(2)	SECURITIES	CLASS	DATE	BALANCE	BALANCE (2)	COUPON	DATE								
DATE																
	(IN THOUSANDS)															
FNMA	\$ 48,937	10.00%	24-A(7)	10/26/88	\$ 13,300	\$ 0	7.00%	3/25/0								
(19) 24 (15)	, 20,007	10.000	24-B(7)	10/26/88	33,499	0	7.00	3/25/1								
(19)			24-C(7)	10/26/88	13,200	0	0	2/25/1								
(19)			24-D(7)	10/26/88	29,100	0	7.00	3/25/1								
(19)			24-E(7)	10/26/88	16,700	3,357	7.00	7/25/1								
(19)			24-F(16)	10/26/88	217**,**350	26**,**672	Variable	10/25/1								
(19)																
			24-G(7)	10/26/88	18,899	18,899	Rate(17) 7.00	10/25/1								
(19)			24-G(7) 24-H(7)	10/26/88	18,899 36,100	18,899 0										
(19)							7.00	7/25/1								
(19) (19) (19)			24-H(7)	10/26/88	36,100	0	7.00 9.50	7/25/1 4/25/1								
(19) (19) (19) (19)			24-H(7) 24-J(7)	10/26/88	36,100 32,850	0	7.00 9.50 9.50	7/25/1 4/25/1 10/25/1								
19) 19) 19)			24-H(7) 24-J(7) 24-K(7) 24-L	10/26/88 10/26/88 10/26/88 10/26/88	36,100 32,850 72,151 17,050	0 0 0	7.00 9.50 9.50 9.50 Zero Coupon	7/25/1 4/25/1 10/25/1 10/25/1								
(19) (19) (19) (19) (19) (19) FNMA	\$ 69,157	9.50%	24-H(7) 24-J(7) 24-K(7)	10/26/88 10/26/88 10/26/88	36,100 32,850 72,151	0 0	7.00 9.50 9.50 9.50 2ero	7/25/1 4/25/1 10/25/1 10/25/1								
(19) (19) (19) (19) (19) (19) (19) (19)	\$ 69,157	9.50%	24-H(7) 24-J(7) 24-K(7) 24-L 24-R(11) 25-A(7)(21)	10/26/88 10/26/88 10/26/88 10/26/88 10/26/88 10/25/88	36,100 32,850 72,151 17,050 100 \$165,000	0 0 0 0 10 \$ 0	7.00 9.50 9.50 9.50 Zero Coupon Residual(18) 9.00%	7/25/1 4/25/1 10/25/1 10/25/1 10/25/1 6/25/0								
(19) (19) (19) (19) (19) (19) (19) FNMA (19) 25 (20)	\$ 69,157	9.50%	24-H(7) 24-J(7) 24-K(7) 24-L 24-R(11) 25-A(7)(21)	10/26/88 10/26/88 10/26/88 10/26/88 10/26/88 10/25/88	36,100 32,850 72,151 17,050 100 \$165,000	0 0 0 0 10 \$ 0	7.00 9.50 9.50 9.50 Zero Coupon Residual(18) 9.00%	7/25/1 4/25/1 10/25/1 10/25/1 10/25/1 6/25/0								
(19) (19) (19) (19) (19) (19) (19) (19)	\$ 69,157	9.50%	24-H(7) 24-J(7) 24-K(7) 24-L 24-R(11) 25-A(7)(21)	10/26/88 10/26/88 10/26/88 10/26/88 10/26/88 10/25/88	36,100 32,850 72,151 17,050 100 \$165,000	0 0 0 0 10 \$ 0	7.00 9.50 9.50 9.50 Zero Coupon Residual(18) 9.00%	10/25/1 7/25/1 4/25/1 10/25/1 10/25/1 6/25/0 10/25/1 10/25/1								

44.0	25-E	10/25/88	139,575	0	Rate(23) Variable	10/25/18
(19)	25-G(25)	10/25/88	66,115	0	Rate(24) Zero	10/25/18
(19) 						

 25-R(11) | 10/25/88 | 75 | 75 | Coupon Residual(26) | 10/25/18 |

- (1) Unless otherwise specified, Homeplex owns 100% of the residual interest with respect to each series of Mortgage Securities.
- (2) As of June 30, 1996.
- (3) Determined monthly, and generally equal to 0.65% above the arithmetic mean of LIBOR, subject to a maximum rate of 12.75%.
- (4) Compound Interest Class.
- (5) Determined monthly, and generally equal to 0.70% above the arithmetic mean of LIBOR, subject to a maximum rate of 13.00%.
- (6) Determined monthly, and generally equal to 0.80%, 0.70% and 0.95%, respectively, above the arithmetic mean or LIBOR, subject to a maximum rate of 13.50%, 12.50% and 14.00%, respectively.
- (7) SAY, PAC, SMRT, SPPR or other Class which receives a preferential allocation of principal payments during a designated period.
- (8) Determined monthly, and generally equal to 0.85% above the arithmetic mean of LIBOR, subject to a maximum rate of 14.00%.
- (9) The Westam 5 Bonds may be redeemed at any time after the aggregate principal amount of such Bonds then outstanding is less than 10% of their original aggregate principal amount.
- (10) Principal Only Class.
- (11) Residual Interest Class. This class represents the "residual interest" in the REMIC with respect to such Series.

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- (12) Determined monthly, and generally equal to 0.90% above the arithmetic mean of LIBOR, subject to a maximum rate of 13.00%.
- (13) The Class of Pass-Through Certificates will bear interest on each payment date in an amount equal to the amounts received as interest payments on the FHLMC Certificates in the Mortgage Pool on such payment date, less the aggregate amount of interest payable on the FHLMC 17 Pass-Through Certificates (other than the Residual Interest Class) on such payment date.
- (14) The FHLMC 17 Pass-Through Certificates may be redeemed in whole, but not in part, on any payment date if the aggregate principal amount of such Pass-Through Certificates outstanding is less than 1% of the initial principal amount of such Pass-Through Certificates.
- (15) Homeplex owns a 20.20% interest in the residual interest in the REMIC with respect to FNMA 24.
- (16) Paid principal in the manner of a SAY, PAC, SMRT or SPPR Class with respect to a portion of its principal balance.
- (17) Determined monthly, and generally equal to 2.10% below the product of 1.15 and the arithmetic mean of LIBOR, subject to a maximum rate of 12.50%.
- (18) On each payment date, the Class of Pass-Through Certificates will receive the excess of the sum of all distributions payable on the FNMA Certificates underlying the Pass-Through Certificates on such payment date over all amounts distributable on such payment date as principal and interest on each Class of the Pass-Through Certificates (including amounts distributable as principal on this Class of Pass-Through Certificates).
- (19) Not subject to optional redemption.
- (20) Homeplex owns a 45.07% interest in the residual interest in the REMIC with respect to FNMA 25.
- (21) On any payment date on which the principal distributions from the FNMA Certificates underlying the FNMA 25 Pass-Through Certificates are not sufficient to reduce the principal balance of this Class of such Pass-Through Certificates to a designated amount, the amount of interest distributed from the FNMA Certificates underlying such Pass-Through Certificates not required to be paid out as interest on such Pass-Through Certificates on such payment date ("Excess Interest") will be applied to reduce the principal balance of this Class to the designated amount for that payment date.

- (22) Determined monthly, and generally equal to .7586% above the product of .9632 and the COF Index, subject to a maximum rate of 11.3054%.
- (23) Determined monthly, and generally equal to 1.5229% below the product of .9247 and the COF Index, subject to a maximum rate of 9.50%.
- (24) Determined monthly, and generally equal to 1.25% above the COF Index, subject to a maximum rate of 14.00%.
- (25) On any payment date on which this Class of Pass-Through Certificates receives principal payments, 30% of the Excess Interest will be applied to reduce the principal balance of this Class.
- (26) When Excess Interest is used to pay principal on Classes 25-A and 25-G, the amount of Excess Interest so applied will be added to the principal balance of this Class of Pass-Through Certificates. In addition, on each Payment Date, this Class of Pass-Through Certificates will receive the excess of the sum of all distributions payable on the FNMA Certificates underlying the FNMA 25 Pass-Through Certificates on such payment date over all amounts distributable on such payment date as principal and interest (including amounts distributable as principal on this Class of Pass-Through Certificates).

NET CASH FLOWS. The Net Cash Flows available from Homeplex's mortgage assets are derived principally from three sources: (i) the favorable spread between the interest or pass-through rates on the mortgage instruments securing or underlying the Mortgage Securities and the interest or pass-through rates of the Mortgage Securities Classes, (ii) reinvestment income in excess of the amount thereof required to be applied

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to pay the principal of and interest on the Mortgage Securities, and (iii) any amounts available from prepayments on the mortgage instruments securing or underlying the Mortgage Securities that are not necessary for the payment son the Mortgage Securities. The amount of Net Cash Flows generally decreases over time as the Classes are retired. Distributions of Net Cash Flows represent both the return on and the return of the investment on the mortgage assets purchased. In addition, Homeplex may exercise its rights in accordance with the terms of a series of Mortgage Securities to redeem all or a part of such series prior to maturity and sell the related mortgage instruments, in which case the net payment (after payment of the Mortgage Securities and related costs) will be remitted to Homeplex.

The principal factors which influence Net Cash Flows are as follows:

- (1) Other factors being equal, Net Cash Flows in each payment period tend to decline over the life of a series of Mortgage Securities, because (a) as normal amortization of principal and principal prepayments occur on the mortgage instruments securing or underlying such Mortgage Securities, the principal balances of earlier, lower-yielding Classes of such Mortgage Securities are reduced, thereby resulting in a reduction of the favorable spread between the weighted average interest or pass-through rate on outstanding Classes and the interest or pass-through rates on the mortgage instruments securing or underlying such Mortgage Securities and (b) the higher coupon mortgage instruments are likely to be prepaid faster, reinforcing the same effect.
- (2) The rate of prepayments on the mortgage instruments securing or underlying a series of Mortgage Securities significantly affects the Net Cash Flows. Because repayments shorten the life of the mortgage loans underlying the mortgage instruments securing or underlying a series of Mortgage Securities, a higher rate of prepayments normally reduces overall Net Cash Flows. The rate of prepayments may be expected to vary over the life of a series of Mortgage Securities, and the timing of prepayments will further affect their significance. The rate of prepayments is affected by mortgage interest rates and other factors. Generally, increases in mortgage interest rates reduce prepayment rates, while decreases in mortgage interest rates increase prepayment rates. Because an important component of Net Cash Flows derives from the spread between the weighted average interest or pass-through rate on the mortgage instruments securing or underlying a series of Mortgage Securities and the weighed average interest or pass-through rate on the outstanding classes of such Mortgage Securities Classes, a higher than expected level of prepayments concentrated during the early life of such Mortgage Securities (thereby reducing the weighted average life of the earlier, lower-yielding Classes) has a more negative effect on Net Cash Flows than the same volume of Prepayments have at a constant rate over the life of such Mortgage Securities or at a later date.
- (3) With respect to Variable Rate Classes of Mortgage Securities, increases in the level of the index on which the interest rate for such Variable Rate Classes are based increase the interest or pass-through rate payable on Variable Rate Classes and thus reduce or, in some instances, eliminate Net Cash Flows, while decreases in the level of the relevant index decrease the interest or pass-through rate payable on Variable Rate Classes and thus increase Net Cash Flows.
- (4) The interest rate at which the monthly cash flow from the mortgage instruments securing or underlying a series of Mortgage Securities may be reinvested until payment dates for such Mortgage Securities influences the

amount of reinvestment income contributing to the Net Cash Flows unless such reinvestment income is not paid to the owner of the related Mortgage Asset.  $\,$ 

(5) The administrative expenses of a series of Mortgage Securities (if any) may increase as a percentage of Net Cash Flows as the outstanding balances of the mortgage instruments securing or underlying such Mortgage Securities decline, if some of such administrative expenses are fixed. In later years, it can be expected that fixed expenses will exceed the available cash flow. Although reserve funds generally are established to cover such shortfalls, there can be no assurance that such reserves will be sufficient to cover such shortfalls. In addition, although each series of Mortgage Securities (other than FNMA 24 or FNMA 25) generally has an optional redemption provision that allows the Issuer thereof (in the case of FHLMC 17) or Homeplex (as the holder of the residual interest in the REMICs with respect to the other series of Mortgage Securities) to retire the remaining Classes that are subject to

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redemption or retirement after a certain date, there can be no assurance that the Issuer or Homeplex will exercise such options and, in any event, in a high interest rate environment the market value of the remaining mortgage instruments securing or underlying the Mortgage Securities may be less than the amount required to retire the remaining outstanding Classes. Homeplex may be liable for, or its return subject to, administrative expenses relating to a series of Mortgage Securities if reserves prove to be insufficient. Moreover. any unanticipated liability or expenses with respect to the Mortgage Securities could adversely affect Net Cash Flows.

#### OTHER POLICIES

INVESTMENT COMPANY ACT. Homeplex intends to operate in such a manner as not to be within the definition of investment company under the Investment Company Act of 1940. Homeplex may not invest in public entities similar to Homeplex and may not invest in securities of other issuers for the purpose of exercising control.

HEDGING. Homeplex from time to time hedges its mortgage assets and indebtedness in whole or in part so as to provide protection from interest rate fluctuations or other market movements. With respect to assets, hedging can be used either to increase the liquidity or decrease the risk of holding as asset by guaranteeing, in whole or in part, the price at which such asset may be disposed of prior to its maturity. With respect to indebtedness, hedging can be used to limit, fix or cap the interest rate on variable interest rate indebtedness. Homeplex's hedging activities may include the purchase of interest rate cap agreements, the consummation of interest rate swaps, the purchase of Stripped Mortgage Securities, the maintenance of short positions in financial future contracts, the purchase of put options on such contracts and the trading of forward contracts. Certain of the federal income tax requirements that Homeplex has been required to satisfy to qualify as a REIT have limited its ability to hedge.

## CAPITAL RESOURCES

Subject to the terms of Homeplex's Bylaws, the availability and cost of borrowings, various market conditions and restrictions that may be contained in Homeplex's financing arrangements from time to time and other factors as described herein, Homeplex may increase the amount of funds available for its activities with the proceeds of borrowings including borrowings under lines of credit, loan agreements, repurchase agreements and other credit facilities.

Subject to the foregoing, Homeplex's borrowings may bear fixed or variable interest rates, may require additional collateral in the event that the value of existing collateral declines on a market value basis and may be due on demand or upon the occurrence of certain events. Repurchase agreements are agreements pursuant to which Homeplex sells assets for cash and simultaneously agrees to repurchase such assets on a specified date for the same amount of cash plus an interest component. Homeplex also may increase the amount of funds available for investment through the issuance of debt securities (including Mortgage Securities). In general, Homeplex may make use of short-term borrowings to provide additional funds when it is able to borrower at interest rates lower than the yields expected to be earned on such funds. If borrowing costs are higher than the yields generated by such funds, Homeplex's ability to utilize borrowed funds may be substantially reduced and it may experience losses.

A substantial portion of the assets of Homeplex are pledged to secure indebtedness incurred by Homeplex. Accordingly, such assets will not be available for distribution to the stockholders of Homeplex in the event of Homeplex's liquidation except to the extent that the value of such assets exceeds the amount of such indebtedness.

At June 30, 1996 Homeplex did not have any used or unused short-term debt or line of credit facilities.

Homeplex in the future may increase its capital resources by making additional offerings of Homeplex Common Stock or securities convertible into Homeplex Common Stock. The effect of such offerings may be the dilution of the equity of stockholders of Homeplex or the reduction of the market price of shares of

Homeplex's Common Stock, or both. Homeplex is unable to estimate the amount, timing or nature of future sales of its Common Stock as such sales will depend upon Homeplex's need for additional funds, market conditions and other factors.

# HOMEPLEX MANAGEMENT EXECUTIVE OFFICERS

The executive officers of Homeplex are as follows:

<TABLE>

NAME	AGE	POSITIONS HELD
<s> Alan D. Hamberlin</s>	<c> 47</c>	<c> Chairman of the Board of Directors, Director and Chief Executive Officer</c>
Jay R. Hoffman	42	Director, President, Secretary, Treasurer and Chief Financial and Accounting Officer

</TABLE>

ALAN D. HAMBERLIN has been a director and Chief Executive Officer of Homeplex since its organization and Chairman of the Board of Directors since January 1990. Mr. Hamberlin has been President of Courtland Homes, Inc. since July 1983. Mr. Hamberlin has served as a director of American Southwest Financial Corporation and American Southwest Finance Co., Inc. since their organization in September 1982. Mr. Hamberlin also has served as a director of American Southeast Affiliated Companies since its organization in March 1995 and of American Southwest Holdings, Inc. since August 1994.

JAY R. HOFFMAN has been the President and a Director of Homeplex since September 1995 and the Secretary, Treasurer and Chief Financial and Accounting Officer of Homeplex since July 1988. Mr. Hoffman also served as the Vice President of Homeplex from July 1988 to September 1995. Mr. Hoffman, a certified public accountant, engaged in the practice of public accounting with Kenneth Leventhal & Company from March 1987 through June 1988 and with Arthur Andersen & Co. from June 1976 through March 1987.

All officers serve at the discretion of the Board of Directors. A condition precedent to the Merger is the resignation of the current executive officers of  ${\tt Homeplex}$ .

# EXECUTIVE COMPENSATION

The following table sets forth compensation received by Homeplex's executive officers for the last three fiscal years ending December 31, 1995.

<TABLE> <CAPTION>

					LONG TERM COMPENSATION				
NAME	YEAR	ANNUAL CC  SALARY	MPENSATION  BONUS	OTHER	RESTRICTED STOCK AWARDS	SHARES UNDERLYING OPTIONS/PSRS(#)	ALL OTHER		
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>		
Alan D. Hamberlin	1995	\$240,000	\$	\$		820,014	\$		
	1994	250,000	2,100			4,642			
	1993	250,000	4,100			5,439			
Jay R. Hoffman	1995	\$183,000	\$25,000	\$		1,240	\$		
-	1994	175,000	15,000			1,216			
	1993	175,000				1,425			

  |  |  |  |  |  |  |The Hamberlin Employment Agreement provides for Mr. Hamberlin to receive an annual base salary of \$1.00. In lieu of the annual base salary, Homeplex granted the Hamberlin Stock Options and the Hamberlin PSRs. A corporation owned by Mr. Hamberlin also is entitled to payment of \$15,000 annually as reimbursement for expenses incurred by such company and providing support to Mr. Hamberlin in connection with the performance of his duties.

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## HAMBERLIN AGREEMENTS AND OTHER EMPLOYMENT AGREEMENTS

HAMBERLIN EMPLOYMENT AGREEMENT. Homeplex entered into an Employment Agreement with Alan D. Hamberlin on December 21, 1995 (the "Hamberlin Employment Agreement"), with a term ending on December 20, 1998 and providing for the employment of Mr. Hamberlin as the Chief Executive Officer of Homeplex. Mr. Hamberlin will receive an annual base salary of \$1.00 and will not be entitled to any bonuses except as granted by the Board of Directors in its absolute sole discretion. The Hamberlin Employment Agreement terminates (a) upon the death or disability of Mr. Hamberlin, (b) by Homeplex for "Cause," (c) by mutual agreement following a change in control of Homeplex that is unanimously approved by the Board of Directors (a "Consented Termination") and (d) upon the request of Mr. Hamberlin. "Cause" shall mean an act or acts of dishonesty by Mr. Hamberlin constituting a felony and resulting or intended to result directly or indirectly in substantial gain or personal enrichment at the expense of

Homeplex. The Hamberlin Employment Agreement also provides that if a change in control occurs on or before December 20, 1998 that has not been unanimously approved by the Board of Directors (a "Non-Approved Change in Control") and if Mr. Hamberlin's employment has not been previously terminated, Homeplex will pay \$500,000 to Mr. Hamberlin within 10 days of such change in control as well as maintain in full force and effect until December 20, 1998 all plans, programs or benefits provided to employees, including those plans, programs or benefits in which Mr. Hamberlin was entitled to participate immediately prior to the change in control. A condition precedent to the Merger is an amendment to the Hamberlin Employment Agreement to delete the \$500,000 cash payment that might be required to be paid upon consummation of the Merger. Such amendment has been executed.

HAMBERLIN STOCK OPTIONS. In lieu of an annual base salary in cash, Homeplex and Mr. Hamberlin entered into a Stock Option Agreement dated December 21, 1995 (the "Hamberlin Stock Option Agreement") pursuant to which Homeplex granted (subject to stockholder approval) an option to Mr. Hamberlin to purchase 750,000 shares of Homeplex Common Stock at \$1.50 per share, which was the fair market value per share on December 21, 1995 (the "Hamberlin Stock Options"). The Hamberlin Stock Options vest as follows: (i) 200,000 on December 21, 1995, (ii) 275,000 on December 21, 1996 and (iii) 275,000 on December 21, 1997; provided, however, all options will vest in full upon a Non-Approved Change in Control or upon a termination of Mr. Hamberlin's employment (without his consent) by Homeplex for any reason other than death, disability or Cause. In addition, the Hamberlin Stock Options will vest in their entirety prior to any merger or consolidation in which Homeplex is not the surviving entity or any reverse merger in which Homeplex is the surviving entity. A condition precedent to the Merger is an amendment to the Hamberlin Stock Option Agreement to eliminate the acceleration of vesting of the Hamberlin Stock Options that may result upon consummation of the Merger. If approved at the Annual Meeting, upon consummation of the Merger options covering 500,000 shares of Homeplex Common Stock will be exercisable. The Hamberlin Stock Options are exercisable until December 21, 2000. The Hamberlin Employment Agreement and the Hamberlin Stock Option Agreement are collectively referred to as the "Hamberlin Agreements." The forms of the Hamberlin Agreements are attached to this Proxy Statement/Prospectus as Appendix D. All stockholders are urged to read the Hamberlin Agreements in their entirety.

HAMBERLIN PSRS. Pursuant to the Hamberlin Employment Agreement, Mr. Hamberlin also was conditionally granted 750,000 phantom stock rights ("PSRs"). If approval of the Hamberlin Stock Options is not obtained at the Annual Meeting, then the Hamberlin Stock Options will terminate and only then will the PSRs granted to Mr. Hamberlin become effective. PSRs vest as follows: (i) 200,000 on December 21, 1995, (ii) 275,000 on December 21, 1996 and (iii) 275,000 on December 21, 1997; provided, however, all PSRs will vest upon a Non-Approved Change in Control or upon a termination of Mr. Hamberlin's employment (without his consent) by Homeplex for any reason other than death, disability or Cause. In general, after a Consented Termination the PSRs remain outstanding as if Mr. Hamberlin was still employed. The PSRs are exercisable until December 21, 2000. Upon exercise of a PSR, Homeplex will pay Mr. Hamberlin cash equal to the excess of the fair market value of Homeplex Common Stock on the date of exercise over \$1.50. The main economic difference to Homeplex, is that upon exercise the Hamberlin PSRs will require a cash payment versus the Hamberlin Stock Options which require only the issuance of stock. In addition, if the Hamberlin Stock Options are not approved at the Annual Meeting and the Hamberlin PSRs become effective,

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they will have a material adverse effect on the future earnings of Homeplex because on the date of effectiveness, the excess of the fair market value of Homeplex Common Stock over \$1.50 will be required to be charged to Homeplex's earnings, with additional future charges required if the trading price continues to increase.

HOFFMAN SEVERANCE AGREEMENT. On July 1, 1996 Homeplex entered into a Severance Agreement with Jay R. Hoffman (the "Severance Agreement"), which superseded the previous severance agreement which was to expire on August 30, 1996. The Severance Agreement provides that if a "Change in Control" (as defined in the Severance Agreement) occurs prior to August 30, 1997, Mr. Hoffman will be entitled to receive a severance payment in an amount equal to Mr. Hoffman's annual salary as of the date of the Change in Control. A condition precedent to the Merger is the amendment of the Severance Agreement to provide that the Merger will result in a termination of Mr. Hoffman without cause thereunder. Such amendment has been executed. If the Merger Agreement is effected, Mr. Hoffman will be entitled to such severance payment.

## STOCK OPTION PLAN

In May 1988, Homeplex's Board of Directors adopted a stock option plan (the "Existing Stock Option Plan"), under the terms of which qualified incentive stock options and non-qualified stock option may be granted to the directors, officers and key personnel of Homeplex. The purpose of the Existing Stock Option Plan is to provide a means of performance-based compensation in order to attract and retain qualified personnel and to provide an incentive to others whose performance affects Homeplex.

The maximum number of shares of Homeplex Common Stock which may be covered by options granted under the Existing Stock Option Plan is limited to 437,500, all of which have been granted. The exercise price for any option granted under the Existing Stock Option Plan may not be less than 100% of the fair market value of the shares of Homeplex Common Stock at the time the option is granted.

Currently, no option may be granted under the Existing Stock Option Plan to any person who, assuming exercise of all options held by such person, would own directly or indirectly more than 9.8% of the total outstanding shares of Homeplex Common Stock. An optionholder also will receive dividend equivalent rights to the extent that dividends are declared on the outstanding shares of Homeplex Common Stock on the record dates during the period between the date an option is granted and the date such option is exercised.

Under the Existing Stock Option Plan, an exercising optionholder has the right to require Homeplex to purchase some or all of the optionholder's shares of the Homeplex Common Stock. That redemption right is exercisable by the optionholder only with respect to shares (including the related dividend equivalent rights) that he has acquired by exercise of an option under the Existing Stock Option Plan. Furthermore, the optionholder can only exercise his redemption rights within six months from the last to expire of (i) the two year period commencing with the grant date of an option, (ii) the one year period commencing with the exercise date of an option, or (iii) any restriction period on the optionholder's transfer of the shares of Homeplex Common Stock he acquires through exercise of his option.

The Existing Stock Option Plan is administered by the Board of Directors. Each option granted must terminate no more than ten years from the date it is granted. Unless previously terminated by the Board of Directors, the Existing Stock Option Plan will terminate in May 1998.

The Existing Stock Option Plan currently provides that the exercise period after an optionee ceases to be a director or employee of Homeplex is three months. The stockholders of Homeplex are being asked to approve the Stock Option Extension to extend such exercise period to two years for existing stock option agreements.

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The following table provides information on outstanding stock options and phantom stock rights ("PSRs") granted to Homeplex's executive directors, officers and key personnel.

STOCK OPTIONS AND PSRS GRANTED IN 1995

<TABLE> <CAPTION>

	SHARES	PERCENT OF			ASSUMED ANNUAL RATES OF STOCK APPRECIATION FOR TERM			
NAME	UNDERLYING OPTIONS/PSRS	TOTAL GUARANTEED	EXERCISE PRICE	EXPIRATION DATE	0%	5%	10%	
 <\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	
Alan D. Hamberlin	750,000(1) 64,000(2) 6,014(2)	91.3% 7.8% 0.7%	\$ 1.50 \$ 1.50 (3)	12/21/00 12/13/00(4) (3)(4)	\$ \$ \$9,000	\$310,000 \$ 26,000 \$ 12,000	\$686,000 \$ 59,000 \$ 15,000	
Jay R. Hoffman	1,240(2)	0.1%	(3)	(3)(4)	\$1,180	\$ 2,000	\$ 3,000	

POTENTIAL REALIZABLE VALUE AT

_____

- (1) Granted in lieu of cash compensation pursuant to the terms of the Hamberlin Agreements.
- (2) All of such options are currently exercisable.
- (3) Represent dividend equivalent rights earned in 1995. Such rights expire at the same time as the options on which they were earned, which expire at various dates between July 26, 1999 and February 6, 2002.
- (4) Options are currently subject to earlier expiration upon an optionee's termination for cause or three months after any termination of employment.

The following table provides information on stock options and PSRs exercised in 1995 by Homeplex's executive officers and the value of such stock officer's unexercised options and PSRs at December 31, 1995.

VALUE OF STOCK OPTIONS AND PSRS AS OF DECEMBER 31, 1995

<TABLE> <CAPTION>

	QUADEQ VALUE		 OPTIONS/PSRS	VALUE OF IN-THE-MONEY OPTIONS/PSRS(1)				
NAME	SHARES ACQUIRED	VALUE EXERC	EXERCISABLE	UNEXERCISABLE	EXERC	ISABLE	UNEXER	CISABLE
<s> Alan D. Hoffman</s>	<c></c>	<c></c>	 <c> 306,723</c>	<c> 750,000</c>	<c> \$ 15</c>	9,000	<c></c>	
Jay R. Hoffman		\$	 63,269		\$		\$	

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(1) Calculated based on the closing price at December 31, 1995 of \$1.50 multiplied by the number of applicable shares in the money (including dividend equivalent rights), less the total exercise price per share.

#### RETIREMENT ACCOUNT

On June 27, 1991, Homeplex established a simplified employee pension -- individual retirement account pursuant to Section 408(k) of the Code (the "SEP-IRA"). Annual contributions may be made by Homeplex under the SEP-IRA to employees. Such contributions will be excluded from each employee's gross income and will not exceed the lesser of 15% of such employee's compensation or \$30,000. Homeplex did not make any contributions to the SEP-IRA in 1995.

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#### PRINCIPAL STOCKHOLDERS

At November 6, 1996, there were 9,716,517 shares of Homeplex Common Stock outstanding. The table below sets forth, as of November 6, 1996, those persons known by Homeplex to own beneficially five percent or more of the outstanding shares of Homeplex Common Stock, the number of shares of Homeplex Common Stock beneficially owned by each director and executive officer of Homeplex and the number of shares beneficially owned by all of Homeplex's executive officers and directors as a group, which information as to beneficial ownership is based upon statements furnished to Homeplex by such persons. See "Election of Board of Directors -- Nominees for Board of Directors."

<TABLE>

NAME AND ADDRESS OF BENEFICIAL OWNER	NUMBER OF SHARES BENEFICIALLY OWNED(1)	PERCENT OF HOMEPLEX COMMON STOCK(2)
<\$>	<c></c>	<c></c>
Alan D. Hamberlin*	344,623(3)	3.44%
Jay R. Hoffman*	78,269(4)	**
Mark A. McKinley*	47,507(5)	**
Gregory K. Norris*	11,651(5)	**
Larry E. Cox*	3,400(5)	**
All directors and executive officers as a		
group (five persons)	485,450(6)	4.78%
5% Stockholder:		
The InterGroup Corporation and		
Mr. John V. Winfield		
2121 Avenue of the Stars, Ste. 2020		
Los Angeles, California 90067	859 <b>,</b> 000(7)	8.84%

  |  |

- * Each director and executive officer of Homeplex may be reached through Homeplex at 5333 North Seventh Street, Suite 219, Phoenix, Arizona 85014.
- ** Less than 1% of the outstanding shares of Homeplex Common Stock.
- (1) Includes, where applicable, shares of Homeplex Common Stock owned of record by such person's minor children and spouse and by other related individuals and entities over whose shares of Homeplex Common Stock such person has custody, voting control or the power of disposition.
- (2) The percentages shown include the shares of Homeplex Common Stock actually owned as of November 6, 1996 and the share of Homeplex Common Stock which the person or group had the right to acquire within 60 days of such date. In calculating the percentage of ownership, all shares of Homeplex Common Stock which the identified person or group had the right to acquire within 60 days of November 6, 1996 upon the exercise of options are deemed to be outstanding for the purpose of computing the percentage of the shares of Homeplex Common Stock owned by such person or group, but are not deemed to be outstanding for the purpose of compute the percentage of the shares of Homeplex Common Stock owned by any other person. The Hamberlin Stock Options are not included as these will not be approved prior to the Annual Meeting. If approved at the Annual Meeting, options covering 500,000 shares of Homeplex Common Stock will be exercisable.
- (3) Includes 37,900 shares of Homeplex Common Stock indirectly beneficially owned by Mr. Hamberlin through a partnership and 306,723 shares of Homeplex Common Stock which Mr. Hamberlin had the right to acquire within 60 days of November 6, 1996 by the exercise of stock options (including dividend equivalent rights). The Hamberlin Stock Options are not included as these will not be approved prior to the Annual Meeting. If approved at the Annual Meeting, options covering 500,000 shares of Homeplex Common Stock will be exercisable.
- (4) Includes 15,000 shares of Homeplex Common Stock owned by Mr. Hoffman and 63,269 shares of Homeplex Common Stock which Mr. Hoffman had the right to acquire within 60 days of November 6, 1996 by the exercise of stock options (including dividend equivalent rights).

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(5) All of such shares of Homeplex Common Stock are shares which Mr. McKinley,

Mr. Norris and Mr. Cox had the right to acquire within 60 days of November 6, 1996 by the exercise of stock options (including dividend equivalent rights).

- (6) Includes 432,550 shares of Homeplex Common Stock which such persons had the right to acquire within 60 days of November 6, 1996 by the exercise of stock options (including dividend equivalent rights). The Hamberlin Stock Options are not included as these will not be approved prior to the Annual Meeting. If approved at the Annual Meeting, options covering 500,000 shares of Homeplex Common Stock will be exercisable.
- (7) The nature of beneficial ownership of the 859,000 shares is 459,000 shares are owned by the InterGroup Corporation and 400,000 shares are owned by John V. Winfield. Mr. Winfield is Chairman of the Board and President of The InterGroup Corporation. As of November 6, 1996, 427,406 shares of InterGroup common stock, constituting 46% of the outstanding InterGroup shares, were owned directly or beneficially by Mr. Winfield.

Other than options and dividend equivalent rights granted under the Stock Option Plan or under the Hamberlin Agreements, there are no outstanding warrants, options or rights to purchase any shares of Homeplex Common Stock, and no outstanding securities convertible into Homeplex Common Stock. See "The Merger and Related Transactions -- Operations and Executive Officers of Homeplex After the Merger; Future Stock Option Plan."

#### CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

Alan D. Hamberlin, the Chairman of the Board of Directors, and Chief Executive Officer of Homeplex, also is a director of American Southwest Financial Corporation, American Southwest Finance Co., Inc., American Southwest Affiliated Companies and American Southwest Holdings, Inc. and a member of the management committee of American Southwest Financial Group, L.L.C. ("ASFG").

Mr. Hamberlin directly and indirectly owns a total of 25% of the voting stock of American Southwest Holdings, Inc., American Southwest Holdings, Inc. directly or indirectly owns 100% of the voting stock of, among other entities, American Southwest Financial Services, Inc. ("ASFS"), American Southwest Financial Corporation and Westam Mortgage Financial Corporation. Mr. Hamberlin also directly and indirectly owns up to 25% of the capital interest held by the common members of ASFG and indirectly owns up to 25% of the capital interest of the preferred members of ASFG.

Homeplex is a party to a Subcontractor Agreement pursuant to which ASFG, as assignee of ASFS, performs certain services for Homeplex in exchange for administration fees. ASFS received administration fees of approximately \$201,000 during 1993, \$165,000 during 1994 and \$144,000 during 1995. The Subcontractor Agreement renews on an annual basis and Homeplex has the right to terminate the Subcontractor Agreement upon the happening of certain events.

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# MONTEREY BUSINESS DESCRIPTION

## OVERVIEW

Monterey designs, builds, and sells single-family, move-up and semi-custom luxury homes primarily in the areas of Scottsdale and Tucson, Arizona. Monterey achieved revenue growth from \$20.4 million in 1991 to \$71.5 million in 1995, representing a compound annual growth rate of 28%, and achieved pre-tax income of \$6.4 million in 1995. Monterey attributes this growth principally to the market knowledge and experience of its management team and strong economic conditions in the Scottsdale market. Through June 30, 1996, Monterey had closed 125 homes generating revenues of \$31.5 million and as of that date had a backlog of 152 homes under contract.

## INDUSTRY

The homebuilding industry is highly competitive and extremely fragmented. The National Association of Homebuilders confirms that 94% of homebuilders start fewer than 100 homes annually and 81% of homebuilders start fewer than 25 homes each year.

The homebuilding industry is greatly affected by a number of factors, on both a national and regional level. Among the most vital factors on a national level are interest rates and the influence of the Federal Reserve Board on interest rates. The homebuilding industry's sensitivity to interest rate fluctuations is two-pronged: an increase or decrease in interest rates affects (i) the homebuilding company directly in connection with its cost of borrowed funds for land and project development and working capital and (ii) home buyers' ability and desire to obtain long-term mortgages at rates favorable enough to service a long-term mortgage obligation. Monterey believes that the availability of less expensive mortgage financing vehicles such as variable rate mortgage loans have encouraged potential home buyers moving to high growth areas to be more willing to purchase a new home now and refinance at a later date.

# BUSINESS STRATEGY

Monterey's business strategy is to provide its customers with quality, move-up and semi-custom, luxury homes in prime locations while catering to customers' desires to customize Monterey's offered floor plans. Monterey seeks to distinguish itself from other production homebuilders by offering homes that

it believes have more distinctive designs and by offering custom home features at more affordable prices than are generally available.

Monterey's business strategy focuses on the following elements:

QUALITY PRODUCT -- DISTINCTIVE DESIGN FEATURES. Monterey seeks to maximize customer satisfaction by offering homes that are built with quality materials and craftsmanship, exhibit distinctive design, and are situated in premium locations. Its competitive edge in the selling process focuses on the home's features, design, and available custom options. Monterey believes that its homes generally offer higher quality and a more distinctive design within a defined price range or category than those built by its competitors.

SERVICE. Monterey strives to inform and involve the customer in every phase of the building process. Monterey holds a pre-construction conference with the customer, sales person, and construction superintendent to review the house plans and design features selected by the customer. A second conference is held at the completion of the framing of the house to review the progress and answer any questions the customer may have. Upon completion of the house, the customer care representative meets with the customer for a new home orientation. This process is designed to give the customer the opportunity to add custom design features and monitor development of the home, giving the customer a feeling of participation in and control over the end product.

PRODUCT BREADTH. Monterey has two major product lines: luxury and move-up. The luxury market segment is characterized by distinctive communities in which Monterey builds semi-custom homes. Monterey rarely duplicates its semi-custom floor plans from one community to another, providing customers within each

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specific community distinctive luxury homes. The move-up market segment is characterized by lower-priced production homes for which floor plans can be used from community to community. Monterey's expansion into the move-up buyer segment of the market, reflects its desire to increase its market share of the overall housing market in the Phoenix metropolitan area.

TARGET MARKET. Particularly in its luxury home operations, Monterey focuses on the affluent buyer, including professionals and those purchasing second homes and who may live in the Phoenix or Tucson metropolitan areas on a parttime basis. For the year ended December 31, 1995, 12% of Monterey's home closings were derived from home buyers who paid all cash and did not utilize mortgage financing. Because of its customer profile and the nature of the semi-custom, luxury segment of the market, Monterey believes that the demand for this product is less cyclical and less sensitive to the adverse effects of interest rate fluctuation than other segments of the homebuilding industry and somewhat less affected by economic downturns. For the six months ended June 30, 1996, approximately 45% and 55% of Monterey's revenues were derived from the sale of move-up and semi-custom, luxury homes, respectively. For the year ended December 31, 1995, approximately 32% and 68% of Monterey's revenues were derived from the sale of its move-up and semi-custom, luxury homes, respectively. For the year ended December 31, 1994, approximately 15% and 85% of Monterey's revenues were derived from the sale of move-up and semi-custom, luxury homes, respectively. In 1993, 100% of the Monterey's revenues were derived from the semi-custom, luxury market.

SCOTTSDALE, ARIZONA MARKET. Historically Monterey has generally operated in Scottsdale, Arizona which is an affluent city within the Phoenix metropolitan area. The growth of Scottsdale in recent years has been significant; its population increased from 107,900 in 1985 to 166,500 in 1995, a 54% increase. Further, Scottsdale has developed detailed master planning and zoning regulations and the area has typically attracted affluent buyers who Monterey generally targets. Monterey intends to maintain its position as one of the largest homebuilders in the Scottsdale market for homes priced over \$200,000 by continuing to focus on product design, quality, superior locations, and service.

TUCSON, ARIZONA MARKET. In April 1996, Monterey began operations in Tucson, Arizona. Tucson has increased its population significantly, from 531,000 in 1980 to 751,000 in 1995, a 41% increase. Monterey intends to develop a position as a significant builder in the move-up and semi-custom, luxury markets in Tucson. There is no assurance, however, that Monterey's Tucson operations will be successful. See "Risk Factors -- Risk Factors of Monterey -- Expansion Into Tucson Market."

PENETRATION OF NEW MARKETS. Depending on existing market conditions, Monterey may explore expansion opportunities in other parts of the Western and Southwestern United States. Its strategy in this regard will be to expand first into similar market niches in areas where it perceives an ability to exploit a competitive advantage. See "Risk Factors -- Risk Factors of Monterey -- Planned Expansion" and "Risk Factors -- Risk Factors of Monterey -- Future Acquisitions."

CONSERVATIVE LAND ACQUISITION POLICY. Monterey has historically pursued, and will continue to pursue, a conservative land acquisition policy. It generally purchases land subject to complete entitlement, including zoning and utilities services, focusing on development sites which it expects will have less than a three-year inventory of lots. These strategies reduce the risks associated with investments in land. Moreover, it controls lots on a non-recourse, rolling option basis in those circumstances in which it is economically advantageous to do so. To date, Monterey has not speculated in raw land held for investment.

#### MARKETS AND PRODUCTS

OVERVIEW. Monterey's operations primarily service Scottsdale, Arizona and beginning in the first half of 1996, Tucson, Arizona. Monterey believes that both of these areas represent attractive homebuilding markets with significant opportunity for growth. Monterey also believes that its operations in Scottsdale are well established and that it has developed a reputation for building quality, move-up and semi-custom, luxury homes with distinctive designs.

Monterey's semi-custom, luxury homes are generally single-story, two, three, four, or five bedroom homes, ranging in base price from approximately \$291,200 to \$450,000. These homes vary in size from 1,900 square feet to 4,300 square feet and are constructed on lots ranging from 5,500 square feet to one acre.

Monterey also builds single-family, move-up homes on subdivided lots. These are one and two-story detached homes, with two to five bedrooms, currently ranging in base price from approximately \$144,700\$ to \$201,500. The homes range from 1,850 square feet to 3,000 square feet and are constructed on lots ranging from 6,500 square feet to 10,000 square feet.

The average sales price for all homes closed during 1995 and through June 30, 1996, was \$284,200 and \$251,900, respectively. At December 31, 1995, Monterey had a total of 144 home purchase contracts in backlog totaling \$38 million, with an average sales price of \$263,100, while at June 30, 1996, Monterey had 152 home purchase contracts in backlog totaling \$46 million, with an average sales price of \$302,500.

SCOTTSDALE, ARIZONA. For 1995 and prior years, Monterey derived approximately 100% of its revenue from operations in Scottsdale, Northeast Phoenix, and Fountain Hills, Arizona. Scottsdale is a relatively affluent city within the Phoenix metropolitan area. The growth of Scottsdale in recent years has been significant with its population increasing 54% from 107,900 in 1985 to 166,500 in 1995. In addition, Scottsdale has developed detailed master planning and zoning regulations and the Scottsdale area has typically appealed to the type of buyer which Monterey generally targets.

The Scottsdale area has proven to be more resilient to changes in the economy than the general metropolitan Phoenix market. From 1986 to 1990 there was a decline in single family housing permits in the Phoenix metropolitan area of 56.2%, compared to a 46.1% decline in permits for this same period in Scottsdale. From 1990 to 1995, single-family housing permits in the Phoenix metropolitan area have increased 158% from 10,600 to 27,300. In comparison, single-family housing permits in Scottsdale have increased 191% from 1,100 to 3,200 during the same period.

Income, home values, education levels, and unemployment rates are substantially better in the Scottsdale area than in metropolitan Phoenix, as shown in the table below as of the years indicated:

<TABLE> <CAPTION>

	SCOTTSDALE	METROPOLITAN PHOENIX
<\$>	<c></c>	<c></c>
Homes with values in excess of \$200,000 (1990)	19.0%	6.5%
Households with incomes in excess of \$50,000 (1990)	38.1%	24.5%
High school graduates (1995)	82.0%	73.0%
1990 1995 population growth	29.0%	20.0%
1990 1995 job growth	33.0%	24.0%
1995 unemployment rate	2.5%	3.5%
Median annual household income (1995)	\$ 57,000	\$ 41,800
/TABLE>		

The information contained in the above table was provided by the Economic Development office for the City of Scottsdale.

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The following table presents information relating to the current communities in the Scottsdale Area served by Monterey.

<TABLE>

<caption></caption>			NUMBER OF HOMES SOLD AS	NUMBER OF HOMES	NUMBER OF HOMES IN	NUMBER OF LOTS	
ESTIMATED		TOTAL	OF	CLOSED	BACKLOG	REMAINING	
AVERAGE		NUMBER OF	JUNE 30,	AT JUNE 30,	AT JUNE 30,	AT JUNE 30,	
SALES	COMMUNITY	HOME SITES	1996	1996	1996	1996(1)	
PRICE(2)							_
 <\$>		<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>

LUXURY:					
Canada Vistas	41	15	0	15	26
\$291,200					
Eagle Mountain	52	4	0	4	48
\$379,900		•			
Lincoln Place\$450,000	56	0	0	0	56
Portales	72	64	4.5	19	8
\$357,900	12	04	43	19	0
Scottsdale Country Club (Estates)	2.3	17	1.0	7	6
\$379,900	23	Ξ,	10	,	· ·
Scottsdale Country Club (Fairway)	43	38	28	10	5
\$307,567					
Scottsdale Mountain	41	41	39	2	0
\$379,900					
SunRidge Canyon	86	5	0	5	81
\$295,100					
Tierra Bella	35	7	0	7	28
\$371,900					
LUXURY SUBTOTAL:	449	191	122	69	258
MOVE-UP:					
Canada Hills	61	61	59	2	0
\$186,500	01	01	39	2	0
Costa Verde	120	120	117	3	0
\$185,100					
Grayhawk	147	36	3	33	111
\$201,500					
Palos Verdes	72	18	0	18	54
\$189,900					
The Vintage	96	96	88	8	0
\$144,700					
MOVE UP SUBTOTAL:	496	331	267	64	165
TOTAL SCOTTSDALE AREA:	945	 522	389	133	423
TOTAL SCOTISDALE AREA:	945	522	389	133	423

#### </TABLE>

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- (1) The "Number of Homes Remaining" is the number of homes that could be built on both the remaining lots available for sale and land to be developed into lots as estimated by Monterey.
- (2) "Estimated Average Sales Price" is the current average base sales price, excluding upgrades and premiums, of homes offered for sale in each respective community.

TUCSON, ARIZONA. Monterey began operations in the area of Tucson, Arizona in April 1996. Annual building permits issued for single-family residential units in the Tucson area increased from approximately 2,200 in 1990 to approximately 4,900 in 1995. According to the U.S. Census Bureau 1995 estimates, the population of the Tucson area is approximately 751,000 people, up from approximately 667,000 people in 1990, an increase of 12.6%. Additionally, the Tucson area unemployment rate has declined from 6.0% in 1992 to 3.0% as of December 1995 (compared to the national unemployment rate of 5.2% as of December 1995 (seasonably adjusted to 5.6%)). The unemployment rate in Pima County (the county in which Tucson is located) regularly runs much lower than the national average. Over the 1990-1994 time period, Pima County's unemployment rate averaged 2.2% below the national average.

Job growth in Tucson during 1994 was 6.8%, ranking it second (Phoenix was ranked third) in markets with work forces over 250,000 in the U.S. Over the last ten years, Tucson's labor force has grown by 33%. Personal income was up 48% during the 1989 to 1995 period. Median household income was \$31,700 in 1995. Households with incomes above \$50,000 approximate 28% of total households. Demographic data for Tucson contained in the prior two paragraphs was obtained from publications of The Arizona Daily Star, a newspaper of general circulation in Tucson, Arizona.

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The following table presents information relating to the current communities in the Tucson Area served by Monterey.

#### <TABLE> <CAPTION>

COMMUNITY	TOTAL NUMBER OF HOMES AT COMPLETION	NUMBER OF HOMES SOLD AS OF JUNE 30, 1996	NUMBER OF HOMES CLOSED AT JUNE 30, 1996	NUMBER OF HOMES IN BACKLOG AT JUNE 30, 1996	NUMBER OF HOMES REMAINING AT JUNE 30, 1996(1)	ESTIMATED AVERAGE SALES PRICE(2)
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
The Lakes at Castle Rock (The Estates) The Lakes at Castle Rock	46	3	1	3	42	\$ 354,333
(The Park)	66	11	0	11	55	\$ 290,743
The Lakes at Castle Rock (The Retreat)	56 144	5 0	0 0	5 0	51 144	\$ 191,300 \$ 158,800

</TABLE>

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- (1) The "Number of Homes Remaining" is the number of homes that could be built on both the remaining lots available for sale and land to be developed into lots as estimated by Monterey.
- (2) "Estimated Average Sales Price" is the current average base sales price of homes offered for sale in each respective community.

#### LAND ACQUISITION AND DEVELOPMENT

Most of the land acquired by Monterey is purchased only after necessary entitlements have been obtained so that Monterey has certain rights to begin development or construction as market conditions dictate. In certain situations in the future, Monterey may consider purchasing untitled property where it perceives an opportunity to build on such property in a manner consistent with its business strategy. The term "entitlements" refers to development agreements, tentative maps or recorded plats, depending on the jurisdiction within which the land is located. Entitlements generally give the developer the right to obtain building permits upon compliance with conditions that are usually within the developer's control. Even after entitlements are obtained, Monterey is still required to obtain a variety of other governmental approvals and permits during the development process. The process of obtaining such governmental approvals and permits during the development can substantially delay the development process.

Monterey selects land for development based upon a variety of factors, including (i) internal and external demographic and marketing studies; (ii) suitability of the projects, which generally are developments with fewer than 150 lots; (iii) suitability for development within a one to three year time period from the beginning of the development process to the delivery of the last house; (iv) financial review as to the feasibility of the proposed project, including projected profit margins, return on capital employed and the capital payback period; (v) the ability to secure governmental approvals and entitlements; (vi) results of environmental and legal due diligence; (vii) proximity to local traffic corridors and amenities; and (viii) management's judgment as to the real estate market, economic trends and experience in a particular market. Monterey may consider purchasing larger properties consisting of 200 to 500 lots or more if it deems the situation to have an attractive profit potential and acceptable risk limitation.

Monterey effects its land acquisition through purchases and rolling option contracts. Purchases are financed through traditional bank financing or through working capital. To control its investment in land and land acquisition costs, Monterey often utilizes non-recourse, rolling option contracts. Under the terms of such rolling option contracts, Monterey generally pays a non-refundable deposit each time it purchases lots in a particular subdivision in the form of lot purchase price premiums above the contractual lot purchase price for a certain number of the lots in the development. Under all of its option contracts, Monterey is required to purchase a certain number of lots on a monthly or quarterly basis. In this way, Monterey pays the non-refundable deposit over time as it purchases lots under its option. As a result, Monterey's risk is limited to having paid a higher price in the form of an additional deposit for the lots which it has purchased if it determines not to exercise its option to purchase the remaining lots subject to the option agreement.

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Monterey's failure to purchase the lots as required under such agreements would result only in Monterey having paid a lot premium in the form of an additional deposit for those lots purchased as of the date of the contract's termination. At June 30, 1996, Monterey was buying lots under six rolling option contracts totaling 343 lots and was current on all required minimum lot purchases. Such option contracts have expiration dates ranging from June 30, 1997 to August 9, 1999.

Once the land is acquired, Monterey undertakes, where required, development activities, through contractual arrangements with subcontractors, that include site planning and engineering, as well as constructing road, sewer, water, utilities, drainage and recreational facilities, and other amenities.

Monterey's strategy focuses on building in masterplanned communities with homesites that are along, or close in proximity to a major amenity, such as a golf course. These masterplanned communities are designed and developed by a major land developer who develops groups of lots commonly referred to as "super pads" which are sold to a single homebuilder. Monterey typically purchases super pads which contain between 60 and 100 fully entitled lots which are roughly graded and have all utilities and paving brought up to the boundaries of the super pad. Monterey completes the development of each super pad by completing paving, final grading, and installing all utilities.

Monterey has occasionally used partnerships or joint ventures to purchase and develop land where such arrangements were necessary to acquire the land or appeared to be otherwise economically advantageous to Monterey. Monterey may continue to consider such arrangements where management perceives an opportunity to acquire land upon favorable terms, minimize risk, and exploit opportunities

through seller financing.

Monterey strives to develop a design and marketing concept for each of its projects, which includes determination of size, style, and price range of the homes, layout of streets, size and layout of individual lots, and overall community design. The product line offered in a particular project depends upon many factors, including the housing generally available in the area, the needs of a particular market and Monterey's cost of lots in the project. Monterey has utilized an extensive number of floor plans throughout the years, but has offered only about 30 plans in any past year.

At June 30, 1996, Monterey owned 265 finished lots and 56 lots under development in the Scottsdale market. At June 30, 1996, Monterey also had under contract or subject to the satisfaction of purchase contingencies, 75 finished lots and 162 lots under development in Scottsdale.

At June 30, 1996, Monterey owned 61 finished lots and 144 lots under development in the Tucson market. At June 30, 1996, Monterey also had under contract or subject to the satisfaction of purchase contingencies, 106 finished lots in Tucson.

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The following table sets forth by project Monterey's land inventory as of June 30, 1996.

<TABLE>

<caption></caption>	LAND UNDER LAND OWNED CONTRACT OR OPTION				
PROJECTS	FINISHED LOTS	LOTS UNDER DEVELOPMENT (ESTIMATE)	FINISHED LOTS	LAND UNDER DEVELOPMENT (ESTIMATE)	TOTAL
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
SCOTTSDALE AREA:					
Canada Hills	2				2
Canada Vistas	41				41
Costa Verde	3	==		==	3
Eagle Mountain	4		25	23	52
Grayhawk	47			97	144
Lincoln Place		56			56
Palos Verdes	72				72
Portales	19		8		27
Scottsdale Country Club (Estates)	13				13
Scottsdale Country Club (Fairway)	15				15
Scottsdale Mountain	2				2
SunRidge Canyon	4		42	42	88
Tierra Bella	35				35
The Vintage	8				8
TOTAL SCOTTSDALE AREA:	265	56	75	162	558
	===	===	===	===	===
TUCSON AREA:					
The Lakes at Castle Rock (The Estates)	45	==		==	45
The Lakes at Castle Rock (The Park)	6		60		66
The Lakes at Castle Rock (The Retreat)	10		46		56
Rancho Vistoso		144		==	144
TOTAL TUCSON AREA:	61	144	106		311
TOTAL:	326	200	181	162	869
	===	===	===	===	===

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# CONSTRUCTION

Monterey acts as the general contractor for the construction of its projects. Subcontractors typically are retained on a subdivision-by-subdivision basis to complete construction at a fixed price. Agreements with subcontractors and materials suppliers are generally entered into after competitive bidding on an individual basis. Monterey obtains information from prospective subcontractors and suppliers with respect to their financial condition and ability to perform their agreements prior to commencement of the formal bidding process. From time to time, Monterey enters into longer term contracts with subcontractors and suppliers (usually from 6 months to 1 year) if management believes that more favorable terms can be secured.

Contracts are awarded to subcontractors who are supervised by Monterey's project managers and field superintendents. Such project managers and field superintendents coordinate the activities of subcontractors and suppliers, subject their work to quality and cost controls and assure compliance with zoning and building codes.

Monterey specifies that quality, durable materials be used in constructing its homes. Monterey does not maintain significant inventory of construction materials. When possible, Monterey negotiates price and volume discounts with manufacturers and suppliers on behalf of subcontractors to take advantage of its volume of production. Generally, access to Monterey's principal subcontracting trades, materials, and supplies continue to be readily available in each of its

markets; however, prices for these goods and services may fluctuate due to various factors, including supply and demand shortages which may be beyond the control of Monterey or its vendors. Monterey believes that its relations with its suppliers and subcontractors are good.

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Monterey generally clusters the homes sold within a project, which management believes creates efficiencies in land development and construction and improves customer satisfaction by reducing the number of vacant lots surrounding a completed home. Typically, the construction of a home by Monterey is completed within four to eight months from commencement of construction, although construction schedules may vary depending on the availability of labor, materials and supplies, product type and location. Monterey strives to design homes which promote efficient use of space and materials, and to minimize construction costs and time.

Monterey generally provides a one-year limited warranty of workmanship and materials with each of its homes. Monterey's subcontractors generally provide an indemnity and a certificate of insurance prior to receiving payments for their work and, therefore, claims relating to workmanship and materials are usually the primary responsibility of Monterey's subcontractors. Historically, Monterey has not incurred any material costs relating to any warranty claims or defects in construction.

#### MARKETING AND SALES

Monterey believes that it has an established reputation for developing high quality homes, which helps generate interest in each new project. In addition, Monterey makes extensive use of advertising and other promotional activities, including magazine and newspaper advertisements, brochures, direct mail, and the placement of strategically located sign boards in the immediate areas of its developments.

Monterey believes that the effective use of model homes plays an integral part in demonstrating the competitive advantages of its home designs and features to prospective home buyers. Monterey generally builds between one and four model homes for each active community depending upon the number of homes to be built within each community and the product to be offered. At June 30, 1996, Monterey owned 8 model homes in Scottsdale, with 5 additional model homes under construction, and 2 model homes in Tucson, with 7 additional models under construction. Monterey generally employs, or contracts with, interior designers who are responsible for creating an attractive model home for each product line within a project which is designed to appeal to the preferences of potential home buyers. Monterey attempts, to the extent possible, to sell its model homes and to lease them back from purchasers who do not intend to live in the home immediately, either because they are moving from out of state or for other reasons. At June 30, 1996, Monterey had sold and was leasing back five model homes at a total monthly lease amount of \$12,525.

Monterey tailors its product offerings, including size, style, amenities, and price, to attract higher income home buyers. Monterey offers a broad array of options and distinctive designs and provides a home buyer with the option of customizing many features of their new home.

Most of Monterey's homes are sold by full-time, commissioned sales employees, who typically work from the sales office located in the model homes for each project. Monterey's goal is to ensure that its sales force has extensive knowledge of Monterey's operating policies and housing products. To achieve this goal, all sales personnel are trained and attend periodic meetings to be updated on sales techniques, competitive products in the area, the availability of financing, construction schedules, marketing and advertising plans, and the available product lines, pricing, options, and warranties offered by Monterey. Monterey also requires its sales personnel to be licensed real estate agents where required by law. Further, Monterey utilizes independent brokers to sell its homes and generally pay approximately a 3% sales commission on the base price of the home.

From time to time, Monterey offers various sales incentives, such as landscaping and certain interior home improvements, in order to attract buyers. The use and type of incentives depends largely on prevailing economic conditions and competitive market conditions.

## BACKLOG

Although Monterey generally constructs one or two homes per project in advance of obtaining a sales contract, Monterey's homes are generally offered for sale in advance of their construction. The majority of the

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homes sold but not closed in fiscal year 1995 were sold pursuant to standard sales contracts entered into prior to commencement of construction. Such sales contracts are usually subject to certain contingencies such as the buyer's ability to qualify for financing. Homes covered by such sales contracts are considered as "backlog." For a detailed itemization of Monterey's backlog at June 30, 1996, see "Monterey Business Description -- Markets and Products -- Scottsdale, Arizona" and "Monterey Business Description -- Markets and Products -- Tucson, Arizona." Monterey does not recognize revenue on homes covered by such contracts until the sales are closed and the risk of ownership has been legally transferred to the buyer.

#### CUSTOMER FINANCING

With respect to those purchasers requiring financing, Monterey seeks to assist home buyers in obtaining such financing from unaffiliated mortgage lenders offering qualified buyers a variety of financing options. Monterey may pay a portion of the closing costs and discount mortgage points to assist home buyers with financing. Since many home buyers utilize long-term mortgage financing to purchase a home, adverse economic conditions, increases in unemployment, and high mortgage interest rates may deter and/or reduce the number of potential home buyers. See "Risk Factors -- Risk Factors of Monterey -- Interest Rates and Mortgage Financing."

## CUSTOMER RELATIONS AND QUALITY CONTROL

Management believes that strong customer relations and an adherence to stringent quality control standards are fundamental to Monterey's continued success. Monterey believes that its commitment to customer relations and quality control have significantly contributed to its reputation as a high quality builder.

Generally, for each development, representatives of Monterey, who may be a project manager or project superintendent, and a customer relations representative, oversee compliance with Monterey's quality control standards. These representatives allocate responsibility for (i) overseeing home construction; (ii) overseeing performance by subcontractors and suppliers; (iii) reviewing the progress of each home and conducting formal inspections as specific stages of construction are completed; and (iv) regularly updating each buyer on the progress of his or her home.

Monterey strives to inform and involve the customer in every phase of the building process. Monterey holds a pre-construction conference with the customer, sales person, and construction superintendent to review the house plans and design features selected by the customer. A second conference is held at the completion of the framing of the house to review the progress and answer any questions the customer may have. Upon completion of the house, the customer care representative meets with the customer for a new home orientation. This process is designed to give the customer the opportunity to add custom design features and monitor development of the home, thereby giving the customer a feeling of participation in and control over the end product.

On occasion, Monterey will develop its own subdivisions by purchasing entitled property and commencing site planning and development activities. In such cases, its employees supervise the land development process.

# COMPETITION AND MARKET FACTORS

The development and sale of residential property is highly competitive and fragmented. Monterey competes for residential sales with national, regional, and local developers and homebuilders, resales of existing homes, and, to a lesser extent, condominiums and available rental housing. Some of the homebuilders with whom Monterey competes have significantly greater financial resources and/or lower costs than Monterey. Competition among both small and large residential homebuilders are based on a number of interrelated factors, including location, reputation, amenities, design, quality, and price. Monterey believes that it compares favorably to other homebuilders in the markets in which it operates due primarily to (i) in the case of the Scottsdale area, its experience within its specific geographic markets which allows it to develop and

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offer new products to potential home buyers which reflect, and adapt to, changing market conditions; (ii) its ability, from a capital and resource perspective, to respond to market conditions and to exploit opportunities to acquire land upon favorable terms; and (iii) its reputation for outstanding service and quality products.

The homebuilding industry is cyclical and affected by consumer confidence levels, prevailing economic conditions in general, and by job availability and interest rate levels in particular. A variety of other factors affect the homebuilding industry and demand for new homes, including changes in costs associated with home ownership such as increases in property taxes and energy costs, changes in consumer preferences, demographic trends, and the availability of and changes in mortgage financing programs. See "Risk Factors -- Risk Factors of Monterey."

## GOVERNMENT REGULATION AND ENVIRONMENTAL MATTERS

Most of Monterey's land is purchased with entitlements, providing for zoning and utility service to project sites and giving it the right to obtain building permits and begin construction almost immediately upon compliance with specified conditions, which generally are within Monterey's control. The length of time necessary to obtain such permits and approvals affects the carrying costs of unimproved property acquired for the purpose of development and construction. In addition, the continued effectiveness of permits already granted is subject to factors such as changes in policies, rules, and regulations, and their interpretation and application. To date, the government approval processes discussed above have not had a material adverse effect on the development activities of Monterey. There can be no assurance, however, that these and other restrictions will not adversely affect Monterey in the future. See "Risk Factors - Risk Factors of Monterey -- Government Regulations;

Environmental Considerations."

Because most of Monterey's land is entitled, construction moratoriums generally would only adversely affect Monterey if they arose from health, safety, and welfare issues, such as insufficient water or sewage facilities. Local and state governments also have broad discretion regarding the imposition of development fees for projects in their jurisdiction. These are normally established, however, when Monterey receives recorded final maps and building permits. However, as Monterey expands it may also become increasingly subject to periodic delays or may be precluded entirely from developing communities due to building moratoriums or "slow-growth" initiatives or building permit allocation ordinances which could be implemented in the future in the states and markets in which Monterey may then operate.

Monterey is also subject to a variety of local, state, and federal statutes, ordinances, rules, and regulations concerning the protection of health and the environment. In the principal market of Scottsdale, Monterey is subject to several environmentally sensitive land ordinances which mandate open space areas with public easements in housing developments. Monterey must also comply with flood plain concerns in certain desert wash areas, native plant regulations, and view restrictions. These and similar laws may result in delays, cause Monterey to incur substantial compliance and other costs, and prohibit or severely restrict development in certain environmentally sensitive regions or areas. To date, however, compliance with such ordinances has not materially affected Monterey's operations. No assurance can be given that such a material adverse effect will not occur in the future.

#### BONDS AND OTHER OBLIGATIONS

Monterey generally is not required, in connection with the development of its projects, to obtain letters of credit and performance, maintenance, and other bonds in support of its related obligations with respect to such development. Such bonds are usually provided by subcontractors.

#### EMPLOYEES AND SUBCONTRACTORS

As of June 30, 1996, Monterey had 92 employees, of which 11 were in management and administration, 25 in sales and marketing, and 56 in construction operations. The employees are not unionized, and Monterey believes that its relations with its employees are good. Monterey acts solely as a general contractor and all of

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its construction operations are conducted through project managers and field superintendents who manage third party subcontractors. Monterey utilizes independent contractors for construction and architectural services and advertising services.

# PROPERTIES

Monterey leases approximately 11,000 square feet of office space for its corporate headquarters from a limited liability company ("LLC") owned by Messrs. Cleverly and Hilton in an office building containing approximately 14,000 square feet in Scottsdale, Arizona. Monterey leases the space on a five-year lease (ending September 1, 1999), net of taxes, insurance and utilities, at an annual rate which management believes is competitive with lease rates for comparable space in the Scottsdale area. Rents paid to the LLC totaled \$164,394 and \$53,244 during fiscal years 1995 and 1994, respectively. Monterey has an option to expand its space in the building and to renew the lease for additional terms at rates which are competitive with those in the market at such time. Monterey believes that the terms of the lease are no less favorable than those which it could obtain in an arm's length negotiated transaction. Monterey leases approximately 1,500 square feet of office space in Tucson, Arizona. The lease term is for 37 months commencing on October 1, 1995 at an initial annual rent of \$13.74 per square foot, increasing during the term of the lease to an ending rate of \$15.74 per square foot.

Monterey also leases, on a triple net basis, five model homes. Such leases are for terms of one year with three month renewal options. The lease rates are typically equal to 7% of the value of the homes.

## LITIGATION

Monterey is involved in various routine legal proceedings incidental to its business. Management believes that none of these legal proceedings, certain of which are covered by insurance, will have a material adverse impact on the financial condition or results of operations of Monterey.

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# MONTEREY MANAGEMENT

## DIRECTORS AND EXECUTIVE OFFICERS

Information concerning the names, ages, terms, positions with Monterey, and business experience of Monterey's current directors and executive officers is set forth below.

NAME	AGE	POSITION WITH MONTEREY
<s></s>	<c></c>	<c></c>
William W. Cleverly	40	Director and President
Steven J. Hilton	35	Director, Treasurer and Secretary
Larry W. Seay	40	Vice President Finance and Chief Financial Offer
Anthony C. Dinnell	44	Vice President Marketing and Sales
Irene Carroll	40	Vice President Land Acquisition and Development
Christopher T. Graham	32	Vice President Construction Operations
Jeffrey R. Grobstein	36	Vice President Tucson Division
Steven Peskoff	53	Director
Timothy White		

 35 | Director |WILLIAM W. CLEVERLY co-founded Monterey in 1985 and currently serves as President and a director of Monterey. Mr. Cleverly's primary operating responsibilities are land acquisition, development financing, and marketing. From 1983 to 1985, Mr. Cleverly was the President and founder of a real estate development company which developed and marketed multi-family projects. Mr. Cleverly received his undergraduate degree from the University of Arizona, and is a member of the Central Arizona Homebuilders' Association of Arizona and the National Homebuilders' Association.

STEVEN J. HILTON co-founded Monterey in 1985 and currently serves as Treasurer, Secretary, and a director of Monterey. Mr. Hilton's primary operating responsibilities include land acquisition, development financing, and construction. From 1985 to 1986, Mr. Hilton served as a project manager for Premier Community Homes, a residential homebuilder. From 1984 to 1985, Mr. Hilton served as a project manager for Mr. Cleverly's real estate development company. Mr. Hilton received his undergraduate degree from the University of Arizona, and is a member of the Central Arizona Homebuilders' Association, the National Homebuilders' Association, and the National Board of Realtors and the Scottsdale Board of Realtors.

LARRY W. SEAY was appointed Vice President -- Finance and Chief Financial Officer of Monterey in April 1996. From 1990 to 1996, Mr. Seay served as the Vice President -- Treasurer of UDC Homes, Inc., a homebuilding company based in Phoenix, Arizona. In May 1995, while Mr. Seay served as Vice President -- Treasurer, UDC Homes, Inc. filed for bankruptcy protection under Chapter 11 of the U.S. Bankruptcy Code. UDC Homes, Inc. emerged from reorganization proceedings in November 1995. From 1986 to 1990, Mr. Seay served as Treasurer and Chief Financial Officer of Emerald Homes, Inc., also a Phoenix, Arizona-based homebuilding company. Prior to 1986, Mr. Seay worked as a staff accountant and audit manager at Deloitte & Touche LLP. Mr. Seay graduated with undergraduate degrees in finance and accounting and with a Masters in Business Administration from Arizona State University, Mr. Seay is a certified public accountant and a member of the American Institute of Certified Public Accountants.

ANTHONY C. DINNELL has served as the Vice President -- Marketing and Sales of Monterey since 1992. From 1991 to 1992, Mr. Dinnell was Regional Sales Manager for M/I Schottenstein Homes and from 1988 to 1991 he was Division Manager for NV Homes, both of which are Maryland-based, national homebuilding companies. Prior to 1988, Mr. Dinnell served as Vice President of Sales and Marketing with Coscan Homes, a residential homebuilder in Phoenix, Arizona, and as Director of Marketing for Dell Trailer Homes, a builder of manufactured housing, also in Phoenix, Arizona. He is on the Sales and Marketing Council for the Central Arizona Homebuilders' Association and a member of the National Homebuilders' Association.

IRENE CARROLL has served as the Vice President -- Land Acquisition and Development of Monterey since 1994. From 1992 to 1994, Ms. Carroll served as a Division Manager for Richmond American Homes, a

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residential homebuilder, in Phoenix, Arizona. From 1983 to 1994, Ms. Carroll held a number of other positions with Richmond American Homes and its predecessor, Wood Brothers Homes, including Vice President of Operations (1992-1994), Vice President of Finance (1987-1992), Division Controller (1984-1987), and Corporate Cash Manager (1983-1984). Ms. Carroll graduated from the University of Texas, is a certified public accountant, and is a member of the Central Arizona Homebuilders' Association and the National Homebuilders' Association.

CHRISTOPHER T. GRAHAM was appointed Vice President -- Construction Operations of Monterey in 1996. From 1993 to 1996, Mr. Graham served as a Project Manager, in Phoenix, Arizona, and as Director of Construction in Salt Lake City, Utah, for Pulte Home Corporation, a residential homebuilder. Prior to 1993, Mr. Graham worked in various positions of increasing responsibility with Continental Homes, a residential homebuilder, most recently as Purchasing Manager. Mr. Graham is a member of the Greater Salt Lake Homebuilders' Association.

JEFFREY R. GROBSTEIN joined Monterey in 1988 as Community Manager in Monterey's Sales and Marketing Department. From 1995 to 1996, Mr. Grobstein served as Vice President-Marketing and Sales for Monterey's Tucson Division, and in 1996 was promoted to Vice President -- Tucson Division. From 1984 to 1988,

Mr. Grobstein was employed in the sales and marketing department of the Dix Corporation, a residential homebuilder. Mr. Grobstein is a member of the Southern Arizona Homebuilders' Association, the Tucson Association of Realtors and the National Homebuilders' Association.

STEVEN D. PESKOFF has served as a director of MMI and MHC since February 1995, and of MHC-II and MHA-II since April 1996. Mr. Peskoff has been President of Underhill Investment Corporation, an investment banking firm, since 1990. From 1989 through 1990, he was Vice President of Drexel Burnham Lambert, an investment banking firm, and from 1978 through 1988 was Managing Partner of Investment Capital Associations, an investment banking firm. Mr. Peskoff graduated from the University of Rhode Island and his Masters in Business Administration from the University of Toledo.

C. TIMOTHY WHITE has served as a director of Monterey since February 1995. Since 1989, Mr. White has been an attorney with the law firm of Tiffany & Bosco, P.A. in Phoenix, Arizona. During 1995 and the first six months of 1996, Monterey paid Tiffany & Bosco, P.A. \$206,000 and \$54,000, respectively, for legal services rendered. Mr. White received his undergraduate degree from the University of Arizona and his law degree from Arizona State University.

#### EXECUTIVE COMPENSATION

The table below sets forth information concerning the annual compensation for services rendered in all capacities to Monterey during the fiscal year ended December 31, 1995, of those persons who were, at December 31, 1995: (i) the chief executive officer of Monterey; and (ii) the other executive officers of Monterey whose total annual salary and bonus exceeded \$100,000 (collectively, the "Named Executive Officers").

<TABLE>

NAME	PRINCIPAL POSITION	SALARY	BONUS (1)	ALL OTHER COMPENSATION(2)	
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	•
William W. Cleverly	President and Director	\$175,000	\$	\$24,548	
Steve J. Hilton	Treasurer, Secretary and Director	175,000		27,073	
David A. Walls(3)	Vice President Finance and Chief Financial				
	Officer	90,000	108,768	6,600	
Anthony C. Dinnell	Vice President Marketing and Sales	82,000	168,085	6,600	
Irene Carroll	Vice President Land Acquisition and				
	Development	78,542	104,874	8,400	

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- (1) Amounts in this column include deferred bonuses to be paid to the following persons in the following amounts: Mr. Dinnell -- \$59,317, and Ms. Carroll -- \$32,864.
- (2) The amounts in this column include, as to each named individual, the following amounts for the indicated purposes: Mr. Cleverly (vehicle allowance: \$5,775; life insurance: \$16,549); Mr. Hilton (vehicle allowance: \$5,039; life insurance: \$14,810); Mr. Walls (vehicle allowance: \$4,200); Mr. Dinnell (vehicle allowance: \$4,200); Ms. Carroll (vehicle allowance: \$6,000). The amounts also include for each of

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Messrs. Cleverly and Hilton payments from R.L. Ronson Security, Inc. for referral fees on security system monitoring controls of \$7,224.

(3) Mr. Walls joined Monterey and became Vice President -- Finance and Chief Financial Officer in 1991. Mr. Walls resigned his positions effective February 1996.

# COMPENSATION AND DIRECTOR FEES

Monterey does not have separate compensation committees and all compensation decisions are made by the full Board of Directors. For the fiscal year ended December 31, 1995, the directors of Monterey received no fees for the performance of their services as such.

## PRINCIPAL STOCKHOLDERS

The following table sets forth, as of November 6, 1996, the percentage of outstanding shares of Monterey Common Stock beneficially owned by: (i) each director of Monterey; (ii) the Named Executive Officers of Monterey; (iii) all directors and executive officers of Monterey as a group; and (iv) each beneficial owner of more than 5% of the outstanding Monterey Common Stock. To the knowledge of Monterey, all persons listed below have sole voting and investment power with respect to their shares, except to the extent that authority is shared by their respective spouses under applicable law. The table below represents the stock ownership of Monterey without giving effect to the warrants for Monterey's common stock.

<TABLE>

<\$>	<c></c>
William W. Cleverly	50.0%
Steven J. Hilton	50.0%
All directors and executive officers as a group (nine	
persons) (3)	100.0%
/TABLE>	

- (1) The address of Messrs. Cleverly and Hilton is 6613 North Scottsdale Road, Suite 200, Phoenix, Arizona 85250.
- (2) Messrs. Cleverly and Hilton together own 100% of the outstanding common stock of each of MHC-II and MHA-II, as follows: MHC-II (Mr. Cleverly -- 577,916 shares: Mr. Hilton -- 577,916 shares) and MHA-II (Mr. Cleverly -- 435,972 shares; Mr. Hilton 435,972 shares).
- (3) No other director or executive officer of Monterey, including any Named Executive Officers, owns any shares of the Monterey Common Stock.

#### CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

Since September 1994, Monterey has leased approximately 11,000 square feet of office space in an office building from a limited liability company owned by Messrs. Cleverly and Hilton. The lease has a five-year term, and Monterey has an option to expand its space in the building and renew the lease for additional terms at rates that are competitive with those in the market at such time. Rents paid to the limited liability company totaled \$164,394 and \$53,244 during fiscal years 1995 and 1994, respectively. Monterey believes that the terms of the lease are no less favorable than those which could be obtained in an arm's length negotiated transaction.

During 1995 and the first half of 1996, Monterey incurred fees for legal services to Tiffany & Bosco, P.A. in the amount of \$206,000 and \$54,000, respectively. C. Timothy White, a director of Monterey, is a member of Tiffany & Bosco, P.A.

In March 1995, Jeffrey R. Grobstein purchased a home from Monterey for \$428,000. In connection with Mr. Grobstein's purchase, Monterey loaned Mr. Grobstein \$20,000, which loan is secured by a deed of trust on such property and bears interest at a rate of 9% per annum. The loan matures in March 1997.

In June 1995, a partnership in which Robert G. Sarver owned a substantial interest sold a parcel of real property to Monterey for \$1,500,000.

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Other than the foregoing, Monterey and its management are not parties to any material relationships or transactions with affiliates. It is the policy of Monterey that transactions with affiliates, if any, will be on terms no less favorable than can be obtained from unaffiliated parties and such transactions will be first approved by a majority of the independent or disinterested directors.

# COMPARATIVE RIGHTS OF STOCKHOLDERS OF HOMEPLEX AND MONTEREY

Homeplex is incorporated in the State of Maryland and is subject to the provisions of the Maryland General Corporation Law (the "MGCL"). Monterey is incorporated in the State of Arizona and is subject to the provisions of the Arizona Business Corporation Act ("ABCA"). Following the consummation of the Merger, the Monterey Stockholders and Warrantholders will hold Homeplex Common Stock and Homeplex Warrants rather than common stock and warrants of Monterey and, therefore, the rights of such stockholders will be governed by the MGCL and Homeplex's Articles of Incorporation and Bylaws.

There are many similarities between the MGCL and the ABCA, as well as between the Articles of Incorporation and bylaws of Homeplex and Monterey, however, a number of differences do exist. The following is a summary comparison of certain differences affecting stockholder rights in the provisions of the MGCL and the ABCA and in the Articles of Incorporation and Bylaws of Homeplex and Monterey. This summary does not purport to be a complete discussion of, and is qualified in its entirety by reference to, the corporate statutes of Maryland and Arizona, and the Articles of Incorporation of Homeplex (the "Homeplex Charter"), the Articles of Incorporation of Monterey (the "Monterey Charter") the Bylaws of Homeplex (the "Homeplex Bylaws") and the Bylaws of Monterey (the "Bylaws").

## STOCKHOLDER POWER TO CALL SPECIAL STOCKHOLDERS' MEETINGS

Under the MGCL, a special meeting of stockholders may be called by (i) the president; (ii) the board of directors; (iii) written request of stockholders entitled to cast at least 25 percent of all votes entitled to be cast at the meeting; or (iv) any other person specified in the charter or bylaws. The Homeplex Bylaws state the same four categories. Under the ABCA, a special meeting of stockholders may be called by the board of directors or any other person specified in the articles or bylaws. The Monterey Bylaws specify that a special meeting may be called also by the president or by the request of one-tenth of all the outstanding shares of the corporation entitled to vote.

Under the MGCL, each corporation shall have at least three directors, unless changed by the bylaws. The Homeplex Bylaws provide that the number of directors shall be three, unless altered by a majority vote of the entire board of directors; but, the number may neither exceed fifteen nor be less than three. Currently, the number of directors for Homeplex is five. The ABCA provides that the board of directors shall consist of one or more individuals, with the number specified or fixed in accordance with the articles of incorporation or bylaws. The Monterey Charter and the Monterey Bylaws specify a board of not less than one nor more than twenty-five persons.

#### CLASSIFIED BOARD OF DIRECTORS

The MGCL and the ABCA each provide that a corporation's board of directors may be divided into various classes with staggered terms of office. In the case of the MGCL, the term of office may not be longer than five years, and the term of office of at least one class shall expire each year. The ABCA requires that the board of directors must consist of nine or more members in order to be classified. The ABCA provides that the term of office of directors of the first class shall expire at the first annual meeting of stockholders after their election, the term of the second class shall expire at the second annual meeting after their election, and the term of the third class, if any, shall expire at the third annual meeting after their election. Neither the Homeplex Bylaws or Charter nor Monterey Bylaws or Charter currently provide for a classified board. The

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proposed Charter Amendment does, however, provide for a classified board of directors consisting of the Class I and Class II Directors.

#### REMOVAL OF DIRECTORS

Under both the MGCL and the ABCA, unless the charter of the corporation provides otherwise, the stockholders of a corporation may remove any director or the entire board of directors, with or without cause, by the affirmative vote of a majority of all the votes entitled to be cast for the election of directors. Neither the Homeplex Charter or Bylaws nor the Monterey Charter or Bylaws alter this rule.

#### FILLING VACANCIES ON THE BOARD OF DIRECTORS

Under the MGCL, the stockholders may elect a successor to fill a vacancy on the board of directors which results from the removal of a director. Moreover, except as provided in the articles or bylaws, a majority of the remaining directors, whether or not sufficient to constitute a quorum, may fill a vacancy on the board of directors which results from any cause except an increase in the number of directors; however, a majority of the entire board of directors may fill a vacancy which results from an increase in the number of directors. A director elected by the board of directors to fill a vacancy serves until the next annual meeting of stockholders and until his successor is elected and qualified. The Homeplex Charter and Bylaws do not currently alter this rule.

Under the ABCA, any vacancy occurring in the board of directors may be filled by the affirmative vote of a majority of the remaining directors though not less than a quorum, or by a sole remaining director, and any director so chosen shall hold office until the next election of directors when his or her successor is elected and qualified. Furthermore, unless otherwise provided in the articles of incorporation or the bylaws, when one or more directors shall resign from the board, effective at a future time, a majority of the directors then in office, including those who have so resigned, shall have the power to fill such vacancy or vacancies, the vote thereon to take effect when such resignation or resignations shall become effective, and each director so chosen shall hold office as provided in the filling of other vacancies. The Monterey Bylaws provide that a vacancy shall be filled by a majority vote of the remaining directors; however, prior to such action, the stockholders shall have the right, at any special meeting called for that purpose, to fill any vacancy occurring on the board.

# AMENDMENTS TO THE CORPORATE CHARTER

Under both the MGCL and the ABCA, a corporation with stock outstanding or subscribed ordinarily may amend its charter provided that the amendment is adopted by board resolution and approved by a majority of the shares entitled to vote thereon.

The MGCL also provides that if an amendment alters the contract rights of any outstanding stock, and the charter does not reserve the right to make the amendment, any objecting stockholder whose rights are substantially adversely affected has the right to receive the fair value of his stock as an objecting stockholder. The Homeplex Charter reserves the right to amend a stockholder's contractual rights. Thus, a Homeplex stockholder would not have rights as an objecting stockholder in this instance.

The ABCA permits the holders of the outstanding shares of a class, including any series thereof, to vote as a class upon a proposed amendment, whether or not entitled to vote thereon, if the amendment would increase or decrease the aggregate number of authorized shares of such class, increase or decrease the par value of the shares of such class, or would alter the preferences, powers, or special rights of any class so as to affect them adversely. Neither the Monterey Charter nor the Monterey Bylaws contain any

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#### AMENDMENTS TO THE BYLAWS

Under the MGCL, the power to adopt, alter and repeal the bylaws is vested in the stockholders, except to the extent the charter or bylaws vest it in the board of directors. The Homeplex Bylaws provides that the bylaws may be amended or replaced, or new bylaws may be adopted, either by the vote of a majority of the shares entitled to vote thereon or, with respect to those matters which are not by statute reserved exclusively to the stockholders, by vote of a majority of the board of directors.

Under the ABCA, the board of directors may amend or repeal the corporation's bylaws unless either the articles of incorporation reserve this power exclusively to the stockholders, in whole or in part, or the stockholders specifically provide that the board of directors shall not amend or repeal that bylaw. The Monterey Bylaws provide that the bylaws may be amended by a majority vote of the stockholders or by a two-thirds vote of the board.

#### RIGHTS OF DISSENTING STOCKHOLDERS

Under the MGCL, a stockholder has the right to demand and receive payment of the fair value of his or her shares if the corporation consolidates or merges, the stock is to be acquired in a share exchange, or the corporation transfers its assets in a manner requiring corporate action, unless (i) the stock is listed on a national securities exchange; or (ii) the stock is that of the successor in a merger, unless the merger alters the contract rights of the stock as expressly set forth in the charter, and the charter does not reserve the right to do so, or the stock is to be changed or converted in whole or in part in the merger into something other than either stock in the successor or cash, scrip, or other rights or interests, arising out of provisions for the treatment of fractional shares of stock in the successor. Because Homeplex Common Stock is listed on the NYSE and the Homeplex Charter reserves the right to alter stockholder contract rights, Homeplex stockholders do not have dissenting rights in connection with the Merger.

Under the ABCA, a stockholder has the right to receive payment of the fair value of his or her shares if the corporation consolidates or merges, or sells or exchanges all or substantially all of the property and assets of the corporation not made in the usual and regular course of its business, unless (a) the shares are registered on a national securities exchange, or (b) were held of record by not less than two thousand stockholders on the date fixed to determine the stockholders entitled to vote at the meeting of stockholders at which a plan of merger or consolidation or a proposed sale or exchange of property and assets is to be acted upon. The Monterey Stockholders do not have dissenting rights in connection with the Merger because the shares are unlisted and there are only two stockholders of record.

## INSPECTION OF BOOKS AND RECORDS

Under the MGCL, any stockholder has the right to inspect and copy bylaws, minutes of stockholder proceedings, annual statements of affairs, voting trust agreements on file, and statements showing all stock and securities issued by the corporation during a specified period of not more than twelve months before the date of the request. In addition, one or more persons who together are and for at least six months have been stockholders of record of at least 5% of the outstanding stock of any class may inspect and copy the corporation's books of account and its stock ledger. The Homeplex Charter provides that, except as provided by statute, no stockholder shall have any right to inspect any book, account or document of Homeplex unless authorized to do so by resolution of the Board of Directors.

Under the ABCA, a stockholder for at least six months, or who holds at least five percent of all the shares of stock, is entitled to inspect and copy a corporation's books and records. The Monterey Bylaws state that the books of account and stock records of the corporation shall be available for inspection at reasonable times by any stockholder.

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## DIVIDEND SOURCES

Under the MGCL, a board of directors may authorize a distribution unless, after giving effect to such distribution, (i) the corporation would not be able to pay its indebtedness as it becomes due, or (ii) the corporation's total assets would be less than total liabilities. The Homeplex Charter states that the board of directors shall have the power to pay dividends in stock, cash, or other securities or property out of surplus or any other funds or amounts legally available therefor, at such time and to the stockholders of record on such date as it may, from time to time determine.

Under the ABCA, the board of directors of a corporation may, from time to time, declare and the corporation may pay dividends in cash, property, or its own shares, except when the corporation is insolvent or when the payment thereof would render the corporation insolvent or when the declaration or payment thereof would be contrary to any restriction contained in the articles of incorporation, subject to (a) dividends may be declared and paid in cash or property only out of the unreserved and unrestricted earned surplus of the corporation, or out of the unreserved and unrestricted net earnings of the

current fiscal year and the next preceding fiscal year taken as a single period; (b) dividends may be declared and paid in its own treasury shares; and (c) dividends may be declared and paid in its own authorized but unissued shares out of any unreserved and unrestricted surplus of the corporation, subject to some restrictions.

The Monterey Bylaws state that the board may declare dividends as provided for by the state laws.

#### PREEMPTIVE RIGHTS

Under the MGCL, except with respect to certain specifically enumerated circumstances, stockholders have preemptive rights unless such rights are specifically denied in the articles. The Homeplex Charter expressly denies preemptive rights, except as the Board of Directors, in its sole discretion, may later allow. Conversely, the ABCA specifically denies preemptive rights, unless expressly provided for in the articles. The Monterey Charter expressly grants its stockholders preemptive rights.

# LIMITATION OF LIABILITY AND INDEMNIFICATION OF DIRECTORS

Under the MGCL, a corporation's articles may, with certain exceptions, include any provision expanding or limiting the liability of its directors and officers to the corporation or its stockholders for money damages, but may not include any provision that restricts or limits the liability of its directors or officers to the corporation or its stockholders to the extent that (i) it is proved that the person actually received an improper benefit or profit in money, property, or services for the amount of the benefit or profit in money, property, or services actually received; or (ii) a judgment or other final adjudication adverse to the person is entered in a proceeding based on a finding in the proceeding that the person's action, or failure to act, was the result of active and deliberate dishonesty and was material to the cause of action adjudicated in the proceeding. The Homeplex Charter contains a provision limiting the personal liability of officers and directors to Homeplex and its stockholders to the fullest extent permitted under Maryland law.

In addition, the MGCL permits a corporation to indemnify its present and former directors and officers, among others, against liability incurred, unless it is established that (i) the act or omission of the director or officer was material to the matter giving rise to the proceeding and was committed in bad faith or was the result of active and deliberate dishonesty, or (ii) the director or officer actually received an improper personal benefit in money, property, or services or (iii) in the case of any criminal proceeding, the director or officer had reasonable cause to believe that the act or omission was unlawful. The Homeplex Charter provides that it will indemnify its directors, officers, and others so designated by the Board to the full extent allowed under Maryland law.

The ABCA contains no specific provision with respect to expanding or limiting the liability of directors or officers to the corporation or its stockholders. As far as indemnification is concerned, however, the ABCA states that a corporation may indemnify a director or officer against liability incurred if all of the following conditions exist: (a) the individual's conduct was in good faith; (b) the individual reasonably believed that the conduct was in the best interests of the corporation; and (c) in the case of any criminal proceedings, the individual had no reasonable cause to believe the conduct was unlawful. A corporation may not indemnify a

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director or officer if either (i) in connection with a proceeding by or in the right of the corporation in which the director or officer was adjudged liable to the corporation; or (ii) in connection with any other proceeding charging improper personal benefit to the director or officer in which the director or officer was adjudged liable on the basis that personal benefit was improperly received by the director or officer. The Monterey Charter and Bylaws specifically eliminate director or officer liability for corporation debts or other liabilities to the fullest extent permitted under Arizona law, and the Bylaws provide for indemnification of officers and directors, except in instances where the officer or director is adjudged to be liable for gross negligence or misconduct.

## REDEMPTIONS

Under the MGCL, a corporation may purchase or redeem its own shares, unless (i) the corporation would not be able to pay its debts as they become due in the usual course of business or (ii) the corporation's total assets would be less than the sum of the corporation's total liabilities plus, unless the charter provides otherwise, the amount that would be needed, if the corporation were to be dissolved at the time of the purchase or redemption, to satisfy the preferential rights upon dissolution of stockholders whose rights upon dissolution are superior to those whose shares are purchased or redeemed. Neither the Homeplex Charter nor the Homeplex Bylaws contain any provision relating to the redemption of Homeplex capital stock.

The ABCA prohibits the redemption of shares by a corporation when it is insolvent or when such redemption or purchase would render it insolvent, or which would reduce the net assets below the aggregate amount payable to the holders of shares having prior or equal rights to the assets of the corporation upon involuntary dissolution. Neither the Monterey Charter nor the Monterey Bylaws contain any provision relating to the redemption of Monterey capital

#### ADVANCE NOTICE REQUIREMENTS FOR STOCKHOLDER PROPOSALS AND DIRECTOR NOMINATIONS

The Homeplex Bylaws establish advance notice procedures with regard to stockholder proposals and the nomination, other than by or at the direction of the Board of Directors or a committee thereof, of candidates for election as directors. These procedures provide that the notice of stockholder proposals and stockholder nominations for the election of directors at any meeting of stockholders must be in writing and received by the Secretary of the Company not less than 20 nor more than 30 days prior to the meeting (or if less than 30 days' notice or prior public disclosure of the date of the meeting is given or made by Homeplex, the notice of stockholder proposals or nominations must be in writing and received by the Secretary of the Company no later than the close of business on the tenth day following the earlier of the day on which Homeplex's notice of the date of the annual meeting was mailed or the day on which Homeplex's first public disclosure of the date of the annual meeting was made). Homeplex may reject a stockholder proposal or nomination that is not made in accordance with such procedures.

#### CONFLICT OF INTEREST TRANSACTIONS

Under the MGCL and the Homeplex Charter, a contract or other transaction between a corporation and a director or any entity of which any director is a director or in which any director has a material financial interest is neither void nor voidable if either (i) the fact of the common directorship or interest is known or disclosed either (a) to the Board of Directors or a committee thereof and a majority of disinterested directors on the Board of Directors or such committee approve the contract or transaction, or (b) to the stockholders entitled to vote and the contract or transaction is approved by a majority of the votes cast by the stockholders entitled to vote, other than shares owned of record or beneficially by the interested director or entity, or (ii) the contract or transaction is fair and reasonable to the corporation. If the contract or transaction is not approved as described above, the person asserting the validity of the contract or transaction bears the burden of proving it was fair and reasonable to the corporation when authorized, ratified or approved. Any procedures permitted by the MGCL to cause the corporation to indemnify officers or directors, including contracts or other arrangements, shall be deemed to satisfy clause (i)(a) above. The MGCL permits a corporation to

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make loans to or guarantee obligations of officers and employees, including officers or employees who are directors of the corporation, where the directors determine that such loan or guarantee may reasonably be expected to benefit the corporation.

## BUSINESS COMBINATIONS

The MGCL prohibits certain "business combinations" (including a merger, consolidation, share exchange, or, in certain circumstances, an asset transfer or issuance or reclassification of equity securities) between a Maryland corporation and an Interested Stockholder. "Interested Stockholders" are all persons (a) who beneficially own 10% or more of the voting power of the corporation's shares, or (b) an affiliate or associate of the corporation, who, at any time within the two-year period prior to the date in question, was an Interested Stockholder or an affiliate or an associate thereof. Such business combinations are prohibited for five years after the most recent date on which the Interested Stockholder became an Interested Stockholder. Thereafter, any such business combination must be recommended by the Board of Directors and approved by the affirmative vote of at least (a) 80% of the votes entitled to be cast by all holders of voting shares of the corporation, and (b) 66 2/3% of the votes entitled to be cast by the holders of voting shares of the corporation, other than voting shares held by the Interested Stockholder, or an affiliate or associate of the Interested Stockholder, with whom the business combination is to be effected, unless, among other things, the corporation's stockholders receive a Minimum Price (as defined under the MGCL) for their shares and the consideration is received in cash or in the same form as previously paid by the Interested Stockholder for its shares. These provisions of the MGCL would not apply, however, to business combinations that are approved or exempted by the Homeplex Board of Directors prior to the time that any other Interested Stockholder becomes an Interested Stockholder. A Maryland corporation also may adopt an amendment to its charter electing not to be subject to the special voting requirements of the foregoing legislation. Any such amendment would have to be approved by the affirmative vote of at least 80% of the votes entitled to be cast by all holders of outstanding shares of voting stock who are not Interested Stockholders. No such amendment to the Charter has been effected. However, prior to the execution of the Merger Agreement, the Homeplex Board of Directors adopted a resolution exempting the Merger and the transactions contemplated by the Merger Agreement from the section of the MGCL respecting certain "business combinations" with Interested Stockholders.

# CONTROL SHARE ACQUISITIONS

The MGCL provides that "control shares" of a Maryland corporation acquired in a "control share acquisition" have no voting rights except to the extent approved by a vote of two-thirds of the votes entitled to be cast on the matter, excluding shares of stock owned by the acquiror or by officers or directors who are employees of the corporation. "Control shares" are voting shares of stock which, if aggregated with all other shares of stock previously acquired by such a person, would entitle the acquiror to exercise voting power in electing

directors within one of the following ranges of voting power: (a) 20% or more but less than  $33\ 1/3\%$ ; (b)  $33\ 1/3\%$  or more but less than a majority; or (c) a majority of all voting power. Control shares do not include shares of stock an acquiring person is entitled to vote as a result of having previously obtained stockholder approval. A control share acquisition means, subject to certain exceptions, the acquisition of, ownership of, or the power to direct the exercise of voting power with respect to, control shares.

A person who has made or proposed to make a "control share acquisition," upon satisfaction of certain conditions (including an undertaking to pay expenses), may compel the Board of Directors to call a special meeting of stockholder to be held within 50 days of demand therefor to consider the voting rights of the shares. If no request for a meeting is made, the corporation may itself present the question at any stockholders' meeting.

If voting rights are not approved at the meeting or if the acquiring person does not deliver an acquiring person statement as permitted by the statute, then, subject to certain conditions and limitations, the corporation may redeem any or all of the control shares (except those for which voting rights have previously been approved) for fair value determined, without regard to voting rights, as of the date of the last control

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share acquisition or of any meeting of stockholders at which the rights of such shares are considered and not approved. If voting rights for "control shares" are approved at a stockholders' meeting and the acquiror becomes entitled to vote a majority of the shares entitled to vote, all other stockholders may exercise appraisal rights. The fair value of the stock as determined for purposes of such appraisal rights may not be less than the highest price per share paid in the control share acquisition, and certain limitations and restrictions otherwise applicable to the exercise of dissenters' rights do not apply in the context of a "control share acquisition."

The control share acquisition statute does not apply to stock acquired in a merger, consolidation or stock exchange if the corporation is a party to the transaction, or to acquisitions previously approved or excepted by a provision in the charter or bylaws of the corporation. Neither the Homeplex Charter nor the Homeplex Bylaws has provisions exempting any control share acquisitions. As Homeplex is a party to the Merger, the shares issued pursuant thereto are not deemed to constitute a control share acquisition by Monterey.

### AFFILIATES' RESTRICTION ON SALE OF HOMEPLEX COMMON STOCK

The shares of Homeplex Common Stock to be issued pursuant to the Merger will be registered under the Securities Act by a Registration Statement on Form S-4, thereby allowing such securities to be traded without restriction by any former holder who is not deemed to be an "affiliate" of Monterey prior to the consummation of the Merger, as "affiliate" is defined for purposes of Rule 145 under the Securities Act, and who does not become an "affiliate" of Homeplex after the consummation of the Merger.

Shares of Homeplex Common Stock received by persons who are deemed to be affiliates of Monterey prior to the Merger may be resold by them only in transactions permitted by the resale provisions of Rule 145 promulgated under the Securities Act or as otherwise permitted under the Securities Act. Rule 145, as currently in effect, imposes restrictions in the manner in which such affiliates, and others with whom they might act in concert, may sell Homeplex Common Stock within any three-month period. Persons who may be deemed to be affiliates of Monterey generally include individuals or entities that control, are controlled by or are under common control with Monterey and may include certain officers and directors as well as principal stockholders of Monterey. Monterey stockholders who are identified as affiliates will be so advised by Monterey prior to the Effective Date.

Each of Homeplex and Monterey will use its best efforts to cause each and any Monterey stockholder who is an affiliate to agree not to make any public sale of any Homeplex Common Stock received upon consummation of the Merger except in compliance with Rule 145 under the Securities Act or otherwise in compliance with the Securities Act. In general, Rule 145, as currently in effect, imposes restrictions on the manner in which such affiliates may make resales of Homeplex Common Stock and also on the quantity of resales that such stockholders, and others with whom they may act in concert, may make within any three-month period for a period of two (2) years after consummation of the Merger. In addition, officers and directors of Homeplex following the Merger will be subject to the resale restrictions of Rule 144 as it applies to affiliates of an issuer.

### LEGAL MATTERS

Certain legal matters with respect to the validity of the Homeplex Common Stock to be issued in connection with the Merger and with respect to certain federal income tax consequences of the Merger are being passed upon for Homeplex by Hughes & Luce, L.L.P., Dallas, Texas.

### EXPERTS

The consolidated financial statements of Homeplex Mortgage Investments Corporation at December 31, 1995 and 1994, and for each of the years in the three-year period ended December 31, 1995 appearing in this Proxy Statement/Prospectus have been audited by Ernst & Young, LLP, independent

auditors, as set forth in their report thereon appearing elsewhere in this Proxy Statement/Prospectus, and are included in reliance upon such report given upon the authority of such firm as experts in accounting and auditing.

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The combined financial statements of Monterey Homes Corporation, Monterey Management, Inc., Monterey Homes-Tucson Corporation and Management-Tucson, Inc. (collectively, "Monterey Homes") as of December 31, 1994 and 1995 and for each of the years in the three-year period ended December 31, 1995, have been included in this Proxy Statement/Prospectus in reliance upon the report of KPMG Peat Marwick LLP, independent certified public accountants, included in this Proxy Statement/Prospectus, and upon the authority of said firm as experts in accounting and auditing.

#### INDEPENDENT AUDITORS

Representatives of Ernst & Young, LLP, who were Homeplex's independent auditors for the year 1995, are expected to be present at the Annual Meeting. They will have the opportunity to make a statement if they desire to do so and will be available to respond to appropriate questions.

### SECTION 16(A) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16 of the Exchange Act requires Homeplex's directors and officers, and persons who own more than 10% of Homeplex Common Stock to file initial reports of ownership and reports of changes in ownership with the Commission and the NYSE. Such persons are required by securities regulations to furnish Homeplex with copies of all Section 16(a) forms that they file.

Based solely on Homeplex's review of the copies of such forms furnished to it and written representations from the executive officers and directors, Homeplex believes that all Section 16(a) filing requirements were met.

### STOCKHOLDER PROPOSALS FOR 1997 ANNUAL MEETING

Any proposals that stockholders of Homeplex desire to have presented at the 1997 Annual Meeting must be received by Homeplex at its principal executive offices no later than February 28, 1997 for inclusion in Homeplex's proxy materials.

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### REPORT OF INDEPENDENT AUDITORS

To the Board of Directors and Stockholders of Homeplex Mortgage Investments Corporation

We have audited the accompanying consolidated balance sheets of Homeplex Mortgage Investments Corporation and subsidiaries as of December 31, 1995 and 1994, and the related consolidated statements of net income (loss), stockholders' equity, and cash flows for each of the three years in the period ended December 31, 1995. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Homeplex Mortgage Investments Corporation and subsidiaries as of December 31, 1995 and 1994, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 1995, in conformity with generally accepted accounting principles.

As discussed in Note 4 to the consolidated financial statements, the Company changed its method for accounting for residual interests as of December 31, 1993.

ERNST & YOUNG LLP

Phoenix, Arizona February 13, 1996

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### HOMEPLEX MORTGAGE INVESTMENTS CORPORATION

CONSOLIDATED BALANCE SHEETS AS OF DECEMBER 31, 1995 AND DECEMBER 31, 1994 (DOLLARS IN THOUSANDS EXCEPT PER SHARE DATA)

<TABLE> <CAPTION>

<caption></caption>	1995	1994
<\$>	<c></c>	<c></c>
ASSETS Real estate loans (Note 3). Short-term investments (Note 2). Funds held by Trustee (Note 5). Residual interests (Note 4). Cash and cash equivalents. Other assets (Note 5).	\$ 4,048 8,969 5,638 5,457 3,347 357	\$ 9,260  6,720 7,654 6,666 850
Total Assets	\$ 27,816	\$ 31,150
LIABILITIES Long-term debt (Note 5)	\$ 7,819 1,182 291 76	\$ 11,783 1,416 194 115
Total Liabilities	9,368	13,508
STOCKHOLDERS' EQUITY Common stock, par value \$.01 per share; 50,000,000 shares authorized; issued and outstanding 9,875,655 shares (Note 8)	99 84,046 (23,757) (41,530) (410)	99 84,046 (24,854) (41,239) (410)
Total Stockholders' Equity	18,448	17,642
Total Liabilities and Stockholders' Equity		\$ 31,150

  |  |

### HOMEPLEX MORTGAGE INVESTMENTS CORPORATION

## CONSOLIDATED STATEMENTS OF NET INCOME (LOSS) FOR THE YEARS ENDED DECEMBER 31, 1995, 1994 AND 1993 (DOLLARS IN THOUSANDS EXCEPT PER SHARE DATA)

<TABLE> <CAPTION>

		995		1994		1993
<\$>				>		:>
INCOME (LOSS) FROM MORTGAGE ASSETS Interest income on real estate loans Income (loss) from residual interests (Note 4) Other income		1,618 1,283 663		1,113 (2,664) 348		
				(1,203)		
EXPENSES Interest General, administration and other		868		1,383 1,938		2,274 1,822
Total Expenses		2,467		3,321		4,096
Net Income (Loss) Before Cumulative Effect of Accounting Change		1,097 				(25,910) (6,078)
Net Income (Loss)		1,097		(4,524)		
PER SHARE DATA Net Income (Loss) Per Share Before Cumulative Effect of						
Accounting Change		.11		(.47)		(2.66)
Net Income (Loss) Per Share		.11	\$		\$	(3.29)
Dividends Declared Per Share	\$		\$		\$	.03
Weighted Average Number of Shares of Common Stock and Common Stock Equivalents Outstanding	,	37 <b>,</b> 302	9,	720 <b>,</b> 612	9,	732,056

</TABLE>

See notes to consolidated financial statements.

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### HOMEPLEX MORTGAGE INVESTMENTS CORPORATION

CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY FOR THE YEARS ENDED DECEMBER 31, 1995, 1994 AND 1993 (DOLLARS IN THOUSANDS)

<TABLE> <CAPTION>

	NUMBER OF SHARES	PAR VALUE	ADDITIONAL PAID-IN CAPITAL	CUMULATIVE NET INCOME (LOSS)	CUMULATIVE DIVIDENDS	TREASURY STOCK	TOTAL
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Treasury stock acquired 20,368	9,875,655	\$99	\$ 84,046	\$ 11 <b>,</b> 658	\$ (40,753)	\$ (344)	\$ 54,706
shares(49)						(49)	
Net loss(31,988)				(31,988)			
Dividend declared(292)					(292)		
Balance at December 31, 1993  Treasury stock acquired 15,200	9,875,655	99	84,046	(20,330)	(41,045)	(393)	22,377
shares(17)						(17)	
Net loss(4,524)				(4,524)			
Dividend declared(194)					(194)		
Balance at December 31, 1994	9,875,655	99	84,046	(24,854)	(41,239)	(410)	17,642
Net income				1,097			
Dividend declared(291)					(291)		
_							
Balance at December 31, 1995	9,875,655	\$99	\$ 84,046	\$(23,757)	\$(41,530)	\$ (410)	\$ 18,448

</TABLE>

See notes to consolidated financial statements.

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### HOMEPLEX MORTGAGE INVESTMENTS CORPORATION

CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 1995, 1994 AND 1993
INCREASE (DECREASE) IN CASH
(DOLLARS IN THOUSANDS)

<TABLE> <CAPTION>

<caption></caption>			
	1995	1994	1993
<\$>	<c></c>	<c></c>	<c></c>
CASH FLOWS FROM OPERATING ACTIVITIES			
Net income (loss)	\$ 1,097	\$(4,524)	\$(31,988)
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:	, , , , ,	, , , ,	, (= ,===,
(Increase) decrease in other assets	390	(343)	(169)
liabilities	(234)	323	(129)
Amortization of debt costs	103	216	230
Increase (decrease) in accrued interest payable  Net write-downs and non-cash losses on residual	(39)	(79)	59
interests		3,343	22,312
Amortization of hedging costs		96	138
Cumulative effect of accounting change			6 <b>,</b> 078
cumurative effect of accounting change			
Net Cash Provided by (Used in) Operating Activities	1,317	(968)	(3,469)
CASH FLOWS FROM INVESTING ACTIVITIES			
Principal payments received on real estate loans	9,114	670	
Increase in short-term investments	(8,969)		
Real estate loans funded	(3,902)	(9,610)	(320)
Amortization of residual interests	2,197	6,738	20,643
		•	
(Increase) decrease in funds held by Trustee	1,082	2,041	(3,631)
Net Cash Provided (Used in) by Investing Activities	(478)	(161)	16,692
CASH FLOWS FROM FINANCING ACTIVITIES			
Principal payments made on long-term debt	(3,964)	(8,143)	(11,074)
		(292)	(11,074)
Dividends paid	(194)	, ,	
Repurchases of common stock, net of common stock issuances		(17)	(49)
Capitalized debt costs			(25)
Net Cash Used in Financing Activities	(4,158)	(8,452)	(11,148)
Net Increase (Decrease) in Cash and Cash Equivalents		(9,581)	2,075
Cash and Cash Equivalents at Beginning of Period	6,666	16,247	14,172
cash and cash Equivalents at Beginning of Terrou		10,247	14,172
Cash and Cash Equivalents at End of Period	\$ 3,347	\$ 6,666	\$ 16,247
<u>.</u>	======	======	=======
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION			
Cash paid for interest	\$ 804	\$ 1,246	\$ 2,103
	======	======	=======

  |  |  |See notes to consolidated financial statements.

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HOMEPLEX MORTGAGE INVESTMENTS CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMber 31, 1995

NOTE 1 -- ORGANIZATION

Homeplex Mortgage Investments Corporation, a Maryland corporation, (the Company) commenced operations in July 1988. As described in Note 4 the Company has purchased interests in mortgage certificates securing collateralized mortgage obligations (CMOs) and interests relating to mortgage participation certificates (MPCs) (collectively residual interests). Since December 1993 the Company has originated various loans secured by real estate (see Note 3).

NOTE 2 -- GENERAL AND SUMMARY OF ACCOUNTING POLICIES

Basis of Presentation

The consolidated financial statements include the accounts of Homeplex Mortgage Investments Corporation and its wholly-owned subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation.

Income Taxes

The Company has elected to be taxed as a real estate investment trust (REIT) under the Internal Revenue Code. As a REIT, the Company must distribute annually at least 95% of its taxable income to its stockholders. The \$.03 dividend declared in 1993 consisted of \$.0276 of ordinary income and \$.0024 of return of capital; the \$.02 dividend declared in 1994 consisted of \$.0142 of ordinary income and \$.0058 of return of capital, and the \$.03 dividend declared in 1995 was all ordinary income to the recipients for federal income tax purposes.

At December 31, 1995, the Company has available, for income tax purposes, a net operating loss carryforward of approximately \$57,000,000. Such loss may be carried forward, with certain restrictions, for up to 14 years to offset future taxable income, if any. Until the tax loss carryforward is fully utilized or expires, the Company will not be required to pay dividends to its stockholders except for income that is deemed to be excess inclusion income.

The income (loss) reported in the accompanying financial statements is different than taxable income (loss) because some income and expense items are reported in different periods for income tax purposes. The principal differences relate to the amortization of residual interests and the treatment of stock option expense.

### Residual Interests

Interests relating to mortgage participation certificates and residual interest certificates are accounted for as described in Note 4.

### Cash and Cash Equivalents

Cash and cash equivalents include demand deposits and certificates of deposit with maturities of less than three months.

### Amortization of Hedging

The cost of the Company's LIBOR ceiling rate agreements (see Note 7) was amortized using the straight-line method over the life of the agreements. Other expense includes \$96,000 and \$138,000, respectively, related to amortization of hedging costs for the years ended December 31, 1994 and 1993.

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### HOMEPLEX MORTGAGE INVESTMENTS CORPORATION

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) DECEMBER 31, 1995

Net Income (Loss) Per Share

Primary net income (loss) per share is calculated using the weighted average shares of common stock outstanding and common stock equivalents. Common stock equivalents consist of dilutive stock options. Net income (loss) per share is the same for both primary and fully diluted calculations.

### Short-Term Investments

At December 31, 1995, short-term investments consist of a Treasury Bill with a face amount of 9,000,000, maturity date of January 25, 1996 and an estimated yield to maturity of 5.30%.

### Reclassification

Certain balances in the prior year have been reclassified to conform to the current year's presentation.

### NOTE 3 -- REAL ESTATE LOANS

The following is a summary of real estate loans at December 31, 1995:

PRINCIPAL

### <TABLE>

DESCRIPTION	AND INTEREST RATE	PAYMENT TERMS	PRINCIPAL AND CARRYING AMOUNT(1)
<pre><s> First Deed of Trust on 41 acres of   land in Gilbert, Arizona.</s></pre>	 <c> 16%</c>	C> Interest only monthly, principal due October 18, 1996; may be	<c></c>
First Deed of Trust on 33 acres of	16%	extended for one year under certain terms and conditions.  Interest only monthly, principal	\$ 1,278,000
land in Tempe, Arizona.	100	due November 21, 1995; extended for one year on November 21, 1995 under the same terms and conditions.	2,272,000
First Deed of Trust on 21.4 acres of land in Tempe, Arizona.	16%	Interest only monthly, principal due January 6, 1996; extended for six months on January 6, 1996 under the same terms and conditions.	498,000

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</TABLE>

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(1) Also represents cost for federal income tax purposes.

Each of the preceding loans was current as of December 31, 1995. The following summarizes real estate loan activity for 1995 and 1994:

<TABLE> <CAPTION>

	1995	1994
<\$>	<c></c>	<c></c>
Balance at beginning of yearReal estate loans funded	3,902,000	\$ 320,000 9,610,000
Principal repayments	(9,114,000)	(670,000)
Balance at end of year	\$ 4,048,000 ======	\$9,260,000 =====

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</TABLE>

At December 31, 1995, all of the Company's loans are secured by properties located in Arizona. As a result of this geographic concentration, unfavorable economic conditions in Arizona could increase the

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### HOMEPLEX MORTGAGE INVESTMENTS CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)
DECEMBER 31, 1995

likelihood of defaults on these loans and affect the Company's ability to protect the principal and interest on such loans following foreclosures upon the real properties securing such loans.

NOTE 4 -- RESIDUAL INTERESTS

The Company owns residual interests in collateralized mortgage obligations (CMOs) and residual interests in mortgage participation certificates (MPCs) (collectively residual interests) with respect to which elections to be treated as a real estate mortgage investment conduit (REMIC) have been made.

Residual Interest Certificates

The Company owns 100% of the residual interest certificates representing the residual interests in five series of CMOs secured by mortgage certificates and cash funds held by trustee. The CMOs have been issued through Westam Mortgage Financial Corporation (Westam) or American Southwest Financial Corporation (ASW). The mortgage certificates securing the CMOs all have fixed interest rates. Certain of the classes of CMOs have fixed interest rates and certain have interest rates that are determined monthly based on the London Interbank Offered Rates (LIBOR) for one month Eurodollar deposits, subject to specified maximum interest rates.

Each series of CMOs consists of several serially maturing classes collateralized by mortgage certificates. Generally, principal payments received on the mortgage certificates, including prepayments on such mortgage certificates, are applied to principal payments on the classes of CMOs in accordance with the respective indentures. Scheduled payments of principal and interest on the mortgage certificates securing each series of CMOs and reinvestment earnings thereon are intended to be sufficient to make timely payments of interest on such series and to retire each class of such series by its stated maturity. Certain series of CMOs are subject to redemption according to specific terms of the respective indentures.

The Company's residual interest certificates entitle the Company to receive the excess, if any, of payments received from the pledged mortgage certificates together with reinvestment income thereon over amounts required to make debt service payments on the related CMOs and to pay related administrative expenses of the REMICs. The Company also has the right, under certain conditions, to cause an early redemption of the CMOs. Under the early redemption feature, the mortgage certificates are sold at the then current market price and the CMOs repaid at par value. The Company is entitled to any excess cash flow from such early redemptions. The conditions under which such early redemptions may be elected vary but generally cannot be done until the remaining outstanding CMO balance is less than 10% of the original balance.

Prior to December 31, 1993, the Company accounted for its investment in these five REMICs using the equity method of accounting. Accordingly, the Company consolidated the financial statements of the REMICs in its financial statements and included the respective REMICs income or loss in its consolidated statement of net income (loss). In the event the undiscounted estimated future net cash flows from the residual interest were less than the Company's financial reporting basis, the residual interest was considered to be impaired and the Company established a reserve for the difference. The reserves were then amortized to income as the loss actually occurred.

### HOMEPLEX MORTGAGE INVESTMENTS CORPORATION

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) DECEMBER 31, 1995

Effective December 31, 1993, the Company adopted the prospective net level yield method with respect to these investments. The cumulative effect of the change of \$6,078,000 was recorded as of December 31, 1993. Income for the years ended December 31, 1995 and 1994 has been determined using the prospective net level yield method. The following summarizes the Company's combined loss from these five REMICs for the year ended December 31, 1993 (in thousands) prior to the cumulative effect of the change in accounting principle:

Interests In Mortgage Participation Certificates

The Company owns residual interests in REMICs with respect to three separate series of Mortgage Participation Certificates (MPCs) issued by the Federal Home Loan Mortgage Corporation (FHLMC) or by the Federal National Mortgage Association (FNMA). The Company's MPC residual interests entitle the Company to receive its proportionate share of the excess (if any) of payments received from the mortgage certificates underlying the MPCs over principal and interest required to be passed through to the holders of such MPCs. The Company is not entitled to reinvestment income earned on the underlying mortgage certificates, is not required to pay any administrative expenses related to the MPCs and does not have the right to elect early termination of any of the MPC classes. The mortgage certificates underlying the MPCs all have fixed interest rates. Certain of the classes of the MPCs have fixed interest rates and certain have interest rates that are determined monthly based on LIBOR or based on the Monthly Weighted Average Cost of Funds (COFI) for Eleventh District Savings Institutions as published by the Federal Home Loan Bank of San Francisco, subject to specified maximum interest rates.

The following summarizes the Company's investment in residual interests at December 31, 1995:

<TABLE> <CAPTION>

SERIES	TYPE OF INVESTMENTS	AMORTIZED COST	COMPANY'S PERCENTAGE OWNERSHIP
		(IN THOUSANDS)	
<\$>	<c></c>	<c></c>	<c></c>
Westam 1	Residual Interest Certificate	\$ 703	100.00%
Westam 3	Residual Interest Certificate	30	100.00%
Westam 5	Residual Interest Certificate	204	100.00%
Westam 6	Residual Interest Certificate	12	100.00%
ASW 65	Residual Interest Certificate	2,521	100.00%
FHLMC 17	Interest in MPCs	140	100.00%
FNMA 1988-24	Interest in MPCs	1,220	20.20%
FNMA 1988-25	Interest in MPCs	627	45.07%
		\$5 <b>,</b> 457	
		=====	

COMPANY'S

</TABLE>

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### HOMEPLEX MORTGAGE INVESTMENTS CORPORATION

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) DECEMBER 31, 1995

The following summarizes the Company's proportionate interest in the aggregate assets and liabilities of the eight residual interests at December 31, 1995 (in thousands):

#### LIABILITIES:

Outstanding Principal Balance of CMOs and MPCs:

Fixed Rate  Floating Rate LIBOR Based  Floating Rate COFI Based	36,550
3	
Total Accrued Interest Payable	,
	******
	\$363 <b>,</b> 656
	=======
Range of Stated Interest Rates on CMOs and MPCs	0% to 9.9%

The average LIBOR and COFI rates used to determine income from residual interests were as follows:

<TABLE>

	1995	1994	1993	AT DEC. 31, 1995
<\$>	<c></c>	<c></c>	<c></c>	<c></c>
LIBOR	6.00%	4.33%	3.22%	6.00%
COFI	4.96%	3.83%	4.16%	5.12%

  |  |  |  |The Company accounts for residual interests using the prospective net level yield method. Under this method, a residual interest is recorded at cost and amortized over the life of the related CMO or MPC issuance. The total expected cash flow is allocated between principal and interest as follows:

- 1. An effective yield is calculated as of the date of purchase based on the purchase price and anticipated future cash flows.
- 2. In the initial accounting period, interest income is accrued on the investment balance using the effective yield calculated as of the date of purchase.
- 3. Cash received on the investment is first applied to accrued interest with any excess reducing the recorded principal balance of the investment.
- 4. At each reporting date, the effective yield is recalculated based on the amortized cost of the investment and the then-current estimate of the remaining future cash flows.
- 5. The recalculated effective yield is then used to accrue interest income on the investment balance in the subsequent accounting period.
- 6. The above procedure continues until all cash flows from the investment have been received.

At the end of each period, the amortized balance of the investment should equal the present value of the estimated cash flows discounted at the newly-calculated effective yield.

In May 1993 the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 115, "Accounting for Certain Investments in Debt and Equity

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### HOMEPLEX MORTGAGE INVESTMENTS CORPORATION

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) DECEMBER 31, 1995

Securities". SFAS No. 115 is applicable to debt securities including investments in REMIC residual interests and requires all investments to be classified into one of three categories: held to maturity, available for sale, or trading. The Company acquired its residual interests without the intention to resell the assets. The Company has both the intent and ability to hold these investments to maturity and believes these investments meet the "held to maturity" criteria of SFAS No. 115. Under SFAS No. 115, if a residual interest is determined to have other than temporary impairment, the residual interest is written down to fair value. For the years ended December 31, 1994 and 1993, the Company incurred net charges of \$3,343,000 and \$22,312,000, respectively, to write down its residual interests. There were no charges for the year ended December 31, 1995.

At December 31, 1995, the estimated prospective net level yield of the Company's residual interests, in the aggregate, is 23% without early redemptions or terminations being considered and 57% if early redemptions or terminations are considered. At December 31, 1995, the estimated fair value of the Company's residual interests, in the aggregate, approximates the Company's aggregate carrying value.

The projected yield and estimated fair value of the Company's residual interests are based on prepayment and interest rate assumptions at December 31, 1995. There will be differences, which may be material, between the projected yield and the actual yield and the fair value of the residual interests may

change significantly over time.

### NOTE 5 -- LONG-TERM DEBT

On December 17, 1992, a wholly owned, limited purpose subsidiary of the Company issued \$31,000,000 of Secured Notes under an Indenture to a group of institutional investors. The Notes bear interest at 7.81% and require quarterly payments of principal and interest with the balance due on February 15, 1998. In connection with the financing, the Company paid fees of \$635,000 which are included in other assets in the accompanying consolidated balance sheet and are being amortized to interest expense over the life of the financing. The Notes are secured by the Company's residual interests in Westam 1, Westam 3, Westam 5, Westam 6, ASW 65, FNMA 1988-24 and FNMA 1988-25 (see Note 4), and by Funds held by the Note Trustee. The Company used \$3,100,000 of the proceeds to establish a reserve fund. The reserve fund, which has a specified maximum balance of \$7,750,000, is to be used to make the scheduled principal and interest payments on the Notes if the cash flow available from the collateral is not sufficient to make the scheduled payments. Depending on the level of certain specified financial ratios relating to the collateral, the cash flow from the collateral is required to either prepay the Notes at par, increase the reserve fund up to its \$7,750,000 maximum or is remitted to the Company. At December 31, 1995, Funds held by Trustee consists of \$5,122,000 in the reserve fund and \$516,000 of other funds pledged under the Indenture.

### NOTE 6 -- SHORT-TERM BORROWINGS

Under a revolving line of credit agreement with a bank, the Company may borrow up to \$5,000,000, upon payment of a 1/2% commitment fee with interest payable monthly at prime plus 1/2%. Such advances are to be secured by certain of the Company's real estate loans with the amount advanced equal to between 40% to 60% of the principal amount of the real estate loans pledged. Only real estate loans approved by the bank are eligible for advances. The agreement contains certain financial covenants and expires on May 5, 1996. Through December 31, 1995, the Company has not drawn upon the line of credit.

### NOTE 7 -- HEDGING

On May 12, 1992, the Company entered into a LIBOR ceiling rate agreement with a bank for a fee of \$245,000. The agreement, which had a term of two years beginning July 1, 1992, required the bank to pay a monthly amount to the Company equal to the product of \$175,000,000 multiplied by the percentage, if any, by which actual one-month LIBOR (measured on the first business day of each month) exceeded 9.0%.

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### HOMEPLEX MORTGAGE INVESTMENTS CORPORATION

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) DECEMBER 31, 1995

Through the expiration of the agreement on July 1, 1994, LIBOR remained under 9.0% and, accordingly, no amounts were paid under the agreement.

### NOTE 8 -- COMMON STOCK AND STOCK OPTIONS

The Company has a Stock Option Plan which is administered by the Board of Directors. The plan provides for qualified stock options which may be granted to key personnel of the Company and non-qualified stock options which may be granted to the Directors and key personnel of the Company. The purpose of the plan is to provide a means of performance-based compensation in order to attract and retain qualified personnel whose job performance affects the Company.

Options to acquire a maximum (excluding dividend equivalent rights) of 437,500 shares of the Company's common stock may be granted under the plan. The exercise price may not be less than the fair market value of the common stock at the date of grant. The options expire ten years after date of grant.

Optionholders also receive, at no additional cost, dividend equivalent rights which entitle them to receive, upon exercise of the options, additional shares calculated based on the dividends declared during the period from the grant date to the exercise date. At December 31, 1995 accounts payable and other liabilities in the accompanying consolidated balance sheets, include approximately \$850,000 related to the Company's granting of dividend equivalent rights. This liability will remain in the accompanying consolidated balance sheets until the options to which the dividend equivalent rights relate are exercised, canceled or expire.

Under the plan, an exercising optionholder also has the right to require the Company to purchase some or all of the optionholder's shares of the Company's common stock. That redemption right is exercisable by the optionholder only with respect to shares (including the related dividend equivalent rights) that the optionholder has acquired by exercise of an option under the Plan. Furthermore, the optionholder can only exercise his redemption rights within six months from the last to expire of (i) the two year period commencing with the grant date of an option, (ii) the one year period commencing with the exercise date of an option, or (iii) any restriction period on the optionholder's transfer of the shares of common stock he acquires through exercise of his option. The price for any shares repurchased as a result of an optionholder's exercise of his redemption right is the lesser of the book value of those shares at the time of redemption or the fair market value of the shares on the original

date the options were exercised. During 1993, 20,368 shares were repurchased by the Company in connection with this provision of the plan. For the year ended December 31, 1993 approximately \$66,000 related to the repurchase of the shares is included in general and administrative expenses in the accompanying consolidated statements of net income (loss).

The following summarizes stock option activity under the Stock Option Plan:

<TABLE> <CAPTION>

FOR THE YEARS ENDED DECEMBER 31,	1995	1994	1993
<\$>	<c></c>	<c></c>	<c></c>
Options granted	74,000		
Exercise price per share of options granted	\$ 1.50	\$	\$
Dividend equivalent rights granted  Options canceled (including dividend equivalent	8 <b>,</b> 728	7,779	9,115
rights)Options exercised (including dividend equivalent	34,273		
rights) Exercise price per share of options exercised			
(excluding dividend equivalent rights)	\$	\$	\$

AT DECEMBER 31,		1995	1994			
<\$>						
231.769 Dividend equivalent rights outstanding..... 159,408 164,953 Total options and dividend equivalent rights outstanding..... 445,177 396,722

</TABLE>

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### HOMEPLEX MORTGAGE INVESTMENTS CORPORATION

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) DECEMBER 31, 1995

At December 31, 1995, 438,376 of the options, including dividend equivalent rights, were exercisable at effective exercise prices ranging from \$1.22 per share to \$4.48 per share. At December 31, 1995 and 1994, 357 and 54,357 common shares, respectively, were reserved for future grants.

Additionally, in December 1995, in connection with the renegotiation of the Chief Executive Officer's Employment Agreement, the Company replaced his annual salary of \$250,000 plus bonus with 750,000 of non-qualified stock options which vest over the three year term of the new Employment Agreement. The exercise price of the options is \$1.50 per share which was equal to the closing market price of the common stock on grant date. As of December 31, 1995, 200,000 of the options were vested, with 275,000 vesting in 1996 and the remaining 275,000 vesting in 1997. The options will immediately vest upon a change in control, as defined. The options will expire in December 2000. These stock options are subject to stockholder approval. In the event the stock options are not approved by the stockholders, the Employment Agreement provides that the options will be converted into phantom stock rights (PSRs). Such PSRs have the same vesting provisions, exercise price and expiration date as the related stock options, except that upon exercise of a PSR no stock is actually issued. Instead, the Company will make a cash payment to the holder equal to the difference between the market value of the stock on the exercise date and the exercise price of \$1.50 per share. The PSRs, also, provide that the holder will receive payments equal to the product of the per share dividend amount times the number of PSRs outstanding.

### NOTE 9 -- FAIR VALUE OF FINANCIAL INSTRUMENTS

The following disclosure of the estimated fair value of financial instruments is made in accordance with requirements of SFAS No. 107, "Disclosures about Fair Values of Financial Instruments". Although management uses its best judgment in estimating the fair value of these instruments, there are inherent limitations in any estimation technique and the estimates are thus not necessarily indicative of the amounts which the Company could realize on a current transaction.

The following describes the significant assumptions underlying the estimates of fair value.

- (a) REAL ESTATE LOANS -- The Company's real estate loans are all short-term (one year or less) and considered to be fully collectible. The terms and conditions of such loans are the same as would be used by the Company to fund similar type loans at December 31, 1995. As such, fair value approximates cost.
- (b) SHORT-TERM INVESTMENTS -- Short-Term Investments consist of a Treasury Bill with a fair value that approximates cost.
  - (c) CASH AND CASH EQUIVALENTS/FUNDS HELD BY TRUSTEE -- Cash and cash

equivalents and funds held by Trustee consist of demand deposits and liquid money market funds with fair value approximating cost.

- (d) RESIDUAL INTERESTS -- Residual Interests and their fair value are described in Note 4 to the financial statements.
- (e) FAIR VALUE/LONG TERM DEBT -- The estimated fair value of the Company's long-term debt is estimated to be its carrying value at December 31, 1995 plus the prepayment penalty the Company would be required to make to repay the debt in its entirety prior to its scheduled maturity.

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### HOMEPLEX MORTGAGE INVESTMENTS CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

DECEMBER 31, 1995

Based on these assumptions the Company estimates the fair value of its financial instruments at December 31, 1995 to be as follows (in thousands):

<TABLE> <CAPTION>

	CARRYING AMOUNT	ESTIMATED FAIR VALUE
<\$>	<c></c>	<c></c>
Real Estate Loans	\$ 4,048	\$ 4,048
Short-term Investments	8,969	8,969
Funds held by Trustee	5,638	5,638
Residual Interests	5,457	5,457
Cash and Cash Equivalents	3,347	3,347
Long-term Debt.	(7,819)	(8,001)

  |  |NOTE 10 -- QUARTERLY FINANCIAL DATA (UNAUDITED)

(IN THOUSANDS EXCEPT PER SHARE AMOUNTS)

<TABLE> <CAPTION>

CAF I TON	NET INCOME (LOSS)	NET INCOME (LOSS) PER SHARE	DIVIDENDS PER SHARE
<\$>	<c></c>	<c></c>	<c></c>
1993			
First	\$ (10,824)	\$(1.11)	\$
Second	(8,148)	(.84)	
Third	(4,050)	(.42)	
Fourth(1)	(8,966)	(.93)	.03
1994			
First	\$ (675)	\$ (.07)	\$
Second	(1,094)	(.11)	
Third	409	.04	
Fourth(2)	(3,164)	(.33)	.02
1995			
First	\$ 462	\$ .05	\$
Second.	335	.03	
Third	58	.01	
Fourth	242	.02	.03

 242 | •02 | •05 ||  |  |  |  |
- -----

- (1) Net loss in the fourth quarter of 1993 includes a charge of 6,078,000 or 6.63 per share, for the cumulative effect of an accounting change.
- (2) Net loss in the fourth quarter of 1994 includes a charge of 3,212,000, or 3.33 per share, to record impaired residual interests at fair market value.

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### HOMEPLEX MORTGAGE INVESTMENTS CORPORATION

CONSOLIDATED BALANCE SHEETS
AS OF JUNE 30, 1996 AND DECEMBER 31, 1995
(DOLLARS IN THOUSANDS EXCEPT PER SHARE DATA)
(UNAUDITED)

<TABLE> <CAPTION>

		INE 30, 1996		C. 31, 1995
<\$>	<0	:>	<c></c>	
ASSETS				
Short-term investments	\$	8,988	\$	8,969
Residual interests		4,625		5,457

Real estate loans  Cash and cash equivalents.  Other assets  Funds held by Trustee.  Total Assets.	3,852 1,865 422 	
LIABILITIES		
Accounts payable and other liabilities	 	\$ 1,182 7,819 291 76
Total Liabilities		
Contingencies		
STOCKHOLDERS' EQUITY Common stock, par value \$.01 per share; 50,000,000 shares authorized; issued and outstanding 9,875,655 shares	99 84,046 (23,525) (41,530) (410)	99 84,046 (23,757) (41,530) (410)
Total Stockholders' Equity	18,680	18,448
Total Liabilities and Stockholders' Equity	\$ 19,752	
A Practice		

</TABLE>

See notes to consolidated financial statements.

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### HOMEPLEX MORTGAGE INVESTMENTS CORPORATION

CONSOLIDATED STATEMENTS OF NET INCOME
FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 1996 AND 1995
(DOLLARS IN THOUSANDS EXCEPT PER SHARE DATA)
(UNAUDITED)

<TABLE> <CAPTION>

	THREE MONTHS ENDED JUNE 30,		SIX MONTHS ENDED JUNE 3					
		 96 	1			 996 		995
<s> INCOME</s>	<c></c>		<c></c>				<c></c>	
Interest income on real estate loans Income from residual interests Other income	\$	175 277 183	\$	622 335 121	\$	366 525 379		1,197 750 234
Total Income		635		1,078		1,270		2,181
EXPENSES Interest General, administrative and other		75 263		228 515		238 651		478 905
Total Expenses		338		743		889		1,383
Income Before Extraordinary Loss From Early Extinguishment of debt  Extraordinary loss from early extinguishment of debt		297 (149)		335		381 (149)		798 
Net Income	\$	148	\$	335	\$	232	\$	798
SHARE DATA Income before extraordinary loss from early extinguishment of debt per share Extraordinary loss from early extinguishment of debt per share	\$	.03	\$	.03	\$		\$	.08
Net income per share	\$	.01	\$	.03	\$	.02	\$	.08
Weighted average number of shares of common stock and common stock equivalents outstanding	9,95		9,7		9,8	85 <b>,</b> 624	9,7	730,905

See notes to consolidated financial statements.

# CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY FOR THE SIX MONTHS ENDED JUNE 30, 1996 (DOLLARS IN THOUSANDS) (UNAUDITED)

<TABLE> <CAPTION>

	NUMBER OF SHARES	PAR VALUE	PAID-IN CAPITAL	NET INCOME (LOSS)	CUMULATIVE DIVIDENDS	TREASURY STOCK	TOTAL
<s> Balance at December 31, 1995 Net income</s>	<c> 9,875,655 </c>	<c> \$99 </c>	<c> \$ 84,046</c>	<c> \$ (23,757) 232</c>	<c> \$ (41,530)</c>	<c> \$ (410)</c>	<c> \$18,448 232</c>
Balance at June 30, 1996		 \$99	\$ 84,046	\$ (23,525)	\$ (41,530)	\$ (410)	\$18,680

 ======= | === | ====== | ====== | ====== | ===== | ====== |ADDITIONAL CUMULATURE

See notes to consolidated financial statements.

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HOMEPLEX MORTGAGE INVESTMENTS CORPORATION

CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE SIX MONTHS ENDED JUNE 30, 1996 AND 1995
INCREASE (DECREASE) IN CASH
(DOLLARS IN THOUSANDS)
(UNAUDITED)

<TABLE> <CAPTION>

<caption></caption>	1996	1995
<\$>	<c></c>	<c></c>
CASH FLOWS FROM OPERATING ACTIVITIES		
Net income	\$ 232	\$ 798
Extraordinary loss from early extinguishment of debt	149	
(Increase) decrease in other assets	(147)	250
Decrease in accounts payable and other liabilities	(111)	(122)
Decrease in accrued interest payable	(76)	(19)
Amortization of debt costs	28	57
Net Cash Provided By Operating Activities	75	964
CASH FLOWS FROM INVESTING ACTIVITIES		
Decrease in funds held by Trustee	5,638	474
Amortization of residual interests	832	1,100
Principal payments received on real estate loans	499	5 <b>,</b> 790
Real estate loans funded	(303)	(2,625)
Increase in short-term investments	(19)	
Net Cash Provided By Investing Activities	6,647	4,739
CASH FLOWS FROM FINANCING ACTIVITIES		
Principal payments, including prepayment penalty of \$94 in 1996, made on long-term debt	(7,913)	(1,982)
Dividends paid	(291)	(194)
Net Cash Used In Financing Activities	(8,204)	(2,176)
Net Increase (Decrease) In Cash	(1,482)	3,527
Cash And Cash Equivalents At Beginning Of Period	3,347	6,666 
Cash And Cash Equivalents At End Of Period		\$10,193
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION	======	======
Cash paid for interest	\$ 286	\$ 440

 ====== | ===== |See notes to consolidated financial statements.

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HOMEPLEX MORTGAGE INVESTMENTS CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 1996

(UNAUDITED)

NOTE 1 -- ORGANIZATION

Homeplex Mortgage Investments Corporation, a Maryland corporation, (the Company) commenced operations in July 1988. As described in Note 4 the Company has purchased interests in mortgage certificates securing collateralized mortgage obligations (CMOs) and interests relating to mortgage participation

certificates (MPCs) (collectively residual interests). Since December 1993 the Company has originated various loans secured by real estate (see Note 3). In June 1996, the Company announced that it had signed a letter of intent to merge with Monterey Homes (see Note 8).

The accompanying interim financial statements do not include all of the information and disclosures generally required for annual financial statements. In the opinion of management, however, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. Operating results for the three and six months ended June 30, 1996 and 1995 are not necessarily indicative of the results that may be expected for the entire year. These financial statements should be read in conjunction with the December 31, 1995 financial statements and notes thereto.

### NOTE 2 -- GENERAL AND SUMMARY OF ACCOUNTING POLICIES

Basis of Presentation

The consolidated financial statements include the accounts of Homeplex Mortgage Investments Corporation and its wholly-owned subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation.

Income Taxes

The Company has elected to be taxed as a real estate investment trust (REIT) under the Internal Revenue Code. As a REIT, the Company must distribute annually at least 95% of its taxable income to its stockholders.

At December 31, 1995, the Company has available, for income tax purposes, a net operating loss carryforward of approximately \$57,000,000. Such loss may be carried forward, with certain restrictions, for up to 14 years to offset future taxable income, if any. Until the tax loss carryforward is fully utilized or expires, the Company will not be required to pay dividends to its stockholders except for income that is deemed to be excess inclusion income.

The income reported in the accompanying financial statements is different than taxable income because some income and expense items are reported in different periods for income tax purposes. The principal differences relate to the amortization of residual interests and the treatment of stock option expense.

Residual Interests

Interests relating to mortgage participation certificates and residual interest certificates are accounted for as described in Note 4.

Cash and Cash Equivalents

Cash and cash equivalents include demand deposits and certificates of deposit with maturities of less than three months.

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### HOMEPLEX MORTGAGE INVESTMENTS CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

JUNE 30, 1996

(UNAUDITED)

Net Income Per Share

Primary net income per share is calculated using the weighted average shares of common stock outstanding and common stock equivalents. Common stock equivalents consist of dilutive stock options. Net income per share is the same for both primary and fully diluted calculations.

Short-Term Investments

At June 30, 1996, short-term investments consist of a Treasury Bill with a face amount of 9,000,000, maturity date of July 11, 1996 and an estimated yield to maturity of 4.92%.

NOTE 3 -- REAL ESTATE LOANS

The following is a summary of real estate loans at June 30, 1996:

<TABLE>

DESCRIPTION	INTEREST RATE	PAYMENT TERMS	CARRYING AMOUNT (1)
<pre></pre>	<c> 16%</c>	Interest only monthly, principal due October 18, 1996; may be extended for one year under certain terms and conditions.	<c> \$ 1,580,000</c>
First Deed of Trust on 33 acres of land in Tempe, Arizona.	16%	Interest only monthly, principal due November 21, 1995; extended for one	

DRINCIDAL AND

2,272,000 -----\$ 3,852,000

</TABLE>

_ _____

(1) Also represents cost for federal income tax purposes.

At June 30, 1996, both of the Company's loans are secured by properties located in Arizona. As a result of this geographic concentration, unfavorable economic conditions in Arizona could increase the likelihood of defaults on these loans and affect the Company's ability to protect the principal and interest on such loans following foreclosures upon the real properties securing such loans.

NOTE 4 -- RESIDUAL INTERESTS

The Company owns residual interests in collateralized mortgage obligations (CMOs) and residual interests in mortgage participation certificates (MPCs) (collectively residual interests) with respect to which elections to be treated as a real estate mortgage investment conduit (REMIC) have been made.

Residual Interest Certificates

The Company owns 100% of the residual interest certificates representing the residual interests in five series of CMOs secured by mortgage certificates and cash funds held by trustee. The CMOs have been issued through Westam Mortgage Financial Corporation (Westam) or American Southwest Financial Corporation (ASW). The mortgage certificates securing the CMOs all have fixed interest rates. Certain of the classes of CMOs have fixed interest rates and certain have interest rates that are determined monthly based on the London Interbank Offered Rates (LIBOR) for one month Eurodollar deposits, subject to specified maximum interest rates.

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### HOMEPLEX MORTGAGE INVESTMENTS CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

JUNE 30, 1996

(UNAUDITED)

Each series of CMOs consists of several serially maturing classes collateralized by mortgage certificates. Generally, principal payments received on the mortgage certificates, including prepayments on such mortgage certificates, are applied to principal payments on the classes of CMOs in accordance with the respective indentures. Scheduled payments of principal and interest on the mortgage certificates securing each series of CMOs and reinvestment earnings thereon are intended to be sufficient to make timely payments of interest on such series and to retire each class of such series by its stated maturity. Certain series of CMOs are subject to redemption according to specific terms of the respective indentures.

The Company's residual interest certificates entitle the Company to receive the excess, if any, of payments received from the pledged mortgage certificates together with reinvestment income thereon over amounts required to make debt service payments on the related CMOs and to pay related administrative expenses of the REMICs. The Company also has the right, under certain conditions, to cause an early redemption of the CMOs. Under the early redemption feature, the mortgage certificates are sold at the then current market price and the CMOs repaid at par value. The Company is entitled to any excess cash flow from such early redemptions. The conditions under which such early redemptions may be elected vary but generally cannot be done until the remaining outstanding CMO balance is less than 10% of the original balance.

Interests In Mortgage Participation Certificates

The Company owns residual interests in REMICs with respect to three separate series of Mortgage Participation Certificates (MPCs) issued by the Federal Home Loan Mortgage Corporation (FHLMC) or by the Federal National Mortgage Association (FNMA). The Company's MPC residual interests entitle the Company to receive its proportionate share of the excess (if any) of payments received from the mortgage certificates underlying the MPCs over principal and interest required to be passed through to the holders of such MPCs. The Company is not entitled to reinvestment income earned on the underlying mortgage certificates, is not required to pay any administrative expenses related to the MPCs and does not have the right to elect early termination of any of the MPC classes. The mortgage certificates underlying the MPCs all have fixed interest rates. Certain of the classes of the MPCs have fixed interest rates and certain have interest rates that are determined monthly based on LIBOR or based on the Monthly Weighted Average Cost of Funds (COFI) for Eleventh District Savings Institutions as published by the Federal Home Loan Bank of San Francisco, subject to specified maximum interest rates.

The following summarizes the Company's investment in residual interests at June 30, 1996:

SERIES	TYPE OF INVESTMENTS	COMPANY'S AMORTIZED COST	COMPANY'S PERCENTAGE OWNERSHIP
		(IN THOUSANDS)	
<\$>	<c></c>	<c></c>	<c></c>
Westam 1	Residual Interest Certificate	\$ 508	100.00%
Westam 3	Residual Interest Certificate	27	100.00%
Westam 5	Residual Interest Certificate	171	100.00%
Westam 6	Residual Interest Certificate	2	100.00%
ASW 65	Residual Interest Certificate	2,224	100.00%
FHLMC 17	Interest in MPCs	112	100.00%
FNMA 1988-24	Interest in MPCs	1,015	20.20%
FNMA 1988-25	Interest in MPCs	566	45.07%
		\$4,625	
		=====	

</TABLE>

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### HOMEPLEX MORTGAGE INVESTMENTS CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) JUNE 30, 1996 (UNAUDITED)

The following summarizes the Company's proportionate interest in the aggregate assets and liabilities of the eight residual interests at June 30, 1996 (in thousands):

<table></table>	
<\$>	<c></c>
ASSETS: Outstanding Principal Balance of Mortgage Certificates	\$313,305
Funds Held By Trustee and Accrued Interest Receivable	11,063
	\$324,368 ======
Range of Stated Coupon of Mortgage CertificatesLIABILITIES:	9.0%-10.5%
Outstanding Principal Balance of CMOs and MPCs:	
Fixed Rate	\$286,003
Floating Rate - LIBOR Based	29,225
Floating Rate - COFI Based	3 <b>,</b> 787
Total	319,015 ======
Accrued Interest Payable	2,159
	\$321,174
Range of Stated Interest Rates on CMOs and MPCs	0% to 9.9%

  |The average LIBOR and COFI rates used to determine income from residual interests were as follows:

### <TABLE>

<CAPTION>

	THREE MONTHS ENDED JUNE 30,		SIX MO ENDED JU		
	1996	1995	1996	1995	AT JUNE 30, 1996
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
LIBOR		6.08%	5.47%	6.07%	5.44%
COFI					

 4.90% | 5.00% | 4.98% | 4.78% | 4.84% |The Company accounts for residual interests using the prospective net level yield method. Under this method, a residual interest is recorded at cost and amortized over the life of the related CMO or MPC issuance. The total expected cash flow is allocated between principal and interest as follows:

- An effective yield is calculated as of the date of purchase based on the purchase price and anticipated future cash flows.
- In the initial accounting period, interest income is accrued on the investment balance using the effective yield calculated as of the date of purchase.
- Cash received on the investment is first applied to accrued interest with any excess reducing the recorded principal balance of the investment
- 4. At each reporting date, the effective yield is recalculated based on the amortized cost of the investment and the then-current estimate of the remaining future cash flows.

- The recalculated effective yield is then used to accrue interest income on the investment balance in the subsequent accounting period.
- The above procedure continues until all cash flows from the investment have been received.

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### HOMEPLEX MORTGAGE INVESTMENTS CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

JUNE 30, 1996

(UNAUDITED)

At the end of each period, the amortized balance of the investment should equal the present value of the estimated cash flows discounted at the newly-calculated effective yield. If a residual interest is determined to have other than temporary impairment, the residual interest is written down to fair value.

At June 30, 1996, the estimated prospective net level yield of the Company's residual interests, in the aggregate, is 30% without early redemptions or terminations being considered and 77% if early redemptions or terminations are considered. At June 30, 1996, the estimated fair value of the Company's residual interests, in the aggregate, is estimated to be between \$5 million and \$7 million.

The projected yield and estimated fair value of the Company's residual interests are based on prepayment and interest rate assumptions at June 30, 1996. There will be differences, which may be material, between the projected yield and the actual yield and the fair value of the residual interests may change significantly over time.

### NOTE 5 -- LONG-TERM DEBT

On December 17, 1992, a wholly owned, limited purpose subsidiary of the Company issued \$31,000,000 of Secured Notes under an Indenture to a group of institutional investors. The Notes bore interest at 7.81% and required quarterly payments of principal and interest with the balance due on February 15, 1998. In connection with the financing, the Company paid fees of \$635,000 which were included in other assets in the accompanying consolidated balance sheet and were amortized to interest expense over the life of the financing. The Notes were secured by the Company's residual interests in Westam 1, Westam 3, Westam 5, Westam 6, ASW 65, FNMA 1988-24 and FNMA 1988-25 (see Note 4), and by Funds held by the Note Trustee. The Company used \$3,100,000 of the proceeds to establish a reserve fund. The reserve fund, which had a specified maximum balance of \$7,750,000, was to be used to make the scheduled principal and interest payments on the Notes if the cash flow available from the collateral was not sufficient to make the scheduled payments. Depending on the level of certain specified financial ratios relating to the collateral, the cash flow from the collateral was required to either prepay the Notes at par, increase the reserve fund up to its \$7,750,000 maximum or was remitted to the Company.

On May 15, 1996 the Company repaid the remaining outstanding Note balance of \$6,828,000 plus accrued interest. The Company paid prepayment penalty fees of \$94,000 and wrote off the remaining unamortized balance of \$55,000 of capitalized debt costs in connection with such repayment resulting in an extraordinary loss of \$149,000 from the early extinguishment of debt.

### NOTE 6 -- COMMON STOCK AND STOCK OPTIONS

The Company has a Stock Option Plan which is administered by the Board of Directors. The plan provides for qualified stock options which may be granted to key personnel of the Company and non-qualified stock options which may be granted to the Directors and key personnel of the Company. The purpose of the plan is to provide a means of performance-based compensation in order to attract and retain qualified personnel whose job performance affects the Company.

Options to acquire a maximum (excluding dividend equivalent rights) of 437,500 shares of the Company's common stock may be granted under the plan. The exercise price may not be less than the fair market value of the common stock at the date of grant. The options expire ten years after date of grant.

Optionholders also receive, at no additional cost, dividend equivalent rights which entitle them to receive, upon exercise of the options, additional shares calculated based on the dividends declared during the period from the grant date to the exercise date. At June 30, 1996 accounts payable and other liabilities in the accompanying consolidated balance sheets, include approximately \$850,000 related to the Company's granting

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HOMEPLEX MORTGAGE INVESTMENTS CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

JUNE 30, 1996

(UNAUDITED)

consolidated balance sheets until the options to which the dividend equivalent rights relate are exercised, canceled or expire.

Under the plan, an exercising optionholder also has the right to require the Company to purchase some or all of the optionholder's shares of the Company's common stock. That redemption right is exercisable by the optionholder only with respect to shares (including the related dividend equivalent rights) that the optionholder has acquired by exercise of an option under the Plan. Furthermore, the optionholder can only exercise his redemption rights within six months from the last to expire of (i) the two year period commencing with the grant date of an option, (ii) the one year period commencing with the exercise date of an option, or (iii) any restriction period on the optionholder's transfer of the shares of common stock he acquires through exercise of his option. The price for any shares repurchased as a result of an optionholder's exercise of his redemption right is the lesser of the book value of those shares at the time of redemption or the fair market value of the shares on the original date the options were exercised.

At June 30, 1996, there were 445,177 of options (including dividend equivalent rights) outstanding of which 438,376 were currently exercisable at effective exercise prices ranging from \$1.22 per share to \$4.48 per share.

Additionally, in December 1995, in connection with the renegotiation of the Chief Executive Officer's Employment Agreement, the Company replaced his annual salary of \$250,000 plus bonus with 750,000 non-qualified stock options which vest over the three year term of the new Employment Agreement. The exercise price of the options is \$1.50 per share which is equal to the closing market price of the common stock on grant date. As of June 30, 1996, 200,000 of the options were vested, with 275,000 vesting in December 1996 and the remaining 275,000 vesting in December 1997. The options will immediately vest upon a change in control, as defined. The options will expire in December 2000. These stock options are subject to stockholder approval. In the event the stock options are not approved by the stockholders, the Employment Agreement provides that the options will be converted into phantom stock rights (PSRs). Such PSRs have the same vesting provisions, exercise price and expiration date as the related stock options, except that upon exercise of a PSR no stock is actually issued. Instead, the Company will make a cash payment to the holder equal to the difference between the market value of the stock on the exercise date and the exercise price of \$1.50 per share. The PSRs, also, provide that the holder will receive payments equal to the product of the per share dividend amount times the number of PSRs outstanding.

### NOTE 7 -- FAIR VALUE OF FINANCIAL INSTRUMENTS

The following disclosure of the estimated fair value of financial instruments is made in accordance with requirements of SFAS No. 107, "Disclosures about Fair Values of Financial Instruments". Although management uses its best judgment in estimating the fair value of these instruments, there are inherent limitations in any estimation technique and the estimates are thus not necessarily indicative of the amounts which the Company could realize on a current transaction.

The following describes the significant assumptions underlying the estimates of fair value:

- (a) REAL ESTATE LOANS -- The Company's real estate loans are both short-term (one year or less) and considered to be fully collectible. The terms and conditions of such loans are the same as would be used by the Company to fund similar type loans at June 30, 1996. As such, fair value approximates cost.
- (b) SHORT-TERM INVESTMENTS -- Short-term investments consist of a Treasury Bill with a fair value that approximates cost.

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### HOMEPLEX MORTGAGE INVESTMENTS CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

JUNE 30, 1996

(UNAUDITED)

- (c) CASH AND CASH EQUIVALENTS -- Cash and cash equivalents consist of demand deposits and liquid money market funds with fair value approximating cost.
- (d) RESIDUAL INTERESTS -- Residual interests and their fair value are described in Note 4 to the financial statements.

Based on these assumptions the Company estimates the fair value of its financial instruments at June 30, 1996 to be as follows (in thousands):

<TABLE> <CAPTION>

CAF	RRYING	ESTIMATED
Al	TNUOM	FAIR VALUE
<del></del>		
<s> <c></c></s>	> <	C>
Real Estate Loans\$	3,852	\$3,852
Short-term Investments	8,988	8,988
Residual Interests	4,625 5	,000 to 7,000

NOTE 8 -- PROPOSED MERGER

In June 1996 the Company announced that it had signed a letter of intent to merge with Monterey Homes, a group of privately-held companies engaged in the homebuilding business in Phoenix, Scottsdale and Tucson, Arizona. As currently contemplated the merger would involve the issuance of approximately 3.6 million to 4.0 million shares of Homeplex common stock, depending on the relative book values of the respective companies, in exchange for 100% of the outstanding stock of Monterey Homes. Additionally, up to 800,000 additional shares of Homeplex common stock will be issued in the event that (i) the stock price of Homeplex reaches certain targeted levels of between \$1.75 to \$3.50 in the five years following the merger and (ii) the two current stockholders of Monterey Homes are still employed by the post-merger company when the stock price reaches the targeted levels. Prior to closing, Monterey Homes, a group of subchapter S corporations, will distribute to their stockholders a significant portion of their previously taxed retained earnings which will reduce the net worth of Monterey Homes to between \$2.275 and \$2.500 million.

It is also currently contemplated that William W. Cleverly and Steven J. Hilton, the current stockholders of Monterey Homes, will become the Chairman and the President, respectively, and co-chief executive officers of the combined company after the closing, and each will enter into a five-year employment agreement providing for additional options to purchase 500,000 shares each of Homeplex common stock at \$1.75 per share. Messrs. Cleverly and Hilton will serve on the new Board of Directors along with two new outside directors and one current Homeplex director.

Monterey Homes had combined revenue of approximately \$61 million and \$71 million and pre-tax earnings of approximately \$6.3 million and \$6.4 million for the years ended December 31, 1994 and 1995, respectively. After the merger, the combined entities would continue with Monterey Homes' building operations as its main line of business. Upon consummation of the merger, it is anticipated that the combined entities will have total assets of approximately \$60 million. It is anticipated that Homeplex's \$57 million net operating-loss carryforward for income tax purposes would be available to the combined company, and the transaction would require Homeplex to terminate its tax status as a real estate investment trust (REIT).

The letter of intent is subject to the due diligence of both parties, negotiation and execution of a definitive agreement, the receipt of an independent fairness opinion, the approval of the Boards of Directors and stockholders of both companies and the consent of various lenders and other third parties, as well as other customary conditions.

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### INDEPENDENT AUDITORS' REPORT

The Boards of Directors
Monterey Homes Corporation
Monterey Management, Inc.
Monterey Homes -- Tucson Corporation and
Monterey Management -- Tucson, Inc.:

We have audited the accompanying combined balance sheets of Monterey Homes Corporation, Monterey Management, Inc., Monterey Homes -- Tucson Corporation and Monterey Management -- Tucson, Inc. (collectively Monterey Homes) as of December 31, 1994 and 1995 and the related combined statements of earnings, shareholders' equity and cash flows for each of the years in the three-year period ended December 31, 1995. These combined financial statements are the responsibility of the management of Monterey Homes. Our responsibility is to express an opinion on these combined financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of Monterey Homes Corporation, Monterey Management, Inc., Monterey Homes —— Tucson Corporation and Monterey Management —— Tucson, Inc. as of December 31, 1994 and 1995, and the results of their operations and their cash flows for each of the years in the three year period ended December 31, 1995 in conformity with generally accepted accounting principles.

KPMG PEAT MARWICK LLP

Phoenix, Arizona January 26, 1996

### COMBINED BALANCE SHEETS DECEMBER 31, 1994 AND 1995

<TABLE> <CAPTION>

1011 11011	1994	1995
<\$>	<c></c>	<c></c>
ASSETS Real estate under development (notes 2 and 4) Receivables. Cash and cash equivalents. Option deposits. Preacquisition costs. Deferred subordinated debt costs. Property and equipment, net (note 3) Other assets.	\$17,917,832 539,596 7,398,414 984,762 754,183 945,897 212,339 67,242	\$33,929,278 860,807 4,889,947 1,694,908 14,297 887,784 244,484 132,579
	\$28,820,265 ======	\$42,654,084 =======
LIABILITIES AND SHAREHOLDERS' EQUITY Accounts and subcontractors payable (note 7)	\$ 3,660,529 683,073 5,324,072 12,255,058	\$ 4,589,325 824,055 3,816,659 24,315,568
Total liabilities	21,922,732	33,545,607
Shareholders' equity (note 6): Common stock of Monterey Homes Corporation, no par value; 10,000,000 shares authorized; \$.00017 stated value; 1,155,832 shares issued and outstanding	200	200
shares issued and outstanding  Preferred stock of Monterey Management, Inc., \$.01 par value;	610	610
1,000,000 shares authorized; none outstanding  Common stock of Monterey Homes Tucson Corporation, \$1 par value; 1,000,000 shares authorized; 2,000 shares issued and		
outstanding		2,000
outstanding		2,000
Additional paid-in capital	8,517	8,517
Retained earnings	6,888,206	9,095,150
Total shareholders' equity  Commitments and contingencies (notes 4, 5 and 8)	6,897,533	9,108,477
	\$28,820,265	\$42,654,084
	\$20,020,203 ========	\$42,634,064 ========
(MADIES		

</TABLE>

See accompanying notes to combined financial statements.

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### MONTEREY HOMES

COMBINED STATEMENTS OF EARNINGS
YEARS ENDED DECEMBER 31, 1993, 1994 AND 1995

<TABLE>

<caption></caption>	1993	1994	1995
<\$>	<c></c>	<c></c>	
Revenues  Cost of sales	\$40,543,168 34,663,827	\$60,941,390 50,654,526	\$71,490,561 60,332,436
Gross margin Selling, general and administrative expenses	5,879,341 3,267,125	10,286,864 4,123,696	11,158,125 4,897,794
Operating earningsOther income (expense):	2,612,216	6,163,168	
Minority interest	(225,524) 132,869	101,636	140,613
Net earnings	\$ 2,519,561	\$ 6,264,804	\$ 6,400,944
Net earnings per common share	\$ 1.24 ======	\$ 3.09	\$ 3.15
Weighted average common shares outstanding	2,027,776	2,027,776 ======	2,029,776 ======

</TABLE>

### MONTEREY HOMES

### COMBINED STATEMENTS OF SHAREHOLDERS' EQUITY YEARS ENDED DECEMBER 31, 1993, 1994 AND 1995

<TABLE> <CAPTION>

<caption></caption>	MONTEREY HOMES CORPORATION COMMON	MONTEREY MANAGEMENT, INC. COMMON	MONTEREY HOMES-TUCSON CORPORATION COMMON	MONTEREY MANAGEMENT- TUCSON, INC. COMMON	ADDITIONAL PAID-IN	RETAINED	
	STOCK	STOCK	STOCK	STOCK	CAPITAL	EARNINGS	
TOTAL							
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Balances, December 31, 1992 \$2,192,858	. \$ 200	\$ 610	\$	\$	\$8,517	\$2,183,531	
Net earnings						2,519,561	
Distributions to shareholders (1,591,190)						(1,591,190)	
Balances, December 31, 1993	. 200	610			8,517	3,111,902	
Net earnings						6,264,804	
Distributions to shareholders (2,488,500)						(2,488,500)	
Balances, December 31, 1994	. 200	610			8 <b>,</b> 517	6,888,206	
Proceeds from issuance of stock 4,000			2,000	2,000			
Net earnings						6,400,944	
Distributions to shareholders (4,194,000)						(4,194,000)	
Balances, December 31, 1995 \$9,108,477	. \$ 200	\$ 610	\$2,000	\$ 2,000	\$8,517	\$9,095,150	
	====	====	=====	=====	=====	=======	

See accompanying notes to combined financial statements.

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### MONTEREY HOMES

### COMBINED STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 1993, 1994 AND 1995

<TABLE> <CAPTION>

</TABLE>

	1993	1994	1995
<s></s>	<c></c>	<c></c>	<c></c>
Cash flows from operating activities:			
Net earnings	\$ 2,519,561	\$ 6,264,804	\$ 6,400,944
Adjustments to reconcile net earnings to net cash			
provided by (used in) operating activities:			
Minority interest in earnings	225,524		
Depreciation and amortization	56 <b>,</b> 078	66,692	129,462
Net gain on sales of property and equipment		(9 <b>,</b> 517)	
Increase in real estate under development	(4,183,310)	(4,181,682)	(16,011,446)
Increase (decrease) in receivables	297,519	(310,740)	(321,211)
Increase in option deposits	(128,431)	(344,753)	(710 <b>,</b> 146)
Decrease in preacquisition costs			739 <b>,</b> 886
Increase in other assets	(77,190)	(1,588,889)	(67,534)
Increase (decrease) in accounts and			
subcontractors			
payable	215,534	(47,643)	928,796
Increase in accrued liabilities	135,948	279,050	140,982
Increase (decrease) in home sale deposits	1,297,184	1,151,261	(1,507,413)
Net cash provided by (used in) operating			
activities	358.417	1.278.583	(10.277.680)
Cash flows from investing activities:			
Purchases of property and equipment	(67,301)	(106,850)	(102,279)
Proceeds from sales of equipment		26,000	
1. 1			
Net cash used in investing activities	(67,301)	(80,850)	(101,295)
, and the second	. , ,		

Cash flows from financing activities:			
Proceeds from issuance of common stock			4,000
Borrowings	18,425,166	30,531,668	37,270,591
Repayments of borrowings	(14,257,026)	(25,908,200)	(25,210,083)
Distributions to shareholders	(1,591,190)	(2,488,500)	(4,194,000)
Distributions to minority interests	(109,375)	(189,252)	
Net cash provided by financing			
activities	2,467,575	1,945,716	7,870,508
Net increase (decrease) in cash and cash			
equivalents	2,758,691	3,143,449	(2,508,467)
Cash and cash equivalents at beginning of year	1,496,274	4,254,965	7,398,414
Cash and cash equivalents at end of year	\$ 4,254,965	\$ 7,398,414	\$ 4,889,947
(			

</TABLE>

See accompanying notes to combined financial statements.

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### MONTEREY HOMES

NOTES TO COMBINED FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 1995, 1994 AND 1993

### (1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Basis of Presentation

The combined financial statements include the accounts of Monterey Homes Corporation, Monterey Management, Inc., Monterey Homes -- Tucson Corporation, Monterey Management -- Tucson, Inc., and Monterey at Mountain View collectively Monterey Homes (the Company), which are subject to common ownership. Monterey at Mountain View (the Partnership) was a limited partnership in which Monterey Management, Inc. owned 82.5% and served as the general partner. The Partnership sold all remaining homes during 1993 and was dissolved during 1994. All material balances and transactions between the combined entities have been eliminated.

In June 1995, the Company began operations in Tucson, Arizona. Monterey Management -- Tucson, Inc. was incorporated June 1, 1995 for the purpose of performing all construction and development activity in Tucson. Monterey Homes -- Tucson Corporation was incorporated June 1, 1995 for the purpose of performing all sales and marketing activity in Tucson. Prior to January 9, 1992, Monterey Management, Inc. conducted all phases of the home-building activities from acquiring and developing real estate to the construction and sale of finished homes. Effective with the incorporation of Monterey Homes Corporation on January 9, 1992, the responsibility for all marketing and selling activity was assumed by Monterey Homes Corporation.

The Company currently conducts home building operations solely in the Phoenix and Tucson, Arizona markets, which is significantly impacted by the strength of the surrounding real estate market and level of interest rates offered on home mortgage loans. The Arizona real estate market is currently experiencing strong growth and current home mortgage interest rates are favorable for home buyers and sellers. However, a sudden decline in the Arizona real estate market or an increase in interest rates could have a significant impact on the Company's operating results and estimates made by management. The Company utilizes various suppliers and subcontractors and is not dependent on individual suppliers or subcontractors.

### Real Estate Under Development

Real estate under development includes undeveloped land and developed lots, homes under construction in various stages of completion and completed homes and is stated at the lower of cost or net realizable value. Costs capitalized include direct construction costs for homes, development period interest and certain common costs which benefit the entire subdivision. Cost of sales include land acquisition and development costs, direct construction costs of the home, development period interest and closing costs, and an allocation of common costs. Common costs are allocated on a subdivision by subdivision basis to residential lots based on the number of lots to be built in the subdivision, which approximates the relative sales value method. During the years ended December 31, 1995, 1994 and 1993, the Company incurred interest costs of \$2,243,901, \$1,131,880, and \$728,274, respectively, of which \$2,240,756, \$1,123,251, and \$689,334, respectively, was capitalized. Interest paid amounted to \$2,242,956, \$915,213 and \$588,806 during 1995, 1994 and 1993 respectively.

Deposits paid related to options to purchase land are capitalized and included in option deposits until the related land is purchased. Upon purchase of the land, the related option deposits are transferred to real estate under development.

### Preacquisition Costs

Preacquisition costs include architecture, engineering, and feasibility study costs incurred, as well as earnest money deposits on potential development projects of the Company. These costs are capitalized until the related project begins development or a decision is made not to pursue further development of

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#### MONTEREY HOMES

### NOTES TO COMBINED FINANCIAL STATEMENTS -- (CONTINUED)

Upon commencement of development, the costs are transferred to real estate under development. If a decision is made not to pursue development of the project, the costs are expensed in the period in which the decision is made.

Deferred Subordinated Debt Costs

Deferred subordinated debt costs include legal, underwriting, accounting and other related costs incurred in connection with the \$8,000,000 subordinated debt private placement offering issued on October 17, 1994. The costs are being amortized on a straight-line basis over the term of the notes which mature October 15, 2001.

Revenue Recognition

Revenues applicable to homes sold are recognized upon the close of escrow and transfer of title. The Company requires an initial deposit with the signing of a sales contract. All deposits are recorded as home sale deposits and, upon close of escrow and transfer of title, the appropriate amount of revenue is recorded.

Property and Equipment, Net

Property and equipment are recorded at cost. Depreciation is provided using the straight-line method over the estimated useful lives of the assets, which range from three to five years.

Income Taxes

Monterey Homes Corporation, Monterey Management, Inc., Monterey Homes -- Tucson Corporation, and Monterey Management -- Tucson, Inc. have elected to be taxed as S Corporations for federal and state income tax purposes. As such, the liability for taxes arising from the transactions of the respective companies is the responsibility of the shareholders and no provision for income taxes has been made in the accompanying financial statements.

Cash and Cash Equivalents

For purposes of the statements of cash flows, the Company considers all short-term investments purchased with a maturity of three months or less to be cash equivalents.

Shareholders' Equity

The Company presents shareholders' equity on a combined basis. Actual shareholders' equity by combining company is as follows:

<TABLE> <CAPTION>

	1994	1995
<\$>	<c></c>	<c></c>
Monterey Homes Corporation	\$5,197,505	\$7,578,236
Monterey Management, Inc	1,700,028	1,755,363
Monterey Homes Tucson Corporation		(106,115)
Monterey Management Tucson, Inc		(119,007)
	\$6,897,533	\$9,108,477
		========

</TABLE>

Use of Estimates

Management of the Company has made a number of estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the combined financial statements and the reported amount of revenues and expenses during the reporting period to prepare

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### MONTEREY HOMES

### NOTES TO COMBINED FINANCIAL STATEMENTS -- (CONTINUED)

these financial statements in conformity with generally accepted accounting principles. Actual results could differ from those estimates.

Fair Value of Financial Instruments

Statement of Financial Accounting Standards No. 107 Disclosures about Fair Value of Financial Instruments (Statement 107), requires that a company disclose the estimated fair values for its financial instruments. Statement 107 defined the fair value of a financial instrument as the amount at which the instrument

could be exchanged in a current transaction between willing parties.

The carrying amounts of the Company's receivables, cash and cash equivalents, option deposits, accounts payable, accrued liabilities and home sale deposits approximate their estimated fair values because of the short maturity of these assets and liabilities. The carrying amount of the Company's notes payable approximates fair value because the notes are at interest rates comparable to market rates based on the nature of the loans, their terms and the remaining maturity. Considerable judgment is required in interpreting market data to develop the estimates of fair value. Accordingly, these fair value estimates are not necessarily indicative of the amounts the Company pay or receive in actual market transactions.

### (2) REAL ESTATE UNDER DEVELOPMENT

The components of real estate under development at December 31 are as follows:

<TABLE>

<CAPTION>

	1994	1995 
<pre><s> Homes in production Land held for future development</s></pre>	<c> \$14,715,223 3,202,609</c>	<c> \$21,064,718 12,864,560</c>
	\$17,917,832	\$33,929,278

</TABLE>

### (3) PROPERTY AND EQUIPMENT

Property and equipment consists of the following at December 31:

<TABLE> <CAPTION>

	1994	1995
<\$>	<c></c>	<c></c>
Computer equipment	\$103,424	\$147,811
Vehicles	88,594	88,594
Furniture and equipment	173,126	229,423
	_	-
	365,144	465,828
Less accumulated depreciation	152,805	221,344
	_	_
	\$212,339	\$244,484
	======	=======

</TABLE>

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### MONTEREY HOMES

NOTES TO COMBINED FINANCIAL STATEMENTS -- (CONTINUED)

### (4) NOTES PAYABLE

Notes payable consists of the following at December 31:

<TABLE> <CAPTION>

Various construction notes to banks, original maturities of less than one year, interest approximating prime (8.5% at December 31, 1995 and 1994) plus 1% and prime plus .75%, payable at the earlier of close of escrow or maturity date, secured by first deeds of trust on land and personal guarantees of the shareholders and a spouse of one of the shareholders	<c></c>	<c></c>
Senior subordinated notes payable to private investment group, maturing October 15, 2001, annual interest of 13%, payable semi-annually, principal payable at maturity date, unsecured.	, ,	, ,
Various acquisition and development notes to banks, and the Arizona State Land Department, maturing on dates from May 1997 to December 1999, interest ranging from 6 7/8% to prime (8.5% at December 31, 1995 and 1994) plus 1%, payable at the earlier of funding of construction financing or maturity date, secured by first deeds of trust on land and personal guarantees of the shareholders and a spouse of one of the shareholders	1,997,201	7,012,737
Other	46,752	270 <b>,</b> 585

1994

1995

\$12,255,058 \$24,315,568

</TABLE>

A provision of the senior subordinated debt agreement and related bond indenture requires the Company to file a shelf registration statement for the debt with the Securities and Exchange Commission by July 31, 1996. If the debt is not registered by July 31, 1996, the Company will be required to pay liquidated damages to the note holders in an amount equal to 1% of the outstanding principal of the notes, which shall be payable at the same time and manner as interest on such debt.

The principal payment requirements on notes payable at December 31, 1995 are as follows:

#### <TABLE>

<\$>	<c></c>
1996	\$ 9,319,726
1997	6,691,808
1998	9,969
1999	294,065
2000 and thereafter	8,000,000
	\$ 24,315,568

</TABLE>

Available unused commitments under lines of credit amounted to approximately \$11,569,000 at December 31, 1995.

#### (5) LEASES

The Company leases office facilities, model homes and equipment under various operating lease agreements.

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#### MONTEREY HOMES

### NOTES TO COMBINED FINANCIAL STATEMENTS -- (CONTINUED)

The following is a schedule of approximate future minimum lease payments for noncancelable operating leases as of December 31, 1995:

### <TABLE>

<\$>	<c></c>
1996	. \$266,059
1997	. 211,084
1998	. 211,366
1999	. 129,437
	\$817,946
	=======

</TABLE>

Rental expense was \$434,914, \$335,805 and \$204,919 for the years ended December 31, 1995, 1994, and 1993, respectively.

On September 1, 1994, the Company entered into a lease agreement to lease office space from a limited liability company with common ownership interest. During the year ended December 31, 1995, 1994, and 1993 the Company paid rent to the related party company of \$162,394, \$53,244, and \$0, respectively.

### (6) COMMON STOCK

Prior to 1994, shareholders' equity consisted of one class of common stock of Monterey Management, Inc. and one class of common stock of Monterey Homes Corporation. Each share of stock had an interest in the net assets of the individual company that issued the stock. As of December 31, 1995 and 1994, the same two shareholders each held the same amount of stock for both companies.

On August 9, 1994, the board of directors of Monterey Homes Corporation approved an increase in the authorized shares of common stock from 1,000,000 to 10,000,000 and approved a 5,779.16-for-one stock split to shareholders of record on August 11, 1994. In addition, the board of directors authorized the issuance of one million shares of preferred stock, none of which is currently issued. Concurrent with these transactions, the par value of common stock was changed from \$1 per share to no par value. However, the stated value of common shares was reduced such that there was no impact on the book value of outstanding common shares.

On August 9, 1994, the board of directors of Monterey Management, Inc. approved an increase in the authorized shares of common stock from 200,000 to 10,000,000 and approved a 5,812.96-for-one stock split to shareholders of record on August 11, 1994. In addition, the board of directors authorized the issuance of one million shares of preferred stock at \$.01 par value per share, none of which is currently issued. Concurrent with these transactions, the stated value of the common shares was reduced from \$4.07 per share to \$.0007 per share, such that there was no effect on the book value of the outstanding common shares.

In connection with the \$8,000,000 subordinated debt private placement memorandum issued on October 11, 1994 by Monterey Management, Inc., 400,000 common stock purchase warrants were issued with each warrant being exercisable to purchase one common share of Monterey Management, Inc. stock for \$6.25 per share. The warrants have no readily available public market and are exercisable only upon an initial public offering of Monterey Management, Inc. or its successor. As of December 31, 1995 management had no intentions to initiate or complete an initial public offering and no public market existed for such warrants. As a result no value was given to the common stock purchase warrants as of December 31, 1995.

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### MONTEREY HOMES

### NOTES TO COMBINED FINANCIAL STATEMENTS -- (CONTINUED)

### (7) RELATED PARTY TRANSACTIONS

A partner in the Monterey at Mountain View Partnership, which was dissolved in 1994, was also a home-building subcontractor for the Company. The Company owed this subcontractor a total of \$205,885\$ and \$280,213 at December 31, 1994 and 1993, respectively, which is included in accounts and subcontractors payable.

### (8) CONTINGENCIES

The Company is subject to legal proceedings and claims which arise in the ordinary course of business. In the opinion of management, the amount of ultimate liability with respect to these actions will not materially affect the financial position or results of operations of the Company.

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### MONTEREY HOMES

### COMBINED BALANCE SHEETS (UNAUDITED)

<TABLE>

	DECEMBER 31, 1995	JUNE 30, 1996
<\$>	<c></c>	<c></c>
ASSETS  Real estate under development  Receivables.  Cash and cash equivalents  Option deposits.  Property and equipment, net.  Other assets.	\$33,929,278 790,823 4,959,930 1,694,908 244,484 1,034,661	\$43,773,571 819,650 1,613,274 972,101 225,746 1,046,145
Total assets		\$48,450,487
LIABILITIES AND SHAREHOLDERS' EQUITY  Liabilities:    Accounts payable.    Accrued liabilities.    Home sale deposits.    Notes payable:     Secured construction and A & D notes.    Subordinated debt.	\$ 4,589,325 824,055 3,816,659 16,315,568 8,000,000	\$ 2,956,804 495,650 4,979,754 24,074,642 8,000,000
Total liabilities	33,545,607	40,506,850
Shareholders' Equity: Common Stock Paid in Capital. Retained Earnings.  Total shareholders' equity.  Total liabilities and shareholders' equity.		4,810 8,517 7,930,310  7,943,637  \$48,450,487

 ======= | ======== |See accompanying notes to unaudited combined financial statements.

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### MONTEREY HOMES

COMBINED STATEMENTS OF EARNINGS
FOR THE SIX MONTHS ENDED JUNE 30, 1996 AND 1995
(UNAUDITED)

	1996	1995
<s> Housing revenue.  Land sale revenue.</s>	<c> \$31,491,641 925,000</c>	<c> \$26,444,449 0</c>
Total Revenue	32,416,641	26,444,449
Housing cost of sales	27,318,874 418,980	23,050,154
Total Cost of Sales	27,737,854	23,050,154
Gross margin	4,678,787	3,394,295
Selling, general and administrative expense	2,737,022	2,205,573
Operating earnings	1,941,765 27,393	1,188,722 113,891
Net earnings	\$ 1,969,158	\$ 1,302,613
Net earnings per common share	\$ 0.97	\$ 0.64
Weighted average common shares outstanding	2,027,776	2,027,776

</TABLE>

See accompanying notes to unaudited combined financial statements.

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### MONTEREY HOMES

COMBINED STATEMENTS OF SHAREHOLDERS' EQUITY FOR THE YEAR ENDED DECEMBER 31, 1995 AND THE SIX MONTHS ENDED JUNE 30, 1996 (UNAUDITED)

<table></table>	
<\$>	<c></c>
Balance at December 31, 1994	\$ 6,897,533
Net earnings	6,400,946
Issuance of common stock	4,000
Distributions to shareholders	(4,194,000)
Balance at December 31, 1995	9,108,479
Net earnings	1,969,158
Distributions to shareholders	(3,134,000)
Balance at June 30, 1996	\$ 7,943,637

  |See accompanying notes to unaudited combined financial statements.

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### MONTEREY HOMES

COMBINED STATEMENTS OF CASH FLOWS FOR THE SIX MONTHS ENDED JUNE 30, 1996 AND 1995 (UNAUDITED)

<TABLE> <CAPTION>

	1996	1995
<\$>	<c></c>	<c></c>
Cash flows from operating activities:  Net earnings	\$ 1,969,158	\$ 1,302,613
Depreciation and amortization.  Increase in real estate under development.  Increase in receivables.  (Increase) decrease in option deposits.  (Increase) decrease in other assets.  Decrease in accounts payable.  Decrease in accrued liabilities.  Increase in home sale deposits.	(28,827) 722,807 (11,486) (1,632,521)	(15,643,585) (375,491) (674,914) 534,608 (92,647) (163,514)
Net cash used in operating activities	(7,956,052)	(13,809,515)
Cash flows from investing activities: Purchases of property and equipment	(15,678)	
Net cash used by investing activities		(49,650)
Cash flows from financing activities:		

Borrowings	24,210,441	16,137,339
Repayment of borrowings	(16, 451, 367)	(5,915,340)
Distributions to shareholders	(3,134,000)	(3,194,000)
Net cash provided by financing activities	4,625,074	7,027,999
Net decrease in cash and cash equivalents	(3,346,656)	(6,831,166)
Cash and cash equivalents at beginning of period	4,959,930	7,398,414
Cash and cash equivalents at end of period	\$ 1,613,274	\$ 567,248
	========	========

</TABLE>

See accompanying notes to unaudited combined financial statements.

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### MONTEREY HOMES

NOTES TO INTERIM COMBINED FINANCIAL STATEMENTS

JUNE 30, 1996 AND 1995

(UNAUDITED)

### (1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The interim combined financial statements include the accounts of Monterey Homes Corporation (MHC), Monterey Management, Inc. (MMI), Monterey Homes -- Tucson Corporation (MH-TC), and Monterey Management -- Tucson, Inc. (MM-TI) (collectively, the "Company"), which are subject to common ownership. All material balances and transactions between the combined entities have been eliminated.

The Company began operations during 1985 with MMI conducting all phases of the home-building activities from acquiring and developing real estate to the construction and sale of finished homes. Effective with the incorporation of MHC on January 9, 1992, the responsibility for all marketing and selling activity was assumed by MHC. In June 1995, the Company began operations in Tucson, Arizona. MM-TI was incorporated June 1, 1995 for the purpose of performing all construction and development activity in Tucson. MH-TC was incorporated June 1, 1995 for the purpose of performing all sales and marketing activity in Tucson.

The Company currently conducts home building operations solely in the Phoenix and Tucson, Arizona markets, which is significantly impacted by the strength of the surrounding real estate market and level of interest rates offered on home mortgage loans. The Arizona real estate market is currently experiencing strong growth and current home mortgage interest rates are favorable for home buyers and sellers. However, a sudden decline in Arizona real estate market or an increase in interest rates could have a significant impact on the Company's operating results and estimates made by management. The Company utilizes various suppliers and subcontractors and is not dependent on individual suppliers or subcontractors.

In the opinion of management, the unaudited interim data reflects all adjustments, consisting only of normal adjustments, necessary to fairly present the Company's financial position and results of operations for the periods presented. The results of operations for any interim period are not necessarily indicative of results to be expected for a full fiscal year.

### Real Estate Under Development

Real estate under development includes undeveloped land and developed lots, homes under construction in various stages of completion and completed homes and is stated at historical cost unless expected future net cash flow (undiscounted and without interest charges) are less than such cost; in which case, the inventories would be written down to estimated fair value less costs to sell. Effective January 1, 1996, the Company adopted Statement of Financial Accounting Standard No. 121, which had no material impact on the financial statements. Costs capitalized include direct construction costs for homes, development period interest and certain common costs which benefit the entire subdivision. Cost of sales include land acquisition and development costs, direct construction costs of the home, development period interest and closing costs, and an allocation of common costs. Common costs are allocated on a subdivision by subdivision basis to residential lots based on the number of lots to be built in the subdivision, which approximates the relative sales value method. During the six months ended June 30, 1995 and 1996, the Company incurred interest costs of \$728,000 and \$1,595,000, respectively, of which approximately \$725,000 and \$1,568,000, respectively, was capitalized. Capitalized interest expensed through cost of sales was approximately \$761,000 and \$960,000 for the six months ended June 30, 1995 and 1996, respectively. Interest paid amounted to approximately \$719,000 and \$1,596,000 during the six months ended June 30, 1995 and 1996, respectively.

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### MONTEREY HOMES

included in option deposits until the related land is purchased. Upon purchase of the land, the related option deposits are transferred to real estate under development.

Deferred Subordinated Debt Costs

Deferred subordinated debt costs include legal, underwriting, accounting and other related costs incurred in connection with the \$8,000,000 subordinated debt private placement offering issued on October 17, 1994. The costs are being amortized on a straight line basis over the term of the notes which mature October 15, 2001.

Revenue Recognition

Revenues applicable to homes sold are recognized upon the close of escrow and transfer of title. The Company requires an initial deposit with the signing of a sales contract. All deposits are recorded as home sales deposits and, upon close of escrow and transfer of title, the appropriate amount of revenue is recorded.

Property and Equipment, Net

Property and equipment are recorded at cost. Depreciation is provided using the straight-line method over the estimated useful lives of the assets, which range from three to five years.

Income Taxes

The Company has elected to be taxed as an S Corporation for federal and state income tax purposes. As such, the liability for taxes arising from the transactions of the combined entities is the responsibility of the shareholders and no provision for income taxes as been made in the accompanying financial statements.

Cash and Cash Equivalents

For purposes of the combined statements of cash flows, the Company considers all short-term investments purchased with a maturity of three months or less to be cash equivalents.

Use of Estimates

Management of the Company has made a number of estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the combined financial statements and the reported amount of revenues and expenses during the reporting period to prepare these financial statements in conformity with generally accepted accounting principles. Actual results could differ from those estimates.

Fair Value of Financial Instruments

Statement of Financial Accounting Standards No. 107 Disclosures about Fair Value of Financial Instruments (Statement 107), requires that a company disclose the estimated fair values for its financial instruments. Statement 107 defines the fair value of a financial instrument as the amount at which the instrument could be exchanged in a current transaction between willing parties.

The carrying amounts of the Company's receivables, cash and cash equivalents, option deposits, accounts payable, accrued liabilities and home sale deposits approximate their estimated fair values because of the short maturity of these assets and liabilities. The carrying amount of the Company's notes payable approximates fair value because the notes are at interest rates comparable to market rates based on the nature of the loans, their terms and the remaining maturity. Considerable judgment is required in interpreting market data to develop

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### MONTEREY HOMES

NOTES TO INTERIM COMBINED FINANCIAL STATEMENTS -- (CONTINUED)

the estimates of fair value. Accordingly, these fair value estimates are not necessarily indicative of the amounts the Company pay or receive in actual market transactions.

Reclassifications

Certain December 31, 1995 amounts have been reclassified to conform with the June 30, 1996 financial statement presentation.

(2) REAL ESTATE UNDER DEVELOPMENT

The components of real estate under development at December 31, 1995 and June 30, 1996 are as follows:

<TABLE>

	1995	1996
<s> Homes in production Land held for future development</s>	<c> \$21,064,718 12,864,560</c>	<c> \$25,034,619 18,738,952</c>
ABLE>	\$33,929,278 =======	\$43,773,571 =======

### </TA

### (3) PROPERTY AND EQUIPMENT

Property and equipment consists of the following at December 31, 1995 and June 30, 1996:

<TABLE> <CAPTION>

	DECEMBER 31, 1995	JUNE 30, 1996
<\$>	<c></c>	<c></c>
Computer equipment		\$165,139
Vehicles	88,594	37,794
Furniture and equipment	229,423	252,907
	_	_
	465,828	455 <b>,</b> 840
Less accumulated depreciation	221,343	230,094
	-	-
	\$244,485	\$225 <b>,</b> 746
	======	======

  |  |

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### MONTEREY HOMES

NOTES TO INTERIM COMBINED FINANCIAL STATEMENTS -- (CONTINUED)

### (4) NOTES PAYABLE

Notes payable consist of the following at December 31, 1995 and June 30, 1996:

<TABLE> <CAPTION>

	DECEMBER 31, 1995	JUNE 30, 1996
<\$>	<c></c>	<c></c>
Various construction notes to banks, original maturities of less than one year, interest approximating prime (8.5% at December 31, 1995 and 8.25% at June 30, 1996) plus .5% to 1.0%, payable at the earlier of close of escrow or maturity date, secured by first deeds of trust on land and personal guarantees of the shareholders and a spouse of one of the shareholders	\$ 9,032,246	\$12,609,072
Various acquisition and development notes to banks maturing on dates from May 1997 to December 1999, interest ranging from prime (8.5% at December 31, 1995 and 8.25% at June 30, 1996) plus .5% to 1%, payable at the earlier of funding of construction financing or maturity date, secured by first deeds of trust on land and personal guarantees of the shareholders and a spouse of one of the		
shareholders	7,012,737	11,356,742
unsecured	8,000,000	8,000,000
Other	270,585	108,828
	\$24,315,568	\$32,074,642

The principal payment requirements on notes payable as of June 30, 1996 are as follows:

<TABLE>

<CAPTION>

YEAR	END]	ING
DECEN	1BER	31,

<\$>	<c></c>
1996	\$12,717,900
1997	7,367,220
1998	3,989,522
1999	
2000 and thereafter	8,000,000

</TABLE>

A provision of the senior subordinated debt agreement and related bond indenture required the Company to file a shelf registration statement with the Securities and Exchange Commission by July 31, 1996. If the debt is not registered by July 31, 1996, the Company may be required to pay liquidated damages to the note holders in amount equal to 1% of the outstanding principal of the notes, which shall be payable at the same time and manner as interest on the notes.

Additionally, during the six months ended June 30, 1996, management of the Company determined that certain defaults of the senior subordinated bond indenture may exist relating to excessive distributions made to the shareholders of the Company, intercompany loans made by MMI and MHC to MM-TC and MH-TC and other matters relating to certain interpretations of the bond indenture requirements. In addition, these defaults may have cross-defaulted substantially all of the Company's other outstanding indebtedness, which could result in the acceleration of such indebtedness. Subsequent to June 30, 1996 the Company received a waiver of

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#### MONTEREY HOMES

NOTES TO INTERIM COMBINED FINANCIAL STATEMENTS -- (CONTINUED)

the liquidated damages and defaults from the note holders of the senior subordinated notes through the issuance of a consent solicitation statement.

Available unused commitments under lines of credit, after the receipt of waiver of defaults, amounted to approximately \$24,509,719 at June 30, 1996.

### (5) LEASES

The Company leases office facilities, model homes and equipment under various operating lease agreements.

The following is a schedule of approximate future minimum lease payments for noncancellable operating leases as of June 30, 1996:

<TABLE> <CAPTION> YEAR ENDING DECEMBER 31,

DECEMBER 31,

<s></s>	<(	C>			<c></c>
1996.			 	 	\$194,266
1997.			 	 	233,832
1998.			 	 	210,256
1999.			 	 	145,048
					\$783,402

</TABLE>

Rental expense was \$81,174 and \$94,665 for the six months ended June 30, 1995 and 1996, respectively.

The Company leases office space from a limited liability company with common ownership interest. During the six months ended June 30, 1995 and 1996, the Company paid rent to the related party of \$81,966 and \$83,859, respectively.

### (6) COMMON STOCK

Prior to 1994, shareholders' equity consisted of one class of common stock of MMI and one class of common stock of MHC. Each share of stock had an interest in the net assets of the individual company that issued the stock.

On August 9, 1994, the board of directors of MHC approved an increase in the authorized shares of common stock from 1,000,000 to 10,000,000 and approved a 5,779.16-for-one stock split to shareholders of record on August 11, 1994. In addition, the board of directors authorized the issuance of one million shares of preferred stock, none of which is currently issued. Concurrent with these transactions, the par value of common stock was changed from \$1 per share to no par value. However, the stated value of common shares was reduced such that there was no impact on the book value of outstanding common shares.

On August 9, 1994, the board of directors of MMI approved an increase in the authorized shares of common stock from 200,000 to 10,000,000 and approved a 5,812.96-for-one stock split to shareholders of record on August 11, 1994. In addition, the board of directors authorized the issuance of one million shares of preferred stock at \$.01 par value per share, none of which is currently issued. Concurrent with these transactions, the stated value of the common shares was reduced from \$4.07 per share to \$.0007 per share, such that there was no effect on the book value of the outstanding common shares.

Shareholders' equity of MH-TC and MM-TI each consist of one class of common stock with 1,000,000 shares authorized and 2,000 shares issued at \$1 par value.

As of December 31, 1995 and June 30, 1996, the same two shareholders each held equal amounts of stock for each company.

In connection with the \$8,000,000 subordinated debt private placement memorandum issued on October 11, 1994 by MMI, 400,000 common stock purchase warrants were issued with each warrant being

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### MONTEREY HOMES

### NOTES TO INTERIM COMBINED FINANCIAL STATEMENTS -- (CONTINUED)

exercisable to purchase one common share of MMI stock for \$6.25 per share. The warrants have no readily available public market and are exercisable only upon an initial public offering of MMI or its successor. As of June 30, 1996, virtually no value has been given to the common stock purchase warrants because no current public market exists for such warrants.

#### (7) CONTINGENCIES

The Company is subject to legal proceedings and claims which arise in the ordinary course of business. In the opinion of management, the amount of ultimate liability with respect to these actions will not materially affect the financial position or results of operations of the Company.

#### (8) SUBSEQUENT EVENTS

On September 13, 1996, the Company entered into an Agreement and Plan of Reorganization (the "Merger Agreement") pursuant to which the Company agreed to merge with and into Homeplex Mortgage Investments Corporation ("HPX"), a publicly traded real estate investment trust. Upon consummation of the merger, the operations of the Company would continue and the Company shareholders would enter into employment agreements with the merged entity. Additionally, the on-going operations of the merged entity would be managed by the Company's current management.

The Merger Agreement calls, among other things, for the Company's shareholders to receive distributions out of the Company's equity at an amount such that the remaining equity value of the Company would equal \$2,500,000, as adjusted for certain related costs, immediately prior to the consummation of the merger. The Company's shareholders and warrantholders would then receive a number of HPX common shares equal to three times the value of the Company's book equity divided by the average recent trading value of the HPX common stock. The 16.5% of total shares that are issuable to the Company's warrantholders are to be released upon exercise of such warrants, with all proceeds allocated to the Company's shareholders. Additionally, another 131,840 shares of HPX common stock will be issued to the Company's warrantholders upon exercise of the warrants. The Company's shareholders may also receive an additional 668,160 shares of HPX common stock, subject to (a) certain stock price objectives being met during the five years following the merger and (b) the continued employment of the Company's shareholders at the time of issuance. Also, the Company's shareholders would receive stock options for an additional 1,000,000 shares of HPX common stock which vest over three years.

The merger is subject to approval by the HPX shareholders.

In August 1996, the Company entered into a \$7,500,000 unsecured credit facility with one of its principal lenders. The proceeds from this credit facility, along with available working capital, were used to make a \$9,500,000 distribution to its shareholders in September 1996, prior to entering into the Merger Agreement.

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APPENDIX A

AGREEMENT AND PLAN OF REORGANIZATION

AGREEMENT AND PLAN OF REORGANIZATION

DATED AS OF SEPTEMBER 13, 1996

> BY AND AMONG

HOMEPLEX MORTGAGE INVESTMENTS CORPORATION,

MONTEREY HOMES CONSTRUCTION II, INC.,

MONTEREY HOMES ARIZONA II, INC.,

AND

THE SHAREHOLDERS OF MONTEREY

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### AGREEMENT AND PLAN OF REORGANIZATION

THIS AGREEMENT AND PLAN OF REORGANIZATION is dated as of September 13, 1996, by and among Homeplex Mortgage Investments Corporation, a Maryland corporation ("HPX"), Monterey Homes Construction II, Inc., an Arizona

Options, Warrants and Rights

Subsidiaries

Compensation

Broker's Fees

Contracts

Employees

Schedule 3.2(d)

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corporation ("MHC II"), Monterey Homes Arizona II, Inc., an Arizona corporation ("MHA II," together with MHC II individually a "Monterey Company" and collectively "Monterey"), and the shareholders of Monterey listed on the signature pages hereto (collectively, the "Monterey Shareholders").

WHEREAS, prior to the date hereof, Monterey Homes Corporation, an Arizona corporation ("MHC") and Monterey Management, Inc., an Arizona corporation ("MMI"), were merged with and into MHC II and MHA II, respectively (the "Monterey Mergers") (the term "Monterey" shall include MHC and MMI before the Monterey Mergers);

WHEREAS, prior to the Effective Date, each of MHC II and MHA II shall form a wholly-owned subsidiary ("Newco I" and "Newco II") to which MHC II and MHA II shall transfer and convey substantially all of its respective assets and liabilities (the "Monterey Drop Down") (the Monterey Mergers and the Monterey Drop Down are herein collectively referred to as the "Monterey Transactions");

WHEREAS, the parties hereto desire that after the consummation of the Monterey Transactions each of MHC II and MHA II be merged with and into HPX upon the terms and conditions of this Agreement.

NOW, THEREFORE, the parties hereto hereby approve and adopt this Agreement as a Plan of Reorganization and do mutually covenant and agree as follows:

#### T. THE MERGER

- 1.1 MERGER. On the Effective Date (as that term is hereinafter defined), each of MHC II and MHA II (individually a "Monterey Merging Company") shall be merged with and into HPX, which will be the surviving corporation of the merger, pursuant to the Articles of Merger attached as Exhibit A hereto (collectively, the "Merger").
  - 1.2 EFFECT OF THE MERGER. On the Effective Date:
  - (a) HPX as surviving corporation of the Merger shall change its name to "Monterey Homes Corporation;"
  - (b) the Articles of Incorporation of HPX, as in effect immediately prior to the Effective Date, except as amended by the Articles of Merger attached as Exhibit A hereto, shall be the Articles of Incorporation of HPX as the surviving corporation of the Merger until thereafter amended; and
  - (c) the bylaws of HPX, as in effect immediately prior to the Effective Date, shall be the bylaws of HPX as the surviving corporation of the Merger until thereafter amended. Subject to the foregoing, the additional effects of the Merger shall be as provided in the applicable provisions of the Maryland Corporations and Associations Code (the "MCAC") and the Arizona Business Corporation Act ("ABCA").
  - 1.3 STATUS AND CONVERSION OF SECURITIES.
- (a) CONVERSION OF MONTEREY COMMON STOCK INTO HPX COMMON STOCK. On the Effective Date, each share of common stock of each Monterey Merging Company (collectively the "Monterey Common Stock") issued and outstanding on the Effective Date, by reason of the Merger and without any action on the part of the holders thereof, shall be converted into the Merger Consideration Per Share (as defined below), except that any shares of Monterey Common Stock owned by HPX or held in the treasury of a Monterey Merging Company shall be cancelled and all rights in respect thereof shall cease to exist and no Merger Consideration or other property shall be issued in respect thereof.
- (b) MERGER CONSIDERATION. The term "Merger Consideration Per Share" shall mean for each Monterey Merging Company the Merger Consideration divided by the number of issued and outstanding shares of

common stock of such Monterey Merging Company at the Effective Date. The term "Merger Consideration" shall mean for each Monterey Merging Company (i) a number of shares of common stock of HPX ("HPX Common Stock") equal to (x) the book value of such Monterey Merging Company as of the Effective Date as determined in accordance with generally accepted accounting principles ("GAAP") consistent with those used in connection with Monterey's financial statements referred to in Section 3.1(f) (but reflecting adjustments for warranty reserve, overhead absorption, amortization of capitalized debt costs and deferred bonus as agreed to by the parties prior to the date hereof) and certified by the President and Chief Financial Officer of Monterey (a "Monterey Merging Company Book Value") multiplied by (y) a factor of 3.0 and divided by (z) the fully diluted book value (after giving effect to any outstanding stock options, whether vested or not, which dilute book value (after consideration of any amounts accrued for the related dividend equivalent rights)) per share of HPX Common Stock (the "HPX Book Value") as of the Effective Date as determined in accordance with GAAP in a manner consistent with those used in connection with the HPX's financial statements referred to in Section 3.2(f) and certified by the Chief Executive Officer and Chief Financial Officer of HPX; provided, however, in the event the sum of the Monterey Merging Companies Book Values used in clause (x) as initially determined by Monterey and subsequently verified by  $\mathtt{KPMG}$  Peat Marwick LLP shall be less than \$2,500,000, the Monterey Shareholders shall contribute cash to the Monterey Companies in the amount of such shortfall, and if such sum shall be more than \$2,500,000, the Monterey Companies shall distribute such excess in cash to the Monterey Shareholders, and (ii) a pro rata number of shares of Contingent Stock to be released at the times and subject to the terms set forth in Section 1.3(f)). As soon as practicable, Ernst & Young LLP shall

certify to the HPX Book Value as of the Effective Date. In the event that the HPX Book Value as determined by its independent auditors varies from the determination made by HPX, the Merger Consideration shall be increased or decreased, as the case may be, by the total amount of such difference (an "Adjustment Amount"). If the Adjustment Amount increases the amount of Merger Consideration, HPX shall pay in HPX Common Stock (valued at the HPX Book Value) the Adjustment Amount within five business days after the Adjustment Amount is determined to the Monterey Shareholders. If the Adjustment Amount decreases the amount of Merger Consideration, the Monterey Shareholders shall remit to HPX within five business days after the Adjustment Amount is determined an amount in HPX Common Stock (valued at the HPX Book Value) equal to the Adjustment Amount. Notwithstanding the foregoing, for the purposes of computing the Book Values of each Monterey Merging Company and HPX to be used in the above calculations, all direct expenses related to the Merger are to be treated as if they have been capitalized. Such direct merger expenses are expected to include, among other things, fees payable to accountants and attorneys, filing, printing and mailing costs of the Proxy and Registration Statement, Hart-Scott-Rodino fees and the fees referred to in Schedule 8.1.

- (c) SUBSTITUTION OF HPX COMMON STOCK WITH CASH. HPX shall have the right to substitute an amount of cash equal to the HPX Book Value, as determined above, for as many shares of HPX Common Stock to be issued to the Monterey Shareholders, as HPX determines, in its reasonable discretion, to be necessary to preserve the net operating loss carryovers, capital loss carryovers and built-in losses to which HPX is entitled pursuant to the Internal Revenue Code of 1986, as amended (the "Code") and the regulations thereunder (taking into account the HPX Common Stock to be issued in the Merger and all options previously outstanding and to be issued in connection with the Merger) upon written notice to Monterey; provided, however, that the maximum amount of cash that can be substituted by HPX hereunder shall be an amount equal to the HPX Book Value times 200,000. Any substitution shall be made, as nearly as practicable, on a pro rata basis.
- (d) INDEMNIFICATION FUND. HPX shall initially retain from the Merger Consideration, in the same proportion as the Merger Consideration is to be delivered to the Monterey Shareholders pursuant to Section 1.3(b), as security for the indemnification obligations under Article VII, a number of shares of HPX Common Stock issued in the names of the Monterey Shareholders equal to \$500,000 divided by the average closing price for the last five trading days of HPX Common Stock (the "Trading Average") ending with the Effective Date (the "Indemnification Fund"). Every six months thereafter, the Indemnification Fund shall be valued at the Trading Average ending with the last day of each six-month period, with the Monterey Shareholders delivering additional shares of HPX Common Stock or receiving back excess shares of HPX Common Stock to maintain such \$500,000 level less any amount previously applied to a Loss (as defined in

- Section 7.1) as of the end of each period. The Monterey Shareholders may at any time deposit cash with HPX to replace all or a portion of the shares of HPX Common Stock retained by HPX hereunder as all or part of the Indemnification Fund. If shares of HPX Common Stock are applied to the Monterey Shareholders' indemnification obligation, such shares shall be valued as of the immediately preceding valuation date. To the extent not applied to or reserved for such indemnification obligations as provided under Article VII, HPX will release the Indemnification Fund in the same proportion as the Merger Consideration was delivered to the Monterey Shareholders pursuant to Section 1.3(b) on the second anniversary of the Effective Date. The Monterey Shareholders shall be entitled to vote the shares of HPX Common Stock held in the Indemnification Fund.
- (e) WARRANTS. HPX shall also retain from the Merger Consideration in escrow 16.48% of the shares of HPX Common Stock (the "Warrant Stock") issued in the names of the Monterey Shareholders pursuant to Section 1.3(b)(i) for delivery upon the exercise or expiration of warrants to purchase the common stock of MHA II (the "Warrants"), by the holders of the Warrants (the "Warrantholders"). The retention and disbursement of the Warrant Stock (and the exercise proceeds, if any) by HPX shall be governed by a mutually satisfactory agreement among the parties hereto.
- (f) CONTINGENT STOCK. In addition, HPX shall be obligated to issue up to an aggregate of 800,000 shares of HPX Common Stock (the "Contingent Stock") pursuant to a mutually satisfactory agreement among the parties hereto. Pursuant to such agreement, 131,840 shares of the Contingent Stock shall be reserved for issuance upon the exercise of the Warrants held by the Warrantholders (the "Contingent Warrant Stock"). Upon the exercise of a Warrant, the Warrantholder shall receive the number of Shares of Contingent Warrant Stock allocable on a pro rata basis to the Warrant exercised. To the extent any Warrants remain unexercised and expire, any remaining shares of Contingent Warrant Stock shall be issued and released to the Monterey Shareholders. The agreement will provide that the Contingent Stock (other than the Contingent Warrant Stock) shall be issued and released pro rata to each Monterey Shareholder if the price of HPX Common Stock reaches certain levels (as described below) during the five year period following the Effective Date, and if, at the time of such release, such Monterey Shareholder is still employed with HPX pursuant to his Employment Agreement, a form of which is attached hereto as Exhibit B, or such Monterey Shareholder has been terminated without Cause (as defined in such Employment Agreement). The agreement will provide that the Contingent Stock (other than the Contingent Warrant Stock) shall be issued and released as follows: (i) if the closing price of the HPX common stock on the New York Stock Exchange (the "HPX Stock Price") averages \$1.75 for twenty consecutive trading days at any time during the five year period following the Effective Date, then 134,828 shares of

Contingent Stock will be released as soon as practicable but only after the first anniversary of the Effective Date; (ii) if the HPX Stock Price averages \$2.50 for twenty consecutive trading days at any time during the five year period following the Effective Date, then an additional 266,666 shares of Contingent Stock will be released as soon as practicable but only after the second anniversary of the Effective Date; and (iii) if the HPX Stock Price averages \$3.50 for twenty consecutive trading days at any time during the five year period following the Effective Date, then the remaining 266,666 shares of Contingent Stock will be released as soon as practicable but only after the third anniversary of the Effective Date. To illustrate the above, assume that the Effective Date is December 31, 1996 and that the Monterey Shareholders continue their employment through all the release dates mentioned below. If the HPX Stock Price averages \$1.75 for twenty consecutive trading days during the first quarter of 1997, 134,828 shares of Contingent Stock will be released to the Monterey Shareholders on January 1, 1998. If, instead, the HPX Stock Price first averages \$1.75 for twenty consecutive trading days on June 30, 1999, 134,828 shares of the Contingent Stock will be released on that date or as soon thereafter as is practicable. If the HPX Stock Price averages \$3.50 for twenty consecutive trading days in the first quarter of 1997, then 134,828 shares of Contingent Stock will be released on January 1, 1998, 266,666 shares of Contingent Stock will be released on January 1, 1999, and the remaining 266,666 shares of Contingent Stock will be released on January 1, 2000.

(g) FRACTIONAL SHARES. Certificates for fractional shares of HPX Common Stock shall not be issued. The total number of shares of HPX Common Stock that the Monterey Shareholders shall have a right to receive under this Agreement will be rounded up to the nearest whole share of HPX Common Stock.

- (h) EXCHANGE OF CERTIFICATES. After the Effective Date, each holder, other than HPX, of an outstanding certificate or certificates theretofore representing shares of Monterey Common Stock (the "Monterey Stock Certificates"), upon surrender thereof, together with such supporting documentation as HPX shall reasonably require, to such bank, trust company or other person, including HPX, as shall be designated by HPX (the "Exchange Agent"), shall be entitled to receive in exchange therefor a certificate or certificates representing the appropriate number of whole shares of HPX Common Stock into which the shares of Monterey Common Stock theretofore represented by such surrendered certificate or certificates shall have been converted. Until so surrendered, each outstanding certificate theretofore representing shares of Monterey Common Stock shall be deemed for all purposes, other than the payment of dividends or other distributions, if any, in respect of HPX Common Stock to represent the number of whole shares of HPX Common Stock into which the shares of Monterey Common Stock theretofore represented thereby shall have been converted. No dividend or other distribution, if any, payable to holders of shares of HPX Common Stock shall be paid to the holders of certificates theretofore representing shares of Monterey Common Stock; provided, however, that upon surrender and exchange of Monterey Stock Certificates there shall be paid to the record holders of the stock certificate or certificates issued in exchange therefor, the amount, without interest thereon, of dividends and other distributions, if any, which theretofore but subsequent to the Effective Date have become payable with respect to the number of whole shares of HPX Common Stock into which the shares of Monterey Common Stock theretofore represented thereby shall have been converted. If any certificate for shares of HPX Common Stock is to be issued in a name other than that in which the certificate, which immediately prior to the Effective Date represented shares of Monterey Common Stock, surrendered in exchange therefor is registered, it shall be a condition of such exchange that the person requesting such exchange shall pay any transfer or other taxes required by reason of the issuance of certificates for such shares of HPX Common Stock in a name other than that of the registered holder of any such certificate
- (i) REVERSE STOCK SPLIT. In the event that the one-for-three reverse stock split referred to in Section 5.1(c) (i) is approved by the shareholders of HPX and is effected, all the per share calculations referred to in this Agreement and the other agreements referred to herein shall be proportionately adjusted, as nearly as practicable.
- 1.4 HPX TO MAKE SHARES AVAILABLE. Promptly after the Effective Date, HPX shall make available, by causing to be transferred to the Exchange Agent, for the benefit of the Monterey Shareholders, such number of shares of HPX Common Stock as shall be required for conversion in accordance with this Agreement and such shares shall be delivered to the Monterey Shareholders as provided herein.
- 1.5 FURTHER DOCUMENTS. From time to time on and after the Effective Date, as and when requested by HPX or its successors or assigns, the appropriate officers and directors of Monterey as of the Effective Date shall, for and on behalf and in the name of Monterey or otherwise, execute and deliver all such deeds, bills of sale, assignments and other instruments, and shall take or cause to be taken such further or other actions as HPX or its successors or assigns may deem necessary or desirable in order to confirm of record or otherwise to HPX title to and possession of all of the properties, rights, privileges, powers, franchises and immunities of Monterey and otherwise to carry out fully the provisions and purposes of this Agreement.
- 1.6 EFFECTIVE DATE. Subject to and in accordance with the MCAC and the ABCA, the Articles of Merger attached hereto as Exhibit A with respect to the Merger shall be filed with the Secretary of State of the State of Maryland and the Corporation Commission of the State of Arizona at the earliest possible date following the satisfaction or waiver of all conditions precedent which is the

last business day of a calendar month. The Merger shall become effective on the date and time (the "Effective Date") the Articles of Merger attached as Exhibit A hereto are filed with respect to the Merger; provided, however, that in no event shall the Effective Date be prior to December 31, 1996.

1.7 CLOSING OF TRANSFER BOOKS. From and after the Effective Date, the stock transfer books of Monterey shall be closed and no transfer of shares of Monterey Common Stock shall thereafter be made.

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## II. SHAREHOLDER APPROVAL; PROXY AND REGISTRATION FILINGS

2.1 SHAREHOLDER APPROVAL. As promptly as practicable, a meeting of the shareholders of HPX shall be held in accordance with the MCAC to consider and act upon, among other things, the adoption of this Agreement and the other matters referred to in Section 5.1(c). Subject to fiduciary duties under applicable law, the HPX Board of Directors shall recommend and HPX shall use its reasonable best efforts to obtain the shareholder approvals referred to in Section 5.1(c).

## 2.2 PROXY AND REGISTRATION STATEMENTS.

- (a) PREPARATION OF PROXY STATEMENT. HPX and Monterey shall prepare and HPX shall file with the Securities and Exchange Commission (the "SEC") a proxy statement (the "Proxy Statement") and related proxy material to be used in connection with the meeting of the shareholders of HPX referred to in Section 2.1.
- (b) INFORMATION RESPECTING HPX. HPX shall furnish information about HPX for inclusion in the Proxy Statement and the Registration Statement (as defined below). HPX represents and warrants that the information so furnished will not as of the time the Proxy Statement is mailed and on the date of the meeting of shareholders of HPX referred to in Section 2.1 contain any statement which, in the light of the circumstances under which it is made, is false or misleading with respect to any material fact or which omits to state any material fact required to be stated therein or necessary in order to make the statements therein not false or misleading.
- (c) INFORMATION RESPECTING MONTEREY. Monterey shall furnish information about Monterey for inclusion in the Proxy Statement and the Registration Statement. Monterey represents and warrants that the information so furnished will not as of the time the Proxy Statement is mailed and on the date of the meeting of shareholders of HPX referred to in Section 2.1 hereof contain any statement which, in the light of the circumstances under which it is made, is false or misleading with respect to any material fact or which omits to state any material fact required to be stated therein or necessary in order to make the statements therein not false or misleading.
- (d) PREPARATION OF REGISTRATION STATEMENT. HPX shall prepare and file a registration statement, including a form of prospectus (which shall include the Proxy Statement), and one or more amendments thereto, on Form S-4 or other appropriate form covering the shares of HPX Common Stock into which the outstanding shares of Monterey Common Stock are to be converted as set forth in Section 1.3 of this Agreement, including the Contingent Stock and the Warrant Stock and shall use reasonable efforts to cause the registration statement to become effective as promptly as practicable. HPX shall deliver to Monterey copies of the registration statement and each amendment thereto filed or proposed to be filed (and of each related preliminary prospectus). The registration statement and the prospectus, as amended at the time the registration statement becomes effective, are herein called the "Registration Statement" and the "Prospectus." HPX shall advise Monterey (i) when the Registration Statement or any post-effective amendment thereto shall have become effective and when any amendment of or supplement to the Prospectus is filed with the SEC, (ii) when the SEC shall make a request or suggestion for any amendment to the Registration Statement or the Prospectus or for additional information and the nature and substance thereof, and (iii) of the issuance by the SEC of a stop order suspending the effectiveness of the Registration Statement, and shall use reasonable efforts to prevent the issuance of a stop order, and if such an order shall be issued, to obtain the withdrawal thereof at the earliest possible time. HPX represents and warrants to Monterey that the Registration Statement and the Prospectus (including the information therein provided by Monterey and assuming its accuracy and completeness) and any other amendments and supplements thereto, will, when they become effective, comply as to form in all material respects to the requirements of the Securities Act of 1933, as amended, and the rules and regulations thereunder, and will not contain any untrue statement of a material fact or omit to state a material fact required to be stated therein or necessary to make the statements therein not misleading; provided, however, that HPX makes no representation or warrantv as to statements or omissions therein relating to Monterey.

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(e) AMENDMENTS TO PROXY STATEMENT AND REGISTRATION STATEMENT. If, at any time prior to the meeting of the shareholders of HPX, it shall be necessary to amend or supplement the Proxy Statement or the Registration Statement to correct any statement or omission with respect to HPX or Monterey in order to comply with any applicable legal requirements, HPX or Monterey, as the case may be, shall supply the necessary information. To the extent necessary to comply with applicable legal requirements, HPX shall amend or supplement the Proxy Statement and the Registration Statement.

- 3.1 REPRESENTATIONS AND WARRANTIES OF MONTEREY. Each of Monterey and the Monterey Shareholders represents and warrants to HPX as follows:
  - (a) DUE INCORPORATION, GOOD STANDING AND QUALIFICATION. Each Monterey Company is a corporation duly organized, validly existing and in good standing under the laws of the jurisdiction of its incorporation or organization with all requisite corporate power and authority to own, operate and lease its properties and to carry on its business as now being conducted. Each Monterey Company is not subject to any material disability or liability by reason of the failure to be duly qualified as a foreign corporation for the transaction of business or to be in good standing under the laws of any jurisdiction. Schedule 3.1(a) sets forth each jurisdiction in which each Monterey Company is qualified to do business.
  - (b) CORPORATE AUTHORITY. Each Monterey Company has the corporate power and authority to enter into this Agreement and to carry out the transactions contemplated hereby (which for all purposes hereof shall include the Monterey Drop Down). The Board of Directors of each Monterey Company and the Monterey Shareholders have unanimously approved and duly authorized the execution, delivery and performance of this Agreement, the Merger and the other transactions contemplated hereby.
  - (c) CAPITALIZATION. The authorized capitalization of MHC II consists solely of 2,000,000 shares of common stock, par value \$.00017 per share, of which 1,155,832 shares are validly issued and outstanding, fully paid and non-assessable; and the authorized capitalization of MHA II consists solely of 2,000,000 shares of common stock, par value \$.0007 per share, of which 871,944 shares are validly issued and outstanding, fully paid and non-assessable. All of the outstanding Monterey Common Stock is owned by the Monterey Shareholders, free and clear of all claims, liens, charges and encumbrances.
  - (d) OPTIONS, WARRANTS AND RIGHTS. Except as set forth in Schedule 3.1(d), Monterey has no outstanding options, warrants, or other rights to purchase, or convert any obligation into, any shares of Monterey capital stock. Upon the Effective Date, the Warrants shall represent the right to acquire an aggregate of not more than 16.48% of the shares of HPX Common Stock to be issued to the Monterey Shareholders pursuant to Section 1.3(b)(i) and 131,840 shares of Contingent Warrant Stock, subject to further adjustment for events occurring after the Effective Date pursuant to that certain Warrant Agreement dated October 17, 1994.
  - (e) SUBSIDIARIES. Except as set forth on Schedule 3.1(e), Monterey does not directly or indirectly own an interest in any other person, corporation, partnership, joint venture or other business association.
  - (f) FINANCIAL STATEMENTS. The combined balance sheets of Monterey, as of December 31, 1995 and 1994 and the combined statements of earnings, shareholders' equity and cash flows of Monterey for the three years ended December 31, 1995 and all related schedules and notes to the foregoing, have been certified by KPMG Peat Marwick LLP, independent auditors. The foregoing financial statements and the unaudited combined balance sheet of Monterey as of June 30, 1996 and the unaudited combined statements of earnings and shareholders' equity of Monterey for the six months ended June 30, 1996 and related schedules and notes to the foregoing, have been prepared in accordance with GAAP applied on a consistent basis, are correct and complete and fairly present in all material respects the financial condition, results of operations and changes in financial condition and shareholders' equity of Monterey for the periods indicated (subject, in the case of unaudited statements, to normal year-end audit adjustments). Except as set forth in Schedule 3.1(f), Monterey does not have any material liabilities or obligations of a type which would be included in a balance sheet (or the notes thereto) prepared in

accordance with GAAP, whether related to tax or non-tax matters, accrued or contingent, due or not yet due, liquidated or unliquidated, or otherwise except as and to the extent disclosed or reflected in the most recent historical combined balance sheets of Monterey or incurred since the date thereof in the ordinary course of business.

(g) NO MATERIAL CHANGE. Except as set forth in Schedule 3.1(g), since June 30, 1996, there has not been (i) any material adverse change in the financial condition, business, properties, assets or results of operations of Monterey, taken as a whole (other than changes resulting from general economic or market conditions over which Monterey has no control), (ii) any loss or damage (whether or not covered by insurance) to any of the assets or properties of Monterey which materially affects or impairs its ability to conduct its business, (iii) any event or condition of any character which has materially and adversely affected the business or prospects (financial or otherwise) of Monterey (other than changes resulting from general economic or market conditions over which Monterey has no control), or (iv) any mortgage or pledge of any material amount of the assets or properties of Monterey, or any indebtedness incurred by Monterey other than indebtedness to fund the Distributions referred to in Section 4.1(i) and indebtedness, not material in the aggregate to Monterey, incurred in the ordinary course of business.

- (h) TITLE TO PROPERTIES; HOME INVENTORY. Monterey has good and marketable title to all of its material real and personal properties, including all properties reflected in the most recent combined balance sheet listed in Section 3.1(f), or acquired subsequent to the dates thereof (except properties disposed of subsequent to such dates in the ordinary course of business). Except as set forth in Schedule 3.1(h), such assets and properties are not subject to any mortgage, pledge, lien, claim, encumbrance, charge, security interest or title retention or other security arrangement except for assets and properties subject to leases and liens for the payment of federal, state and other taxes, the payment of which is neither delinquent nor subject to penalties (other than those being contested in good faith), and except for other liens and encumbrances incidental to the conduct of the business of Monterey or the ownership of its assets or properties which were not incurred in connection with the borrowing of money or the obtaining of advances, and which do not in the aggregate materially detract from the value of the assets or properties of Monterey or materially impair the use thereof in the operation of its business, except as disclosed in the most recent combined balance sheet (including the notes thereto) listed in Section 3.1(f). All leases pursuant to which Monterey leases any material amount of real or personal property are valid and effective in accordance with their respective terms. Schedule 3.1(h) sets forth a true and complete summary as of June 30, 1996 by dollar amounts of all lots and work in process (including related debt), and backlog of home purchase contracts of the Monterey Companies. The lot inventory and work in process included in the most recent combined balance sheet listed in Section 3.1(f) properly reflect the recorded value of such lots and work in process in accordance with GAAP and the Monterey Companies normal inventory valuation policy of stating inventories at the lower of cost or market.
- (i) LITIGATION. There are no claims, actions, suits, proceedings, arbitrations or other litigation pending or, to the knowledge of Monterey or the Monterey Shareholders, threatened against or directly affecting Monterey, at law or in equity, or before or by any federal, state, municipal or other department, commission, board, bureau, agency or instrumentality which, if determined adversely to Monterey, would individually or in the aggregate have a material adverse effect on the business, assets, properties, operations or prospects or on the condition, financial or otherwise, of Monterey, taken as a whole.
- (j) INTELLECTUAL PROPERTY RIGHTS AND LICENSES. Monterey is not subject to any material disability or liability by reason of its failure to possess any trademark, trademark right, trade name, trade name right or license.
- (k) NO VIOLATION; VALID CONSENTS. Except as set forth in Schedule 3.1(k), the execution and delivery of this Agreement and the consummation of the transactions contemplated hereby will not violate, require a consent or result in a breach by Monterey of, or constitute a default under, or conflict with, or cause any acceleration of any material obligation with respect to (i) any provision or restriction of any charter or bylaw of Monterey, or (ii) any provision or restriction of any material loan, indenture.

mortgage, lien, lease, agreement, contract, instrument, order, judgment, award, decree, law, statute, ordinance or regulation or any other material restriction of any kind or character to which any material assets or properties of Monterey is subject or by which Monterey is bound. Monterey has received valid and irrevocable consents to this Agreement, the Monterey Transactions, the Distributions referred to in Section 4.1(i) and the other transactions contemplated hereby from the requisite holders of the 13.0% Senior Subordinated Notes Due 2001 issued by MMI (the "Notes").

(1) TAXES. Except as set forth in Schedule 3.1(1), Monterey has filed all material federal, state, foreign, local and other tax returns and reports required to be filed, and has paid in full all taxes and assessments required to be shown as due thereon (together with all interest, penalties, assessments and deficiencies assessed in connection therewith which have become due or are not being contested in good faith). Such tax returns and reports are correct in all material respects. The amounts set up as reserves for taxes on the financial statements described in Section 3.1(f) above are sufficient in the aggregate for the payment of all unpaid taxes (including any interest or penalties thereon) whether or not disputed, accrued or applicable. There is no material dispute, claim, ongoing audit or administrative proceeding concerning any tax liability of Monterey either (i) claimed or raised by any authority in writing or (ii) as to which Monterey or the Monterey Shareholders have knowledge based upon personal contact with any agent of such authority. Monterey is not a party to any tax allocation or sharing agreement. Monterey (i) has not been a member of an affiliated group filing a consolidated federal income tax return and (ii) does not have any liability for the taxes of any person under Treasury Regulation Section 1.1502-6 (or any similar provision of state, local or foreign law), as a transferee or successor, by contract, or otherwise. Each Monterey Company is an "S corporation" under the Code, has had in effect since its respective corporate inception a valid, binding, timely filed election to be taxed pursuant to Subchapter S of the Code, and is not liable for any federal income taxes as a "C-corporation" under the Code.

- (m) CONTRACTS. Except as set forth in Schedule 3.1(m), Monterey is not a party to (i) any plan or contract providing for bonuses, pensions, options, stock purchases, deferred compensation, retirement payments or profit sharing, (ii) any collective bargaining or other contract or agreement with any labor union, (iii) any material lease, installment purchase agreement or other contract with respect to any real or personal property used or proposed to be used in its operations, except, in each case, items included within aggregate amounts disclosed in the most recent combined balance sheet listed in Section 3.1(f), (iv) any employment agreement or other similar arrangement not terminable upon thirty (30) days or less notice without penalty to it or providing for any severance, termination or other payment or benefit upon a change in control of any Monterey Company, (v) any contract or agreement for the purchase of any commodity, material, fixed asset or equipment in excess of \$100,000 or any contract or agreement creating an obligation of \$100,000 or more in each case which by its terms does not terminate or is not terminable without penalty to it within one year after the date hereof (excluding for purposes hereof home sales contracts, subcontractors' agreements, real property option agreements and real property purchase agreements in the ordinary course of business), (vi) any loan agreement, indenture, promissory note, conditional sales agreement or other similar type of arrangement, (vii) any material license agreement, or (viii) any contract which is reasonably likely to result in a material loss or obligation to it. Except as disclosed in Schedule 3.1(m), all material contracts, agreements and other arrangements to which Monterey is a party are valid and enforceable in accordance with their terms; Monterey has performed all material obligations required to be performed to date; Monterey is not in material default or in arrears under the terms of any of the foregoing; and to the knowledge of Monterey and the Monterey Shareholders, no condition exists or event has occurred which, with the giving of notice or lapse of time or both, would constitute a material default under any of them.
- (n) PERMITS; COMPLIANCE WITH LAW AND OTHER REGULATIONS. Monterey has all material franchises, grants, authorizations, licenses, permits, easements, variances, exemptions, consents, certificates, approvals and orders necessary to own, lease, develop, sell and operate its properties and to carry on its business as it is now being conducted (collectively, the "Monterey Permits"), and there is no action, proceeding or, to the knowledge of Monterey, investigation pending or threatened regarding suspension or cancellation of any of the Monterey Permits. Since December 31, 1992, Monterey has not been subject to or have

been threatened with any material fine, penalty, liability or disability as the result of its failure to comply with any requirement of federal, state, local or foreign law or regulation (including those relating to the employment of labor) or any requirement of any governmental body or agency having jurisdiction over it, its properties, the conduct of its business, the use of its assets and properties or any premises occupied by it.

- (o) INSURANCE. Monterey maintains in full force and effect insurance coverage on its assets, properties, premises, operations and personnel in such amounts and against such risks and losses as are adequate and customary for the business engaged in by Monterey.
- (p) MINUTE BOOKS. The minute books of Monterey previously provided to HPX accurately reflect all actions taken by its shareholders and directors, as such, since incorporation.
- (q) EMPLOYEES. Except as set forth in Schedule 3.1(q), Monterey has never maintained or contributed to any "employee benefit plan," as such term is defined in Section 3(3) of the Employee Retirement Income Security Act of 1974, as amended ("ERISA"), including, without limitation, any stock option plan, stock purchase plan, defined benefit plan, deferred compensation plan or other similar employee benefit plan. With respect to each plan listed on such Schedule, Monterey has performed all material obligations required to be performed by it under each such plan, each such plan has been established and maintained in all material respects in accordance with its terms and all applicable statutes and regulations and there exist no unfunded liabilities with respect to any of such plans. Monterey has never contributed to any "multi-employer pension plan," as such term is defined in Section 3(37)(A) of ERISA.
- (r) ACCURACY OF STATEMENTS. To the best knowledge of the Monterey Shareholders and Monterey, neither this Agreement (including the Schedules hereto) nor any certificate furnished or to be furnished by Monterey or the Monterey Shareholders to HPX in connection with this Agreement or any of the transactions contemplated hereby contains or will contain an untrue statement of a material fact or omits or will omit to state a material fact necessary to make the statements contained herein or therein, in light of the circumstances under which they are made, not misleading.
- (s) AGREEMENTS WITH AFFILIATES. Except as set forth in Schedule 3.1(s), Monterey is not a party to any material agreement or contract with any Affiliate of Monterey or HPX, other than this Agreement. For purposes of this Agreement, the term "Affiliate" means, with respect to any person, (i) each person that, directly or indirectly, owns or controls, whether beneficially or as a trustee, guardian or other fiduciary, 5% or more of the shares having ordinary voting power in the election of directors of such person, (ii) each person that controls, is controlled by or is under

common control with such person or any Affiliate of such person or (iii) each of such person's officers, directors, joint venturers and partners.

(t) ENVIRONMENTAL MATTERS. Except as set forth in Schedule 3.1(t), to the knowledge of Monterey and the Monterey Shareholders, (i) the properties, operations, and activities of Monterey are in compliance in all material respects with all applicable Environmental Laws (as defined below); (ii) Monterey and the properties and operations of Monterey are not subject to any existing, pending, or threatened action, suit, claim, investigation, inquiry, or proceeding by or before any governmental entity under any Environmental Laws; (iii) all material notices, permits, licenses, or similar authorizations, if any, required to be obtained or filed by Monterey under any Environmental Laws in connection with any aspect of the business of Monterey have been duly obtained or filed and will remain valid and in effect after the Effective Date and Monterey is in material compliance with the terms and conditions of all such notices, permits, licenses, and similar authorizations; (iv) there are no physical or environmental conditions existing on any property of Monterey or resulting from the operations or activities of Monterey, past or present, at any location, that would give rise to any material on-site or off-site remedial obligations imposed on Monterey under any Environmental Laws; (v) there has been no material release of hazardous substances or any pollutant or contaminant into the environment by Monterey; and (vi) Monterey has made available to HPX all internal and external environmental audits and studies and all correspondence on substantial environmental matters in the possession of Monterey relating to any of the current or former properties or operations of Monterey.

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For purposes of this Agreement, the term "Environmental Laws" means any and all laws, statutes, ordinances, rules, regulations, or orders of any governmental entity pertaining to health or the environment currently in effect in any and all jurisdictions in which the parties hereto own property or conduct business, including without limitation, the Clean Air Act, as amended, the Comprehensive Environmental, Response, Compensation, and Liability Act of 1980 ("CERCLA"), as amended, the Federal Water Pollution Control Act, as amended, the Occupational Safety and Health Act of 1970, as amended, the Resource Conservation and Recovery Act of 1976 ("RCRA"), as amended, the Safe Drinking Water Act, as amended, the Toxic Substances Control Act, as amended, the Hazardous & Solid Waste Amendments Act of 1984, as amended, the Superfund Amendments and Reauthorization Act of 1986, as amended, the Hazardous Materials Transportation Act, as amended, the Oil Pollution Act of 1990, any state laws implementing the foregoing federal laws, and all other environmental conservation or protection laws. For purposes of this Agreement, the terms "hazardous substance" and "release" have the meanings specified in CERCLA and RCRA, and the term "disposal" has the meaning specified in RCRA; provided, however, that to the extent the laws of the state in which the property is located establish a meaning for "hazardous substance," "release," or "disposal" that is broader than that specified in either CERCLA or RCRA, such broader meaning will apply.

- (u) INTENT OF SHAREHOLDERS. Except for dispositions to the Warrantholders upon the exercise of the Warrants, the Monterey Shareholders have no present plan or intention to sell, exchange or otherwise dispose of any of the shares of HPX Common Stock to be received by them in exchange for the shares of outstanding Monterey Common Stock, and will have no such plan or intention on and as of the Effective Date.
- (v) NO INTENT TO EVADE TAX CODE. No economic direct or indirect ownership interest in shares of HPX Common Stock, either before or after the Merger, has been, or will be on and after the Merger, structured by any individual Monterey Shareholder, or entity (as defined in the Treasury Regulations (the "Tax Regulations") promulgated under Section 382 of the Code, hereinafter "Entity") which includes a Monterey Shareholder, to avoid treating an individual or Entity as a "5-Percent Shareholder" (as defined in the Tax Regulations) of HPX, or to permit HPX to rely on the presumption provided in Section 1.382-2T(g)(5)(i)(B) of the Tax Regulations (regarding the treatment of 5-Percent Shareholders who reduce their ownership interest in a loss corporation to less than 5%), for a principal purpose of circumventing the limitation of Section 382 of the Code with respect to HPX.
- (w) OWNERSHIP OF HPX COMMON STOCK AFTER THE MERGER. Except as set forth in Schedule 3.1(w), the HPX Common Stock to be acquired by the Monterey Shareholders in the Merger will be (i) the only HPX Common Stock owned by the Monterey Shareholders, and (ii) the only HPX Common Stock whose ownership can be attributed (pursuant to Section 382 of the Code or the Tax Regulations) to the Monterey Shareholders.
- (x) OPTIONS TO ACQUIRE HPX COMMON STOCK. Except for the agreement referred to in Section 1.3(e) with respect to the Warrants, no person will have an immediate or contingent right to acquire any of the HPX Common Stock acquired by the Monterey Shareholders pursuant to a purchase agreement, option, pledge, security agreement or any other type of instrument, other than pursuant to an option, pledge and/or security agreement in a typical lending transaction subject to customary commercial conditions which is described in Section 1.382-4(d) (7) (ii) of the Tax Regulations.

- 3.2 REPRESENTATIONS AND WARRANTIES OF HPX. HPX represents and warrants to Monterey and the Monterey Shareholders as follows:
  - (a) DUE INCORPORATION, GOOD STANDING AND QUALIFICATION. HPX and each of its subsidiaries is a corporation duly organized, validly existing and in good standing under the laws of the jurisdiction of its incorporation with all requisite corporate power and authority to own, operate and lease its properties and to carry on its business as now being conducted. Neither HPX nor any of its subsidiaries is subject to any material disability or liability by reason of the failure to be duly qualified as a foreign corporation for the transaction of business or to be in good standing under the laws of any jurisdiction. Schedule 3.2(a) sets forth each jurisdiction in which HPX and its subsidiaries are qualified to do business.

- (b) CORPORATE AUTHORITY. HPX has the corporate power and authority to enter into this Agreement and (subject to requisite approval of the shareholders of HPX) to carry out the transactions contemplated hereby. The Board of Directors of HPX has duly authorized the execution, delivery and performance of this Agreement, the Merger and the other transactions contemplated hereby. The execution, delivery and performance of this Agreement, the Merger and the other transactions contemplated hereby have been approved by a committee of all the disinterested directors of HPX within the meaning of Section 10-2741(D) of the ABCA, to the extent such statutory provision is applicable to HPX. The Board of Directors of HPX has adopted a resolution that any business combination with any Monterey Shareholder or any affiliate thereof shall be exempted from the provisions of Section 3-602 of the MCAC and that the shares of HPX Common Stock to be issued hereunder shall not be deemed to be "control shares" within the meaning of Section 3-701 of the MCAC. The Merger requires the approval of the holders of a majority of the issued and outstanding shares of  $\ensuremath{\mathsf{HPX}}$ Common Stock.
- (c) CAPITALIZATION. The authorized capitalization of HPX consists of 50,000,000 shares of common stock, \$.01 par value, of which 9,716,517 shares are issued and outstanding as of June 30, 1996. All of the issued and outstanding shares of capital stock of HPX and each of its subsidiaries have been duly authorized and validly issued and are fully paid and nonassessable.
- (d) OPTIONS, WARRANTS AND RIGHTS. Except as set forth in Schedule  $3.2\,(d)$ , neither HPX nor any of its subsidiaries has outstanding any options, warrants, or other rights to purchase, or convert any obligation into, any shares of its capital stock.
- (e) SUBSIDIARIES. Schedule 3.2(e) sets forth (i) the name, jurisdiction of incorporation and list of shareholders of each subsidiary of HPX and (ii) the name and description of every other person, corporation, partnership, joint venture or other business association in which HPX directly or indirectly owns a material interest. The outstanding shares of capital stock of the subsidiaries of HPX owned by HPX or any of its subsidiaries are owned free and clear of all claims, liens, charges and encumbrances.
- (f) FINANCIAL STATEMENTS. The consolidated balance sheets of HPX as of December 31, 1995 and 1994 and the consolidated statements of income, shareholders' equity and cash flows of HPX and its subsidiaries for the  $\,$ three years ended December 31, 1995, and all related schedules and notes to the foregoing, have been certified by Ernst & Young LLP, independent public accountants. All of the foregoing financial statements as well as the unaudited consolidated balance sheet of HPX and its subsidiaries as of June 30, 1996 and the unaudited consolidated statements of income and cash flow of HPX and its subsidiaries for the six months ended June 30, 1996, and all related schedules and notes to such have been prepared in accordance with GAAP applied on a consistent basis, are correct and complete and fairly present in all material respects the financial condition, results of operations and changes of financial condition and shareholders' equity of HPX and its subsidiaries for the periods indicated (subject, in the case of unaudited statements, to normal year-end audit adjustments). Neither  $\ensuremath{\mathsf{HPX}}$ nor any of its subsidiaries has any material liabilities or obligations of a type which would be included in a balance sheet (or the notes thereto) prepared in accordance with GAAP, whether related to tax or non-tax matters, accrued or contingent, due or not yet due, liquidated or unliquidated or otherwise, except as and to the extent disclosed or reflected in the consolidated balance sheet of HPX and its subsidiaries as of June 30, 1996, or incurred since June 30, 1996, in the ordinary course of business.
- (g) NO MATERIAL CHANGE. Since June 30, 1996, there has not been (i) any material adverse change in the financial condition, business, properties, assets or results of operations of HPX and its subsidiaries taken as a whole (other than changes resulting from general economic or market conditions over which HPX has no control), (ii) any loss or damage (whether or not covered by insurance) to any of the assets or properties of HPX or its subsidiaries which materially affects or impairs their ability to conduct their respective businesses, (iii) any event or condition of any character which has materially and adversely affected the business or prospects (financial or otherwise) of HPX and its subsidiaries taken as a whole (other than changes resulting from general economic or market conditions over which HPX has no control), or (iv) any mortgage or pledge

of its subsidiaries, or any indebtedness incurred by HPX or any of its subsidiaries, other than indebtedness, not material in the aggregate, incurred in the ordinary course of business.

- (h) TITLE TO PROPERTIES. HPX and its subsidiaries have good and marketable title to all of their respective material real and personal properties, including all properties reflected in the consolidated balance sheet as of June 30, 1996, or acquired subsequent to June 30, 1996 (except property disposed of subsequent to that date in the ordinary course of business). Such assets and properties are not subject to any mortgage, pledge, lien, claim, encumbrance, charge, security interest or title retention or other security arrangement except for customary liens securing mortgage-related obligations, assets and properties subject to leases and liens for the payment of federal, state and other taxes, the payment of which is neither delinquent nor subject to penalties, and except for other liens and encumbrances incidental to the conduct of the business of HPX and its subsidiaries or the ownership of their respective assets or properties which were not incurred in connection with the borrowing of money or the obtaining of advances, and which do not in the aggregate materially detract from the value of the assets or properties of HPX and its subsidiaries taken as a whole or materially impair the use thereof in the operation of their respective businesses, except in each case as disclosed in the consolidated balance sheet (including the notes thereto) as of June 30, 1996. All leases pursuant to which HPX or any of its subsidiaries leases any material amount of real or personal property are valid and effective in accordance with their respective terms.
- (i) LITIGATION. There are no claims, actions, suits, proceedings, arbitrations or other litigation pending or, to the knowledge of HPX, threatened against or directly affecting HPX or any of its subsidiaries, at law or in equity, or before or by any federal, state, municipal or other department, commission, board, bureau, agency or instrumentality which, if determined adversely to HPX or its subsidiaries, would individually or in the aggregate have a materially adverse effect on the business, assets, properties, operations or prospects or on the condition, financial or otherwise, of HPX and its subsidiaries, taken as a whole.
- (j) INTELLECTUAL PROPERTY RIGHTS AND LICENSES. Neither HPX nor any of its subsidiaries is subject to any material disability or liability by reason of its failure to possess any trademark, trademark right, trade name, trade name right or license.
- (k) NO VIOLATION. Except as set forth on Schedule 3.2(k), the execution and delivery of this Agreement and the consummation of the transactions contemplated hereby will not violate, require a consent (other than the consent of the shareholders of HPX referred to in Section 2.1) or result in a breach by HPX or any of its subsidiaries of, or constitute a default under, or conflict with or cause any acceleration of any material obligation with respect to (i) any provision or restriction of any charter or bylaw of HPX or any of its subsidiaries, (ii) any provision or restriction of any material loan, indenture, mortgage, lien, lease, agreement, contract, instrument, order, judgment, award, decree, law, statute, ordinance or regulation or any other material restriction of any kind or character to which any material assets or properties of HPX or any of its subsidiaries is subject or by which HPX or any of its subsidiaries is bound or (iii) trigger any material obligation or benefits under any employment, change of control, severance or other similar agreements.
- (1) TAXES. HPX and its subsidiaries have filed all material federal, state, foreign, local and other tax returns and reports required to be filed, and have paid in full all taxes and assessments required to be shown as due thereon (together with all interest, penalties, assessments and deficiencies assessed in connection therewith which have become due or are not being contested in good faith). Such tax returns and reports are correct in all material respects. The amounts set up as reserves for taxes on the books of HPX and its subsidiaries are sufficient in the aggregate for the payment of all unpaid taxes (including any interest or penalties thereon), whether or not disputed, accrued or applicable. There is no material dispute, claim, ongoing audit or administrative proceeding concerning any tax liability of HPX and its subsidiaries either (i) claimed or raised by any authority in writing or (ii) as to which HPX or its subsidiaries have knowledge based upon personal contact with any agent of such authority. Neither HPX nor its subsidiaries is a party to any tax allocation or sharing agreement. Neither HPX nor its subsidiaries

- (i) has been a member of an affiliated group filing a consolidated federal income tax return (other than the group consisting of HPX and its subsidiaries) or (ii) has any liability for the taxes of any person (other than HPX and its current and former subsidiaries) under Treasury Regulation Section 1.1502-6 (or any similar provision of state, local or foreign law), as a transferee or successor, by contract, or otherwise.
- (m) CONTRACTS. Except as set forth in Schedule  $3.2\,(m)$ , neither HPX nor any of its subsidiaries is a party to (i) any plan or contract providing for bonuses, pensions, options, stock purchases, deferred compensation,

retirement payments or profit sharing, (ii) any collective bargaining or other contract or agreement with any labor union, (iii) any material lease, installment purchase agreement or other contract with respect to any real or personal property used or proposed to be used in its operations, except, in each case, items included within aggregate amounts disclosed in the consolidated balance sheet of HPX and its subsidiaries as of June 30, 1996, (iv) any employment agreement or other similar arrangement not terminable upon thirty (30) days or less notice without penalty to it or providing for any severance, termination or other payment or benefit upon a change of control of HPX, (v) any contract or agreement for the purchase of any commodity, material, fixed asset or equipment in excess of \$100,000, or any contract or agreement creating an obligation of \$100,000 or more in each case which by its terms does not terminate or is not terminable without penalty to it within one year after the date hereof, (vi) any loan agreement, indenture, promissory note, conditional sales agreement or other similar type of arrangement, (vii) any material license agreement, or (viii) any contract which is reasonably likely to result in a material loss or obligation to it. All mortgage-related securities issued by HPX or any of its subsidiaries and all other material contracts, agreements and other arrangements to which HPX or any of its subsidiaries is a party are valid and enforceable in accordance with their terms; HPX and its subsidiaries have performed all material obligations required to be performed to date; neither HPX nor any of its subsidiaries is in material default or in arrears under the terms of any of the foregoing; and to the knowledge of HPX no condition exists or event has occurred which, with the giving of notice or lapse of time or both, would constitute a material default under anv of them.

- (n) PERMITS; COMPLIANCE WITH LAW AND OTHER REGULATIONS. HPX has all material franchises, grants, authorizations, licenses, permits, easements, variances, exemptions, consents, certificates, approvals and orders necessary to own, lease, develop, sell and operate its properties and to carry on its business as it is now being conducted (collectively, the "HPX Permits"), and there is no action, proceeding or, to the knowledge of HPX, investigation pending or threatened regarding suspension or cancellation of any of the HPX Permits. Since December 31, 1992, neither HPX nor any of its subsidiaries have been subject to or has been threatened with any material fine, penalty or disability as the result of its failure to comply with any requirements of federal, state, local or foreign law or regulation (including those relating to the employment of labor) or any requirement of any governmental body or agency having jurisdiction over it, its properties, the conduct of its business, the use of its assets and properties or any premises occupied by it.
- (o) INSURANCE. HPX and each of its subsidiaries maintains in full force and effect insurance coverage on its assets, properties, premises, operations and personnel in such amounts and against such risks and losses as are adequate and customary for the respective businesses engaged in by HPX and its subsidiaries.
- (p) MINUTE BOOKS. The minute books of HPX and each of its subsidiaries previously provided to Monterey accurately reflect all actions taken by their respective shareholders and directors as such, since incorporation.
- (q) EMPLOYEES. Except as set forth in Schedule  $3.2\,(q)$ , neither HPX nor any of its subsidiaries has ever maintained or contributed to any "employee benefit plan," as such term is defined in Section  $3\,(3)$  of the Employee Retirement Income Security Act of 1974, as amended ("ERISA"), including, without limitation, any stock option plan, stock purchase plan, defined benefit plan, deferred compensation plan or other similar employee benefit plan. With respect to each plan listed on Schedule  $3.2\,(q)$ , HPX has performed all material obligations required to be performed by it under each such plan, each such plan

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has been established and maintained in all material respects in accordance with its terms and all applicable statutes and regulations and there exist no unfunded liabilities with respect to any of such plans. Neither HPX nor any of its subsidiaries has ever contributed to any "multi-employer pension plan," as such term is defined in Section 3(37)(A) of ERISA.

- (r) SEC REPORTS. HPX's report on Form 10-K for the year ended December 31, 1995 filed with the SEC and all subsequent reports and proxy statements filed by HPX thereafter pursuant to Section 13(a) of the Securities Exchange Act of 1934 (the "Exchange Act"), including its Form 10-Q for the quarter ended June 30, 1996, complied in all material respects with the requirements of the Exchange Act and did not contain a misstatement of a material fact or omit to state a material fact required to be stated therein or necessary to make the statements therein not misleading, in each case as of the time the document was filed. Since the filing of such report on Form 10-Q, no other report, proxy statement or other document has been required to be filed by HPX pursuant to Section 13(a) or 14(a) of the Exchange Act which has not been filed.
- (s) ACCURACY OF STATEMENTS. To the best knowledge of HPX, neither this Agreement (including the Schedules hereto) nor any certificate furnished or to be furnished by HPX to Monterey and the Monterey Shareholders in connection with this Agreement or any of the transactions contemplated hereby contains or will contain an untrue statement of a material fact or omits or will omit to state a material fact necessary to make the

statements contained herein or therein, in light of the circumstances under which they are made, not misleading.

- (t) STATUS OF HPX COMMON STOCK TO BE ISSUED. The shares of HPX Common Stock into which the shares of Monterey Common Stock will be converted pursuant to this Agreement, including the Contingent Stock and the Warrant Stock, will be when issued validly authorized and issued, fully paid, nonassessable and listed for trading on the New York Stock Exchange.
- (u) RECOMMENDATION OF HPX BOARD OF DIRECTORS. The Board of Directors of HPX has duly approved and duly authorized the Merger and determined that the Merger is fair to and in the best interests of the shareholders of HPX and has unanimously adopted resolutions recommending approval and adoption of this Agreement, the Merger and the transactions contemplated hereby by the shareholders of HPX.
- (v) AGREEMENTS WITH AFFILIATES. Neither HPX nor any of its subsidiaries is a party to any material agreement or contract with any Affiliate of HPX or Monterey, other than this Agreement.
- (w) ENVIRONMENTAL MATTERS. To the knowledge of HPX, (i) the properties, operations, and activities of HPX and its subsidiaries are in compliance in all material respects with all applicable Environmental Laws; (ii) HPX, its subsidiaries and the properties and operations of HPX and its subsidiaries are not subject to any existing, pending, or threatened action, suit, claim, investigation, inquiry, or proceeding by or before any governmental entity under any Environmental Laws; (iii) all material notices, permits, licenses, or similar authorizations, if any, required to be obtained or filed by HPX or its subsidiaries under any Environmental Laws in connection with any aspect of the respective businesses of HPX and its subsidiaries have been duly obtained or filed and will remain valid and in effect after the Effective Date and HPX and its subsidiaries are in material compliance with the terms and conditions of all such notices, permits, licenses, and similar authorizations; (iv) there are no physical or environmental conditions existing on any property of HPX and its subsidiaries or resulting from the operations or activities of  $\ensuremath{\mathsf{HPX}}$  and its subsidiaries, past or present, at any location, that would give rise to any material on-site or off-site remedial obligations imposed on HPX and its subsidiaries under any Environmental Laws; (v) there has been no material release of hazardous substances or any pollutant or contaminant into the environment by HPX and its subsidiaries; and (vi) HPX and its subsidiaries have made available to Monterey and the Monterey Shareholders all internal and external environmental audits and studies and all correspondence on substantial environmental matters in the possession of HPX and its subsidiaries relating to any of the current or former properties or operations of HPX and its subsidiaries.

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(x) CERTAIN INCOME TAX MATTERS. There has not been an "ownership change" of HPX within the meaning of Section 382 of the Code prior to the Effective Date, and the Merger will not cause an "ownership change" of HPX within the meaning of Section 382 of the Code to occur on the Effective Date. To the knowledge of HPX, no economic direct or indirect ownership interest in the HPX Common Stock, either before or after the Merger, has been, or will be on and after the Merger, structured by any individual or Entity with a direct or indirect ownership interest in shares of HPX Common Stock, to avoid treating an individual or Entity as a "5-Percent Shareholder" (as defined in the Tax Regulations) of HPX, or to permit HPX to rely on the presumption provided in Section 1.382-2T(g)(5)(i)(B) of the Tax Regulations (regarding the treatment of 5-Percent Shareholders who reduce their ownership interest in a loss corporation to less than 5%), for a principal purpose of circumventing the limitation of Section 382 of the Code with respect to HPX. HPX has no plan or intention to sell or otherwise dispose of any of the assets of Monterey acquired in the Merger except for dispositions made in the ordinary course of business. HPX has no plan or intention to reacquire any of the HPX Common Stock to be issued in the Merger. HPX intends to continue the historic business of each Monterey Company or use a significant portion of each Monterey Company's historic business assets in a business for a sufficient period of time to satisfy the "continuity of business enterprise" requirement of Section 1.368-1(d) of the Tax Regulations with respect to the Merger.

# IV. COVENANTS

- 4.1 COVENANTS OF MONTEREY. Each of Monterey and the Monterey Shareholders agrees that, unless HPX otherwise agrees in writing, prior to the Effective Date:
  - (a) PRESERVATION OF BUSINESS. Monterey shall use reasonable efforts to (i) preserve intact in all material respects the present business organization of Monterey, (ii) preserve in all material respects the present goodwill and advantageous relationships of Monterey with persons having business dealings with Monterey, and (iii) preserve and maintain in force all material licenses, registrations, franchises, patents, trademarks, copyrights, bonds and other similar rights of Monterey. Monterey shall not enter into any employment agreements with any of its officers or management personnel which may not be canceled without penalty upon notice not exceeding thirty (30) days. Monterey shall maintain in force or replace with reasonably equivalent policies all property, casualty, fiduciary, directors and officers and other forms of insurance

- (b) ORDINARY COURSE. Monterey shall operate its business only in the usual, regular and ordinary course and manner and consistent with past practice. Without limiting the foregoing, except as set forth in Schedule 4.1(b), Monterey shall not (i) encumber or mortgage any property or assets, incur any obligation (contingent or otherwise) or purchase or acquire, or transfer or convey, any material assets or properties or enter into any transaction or make or enter into any contract or commitment except in the ordinary course of business and consistent with past practice or (ii) acquire any stock or other equity interest in any corporation, trust or other entity.
- (c) BOOKS AND RECORDS. Monterey shall maintain its books, accounts and records in the usual, regular and ordinary manner, and on a basis consistent with prior years, and shall comply in all material respects with all laws applicable to it or to the conduct of its business. Monterey shall not write up any of its assets.
- (d) NO ORGANIC CHANGE. Except as expressly contemplated herein or as set forth in Schedule 4.1(d), each Monterey Company shall not (i) amend its Articles of Incorporation or bylaws, (ii) make any change in its capital stock by reclassification, subdivision, reorganization or otherwise, or (iii) merge or consolidate with any other corporation, trust or entity or change the character of its business.
- (e) NO ISSUANCE OF SHARES, OPTIONS, OR OTHER SECURITIES. Except as expressly contemplated herein or as set forth in Schedule 4.1(e), Monterey shall not (i) issue any shares of capital stock, or (ii) grant any option, warrant or other right to purchase or to convert any obligation into shares of Monterey capital stock.

- (f) COMPENSATION. Monterey shall not (i) increase the compensation payable to any elected officer or to other management personnel from the amount payable as of December 31, 1995 except in accordance with normal and customary annual reviews consistent with past practice, (ii) except as set forth on Schedule 4.1(f), introduce or change any pension or profit sharing plan, or any other employee benefit arrangement, except for insubstantial changes necessary to comply with the minimum requirements of the Code or ERISA or (iii) amend, renew, modify or extend any employment, change of control, severance or other similar agreement or arrangement.
- (g) DIVIDENDS AND DISTRIBUTIONS. Except for the 1996 Distribution and the Previously Taxed Earnings Distribution as defined in Section 4.1(i), Monterey shall not declare, make or pay any dividend or other distribution with respect to its equity securities or purchase, redeem or otherwise acquire any of its equity securities.
- (h) CONSENTS AND APPROVALS. Monterey shall use reasonable efforts to obtain all necessary consents and approvals of other persons and governmental authorities to the performance by Monterey of the transactions contemplated by this Agreement. Monterey shall make all filings, applications, statements and reports to all federal and state government agencies or entities which are required to be made prior to the Effective Date by or on behalf of Monterey pursuant to any statute, rule or regulation in connection with the transactions contemplated by this Agreement.

# (i) DISTRIBUTIONS.

- (i) To reduce the book value of Monterey and correspondingly reduce the amount of stock to be issued to the Monterey Shareholders in the Merger, Monterey made certain distributions to the Monterey Shareholders prior to the date hereof. Consistent therewith, Monterey has declared distributions to the Monterey Shareholders independent of the Merger and in accordance with the S corporation distribution rules of Section 1368 of the Code in amounts equal to the 1996 Distribution and the Retained Earnings Distribution (collectively, the "Distributions"). For purposes of this Agreement, the 1996 Distribution is equal to the GAAP earnings of Monterey from January 1, 1996 to the Effective Date multiplied by .40; and the Retained Earnings Distribution is equal to the excess of the shareholders' equity of Monterey as of the Effective Date (after giving effect to the 1996 Distribution) over \$2,500,000. The Monterey Shareholders tendered no consideration in exchange for receipt of the Distributions.
- (ii) Prior to the date hereof, Monterey has paid one hundred percent (100%) of the estimated Distributions. Prior to the Effective Date, Monterey shall pay an amount equal in the aggregate to the excess, if any, of the then estimated Distributions as determined by Monterey over the amounts previously distributed to the Monterey Shareholders. As soon as practicable after the Effective Date, Monterey's independent public accountants shall determine and certify (in accordance with GAAP consistent with those used in connection with Monterey's financial statements referred in Section 3.1(f) (but reflecting adjustments for warranty reserve, overhead absorption, amortization of capitalized debt costs and deferred bonus as agreed to by the parties prior to the date hereof)) the actual amount of the Distributions through and as of the Effective Date. Subject to subparagraph (iii), HPX shall assume

Monterey's obligation to pay, and pursuant thereto shall pay to the Monterey Shareholders an amount in cash equal in the aggregate to the excess, if any, of the Distributions certified by Monterey's independent public accountants over the amounts previously distributed to the Monterey Shareholders (the "Final Distribution"). HPX shall succeed to Monterey's right to be returned, and pursuant thereto the Monterey Shareholders shall return to HPX, an amount in cash equal in the aggregate to the shortfall, if any, of the Distributions certified by Monterey's independent public accountant under the amounts previously distributed to the Monterey Shareholders (the "Return Payment").

(iii) To the extent HPX is obligated to fund the Final Distribution, HPX shall be entitled to full repayment of such obligation, including commercially reasonable interest, by each of Newco I and Newco II to the extent of their determined share. To the extent HPX is entitled to a Return

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Payment, each of Newco I and Newco II, to the extent of their determined share, shall be entitled to all such Return Payments including commercially reasonable interest.

- 4.2 COVENANTS OF HPX. HPX agrees that, unless Monterey and the Monterey Shareholders otherwise agree in writing, prior to the Effective Date:
  - (a) PRESERVATION OF BUSINESS. HPX shall use reasonable efforts to (i) preserve intact in all material respects the present business organization of HPX and its subsidiaries, (ii) preserve in all material respects the present goodwill and advantageous relationships of HPX and its subsidiaries with persons having business dealings with HPX and its subsidiaries, and (iii) preserve and maintain in force all material licenses, registrations, franchises, patents, trademarks, copyrights, bonds and other similar rights of HPX and its subsidiaries. HPX and its subsidiaries shall not enter into any employment agreements with any of their officers or management personnel which may not be canceled without penalty upon notice not exceeding thirty (30) days. HPX and its subsidiaries shall maintain in force or replace with reasonably equivalent policies all property, casualty, fidelity, directors and officers and other forms of insurance which they are presently carrying.
  - (b) ORDINARY COURSE. HPX and its subsidiaries shall operate their business only in the usual, regular and ordinary course and manner and consistent with past practice. Without limiting the foregoing, HPX and its subsidiaries shall not (i) encumber or mortgage any property or assets, incur any obligation (contingent or otherwise) or purchase or acquire, or transfer or convey, any material assets or properties or enter into any transaction or make or enter into any contract or commitment except in the ordinary course of business and consistent with past practice, (ii) acquire any stock or other equity interest in any corporation, trust or other entity or (iii) make any new loans or purchase any residual interests in mortgage securitizations, whether or not in the ordinary course of business, except that HPX and its subsidiaries may extend, renew or modify any existing loans in the ordinary course of business. Notwithstanding the foregoing, nothing in this Section 4.2 shall prohibit or limit the ability of HPX to transfer or convey its residual interests in mortgage securitizations in arm's-length transactions.
  - (c) BOOKS AND RECORDS. HPX and its subsidiaries shall maintain their books, accounts and records in the usual, regular and ordinary manner, and on a basis consistent with prior years, and shall comply in all material respects with all laws applicable to it or to the conduct of its business. HPX and its subsidiaries shall not write up any of their assets.
  - (d) NO ORGANIC CHANGE. Neither HPX nor its subsidiaries shall (i) amend their Articles of Incorporation or bylaws, (ii) make any change in their capital stock by reclassification, subdivision, reorganization or otherwise, or (iii) merge or consolidate with any other corporation, trust or entity or change the character of its business.
  - (e) NO ISSUANCE OF SHARES, OPTIONS OR OTHER SECURITIES. Neither HPX nor its subsidiaries shall (i) issue any shares of capital stock, or (ii) grant any option, warrant or other right to purchase or to convert any obligation into shares of capital stock.
  - (f) COMPENSATION. Except as set forth in Schedule 4.2(f) and except as expressly contemplated by Section 5.2(q), neither HPX nor its subsidiaries shall (i) increase the compensation payable to any elected officer or to other management personnel from the amount payable as of December 31, 1995, except in accordance with normal and customary annual reviews consistent with past practice, (ii) introduce or change any pension or profit sharing plan, or any other employee benefit arrangement, except for insubstantial changes necessary to comply with the minimum requirements of the Code or ERISA or (iii) amend, renew, modify or extend any employment, change of control, severance or other similar agreement or arrangement.
  - (g) DIVIDENDS. Neither HPX nor its subsidiaries shall declare, make or pay any dividend or other distribution with respect to their capital stock; provided, however, so long as HPX is operated as a real estate investment trust (a "REIT") under the Code, HPX shall be allowed to distribute dividends to the shareholders of HPX equal to (i) 95% of its REIT taxable

tion 857(a) (1) (A) (i) of the Code) plus (ii) 95% of the excess of its net income from foreclosure property over the tax imposed on such income by the Code (determined in accordance with Section 857(a) (1) (A) (ii) of the Code) less (iii) any excess noncash income (within the meaning of Section 857(e) of the Code); provided further, however, that HPX shall distribute as a dividend substantially all the net gain (as determined by GAAP) from any sale of a residual interest referred to in Section 4.2(b) in excess of \$100,000.

- (h) CONSENTS AND APPROVALS. HPX shall use reasonable efforts to obtain all necessary consents and approvals of other persons and governmental authorities to the performance by HPX of the transactions contemplated by this Agreement. HPX shall make all fillings, applications, statements and reports to all federal and state government agencies and entities which are required to be made prior to the Effective Date by or on behalf of HPX or its subsidiaries pursuant to any statute, rule or regulation in connection with the transactions contemplated by this Agreement.
- (i) BOARD OF DIRECTORS. Each member of HPX's current Board of Directors, other than Alan D. Hamberlin (the "HPX Nominee"), shall resign as of the Effective Date and the Monterey Shareholders shall designate four nominees for HPX's Board of Directors, two of whom shall be the Monterey Shareholders and two of whom shall not be officers or employees of Monterey or HPX and shall be reasonably satisfactory to HPX (the "Monterey Nominees," together with the HPX Nominee, the "Nominees"). HPX shall include the Nominees in the Proxy Statement for election to the Board of Directors of HPX and HPX shall use reasonable best efforts to obtain a vote of a majority of the shares cast for the election of the Board of Directors in favor of the Nominees. If any of the Nominees shall for any reason cease to serve as a director of HPX at any time prior to the first anniversary of the Effective Date, the vacancy shall be filled by a person selected by the remaining Nominees as the case may be, then serving as directors; provided, however, that if either Monterey Shareholder shall cease to so serve, the vacancy shall be filled by a person selected by the remaining Monterey Shareholder. The HPX Nominee and the Monterey Shareholders shall be nominated for election to the Board of Directors of HPX for a two-year term and the remaining Nominees for a one-year term.
- 4.3 ADDITIONAL COVENANTS OF HPX. For a period of at least two (2) years after the Effective Date, unless approved by a majority of the Independent Directors (as defined below) with respect to paragraphs (a) through (f) and unless approved by a majority of the Independent Directors in which the majority must include the approval of the HPX Nominee with respect to paragraph (g), HPX further agrees that:
  - (a) DIRECTOR COMPENSATION. HPX shall not, directly or indirectly, compensate any person for serving as a director of the Board of Directors of HPX who is not an Independent Director. For purposes of this Agreement, the term "Independent Director" shall mean any person who is not after the Effective Date an officer or employee of HPX.
  - (b) TRANSACTIONS WITH AFFILIATES. HPX shall not, and shall not permit any of its subsidiaries to enter into or be a party to any agreement or transaction with any Affiliate of HPX except in the ordinary course of HPX's or its subsidiaries' business and on terms no less favorable to HPX or its subsidiaries than would be obtained in a comparable arm's length transaction with a person not an Affiliate of HPX. In the event that HPX or any of its subsidiaries proposes to enter into or be a party to any agreement or transaction or a series of agreements or transactions with any Affiliate of HPX involving the purchase, sale or lease of assets or purchase of stock which is required to be reported under the Exchange Act and in which the amount involved exceeds \$60,000 in any fiscal year, HPX shall receive an opinion from HPX's independent auditors or an independent valuation or consulting firm that such agreement or transaction is no less favorable to HPX or its subsidiaries than would be obtained in a comparable arm's length transaction with a person not an Affiliate of HPX. Approval by the Independent Directors shall not be required pursuant to this Section 4.3 for the Monterey Shareholders to purchase any of the Notes which may be put to HPX or any of its subsidiaries after the Effective Date.

- (c) LOANS. HPX shall not make or accrue, or permit any of its subsidiaries to make or accrue, any loans or other advances of money to any shareholder, director or officer of any of them, other than reimbursable expense advances incurred in the ordinary course of HPX's business.
- (d) SHARE REPURCHASES. HPX shall not or permit any of its subsidiaries to repurchase any shares of the common stock of HPX, or any other capital stock of HPX or its subsidiaries, from any Affiliate of HPX or any of its subsidiaries.
- (e) INDEPENDENT DIRECTORS. HPX's Board of Directors shall be comprised of at least two persons who are Independent Directors and one person who is a member of HPX's current Board of Directors.
  - (f) REGISTRATION OF HPX COMMON STOCK. HPX shall register for resale

the shares of HPX Common Stock, including the Contingent Stock and the Warrant Stock, to be issued hereunder to the Monterey Shareholders only on the terms and subject to the conditions contained in the Form of Registration Rights Agreement attached hereto as Exhibit D.

- (g) RESIDUALS. HPX shall not sell or otherwise dispose of any of its residual interests in mortgage securitizations.
- 4.4 OFFICERS' AND DIRECTORS' INDEMNIFICATION. The parties to this Agreement agree that all rights to indemnification now existing in favor of the directors or officers of HPX and its subsidiaries as provided in their respective Articles of Incorporation or bylaws will survive the Merger and stay in effect in accordance with their respective terms. For a period of five years after the Effective Date, HPX, as the surviving corporation of the Merger, will provide officers' and directors' liability insurance in respect of acts or omissions occurring up to and including the Effective Date covering each such person currently covered by HPX's officers' and directors' liability insurance policy on terms with respect to coverage and in an amount (including deductibles) no less favorable than those of such policy in effect on the date hereof.
- 4.5 COOPERATION. In the event any action, suit, proceeding, or investigation relating to this Agreement or to the transactions contemplated by this Agreement is commenced by a third party, whether before or after the Effective Date, the parties to this Agreement agree to cooperate and use reasonable best efforts to defend against and respond to such action, suit, proceedings, or investigation.
- 4.6 NO SOLICITATION. Unless and until this Agreement shall have been terminated pursuant to Section 6.3, none of the parties hereto or any of their officers, directors, Affiliates, representatives or agents (including, without limitation, any investment banker, attorney or accountant retained by them) shall:
  - (a) initiate or solicit, directly or indirectly, any inquiries or the making of any proposal or engage in any negotiations with respect to (i) any merger, consolidation, share exchange, business combination or similar transaction of HPX or Monterey; (ii) any sale, lease, exchange, mortgage, pledge, transfer or other disposition of 20% or more of the assets of HPX or Monterey; (iii) any tender offer or exchange offer for 20% or more of the outstanding shares of capital stock of HPX or Monterey, or the filing of a registration statement under the Securities Act of 1933, as amended, in connection therewith; (iv) any person acquiring beneficial ownership of, or the formation of any group (as such term is used in Section 13(d) of the Exchange Act and the rules and regulations promulgated thereunder) which would beneficially own or have the right to acquire beneficial ownership of 20% or more of the outstanding shares of capital stock of HPX or Monterey (collectively, a "Competing Transaction");
  - (b) subject to the fiduciary duties of the parties' respective boards of directors under applicable law, provide to any other person (or have discussions relating to) any information or data relating to HPX or Monterey for the purpose of seeking, facilitating or encouraging any effort or attempt by any other person to seek or effect a Competing Transaction; or
  - (c) enter into any agreement or arrangement with any other party with respect to a Competing Transaction.  $\,$

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In the event a party hereto receives any offer of the type of transactions referred to in this Section 4.6, such party shall promptly communicate to the other parties hereto the terms of any such offer.

- 4.7 REASONABLE EFFORTS; ACCESS. Subject to the terms and conditions of this Agreement, and subject to fiduciary duties under applicable law, each of the parties hereto agrees to use reasonable best efforts to take, or cause to be taken, all actions, and to do, or cause to be done, all things necessary, proper or advisable to consummate and make effective the transactions contemplated by this Agreement, including, without limitation, using reasonable best efforts to make all necessary, proper or advisable registrations and filings (including any required under the Hart-Scott-Rodino Act or Blue Sky laws and for the listing of the shares of HPX Common Stock to be issued for Monterey Common Stock on the New York Stock Exchange) and obtain all necessary, proper or advisable permits, consents, authorizations, requests and approvals of third parties and governmental authorities. If at any time after the Effective Date, further action is necessary or desirable to carry out the purposes of this Agreement, the proper officers and directors of each party to this Agreement shall take all such action. Each party hereto will afford the officers and representatives of each other party to this Agreement, from the date of this Agreement until the Effective Date, full access upon reasonable notice during normal business hours to all properties, books, accounts, contracts, commitments and any other records of such party. Sufficient access shall be allowed to provide any party with full opportunity to make any investigation it reasonably desires to conduct of any other party, and to keep itself fully informed of the affairs of such party. In addition, each party will permit the other parties hereto to make extracts or copies of all such books, accounts, contracts, commitments, and records, and to furnish to such party within five (5) days after demand, any further financial and operating data of that party as such party reasonably requests.
  - 4.8 PUBLIC ANNOUNCEMENTS. The parties hereto shall consult with each other

before issuing any press release or otherwise making any public statements with respect to this Agreement and shall not issue any such press release or make any such public statement prior to such consultation, except as may be required by law on the advice of counsel or by any listing agreement with any national securities exchange.

#### V. CONDITIONS PRECEDENT TO OBLIGATIONS

- 5.1 CONDITIONS PRECEDENT TO THE OBLIGATIONS OF HPX. The obligations of HPX under this Agreement are, unless waived by HPX, subject to the satisfaction of the following conditions on or before the Effective Date:
  - (a) ACCURACY OF REPRESENTATIONS AND WARRANTIES. The representations and warranties of Monterey herein contained shall have been true and correct in all material respects when made, and, in addition, shall be true and correct in all material respects on and as of the Effective Date with the same force and effect as though made on and as of the Effective Date, except as affected by the transactions contemplated hereby or disclosed herein or on a Schedule hereto.
  - (b) PERFORMANCE OF AGREEMENTS; MONTEREY TRANSACTIONS; CONSENTS. Monterey shall have in all material respects performed all obligations and agreements and complied with all covenants and conditions contained in this Agreement to be performed and complied with by it on or prior to the Effective Date, the Monterey Transactions shall have been completed and Monterey shall have obtained each consent and approval necessary in order that the transactions contemplated hereby do not constitute a material breach or violation of, or result in a material right of termination or acceleration of any encumbrance on any of Monterey's material assets pursuant to any provisions of any material agreement, arrangement or understanding or any license, franchise or permit, including, without limitation, all of the consents referred to in Schedule 3.1(k).
  - (c) SHAREHOLDER APPROVAL. The shareholders of HPX at the meeting of shareholders of HPX referred to in Section 2.1 shall have, by the affirmative vote of at least a majority of the outstanding shares with respect to item (i) below and by the affirmative vote of at least a majority of the shares present in person or by proxy and voting at the meeting with respect to items (ii) through (iii) below, (i) approved this Agreement and the Merger, including the termination of HPX's status as a REIT and the amendments to the Articles of Incorporation of HPX (and the one-for-three reverse stock split and the classified board provided for therein) as set forth in the Articles of Merger attached hereto as Exhibit A, (ii) approved the employment, stock option and registration rights agreements between each of the

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Monterey Shareholders and HPX and (iii) elected the Nominees to the Board of Directors of HPX. Furthermore, the shareholders of HPX at the meeting of the shareholders of HPX referred to in Section 2.1 shall have considered and voted upon (i) a proposal to approve certain stock options granted pursuant to that certain Amended and Restated Employment Agreement dated December 31, 1995 by and between HPX and Alan D. Hamberlin (the "Hamberlin Employment Agreement"), and (ii) a proposal to amend the HPX Stock Option Plan and the stock option agreements thereunder to extend the exercise period after an optionee ceases to be a director or employee of HPX from three months after cessation to two years after such cessation of employment or service as a director.

- (d) OPINION OF COUNSEL FOR MONTEREY. HPX shall have received a written opinion from Snell & Wilmer, L.L.P., special counsel for Monterey, dated the Effective Date, in form and substance reasonably satisfactory to HPX and its counsel, covering the matters set forth in Annex A.
- (e) NO MATERIAL ADVERSE CHANGE. There shall have been no material adverse change in the business, properties, prospects (other than changes resulting from general economic or market conditions over which Monterey has no control), results of operations or financial condition of Monterey, taken as a whole.
- (f) LITIGATION. No action or proceeding by any governmental agency shall have been instituted or threatened which would enjoin, restrain or prohibit, or might result in substantial damages in respect of this Agreement or the consummation of the transactions contemplated by this Agreement, and would in the reasonable judgment of HPX make it inadvisable to consummate such transaction, and no court order shall have been entered in any action or proceeding instituted by any other party which enjoins, restrains or prohibits this Agreement or consummation of the transactions contemplated by this Agreement.
- (g) HART-SCOTT-RODINO ACT. Each of the parties hereto and any other person (as defined in the Hart-Scott-Rodino Act and the rules and regulations thereunder) required in connection with the Merger or the other transactions contemplated by this Agreement to file a Notification and Report Form for Certain Mergers and Acquisitions with the Department of Justice and the FTC pursuant to Title II of the Hart-Scott-Rodino Act shall have made such filing and the applicable waiting period with respect to each such filing (including any extension thereof by reason of a request for additional information) shall have expired or been terminated.

- (h) OPINION FROM INVESTMENT BANKER. HPX shall have received an updating opinion reasonably satisfactory to it for inclusion in the Proxy Statement from Rauscher Pierce Refsnes, Inc. with respect to the fairness of the terms of the Merger to the shareholders of HPX from a financial point of view.
- (i) TAX OPINION. HPX shall have received a written opinion of Hughes & Luce, L.L.P., special counsel for HPX, dated the Effective Date, to the effect that (i) the Merger contemplated by this Agreement will qualify as a reorganization under Section 368(a) of the Code, (ii) there has not been an "ownership change" of HPX within the meaning of Section 382 of the Code prior to the Effective Date and (iii) the Merger will not cause an "ownership change" of HPX within the meaning of Section 382 of the Code to occur on the Effective Date.
- (j) EMPLOYMENT AGREEMENTS. Each of the Monterey Shareholders and HPX shall have entered into an employment agreement substantially in the form of Exhibit B hereto.
- (k) REGISTRATION RIGHTS AGREEMENTS. Each of the Monterey Shareholders and HPX shall have entered into a registration rights agreement substantially in the form of Exhibit C hereto.
- (1) WARRANTS AND CONTINGENT STOCK AGREEMENT. As contemplated by Section 1.3(e) and Section 1.3(f), Monterey, the Monterey Shareholders and HPX shall have entered into a mutually satisfactory agreement regarding (i) delivery of the Warrant Stock upon the exercise or expiration of the Warrants and (ii) the retention and disbursement of the Contingent Stock which is attached as Exhibit D hereto.

- (m) CERTIFICATES. Monterey shall have furnished certificates of its Chief Executive and Chief Financial Officers to evidence compliance with the conditions set forth in paragraphs (a), (b) and (e) of this Section 5.1 in form reasonably satisfactory to HPX.
- (n) PROCEEDINGS SATISFACTORY TO COUNSEL. All proceedings taken by Monterey and all instruments executed and delivered by Monterey on or prior to the Effective Date in connection with the transactions herein contemplated (including the Distributions and the Monterey Transactions) shall be reasonably satisfactory in form and substance to counsel for HPX.
- 5.2 CONDITIONS PRECEDENT TO THE OBLIGATIONS OF MONTEREY. The obligations of Monterey and the Monterey Shareholders under this Agreement are, unless waived by Monterey and the Monterey Shareholders, subject to the satisfaction of the following conditions on or before the Effective Date:
  - (a) ACCURACY OF REPRESENTATIONS AND WARRANTIES. The representations and warranties of HPX herein contained shall have been true and correct in all material respects when made and, in addition, shall be true and correct in all material respects on and as of the Effective Date with the same force and effect as though made on and as of the Effective Date, except as affected by the transactions contemplated hereby or disclosed herein or on any Schedule hereto.
  - (b) PERFORMANCE OF AGREEMENTS; CONSENTS. HPX shall have in all material respects performed all obligations and agreements and complied with all covenants and conditions contained in this Agreement to be performed and complied with by it on or prior to the Effective Date. HPX shall have obtained each consent and approval necessary in order that the transactions contemplated hereby do not constitute a material breach or violation of, or result in a right of termination or acceleration of any encumbrance on any of HPX's material assets pursuant to any material agreement, arrangement or understanding or any license, franchise or permit (other than pursuant to those employment agreements listed on Schedule 3.2(m)).
  - (c) OPINION OF COUNSEL FOR HPX. Monterey shall have received a written opinion from Hughes & Luce, L.L.P., special counsel for HPX, dated the Effective Date, in form and substance reasonably satisfactory to Monterey and its counsel, covering the matters set forth in Annex B.
  - (d) NO MATERIAL ADVERSE CHANGE. There shall have been no material adverse change in the business, properties, prospects (other than changes resulting from general economic or market conditions over which HPX has no control), results of operations or financial condition of HPX.
  - (e) LITIGATION. No action or proceeding by any governmental agency shall have been instituted or threatened which would enjoin, restrain or prohibit, or might result in substantial damages in respect of this Agreement or the consummation of the transactions contemplated by this Agreement, and would in the reasonable judgment of Monterey and the Monterey Shareholders make it inadvisable to consummate such transaction, and no court order shall have been entered in any action or proceeding instituted by any other party which enjoins, restrains or prohibits this Agreement or consummation of the transactions contemplated by this Agreement.
  - (f) REGISTRATION UNDER SECURITIES ACT OF 1933 AND LISTING ON STOCK EXCHANGE. All of the shares of HPX Common Stock to be issued hereunder,

including the Contingent Stock, the Warrant Stock and the Warrants shall have been registered under the Securities Act of 1933, no stop order suspending the effectiveness of the Registration Statement shall have been issued and the shares of HPX Common Stock to be issued hereunder shall have been authorized for listing, subject to official notice of issuance, on the New York Stock Exchange.

(g) HART-SCOTT-RODINO ACT. Each of the parties hereto and any other person (as defined in the Hart-Scott-Rodino Act and the rules and regulations thereunder) required in connection with the Merger or the other transactions contemplated by this Agreement to file a Notification and Report Form for Certain Mergers and Acquisitions with the Department of Justice and the FTC pursuant to Title II of the Hart-Scott-Rodino Act shall have made such filing and the applicable waiting period with respect to each

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such filing (including any extension thereof by reason of a request for additional information) shall have expired or been terminated.

- (h) HPX SHAREHOLDER APPROVAL. The shareholder approvals referred to in items (i) through (iv) of paragraph (c) of Section 5.1 shall have been obtained.
- (i) EMPLOYMENT AGREEMENTS. Each of the Monterey Shareholders and HPX shall have entered into an employment agreement substantially in the form of Exhibit B hereto.
- (j) REGISTRATION RIGHTS AGREEMENTS. Each of the Monterey Shareholders and HPX shall have entered into a registration rights agreement substantially in the form of Exhibit C hereto.
- (k) WARRANTS AND CONTINGENT STOCK AGREEMENT. As contemplated by Section 1.3(e) and Section 1.3(f), Monterey, the Monterey Shareholders and HPX shall have entered into a mutually satisfactory agreement regarding (i) delivery of the Warrant Stock upon the exercise or expiration of the Warrants and (ii) the retention and disbursement of the Contingent Stock which is attached as Exhibit D hereto.
- (1) RESIGNATIONS AND ELECTIONS. All directors (other than the HPX Nominee) and officers of HPX shall have resigned and William W. Cleverly and Steven J. Hilton shall have been elected to the offices of Chairman and Co-Chief Executive Officer of HPX, and President and Co-Chief Executive Officer of HPX, respectively.
- (m) TAX OPINION. Monterey shall have received a written opinion of Hughes & Luce, L.L.P. to the effect set forth in Section 5.1(j), which opinion will be reasonably satisfactory in form and substance to Monterey and the Monterey Shareholders.
- (n) DISTRIBUTIONS. Monterey shall have declared and paid the Distributions as such term is defined in Section  $4.1(i)\,.$
- (o) CERTIFICATES. HPX shall have furnished certificates of its Chief Executive and Chief Financial Officers to evidence compliance with the conditions set forth in paragraphs (a), (b), (d), (h) and (l) of this Section 5.2, in form reasonably satisfactory to Monterey.
- (p) PROCEEDINGS SATISFACTORY TO COUNSEL. All proceedings taken by HPX and all instruments executed and delivered by HPX on or prior to the Effective Date in connection with the transactions herein contemplated shall be reasonably satisfactory in form and substance to counsel for Monterey.
- (q) CHANGE OF CONTROL PAYMENTS. The Hamberlin Employment Agreement shall have been amended to delete the \$500,000 cash payment that might be required to be paid (and the right to accelerate the related 750,000 stock options) in the event of the consummation of the transactions contemplated by this Agreement, and the Employment Agreements between HPX and each of Jay R. Hoffman and Barry L. Reger dated July 1, 1996, shall have been amended to provide that the consummation of the transactions contemplated by this Agreement pursuant to which Messrs. Hoffman and Reger will resign as officers or employees of HPX will result in a termination of employment by HPX without cause thereunder. HPX shall be required to make only those severance and change of control payments pursuant to the employment and severance agreements and arrangements listed on Schedule 3.2 (m).
- (r) HPX GUARANTY AND ASSUMPTION. HPX shall have executed an agreement to become a guarantor of the Notes as of the Effective Date as contemplated by that certain Consent Solicitation Statement of MMI and MHC dated August 7, 1996 and shall have executed an agreement to assume the Warrants in substantially the forms previously provided by Monterey to HPX, both of which are attached as Exhibits E and F, respectively.

# ${\tt VI.\ WAIVER,\ MODIFICATION,\ TERMINATION}$

6.1 WAIVERS. The failure of Monterey or the Monterey Shareholders to comply with any of their obligations, agreements or conditions as set forth herein may be waived expressly in writing by HPX, by action

of its Board of Directors without the requirement for a vote of shareholders. The failure of HPX to comply with any of its obligations, agreements or conditions as set forth herein may be waived expressly in writing by Monterey and the Monterey Shareholders.

- 6.2 MODIFICATION. This Agreement may be modified at any time in any respect by the mutual consent of all of the parties, notwithstanding prior approval by the shareholders of HPX. Any such modification may be approved for HPX by its Board of Directors, without further shareholder approval and for Monterey by its Board of Directors and the Monterey Shareholders, except the value or the method of calculating the Merger Consideration to be issued in exchange for the shares of Monterey Common Stock may not be increased or materially altered without the consent of the shareholders of HPX given by the same vote as is required under applicable state law for approval of this Agreement; provided, however, no consent of the shareholders of HPX or Monterey and the Monterey Shareholders shall be required to substitute cash in place of HPX Common Stock in accordance with the provisions of Section 1.3(c) hereto.
- 6.3 TERMINATION. The Merger may be terminated on or before the Effective Date notwithstanding any adoption of this Agreement by the shareholders of HPX or the Monterey Shareholders:
  - (a) By the mutual agreement of HPX, Monterey and the Monterey Shareholders;
  - (b) By either HPX or Monterey and the Monterey Shareholders if the other party or parties willfully breaches any of its material representations, warranties or covenants contained herein and such breach is not cured or waived within fifteen business days after written notice thereof;
  - (c) By HPX, if any of the conditions provided in Section 5.1 shall not have been satisfied, complied with or performed in any material respect by Monterey and the Monterey Shareholders as of the Effective Date, and HPX shall not have waived such failure of satisfaction, noncompliance or nonperformance;
  - (d) By Monterey and the Monterey Shareholders, if any of the conditions provided in Section 5.2 shall not have been satisfied, complied with or performed in any material respect by HPX as of the Effective Date, and Monterey and the Monterey Shareholders shall not have waived such failure of satisfaction, noncompliance or nonperformance;
  - (e) At the option of HPX or Monterey and the Monterey Shareholders, if any nonappealable final order, decree or judgment permanently restraining or prohibiting the Merger shall have been issued by any court or governmental agency having competent jurisdiction; or
  - (f) By either HPX or Monterey and the Monterey Shareholders if the Effective Date has not occurred on or prior to March 31, 1997 or such later date as shall have been agreed to by the parties hereto under Section 6.2.

In the event of any termination pursuant to this Section 6.3 (other than pursuant to subparagraphs (a) or (f) hereof) written notice setting forth the reasons thereof shall forthwith be given by Monterey if it is the terminating party, to HPX, or by HPX, if it is the terminating party, to Monterey.

- 6.4 EFFECT OF TERMINATION. If the Merger is terminated, this Agreement shall forthwith become wholly void, of no effect and, except as specifically provided in Section 6.5, without liability to any party to this Agreement or to the directors, officers, representatives and agents of any such party.
- 6.5 FEES AND EXPENSES. (a) In the event that HPX, on the one hand or Monterey and the Monterey Shareholders, on the other, terminates the Merger pursuant to Section 6.3(b), 6.3(c) or 6.3(d), as the case may be, as a result of the other party's or parties' willful breach or willful failure to perform in any material respect any of their respective representations, warranties, covenants or agreements under this Agreement or the transactions contemplated hereby (the "Non-Breaching Party"), the other party or parties, as the case may be (the "Breaching Party"), will reimburse the Non-Breaching Party for all reasonable out-of-pocket fees and expenses incurred by the Non-Breaching Party in connection with and incident to the negotiation, preparation and execution of this Agreement and the obtaining of the necessary approvals thereof (including,

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without limitation, filing fees and fees payable to legal counsel, financial printers, investment bankers, counsel to any of the foregoing, and accountants).

- (b) In the event that a party (a "Terminating Party") terminates this Agreement pursuant to Section 6.3 (other than as a result of a willful breach or willful failure to perform by the other party or parties or pursuant to Section 6.3(a) or Section 6.3(f)) and then enters into an agreement, letter of intent, or binding arrangement with respect to a Competing Transaction within one year after termination of this Agreement, then the Terminating Party will pay to the other party or parties a fee, in cash, equal to 2% of the aggregate value of the Competing Transaction.
  - (c) Except as specifically provided in this Section 6.5, each party will

bear its own expenses in connection with this Agreement and the transactions contemplated hereby; provided, however, HPX and Monterey will each pay one half of any filing fees paid in connection with any filings made with respect to this Agreement under the Hart-Scott-Rodino Act.

## VII. INDEMNIFICATION

- 7.1 INDEMNIFICATION OF HPX INTERESTS. Notwithstanding any investigation by HPX or any of its representatives, HPX and its officers, directors, and agents (the "HPX Interests") shall be indemnified against and held harmless from any and all damage, loss, liability, and expense, including without limitation amounts paid in settlement, reasonable expenses of investigation, and attorneys' fees and expenses relating to any action, suit, or proceeding (collectively, "Losses") incurred or suffered by the HPX Interests arising out of any action, suit, claim or demand arising out of, relating to or based on Monterey's or the Monterey Shareholders' breach or failure to perform in any material respect any of their representations, warranties, covenants or agreements under this Agreement or the transactions contemplated hereby; provided, however, that such action, suit, claim or demand is first asserted prior to the second anniversary of the Effective Date.
- 7.2 INDEMNIFICATION OF THE MONTEREY SHAREHOLDER'S INTERESTS.
  Notwithstanding any investigation by the Monterey Shareholders or any of their representatives, the Monterey Shareholders shall be indemnified against and held harmless from their pro rata share (based on the shares of HPX Common Stock delivered to them pursuant to Section 1.3(b)) of any Loss incurred or suffered by the Monterey Shareholders arising out of any action, suit, claim or demand arising out of, relating to or based on HPX's breach or failure to perform in any material respect any of its representations, warranties, covenants or agreements under this Agreement or the transactions contemplated hereby; provided, however, that such action, suit, claim or demand is first asserted prior to the second anniversary of the Effective Date.
- 7.3 HPX COMMITTEE. For purposes of this Article VII, a committee to be comprised of the Independent Directors of HPX serving after the Effective Date (the "Committee") is irrevocably appointed to exercise HPX's rights under this Article VII and is hereby authorized, on behalf and in the name of HPX, to act, as the Committee may deem appropriate, as HPX's agent in respect of receiving all notices, documents and certificates and making all determinations required under this Article VII. The appointment of the Committee is irrevocable and any action taken by the Committee pursuant to the authority granted in this Article VII shall be effective and absolutely binding on HPX notwithstanding any contrary action or direction from any other representative of HPX.
- 7.4 NOTICE. Any person or persons entitled to receive indemnification under this Article VII (the "Indemnified Party") agrees to give prompt written notice to the person or persons obligated to provide such indemnification (the "Indemnifying Party") upon (a) the occurrence of any Loss in respect of which indemnification may be sought or (b) the assertion of any claim or the commencement of any action or proceeding in respect of which such a Loss may reasonably be expected to occur (a "Claim"), but the Indemnified Party's failure to give such notice will not affect the obligations of the Indemnifying Party under Article VII except to the extent that the Indemnifying Party is materially prejudiced thereby. Such written notice will set forth a reference to the event or events forming the basis of such claimed Loss and the amount of the claimed Loss, unless the amount is uncertain or contingent, in which event the Indemnified Party will give a later written notice when the amount becomes fixed. The Indemnifying Party will not be liable under

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this Article VII for any settlement of a claimed Loss effected without the consent of the Indemnifying Party, which consent shall not be unreasonably withheld.

7.5 INDEMNIFICATION FUND. To provide the sole and exclusive source of reimbursement and indemnification to the HPX Interests for the amount of any Loss as determined in accordance with Sections 7.5 and 7.6 of this Article VII. HPX shall retain as security the Indemnification Fund as provided for in Section 1.3(d). From time to time, the Indemnification Fund may be reduced and applied (based on the most recent semi-annual valuation date) by the amount of any Loss. For purposes of this Article VII, each share of HPX Common Stock held in the Indemnification Fund will be valued every six months after the Effective Date at the Trading Average, ending with the last trading day of each six-month period, with the Monterey Shareholders delivering additional cash or shares of HPX Common Stock or receiving back excess cash or shares of HPX Common Stock to maintain such \$500,000 level at the end of each period less any amounts previously applied. As provided in Section 1.3(d), the Monterey Shareholders may at any time deposit cash with HPX to replace all or a portion of the shares of HPX Common Stock retained by HPX hereunder as all or part of the Indemnification Fund. On the second anniversary of the Effective Date, any cash or shares of HPX Common Stock remaining in the Indemnification Fund will be released to the Monterey Shareholders; provided, that if the Committee has notified the Monterey Shareholders prior to the second anniversary of the Effective Date of a Loss or Claim, the amount of which is uncertain or contingent, HPX will be entitled to retain an amount of cash or a number of shares of HPX Common Stock that, based on the Committee's good faith estimate of the potential amount of such Loss or Claim, would be adequate to indemnify and hold harmless the HPX Interests for each Loss or Claim; and provided, further, that when the amount of such uncertain or contingent Loss or Claim is fixed, any cash or shares of HPX Common Stock remaining in the Indemnification Fund after the application for such

indemnification, will be released promptly thereafter to the Monterey Shareholders in the same proportion as the Merger Consideration was delivered pursuant to Section 1.3(b).

- 7.6 PROCEDURES. Notwithstanding any other Section of this Agreement, upon receipt of the notice of a Loss or Claim, the Committee and the Monterey Shareholders shall work reasonably and in good faith to determine the amount of such a Loss or Claim within thirty days of the receipt of notice of the Loss or Claim after which time the amount of the Loss or Claim shall, at the option of either the Committee or the Monterey Shareholders, be determined by arbitration in accordance with Section 7.7 of this Agreement.
- 7.7 ARBITRATION. All disputes, claims and other matters in controversy arising directly or indirectly out of or related to this Agreement, or the breach thereof, whether contractual or non-contractual, including any dispute as to the amount of a Loss or Claim or the existence of a Loss or Claim hereunder, shall be determined by arbitration and shall be settled by three arbitrators, one of whom shall be appointed by the Committee, one by the Monterey Shareholders and the third of whom shall be appointed by the first two arbitrators. Persons eligible to be selected as arbitrators shall be limited to attorneys who have been in practice at least 15 years specializing in corporate and securities matters and who have had both training and experience as arbitrators ("Experienced Arbitrators"). If either such person fails to appoint an arbitrator within ten (10) days of a request in writing by the other such person to do so or if the first two arbitrators cannot agree on the appointment of a third arbitrator within thirty days, then such arbitrator shall be appointed by the American Arbitration Association (which appointment shall not be limited to Experienced Arbitrators if not made within the applicable time period). Except as to the selection of arbitrators which shall be as set forth above, the arbitration shall be conducted promptly and expeditiously at such place in Phoenix, Arizona agreed to between the Committee and the Monterey Shareholders in accordance with the Commercial Rules of Arbitration of the American Arbitration Association then in effect so as to enable the arbitrators to determine the Loss or Claim and/or the existence of a Loss or Claim within forty-five (45) days of the commencement of the arbitration proceedings. The arbitrators shall base their award on applicable law and judicial precedent and, unless both parties agree otherwise, shall include in such award the findings of fact and conclusions of law upon which the award is based and may award temporary or permanent equitable relief. Judgment on the award rendered by the arbitrators may be entered in any court having jurisdiction thereof. The arbitrators' resolution of the dispute shall be final, binding and non-appealable. The nonprevailing party shall bear the expenses of the arbitrators and the arbitration, including reasonable attorneys' fees and costs.

7.8 LIMITATIONS ON INDEMNIFICATION. The maximum aggregate amount of indemnification that may be required of the Monterey Shareholders on the one hand, and HPX, on the other, under this Article VII shall be \$500,000 each.

## VIII. GENERAL

- $8.1\ \mathrm{NO}$  BROKERS OR FINDERS. Monterey and the Monterey Shareholders hereby represent and warrant to HPX with respect to Monterey, and HPX hereby represents and warrants to Monterey and the Monterey Shareholders with respect to HPX that, except for amounts payable to Rauscher Pierce Refsnes, Inc.; Friedman, Billings, Ramsey & Co., Inc. and Michael P. Kahn & Associates, Ltd., as set forth on Schedule 8.1, no person is entitled to receive from Monterey and the Monterey Shareholders or HPX, respectively, any investment banking, brokerage, or finder's fee or fees in connection with this Agreement or any of the transactions contemplated by this Agreement.
- 8.2 CONTROLLING LAW. This Agreement and all questions relating to its validity, interpretation, performance and enforcement, shall be governed by and construed in accordance with the internal laws of the State of Arizona, notwithstanding any conflict-of-law provisions to the contrary except to the extent that the internal laws of the State of Maryland mandatorily apply.
- 8.3 NOTICES. All notices, requests, demands and other communications required or permitted under this Agreement shall be in writing and shall be deemed to have been duly given when delivered in person, by cable, telegram or telex, facsimile or by registered or certified mail (postage prepaid, return receipt requested) to the respective parties as follows:

If to HPX:

Homeplex Mortgage Investments Corporation 5333 North Seventh Street, Suite 219 Phoenix, Arizona 85014 Attention: Corporate Secretary Fax: (602) 230-1690

with a copy given in the manner prescribed above, to:

> Hughes & Luce, L.L.P. 1717 Main Street, Suite 2800 Dallas, Texas 75201 Attention: Alan J. Bogdanow Fax: (214) 939-6100

If to Monterey or the Monterey Shareholders:

Monterey Homes 6613 North Scottsdale Road Suite 200 Scottsdale, Arizona 85250 Attention: President Fax: (602) 998-9162

with a copy given in the manner prescribed above, to:

Snell & Wilmer, L.L.P. One Arizona Center Phoenix, Arizona 85004 Attention: Steven D. Pidgeon Fax: (602) 382-6070

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Any party may alter the address to which communications or copies are to be sent by giving notice to such of change of address in conformity with the provisions of this paragraph for the giving of notice.

- 8.4 BINDING NATURE OF AGREEMENT; NO ASSIGNMENT. This Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective successors and assigns, except that no party may assign or transfer its rights or obligations under this Agreement without the prior written consent of the other parties hereto.
- 8.5 ENTIRE AGREEMENT. This Agreement and the documents required to be executed herewith contain the entire understanding among the parties hereto with respect to the subject matter hereof, and supersedes all prior and contemporaneous agreements and understandings, inducements or conditions, express or implied, oral or written, except that the confidentiality provisions of paragraph 6 of the letter of intent dated May 24, 1996 shall be deemed incorporated herein. The express terms hereof control and supersede any course of performance and/or usage of the trade inconsistent with any of the terms hereof. This Agreement and the documents required to be executed herewith may not be modified or amended other than by an agreement in writing.
- 8.6 PARAGRAPH HEADINGS. The paragraph headings in this Agreement are for convenience only; they form no part of this Agreement and shall not affect its interpretation.
- 8.7 GENDER. Words used herein, regardless of the number and gender specifically used, shall be deemed and construed to include any other number, singular or plural, and any other gender, masculine, feminine or neuter, as the context requires.
- 8.8 SURVIVAL OF REPRESENTATIONS AND WARRANTIES. All representations and warranties made in this Agreement shall survive the Effective Date for a period of two years. The covenants in Sections 4.3 and 4.4 and Article VII shall survive the Effective Date for the period specified therein. All statements contained in any schedule or certificate delivered in connection with this Agreement will constitute representations and warranties under this Agreement.
- 8.9 CERTAIN DEFINITIONS. For the purposes of this Agreement: (a) the term "subsidiary" means each person in which a person owns or controls, directly or through one or more subsidiaries, 50 percent or more of the stock or other interests having general voting power in the election of directors or persons performing similar functions or more than 50% of the equity interests; (b) the term "person" will be broadly construed to include any individual, corporation, company, partnership, trust, joint stock company, association, or other private or governmental entity; and (c) the term "knowledge" with respect to HPX or Monterey shall be deemed to mean the knowledge of its executive officers after reasonable inquiry.

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IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the  $13 \, \mathrm{th}$  day of September, 1996.

HOMEPLEX MORTGAGE INVESTMENTS CORPORATION

By: /s/ JAY R. HOFFMAN

Name: Jay R. Hoffman Title: President

MONTEREY HOMES CONSTRUCTION II, INC.

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By: /s/ WILLIAM W. CLEVERLY

Name: William W. Cleverly

Title: President

MONTEREY HOMES ARIZONA II, INC.

By: /s/ STEVEN J. HILTON

Name: Steven J. Hilton

Title: Secretary and Treasurer

MONTEREY SHAREHOLDERS

/s/ WILLIAM W. CLEVERLY

______

William W. Cleverly

/s/ STEVEN J. HILTON _____

Steven J. Hilton

APPENDIX B

FORM OF ARTICLES OF MERGER

ARTICLES OF MERGER

THESE ARTICLES OF MERGER are dated as of , 1996, by and among Homeplex Mortgage Investments Corporation, a Maryland corporation ("Surviving Company"), and Monterey Homes Construction II, Inc., an Arizona corporation ("MHC II") and Monterey Homes Arizona II, Inc., an Arizona corporation ("MHA II", together with MHC II, the "Merged Companies"), such corporations sometimes hereinafter being jointly referred to as the "Constituent Corporations."

#### WITNESSETH:

WHEREAS, Surviving Company, the Merged Companies, and the shareholders of the Merged Companies, have entered into an Agreement and Plan of Reorganization (the "Agreement") in which the parties thereto agreed, among other things, that each of the Merged Companies would be merged with and into Surviving Company;

NOW, THEREFORE, the following is adopted as and for the Articles of Merger of the Constituent Corporations:

- 1. MHC II and MHA II were incorporated under the laws of the State of Arizona on June 1, 1995 and own no interest in land in the State of Maryland.
- 2. On the effective date of the merger (as defined in paragraph 16 hereof and sometimes referred to herein as the "Effective Date"), the Merged Companies shall be merged with and into Surviving Company which shall be the surviving corporation.
- 3. Surviving Company shall be governed by the laws of the State of Maryland and the registered office of Surviving Company in that state shall be  $\operatorname{CT}$ Corporation System, Inc.
- 4. Upon the merger becoming effective, the separate existence of the Merged Companies shall cease, and Surviving Company shall succeed to and possess all the properties, rights, privileges, powers, franchises and immunities, of a public as well as of a private nature, and be subject to all the debts, liabilities, obligations, restrictions, disabilities and duties of the Merged Companies, all without further act or deed, as provided in the applicable provisions of the Maryland Corporations and Associations Code and the Arizona Business Corporation Act.
- 5. Except as amended by the provisions of paragraph 6 hereof, the Articles of Incorporation and bylaws of Surviving Company as in effect on the Effective Date shall be, from and after the Effective Date, the Articles of Incorporation and bylaws of the surviving corporation until they are thereafter amended.
- 6. The amendments to the Articles of Incorporation of Surviving Company which are to be effected as part of the merger are to (i) delete Article IX of said charter in its entirety, (ii) renumber existing Article X of said charter to Article IX (iii) strike out Articles I, VI and VIII of said charter and to substitute the following new articles and (iv) add the following subparagraph (e) to Article V of said charter:

ARTICLE I

The name of the corporation (which is hereinafter called the "Corporation") is: Monterey Homes Corporation.

ARTICLE V

# CAPITAL STOCK

(e) Simultaneously with the Effective Date of this amendment, the authorized shares of the Corporation's Common Stock, par value \$0.01 per share, and each share of such Common Stock issued and outstanding immediately prior to the Effective Date (the "Old Common Stock") shall automatically and without any action on the part of the holder thereof be reclassified as and changed into

one-third ( 1/3) of a share of the Corporation's Common Stock, par value equal to the par value of the Old Common Stock (the "New Common Stock"), subject to the treatment of fractional share interests as described below. Each holder of a certificate or certificates which immediately prior to the Effective Date represented outstanding shares of Old Common Stock (the "Old Certificates," whether one or more) shall be entitled to receive upon surrender of such Old Certificates to the Corporation's Transfer Agent for cancellation, a certificate or certificates (the "New Certificates," whether one or more) representing the number of whole shares of the New Common Stock into which and for which the shares of the Old Common Stock formerly represented by such Old Certificates so surrendered, are reclassified under the terms hereof. From and after the Effective Date, Old Certificates shall represent only the right to the number of shares of New Common Stock into which the Old Common Stock shall have been reclassified and the right to receive New Certificates therefor pursuant to the provisions hereof. No certificates or scrip representing fractional share interests in New Common Stock will be issued, and no such fractional share interest will entitle the holder thereof to vote, or to any rights of a shareholder of the Corporation. All fractional shares for one-half share or more shall be increased to the next higher whole number of shares and all fractional shares of less than one-half share shall be decreased to the next lower whole number of shares, respectively. If more than one Old Certificate shall be surrendered at one time for the account of the same stockholder, the number of full shares of New Common Stock for which New Certificates shall be issued shall be computed on the basis of the aggregate number of shares represented by the Old Certificates so surrendered. In the event that the Corporation's Transfer Agent determines that a holder of Old Certificates has not tendered all his certificates for exchange, the Transfer Agent shall carry forward any fractional share until all certificates of that holder have been presented for exchange such that rounding for fractional shares to any one person shall not exceed one share. If any New Certificate is to be issued in a name other than that in which the Old Certificates surrendered for exchange are issued, the Old Certificates so surrendered shall be properly endorsed and otherwise in proper form for transfer, and the person or persons requesting such exchange shall affix any requisite stock transfer tax stamps to the Old Certificates surrendered, or provide funds for their purchase, or establish to the satisfaction of the Transfer Agent that such taxes are not payable. From and after the Effective Date the amount of capital represented by the shares of the New Common Stock into which and for which the shares of the Old Common Stock are reclassified under the terms hereof shall be the same as the amount of capital represented by the shares of Old Common Stock so reclassified, until thereafter reduced or increased in accordance with applicable law.

#### ARTICLE VI

## DIRECTORS

The number of directors of the Corporation shall be as set forth in the Bylaws of the Corporation, but shall never be less than the minimum number permitted by the General Laws of the State of Maryland now or hereinafter in force. The directors shall be divided into two classes designated Class I and Class II. Each Class shall consist of one-half of the directors or as close as approximation thereto as possible. The Class I directors shall stand of election at the 1996 annual meeting of shareholders and shall be elected for a two-year term. The Class II directors shall stand for election at the 1996 annual meeting of shareholders and shall be elected for a one-year term. At each annual meeting of shareholders, commencing with the annual meeting to be held during fiscal 1997, each of the successors to the directors of the Class whose term shall have expired at such annual meeting shall be elected for a term running until the second annual meeting next succeeding his or her election and until his or her successor shall have been duly elected and qualified.

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## ARTICLE VIII

## RESTRICTION ON TRANSFER OF SHARES

(a) In order to preserve the net operating loss carryovers, capital loss carryovers and built-in losses (the "Tax Benefits") to which the Corporation is entitled pursuant to the Internal Revenue Code of 1986, as amended, or any successor statute (collectively the "Code") and the regulations thereunder, the following restrictions shall apply until the earlier of (x) the business day following the fifth anniversary of the effectiveness of this Article VIII, (y) the repeal of Sections 382 and 383 of the Code (or successor provisions) if the Board of Directors determines that the restrictions are no longer necessary, or (z) the beginning of a taxable year of the Corporation to which the Board of Directors determines that no Tax Benefits may be carried forward, unless the Board of Directors shall fix an earlier or later date in accordance with paragraph (i) of this Article VIII (such date is sometimes referred to herein as the "Expiration Date"):

(i) No person (as herein defined), including the Corporation, shall engage in any Transfer (as herein defined) with any person to the extent that such Transfer, if effective, would cause the Ownership Interest Percentage (as herein defined) of any person or Public Group (as herein defined) to increase to 4.9 percent or above, or from 4.9 percent or above to a greater Ownership Interest Percentage, or would create a new Public Group; provided, however, that the foregoing restriction on such Transfers shall not be applicable to the Transfer of shares of Stock pursuant to (1) the exercise of any option that is issued by the Corporation and is outstanding on the effective date of the amendment to the Amended and Restated Articles of Incorporation of the Corporation which makes

this Article VIII a part of such Amended and Restated Articles of Incorporation, (2) the exercise of those certain options initially covering 750,000 shares of stock referred to in the Stock Option Agreement dated December 21, 1995 between the Corporation and Alan D. Hamberlin, (3) the issuance of the 800,000 shares of Contingent Stock referred to in the Agreement and Plan of Reorganization dated as of September 13, 1996 (the "Agreement") or (4) the exercise of those certain options initially covering an aggregate of 1,000,000 shares of stock referred to in those Stock Option Agreements dated , 199 between the Corporation and each of William W. Cleverly and Steven J. Hilton.

For purposes of this Article VIII:

- (A) "person" refers to any individual, corporation, estate, trust, association, company, partnership, joint venture, or other entity or organization, including, without limitation, any "entity" within the meaning of Treasury Regulation Section 1.382-3(a);
- (B) a person's "Ownership Interest Percentage" shall be the sum of such person's direct ownership interest in the Corporation as determined under Treasury Regulation Section 1.382-2T(f)(8) or any successor regulation and such person's indirect ownership interest in the Corporation as determined under Treasury Regulation Section 1.382-2T(f)(15) or any successor regulation, except that, for purposes of determining a person's direct ownership interest in the Corporation, any ownership interest in the Corporation described in Treasury Regulation Section 1.382-2T(f)(18)(iii)(A) or any successor regulation shall be treated as stock of the Corporation, and for purposes of determining a person's indirect ownership interest in the Corporation, Treasury Regulations Sections 1.382-2T(g)(2), 1.382-2T(h)(2)(i)(A), 1.382-2T(h)(2)(iii) and 1.382-2T(h)(6)(iii) or any successor regulations shall not apply and any Option Right to acquire Stock shall be considered exercised;
  - (C) "Transferee" means any person to whom Stock is Transferred;
- (D) "Stock" shall mean shares of stock of the Corporation (other than stock described in Section 1504(a) (4) of the Code or any successor statute, or stock that is not described in Section 1504(a) (4) solely because it is entitled to vote as a result of dividend arrearages), any Option Rights to acquire Stock, and all other interests that would be treated as stock of the Corporation pursuant to Treasury Regulation Section 1.382-2T(f) (18) (or any successor regulation);
- (E) "Public Group" shall mean a group of individuals, entities or other persons described in Treasury Regulation Section 1.382-2T(f)(13) or any successor regulation;

- (F) "Option Right" shall mean any option, warrant, or other right to acquire, convert into or exchange or exercise for, or any similar interests in, shares of Stock;
- (G) "Transfer" shall mean any issuance, sale, transfer, gift, assignment, devise or other disposition, as well as any other event, that causes a person to acquire or increase an Ownership Interest Percentage in the Corporation, or any agreement to take any such actions or cause any such events, including (a) the granting or exercise of any Option Right with respect to Stock, (b) the disposition of any securities or rights convertible into or exchangeable or exercisable for Stock or any interest in Stock or any exercise of any such conversion or exchange or exercise right, and (c) transfers of interests in other entities that result in changes in direct or indirect ownership of Stock, in each case, whether voluntary or involuntary, of record, and by operation by law or otherwise;
- (H) "Optionee" means any person holding an Option Right to acquire Stock.
- (ii) Any Transfer that would otherwise be prohibited pursuant to the preceding subparagraph may nonetheless be permitted if information relating to a specific proposed transaction is presented to the Board of Directors and the Board (including a majority of the Independent Directors, as such term is defined in the Agreement) determines in its discretion (x) based upon an opinion of legal counsel or independent public accountants selected by the Board, that such transaction will not jeopardize or create a material limitation on the Corporation's then current or future ability to utilize its Tax Benefits, taking into account both the proposed transaction and potential future transactions, or (y) that the overall economic benefits of such transaction to the Corporation outweigh the detriments of such transaction. Nothing in this subparagraph shall be construed to limit or restrict the Board of Directors in the exercise of its fiduciary duties under applicable law.
- (b) Unless approval of the Board of Directors is obtained as provided in subparagraph (a)(ii) of this Article VIII, any attempted Transfer that is prohibited pursuant to subparagraph (a)(i) of this Article VIII, to the extent that the amount of Stock subject to such prohibited Transfer exceeds the amount that could be Transferred without restriction under subparagraph (a) (i) of this Article VIII (such excess hereinafter referred to as the "Prohibited Interests"), shall be void ab initio and not effective to transfer ownership of the Prohibited Interests with respect to the purported acquiror thereof (the "Purported Acquiror"), who shall not be entitled to any rights as a shareholder of the Corporation with respect to the Prohibited Interests (including, without

limitation, the right to vote or to receive dividends with respect thereto), or otherwise as the holder of the Prohibited Interests. All rights with respect to the Prohibited Interests shall remain the property of the person who initially purported to Transfer the Prohibited Interests to the Purported Acquiror (the "Initial Transferor") until such time as the Prohibited Interests are resold as set forth in subparagraph (b) (i) or subparagraph (b) (ii) of this Article VIII.

- (i) Upon demand by the Corporation, the Purported Acquiror shall Transfer any certificate or other evidence of purported ownership of the Prohibited Interests within the Purported Acquiror's possession or control, along with any dividends or other distributions paid by the Corporation with respect to the Prohibited Interests that were received by the Purported Acquiror (the "Prohibited Distributions"), to an agent designated by the Corporation (the "Agent"). If the Purported Acquiror has sold the Prohibited Interests to an unrelated party in an arms-length transaction after purportedly acquiring them, the Purported Acquiror shall be deemed to have sold the Prohibited Interests as agent for the Initial Transferor, and in lieu of Transferring the Prohibited Interests to the Agent shall Transfer to the Agent the Prohibited Distributions and the proceeds of such sale (the "Resale Proceeds") except to the extent that the Agent grants written permission to the Purported Acquiror to retain a portion of the Resale Proceeds not exceeding the amount that would have been payable by the Agent to the Purported Acquiror pursuant to the following subparagraph (b)(ii) if the Prohibited Interests had been sold by the Agent rather than by the Purported Acquiror. Any purported Transfer of the Prohibited Interests by the Purported Acquiror other than a Transfer described in one of the two preceding sentences shall not be effective to Transfer any ownership of the Prohibited Interests.
- (ii) The Agent shall sell in an arms-length transaction (on the New York Stock Exchange, if possible) any Prohibited Interests transferred to the Agent by the Purported Acquiror, and the proceeds of such sale

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(the "Sales Proceeds"), or the Resale Proceeds, if applicable, shall be allocated to the Purported Acquiror up to the following amount: (x) where applicable, the purported purchase price paid or value of consideration surrendered by the Purported Acquiror for the Prohibited Interests, and (y) where the purported Transfer of the Prohibited Interests to the Purported Acquiror was by gift, inheritance, or any similar purported Transfer, the fair market value of the Prohibited Interests at the time of such purported Transfer. Subject to the succeeding provisions of this subparagraph, any Resale Proceeds or Sales Proceeds in excess of the amount allocable to the Purported Acquiror pursuant to the preceding sentence, together with any Prohibited Distributions shall be the property of the Initial Transferor. If the identity of the Initial Transferor cannot be determined by the Agent through inquiry made to the Purported Acquiror, the Agent shall publish appropriate notice (in The Wall Street Journal, if possible) for seven consecutive business days in an attempt to identify the Initial Transferor in order to transmit any Resale Proceeds or Sales Proceeds or Prohibited Distributions due to the Initial Transferor pursuant to this subparagraph. The Agent may also take, but is not required to take, other reasonable actions to attempt to identify the Initial Transferor. If after ninety (90) days following the final publication of such notice the Initial Transferor has not been identified, any amounts due to the Initial Transferor pursuant to this subparagraph may be paid over to a court or governmental agency, if applicable law permits, or otherwise shall be transferred to an entity designated by the Corporation that is described in Section 501(c)(3) of the Code. In no event shall any such amounts due to the Initial Transferor inure to the benefit of the Corporation or the Agent, but such amounts may be used to cover expenses (including but not limited to the expenses of publication) incurred by the Agent in attempting to identify the Initial Transferor.

- (c) Within thirty (30) business days of learning of a purported Transfer of Prohibited Interests to a Purported Acquiror, the Corporation through its Secretary shall demand that the Purported Acquiror surrender to the Agent the certificates representing the Prohibited Interests, or any Resale Proceeds, and any Prohibited Distributions, and if such surrender is not made by the Purported Acquiror within thirty (30) business days from the date of such demand the Corporation shall institute legal proceedings to compel such Transfer; provided, however, that nothing in this paragraph (c) shall preclude the Corporation in its discretion from immediately bringing legal proceedings without a prior demand, and also provided that failure of the Corporation to act within the time periods set out in this paragraph (c) shall not constitute a waiver of any right of the Corporation under this Article VIII.
- (d) Upon a determination by the Board of Directors that there has been or is threatened a purported Transfer of Prohibited Interests to a Purported Acquiror, the Board of Directors may take such action in addition to any action required by the preceding paragraph as it deems advisable to give effect to the provisions of this Article VIII, including, without limitation, refusing to give effect on the books of this Corporation to such purported Transfer or instituting proceedings to enjoin such purported Transfer.
- (e) In the event of any Transfer which does not involve a Transfer of "securities" of the Corporation within the meaning of the Maryland Corporations and Associations Code, as amended ("Securities"), but which would cause a person or Public Group (the "Prohibited Party") to violate a restriction provided for in subparagraph (a) of this Article VIII, the application of subparagraphs (b) and (c) of this Article VIII shall be modified as described in this paragraph (e). In such case, the Prohibited Party and/or any person or Public Group whose

ownership of the Corporation's Securities is attributed to the Prohibited Party pursuant to Section 382 of the Code and the Treasury Regulations thereunder (collectively, the "Prohibited Party Group") shall not be required to dispose of any interest which is not a Security, but shall be deemed to have disposed of, and shall be required to dispose of, sufficient Securities (which Securities shall be disposed of in the inverse order in which they were acquired by members of the Prohibited Party Group), to cause the Prohibited Party, following such disposition, not to be in violation of subparagraph (a) of this Article VIII. Such disposition shall be deemed to occur simultaneously with the Transfer giving rise to the application of this provision, and such amount of Securities which are deemed to be disposed of shall be considered Prohibited Interests and shall be disposed of through the Agent as provided in subparagraphs (b) and (c) of this Article VIII, except that the maximum aggregate amount payable to the Prohibited Party Group in connection with such sale shall be the fair market value of the Prohibited Interests at the time of the

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prohibited Transfer. All expenses incurred by the Agent in disposing of the Prohibited Interests shall be paid out of any amounts due the Prohibited Party Group.

- (f) The Corporation may require as a condition to the registration of the transfer of any shares of its Stock that the proposed Transferee furnish to the Corporation all information reasonably requested by the Corporation with respect to all the proposed Transferee's direct or indirect ownership interests in, or options to acquire, Stock.
- (g) All certificates evidencing ownership of shares of Stock that are subject to the restrictions on Transfer contained in this Article VIII shall bear a conspicuous legend referencing the restrictions set forth in this Article VIII.
- (h) Any person who knowingly violates the restrictions on Transfer set forth in this Article VIII will be liable to the Corporation for any costs incurred by the Corporation as a result of such violation.
- (i) Nothing contained in this Article VIII shall limit the authority of the Board of Directors to take such other action to the extent permitted by law as it deems necessary or advisable to protect the Corporation and the interests of the holders of its securities in preserving the Tax Benefits. Without limiting the generality of the foregoing, in the event of a change in law or Treasury Regulations making one or more of the following actions necessary or desirable, the Board of Directors may (i) accelerate or extend the Expiration Date, (ii) modify the Ownership Interest Percentage in the Corporation specified in the first sentence of subparagraph (a)(i), or (iii) modify the definitions of any terms set forth in this Article VIII; provided that the Board of Directors shall determine in writing that such acceleration, extension, change or modification is reasonably necessary or advisable to preserve the Tax Benefits under the Code and the regulations thereunder or that the continuation of these restrictions is no longer reasonably necessary for the preservation of the Tax Benefits, which determination shall be based upon an opinion of legal counsel or independent public accountants to the Corporation.
- (j) The Corporation and the Board of Directors shall be fully protected in relying in good faith upon the information, opinions, reports or statements of the chief executive officer, the chief financial officer, or the chief accounting officer of the Corporation or of the Corporation's legal counsel, independent auditors, transfer agent, investment bankers, and other employees and agents in making the determinations and findings contemplated by this Article VIII, and neither the Corporation nor the Board of Directors shall be responsible for any good faith errors made in connection therewith.
- 7. The authorized share structure of each of the Constituent Corporations is as follows:

<TABLE> <CAPTION>

	MHC II	MHA II	SURVIVING COMPANY
<s></s>	<c></c>	<c></c>	<c></c>
Total number of shares of			
all classes:	2,000,000	2,000,000	50,000,000
Number and par value of shares of			
each class:	2,000,000	2,000,000	50,000,000
	shares of	shares of	shares of
	common stock,	common stock,	common stock,
	\$.00017 par	\$.0007 par	\$.01 par
	value	value	value
Number of shares without par value			
of each class:			
Aggregate par value of all shares			
with par value:	\$340	\$1,400	\$500,000

  |  |  |

- $8\,.$  The manner and basis of the conversion of the shares of the Merged Companies shall be as follows:
  - (a) Upon the merger becoming effective, each share of common stock of each Merged Company (the "Merged Companies Common Stock") issued and

the merger and without any action on the part of the holders thereof, shall be converted into the Merger Consideration Per Share (as defined below), except that any shares of the Merged Companies Common Stock owned by Surviving Corporation or held in the treasury of any of the Merged Companies shall be cancelled and all rights in respect thereof shall cease to exist and no securities, cash or other property shall be issued in respect thereof. The term "Merger Consideration Per Share" shall mean for each Merged Company an amount equal to the Merger Consideration (as defined below) divided by the number of issued and outstanding shares of common stock of such Merged Company. The term "Merger Consideration" shall mean for each Merged Company (i) a number of shares of common stock of Surviving Company (the "Surviving Company Common Stock") equal to (x) the book value of such Merged Company as of the Effective Date multiplied by (y) a factor of 3.0 and divided by (z) the fully diluted book value per share of the Surviving Company Common Stock as of the Effective Date; provided, however, in the event the sum of the Merged Companies book values used in clause  $(\mathbf{x})$ above is more or less than \$2,500,000, the excess or shortfall shall be distributed or contributed in cash as set forth in Section 1.3(b) of the Agreement, and (ii) a pro rata portion of the Contingent Stock upon the terms and conditions as set forth in Section 1.3(f) of the Agreement. In addition, the Surviving Company shall pay to or receive from the shareholders of the Merged Companies in cash the Adjustment Amount as such term is defined in Section 1.3(b) of the Agreement.

- (b) Certificates for fractional shares of Surviving Company Common Stock shall not be issued. The total number of shares of Surviving Company Common Stock that any person shall have a right to receive under these Articles of Merger will be rounded up to the nearest whole share of Surviving Company Common Stock.
- (c) After the Effective Date, each holder other than Surviving Company of an outstanding certificate or certificates theretofore representing shares of the Merged Companies Common Stock (the "Merged Companies Stock Certificates"), upon surrender thereof to such bank, trust company or other person including Surviving Company as shall be designated by the Surviving Company (the "Exchange Agent"), shall be entitled to receive in exchange therefor a certificate or certificates representing the number of whole shares of Surviving Company Common Stock into which the shares of the Merged Companies Common Stock theretofore represented by such surrendered certificate or certificates shall have been converted. Until so surrendered, each Merged Companies Stock Certificate, shall be deemed for all purposes, other than the payment of dividends or other distributions, if any, in respect of Surviving Company Common Stock, to represent the appropriate number of whole shares of Surviving Company Common Stock into which the shares of the Merged Companies Common Stock theretofore represented thereby shall have been converted. No dividend or other distribution, if any, payable to holders of shares of Surviving Company Common Stock shall be paid to the holders of certificates theretofore representing shares of the Merged Companies Common Stock; provided, however, that upon surrender and exchange of such the Merged Companies Stock Certificates there shall be paid to the record holders of the stock certificate or certificates, issued in exchange therefor, the amount, without interest thereon, of dividends and other distributions, if any, which theretofore but subsequent to the Effective Date have become payable with respect to the number of whole shares of Surviving Company Common Stock into which the shares of the Merged Companies Common Stock theretofore represented thereby shall have been converted.
- (d) All issued shares of Surviving Company Common Stock, whether outstanding or reacquired immediately prior to the Effective Date, shall continue unchanged as shares of common stock of Surviving Company.
- 9. The terms and conditions of the merger and the Agreement were advised, authorized, and approved by Surviving Company in the manner and by the vote required by its Articles of Incorporation and the provisions of the Maryland Corporations and Associations Code, and the said merger and Agreement approved in the manner hereinafter set forth.
- 10. The merger and the Agreement were duly advised and approved by the Board of Directors of Surviving Company in the following manner. Said Board of Surviving Company adopted a resolution declaring

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that the merger of the Merged Companies into Surviving Company is advisable upon the terms and conditions set forth in the Agreement. Said resolution of the Board of Directors was adopted at a meeting duly held on September 5, 1996, at which a quorum was present, and at which the Board acted by at least a majority of its members present thereat.

11. The Board of Directors of Surviving Company directed the Secretary of the corporation to prepare a written notice of the time, place, and purpose of a meeting of shareholders of Surviving Company to take action upon the proposed merger and the Agreement and to furnish a copy of said notice to all of the shareholders of Surviving Company entitled to vote upon the proposed merger and the Agreement.

- 12. The merger and the Agreement were duly approved by the shareholders of Surviving Company in the following manner. At a meeting of shareholders duly held on , 1996, pursuant to notice duly given, the shareholders approved the same by the affirmative vote of at least a majority of all of the votes entitled to be cast thereon.
- 13. The terms and conditions of the merger herein set forth were duly advised, authorized, and approved, in respect of the Merged Companies, in the manner and by the vote required by the Articles of Incorporation of said corporations and by the laws of the State of Arizona, which is the state of incorporation of said corporations.
- 14. The merger and the Agreement were duly advised and unanimously approved by the respective Board of Directors of each of the Merged Companies at a meeting held pursuant to notice on July 31, 1996.
- 15. The merger and the Agreement were duly approved by the shareholders of the Merged Companies by unanimous written consent dated September 9, 1996.
- 16. Subject to and in accordance with the laws of the States of Maryland and Arizona, the conditions precedent contained in the Agreement and the other obligations of the parties set forth in the Agreement, the Effective Date of the merger for purposes of state law shall be such date and time the Articles of Merger are filed with the Secretary of State of the State of Maryland and the Corporation Commission of the State of Arizona.
- 17. Notwithstanding anything herein to the contrary, the merger may be terminated at any time on or before the Effective Date as provided in the Agreement. In the event of the termination of the merger, these Articles of Merger shall become void and of no effect without any liability to the Constituent Corporations or to the directors, officers, representatives or agents of any of them except for the obligations the Constituent Corporations to pay certain fees and expenses as provided for in the Agreement.
- 18. These Articles of Merger may be modified at any time in any respect by the mutual consent of the Constituent Corporations, notwithstanding prior approval by the respective shareholders. Any such modification may be approved for any such corporation by its Board of Directors, without further shareholder approval, except that the value and method of calculating the Merger Consideration to be issued in exchange for the shares of the Merged Companies Common Stock may not be increased or materially altered without the consent of the shareholders of Surviving Company and may not be decreased or materially altered without the consent of the shareholders of the Merged Companies given, in each case, by the same vote as is required under applicable state law for approval of the merger; provided, however, no consent of the shareholders of the Constituent Corporations shall be required to substitute cash in place of Surviving Company Common Stock.

IN WITNESS WHEREOF, each of the Constituent Corporations has caused these Articles of Merger to be executed on the  $$\operatorname{day}$$  of  $$\operatorname{1996}.$ 

CORPORATION

By:

Name: Jay R. Hoffman
Title: President

MONTEREY HOMES CONSTRUCTION II, INC.

By:

Name:

Title:

MONTEREY HOMES ARIZONA II, INC.

By:

Name:

Title:

HOMEPLEX MORTGAGE INVESTMENTS

THIS EMPLOYMENT AGREEMENT (the "Agreement") is dated as of 1996 by and between Homeplex Mortgage Investments Corporation, a Maryland corporation (the "Company"), and ("Employee").

WHEREAS, the Company desires to obtain the services of Employee, and Employee desires to provide services to the Company, in accordance with the terms, conditions and provisions of this Agreement;

NOW, THEREFORE, the Company and Employee agree as follows:

- 1. EMPLOYMENT. Subject to the terms and conditions of this Agreement, the Company agrees to employ Employee as of the Company, and Employee agrees to perform the duties associated with such positions diligently and to the reasonable satisfaction of the Company's Board of Directors. Employee will devote substantially all of his business time, attention and energies to the business of the Company and will comply with the policies and guidelines established by the Company from time to time.
- 2. TERM. Employee will be employed under this Agreement for a term beginning on , 1996 (the "Effective Date") and ending on December 31, 2001, unless Employee's employment is terminated earlier pursuant to Section 8.
- 3. BASE SALARY. The Company will pay Employee the Base Salary (as defined below). For purposes of this Agreement, the term "Base Salary" shall mean until December 31, 1997 an amount equal to \$200,000 per year. For each year thereafter during the term hereof, the Base Salary shall be equal to 105% of the previous Base Salary. Salary will be payable biweekly in accordance with the payroll practices of the Company in effect from time to time. All of Employee's compensation under this Agreement will be subject to deduction and withholding authorized or required by applicable law.
- 4. INITIAL STOCK OPTIONS. On the Effective Date, the Company will grant Employee options to purchase 500,000 shares of the Company's common stock (the "Common Stock"). The terms of such options are set forth in a Stock Option Agreement, dated as of the Effective Date, between the Company and Employee, which is attached hereto as Exhibit A.
- 5. INCENTIVE COMPENSATION. Employee will be entitled to incentive compensation based on the achievement of certain budgeted income projections specified in Exhibit B hereto.
- 6. EMPLOYEE BENEFITS. During the term of this Agreement, the Company will provide to Employee such fringe benefits and other employee benefit plans as are regularly maintained by the Company for its senior executives, in accordance with the policies of the Company in effect from time to time.
- 7. REIMBURSEMENT OF EXPENSES. The Company will reimburse Employee for reasonable out-of-pocket business, entertainment and travel expenses incurred and documented in accordance with the policies of the Company in effect from time to time.

## 8. TERMINATION.

(a) If Employee voluntarily terminates his employment with the Company or if the Company discharges Employee for Cause (as defined below), then the Company's obligations to pay the Base Salary and incentive compensation under this Agreement will terminate immediately, except for the payment of the Base Salary through the date of such termination of employment. For purposes of this Agreement, "Cause" is defined to mean only an act or acts of dishonesty by Employee constituting a felony and resulting or intended to result directly or indirectly in substantial personal gain or enrichment at the expense of the Company. Notwithstanding the foregoing,  $\ensuremath{\mathsf{Employee}}$ shall not be deemed to have been terminated for Cause unless and until there shall have been delivered to Employee a copy of a resolution duly adopted by the affirmative vote of not less than three-quarters of the entire membership of the Company's Board of Directors (excluding Employee if he is then a director) at a meeting of the Board called and held for the purpose (after reasonable notice to Employee and an opportunity for Employee, together with his counsel, to be heard before the Board), finding that in the good faith opinion

of the Board Employee was guilty of conduct meeting the criteria set forth above and specifying the particulars thereof.

- (b) If Employee's employment with the Company is terminated by the Company without Cause or as a result of Employee's death or Permanent Disability (as defined below), then (i) the Company will be obligated to pay Employee's then current Base Salary pursuant to Section 3 (A) through the end of the stated term of employment hereunder in the event of termination by the Company without Cause or (B) for six months after such termination in the event of death or Permanent Disability and (ii) within 90 days after such termination, the Company will pay Employee pro rated incentive compensation pursuant to Section 5 through the date of termination. For purposes hereof, "Permanent Disability" means a disability that results or, in the judgment of a physician mutually agreeable to the Company and Employee, is likely to result in Employee being unable to fulfill his duties under this Agreement for 180 consecutive days.
- (c) Any termination by the Company for Cause or Permanent Disability pursuant to Section  $8\,(a)$  or  $8\,(b)$ , respectively, shall be communicated by

written Notice of Termination. For purposes of this Agreement, a "Notice of Termination" shall mean a notice which shall indicate the specific termination provision in this Agreement relied upon and shall set forth in reasonable detail the facts and circumstances claimed to provide a basis for termination of Employee's employment under the provision so indicated. For purposes of this Agreement, no such purported termination shall be effective without such Notice of Termination.

- (d) For purposes of this Agreement, "Date of Termination" shall mean (i) if the Agreement is terminated as a result of Employee's death, the date of Employee's death, (ii) if the Agreement is terminated by Employee, the date on which he delivers a Notice of Termination to the Company, (iii) if this Agreement is terminated by the Company for Permanent Disability, 30 days after a Notice of Termination is given (provided that Employee shall not have returned to the performance of Employee's duties on a full-time basis during such 30-day period), or (iv) if Employee's employment is terminated by the Company for any other reason, the date on which a Notice of Termination is given; provided that if within 30 days after any Notice of Termination is given by the Company, Employee notifies the Company that a dispute exists concerning the termination, the Date of Termination shall be the earlier of the fifth anniversary date of this Agreement or the date on which the dispute is finally determined, either by mutual written agreement of the parties, or by a final judgment, order or decree of a court of competent jurisdiction (the time for appeal therefrom having expired and no appeal having been perfected).
- (e) Employee shall have no duty to mitigate the Company's obligations with respect to the payments set forth in this Section 8 by seeking other employment following his termination of employment, nor shall such obligations be subject to offset or reduction by reason of any compensation received by Employee from such other employment.
- 9. RESTRICTIVE COVENANT. In consideration of the Company's agreement to employ Employee, until December 31, 2001, Employee hereby agrees that Employee will not, except in connection with the performance of his duties hereunder, directly or indirectly, either as an employee, partner, owner, director, adviser or consultant or in any other capacity:
  - (a) engage in the homebuilding business (a "Competing Business");
  - (b) recruit, hire or discuss employment with any person who is, or within the six month period preceding the date of such activity was, an employee of the Company (other than as a result of a general solicitation for employment);
  - (c) subject to the proviso below, solicit any customer or supplier of the Company for a Competing Business or otherwise attempt to induce any such customer or supplier to discontinue its relationship with the Company; or

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(d) except solely as a limited partner or other form of passive investment with no management or operating responsibilities, engage in the land banking or lot development business; provided, however, that the foregoing shall not restrict (i) the ownership of less than 5% of a publicly-traded company or, (ii) in the event Employee's employment is terminated hereunder, engaging in the custom homebuilding business, including soliciting customers through a general solicitation and soliciting suppliers who serve the Company, but not to induce them to discontinue their relationship with the Company, or engaging in the production homebuilding business outside a 100 mile radius of any project of the Company or outside Northern California (which shall be deemed to mean the metropolitan area of San Jose and all of the State of California north of such area) or engaging in the land banking or lot development business.

Employee represents to the Company that he is willing and able to engage in businesses that are not Competing Businesses hereunder and that enforcement of the restrictions set forth in this Section 9 would not be unduly burdensome to Employee. The Company and Employee acknowledge and agree that the restrictions set forth in this Section 9 are reasonable as to time, area and scope of activity and do not impose a greater restraint than is necessary to protect the goodwill and other business interests of the Company, and Employee agrees that the Company is justified in believing the foregoing. If the provisions of this Section 9 are found by a court of competent jurisdiction to contain limitations as to time, area or scope of activity that are not reasonable or not necessary to protect the goodwill or other business interests of the Company, then such court is hereby directed to reform such provisions to the minimum extent necessary to cause the limitations contained herein as to time, area and scope of activity to be reasonable and to impose a restraint that is not greater than necessary to protect the goodwill and other business interests of the Company. The provisions of this Section 9 will survive any termination of this Agreement, except that this Section 9 will not apply following termination of Employee by the Company without Cause.

10. CONFIDENTIAL INFORMATION. During the term of Employee's employment and for one year thereafter, without the Company's prior written consent, Employee will not use competitively or disclose to any third party (other than in accordance with the proper performance of his duties hereunder or as may be required by statute or court order) the proprietary information, trade secrets,

business, marketing, advertising, strategic or business information, customer or prospect lists, work product, know-how or other confidential information of the Company ("Confidential Information"), all of which Employee acknowledges and agrees is the sole and exclusive property of the Company. Upon termination of his employment for any reason, Employee will immediately return to the Company all copies, in whatever form, of any Confidential Information that may be in his possession or control.

- 11. SEVERABILITY. If any provision of this Agreement is held to be illegal, invalid or unenforceable under any applicable law, then such provision will be deemed to be modified to the minimum extent necessary to render it legal, valid and enforceable, and if no such modification will render it legal, valid and enforceable, then this Agreement will be construed as if not containing the provision held to be invalid, and the rights and obligations of the parties will be construed and enforced accordingly.
- 12. INJUNCTIVE RELIEF. Employee acknowledges and agrees that the Company would be irreparably harmed by any violation of Employee's obligations under Sections 9 and 10 hereof and that, in addition to all other rights or remedies available at law or in equity, the Company will be entitled to injunctive and other equitable relief to prevent or enjoin any such violation.
- 13. ENTIRE AGREEMENT. This Agreement embodies the complete agreement of the parties hereto with respect to the subject matter hereof and supersedes any prior written, or prior or contemporaneous oral, understandings or agreements between the parties that may have related in any way to the subject matter hereof. This Agreement may be amended only in writing executed by the Company and Employee.
- 14. GOVERNING LAW. This Agreement and all questions relating to its validity, interpretation, performance and enforcement, shall be governed by and construed in accordance with the internal laws, and not the law of conflicts, of the State of Arizona.

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15. NOTICE. Any notice required or permitted under this Agreement must be in writing and will be deemed to have been given when delivered personally or by overnight courier service or three days after being sent by mail, postage prepaid, at the address indicated below or to such changed address as such person may subsequently give such notice of:

if to Emplo	yee:	
		Accention. Corporate Secretary
		Attention: Corporate Secretary
		Phoenix, Arizona 85014
		Suite 219
		5333 North Seventh Street,
	1 - 2 -	1 3 3
if to the C	Company:	Homeplex Mortgage Investments Corporation

16. ARBITRATION. All disputes, claims and other matters in controversy arising directly or indirectly out of or related to this Agreement, or the breach thereof, whether contractual or non-contractual, shall be determined by arbitration and shall be settled by three arbitrators, one of whom shall be appointed by the Company, one by the Employee and the third of whom shall be appointed by the first two arbitrators. Persons eligible to be selected as arbitrators shall be limited to attorneys who have been in practice at least 15 years specializing in employment law matters and who have had both training and experience as arbitrators ("Experienced Arbitrators"). If either such person fails to appoint an arbitrator within ten (10) days of a request in writing by the other such person to do so or if the first two arbitrators cannot agree on the appointment of a third arbitrator within thirty days, then such arbitrator shall be appointed by the American Arbitration Association (which appointment shall not be limited to Experienced Arbitrators if not made within the applicable time period). Except as to the selection of arbitrators which shall be as set forth above, the arbitration shall be conducted promptly and expeditiously at such place in Phoenix, Arizona agreed to between the Company and the Employee in accordance with the Commercial Rules of Arbitration of the American Arbitration Association then in effect so as to enable the arbitrators to resolve the disputes, claims and other matters in controversy within forty-five (45) days of the commencement of the arbitration proceedings. The arbitrators shall base their award on applicable law and judicial precedent and, unless both parties agree otherwise, shall include in such award the findings of fact and conclusions of law upon which the award is based and may award temporary or permanent equitable relief. Judgment on the award rendered by the arbitrators may be entered in any court having jurisdiction thereof. The arbitrators' resolution of the dispute shall be final, binding and non-appealable. The nonprevailing party shall bear the expenses of the arbitrators and the arbitration, including reasonable attorneys' fees and costs.

IN WITNESS WHEREOF, the Company and Employee have executed and delivered this Agreement as of the date first above written.

By:
Name: Jay R. Hoffman Title: President
EMPLOYEE

#### EXHIBIT A

#### FORM OF STOCK OPTION AGREEMENT

THIS STOCK OPTION AGREEMENT (the "Agreement") is dated as of , 1996 (the "Effective Date") between Homeplex Mortgage Investments Corporation, a Maryland corporation (the "Company"), and ("Optionee").

WHEREAS, the Company desires to obtain the services of the Optionee, and the Optionee has agreed to provide services to the Company;

WHEREAS, the Company desires to compensate the Optionee for such services by granting the Optionee an option (the "Option") to purchase shares of the Company's common stock, \$.01 par value per share (the "Common Stock"), subject to the terms and conditions of this Agreement;

NOW, THEREFORE, the parties agree as follows:

- 1. GRANT OF OPTION. The Company hereby grants to the Optionee, on the terms and subject to the conditions, limitations and restrictions set forth in this Agreement, an Option to purchase 500,000 shares of Common Stock at an exercise price of \$1.75 per share of Common Stock.
- 2. EXERCISE PERIOD, VESTING AND AMOUNT. The Option shall be exercisable ratably in equal annual increments over three years commencing on the first anniversary of the Effective Date; provided, however, that the Option shall become exerciseable. in full if there is a change of control of the Company required to be reported in response to Item 1 of Form 8-K under the Securities Exchange Act of 1934 as in effect on the date of this Agreement (or any similar or successor form or provisions) on or prior to the third anniversary of the Effective Date. The Option shall expire and become null and void after December 31, 2002.
- 3. EXERCISE. In order to exercise the Option, the Optionee must provide written notice (the "Exercise Notice") to the Company at its principal executive office stating the number of shares in respect of which the Option is being exercised. The Exercise Notice must be signed by the Optionee and must include his complete address and social security number. At the time of exercise, the Optionee must pay to the Company the applicable exercise price per share times the number of shares as to which the Option is being exercised, payable (a) by cash or cash equivalent or (b) at the Company's option, by the delivery of shares of Common Stock having a Fair Market Value (defined below) on the date immediately preceding the exercise date equal to the aggregate exercise price, which may include shares subject to the Option. If the Option is exercised in full, the Optionee will surrender this Agreement to the Company for cancellation. If the Option is exercised in part, the Optionee will surrender this Agreement to the Company so that the Company may make appropriate notation hereon or cancel this Agreement and issue a new agreement (containing the same terms and conditions set forth herein) representing the unexercised portion of the Option. For these purposes, "Fair Market Value" means (i) the average closing price on the New York Stock Exchange or any other exchange or market system on which the Common Stock is primarily traded for the last five trading days ending on the date immediately preceding the exercise date; or (ii) if there is no reported price information for the Common Stock, the fair market value as determined in good faith by the Company's Board of Directors.
- 4. TAX WITHHOLDING. Any provision of this Agreement to the contrary notwithstanding, the Company may take such steps as it deems necessary or desirable for the withholding of any taxes that it is required by law or regulation of any governmental authority, federal, state or local, domestic or foreign, to withhold in connection with any of the shares of Common Stock subject hereto, including requiring the Optionee to pay to the Company the amount of such withholding tax before the Company issues any shares pursuant to the exercise of the Option.
- 5. DILUTION. If the number of shares of Common Stock outstanding is changed by reason of a stock dividend, stock split, reclassification or combination of shares, the number of shares of Common Stock then issuable upon exercise of the Option and the exercise price per share will be appropriately adjusted. In the event of any merger, consolidation, reorganization, or recapitalization of the Company pursuant to which holders of the Common Stock receive securities, other assets or cash (a "Reorganization Transaction"), then upon any subsequent exercise of the Option, the Optionee will be entitled to receive, for each share of

Common Stock issuable upon exercise of the Option, the number and kind of securities, other assets or cash received in respect of one share of Common Stock as a result of such Reorganization Transaction.

#### 6. TERMINATION.

- (a) If the Company discharges Optionee for Cause (as defined below), then the Option will terminate immediately. For purposes of this Agreement, "Cause" is defined to mean only an act or acts of dishonesty by Optionee constituting a felony and resulting or intended to result directly or indirectly in substantial personal gain or enrichment at the expense of the Company. Notwithstanding the foregoing, Optionee shall not be deemed to have been terminated for Cause unless and until there shall have been delivered to Optionee a copy of a resolution duly adopted by the affirmative vote of not less than three-quarters of the entire membership of the Company's Board of Directors (excluding Optionee if he is then a director) at a meeting of the Board called and held for the purpose (after reasonable notice to Optionee and an opportunity for Optionee, together with his counsel, to be heard before the Board), finding that in the good faith opinion of the Board Optionee was guilty of conduct meeting the criteria set forth above and specifying the particulars thereof.
- (b) If Optionee voluntarily terminates his employment with the Company or if Optionee's employment with the Company is terminated as a result of Optionee's death or Permanent Disability (as defined below), then the Option will be exercisable for six months following such termination in the event of voluntary termination and one year following such termination in the case of death or Permanent Disability, but only in any such case to the extent that the Option was exercisable on the date of termination. For purposes hereof, "Permanent Disability" means a disability that results or, in the judgment of a physician mutually agreeable to the Company and Optionee, is likely to result in Optionee being unable to fulfill his duties for 180 consecutive days.
- (c) If Optionee's employment with the Company is terminated by the Company without Cause, the Option will be immediately exercisable for the aggregate number of Option Shares not previously exercised and issued pursuant to this Agreement until December 31, 2002;
- (d) For purposes of Section 6(a) or 6(b) hereof, any termination by the Company for Cause or Permanent Disability shall be communicated by written Notice of Termination complying with Section 8(c) of Optionee's Employment Agreement with the Company dated the date hereof.
- 7. TRANSFER OF OPTION. The Optionee shall not, directly or indirectly, sell, pledge or otherwise transfer ("Transfer") any unexercised portion of the Option or the rights and privileges pertaining thereto, other than pursuant to a qualified domestic relations order. Neither the Option nor the underlying shares of Common Stock is liable for or subject to, in whole or in part, the debts, contracts, liabilities or torts of the Optionee, nor will they be subject to garnishment, attachment, execution, levy or other legal or equitable process, other than pursuant to a qualified domestic relations order.
- 8. CERTAIN LEGAL REQUIREMENTS. The Company will register or qualify the Optionee's shares of Common Stock under the Securities Act of 1933 and applicable blue sky or state securities laws, and will cause such shares to be listed on any exchange or trading system upon which the Company's Common Stock is listed.
- 9. ARBITRATION. All disputes, claims and other matters in controversy arising directly or indirectly out of or related to this Agreement, or the breach thereof, whether contractual or non-contractual, shall be determined by arbitration and shall be settled by three arbitrators, one of whom shall be appointed by the Company, one by the Employee and the third of whom shall be appointed by the first two arbitrators. Persons eligible to be selected as arbitrators shall be limited to attorneys who have been in practice at least 15 years specializing in employment law matters and who have had both training and experience as arbitrators ("Experienced Arbitrators"). If either such person fails to appoint an arbitrator within ten (10) days of a request in writing by the other such person to do so or if the first two arbitrators cannot agree on the appointment of a third arbitrator within thirty days, then such arbitrator shall be appointed by the American Arbitration Association (which appointment shall not be limited to Experienced Arbitrators if not made within the applicable time period). Except as to the selection of arbitrators which shall be as set forth above, the arbitration shall be

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conducted promptly and expeditiously at such place in Phoenix, Arizona agreed to between the Company and the Optionee in accordance with the Commercial Rules of Arbitration of the American Arbitration Association then in effect so as to enable the arbitrators to resolve the disputes, claims and other matters in controversy within forty-five (45) days of the commencement of the arbitration proceedings. The arbitrators shall base their award on applicable law and judicial precedent and, unless both parties agree otherwise, shall include in such award the findings of fact and conclusions of law upon which the award is based and may award temporary or permanent equitable relief. Judgment on the award rendered by the arbitrators may be entered in any court having jurisdiction thereof. The arbitrators' resolution of the dispute shall be final, binding and non-appealable. The nonprevailing party shall bear the expenses of the arbitrators and the arbitration, including reasonable attorneys' fees and

- (a) The Option is intended to be a non-qualified stock option under applicable tax laws, and it is not to be characterized or treated as an incentive stock option under Section 422 of the Internal Revenue Code of 1986.
- (b) Neither the Optionee nor any person claiming under or through the Optionee will have any of the rights or privileges of a shareholder of the Company in respect of any of the shares issuable upon exercise of the Option unless and until certificates representing such shares have been issued and delivered, provided that the Company shall ensure that certificates representing shares validly purchased hereunder shall be issued and delivered promptly to the Optionee or person validly claiming under or through Optionee.
- (c) All notices and other communications hereunder must be in writing and will be deemed to have been duly given when delivered or mailed in accordance with the provisions of Section 14 of Optionee's Employment Agreement with the Company dated the date hereof.
- (d) Subject to the limitations in this Agreement on the transferability by the Optionee of the Option and any shares of Common Stock, this Agreement will be binding on and inure to the benefit of the successors and assigns of the parties hereto.
- (e) If any provision of this Agreement is held to be illegal, invalid or unenforceable under any applicable law, then such provision will be deemed to be modified to the minimum extent necessary to render it legal, valid and enforceable, and if no such modification will render it legal, valid and enforceable, then this Agreement will be construed as if not containing the provision held to be invalid, and the rights and obligations of the parties will be construed and enforced accordingly.
- (f) The parties acknowledge and agree that any violation of the terms of this Agreement would cause irreparable harm to the other party and that, in addition to all other rights or remedies available at law or in equity, such party will be entitled to injunctive and other equitable relief to prevent or enjoin any such violation.
- (g) THIS AGREEMENT WILL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE INTERNAL LAW, AND NOT THE LAW OF CONFLICTS, OF THE STATE OF ARIZONA.
- (h) This Agreement may be executed in any number of counterparts, and all such counterparts will be deemed an original, will be construed together and will constitute one and the same instrument.
- (i) This Agreement embodies the complete agreement and understanding among the parties with respect to the subject matter hereof and supersedes and preempts any prior written, or prior or contemporaneous oral, understandings, agreements or representations by or among any of the parties that may have related to the subject matter hereof in any way.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date first above written.

HOMEPLEX MORTGAGE INVESTMENTS CORPORATION

By:

Name: Jay Hoffman

OPTIONEE

Title: President

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# EXHIBIT B

# INCENTIVE COMPENSATION SCHEDULE

The Company shall pay Employee a performance based cash bonus (the "Bonus") for the calendar years 1997 and 1998 equal to the lesser of: (i) 4% of the Consolidated Pre-Tax Net Income (as defined below), or (ii) \$200,000. Thereafter, the annual Bonus for the remaining term of this Agreement shall be equal to the lesser of (i) the percentage payout of the Consolidated Pre-Tax Net Income determined by the compensation committee of the Board of Directors of the Company, or (ii) \$200,000.

The term "Consolidated Pre-Tax Net Income" shall mean the consolidated net income of the Company before the Bonus and the Bonus payable to the other Co-Chief Executive Officer of the Company pursuant to his Agreement dated the date hereof, income taxes, amortization of goodwill or purchase accounting write-up of any asset resulting from the merger of the Company and Monterey and the cumulative effect of any change in accounting principle for the fiscal year then ended (or the portion of the fiscal year starting on the Effective Date in the case of 1997) as determined from the Company's audited financial statements

by the Company's independent auditors. The Bonus will be payable within 90 days after the Company's fiscal year end.

#### FORM OF REGISTRATION RIGHTS AGREEMENT

THIS REGISTRATION RIGHTS AGREEMENT (the "Agreement"), dated 1996, is made by and between Homeplex Mortgage Investments Corporation, a Maryland corporation (the "Company"), and (the "Holder").

The Company and the Holder agree as follows:

- 1. SHARES. As used herein, the term "Shares" shall mean the shares of common stock, \$.01 par value, of the Company, acquired by the Holder pursuant to that certain Agreement and Plan of Reorganization (the "Merger Agreement") among the Company, Monterey Homes Construction II, Inc.; Monterey Homes Arizona II, Inc. and the Monterey Shareholders (as defined therein) dated September 13, 1996 (including the Contingent Stock (as defined in the Merger Agreement) and underlying that certain Stock Option Agreement by and between the Company and the Holder dated , 1996 (the "Option Shares") and any securities issued to Holder as a dividend or distribution in respect of or in exchange for such shares, whether by reclassification, stock split, reverse stock split or otherwise) until their sale under this Agreement or in accordance with Rule 144 (or any similar provision then in force) under the Securities Act of 1933, as amended (the "Securities Act").
- 2. DEMAND REGISTRATION. (a) Subject to the provisions of Section 2(b) hereof, the Holder may at any time after the first anniversary of the date of this Agreement make up to two written requests to the Company for registration under Form S-3 (or such other appropriate or successor form if Form S-3 is not available) and in accordance with the provisions of Rule 415 promulgated under the Securities Act of all or a portion of his Shares. The Company shall prepare and file with the Securities and Exchange Commission (the "SEC") a registration statement on Form S-3 (or such other appropriate or successor form if Form S-3 is not available) under the Securities Act covering such Shares, shall use its best efforts to cause such registration statement to become effective within ninety (90) days of the Holder's request and shall file such post-effective amendments to such registration statement in order for it to remain effective without lapse until the sale of all the Shares and shall qualify such offering under applicable blue sky or state securities laws.
  - (b) Notwithstanding delivery of any written request referred to in Section 2(a), the Company will have the prior right at any time to conduct public offerings of its common stock for its corporate purposes and may preempt any pending demand registration, in which case Section 3 will apply to the offering. Under these circumstances, the Company will not be obligated to effect the requested demand registration under this Section 2 and such previously requested registration will not count as a demand registration under Section 2(a). In addition, if, prior to the time a written request is delivered under Section 2(a), the Company has given written notice pursuant to Section 3(a) of its intention to file a registration statement, the Company shall not be obligated to cause the requested demand registration to become effective until 120 days after the effective date of such registration statement or until the Company ceases to diligently pursue the preparation, filing and effectiveness of such registration statement.
  - (c) The Company shall file a registration statement on Form S-8 with respect to the Option Shares promptly after the date hereof and shall use its best efforts to cause such registration statement to remain effective until the related stock options have been exercised or expired.
  - (d) The Company shall pay the expenses described in Section 6 for the registration pursuant to this Section  $2 \, . \,$
- 3. INCIDENTAL REGISTRATION RIGHTS. (a) If at any time the Company shall determine to proceed with the preparation and filling of a registration statement under the Securities Act in connection with the proposed offer and sale of any of its securities by it or any of its security holders (other than a registration statement on Form S-4, S-8 or other limited purpose form), the Company will give written notice of its determination to the Holder. Upon the written request from the Holder, within ten (10) days after receipt of any such notice from the Company, the Company will, subject to the provisions of Section 3(b), include all Shares requested by the Holder in such registration statement (and any related qualification under blue sky or state securities laws);

provided, however, that nothing herein shall prevent the Company from, at any time, abandoning or delaying any registration under this Section 3. If any registration pursuant to this Section 3 shall be underwritten in whole or in part, the Company shall require that the Shares requested for inclusion pursuant to this Section 3 be included in the underwriting on the same terms and conditions, including lock-up provisions, as the securities otherwise being sold through the underwriters.

(b) Notwithstanding the foregoing, if the managing underwriter determines and advises that the inclusion of the Shares proposed to be included in the underwritten public offering, together with any other issued and outstanding securities proposed to be included therein by holders of securities other than the Holder who have registration rights which are pari passu to the Holder, would interfere with the successful marketing of such securities, then the number of such Shares that the managing underwriter believes may be sold in such underwritten public

offering shall be allocated for inclusion in the registration statement in the following order of priority: (i) first, the securities being offered by the Company, and (ii) secondly, the number of Shares then owned by the Holder and other holders entitled to participate therein who have registration rights which are pari passu to the Holder on a pro rata basis or such other basis as they shall have agreed.

- (c) The Company shall pay the expenses described in Section 6 for registration statements filed pursuant to this Section 3.
- 4. REGISTRATION PROCEDURES. If and whenever the Company is required by the provisions of Section 2 or 3 to effect the registration of Shares under the Securities Act, the Company will:
  - (a) prepare and file with the SEC a registration statement with respect to such securities, and use its best efforts to cause such registration statement to become and remain effective for such period as may be reasonably necessary to effect the sale of such securities (the "Effective Period").
  - (b) prepare and file with the SEC such amendments to such registration statement and supplements to the prospectus contained therein as may be necessary to keep such registration statement effective for the Effective Period as may be reasonably necessary to effect the sale of such securities.
  - (c) furnish to the Holder and to the underwriters for the securities being registered, such reasonable number of copies of the registration statement, preliminary prospectus, final prospectus and such other documents as the Holder and such underwriters may reasonably request in order to facilitate the public offering of such securities.
  - (d) use its best efforts to register or qualify the Shares covered by such registration statement under such state securities or blue sky laws of such jurisdictions as the Holder may reasonably request in writing within ten (10) days following the original filing of such registration statement, except that the Company shall not for any purpose be required to execute a general consent to service of process or to qualify to do business as a foreign corporation in any jurisdiction wherein it is not so qualified or subject itself to taxation in a jurisdiction where it had not previously been subject to taxation, or take any other action that would subject the Company to service of process in a lawsuit other than one arising out of the registration of the Shares.
  - (e) notify the Holder, promptly after it shall receive notice thereof, of the time when such registration statement has become effective or a supplement to any prospectus forming a part of such registration statement has been filed.
  - (f) notify the Holder promptly of any request by the SEC for the amending or supplementing of such registration statement or prospectus or for additional information.
  - (g) prepare and promptly file with the SEC and promptly notify the Holder of the filing of such amendment or supplement to such registration statement or prospectus as may be necessary to correct any statements or omissions if, at any time when a prospectus relating to such securities is required to be delivered under the Securities Act, any event shall have occurred as the result of which any such prospectus or any other prospectus as then in effect would include an untrue statement of a material fact

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or omit to state any material fact necessary to make the statements therein, in the light of the circumstances in which they were made, not misleading; and

- (h) advise the Holder, promptly after it shall receive notice or obtain knowledge thereof, of the issuance of any stop order by the SEC suspending the effectiveness of such registration statement or the initiation or threatening of any proceeding for that purpose and promptly use its best efforts to prevent the issuance of any stop order or to obtain its withdrawal if such stop order should be issued.
- 5. UNDERWRITING. The Holder agrees that any demand registration involving the issuance of Common Stock by the Company will, at the Company's option, be effected pursuant to an underwritten public offering. The Holder will select the book-running managing underwriter and any additional investment bankers and managers to be used in connection with the demand registration, provided that such underwriter and additional investment bankers and managers are reasonably acceptable to the Company and that the underwriting discounts, fees, discounts and any other compensation proposed to be charged by such persons is competitive with that obtainable from other underwriters, bankers and managers of comparable quality and reputation. The Holder may not participate in an incidental registration hereunder unless such Holder (a) agrees to sell the Shares on the basis provided in the underwriting arrangements, if any, and (b) completes and executes all questionnaires, powers of attorney, indemnities, underwriting agreements and other documents reasonably required under the terms of such underwriting arrangements, if any, and these registration rights.
  - 6. EXPENSES. (a) With respect to any registration requested pursuant to

Section 2 hereof, and with respect to an inclusion of Shares in a registration statement pursuant to Section 3 hereof, all fees, costs and expenses of such registration, inclusion and public offering (as further specified in paragraph (b) below) shall be borne by the Company; provided, however, that the Holder shall bear the underwriting discounts and commissions and transfer taxes in respect of the sale of his Shares.

- (b) The fees, costs and expenses of registration to be borne by the Company as provided in Section 6(a) above shall include, without limitation, all registration, filing, and NASD fees, printing expenses, fees and disbursements of legal counsel and accountants for the Company and all legal fees and disbursements and other expenses of complying with state securities or blue sky laws of any jurisdictions in which the securities to be offered are to be registered and qualified.
- 7. INDEMNIFICATION. (a) The Company will indemnify and hold harmless the Holder and any underwriter (as defined in the Securities Act) for the Holder and each person, if any, who controls such Holder or underwriter within the meaning of the Securities Act, from and against and will reimburse the Holder and each such underwriter and controlling person with respect to, any and all loss, damage, liability, cost and expense to which the Holder or any such underwriter or controlling person may become subject under the Securities Act or otherwise, insofar as such losses, damages, liabilities, costs or expenses are caused by any untrue statement or alleged untrue statement of any material fact contained in such registration statement, any prospectus contained therein or any amendment or supplement thereto, or arise out of or are based upon the omission or alleged omission to state therein a material fact required to be stated therein or necessary to make the statements therein, in light of the circumstances in which they were made, not misleading; provided, however, that the Company will not be liable in any such case to the extent that any such loss, damage, liability, cost or expenses arises out of or is based upon an untrue statement or alleged untrue statement or omission or alleged omission so made in conformity with information furnished in writing by the Holder, such underwriter or such controlling person specifically for use in the preparation thereof. The Company will not be subject to any liability for any settlement made without its consent, which consent shall not be unreasonably withheld.
  - (b) The Holder will indemnify and hold harmless the Company, its directors and officers, any controlling person and any underwriter thereof from and against, and will reimburse the Company, its directors and officers, any controlling person and any underwriter thereof with respect to, any and all loss, damage, liability, cost or expense to which the Company or any controlling person and/or any underwriter thereof may become subject under the Securities Act or otherwise, insofar as such losses, damages,

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liabilities, cost or expenses are caused by any untrue statement or alleged untrue statement of any material fact contained in such registration statement, any prospectus contained therein or any amendment or supplement thereto, or arise out of or are based upon the omission or alleged omission to state therein a material fact required to be stated therein or necessary to make the statements therein, in light of the circumstances in which they were made, not misleading, in each case to the extent, but only to the extent, that such untrue statement or alleged untrue statement or omission or alleged omission was so made in reliance upon and in conformity with information furnished in writing by or on behalf of the Holder specifically for use in the preparation thereof. The Holder will not be subject to any liability for any settlement made without its consent, which consent shall not be unreasonably withheld.

(c) Promptly after receipt by an indemnified party pursuant to the provisions of paragraph (a) or (b) of this Section 6 of notice of the commencement of any action involving the subject matter of the foregoing indemnity provisions such indemnified party will, if a claim thereof is to be made against the indemnifying party pursuant to the provisions of said paragraph (a) or (b), promptly notify the indemnifying party of the commencement thereof; but the omission to so notify the indemnifying party will not relieve it from any liability which it may have to any indemnified party otherwise than hereunder, except to the extent that such omission materially and adversely affects the indemnifying party's ability to defend against or compromise such claim. In case such action is brought against any indemnified party and it notifies the indemnifying party of the commencement thereof, the indemnifying party shall have the right to participate in, and, to the extent that it may wish, jointly with any other indemnifying party similarly notified, to assume the defense thereof, with counsel satisfactory to such indemnified party; provided, however, that if the defendants in any action include both the indemnified party and the indemnifying party and there are legal defenses available to the indemnified party and/or other indemnified parties which are different from or in addition to those available to the indemnifying party, or if there is a conflict of interest which would prevent counsel for the indemnifying party from also representing the indemnified party, the indemnified party or parties shall have the right to select separate counsel to participate in the defense of such action on behalf of such indemnified party or parties. After notice from the indemnifying party to an indemnified party of its election so to assume the defense thereof, the indemnifying party will not be liable to such indemnified party pursuant to the provisions of said paragraph (a) or (b) for any legal or other expense subsequently incurred by such indemnified party in connection with the defense thereof

other than costs of investigation, unless (i) the indemnified party shall have employed counsel in accordance with the provisions of the preceding sentence, (ii) the indemnifying party shall not have employed counsel satisfactory to the indemnified party to represent the indemnified party within a reasonable time after the notice of the commencement of the action or (iii) the indemnifying party has authorized the employment of counsel for the indemnified party at the expense of the indemnifying party.

(d) If for any reason the foregoing indemnification is unavailable, or is insufficient to hold harmless an indemnified party, then the indemnifying party shall contribute to the amount paid or payable by the indemnified party as a result of such losses, claims, damages, liabilities or expenses in such proportion as is appropriate to reflect the relative fault of the indemnifying party on the one hand and the indemnified party on the other in connection with the statement or omission which resulted in the losses, claims, damages, liabilities or expenses, as well as any other relevant equitable considerations. No person guilty of fraudulent misrepresentations (within the meaning of Section 11(f) of the Securities Act) shall be entitled to contribution from any person who was not guilty of such fraudulent misrepresentation.

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#### 8. MISCELLANEOUS.

(a) NOTICES. Any notice or other communications required or which may be given hereunder shall be in writing and shall be delivered personally, or telegraphed, telexed or telecopied, or sent by certified, registered or express mail postage prepaid, and shall be given when so delivered personally, or telegraphed, telexed or telecopied, or if mailed, two days after mailing, as follows (or to such other address as any party may from time to time specify in writing pursuant to the notice provisions hereof):

If to the Company:

If to the Holder:

Homeplex Mortgage Investments Corporation 5333 North Seventh Street, Suite 219 Phoenix, Arizona 85014 Fax: (602) 230-1690 Attention: Corporate Secretary


- (b) ENTIRE AGREEMENT. This Agreement contains the entire agreement between the Company and the Holder, in respect of the subject matter hereof, and supersedes all prior agreements, written or oral, with respect thereto.
- (c) AMENDMENT. This Agreement may be amended, modified, superseded, cancelled, renewed or extended, and any term or condition hereof may be waived, only by a written instrument executed by the Company and the Holder, in the case of a waiver, by the party waiving compliance. No delay by any party in exercising any right, power or privilege hereunder shall operate as a waiver thereof, nor shall any waiver on the part of any party of any right, power or privilege hereunder, nor any single or partial exercise of any right, power or privilege hereunder, preclude any other or further exercise thereof or the exercise of any other right, power or privilege hereunder. The rights and remedies herein provided are cumulative and are not exclusive of any rights or remedies that any party may otherwise have at law or in equity.
- (d) GOVERNING LAW. This Agreement is made in, and shall be governed by and construed in accordance with, the laws of the State of Arizona, without giving effect to the provisions thereof pertaining to conflicts and choices of law.
- (e) SUCCESSORS AND ASSIGNS. This agreement shall inure to the benefit of and be binding upon the successors and assigns of each of the parties; notwithstanding the foregoing, neither party shall assign its rights, duties or obligations under this Agreement to any other person, without the other party's express written consent, except that the Holder may assign the benefits of this Agreement to any member of the Holder's "immediate family" as such term is defined in Rule 16a-1(e) or any trust, partnership or other entity created for the benefit of such persons or to any other transferee of more than 150,000 shares prior to giving effect to the contemplated reverse stock split of the Company as set forth in the Merger Agreement.
- (f) COUNTERPARTS. This Agreement may be executed in counterparts, each of which shall be deemed an original and all of which shall constitute one and the same instrument.

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date first above written.

HOMEPLEX MORTGAGE INVESTMENTS
CORPORATION

By:

Name: Jay R. Hoffman

Title: President

HOLDER

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#### APPENDIX D

#### HAMBERLIN AGREEMENTS

#### AMENDED AND RESTATED EMPLOYMENT AGREEMENT

THIS AMENDED AND RESTATED EMPLOYMENT AGREEMENT ("Agreement") is dated as of the 21st day of December, 1995, by and between HOMEPLEX MORTGAGE INVESTMENTS CORPORATION, a Maryland corporation ("Homeplex"), and ALAN D. HAMBERLIN ("Hamberlin").

WHEREAS, Hamberlin is an employee of Homeplex and has served as Chief Executive Officer of Homeplex since its organization;

WHEREAS, Hamberlin is a party to an employment agreement dated as of November 1, 1992 (the "1992 Employment Agreement") pursuant to which Hamberlin has served as the Chief Executive Officer of Homeplex pursuant to the terms thereof;

WHEREAS, the 1992 Employment Agreement provides for an employment term ending on August 31, 1996;

WHEREAS, Homeplex desires to continue to have the benefits of Hamberlin's knowledge and experience and considers his continued employment a vital element in protecting and enhancing the best interests of Homeplex and its stockholders;

WHEREAS, Hamberlin has agreed to continue to serve as Chief Executive Officer of Homeplex and to fulfill, with the other employees of Homeplex, the functions performed by him under the 1992 Employment Agreement on the terms and conditions contracted hereinafter; and

WHEREAS, Homeplex desires to continue to employ Hamberlin and Hamberlin desires to continue to be employed by Homeplex upon the terms and conditions contained hereinafter, which Homeplex and Hamberlin agree will supersede, amend and restate the terms and conditions of the 1992 Employment Agreement effective as of the date hereof;

NOW, THEREFORE, in consideration of the promises and of the mutual covenants herein contained, the parties hereto have agreed and do agree as follows:

- 1. EMPLOYMENT. Homeplex hereby employs Hamberlin and Hamberlin hereby accepts employment by Homeplex upon the terms and conditions set forth herein.
  - 2. SERVICES REQUIRED.
  - (a) CHIEF EXECUTIVE OFFICER. Hamberlin shall be employed as the Chief Executive Officer of Homeplex and shall perform such duties and services as are customary for such a position. Such services shall include the services currently being rendered by Hamberlin.
  - (b) EXPENSE REIMBURSEMENT. Hamberlin shall devote that portion of his time required to perform his duties hereunder in a competent manner. Because some of Hamberlin's duties under this paragraph will, from time to time, be performed by him while he is physically located in the offices of Courtland Homes, Homeplex hereby agrees to pay Courtland \$15,000 annually as reimbursement for expenses incurred by Courtland in providing support to Hamberlin during the time he performs work for Homeplex. Such payment shall be made in quarterly increments.
- 3. TERM OF EMPLOYMENT. The term of this Agreement shall be for a period of three years commencing as of the date hereof; provided, however, the rights of Hamberlin and the obligations of Homeplex under the Addendum shall continue during the "PSR Exercise Period" as defined in Section 6 of the Addendum.
- 4. CHANGE IN CONTROL. The term "Change in Control" of Homeplex shall mean a change in control of a nature that would be required to be reported in response to Item 6(e) of Schedule 14A of Regulation 14A promulgated under the Securities Exchange Act of 1934 as in effect on the date of this Agreement or, if Item 6(e) is no longer in effect, any regulations issued by the Securities and Exchange Commission pursuant to the Securities

Exchange Act of 1934 which serve similar purposes; provided that, without limitation, such a Change in Control shall be deemed to have occurred if and when (a) any person (as such term is used in Sections 13(d) and 14(d)(2) of the Securities Exchange Act of 1934)

becomes the "beneficial owner" (as defined in Rule 13d-3 under the Securities Exchange Act of 1934) directly or indirectly of equity securities of Homeplex representing 9.8 percent or more of the combined voting power of Homeplex's then outstanding equity securities except that this provision shall not apply to an acquisition which has been approved by least 75 percent of the members of the Board of Directors who are not affiliates or associates of person and by at least 80 percent of the issued and outstanding shares of Homeplex common stock beneficially owned by non-affiliates of such person; (b) during the period of this Agreement, individuals who, at the beginning of such period, constituted the Board of Directors of Homeplex (the "Original Directors"), cease for any reason to constitute at least a majority thereof unless the election or nomination for election of each new director was approved (an "Approved Director") by the unanimous vote of a Board of Directors constituted entirely of Existing Directors and/or previously Approved Directors; (c) a tender offer or exchange offer is made whereby the effect of such offer is to take over and control Homeplex; and such offer is consummated for the equity securities of Homeplex representing 20 percent or more of the combined voting power of Homeplex's then outstanding voting securities; (d) Homeplex is merged, consolidated or enters into a reorganization transaction with another person and as the result of such merger, consolidation or reorganization less than 75 percent of the outstanding equity securities of the surviving or resulting person shall then be owned in the aggregate by the former stockholders of Homeplex; or (e) Homeplex transfers substantially all of its assets to another person or entity which is not a wholly-owned subsidiary of Homeplex; provided, however, that notwithstanding the foregoing no Change of Control shall be deemed to have occurred if such a Change of Control is a "Consented Change of Control." A "Consented Change of Control" is any transaction described in Sections 4(a), (c) or (d) if such transaction has been unanimously approved by a Board of Directors constituted entirely of Existing Directors and/or previously Approved Directors.

#### 5. COMPENSATION.

- (a) SALARY. Homeplex will pay Hamberlin an annual base salary of One Dollar (\$1.00) for the term of this Agreement. This annual base salary shall be payable in annual installments.
- (b) BONUSES. Hamberlin shall not be entitled to any bonus except as granted by the Board of Directors in its absolute sole discretion.
- (c) OPTIONS/PSRS. As of the date of this Agreement, Homeplex has granted an option to Hamberlin to purchase common stock of Homeplex pursuant to a Stock Option Agreement executed by and between Homeplex and Hamberlin as of the date hereof (the "Stock Option Agreement"). Under the terms of the Stock Option Agreement, Hamberlin may not exercise any options thereunder until that Stock Option Agreement has been approved by the shareholders of Homeplex as required in the Stock Option Agreement ("Shareholder Approval"). If Shareholder Approval has not been obtained (i) at a Homeplex shareholders' meeting in which the Stock Option Agreement is the subject of a shareholder vote; (ii) on or before the day prior to the third anniversary date of this Agreement; (iii) on or before the day prior to a Change in Control; or (iv) on or before the day prior to any Date of Termination (not including a Date of Termination occurring as a result of the termination of Hamberlin for Cause), then on the earliest of the foregoing dates, Hamberlin shall have the phantom stock rights ("PSRs") described in this Agreement and the Addendum attached hereto which by this reference is incorporated
- (d) FRINGE BENEFITS. Hamberlin shall be entitled to participate in any group insurance, pension, retirement, vacation, expense reimbursement or other plans, programs or benefits approved by the Board of Directors and made available from time to time to employees of Homeplex generally during the term of Hamberlin's employment hereunder. The foregoing shall not obligate Homeplex to adopt or maintain any particular plan, program or benefit.

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- 6. TERMINATION OF EMPLOYMENT. Hamberlin's employment shall terminate during the of this Agreement under any of the following circumstances:
  - (a) DEATH. Hamberlin's employment shall terminate upon Hamberlin's death.
  - (b) DISABILITY. Hamberlin's employment shall terminate in the event Hamberlin becomes physically or mentally disabled so as to be unable, for a period of more than 120 consecutive calendar days or for more than 180 calendar days in the aggregate during any twelve-month period, to perform his duties hereunder in a timely and competent manner, and Homeplex thereafter gives written notice of termination to Hamberlin. Hamberlin's failure to present himself for work for either of the periods described above shall be presumptive evidence of his disability. The first day of any 120 or 180 day period described above shall be

- (c) TERMINATION FOR CAUSE. Homeplex may terminate Hamberlin's employment hereunder for Cause. For the purposes of this Agreement, Homeplex shall have "Cause" to terminate Hamberlin's employment hereunder only if termination shall have been the result of an act or acts of dishonesty by Hamberlin constituting a felony and resulting or intended to result directly or indirectly in substantial gain or personal enrichment at the expense of Homeplex. Notwithstanding the foregoing, Hamberlin shall not be deemed to have been terminated for Cause unless and until there shall have been delivered to Hamberlin a copy of a resolution duly adopted by the affirmative vote of not less than three-quarters of the entire membership of the Homeplex Board of Directors (excluding Hamberlin if he is then a director) at a meeting of the Board called and held for the purpose (after reasonable notice to Hamberlin and an opportunity for Hamberlin, together with his counsel, to be heard before the Board), finding that in the good faith opinion of the Board Hamberlin was guilty of conduct meeting the criteria set forth above and specifying the particulars thereof.
- (d) NOTICE OF TERMINATION. Any termination by Homeplex pursuant to Section 6(b) or 6(c)above shall be communicated by written Notice of Termination. For purposes of this Agreement, a "Notice of Termination" shall mean a notice which shall indicate the specific termination provision in this Agreement relied upon and shall set forth in reasonable detail the facts and circumstances claimed to provide a basis for termination of Hamberlin's employment under the provision so indicated. For purposes of this Agreement, no such purported termination shall be effective without such Notice of Termination.
- (e) TERMINATION BY MUTUAL AGREEMENT. Within 90 days of a Consented Change of Control, Homeplex may send a written "Notice of Requested Termination" to Hamberlin asking him to terminate his employment. Hamberlin shall have 30 days to respond in writing to the Notice of Requested Termination. A termination of Hamberlin's employment pursuant to this Section 6(e) shall be referred to herein as a "Consented Termination."
- (f) TERMINATION BY HAMBERLIN. Hamberlin may at any time during the term of this Agreement terminate his employment hereunder for any reason or no reason by giving Homeplex notice in writing not less than 120 days in advance of such termination, provided that in the event of a Change in Control such notice must be not less than 30 days in advance of termination. The Date of Termination shall be the date specified in the written Notice of Termination unless otherwise agreed and Hamberlin shall have no further obligations to Homeplex after the effective date of termination. Notwithstanding the foregoing, in the event any "person" (as defined in Section 4 above) begins a tender or exchange offer, circulates a proxy to shareholders or takes other steps to effect a Change of Control, Hamberlin agrees that he will not voluntarily leave the employ of Homeplex, and will render services to Homeplex commensurate with his position, until such "person" has abandoned or terminated efforts to effect a Change of Control or until a Change of Control has occurred.
- (g) DATE OF TERMINATION. "Date of Termination" shall mean (i) if the Agreement is terminated as a result of Hamberlin's death, the date of Hamberlin's death, (ii) if the Agreement is terminated by Hamberlin, the date on which he delivers a Notice of Termination to Homeplex, (iii) if this Agreement is terminated by Homeplex for Disability, 30 days after a Notice of

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Termination is given (provided that Hamberlin shall not have returned to the performance of Hamberlin's duties on a full-time basis during such 30-day period), (iv) if the Agreement is terminated as a result of a Consented Termination, the date as agreed to by Hamberlin and Homeplex, or (v) if Hamberlin's employment is terminated by Homeplex for any other reason, the date on which a Notice of Termination is given; provided that if within 30 days after any Notice of Termination is given by Homeplex, Hamberlin notifies Homeplex that a dispute exists concerning the termination, the Date of Termination shall be the earlier of the third anniversary date of this Agreement or the date on which the dispute is finally determined, either by mutual written agreement of the parties, or by a final judgment, order or decree of a court of competent jurisdiction (the time for appeal therefrom having expired and no appeal having been perfected).

- 7. COMPENSATION IN THE EVENT OF TERMINATION PRIOR TO A CHANGE IN CONTROL. If Hamberlin's employment is terminated prior to a Change in Control, the following provisions shall apply.
  - (a) DEATH OR DISABILITY. If Hamberlin's employment is terminated under Section 6(a) or 6(b) hereof, Homeplex will pay Hamberlin or his estate (i) his salary and fringe benefits to the Date of Termination and (ii) if Shareholder Approval of the Stock Option Agreement has not occurred as of the Date of Termination, an amount equal to the Excess Value of each vested PSR. For purposes of the foregoing, the Excess Value of each vested PSR shall be calculated (i) as of the Date of Termination if Hamberlin is deceased or (ii) as of the Disablement

Commencement Date if Hamberlin is disabled. The foregoing amounts shall be paid to Hamberlin in a lump sum within 10 days after the Date of Termination.

- (b) FOR CAUSE. If Hamberlin's employment is terminated under Section 6(c) hereof, Homeplex will immediately pay Hamberlin his salary and fringe benefits to the Date of Termination and Hamberlin shall not be entitled to any other salary or fringe benefits or PSR Exercise or DER Payments (whether vested or unvested).
- (c) OTHER. If Hamberlin's employment is terminated by Homeplex for any reason other than death, disability, Cause, or a Consented Termination, Homeplex will pay Hamberlin (i) his salary and fringe benefits for the balance of the term of this Agreement and (ii) if Shareholder Approval of the Stock Option Agreement has not occurred as of the Date of Termination, all PSR DER Payments occurring during the PSR Exercise Period, and such PSR Exercise Payments as elected by Hamberlin during the PSR Exercise Period. All salary and fringe benefits shall be paid to Hamberlin in a lump sum within 10 days after the Date of Termination. All PSR DER Payments shall be paid at such time as required by the Addendum, and all PSR Exercise Payments shall be paid at such time as such PSRs are exercised by Hamberlin during the PSR Exercise Period.
- (d) BY HAMBERLIN. If Hamberlin's employment is terminated under Section 6(f) hereof, Homeplex will pay Hamberlin only his salary and fringe benefits which become payable on or prior to the Date of Termination. All such salary and fringe benefits shall be paid to Hamberlin in a lump sum within 10 days after the Date of Termination. In addition, if Shareholder Approval of the Stock Option Agreement has not occurred as of the Date of Termination, with respect to those PSRs that vested prior to the Date of Termination, Hamberlin shall thereafter be entitled during the PSR Exercise Period to all PSR DER Payments and such PSR Exercise Payments as elected by Hamberlin.
- (e) NO MITIGATION. Hamberlin shall not be required to mitigate the amount of any payment provided for in this paragraph by seeking other employment or otherwise, nor shall the amount of any payment provided for in this paragraph be reduced by any compensation earned by Hamberlin as the result of employment by another employer.
- 8. COMPENSATION IN THE EVENT OF A CONSENTED TERMINATION. If Hamberlin's employment is terminated pursuant to a Consented Termination, Homeplex will pay Hamberlin only the salary and fringe benefits that become payable on or prior to the Date of Termination. All such salary and fringe benefits shall be paid to Hamberlin in a lump sum within 10 days after the Date of Termination. In

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addition, if Shareholder Approval of the Stock Option Agreement has not occurred as of the Date of Termination, Hamberlin shall thereafter be entitled during the PSR Exercise Period to all PSR DER payments and all such PSR Exercise payments as elected by Hamberlin with respect to all PSRs as those PSRs vest as if Hamberlin were still employed.

- 9. EFFECT OF CHANGE IN CONTROL. If a Change in Control occurs on or before the third anniversary date of this Agreement and if there previously shall have been a Consented Termination of Hamberlin, and if shareholder approval of the Stock Option Agreement has not occurred as of the day prior to the Change in Control, all PSRs shall immediately vest, all PSR DER payments shall be paid at such times as required by the Addendum, and all PSR Exercise Payments shall be paid at such time that such PSRs are exercised by Hamberlin during the PSR Exercise Date. If a Change in Control occurs during the term of this Agreement and Hamberlin's employment shall not have been terminated previously, notwithstanding any other provision of this Agreement to the contrary, the following provisions shall apply:
  - (a) BENEFIT PLANS. Homeplex shall maintain in full force and effect, for Hamberlin's continued benefit until the earlier of the third anniversary of the date of this Agreement, or the date Hamberlin becomes entitled to participate in similar plans, programs or benefits provided by a subsequent employer, all life, accident, medical and dental insurance plans, programs or benefits, adopted from time to time by the Board of Directors, in which he was entitled to participate immediately prior to the Change in Control provided that his continued participation is possible under the general terms and provisions of such plans, programs and benefits. The foregoing shall not obligate Homeplex to adopt or maintain any particular plan, program or benefit. In the event that his participation in any such plan, program or benefit is barred, Homeplex shall arrange to provide him with benefits substantially similar to those to which he would have been entitled to receive under such plans and programs. At the end of the period of coverage, Hamberlin shall have the option to have assigned to him at no cost and with no apportionment of prepaid premiums, any assignable insurance policy owned by Homeplex and relating specifically to him.
  - (b) ACCELERATION OF PSRS. As provided in the Addendum, if Shareholder Approval of the Stock Option Agreement has not occurred as of the day prior to the Change in Control, all PSRs shall immediately vest, all PSR DER Payments shall be paid at such times as required by

the Addendum and all PSR Exercise Payments shall be paid at such time as such PSRs are exercised by Hamberlin during the PSR Exercise Period.

- (c) CHANGE IN CONTROL BONUS. Within 10 days after a Change in Control, Homeplex will pay \$500,000 to Hamberlin as well as all unpaid fringe benefits. If Hamberlin remains employed by Homeplex following a Change in Control he shall be entitled to receive such other compensation, if any, as Homeplex and Hamberlin shall then agree.
- (d) NO MITIGATION. Hamberlin shall not be required to mitigate the amount of any payment provided for in this paragraph by seeking other employment or otherwise, nor shall the amount of any payment provided for in this paragraph be reduced by any compensation earned by Hamberlin as the result of employment by another employer.
- 10. LIQUIDATION OF HOMEPLEX. In the event that no Change in Control has occurred and the Board of Directors has elected to declare a Liquidating Dividend, then notwithstanding the Addendum hereof, no PSR DER Payment shall be made to Hamberlin. Instead, regardless of whether or not Shareholder Approval of the Stock Option Agreement has occurred, Hamberlin shall receive on or before the date of the Liquidating Dividend a bonus in an amount equal to \$20,833 multiplied by each full or partial month that Hamberlin has been employed by Homeplex since the date of this Agreement. For purposes of this Agreement, a "Liquidating Dividend" shall mean a dividend through which all or substantially all of the assets of Homeplex are distributed to its shareholders.
- 11. SURRENDER OF BOOKS AND RECORDS. Hamberlin acknowledges that all files, lists, books, records, literature, products and any other materials owned by Homeplex or used by it in connection with the

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conduct of its business shall at all times remain the property of Homeplex and that upon termination of employment hereunder, irrespective of the time, manner or cause of said termination, Hamberlin will surrender to Homeplex all such files, lists, books, records, literature, products and other materials.

12. NOTICES. All notices, requests, demands and other communications required under this Agreement shall be in writing and shall be deemed duly given and received (i) if personally delivered, on the date of delivery, (ii) if mailed, three days after deposit in the United States mail, registered or certified, return receipt requested, postage prepaid and addressed as provided below, or (iii) if by a courier delivery service providing overnight or "next-day" delivery, on the next business day after deposit with such service addressed as follows:

If to Homeplex: Homeplex Mortgage Investments
Corporation

5333 North 7th Street, Suite 219

Phoenix, Arizona 85014

If to Hamberlin: Alan D. Hamberlin
5333 North 7th Street, Suite 310
Phoenix, Arizona 85014

Any party may change its above-designated address by giving the other party written notice of such change in the manner set forth herein.

- 13. WAIVER. No waiver of any of the provisions of this Agreement shall be deemed, or shall constitute, a waiver of any other provision hereof (whether or not similar) nor shall such waiver constitute a continuing waiver, and no waiver shall be binding unless executed in writing by the party making the waiver.
- 14. INTEGRATION, MODIFICATION AND AMENDMENT. This Agreement (which includes the Addendum) and the Stock Option Agreement embody the full understanding of the parties with respect to the subject matter hereof, superseding any and all prior agreements, including the 1992 Employment Agreement, and no amendment or modification thereof shall be effective unless the same shall be in writing and signed by both of said parties.
- 15. GOVERNING LAW. Except as the corporate law of the State of Maryland expressly applies hereto, this Agreement shall be construed in accordance with, and governed by, the laws of the State of Arizona, without regard to application of conflicts of law principles.
- 16. COUNTERPARTS. This Agreement may be executed in two or more counterparts, each of which shall be deemed an original, but all of which, taken together, shall constitute one and the same instrument.
- 17. SEVERABILITY. Each provision of this Agreement is severable from every other provision and is enforceable to the full extent that it is valid without regard to the invalidity of any portion hereof or of any other provision and without regard to any claim or cause of action Hamberlin may have against Homeplex under this Agreement or otherwise.
- 18. SUCCESSORS AND ASSIGNS. This Agreement shall inure to the benefit of and be binding upon the successors and assigns of the parties hereto; provided that because the obligations of Hamberlin hereunder involve the

performance of personal services, such obligations shall not be delegated by Hamberlin. For purposes of this Agreement successors and assigns shall include, but not be limited to, any individual, corporation, trust, partnership, or other entity which acquires a majority of the stock or assets of Homeplex by sale, merger, consolidation, liquidation, or other form of transfer. Homeplex will require any successor (whether direct or indirect, by purchase, merger, consolidation or otherwise) to all or substantially all of the business and/or assets of Homeplex to expressly assume and agree to perform this Agreement in the same manner and to the same extent that Homeplex would be required to perform it if no such succession had taken place.

19. ATTORNEYS' FEES. Homeplex agrees to reimburse Hamberlin for his legal fees and costs in connection with the negotiation of this Agreement. In the event an action or suit is brought by any party

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hereto to enforce any of the terms of this Agreement, the prevailing party shall be entitled to the payment of reasonable attorneys' fees and costs, as determined by the judge of the court.

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date first above written.

HOMEPLEX MORTGAGE INVESTMENTS CORPORATION, a Maryland corporation

By: /s/ JAY HOFFMAN

Name: Jay Hoffman

Name: Jay Hoffman Its: President

/s/ ALAN D. HAMBERLIN

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Alan D. Hamberlin

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# ADDENDUM TO AMENDED AND RESTATED EMPLOYMENT AGREEMENT

1. ADDENDUM TO EMPLOYMENT AGREEMENT. This Addendum is attached to an Amended and Restated Employment Agreement between Alan D. Hamberlin and Homeplex Mortgage Investments Corporation dated as of December 21, 1995 (the "Employment Agreement") and is intended to be incorporated in such Employment Agreement as if it was a part thereof. All capitalized terms included in this Addendum and not defined shall have the definitions given such term in the Employment Agreement.

# 2. CONDITIONAL GRANT OF PSRS.

(a) GRANT. Homeplex conditionally grants to Hamberlin, as of December  $\left( \frac{1}{2} \right)$ 21, 1995 (the "Grant Date"), the right, privilege and option (the phantom stock right or "PSR") to be paid the appreciation occurring with respect to 750,000 shares of the common stock of Homeplex ("PSR Shares"), subject in all respects to the terms, conditions and provisions of this Addendum. As of the Grant Date, Homeplex has also granted to Hamberlin an option to purchase common stock of Homeplex pursuant to the Stock Option Agreement. Under the terms of the Stock Option Agreement, Hamberlin may not exercise any options thereunder prior to Shareholder Approval. If Shareholder Approval has not been obtained (i) at a Homeplex shareholders' meeting in which the Stock Option Agreement is the subject of a shareholder vote; (ii) on or before the day prior to the third anniversary date of this Agreement; (iii) on or before the day prior to a Change in Control; or (iv) on or before the day prior to any Date of Termination (not including a Date of Termination occurring as a result of the termination of Hamberlin for Cause), then on the earliest of the foregoing dates (the "Effective Date"), Hamberlin shall have the PSRs described in the Employment Agreement and this Addendum. If Shareholder Approval of the Stock Option Agreement occurs prior to any Effective date, then this Addendum shall be void and no PSRs shall be issued hereunder.

(b) PSR SHARES. The PSR Shares shall be deemed to become issued and outstanding for purposes of this Addendum (including Section 5 hereof) when the related PSRs vest, although the PSR Shares shall be only phantom shares of common stock of Homeplex and shall not become actually issued and outstanding. The number of PSR Shares deemed outstanding for purposes of this Addendum (and the related PSRs held by Hamberlin) shall be reduced by the number of PSRs exercised for cash under Section 4 and as provided in Section 6 hereof.

- 3. VESTING OF PSRS. The PSRs shall vest according to following schedule:
  - (a) 200,000 of the PSRs shall vest immediately;
- (b) 275,000 of the PSRs shall vest on the first anniversary of the Grant Date provided Hamberlin is either employed by Homeplex on that date or has left the employment of Homeplex pursuant to a Consented Termination as described in Section 6(e) of the Employment Agreement; and

(c) 275,000 of the PSRs shall vest on the second anniversary of the Grant Date provided Hamberlin is either employed by Homeplex on that date or has left the employment of Homeplex pursuant to a Consented Termination as described in Section 6(e) of the Employment Agreement.

Notwithstanding the foregoing, all PSRs shall vest upon a Change in Control or upon the termination of Hamberlin's employment (without his consent) by Homeplex for any reason other than death, disability or Cause. From and after the Effective Date, Hamberlin may exercise vested PSRs with respect to any outstanding PSR Shares at any time, and from time to time, in whole or in part, during the PSR Exercise Period, as defined in Section 6 hereof.

4. EXERCISE OF PSRS. From and after the Effective Date, all or any portion of the vested PSRs may be exercised by Hamberlin upon written notice to Homeplex, addressed to Homeplex at its principal place of business. Such notice shall be signed by Hamberlin and shall state the election to exercise PSRs and specify the number of PSR Shares with respect to which the PSRs ate being exercised. Upon the exercise of PSRs, Homeplex shall immediately pay to Hamberlin for each PSR exercised cash in an amount equal to the

difference between the Base Price of an PSR Share and the current FMV Price of an PSR Share (an "PSR Exercise Payment"). The amount by which the FMV Price exceeds the Base Price shall be referred to as the "Excess Value." For purposes of the foregoing, the "Base Price" of a PSR Share shall be equal to \$1.50, which is the market price (as determined pursuant to Section 10 below) of a PSR Share as of the Grant Date and the "FMV Price" value of a PSR Share shall be equal to its market price (as determined pursuant to Section 10 below) as of any applicable date.

- 5. PSR DER PAYMENTS. From and after the Effective Date, except as provided in Section 10 of the Employment Agreement, to the extent that Homeplex at any time declares and pays a dividend with respect to its shares of common stock (the "Common Stock"), Homeplex shall also make a cash payment to Hamberlin (the "PSR DER Payment") of an amount equal to the number of PSR Shares deemed to be outstanding under Section 2 hereof on the date of such dividend declaration multiplied by the per share dividend actually paid with respect to the Common Stock. If Homeplex declares a dividend after the Grant Date but prior to the Effective Date ("Interim Dividends"), Homeplex shall pay to Hamberlin on the Effective Date the PSR DERs occurring with respect to such Interim Dividends.
- 6. TERMINATION OF PSRS. All PSRs, to the extent not previously exercised, shall terminate (and any remaining PSR Shares shall no longer be considered to be outstanding hereunder) upon the fifth anniversary of the Grant Date or as earlier provided in the Employment Agreement (such termination date shall be referred to as the "PSR Termination Date"). The period from the Grant Date to the PSR Termination date shall be referred to as the "PSR Exercise Period."
- 7. DEATH OR DISABILITY OF HAMBERLIN. If Hamberlin dies or becomes disabled on or after the Effective Date and prior to the PSRs being exercised in full but during his employment, the Excess Value (as calculated on the date of death or on the Disablement Commencement Date, whichever is applicable) of all unexercised PSRs which had vested prior to the date of death or the Disablement Commencement Date shall be immediately paid to Hamberlin or his estate as provided in Section 7(a) of the Employment Agreement. If Hamberlin dies on or after the Effective Date but after the termination of his employment pursuant to a Consented Termination, the Excess Value (as calculated on the date of death) of all unexercised PSRs that had vested prior to the date of death shall be paid to Hamberlin's estate within 10 days.
- $8.\ \mbox{NO PRIVILEGE OF COMMON STOCK OWNERSHIP.}$  The holder of the PSRs granted hereunder shall not have any of the rights of a stockholder with respect to the PSR Shares.
- 9. CAPITAL ADJUSTMENTS. The number of PSR Shares deemed outstanding (and the Base Price) shall be proportionately adjusted for any increase or decrease in the number of outstanding shares of Common Stock of Homeplex resulting from a subdivision or consolidation of the Common Stock or any other capital adjustment or the payment of a stock dividend or any other increase or decrease in the number of such shares effected without Homeplex's receipt of consideration therefor in money, services or property.
- 10. CALCULATION OF FAIR MARKET VALUE OF COMMON STOCK. The market value of an PSR Share shall be the same as the market value of a share of Common Stock. The market value of a share of Common Stock on any relevant date shall be determined in accordance with the following provisions:
  - (a) If the Common Stock is not at the time listed or admitted to trading on any stock exchange but is traded in the over-the-counter market, the fair market value shall be the mean between the highest bid and lowest asked prices (or, if such information is available, the closing selling price) per share of Common Stock on the date in question in the over-the-counter market, as such prices are reported by the National Association of Securities Dealers through its NASDAQ system or any successor system. If there are no reported bid and asked prices (or closing selling price) for the Common Stock on the date in question, then the mean between the highest bid price and lowest asked price (or the closing selling price) on the last preceding date for which such quotations exist shall be determinative of fair market value.
  - (b) If the Common Stock is at the time listed or admitted to trading on any stock exchange, then the fair market value shall be the closing

selling price per share of Common Stock on the date in question on the stock exchange determined by the Board to be the primary market for the Common Stock, as such

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price is officially quoted in the composite tape of transactions on such exchange. If there is no reported sale of Common Stock on such exchange on the date in question, then the fair market value shall be the closing selling price on the exchange on the last preceding date for which such quotation exists.

- (c) If the Common Stock at the time is neither listed nor admitted to trading on any stock exchange nor traded in the over-the-counter market, then the fair market value shall be determined by the Board after taking into account such factors as the Board shall deem appropriate, including one or more independent professional appraisals.
- 11. COMPLIANCE WITH LAWS AND REGULATIONS. The exercise of an PSR and the payment of cash hereunder upon such exercise shall be subject to compliance by Homeplex and Hamberlin with all applicable requirements of law relating thereto.
- 12. NONASSIGNABILITY. Neither the PSRs nor any rights or privileges, conferred thereby shall be assignable or transferable by Hamberlin other than by will or by the laws of descent and distribution, and the PSRs shall be exercisable only by Hamberlin during Hamberlin's lifetime.

IN WITNESS WHEREOF, the parties hereto have executed this Addendum as of the same date as the Employment Agreement.

HOMEPLEX MORTGAGE INVESTMENTS CORPORATION, a Maryland corporation

By: /s/ JAY HOFFMAN

Name: Jay Hoffman Its: President

/s/ ALAN D. HAMBERLIN

Alan D. Hamberlin

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# HOMEPLEX MORTGAGE INVESTMENTS CORPORATION

# STOCK OPTION AGREEMENT

THIS AGREEMENT ("Agreement") is made as of the 21st day of December, 1995, by and between HOMEPLEX MORTGAGE INVESTMENTS CORPORATION, a Maryland corporation ("Homeplex"), and ALAN D. HAMBERLIN ("Hamberlin").

WHEREAS, Hamberlin is an employee of Homeplex and has served as its Chief Executive Officer since its organization;

WHEREAS, Hamberlin and Homeplex have entered into an Amended and Restated Employment Agreement as of the same date hereof (the "Employment Agreement"); and

WHEREAS, Homeplex considers it desirable and its best interest that in lieu of a regular salary Hamberlin be given an inducement to acquire a proprietary interest in Homeplex and added incentive to advance the interest of Homeplex by possessing an option to purchase shares of the common stock of Homeplex (the "Stock").

NOW, THEREFORE, in consideration of the promises and of the mutual covenants herein contained, it is agreed by and between the parties as follows:

- 1. GRANT OF OPTION. Homeplex grants to Hamberlin, as of the date of this Agreement (the "Grant Date"), the right, privilege and option (the "Option") to purchase 750,000 shares of Stock (the "Optioned Shares"), subject in all respects to the terms, conditions and provisions of this Agreement.
- 2. OPTION PRICE. The purchase price of the Optioned Shares (the "Option Price") is \$1.50, which is 100 percent of the fair market value per share of the Stock on the date of grant of this option.

# 3. VESTING OF OPTION.

- (a) VESTING SCHEDULE. Optioned Shares that have vested may be acquired in accordance with the terms of this Agreement at any time, and from time to time, in whole or in part, until the Option expires as provided in Section 5 hereof. The time at which the Optioned Shares vest and the Hamberlin or his permitted assignee(s) (each, an "Optionholder") may thereafter exercise this Option with respect to such Optioned Shares shall be as follows:
  - (i) 200,000 of the Optioned Shares shall vest immediately;
  - (ii) 275,000 of the Optioned Shares shall vest on the first anniversary of the Grant Date provided Hamberlin is either employed by

Homeplex on that date or has left the employment of Homeplex pursuant to a Consented Termination as described in Section 6(e) of the Employment Agreement; and

(iii) 275,000 of the Optioned Shares shall vest on the second anniversary of the Grant Date provided Hamberlin is either employed by Homeplex on that date or has left the employment of Homeplex pursuant to a Consented Termination as described in Section 6(e) of the Employment Agreement.

Notwithstanding the foregoing, all Optioned Shares shall accelerate and vest upon a Change in Control (as defined in the Employment Agreement) or upon the termination of Hamberlin's employment (without his consent) by Homeplex for any reason other than death, disability, a Consented Termination, or Cause (as that term is used in the Employment Agreement).

- (b) ACCELERATION. Homeplex may, in its discretion, allow the Optioned Shares "to be purchased prior to any vesting date.
- 4. EXERCISE OF OPTION. All or any portion of the vested Optioned Shares may be purchased by an Optionholder upon written notice to Homeplex, addressed to Homeplex at its principal place of business. Such notice shall be signed by the Option holder and shall state the election to exercise the Option and the number

of Optioned Shares with respect to which it is being exercised. Such notice shall be accompanied by payment in full of the Option Price for the number of shares of Stock being purchased. Payment may be made in cash or by check or by tendering duly endorsed certificates representing shares of Stock then owned by the Optionholder. In the sole discretion of Homeplex, an Optionholder may be provided with the election to pay for the Option Price by having Homeplex withhold, from the Stock otherwise issuable, a portion of those shares of Stock with an aggregate fair market value equal to that portion of the Option Price designated by the Optionholder (not to exceed 100% of the Option Price). Upon the exercise of the Option, Homeplex shall deliver, or cause to be delivered, to the Option holder a certificate or certificates representing the net shares of Stock purchased upon such exercise as soon as practicable after payment for those shares has been received by Homeplex. All shares that are purchased and paid for in full upon exercise of the Option shall be fully paid and non-assessable but may not be transferred, sold, assigned or conveyed by Optionholder for six months from the date of shareholder approval as required by Section 22 hereof.

- 5. TERMINATION OF OPTION. This Option, to the extent not previously exercised, shall terminate upon the fifth anniversary of the Grant Date, or as otherwise set forth in this Agreement.
- 6. DEATH OR DISABILITY OF HAMBERLIN. If Hamberlin's employment with Homeplex is terminated pursuant to the Employment Agreement upon the death or disablement of Hamberlin, the Optioned Shares that are vested as of the date of death or Disablement Commencement Date (as defined in the Employment Agreement), whichever is applicable, shall be exercisable within one year of the Date of Termination (as defined in the Employment Agreement) or until the stated expiration date of the Option, whichever occurs first, by an Option holder in accordance with Section 4 hereof. If Hamberlin dies after a Consented Termination, the Optioned Shares that are vested as of the date of death shall be exercisable within one year of such date of death or until the stated expiration date of the Option, whichever occurs first, by Hamberlin's successors-in-interest.
- $7.\ NO$  PRIVILEGE OF STOCK OWNERSHIP. An Optionholder shall not have any of the rights of a stockholder with respect to the Optioned Shares until such Optionholder shall have exercised the option, paid the Option Price, and received a stock certificate for the purchased shares of Stock.
- 8. COMPLIANCE WITH LAWS AND REGULATIONS. The exercise of this Option and the issuance of the Stock upon such exercise shall be subject to compliance by Homeplex and each Optionholder with all applicable requirements of law relating thereto and with all applicable regulations of any stock exchange in which the shares of the Stock may be listed at the time of such exercise and issuance. In connection with the exercise of an Option hereunder, an Option holder shall execute and deliver to Homeplex such representations in writing as may be requested by Homeplex in order for it to comply with applicable requirements of federal and state securities laws.
- 9. LIABILITY OF HOMEPLEX. The inability of Homeplex to obtain approval from any regulatory body having authority deemed by Homeplex to be necessary to the lawful issuance and sale of any Stock pursuant to this Agreement shall relieve Homeplex of any liability with respect to the non issuance or sale of the Stock as to which such approval shall not have been obtained. Homeplex, however, shall use its best efforts to obtain all such approvals.
- 10. CAPITAL ADJUSTMENTS. The number of Optioned Shares shall be proportionately adjusted for any increase or decrease in the number of outstanding shares of Stock of Homeplex resulting from a subdivision or consolidation of shares or any other capital adjustment or the payment of a-stock dividend or any other increase or decrease in the number of such shares effected without Homeplex's receipt of consideration therefor in money, services or property.
- 11. MERGERS, ETC. If Homeplex is the surviving corporation in any merger or consolidation (not including a Corporate Transaction), the Option granted herein

shall pertain to and apply to the securities to which a holder of the number of shares of Stock subject to the Option or Award would have been entitled prior to the merger or consolidation.

12. CORPORATE TRANSACTION. In the event of stockholder approval of a Corporate Transaction that is not a Change in Control, all unvested Options shall automatically accelerate and immediately vest so that each

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outstanding Option shall, one week prior to the specified effective date for the Corporate Transaction, become fully exercisable for all of the Optioned Shares. Upon the consummation of the Corporate Transaction, all Options shall, to the extent not previously exercised, terminate and cease to be outstanding. "Corporate Transaction" shall mean (a) a merger or consolidation in which Homeplex is not the surviving entity or (b) any reverse merger in which Homeplex is the surviving entity.

13. ASSIGNMENT. The right to acquire Stock under this Agreement may not be assigned, encumbered or otherwise transferred by Optionholder other than by will or the laws of descent and distribution or pursuant to a qualified domestic relations order as defined by the Internal Revenue Code of 1986, as amended, Title 1 of the Employment Retirement Income Security Act, or the rules thereunder.

#### 14. SECURITIES RESTRICTIONS.

(a) LEGEND ON CERTIFICATES. All certificates representing shares of Stock issued hereunder shall be endorsed with a legend reading as follows:

The shares of Common Stock evidenced by this certificate have been issued to the registered owner in reliance upon written representations that these shares have been purchased solely for investment. These shares may not be sold, transferred or assigned unless in the opinion of Homeplex and its legal counsel such sale, transfer or assignment will not be in violation of the Securities Act of 1933, as amended, and the rules and regulations thereunder.

- (b) PRIVATE OFFERING FOR INVESTMENT ONLY. If the shares to be issued to an Optionholder upon the exercise of any Option have not been registered under the 1933 Act, the Arizona Act or the securities laws of any other jurisdiction, those shares will be "restricted securities" within the meaning of Rule 144 under the 1933 Act and must be held indefinitely without any transfer, sale or other disposition unless (a) the shares are subsequently registered under the 1933 Act, the Arizona Act and the securities laws of any other applicable jurisdiction, or (b) the Optionholder obtains an opinion of counsel which is satisfactory to counsel for Homeplex that the shares may be sold in reliance on an exemption from registration requirements. By the act of acting an Option, Hamberlin agrees (i) that, any shares of Stock acquired will be solely for investment not with any intention to resell or redistribute those shares and (ii) such intention will be confirmed, by an appropriate certificate at the time the Stock is acquired if requested by Homeplex. The neglect or failure to execute such a certificate, however, shall not limit or negate the foregoing agreement.
- (c) REGISTRATION STATEMENT. If a registration statement covering the shares of Stock issuable hereunder as filed under the Securities Exchange Act of 1933, as amended, and as declared effective by the Securities Exchange Commission (the "Registration"), the provisions of Sections 14(a) and (b) shall terminate during the period of time that such registration statement, as periodically amended, remains effective. The Company shall use its best efforts to effect the Registration within six months after shareholder approval is obtained as required by Section 22 hereof.

### 15. TAX WITHHOLDING.

- (a) GENERAL. Homeplex's obligation to deliver Stock under this Agreement shall be subject to Hamberlin's satisfaction of all applicable federal, state and local income tax withholding requirements.
- (b) SHARES TO PAY FOR WITHHOLDING. Homeplex may, in its discretion and in accordance with the provisions of this Section 15(b) and such supplemental rules as it may from time to time adopt (including any applicable safe-harbor provisions of SEC Rule 16b-3), provide Hamberlin with the right to use shares of Stock in satisfaction of all or part of the federal, state and local income tax liabilities incurred by Hamberlin in connection with the receipt of Stock ("Taxes"). Such right may be provided to Hamberlin in either or both of the following formats:
  - (i) STOCK WITHHOLDING. Hamberlin may be provided with the election to have Homeplex withhold, from the Stock otherwise issuable, a portion of those shares of Stock with an aggregate fair market value equal to the percentage of the applicable Taxes (not to exceed 100 percent) designated by Hamberlin.

Hamberlin (other than pursuant to the transaction triggering the Taxes) with an aggregate fair market value equal to the percentage of the taxes incurred in connection with such Option exercise (not to exceed 100 percent) designated by Hamberlin.

- 16. BINDING EFFECT. This agreement shall inure to the benefit of and be binding upon the parties hereto and their respective heirs, executors, administrators, successors and assigns.
- 17. DEFINED TERMS. All capitalized terms herein which are not otherwise defined therein shall have the same meaning ascribed to such terms in the Employment Agreement.
- 18. NOTICES. Any notice required to be given or delivered to Homeplex under the terms of this Agreement shall be in writing and addressed to Homeplex in care of the Corporate Secretary at its principal corporate offices. Any notice required to be given or delivered to Hamberlin at the address indicated on the signature page hereto. Any permitted assignee hereunder shall notify the other party hereto of the permitted assignee's address for purposes of this notice provision. All notices shall be deemed to have been given or delivered upon personal delivery or upon deposit in the U.S. mail, postage prepaid return receipt requested, and properly addressed to the party to be notified.
- 19. INTEGRATION, MODIFICATION AND AMENDMENT. This Agreement and the Employment Agreement embody the full understanding of the parties with respect to the subject matter hereof, superseding any and all prior agreements, and no amendment or modification thereof shall be effective unless the same shall be in writing and signed by both of said parties. Notwithstanding the foregoing, this Agreement may not be amended or modified more than once every six months, other than to comport with changes in the Internal Revenue Code, the Employee Retirement Income Security Act, or the rules thereunder. In addition, any amendment to this Agreement shall be required to be approved by the shareholders if the amendment would: (a) materially increase the benefits accruing to Hamberlin; (b) materially increase the number of shares of Stock which may be issued hereunder; or (c) materially modify the requirements for Hamberlin's eligibility for participation hereunder.
- 20. GOVERNING LAW. Except as the corporate law of the State of Maryland expressly applies hereto, this Agreement shall be construed in accordance with, and governed by, the laws of the State of Arizona, without regard to application of conflicts of law principles.
- 21. COUNTERPARTS. This Agreement may be executed in two or more counterparts, each of which shall be deemed an original, but all of which, taken together, shall constitute one and the same instrument.
- 22. SHAREHOLDER APPROVAL. The grant of this Option is subject to approval by the shareholders of Homeplex. Such approval must be by a majority of the votes cast provided that the total vote cast on the proposal represents over 50 percent in interest of all securities entitled to vote on the matter. Notwithstanding any provision of this Agreement to the contrary, the Option may not be exercised in whole or in part until such shareholder approval is obtained. In the event that such shareholder approval is not obtained within three years of the Grant Date, then the Option shall terminate and an Optionholder hereunder shall have no further rights under this Agreement.

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IN WITNESS WHEREOF the parties hereto have executed this Agreement or caused it to be executed on the day and year first above written.

By: /s/ JAY HOFFMAN

Name: Jay Hoffman
Its: President

/s/ ALAN D. HAMBERLIN

Alan D. Hamberlin
Address:

HOMEPLEX MORTGAGE INVESTMENTS

CORPORATION

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APPENDIX E

FAIRNESS OPINION OF FINANCIAL ADVISOR TO HOMEPLEX

November 6, 1996

You have asked our opinion as to the fairness from a financial point of view to the holders of Homeplex Mortgage Investments Corporation ("Homeplex") outstanding common stock, \$0.01 par value per share, of the proposed merger of Monterey Homes Arizona II, Inc. ("MHA-II") and Monterey Homes Construction II, Inc. ("MHC-II") (collectively, "Monterey") with and into Homeplex, which will be the surviving corporation of the merger (the "Merger"). Such terms are included in the Agreement and Plan of Reorganization dated as of September 13, 1996 by and among Homeplex, MHA-II, MHC-II and the shareholders of Monterey, and the related merger agreements (together, the "Merger Agreement"). Under the terms of the Merger Agreement and subject to the approval of the shareholders of Homeplex, Homeplex shall issue a number of its shares of common stock equal to (i) (x) the book value of Monterey (anticipated to be \$2,500,000 after giving effect to the distribution described in the Merger Agreement) multiplied by (y) a factor of 3.0 and divided by (z) the fully diluted book value per share of Homeplex common stock plus (ii) up to 800,000 additional shares of Homeplex common stock if the trading price equals or exceeds certain levels over the next five years. The consideration to be received is subject to certain adjustments as more fully set forth in the Merger Agreement.

In connection with the opinion described below, we have reviewed publicly available business and financial information relating to Homeplex and Monterey. We also have, among other things: (i) reviewed the Merger Agreement (and the related exhibits) and Registration Statement on Form S-4 including the Proxy Statement/Prospectus relating to the annual meeting of shareholders of Homeplex to be held December 18, 1996 in connection with the Merger Agreement; (ii) reviewed the Annual Reports to Stockholders for the five years ended December 31, 1995, Annual Reports on Form 10-K for the five years ended December 31, 1995 and interim Reports to Stockholders and Quarterly Reports on Form 10-Q for the six months ended June 30, 1995 and 1996 of Homeplex; (iii) reviewed the audited financial statements for the three years ended December 31, 1995 and the unaudited interim financial statements for the six months ended June 30, 1995 and 1996 of Monterey; (iv) discussed with certain members of senior management of Monterey the past and current business operations, financial condition and future prospects of Monterey; (v) reviewed certain internal financial analyses and forecasts of Homeplex and Monterey prepared by respective managements; (vi) reviewed historical market prices and trading volumes for Homeplex's common stock; (vii) visited certain of Monterey's properties; (viii) compared certain financial information for Monterey with similar information for certain other companies the securities of which are publicly traded; and (ix) reviewed selected financial terms of certain recent business combinations.

In addition, we have considered such other information and have conducted such other analyses as we deemed appropriate under the circumstances. In connection with our review, we have relied upon and assumed the accuracy and completeness of the financial and other information publicly available or furnished to us by Homeplex and Monterey or their representatives. We have not independently verified the accuracy or completeness of such information. We have not made or obtained any independent evaluations or appraisals of any of the properties, assets or facilities of Homeplex or Monterey. With respect to Monterey's financial projections, we have assumed that they have been reasonably prepared on a basis reflecting the best currently available estimates and judgments of Monterey's management as to the future financial performance of Monterey, and we express no opinion with respect to such forecasts or the assumptions on which they are based.

Homplex Mortgage Investments Corporation November 6, 1996 Page 2

Subject to the foregoing and based upon our experience as investment bankers, the matters described above and other factors we deemed relevant, we are of the opinion that as of the date hereof the consideration to be paid to the shareholders of Monterey pursuant to the Merger Agreement is fair from a financial point of view to the shareholders of Homeplex.

Very truly yours,

RAUSCHER PIERCE REFSNES, INC.

By: /s/ RICHARD L. DAVIS

Richard L. Davis Managing Director

PART II

INFORMATION NOT REQUIRED IN THE PROSPECTUS

ITEM 20. INDEMNIFICATION OF DIRECTORS AND OFFICERS.

Under the provisions of the Maryland General Corporation Law, a corporation's articles may, with certain exceptions, include any provision expanding or limiting the liability of its directors and officers to the corporation or its stockholders for money damages, but may not include any provision that restricts or limits the liability of its directors or officers to the corporation or its stockholders to the extent that (i) it is proved that the person actually received an improper benefit or profit in money, property, or services for the amount of the benefit or profit in money, property, or services actually received; or (ii) a judgment or other final adjudication adverse to the person is entered in a proceeding based on a finding in the

proceeding that the person's action, or failure to act, was the result of active and deliberate dishonesty and was material to the cause of action adjudicated in the proceeding. The Homeplex Charter contains a provision limiting the personal liability of officers and directors to Homeplex and its stockholders to the fullest extent permitted under Maryland law.

In addition, the provisions of the Maryland General Corporation Law permit a corporation to indemnify its present and former directors and officers, among others, against liability incurred, unless it is established that (i) the act or omission of the director or officer was material to the matter giving rise to the proceeding and was committed in bad faith or was the result of active and deliberate dishonesty, or (ii) the director or officer actually received an improper personal benefit in money, property, or services, or (iii) in the case of any criminal proceeding, the director or officer had reasonable cause to believe that the act or omission was unlawful. The Homeplex Charter provides that it will indemnify its directors, officers, and others so designated by the Board of Directors to the full extent allowed under Maryland law.

Insofar as indemnification for liabilities arising under the Securities Act may be permitted to directors, officers or persons controlling Homeplex pursuant to the foregoing provisions, Homeplex has been informed that in the opinion of the Commission such indemnification is against public policy as expressed in the Securities Act and is therefore unenforceable.

#### ITEM 21. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES.

#### (a) Exhibits

SEC EXHIBIT
REFERENCE NO. DESCRIPTION

2 Agreement and Plan of Reorganization, dated as of September 13, 1996, by and among Homeplex, the Monterey Merging Companies and the Monterey Stockholders (included in the Proxy Statement/Prospectus as Annex A).

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- 3(a) Amended and Restated Articles of Incorporation of Homeplex.(1)
- 3(b) Amended and Restated Bylaws of Homeplex. (4)
- 4 Specimen Certificate representing \$.01 par value Common Stock.(1)
- 5(a) Opinion of Hughes & Luce, L.L.P. re: Legality.
- 5(b) Opinion of Hughes & Luce, L.L.P. re: Certain Tax Matters.
- 10(a) Subcontract Agreement between Homeplex and American Southwest Financial Services, Inc.(1)
- 10(b) Form of Master Servicing Agreement.(1)
- 10(c) Form of Servicing Agreement.(1)
- 10(d) Stock Option Plan.(1)
- 10(e) Amendment to Stock Option Plan.(2)
- 10(f) Amended and Restated Employment Agreement and Addendum between Homeplex and Alan D. Hamberlin (included in the Proxy Statement/Prospectus as Annex D).
- 10(h) Stock Option Agreement between Homeplex and Alan D. Hamberlin (included in the Proxy Statement/Prospectus as Annex D).
- 10(i) Severance Agreement between Homeplex and Jay R. Hoffman.(5)
- 10(k) Letter Loan Agreement dated August 28, 1996 by and between Norwest Bank Arizona, N.A. and Monterey Management Tucson, Inc., Monterey Homes Tucson Corporation, Monterey Management, Inc. and Monterey Homes Corporation.

- 10(1) Construction Loan Agreement dated December 5, 1995 by and between Monterey Management, Inc., Monterey Management Tucson, Inc., Monterey Homes Corporation and National Bank of Arizona.
- 10(m) Construction Loan Agreement dated March 22, 1996 by and between Monterey Management, Inc., Monterey Management Tucson, Inc., Monterey Homes Corporation and National Bank of Arizona.
- 10(n) Loan Agreement dated March 22, 1996 by and between Monterey Management, Inc. and Bank One, Arizona, N.A.
- 10(o) Amended and Restated Loan Agreement dated August 8, 1995 by and between Monterey Management, Inc., Monterey Homes Corporation and Norwest Bank Arizona, N.A., as amended.
- 21 Subsidiaries.(3)
- 23(a) Consents of Hughes & Luce, L.L.P. (included in Exhibits  $5\,\text{(a)}$  and  $5\,\text{(b)}$ ).
- 23(b) Consent of Ernst & Young LLP.
- 23(c) Consent of KPMG Peat Marwick LLP.
- 23(d) Consent of Rauscher Pierce Refsnes, Inc.
- 24 Powers of Attorney (included on the signature page in Part II of this Registration Statement).
- 99 Form of Proxy Card.

- -----

- (1) Incorporated herein by reference to the Registrant's Registration Statement on Form S-11 (No. 33-22092) filed July 19, 1988 and declared effective on July 20, 1988.
- (2) Incorporated herein by reference to Registrant's Form 10-K for the fiscal year ended December 31, 1990 filed March 31, 1991.
- (3) Incorporated herein by reference to Registrant's Form 10-K for the fiscal year ended December 31, 1991 filed March 31, 1992.
- (4) Incorporated herein by reference to Registrant's Form 10-Q for the quarter ended June 30, 1995 filed August 11, 1995.
- (5) Incorporated herein by reference to Homeplex's Form 10-K for the fiscal year ended December 31, 1995 filed March 31, 1996.

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(b) Financial Statements and Financial Statement Schedules filed as part of this report:

None

(c) Reports, Opinions or Appraisals:

Fairness Opinion, dated as of November 6, 1996 by Rauscher Pierce Refsnes, Inc. (included in the Proxy Statement/Prospectus as Appendix E).

ITEM 22. UNDERTAKINGS.

- (a) The undersigned registrant hereby undertakes
  - that, for purposes of determining any liability under the Securities Act, each filing of the registrant's annual report pursuant to Section 13(a) and 15(d) of the Exchange Act (and, where applicable, each filing of an employee benefit plan's annual report pursuant to Section 15(d) of the Exchange Act) that is incorporated by reference in the Registration Statement shall be deemed to be a new registration statement relating to the securities offered therein, and the offering of such securities at that time shall be deemed to be the initial bona fide offering thereof.
  - (2) that prior to any public reoffering of the securities registered hereunder through use of a prospectus which is a part of this registration statement, by any person or party who is deemed to be an underwriter within the meaning of Rule 145(c), the issuer undertakes that such reoffering prospectus will contain the information called for by the applicable registration form with respect to reofferings by persons who may be deemed underwriters, in addition to the information called for by the other items of the applicable form.
  - (3) that every prospectus: (i) that is filed pursuant to paragraph (2) immediately preceding, or (ii) that purports to meet the requirements of Section 10(a)(3) of the Act and is used in connection with an offering of securities subject to

Rule 415, will be filed as a part of an amendment to the registration statement and will not be used until such amendment is effective, and that, for purposes of determining any liability under the Securities Act of 1933, each such post-effective amendment shall be deemed to be a new registration statement relating to the securities offered therein, and the offering of such securities at that time shall be deemed to be the initial bona fide offering thereof.

(4) insofar as indemnification for liabilities arising under the Securities Act may be permitted to directors, officers, and controlling persons of the registrant pursuant to the foregoing provisions, or otherwise, the registrant has been advised that in the opinion of the Commission such indemnification is against public policy as expressed in the Securities Act and is, therefore, unenforceable. In the event that a claim for indemnification against such liabilities (other than the payment by the

#### T T - 4

registrant of expenses incurred or paid by a director, officer, or controlling person of the registrant in the successful defense of any action, suit or proceeding) is asserted by such director, officer, or controlling person in connection with the securities being registered, the registrant will, unless in the opinion of its counsel the matter has been settled by controlling precedent, submit to a court of appropriate jurisdiction the question whether such indemnification by it is against public policy as expressed in the Securities Act and will be governed by the final adjudication of such issue.

- (b) The undersigned registrant hereby undertakes to respond to requests for information that is incorporated by reference into the prospectus pursuant to Item 4, 10(b), 11 or 13 of this form, within one business day of receipt of such request, and to send the incorporated documents by first class mail or other equally prompt means. This includes information contained in documents filed subsequent to the effective date of the registration statement through the date of responding to the request.
- (c) The undersigned registrant hereby undertakes to supply by means of a post-effective amendment all information concerning a transaction, and the company being acquired involved therein, that was not the subject of and included in the registration statement when it became effective.

#### II-5 SIGNATURES

Pursuant to the requirements of the Securities Act, the registrant has duly caused this Registration Statement to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Phoenix, State of Arizona, on November 8, 1996.

HOMEPLEX MORTGAGE
INVESTMENTS CORPORATION

By: /s/ ALAN D. HAMBERLIN

Alan D. Hamberlin,
Chairman of the Board of Directors
and Chief Executive Officer

# POWER OF ATTORNEY

Know all men by these presents, that each of the undersigned hereby constitutes and appoints Alan D. Hamberlin and Jay R. Hoffman, and each of them, his true and lawful attorney-in-fact and agent, with full power of substitution for him and in his name, place and stead, in any and all capacities, to sign any or all amendments (including post- effective amendments) to the registration statement, and to file the same with exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorney-in-fact and agent full power and authority to do and perform each and every act and thing requisite and necessary to be done in and about the premises, as fully to all intents and purposes as they might or could do in person, hereby ratifying and confirming all that said attorney-in-fact and agent, or their substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Act, this registration statement has been signed on November 8, 1996 by the following persons in the capacities indicated.

> Signature Title

Chairman of the Board of Directors, /s/ ALAN D. HAMBERLIN Director and Chief Executive Officer -----Alan D. Hamberlin (Principal Executive Officer)

/s/ JAY R. HOFFMAN Director, President, Secretary, _____ Treasurer and Chief Financial and

Jay R. Hoffman Accounting Officer

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/s/ LARRY E. COX Director

Larry E. Cox

/s/ MARK A. MCKINLEY Director

Mark A. McKinlev

_ _____

/s/ GREGORY K. NORRIS Director

Gregory K. Norris

#### II-7 INDEX TO EXHIBITS

(a) Exhibits

> SEC EXHIBIT REFERENCE NO. DESCRIPTION

- Agreement and Plan of Reorganization, dated as of September 13, 1996, by and among Homeplex, the Monterey Merging Companies and the Monterey Stockholders (included in the Proxy Statement/Prospectus as Annex A).
- 3(a) Amended and Restated Articles of Incorporation of Homeplex.(1)
- 3 (b) Amended and Restated Bylaws of Homeplex. (4)
- 3(c) Form of Articles of Merger, including Charter Amendment (included in the Proxy Statement/Prospectus as Annex B).
- Specimen Certificate representing \$.01 par value Common Stock.(1)
- 5(a) Opinion of Hughes & Luce, L.L.P. re: Legality.
- 5(b) Opinion of Hughes & Luce, L.L.P. re: Certain Tax Matters.
- 10(a) Subcontract Agreement between Homeplex and American Southwest Financial Services, Inc.(1)
- 10(b) Form of Master Servicing Agreement.(1)
- 10(c) Form of Servicing Agreement. (1)
- 10(d) Stock Option Plan. (1)
- 10(e) Amendment to Stock Option Plan. (2)
- Amended and Restated Employment Agreement and Addendum between 10(f) Homeplex and Alan D. Hamberlin (included in the Proxy Statement/Prospectus as Annex D).
- 10 (a) Form of Employment Agreements for Monterey Stockholders (included in the Proxy Statement/Prospectus as Annex C).
- 10(h) Stock Option Agreement between Homeplex and Alan D. Hamberlin (included in the Proxy Statement/Prospectus as Annex D).

#### INDEX TO EXHIBITS - PAGE 1

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- 10(o) Amended and Restated Loan Agreement dated August 8, 1995 by and between Monterey Management, Inc., Monterey Homes Corporation and Norwest Bank Arizona, N.A., as amended.
- 21 Subsidiaries.(3)
- 23(a) Consents of Hughes & Luce, L.L.P. (included in exhibits  $5\,\text{(a)}$  and  $5\,\text{(b)}$ ).
- 23(b) Consent of Ernst & Young LLP.
- 23(c) Consent of KPMG Peat Marwick LLP.
- 23(d) Consent of Rauscher Pierce Refsnes, Inc.
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# INDEX TO EXHIBITS - PAGE 2

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- (5) Incorporated herein by reference to Homeplex's Form 10-K for the fiscal year ended December 31, 1995 filed March 31, 1996.

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EXHIBIT 5(a)

November 8, 1996

Homeplex Mortgage Investments Corporation 5333 North 7th Street Suite 219 Phoenix, AZ 85014

Gentlemen:

We have acted as counsel to Homeplex Mortgage Investments Corporation, a Maryland corporation (the "Company"), in connection with the registration under the Securities Act of 1933, as amended, of 4,700,000 shares (the "Shares") of the Company's common stock, par value \$0.01 per share (the "Common Stock"), as described in the Company's Registration Statement on Form S-4 (the "Registration Statement") filed with the Securities and Exchange Commission. The Company proposes to issue the Shares to the stockholders of Monterey Homes Arizona II, Inc., an Arizona corporation, and Monterey Homes Construction, Inc., an Arizona corporation (collectively, "Monterey"), in connection with the acquisition of Monterey by the Company.

In rendering this opinion, we have examined and relied upon executed originals, counterparts or copies of such documents, records and certificates (including certificates of public officials and officers of the Company) as we considered necessary or appropriate for enabling us to express the opinions set forth herein. In all such examinations, we have assumed the authenticity and completeness of all documents submitted to us as originals and the conformity to originals and completeness of all documents submitted to us as photostatic, conformed, notarized or certified copies.

Based on the foregoing, we are of the opinion that the Shares, when issued and sold to the Monterey stockholders as described in the Registration Statement, will be validly issued, fully paid and nonassessable.

This opinion may be filed as an exhibit to the Registration Statement. We also consent to the reference to this firm as having passed on the validity of the Common Stock under the caption "Legal Matters" in the Registration Statement. In giving this consent, we do not admit that we are included in the category of persons whose consent is required under Section 7 of the Securities Act of 1933, as amended, or the rules and regulations of the Securities and Exchange Commission promulgated thereunder.

Very truly yours,

Hughes & Luce, L.L.P.

November 8, 1996

Homeplex Mortgage Investments Corporation 5333 North Seventh Street, Suite 219 Phoenix, Arizona 85014

Re: Merger and Reorganization of Homeplex Mortgage Investments Corporation, Monterey Homes Construction II, Inc., and Monterey Homes Arizona II, Inc.

Ladies and Gentlemen:

You have requested our opinion on certain federal income tax consequences of the mergers of two separate Arizona corporations, Monterey Homes Construction II, Inc. ("MHC II") and Monterey Homes Arizona II, Inc. ("MHA II," together with MHC II individually a "Monterey Company" and collectively either the "Monterey Companies" or "Monterey") with and into Homeplex Mortgage Investments Corporation, a Maryland corporation ("Homeplex").

#### FACTS

In connection with rendering this opinion, you have asked us to rely on the following facts. Homeplex is a publicly held entity whose shares of common stock trade on the New York Stock Exchange. Homeplex qualified as a real estate investment trust ("REIT") under Section 856 of the Internal Revenue Code of 1986, as amended (the "Code") and had a valid, binding election in effect to be taxed as a REIT for all of its tax years through and including the year ending December 31, 1995. Homeplex's status as a REIT will terminate retroactively to January 1, 1996, and Homeplex will file a federal income tax return for 1996 as a regular C corporation. Homeplex has net operating loss carryovers for federal income tax purposes that it is entitled to deduct in its current taxable year without limitation (the "NOL Carryovers"). The authorized capitalization of Homeplex consists of a single class of common stock \$.01 par value (the "HPX Common Stock"), of which 9,716,517 shares are outstanding. In addition, Homeplex has issued to Homeplex employees options to purchase a total of 285,769 shares of HPX Common Stock and dividend equivalent rights ("DERs") that currently would result in the issuance of a total of 159,408 shares of HPX Common Stock. 306,723 of these options and DERs have been issued to Alan D. Hamberlin and 138,454 of these options and DERs have been issued to six other employees. In addition, Alan D. Hamberlin will be issued additional options to purchase another 750,000 shares of HPX Common Stock if approved by the shareholders in a vote to be taken at the same time the Mergers are submitted to the shareholders for approval. All of these options and DERs were, or will be, issued on or after November 5, 1992 as part of the option holder's

November 8, 1996 Page 2

compensation for performing services for Homeplex as an employee, are not transferable, and are not and will not be traded on any established securities  $\max$ 

The transaction will take place pursuant to that certain written Agreement and Plan of Reorganization entered into by and among Homeplex, the Monterey Companies, and the shareholders of the Monterey Companies, William W. Cleverly and Steven J. Hilton, dated as of September 13, 1996 (the "Plan of Reorganization"). Prior to execution of the Plan of Reorganization, the Monterey Companies paid a cash dividend to their shareholders of \$9,500,000. Pursuant to the Plan of Reorganization, each Monterey Company will be merged with and into Homeplex (each, a "Merger," and collectively, the "Mergers") and the shareholders of the Monterey Companies will exchange their common stock in the Monterey Companies for a number of shares of HPX Common Stock determined pursuant to formulas in the Plan of Reorganization and defined in the Plan of Reorganization as the Merger Consideration Per Share and the Contingent Stock. You have asked us to assume that the total number of shares of HPX Common Stock to be issued in the Mergers will not exceed 3,900,000 shares plus 800,000 shares of Contingent Stock, and that the portions of the total HPX Common Stock being issued with respect to MHC II and MHA II, respectively, is in the same

proportion as the portions of the \$9,500,000 dividend paid by MHC II and MHA II, respectively. In addition, Homeplex will issue options for the purchase of 500,000 shares of HPX Common Stock to each of William W. Cleverly and Steven J. Hilton (options for 1,000,000 shares total) in connection with their employment by Homeplex after the Mergers (the "Compensatory Options"). Upon the closing of the Mergers and the issuance of all Contingent Stock required to be issued, Homeplex will have outstanding no more than 14,416,517 shares of HPX Common Stock, and options and DERs to acquire a total of no more than 2,195,177 shares of HPX Common Stock (the "Options").

The Compensatory Options will be issued as part of the option holders' compensation for providing services to Homeplex as an employee, are not transferable, are not and will not be traded on any established securities market, will be exercisable ratably in equal annual increments, shall expire after five years, and are subject to early termination and forfeiture if the optionee's employment with Homeplex terminates under certain circumstances.

#### DOCUMENTATION

In rendering this opinion, we have examined executed originals, counterparts or copies of the Plan of Reorganization and each of the other documents and agreements specifically referenced therein as we have considered necessary or appropriate. In addition, we have examined and relied upon copies of the Forms 10-K that have been filed by Homeplex with the Securities and Exchange Commission and copies of the Schedules 13D filed with respect to Homeplex with the Securities and Exchange Commission through the date one day before the date of this opinion. We also have examined and relied upon originals or copies of such records, certificates, representation letters and other documents and instruments as we have considered

November 8, 1996 Page 3

necessary or appropriate for enabling us to express the opinions herein set forth (including certificates representing factual matters we received from Homeplex and Monterey). In all such examinations, we have assumed the authenticity and completeness of all documents submitted to us as originals and the conformity to originals and completeness of all documents submitted to us as photostatic, conformed, notarized, or certified copies. Where documents contain factual representations, we have assumed that the representations are true, correct and complete.

# ASSUMPTIONS

In rendering this opinion, we are also relying upon the following assumptions (some of which have been represented to us in writing):

- (a) There is no plan or intention on the part of the shareholders of Monterey to sell, exchange, or otherwise dispose of the shares of HPX Common Stock to be received by them in the Mergers.
- (b) Following the Mergers, Homeplex will continue the historic business of each Monterey Company or use a significant portion of each Monterey Company's historic business assets in a business.
- (c) Homeplex has no plan or intention to sell or otherwise dispose of any of the assets of the Monterey Companies acquired in the Mergers except for dispositions made in the ordinary course of business.
- (d) At the time of the Mergers, the HPX Common Stock and the Options will be the only stock or other debt or equity security of Homeplex issued and outstanding (other than debt securities outstanding prior to the Mergers which are disclosed in Homeplex's published financial statements).
- (e) Excluding the persons whose ownership of shares of beneficial interest in Homeplex is reported on a Schedule 13D or 13G (or similar schedule) filed with the Securities and Exchange Commission through the date one day before the date of this opinion ("SEC Schedules"), and excluding William W. Cleverly and Steven J. Hilton, no individual or entity (as defined in the Treasury Regulations (the "Tax Regulations") promulgated under Section 382 of the Code, hereinafter "Entity") owns, or will own as of the time of the Mergers, five percent or more of the HPX Common Stock. No individual or Entity who owns five percent or more of the HPX Common Stock has increased or decreased the number of shares of HPX Common Stock it owns beyond the number reported in the SEC Schedules, nor does, or will as of the time of the Mergers, any person have any immediate or contingent right to acquire any of the shares of HPX Common Stock owned, or any of the HPX Common Stock to be received in the

Mergers, by any such individual or Entity or by William  $\mathbb{W}$ . Cleverly or Steven J. Hilton pursuant to a purchase

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agreement, option, pledge, security agreement or any other type of instrument, other than pursuant to an option, pledge and/or security agreement in a typical lending transaction subject to customary commercial conditions which is described in section 1.382-4(d)(7)(ii) of the Tax Regulations. No ownership interest in shares of HPX Common Stock or Options has been, or will be as of the time of the Mergers, structured by any individual or Entity with a direct or indirect ownership interest in HPX Common Stock or Options to avoid treating an individual or Entity as a "5-percent shareholder" of Homeplex within the meaning of the Tax Regulations, or to permit Homeplex to rely on the presumption provided in section 1.382-2T(g)(5)(i)(B) of the Tax Regulations, for a principal purpose of circumventing the limitation of Section 382 of the Code. No group of persons whose combined ownership of HPX Common Stock (determined both before and after the exercise of any Options owned by any person in such group) equals or exceeds 5% of the outstanding HPX Common Stock has made a coordinated acquisition of shares of HPX Common Stock or Options pursuant to a formal or informal understanding among such group of persons.

- whom stock owned by such shareholders may be directly or indirectly attributed pursuant to Section 382 of the Code or the Tax Regulations, do not own, and immediately before the Mergers will not own, any shares of HPX Common Stock other than 10,000 shares owned by William W. Cleverly (defined as the "Cleverly Stock"). As of the time of the Mergers, the HPX Common Stock to be acquired by the Monterey shareholders in the Mergers and the Cleverly Stock will be (i) the only HPX Common Stock owned by such shareholders, (ii) the only HPX Common Stock whose ownership can be attributed to such shareholders pursuant to Section 382 of the Code or the Tax Regulations, and (iii) the only HPX Common Stock whose ownership can be attributed (pursuant to Section 382 of the Code or the Tax Regulations) to each individual or Entity to whom stock owned by such shareholders may be directly or indirectly attributed pursuant to Section 382 of the Code or the Tax Regulations.
- (g) (i) Each transaction contemplated by the Plan of Reorganization will be closed in accordance with its terms without modification or waiver; (ii) the Plan of Reorganization and the documents and agreements referenced therein constitute the only documents containing the substantive terms of such transactions; (iii) all of the representations and warranties contained in the Plan of Reorganization are true, correct and complete; (iv) all of the covenants and conditions to closing contained in the Plan of Reorganization will be strictly complied with and will not be waived in whole or in part; and (v) the Plan of Reorganization has been duly authorized, executed and delivered by all the parties thereto and is a valid and legally enforceable obligation of each of the parties thereto.

### OPINION

Based upon the foregoing and subject to the assumptions, qualifications and limitations set forth herein, we are of the opinion that for U.S. federal income tax purposes:

November 8, 1996 Page 5

- (1) Each Merger will constitute a reorganization within the meaning of Section  $368\,(a)$  of the Code.
- (2) There has not been an "ownership change" of Homeplex within the meaning of Section 382 of the Code prior to the date of this opinion.
- (3) The issuance of HPX Common Stock to the Monterey shareholders in the Mergers and the issuance of the Compensatory Options will not result in an "ownership change" of Homeplex within the meaning of Section 382 of the Code.

The foregoing opinions are subject to the following qualifications and limitations:

- (a) This opinion is based upon present federal income tax law, including relevant statutes, regulations, and interpretations thereof by the Internal Revenue Service and relevant courts, all of which are subject to change.
- (b) This opinion letter is solely for the information and benefit of the addressees hereof and is not to be quoted, referred to, or relied on in whole or in part by any other person without our prior written consent. This opinion may be filed as an exhibit to the Registration Statement (Form S-4) of Homeplex. We also consent to the reference to this firm as having passed on certain federal income tax consequences of the Merger under the caption "Certain Federal Income Tax Consequences" in such Registration Statement. In giving this consent, we do not admit that we are included in the category of persons whose consent is required under Section 7 of the Securities Act of 1933, as amended, or the rules and regulations of the Securities and Exchange Commission promulgated thereunder.
- (c) This opinion letter is limited to the matters expressly stated herein as of the date hereof. We express no opinion as to the tax treatment of the Monterey shareholders. We disavow any obligation to update this opinion letter or advise you of any changes in our opinions in the event of changes in applicable law or facts becoming effective after the date hereof or of any additional or newly discovered information that is brought to our attention.

Very truly yours,

HUGHES & LUCE, L.L.P.

#### INDENTURE

\$8,000,000

#### 13% SENIOR SUBORDINATED NOTES

DUE 2001

AS OF OCTOBER 17, 1994

#### MONTEREY MANAGEMENT, INC.

AND

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  |  |NOTE: This reconciliation shall not, for any purpose, be deemed to be a part of the Indenture.

## -vi-INDENTURE

INDENTURE dated as of October 17, 1994, among MONTEREY MANAGEMENT, INC., an Arizona corporation (hereinafter the "Company"), having its principal office at 6263 North Scottsdale Road, Suite 220, Scottsdale, Arizona 85250, and MONTEREY HOMES CORPORATION, an Arizona corporation (hereinafter, the "Guarantor"), having its principal office at 6263 North Scottsdale Road, Suite 220, Scottsdale, Arizona 85250 and BANK ONE, ARIZONA, NA, having its principal office at Corporate Trust Department A 804, 241 North Central Avenue, 25th Floor, Phoenix, Arizona 85004, as Trustee (hereinafter, the "Trustee").

# RECITALS OF THE COMPANY:

The Company is offering an issue of 80 Units, each unit consisting of \$100,000 Principal Amount of 13.0% Senior Subordinated Notes Due 2001 (hereinafter, the "Notes") and 5,000 Common Stock Purchase Warrants, for an aggregate offering of \$8,000,000. In connection therewith, the Company has duly authorized the creation of the Notes of substantially the tenor and amount hereinafter set forth, and, to provide therefor, the Company has duly authorized the execution and delivery of this Indenture. The Common Stock Purchase Warrants shall be governed by a Warrant Agreement entered into between the Company and the transfer agent.

All things necessary to make the Notes, when executed by the Company and authenticated and delivered by the Trustee hereunder and duly issued by the Company, the valid obligations of the Company, and to make this Indenture a valid agreement of the Company, in accordance with their and its terms, have been done.

The Notes created by this Indenture are to consist of Notes in fully registered form only, in a total principal amount of \$8,000,000.

NOW, THEREFORE, THIS INDENTURE WITNESSETH:

For and in consideration of the premises and the purchase of the Notes

by the Holders thereof, it is mutually covenanted and agreed, for the equal and proportionate benefit of all Holders of the Notes, as follows:

#### ARTICLE I

# DEFINITIONS AND OTHER PROVISIONS OF GENERAL APPLICATION

SECTION 1.1. DEFINITIONS.

For all purposes of this Indenture, except as otherwise expressly provided or unless the context otherwise requires:

-1-

- (1) the terms defined in this Article have the meanings assigned to them in this Article, and include the plural as well as the singular;
- (2) all other terms used herein which are defined in the Trust Indenture Act, either directly or by reference therein, have the meanings assigned to them therein;
- (3) all accounting terms not otherwise defined herein have the meanings assigned to them in accordance with generally accepted accounting principles; and
- (4) the words "herein," "hereof" and "hereunder" and other words of similar import refer to this Indenture as a whole and not to any particular Article, Section or other subdivision.

"Adjusted Net Assets" of a Guarantor at any date shall mean the lesser of (i) the amount by which the fair market value of the property of the Guarantor under consideration exceeds the total amount of liabilities, including, without limitation, contingent liabilities (after giving effect to all other fixed and contingent liabilities incurred or assumed on such date), but excluding liabilities under the Guarantee of the Guarantor at such date and (ii) the amount by which the present fair saleable value of the assets of the Guarantor at such date exceeds the amount that will be required to pay the probable liability of the Guarantor on its debts (after giving effect to all other fixed and contingent liabilities incurred or assumed on such date and after giving effect to any collection from any Subsidiary of the Guarantor in respect of the obligations of such Subsidiary under the Guarantee), excluding debt in respect of the Guarantee of the Guarantor, as they become absolute and matured.

"Affiliate" of any specified Person means any other Person directly or indirectly controlling or controlled by or under direct or indirect common control with such specified Person. For the purposes of this definition, "control" when used with respect to any specified Person means the power to direct the management and policies of such Person, directly or indirectly, whether through the ownership of voting securities, by contract or otherwise; and the terms "controlling" and "controlled" have meanings correlative to the foregoing; provided, however, that the beneficial ownership of ten percent (10%) of the Voting Stock of a Person shall be deemed to be control.

"Asset Sale" means any sale, lease, transfer, exchange or other disposition (or series of related sales, leases, transfers, exchanges or dispositions) of shares of Capital Stock of a Subsidiary (other than directors' qualifying shares), or of property or assets or any interests therein (each referred to for purposes of this definition as a "disposition") by the Company or the Guarantor or any of their Subsidiaries, including any disposition by means of a merger, consolidation or similar transaction (other than (i) by the Company or the Guarantor to a Wholly Owned Subsidiary or by a Subsidiary to the Company or the Guarantor or a Wholly Owned Subsidiary, (ii) a sale of land, improved properties, services, inventories and assets in the ordinary course of business of the Company's and the Guarantor's operations reasonably consistent with past practices, and (iii) the disposition of all or substantially all of the assets of the Company or the Guarantor in compliance with the covenant captioned "Limitation on Sale of Assets"); provided, however, that any internal reorganization of the Company and the Guarantor, and their respective Subsidiaries into a single corporation or entity will not constitute an Asset

"Average Life" means, as of the date of determination, with respect to any Indebtedness, the quotient obtained by dividing (i) the sum of the product of (x) the number of years from such date to the date of each successive scheduled principal payment of such Indebtedness multiplied by (y) the amount of such principal payment by (ii) the sum of all such principal payments.

-2-

"Bank Credit Facility" means a revolving credit and/or letter of credit facility, the proceeds of which are used for working capital and other general corporate purposes entered into by one or more of the Company and/or its Subsidiaries and certain financial institutions, as amended, extended or

refinanced from time to time.

"Board of Directors" means, with respect to any Person, either the board of directors of such Person or any duly authorized committee of such board, as the context indicates.

"Board Resolution" means a copy of a resolution certified by the Secretary or an Assistant Secretary of the Company to have been duly adopted by the Board of Directors and to be in full force and effect on the date of such certification, and delivered to the Trustee.

"Business Day" means each Monday, Tuesday, Wednesday, Thursday and Friday which is not a legal holiday for banking institutions in Phoenix, Arizona.

"Capital Stock" means, with respect to any Person, any and all shares, interests, participations or other equivalents (however designated) of corporate stock or partnership interests and any and all warrants, options and rights with respect thereto (whether or not currently exercisable), including each class of common stock, preferred stock or capital stock equivalents of such Person.

"Capitalized Lease Obligations" of any Person, means the obligations of such Person to pay rent or other amounts under a lease of property, real or personal, that is required to be capitalized for financial reporting purposes in accordance with GAAP, and the amount of such obligations shall be the capitalized amount thereof determined in accordance with GAAP.

"Change of Control" means any event or series of events by which (i) Messrs. William W. Cleverly and Steven J. Hilton would own an aggregate of less than 50% of the total voting power of the Voting Stock of the Company if such event or series of events occurs prior to or in connection with the Company completing an initial public offering, if any, or if such event or series of events occurs thereafter if a Person or Group beneficially owns, directly or indirectly, more of the voting power of the Voting Stock of the Company than Messrs. Cleverly and Hilton; (ii) the Company or the Guarantor consolidates with or merges or amalgamates with or into another Person or conveys, transfers, or leases all or substantially all of its assets to any Person, or any Person consolidates with, or merges or amalgamates with or into the Company or the Guarantor, in any such event pursuant to a transaction in which the outstanding Voting Stock of the Company is changed into or exchanged for cash, securities or other property, other than any such transaction where (A) the outstanding Voting Stock of the Company is changed into or exchanged for Voting Stock of the surviving corporation which is not Disqualified Stock and (B) the holders of the Voting Stock of the Company or the Guarantor, as the case may be, immediately prior to such transaction own, directly or indirectly, not less than a majority of the Voting Stock of the surviving corporation immediately after such transaction; or (iii) the shareholders of the Company or the Guarantor approve any plan of liquidation or dissolution of the Company or the Guarantor; provided, however, that any internal reorganization of the Company and the Guarantor into a single corporation will not constitute a Change of Control.

"Closing Price" when used with reference to the Common Stock, means the last sale price, determined in the regular way, of the Common Stock on the day in question or, if no sale price is quoted on that day, the closing bid price of the Common Stock on that day, in each case as reported by NASDAQ or any national securities exchange. In the event the Common Stock is not listed on a national

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securities exchange or on NASDAQ, the Closing Price shall be the last or closing bid price quoted on the principal mechanism then used to report transactions in the Common Stock.

"Commission" means the Securities and Exchange Commission, as from time to time constituted, as created under the Exchange Act, or if at any time after the execution of this instrument such Commission is not existing and performing the duties now assigned to it under the Trust Indenture Act, then the body performing such duties on such date.

"Common Stock" means the Company's Common Stock, \$.01 par value, and shares of any class or classes resulting from any reclassification or reclassifications thereof which have no preference in respect of dividends or of amounts payable in the event of any voluntary or involuntary liquidation, dissolution or winding-up of the Company, and which are not subject to redemption by the Company, and also shall include stock of the Company of any other class, whether now or hereafter authorized which generally ranks, or is entitled to a participation, as to assets or dividends, substantially on a parity with such Common Stock or other class of stock into which such Common Stock may have been changed; provided, however, that warrants or other rights to purchase Common Stock will not be deemed to be Common Stock.

"Company" means the Person named as the "Company" in the first paragraph of this instrument until a corporation shall have become a successor corporation pursuant to the applicable provisions of this Indenture, and thereafter "Company" shall mean such successor corporation.

"Company Request" and "Company Order" mean, respectively, a written request or order signed in the name of the Company by its Chairman of the Board, President or a Vice President, and, by the Chief Financial Officer, Treasurer, an Assistant Treasurer, Secretary, or an Assistant Secretary, and delivered to the Trustee.

"Consolidated Coverage Ratio" means, for any Reference Period, the ratio on a pro forma basis, according to GAAP, of (i) Consolidated EBITDA for the Reference Period to (ii) Consolidated Interest Expense for such Reference Period; provided, that, in calculating Consolidated EBITDA and Consolidated Interest Expense (A) the incurrence of any Indebtedness (including the issuance of the Notes) or issuance of any Disqualified Stock during the Reference Period or subsequent to the Reference Period and on or prior to the date of the transaction giving rise to the need to calculate the Consolidated Coverage Ratio (the "Transaction Date") shall be assumed to have occurred on the first day of such Reference Period, (B) the Consolidated Interest Expense attributable to interest on any Indebtedness or dividends on any Disqualified Stock bearing a floating interest (or dividend) rate shall be computed on a pro forma basis as if the rate in effect on the Transaction Date were the average rate in effect during the entire Reference Period, and (C) in determining the amount of Indebtedness pursuant to the covenant captioned "Limitation of Incurrence of Additional Indebtedness," the incurrence of Indebtedness or issuance of Disqualified Capital Stock giving rise to the need to calculate the Consolidated Coverage Ratio and, to the extent the net proceeds from the incurrence or issuance thereof are used to retire Indebtedness, the application of the proceeds therefrom shall be assumed to have occurred on the first day of the Reference Period.

"Consolidated EBITDA" means the Consolidated Net Income of the Company and the Guarantor and their Subsidiaries for the Reference Period, increased, without duplication (to the extent deducted in determining Consolidated Net Income), by the sum of: (i) all income taxes of the Company and the Guarantor and their Subsidiaries paid or accrued for such period (other than income taxes attributable to extraordinary gains or losses), (ii) all interest expense of the Company and the Guarantor and their Subsidiaries paid or accrued for such period (including amortization of original issue discount), (iii)

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depreciation and depletion of the Company and the Guarantor and their Subsidiaries, (iv) amortization of the Company and the Guarantor and their Subsidiaries, including, without limitation, amortization of capitalized debt issuance costs and (v) any other non-cash charges to the extent deducted from Consolidated Net Income, in each of the foregoing cases in accordance with GAAP.

"Consolidated Interest Expense" means, with respect to the Company and the Guarantor and their Subsidiaries, for the Reference Period, the aggregate amount (without duplication) of (i) interest expensed in accordance with GAAP (including, in accordance with the following sentence, interest attributable to Capitalized Lease Obligations) during such period in respect of all Indebtedness of the Company and the Guarantor and their Subsidiaries, including (A) amortization of original issue discount on any Indebtedness, (B) the interest portion of all deferred payment obligations, calculated in accordance with GAAP, and (C) all commissions, discounts and other fees and charges owed with respect to bankers' acceptance financing and currency and interest rate swap arrangements, in each case to the extent attributable to such period), (ii) capitalized interest to the extent not included in (i) above, and (iii) dividend requirements of the Company and the Guarantor and their Subsidiaries with respect to Disqualified Stock, whether in cash or otherwise (except dividends paid solely in shares of Qualified Stock) paid (other than to the Company or the Guarantor or any of their Subsidiaries), declared, accrued or accumulated during such period, divided by the difference of one minus the applicable actual combined federal, state, local and foreign income tax rate of the Company and/or the Guarantor or any of their Subsidiaries (expressed as a decimal), on a consolidated or combined basis, for the four quarters immediately preceding the date of the transaction giving rise to the need to calculate Consolidated Interest Expense, in each case to the extent attributable to such period and excluding items eliminated in consolidation. For purposes of this definition, (i) interest on a Capitalized Lease Obligation shall be deemed to accrue at an interest rate reasonably determined by the Company and the Guarantor to be the rate of interest implicit in such Capitalized Lease Obligation in accordance with GAAP and (ii) interest expense attributable to any Indebtedness represented by the quarantee by the Company or the Guarantor, or a Subsidiary of either of them of an obligation of another Person shall be deemed to be the interest expense attributable to the Indebtedness guaranteed.

"Consolidated Net Income" of the Company means, for any period, the aggregate net income (or loss) of the Company and the Guarantor and their Subsidiaries for such period on a consolidated or combined basis, determined in accordance with GAAP, provided that (i) the net income for such period of any other Person that is not a Subsidiary of the Company, the Guarantor or their Subsidiaries, or that is accounted for by the equity method of accounting shall be included only to the extent of the amount of dividends, payments or

distributions actually paid to the Company or the Guarantor, or their Subsidiaries, by such other Person in such period; and (ii) the net income for such period of any Subsidiary of the Company or the Guarantor, that is subject to any payment restriction will be included only to the extent of the amount of dividends, payments or distributions which (A) are actually paid by such Subsidiary in such period to the Company (or another Subsidiary which is not subject to a payment restriction) and (B) are not in excess of the amount which such Subsidiary would be permitted to pay to the Company or the Guarantor, (or another Subsidiary which is not subject to a payment restriction) in any future period under the payment restrictions applicable to such Subsidiary, assuming that the net income of such Subsidiary in each future period is equal to the net income for such Subsidiary for such period. "Net Income" of any Person for any period shall mean the net income (loss) of such Person for such period, determined in accordance with GAAP, less (i) for any period during which the Company continues to be taxed as an S Corporation under the Code, any Permitted Tax Contributions' (defined in Section 10.10 hereof) during such period with respect to the taxable income of such period, (ii) the net income (or loss) of any other Person acquired in a pooling of interests transaction for any period prior to the date of such acquisition; (iii) any net gain or loss on the sale or other disposition by the Company

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or the Guarantor or any of their Subsidiaries of assets not in the ordinary course of business of the Company's or the Guarantor's operations and of the Capital Stock of any Subsidiary of the Company; and (iv) extraordinary items.

"Consolidated Tangible Net Worth" means the total amounts shown on the most recent quarterly balance sheet of the Company and the Guarantor, determined on a consolidated or combined basis in accordance with GAAP, as (i) the equity of the common stockholders plus the respective amounts reported on the Company's and the Guarantor's most recent consolidated or combined balance sheets with respect to any preferred stock (other than redeemable stock) then issued that by its terms is not entitled to the payment of dividends unless such dividends may be declared and paid only out of net earnings in respect of the year of such declaration and payment, but only to the extent of any cash received upon issuance of such preferred stock, less (ii) any write-ups (other than write-ups of tangible assets of a going concern business made within twelve months after the acquisition of such business) subsequent to the date of the Indenture in the book value of any asset owned by the Company or the Guarantor or a consolidated or combined subsidiary; provided, that Consolidated Tangible Net Worth shall not reflect any gain or loss resulting from any asset disposition after the date of the Indenture.

"Corporate Trust Office" means the principal office of the Trustee at which at any particular time its corporate trust business shall be administered, which office at the date of the execution of this Indenture is located at Corporate Trust Department A 804, 241 North Central Avenue, 25th Floor, Phoenix, Arizona 85004.

"Disinterested Director" means, with respect to an Affiliate Transaction or series of related Affiliate Transactions, a member of the Board of Directors of the Company who has no financial interest, and whose employer has no financial interest, in such Affiliate Transaction or series of related Affiliate Transactions.

"Disqualified Stock" means any Capital Stock of the Company or the Guarantor or any Subsidiary of either of them which, by its terms (or by the terms of any security into which it is convertible or for which it is exchangeable), or upon the happening of any event or with the passage of time, matures or is mandatorily redeemable, pursuant to a sinking fund obligation or otherwise, or is redeemable at the option of the holder thereof, in whole or in part, on or prior to the Maturity Date or which is exchangeable or convertible into debt securities of the Company or the Guarantor or any Subsidiary of either of them, except to the extent that such exchange or conversion rights cannot be exercised prior to the Maturity Date.

"Exchange Act" means the Securities Exchange Act of 1934, as amended, and the rules and regulations of the SEC thereunder.

"GAAP" means generally accepted accounting principles as in effect in the United States of America as of the Issue Date.

"Group" means the definition of "Group" set forth in Section 13(d)(3) of the Exchange Act.

"Guarantee" means the guarantee given by any Guarantor pursuant to Article 13 hereof, including a notation on the Notes substantially in the form attached hereto as Exhibit A-1.

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"Guarantor" means (i) Monterey Homes Corporation and (ii) any entity that becomes a guarantor of the Notes in compliance with the provisions of Article 13 hereof, including, but not limited to, any Subsidiary Guarantor.

"Holder" means a Person in whose name a Note is registered on the Note Register.

"Indebtedness" means, without duplication, with respect to any Person, (i) all obligations of such Person (A) in respect of borrowed money (whether or not the recourse of the lender is to the whole of the assets of such person or only to a portion thereof), (B) evidenced by bonds, notes, debentures or similar instruments, (C) representing the balance deferred and unpaid of the purchase price of any property or services (other than accounts payable or other obligations arising in the ordinary course of business), (D) evidenced by bankers' acceptances or similar instruments issued or accepted by banks, (E) for the payment of money relating to a Capitalized Lease Obligation, or (F) evidenced by a letter of credit or a reimbursement obligation of such Person with respect to any letter of credit; (ii) all net obligations of such Person under interest rate swap obligations and foreign currency hedges; (iii) all liabilities of others of the kind described in the preceding clauses (i) or (ii) that such Person has guaranteed or that are otherwise its legal liability except the Guarantee of a Guarantor hereunder; (iv) Indebtedness (as otherwise defined in this definition) of another Person secured by a Lien on any asset of such Person, whether or not such Indebtedness is assumed by such Person, the amount of such obligations being deemed to be the lesser of (1) the full amount of such obligations so secured, and (2) the fair market value of such asset, as determined in good faith by the Board of Directors of such Person, which determination shall be evidenced by a Board Resolution; (v) with respect to such Person, the liquidation preference or any mandatory redemption payment obligations with respect to Disqualified Stock; and (vi) any and all deferrals, renewals, extensions, refinancings and refundings (whether direct or indirect) of, or amendments, modifications or supplements to, any liability of the kind described in any of the preceding clauses (i), (ii), (iii), (iv), (v), or this clause (vi), whether or not between or among the same parties.

"Indenture" means this instrument as originally executed or as it may from time to time be supplemented or amended by one or more indentures supplemental hereto entered into pursuant to the applicable provisions hereof.

"Investment" of any Person means (i) all investments by such Person in any other Person in the form of loans, advances or capital contributions (excluding advances to employees in the ordinary course of business), and (ii) all guarantees of Indebtedness or other obligations of any other Person by such Person, (iii) all purchases (or other acquisitions for consideration) by such Person of Indebtedness, Capital Stock or other securities of any other Person and (iv) all other items that would be classified as investments (including, without limitation, purchases of assets outside the ordinary course of business) or advances on a balance sheet of such Person prepared in accordance with GAAP.

"Insolvency or Liquidation Proceeding" means, with respect to any Person, (i) an insolvency or bankruptcy case or proceeding, or any receivership, liquidation, reorganization proceeding or other similar case or proceeding, relative to such Person or to its creditors, as such, or its assets, or (ii) any liquidation, dissolution, reorganization proceeding or winding up of such Person (other than any reincorporation of such Person in another jurisdiction), whether voluntary or involuntary and whether or not involving insolvency or bankruptcy, or (iii) any assignment for the benefit of creditors or any other marshalling of assets and liabilities of such Person.

"Interest Payment Date" means the Stated Maturity of an installment of interest on the Notes.

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"Issue Date" means the date on which the Notes are originally issued under the Indenture.

"Lien" means, with respect to any Person, any mortgage, pledge, lien, encumbrance, easement, restriction, covenant, right-of-way, charge or adverse claim affecting title or resulting in an encumbrance against real or personal property of such Person, or a security interest of any kind (including any conditional sale or other title retention agreement, any lease in the nature thereof, any option, right of first refusal or other similar agreement to sell, in each case securing obligations of such Person, and any filing of or agreement to give any financing statement under the Uniform Commercial Code (or equivalent statute or statutes) of any jurisdiction).

"Maturity" or "Maturity Date" when used with respect to the Notes, means the date on which the principal of such Notes become due and payable as therein or herein provided, whether at the Stated Maturity or by declaration of acceleration or otherwise.

"Net Available Proceeds" means, with respect to any Asset Sale of any Person, cash proceeds received (including any cash proceeds received by way of deferred payment of principal pursuant to a note or installment receivable or otherwise, but only as and when received, and excluding any other consideration until such time as such consideration is converted into cash) therefrom, in each case net of all legal, title and recording tax expenses, commissions and other

fees and expenses incurred, and all federal, state or local taxes required to be accrued as a liability as a consequence of such Asset Sale, and in each case net of all Indebtedness which was secured by such assets, in accordance with the terms of any Lien upon or with respect to such assets, or which must, by its terms or in order to obtain a necessary consent to such Asset Sale or by applicable law, be repaid out of the proceeds from such Asset Sale and which is actually so repaid.

"Net Cash Proceeds" means, in the case of any sale by the Company or the Guarantor of securities pursuant to the covenant captioned "Limitation on Restricted Payments," the aggregate net cash proceeds received by the Company or the Guarantor, after payment of expenses, commissions, discounts and any other transaction costs incurred in connection therewith.

"Notes" means \$8,000,000 principal amount of 13.0% Senior Subordinated Notes Due 2001.

"Offering" means the private offering of the Notes.

"Officers' Certificate" means a certificate signed by the Chairman of the Board, the President or a Vice President, and by the Chief Financial Officer, Treasurer, an Assistant Treasurer, the Secretary or an Assistant Secretary of the Company, and delivered to the Trustee.

"Opinion of Counsel" means a written opinion of counsel, acceptable to the Trustee, who may (except as otherwise expressly provided in this Indenture) be counsel for the Company.

"Outstanding" when used with respect to the Notes means, as of the date of determination, all Notes theretofore authenticated and delivered under this Indenture, except:

- (i) Notes theretofore cancelled and delivered to the Trustee or delivered to the Trustee for cancellation:
- (ii) Notes for whose payment in the necessary amount has been theretofore deposited with the Trustee or any Paying Agent (other than the Company) in trust or set aside and

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segregated in trust by the Company (if the Company shall act as its own Paying Agent) for the Holders of such Notes; and

(iii) Notes in exchange for or in lieu of which other Notes have been authenticated and delivered Pursuant to this Indenture;

provided, however, that in determining whether the Holders of the requisite principal amount of Notes Outstanding have given any request, demand, authorization, direction, notice, consent or waiver hereunder, Notes owned by the Company or any other obligor upon the Notes or any Affiliate of the Company or such other obligor shall be disregarded and deemed not to be Outstanding, except that, in determining whether the Trustee shall be protected in relying upon any such request, demand, authorization, direction, notice, consent or waiver, only Notes which the Trustee actually knows to be so owned shall be so disregarded. Notes so owned which have been pledged in good faith may be regarded as Outstanding if the pledgee establishes to the satisfaction of the Trustee the pledgee's right so to act with respect to such Notes and that the pledgee is not the Company or any other obligor upon the Notes or any Affiliate of the Company or such other obligor.

"Paying Agent" means Bank One, Arizona, NA, or any Person authorized by the Company pursuant to this Indenture to pay the principal of (and premium, if any) or interest on any Notes on behalf of the Company. For as long as Bank One, Arizona, NA, is the Paying Agent, there shall be no Co-Paying Agent appointed without the consent of Bank One, Arizona, NA.

"Permitted Business Investments" means (i) Investments by the Company or the Guarantor or any other Wholly Owned Subsidiary in a Person which immediately prior to the making of such Investment is a Wholly-Owned Subsidiary; (ii) Investments in the Company by any Wholly Owned Subsidiary; and (iii) Investments by the Company or the Guarantor or a Subsidiary of the Company or the Guarantor in a Person if as a result of such Investment such Person becomes a Subsidiary of the Company, the Guarantor or a Subsidiary of either; provided further, that if such Person does not become a Subsidiary of the Company, the Guarantor or a Subsidiary of either, it must nonetheless be engaged in an activity or business which would be considered to be the Principal Business of the Company or the Guarantor.

"Permitted Company Refinancing Indebtedness" means Indebtedness of the Company, the net proceeds of which are used to renew, extend, refinance, refund or repurchase outstanding Indebtedness of the Company existing at the date of the Indenture or other Indebtedness permitted under the Indenture, provided that (i) if the Indebtedness (including the Notes) being renewed, extended, refinanced, refunded or repurchased is subordinated in right of payment to the

Notes, then such Indebtedness is subordinated in right of payment to, as the case may be, the Notes, at least to the same extent as the Indebtedness being renewed, extended, refinanced, refunded or repurchased, (ii) such Indebtedness is scheduled to mature either after the Maturity Date or no earlier than the Indebtedness being renewed, extended, refinanced, refunded or repurchased, and (iii) such Indebtedness has an Average Life at the time such Indebtedness is incurred that is equal to or greater than the remaining Average Life of the Indebtedness being renewed, extended, refinanced, refunded or repurchased; provided, further, that such Indebtedness (to the extent that such Indebtedness constitutes Permitted Company Refinancing Indebtedness) is in an aggregate principal amount not in excess of the amount (or, if such Indebtedness is issued at a price less than the principal amount thereof, the aggregate amount of gross proceeds therefrom is not in excess of the aggregate principal amount) then outstanding of the Indebtedness being renewed, extended, refinanced, refunded or repurchased (or if the Indebtedness being renewed, extended, refinanced,

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refunded or repurchased was issued at a price less than the principal amount thereof, then not in excess of the amount of liability in respect thereof determined in accordance with GAAP).

"Permitted Financial Investments" means the following kinds of instruments if, in the case of instruments referred to in clauses (i)-(iv) below, on the date of purchase or other acquisition of any such instrument by the Company or the Guarantor or any Subsidiary of either of them, the remaining term to maturity is not more than one year: (i) readily marketable obligations issued or unconditionally guaranteed as to principal and interest by the United States of America or by any agency or authority controlled or supervised by and acting as an instrumentality of the United States of America; (ii) repurchase obligations for instruments of the type described in clause (i) for which delivery of the instrument is made against payment; (iii) obligations (including, but not limited to, demand or time deposits, bankers' acceptances and certificates of deposit) issued by a depository institution or trust company incorporated or doing business under the laws of the United States of America, any state thereof or the District of Columbia or a branch or subsidiary of any such depository institution or trust company operating outside the United States, provided, that such depository institution or trust company has, at the time of the Company's or the Guarantor's or any of their Subsidiary's investment therein or contractual commitment providing for such investment, capital, surplus or undivided profits (as of the date of such institution's most recently published financial statements), in excess of \$100,000,000; (iv) commercial paper issued by any corporation, if such commercial paper has, at the time of the Company's or the Guarantor's or any of their Subsidiary's investment therein or contractual commitment providing for such investment, credit ratings of A-1 by Standard & Poor's Corporation and P-1 by Moody's Investors Service, Inc.; and (v) money market mutual or similar funds having assets in excess of \$100,000,000.

"Permitted Investments" means Permitted Business Investments and Permitted Financial Investments.

"Permitted Liens" means (i) Liens existing on the Issue Date: (ii) Liens now or hereafter securing Senior Indebtedness; (iii) Liens now or hereafter securing any interest rate hedging obligations (A) that the Company or the Guarantor is required to enter into with respect to a Bank Credit Facility or (B) that are entered into for the purpose of managing interest rate risk with respect to Indebtedness of the Company and the Guarantor and their Subsidiaries, provided that such interest rate obligations under clauses (A) and (B) do not have an aggregate notional amount which exceeds the aggregate principal amount of Indebtedness of the Company and the Guarantor and their Subsidiaries; (iv) Liens securing Permitted Company Refinancing Indebtedness, the proceeds of which are used to refinance secured Indebtedness of the Company or the Guarantor or their Subsidiaries; provided, that such Liens extend to or cover only the property or assets currently securing the Indebtedness being refinanced or additional property or assets provided there is no breach of the covenants regarding additional Indebtedness caused thereby; (v) Liens for taxes, assessments and governmental charges not yet delinquent or being contested in good faith and for which adequate reserves have been established to the extent required by GAAP, (vi) mechanics', workmen's materialmen's, operator's or similar Liens arising in the ordinary course of business, (vii) Liens in connection with workmen's compensation, unemployment insurance or other social security, old age pension or public liability obligations, (viii) Liens, deposits or pledges to secure the performance of bids, tenders, contracts (other than contracts for the payment of money), leases, public or statutory obligations, surety, stay, appeal, indemnity, performance or other similar bonds, or other similar obligations arising in the ordinary course of business; (ix) survey exceptions, encumbrances, easements or reservations of, or rights of others for, rights or way, zoning or other restrictions as to the use of real properties, and minor defects in title which, in the case of any of the foregoing, were not incurred or created to secure the payment of borrowed money or the deferred purchase price of property

or services, and in the aggregate do not materially adversely affect the value of such properties or materially impair the use or the purposes for which such properties are held by the Company or any Subsidiaries, (x) judgment and attachment Liens not giving rise, or that would not give rise, to an Event of Default or Liens created by or existing from any litigation or legal proceeding that are currently being contested in good faith by appropriate proceedings and for which adequate reserves have been made, (xi) (A) Liens upon any property of any Person existing at the time of acquisition thereof by the Company or a Subsidiary, (B) Liens upon any property of a Person existing at the time such Person is merged or consolidated with the Company or any Subsidiary or existing at the time of the sale or transfer of any such property of such Person to the Company or any Subsidiary, or (C) Liens upon any property of a Person existing at the time such Person becomes a Subsidiary; provided, that in each case such Lien has not been created in contemplation of such sale, merger, consolidation, transfer or acquisition, and provided further that in each such case no such Lien shall extend to or cover any property of the Company or any Subsidiary other than the property being acquired and improvements thereon, (xii) Liens on deposits to secure public or statutory obligations or in lieu or surety or appeal bonds entered into in the ordinary course of business, (xiii) Liens in favor of collecting or payor banks having a right of setoff, revocation, refund or chargeback with respect to money or instruments of the Company or any Subsidiary on deposit with or in possession of such bank, and (xiv) purchase money security interests granted in connection with the acquisition of fixed assets in the ordinary course of business and consistent with past practices, provided, that (A) such Liens attach only to the property so acquired with the purchase money indebtedness secured thereby and (B) such Liens secure only Indebtedness that is not in excess of 100% of the purchase price of such fixed

"Permitted Subsidiary Refinancing Indebtedness" means Indebtedness of any Subsidiary, the net proceeds of which are used to renew, extend, refinance, refund or repurchase outstanding Indebtedness of such Subsidiary, provided that (i) if the Indebtedness (including any quarantee thereof) being renewed, extended, refinanced, refunded or repurchased is pari passu with or subordinated in right of payment to the Guarantee, then such Indebtedness is pari passu with or subordinated in right of payment to, as the case may be, the Guarantee at least to the same extent as the Indebtedness being renewed, extended, refinanced, refunded or repurchased, (ii) such Indebtedness is scheduled to mature either after the Maturity Date or no earlier than the Indebtedness being renewed, extended, refinanced, refunded or repurchased, and (iii) such Indebtedness, has an Average Life at the time such Indebtedness is incurred that is equal to or greater than the remaining Average Life of the Indebtedness being renewed, extended, refinanced, refunded or repurchased; provided further, that such Indebtedness (to the extent that such Indebtedness constitutes Permitted Subsidiary Refinancing Indebtedness) is in an aggregate principal amount (or, if such Indebtedness is issued at a price less than the principal amount thereof, the aggregate amount of gross proceeds therefrom is) not in excess of the aggregate principal amount then outstanding under the Indebtedness being renewed, extended, refinanced, refunded or repurchased (or if the Indebtedness being renewed, extended, refinanced, refunded or repurchased was issued at a price less than the principal amount thereof, then not in excess of the amount of liability in respect thereof determined in accordance with GAAP).

"Person" means any individual, corporation, partnership, joint venture, association, joint-stock company, trust, unincorporated organization or government or any agency, political subdivision or instrumentality thereof.

"Placement Agent" means Friedman, Billings, Ramsey & Co., Inc., located at 1001 Nineteenth Street North, Arlington, Virginia 22209, or such other address as indicated in the notice to the Company or the Trustee given by the Placement Agent in accordance with the provisions of this Indenture.

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"Post-Commencement Interest" means all interest accrued or accruing after the commencement of any Insolvency or Liquidation Proceeding in accordance with and at the contract rate (including, without limitation, any rate applicable upon default) specified in the agreement or instrument creating, evidencing, or governing any Senior Indebtedness, whether or not, pursuant to applicable law or otherwise, the claim for such interest is allowed as a claim in such Insolvency or Liquidation Proceeding.

"Principal Business" means any business related, directly or indirectly, to providing mortgage services, building, financing and selling of homes, including all subcontracting trades, suppliers, financing and servicing of debt and acquisition of real property which is intended substantially for residential development within a multi-use development.

"Qualified Stock" means any Capital Stock that is not Disqualified Stock.

"Reference Period" means, with respect to any Person, the four (4) full fiscal quarters ended immediately preceding any date upon which any determination is to be made pursuant to the terms of the Notes or the Indenture.

"Representative" means the indenture trustee or other trustee, agent or representative of holders of any Senior Indebtedness.

"Responsible Officer" when used with respect to the Trustee means the chairman or vice-chairman of the board of directors, the chairman or vice-chairman of any executive committee of the board of directors, the president, any vice president (whether or not designated by a number or a word or words added before or after the title "vice president"), the secretary, any assistant secretary, the chief financial officer, treasurer, any assistant treasurer, the cashier, any assistant cashier, any trust officer or assistant trust officer, the controller or any assistant controller or any other officer of the Trustee customarily performing functions similar to those performed by any of the above designated officers and also means, with respect to a particular corporate trust matter, any other officer to whom such matter is referred because of his knowledge of and familiarity with the particular subject.

"Restricted Payments" means, with respect to any Person, any of the following: (i) any dividend or other distribution in respect of such Person's Capital Stock (other than (A) dividends or distributions payable solely in Capital Stock (other than Disqualified Stock) and (B) in the case of Subsidiaries of the Company or the Guarantor, dividends or distributions payable to the Company or the Guarantor or to a Subsidiary of the Company or the Guarantor); (ii) the purchase, redemption or other acquisition or retirement for value of any option, warrant, or other right to acquire shares of Capital Stock, of the Company or the Guarantor or any of their Subsidiaries; (iii) the making of any principal payment on, or the purchase, defeasance, repurchase, redemption or other acquisition or retirement for value, prior to any scheduled maturity, scheduled repayment or scheduled sinking fund payment, of any Indebtedness which is subordinated in right of payment to the Notes and (iv) the making by such Person of any Investment other than a Permitted Investment.

"Senior Indebtedness" means any Indebtedness of the Company (whether outstanding on the date hereof or hereafter incurred), unless such Indebtedness is pari passu with or contractually subordinate or junior in right of payment to the Notes, except Indebtedness to any Affiliate of the Company and the Guarantor which shall be junior and subordinate to the Notes, and except Indebtedness evidenced by any series of Notes authorized to be issued hereunder in addition to and on parity with the Notes.

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"Stated Maturity" when used with respect to any Note or any installment of interest thereon means the date specified in such Note as the fixed date on which the principal of such Note or such installment of interest is due and payable.

"Subordinated Indebtedness of the Company" means any Indebtedness of the Company (whether outstanding on the date hereof or hereafter incurred) which is contractually subordinate or junior in right of payment to the Notes and which has a scheduled payment date which is after the Maturity Date.

"Subsidiary" means any subsidiary of the Company or, as the context indicates, any subsidiary of the Guarantor. A "subsidiary" of any Person means (i) a corporation a majority of whose Voting Stock is at the time, directly or indirectly, owned by such person, by one or more subsidiaries of such Person or by such Person and one or more subsidiaries of such Person, (ii) a partnership in which such Person or a subsidiary of such Person is, at the date of determination, a general or limited partner of such partnership, but only if such person or its subsidiary is entitled to receive more than fifty percent of the assets of such partnership upon its dissolution, or (iii) any other Person (other than a corporation or partnership) in which such Person, directly or indirectly, at the date of determination thereof, has (x) at least a majority ownership interest or (y) the power to elect or direct the election of a majority of directors or other governing body of such Person.

"Subsidiary Guarantor" means (i) each of the Company's material Subsidiaries that becomes a guarantor of the Notes in compliance with the provisions of Article 13 hereof; and (ii) each of the material Subsidiaries executing a supplemental indenture in which Subsidiary agrees to be bound by the terms of this Indenture.

"Trading Day" means a day on which a quote for the Common Stock is published on the principal exchange or other market mechanism used to report transactions in or prices of the Common Stock.

"Trust Indenture Act" or "TIA" means the Trust Indenture Act of 1939 (15 U.S. Code Sections 77aaa and 77bbbb) as in effect on the date of this Indenture and as thereafter amended from time to time, except as provided in Section 9.5.

"Trustee" means the Person named as the "Trustee" in the first paragraph of this instrument until a successor Trustee shall have become such pursuant to the applicable provisions of this Indenture, and thereafter "Trustee" shall mean such successor Trustee. "U.S. Government Obligations" means securities that are (i) direct obligations of the United States of America for the payment of which its full faith and credit is pledged or (ii) obligations of a Person controlled or supervised by and acting as an agency or instrumentality of the United States of America and payment of which is unconditionally guaranteed as a full faith and credit obligation by the United States of America, which, in either case under clauses (i) or (ii) are not callable or redeemable at the option of the issuer thereof.

"U.S. Legal Tender" means such coin or currency of the United States as at the time of payment shall be legal tender for the payment of public and private debts.

"Voting Stock" means, with respect to any Person, securities of any class or classes of Capital Stock in such Person entitling the holders thereof (whether at all times or only so long as no senior class

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of stock has voting power by reason of any contingency) to vote in the election of members of the Board of Directors or other governing body of such Person.

"Wholly Owned Subsidiary" means a Subsidiary, all the Capital Stock (other than directors, qualifying shares, if applicable) of which is owned by the Company or the Guarantor or another Wholly Owned Subsidiary.

### SECTION 1.2. COMPLIANCE CERTIFICATE AND OPINIONS.

Upon any application or request by the Company to the Trustee to take any action under any provision of this Indenture, the Company shall furnish to the Trustee an Officers' Certificate stating that all conditions precedent, if any, provided for in this Indenture relating to the proposed action have been complied with and an Opinion of Counsel stating that in the opinion of such counsel all such conditions precedent, if any, have been complied with, except that in the case of any such application or request as to which the furnishing of such documents is specifically required by any provision of this Indenture relating to such particular application or request, no additional certificate or opinion need be furnished.

Every certificate or opinion with respect to compliance with a condition or covenant provided for in this Indenture shall include:

- $\,$  (1) a statement that each individual signing such certificate or opinion has read such covenant or condition and the definitions herein relating thereto;
- (2) a brief statement as to the nature and scope of the examination or investigation upon which the statements or opinions contained in such certificate or opinion are based;
- (3) a statement that, in the opinion of each such individual, he has made such examination or investigation as is necessary to enable him to express an informed opinion as to whether or not such covenant or condition has been complied with; and
- $\,$  (4) a statement as to whether, in the opinion of each such individual, such condition or covenant has been complied with.

### SECTION 1.3. FORM OF DOCUMENTS DELIVERED TO TRUSTEE.

In any case where several matters are required to be certified by, or covered by an opinion of, any specified Person, it is not necessary that all such matters be certified by, or covered by the opinion of, only one such Person, or that they be so certified or covered by only one document, but one such Person may certify or give an opinion with respect to some matters and one or more other such Persons as to other matters, and any such Person may certify or give an opinion as to such matters in one or several documents.

Any certificate or opinion of an officer of the Company may be based, insofar as it relates to legal matters, upon a certificate or opinion of, or representations by, counsel, unless such officer knows, or in the exercise of reasonable care should know, that the certificate or opinion or representations with respect to the matters upon which his certificate or opinion is based are erroneous. Any certificate or Opinion of Counsel may be based to such counsel's best knowledge, based upon a certificate or opinion of or representations by, an officer or officers of the Company, stating that the information contained in such certificate or opinion of, or representations by an officer or officers of the Company is in the

Where any Person is required to make, give or execute two or more applications, requests, consents, certificates, statements, opinions or other instruments under this Indenture, they may, but need not, be consolidated and form one instrument.

### SECTION 1.4. ACTS OF HOLDERS.

- (a) Any request, demand, authorization, direction, notice, consent, waiver or other action provided by this Indenture to be given or taken by Holders may be embodied in and evidenced by one or more instruments of substantially similar tenor signed by such Holders in person or by an agent duly appointed in writing; and, except as herein otherwise expressly provided, such action shall become effective when such instrument or instruments are delivered to the Trustee, and, where it is hereby expressly required, to the Company. Such instrument or instruments (and the action embodied therein and evidenced thereby) are herein sometimes referred to as the "Act" of the Holders signing such instrument or instruments. Proof of execution of any such instrument or of a writing appointing any such agent shall be sufficient for any purpose of this Indenture and (subject to Section 6.1 hereof) conclusive in favor of the Trustee and the Company, if made in the manner provided in this Section.
- (b) Proof of the fact and date of the execution by any Person of any such instrument or writing shall be sufficient for any purposes of this Indenture if made in accordance with such reasonable rules and regulations as may be prescribed by the Trustee or in such manner as shall be satisfactory to the Trustee.
  - (c) The ownership of Notes shall be proved by the Note Register.
- (d) Any request, demand, authorization, direction, notice, consent, waiver or other action by the Holder of any Note shall bind every future Holder of the same Note and the Holder of every Note issued upon the transfer thereof or in exchange therefor or in lieu thereof, in respect of anything done or suffered to be done by the Trustee or the Company in reliance thereon, whether or not notation of such action is made upon such Note.

SECTION 1.5. NOTICES, ETC. TO TRUSTEE AND COMPANY.

Any request, demand, authorization, direction, notice, consent, waiver or Act of Holders or other document provided or permitted by this Indenture to be made upon, given or furnished to, or filed with,

- (1) the Trustee by any Holder or by the Company shall be sufficient for every purpose hereunder if made, given, furnished or filed in writing to or with the Trustee at its Corporate Trust Office,
- (2) the Company by the Trustee or by any, Holder shall be sufficient for every purpose hereunder if in writing and mailed. first-class postage prepaid, to the Company addressed to it at the address of its principal office specified in the first paragraph of this Indenture or at any other address previously furnished in writing to the Trustee by the Company, or
- (3) any Subsidiary Guarantor or the Guarantor by the Trustee or by any Holder shall be sufficient for every purpose hereunder if in writing and mailed, first-class postage prepaid, to the

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Guarantor addressed to it at the address of its principal office specified in the first paragraph of this instrument or at any other address previously furnished in writing to the Trustee by the Guarantor, and with respect to any Subsidiary Guarantor, addressed in care of Guarantor.

## SECTION 1.6. NOTICES TO HOLDERS; WAIVER.

Where this Indenture provides for notice to Holders, such notice shall be sufficiently given (unless otherwise herein expressly provided) if in writing and mailed, first-class postage prepaid, to each Holder of such Notes, at his address as it appears on the Note Register, not later than the latest date, and not earlier than the earliest date, prescribed for the giving of such notice, with a copy thereof to the Trustee. Where this Indenture provides for notice in any manner, such notice may be waived in writing by the Person entitled to receive such notice, either before or after the event, and such waiver shall be the equivalent of such notice. Waivers of notice by Holders shall be filed with the Trustee, but such filing shall not be a condition precedent to the validity of any action taken in reliance upon such waiver. In any case where notice to Holders is given by mail, neither the failure to mail such notice, nor any defect in any notice so mailed to any particular Holder shall affect the sufficiency of such notice with respect to other Holders, and any notice which is mailed in the manner herein provided shall be conclusively presumed to have been duly given.

If any provision hereof limits, qualifies or conflicts with another provision which is required to be included in this Indenture by any of the provisions of the TIA, such required provision shall control.

SECTION 1.8. EFFECT OF HEADINGS AND TABLES OF CONTENTS.

The Article and Section headings herein and the Table of Contents are for convenience only and shall not affect the construction hereof.

SECTION 1.9. SUCCESSORS AND ASSIGNS.

All covenants and agreements by the Company and the Guarantor in this Indenture shall bind their respective successors and assigns, whether so expressed or not.

SECTION 1.10. SEPARABILITY CLAUSE.

In case any provision in this Indenture or in the Notes shall be invalid, illegal or unenforceable, the validity, legality or enforceability of the remaining provisions shall not in any way be affected or impaired thereby.

SECTION 1.11. BENEFITS OF INDENTURE.

Nothing in this Indenture or in the Notes, express or implied, shall give to any Person, other than the parties hereto and their successors hereunder and the Holders of Notes, any benefit or any legal or equitable right, remedy or claim under this Indenture.

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SECTION 1.12. GOVERNING LAW.

This Indenture shall be construed in accordance with and governed by the laws of the State of Arizona applicable to contracts made and to be performed entirely in that state.

ARTICLE 2

NOTE FORM

SECTION 2.1. FORM GENERALLY.

The Notes, which shall be registered Notes without coupons, and the Trustee's certificate of authentication shall be in substantially the forms set forth in this Article, with such appropriate insertions, omissions, substitutions and other variations as are required or permitted by this Indenture and may have such letters, numbers or other marks of identification and such legends or endorsements placed thereon, as may be required to comply with the rules of any securities exchange, or as may, consistently herewith, be determined by the officers executing such Notes, as evidenced by their signing of the Notes.

The definitive Notes shall be printed, lithographed, engraved or produced by any combination of these methods on steel engraved borders or may be produced in any other manner permitted by the rules of any securities exchange, all as determined by the officers executing such Notes, as evidenced by their signing of such Notes.

SECTION 2.2. FORM OF FACE OF NOTE.

MONTEREY MANAGEMENT, INC.

13.0% SENIOR SUBORDINATED NOTE

DUE 2001

\$	No
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MONTEREY MANAGEMENT, INC., a corporation duly organized and existing under the laws of the State of Arizona (herein called the "Company," which term includes any successor corporation under the Indenture hereinafter referred to), for value received, hereby promises to pay to _ registered assigns. the principal sum of_ DOLLARS on October 15, 2001, and to pay interest thereon from the later of the date on which this Note is first issued (the "Date of Issue") or the most recent Interest Payment Date to which interest has been paid or duly provided for, as the case may be, semiannually on October 15 and April 15 in each year, commencing April 15, 1995, at the rate of 13.0% per annum, until the principal hereof is paid or duly provided for. The interest so payable, and punctually paid or duly provided for, on any Interest Payment Date will, subject to certain exceptions as provided in the Indenture hereinafter referred to, be paid to the person in whose name this Note is registered at the close of business on October 1 or April 1 (or if such day is not a Business Day then at the close of business on the Business Day next preceding such day) next preceding such Interest Payment Date. Interest so payable will be calculated on the basis of a 360-day

year of twelve 30-day months. Payments of the principal of (and premium, if any) and interest on this Note will be made at the office or agency of the Company maintained for that purpose in Phoenix,

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Arizona, or in such other office or agency as may be established by the Company pursuant to said Indenture, in such coin or currency of the United States of America as at the time of payment is legal tender for payment of public and private debts; provided, however, that at the option of the Company payment of interest may be made (subject to collection) by check mailed to the address of the person entitled thereto as such address shall appear on the Note Register.

Reference is hereby made to the further provisions of this Note set forth on the reverse side hereof which further provisions shall for all purposes have the same effect as though fully set forth at this place.

This Note shall not be valid or become obligatory for any purpose until the certificate of authentication hereof shall have been manually signed by the Trustee under the Indenture.

IN WITNESS WHEREOF, MONTEREY MANAGEMENT, INC. has caused this Note to be signed in its name by the manual or facsimile signature of its President and attested by the manual or facsimile signature of its Secretary.

Dated:	
	MONTEREY MANAGEMENT, INC.
	By:
ATTEST:	
SECRETARY	

SECTION 2.3. AUTHENTICATION.

The Trustee, upon the execution and delivery of this Indenture, the execution and delivery to it by the Company of the Notes, as hereinabove provided, shall from time to time authenticate Notes as necessary to issue the Notes or reissue upon a transfer by the registered holder thereof.

SECTION 2.4. FORM OF REVERSE OF NOTE.

MONTEREY MANAGEMENT, INC.

13.0% SENIOR SUBORDINATED NOTE

DUE 2001

This Note is one of a duly authorized issue of the Notes of the Company designated as its 13.0% Senior Subordinated Note Due 2001 (herein called the "Notes"), limited in aggregate principal amount to \$8,000,000 issued and to be issued under an Indenture dated as of October 17, 1994 (hereinafter called the "Indenture"), by and among the Company, Monterey Homes Corporation, as guarantor ("Guarantor")

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and Bank One, Arizona, NA, as Trustee (herein called the "Trustee," which term includes any successor Trustee under the Indenture), to which Indenture and all indentures supplemental thereto reference is hereby made for a statement of the respective rights thereunder of the Company, the Guarantor, the Trustee and the Holders of the Notes, and the terms upon which the Notes are, and are to be, authenticated and delivered.

The Indenture permits, with certain exceptions, as therein provided, the amendment thereof and the modification of the rights and obligations of the Company, the Guarantor, and the rights of the Holders of the Notes under the Indenture at any time by the Company and the Guarantor, with the consent of the Holders of a majority in aggregate principal amount of the Notes at the time Outstanding, as defined in the Indenture. The Indenture also contains provisions permitting the Holders of a majority in aggregate principal amount of the Notes at the time Outstanding, as defined in the Indenture, on behalf of the Holders of all the Notes, to waive compliance by the Company or the Guarantor with certain provisions of the Indenture and certain past defaults under the Indenture and their consequences. The Indenture also contains provisions with certain exceptions, as therein provided, which permit the amendment thereof in order to correct certain matters without the consent of the Holders. Any such consent or waiver by the Holder of this Note shall be conclusive and binding upon such Holder and upon all future Holders of this Note and of any Note issued

upon the registration or transfer hereof or in exchange therefor or in lieu hereof, whether or not notation of such consent or waiver is made upon this Note.

No reference herein to the Indenture and no provisions of this Note or of the Indenture shall alter or impair the obligation of the Company or the Guarantor, which is absolute and unconditional, to pay the principal of (and premium if any) and interest on this Note at the times, places and rate, and in the coin and currency, herein prescribed.

As provided in the Indenture and subject to certain limitations therein set forth, this Note is transferable on the Note Register of the Company, upon surrender of this Note for registration of transfer at the office or agency of the Company to be maintained for that purpose in Phoenix, Arizona, or at such other office or agency as may be established by the Company for such purpose pursuant to the Indenture, duly endorsed by, or accompanied by written instrument of transfer in form satisfactory to the Company and the Note Registrar duly executed by the Holder hereof or his attorney duly authorized in writing, and thereupon one or more new Notes, of authorized denominations and for the same aggregate principal amount, will be issued to the designated transferee or transferees. The Company has appointed the Trustee as the Note Registrar and Paying Agent for the Notes.

The Notes may be redeemed at the option of the Company, in whole or in part (in any integral multiple of \$1,000), at any time on or after October 15, 1998, on not less than 30 days, nor more than 60 days, notice mailed to the registered Holders thereof at their last registered addresses, at the following redemption prices (expressed as percentages of the principal amount), together with accrued and unpaid interest to and including the date fixed for redemption, if redeemed during the 12-month period beginning October 15 of the following years:

<TABLE> <CAPTION> Years

Years Redemption Price

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In addition, the Notes may be redeemed at the option of the Company upon completion by the Company of an initial public offering in excess of \$10.0 million at a purchase price equal to 100% of the principal amount to be redeemed, plus the interest rate the Notes then bear, together with accrued and unpaid interest to and including the dated fixed for redemption upon notice as set forth in the Indenture; provided, however, the Company cannot redeem Notes aggregating more than 25% of the outstanding principal balance of the Notes pursuant to the provisions hereof.

In addition, in the event that the Company's and Guarantor's Consolidated Tangible Net Worth at the end of each of any two consecutive fiscal quarters is less than \$2,000,000, the annual rate of interest on the Notes shall be increased by one percent (1%) from the annual rate of interest the Notes then bear, which adjusted rate of interest shall remain in effect from the deficiency date until the end of the fiscal quarter in which the Company's and the Guarantor's Consolidated Tangible Net Worth is equal to or exceeds \$2,000,000. In the event that the Company's and the Guarantor's Consolidated Tangible Net Worth at the end of each of two consecutive fiscal quarters is less than \$1,500,000, the annual rate of interest on the Notes shall be increased by four percent (4%) from the annual rate of interest the Notes then bear unless the annual interest rate has already been and remains increased by one percent (1%) in accordance with the immediately preceding sentence, in which case the annual rate of interest shall be increased by three percent (3%) from the annual rate of interest the Notes then bear, such adjusted rate of interest in either situation remaining in effect from the Deficiency Date until the end of the fiscal quarter in which the Company's and the Guarantor's Consolidated Tangible Net Worth exceeds \$1,500,000.

If fewer than all of the Notes are to be redeemed, the Trustee shall select the particular Notes (or the portions thereof) to be redeemed either by lot, pro rata or by such other method as the Trustee shall deem fair and appropriate, but in any such event, in such manner as complies with applicable legal requirements; provided, however, that the principal portion redeemed shall not be less than the smallest authorized denomination of the Notes. On or after the redemption date, interest will cease to accrue on Notes or portions thereof called for redemption.

If the Company fails to maintain its and the Guarantor's Consolidated Tangible Net Worth, as described in Section 10.17 of the Indenture, then the

Company shall offer to purchase Notes in an aggregate principal amount equal to 10% of the principal amount of the Notes, at the time such offer is made, at a purchase price equal to 100% of the aggregate principal amount of such Note, plus accrued and unpaid interest to the date of purchase. In no event shall the Company's failure to meet the Minimum Consolidated Tangible Net Worth at the end of any fiscal quarter cause the making of more than one offer to purchase Notes. Upon a Change of Control (as defined in Section 1.1 of the Indenture), the Company, as described in Section 10.16 of the Indenture, will be required to offer to purchase all of the Notes at 101% of the principal amount thereof, plus accrued interest, if any, to the date of purchase. In addition, in the event that the Company sells assets, under certain circumstances, as described in Section 10.11 of the Indenture, the Company will be required to make an offer to purchase a certain principal amount of the Notes, on a pro rata basis of all Notes tendered, at 100% of the principal amount thereof, plus accrued interest, if any, to the date of purchase.

If an Event of Default as defined in the Indenture shall occur and be continuing, the principal of all or a portion of the Notes may become or be declared due and payable in the manner and with the effect provided in the Indenture. If an Event of Default on the Notes shall occur, the rate of interest shall be the rate set forth on the face of this Note, plus 4% per annum, which amount shall accrue on the indebtedness evidenced by the Notes from such date for such period of time until the default is cured.

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The Notes are issuable only in registered form, without coupons, in denominations of \$1,000 and any integral multiple of \$1,000, as provided in the Indenture and subject to certain limitations therein set forth. Notes are exchangeable for a like aggregate principal amount of Notes of a different authorized denomination, as requested by the Holder surrendering the same.

No service charge shall be made for any such transfer or exchange, but the Company may require payment of a sum sufficient to cover any tax or other governmental charge payable in connection therewith.

The Company, the Trustee and any agent of the Company or the Trustee may treat the person in whose name this Note is registered as the owner hereof for all purposes, whether or not this Note be overdue, and neither the Company, the Trustee, nor any such agent shall be affected by notice to the contrary.

#### ASSIGNMENT FORM

To assign this Note, fill in the form below:	
I or we assign and transfer this Note to:	
(Insert assignee's social security or to	ax identification no.)
(Print or type assignee's name, add	dress and zip code)
and irrevocably appoint	as agent to The agent may substitute anothe
Date: Your Signature:_	
	actly as your name appears on r side of this Note)
Signaturo Guarantoo.	

The signature should be guaranteed by an eligible guarantor institution (a bank, stockbroker, savings and loan association of credit union with membership in an approved signature guarantee medallion program) pursuant to Rule 17Ad-15 of the Securities Exchange Act of 1934.

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FORM OF OPTION OF HOLDER TO ELECT PURCHASE

If you want to elect to have this Note purchased by the Company pursuant to Section 10.11, 10.16 or Section 10.17 of the Indenture, check the appropriate box:

Section 10.11 [] Section 10.16 [] Section 10.17 []

If you want to have only part of this Note purchased by the Company pursuant to Section 10.11, Section 10.16 or Section 10.17 of the Indenture, state the amount (in integral multiples of \$1,000):

\$	
Date: Your Sig	gnature:
	(Sign exactly as your name appears
	on the other side of this Note)
Signature Guarantee:	
Ву	
The signature should be guaranteed by an	
eligible guarantor institution (a bank,	
stockbroker, savings and loan association of	or
credit union with membership in an	
approved signature guarantee medallion	
program) pursuant to Rule 17Ad-15 of the	
Securities Exchange Act of 1934.	

Section 2.5. Form of Trustee's Certificate of Authentication.

This is one of the Notes referred to in the within mentioned Indenture.

BANK ONE, ARIZONA, NA, as Trustee

By:_____AUTHORIZED REPRESENTATIVE

ARTICLE 3

THE NOTES

SECTION 3.1. TITLE AND TERMS.

The aggregate principal amount of Notes which may be authenticated and delivered under this Indenture is limited to \$8,000,000, except for Notes authenticated and delivered upon transfer of, or in exchange for, or in lieu of other Notes pursuant to Sections 3.4, 3.5, 3.6, 9.6 and 12.2. The Notes issued hereunder shall consist of \$8,000,000 of 13.0% Senior Subordinated Notes Due 2001. Forthwith upon the execution and delivery of this Indenture, or from time to time thereafter, Notes up to a maximum aggregate principal amount of \$8,000,000 may be executed by the Company and delivered to the Trustee for authentication, and shall thereupon be authenticated and delivered by the Trustee upon Company order, without any further action by the Company.

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The Notes shall be known and designated as the "13.0% Senior Subordinated Notes Due 2001" of the Company. Their Stated Maturity shall be October 15, 2001 and they shall bear interest at the rate of 13.0% per annum from their Date of Issue or from the most recent Interest Payment Date to which interest has been paid or duly provided for, as the case may be, payable semiannually on October 15 and April 15, commencing April 15, 1995, until the principal thereof is paid or duly provided for. The Notes are subject to redemption by the Company prior to maturity as set forth in Article 12 and are subject to tender for purchase as provided in Sections 10.11, 10.16 and 10.17hereof. The Holder of any Note at the close of business on any Record Date (as hereinafter defined) with respect to any Interest Payment Date shall be entitled to receive the interest payable thereon on such Interest Payment Date notwithstanding the cancellation of such Note upon any transfer or exchange thereof subsequent to such record date and prior to such Interest Payment Date, unless there be a default in payment of interest by the Company in which case such defaulted interest shall be paid to the Person in whose name such Note is registered (a) on the date of payment of such defaulted interest or (b) at the election of the Company, on a special record date ("Special Record Date"), which shall be not less than five Business Days preceding the date of payment of such defaulted interest, established for such purpose by notice given by or on behalf of the Company to the Holders not less than ten Business Days preceding the date so established. The term "Record Date" as used herein with respect to any Interest Payment Date (other than any date on which defaulted interest is paid) shall mean the September 1 or March 1 (or if that day is not a Business Day, the next preceding Business Day) next preceding such Interest Payment Date.

The principal of (and premium, if any) and interest on the Notes shall be payable at the office or agency of the Paying Agent in Phoenix, Arizona; provided, however, that interest may be payable at the option of the Paying Agent by check mailed to the address of the person entitled thereto as such address shall appear on the Note Register.

The Notes shall be subordinated in right of payment to Senior

Indebtedness of the Company as provided in Article 11.

The Notes shall be senior in right of payment to all Subordinated Indebtedness of the Company.

SECTION 3.2. DENOMINATIONS.

The Notes may be issued in denominations of \$1,000 and any integral multiple thereof.

SECTION 3.3. EXECUTION, AUTHENTICATION AND DELIVERY.

The Notes shall be executed on behalf of the Company by its President or one of its Vice Presidents under its corporate seal reproduced thereon and attested by its Secretary or one of its Assistant Secretaries. The President of the Guarantor shall sign the Guarantee of the Guarantor on behalf of the Guarantor. The signature of any of these officers on the Notes may be manual or facsimile.

Notes bearing the manual or facsimile signatures of individuals who were at any time the proper officers of the Company or a Subsidiary Guarantor, as the case may be, shall bind the Company and such Subsidiary Guarantor, respectively, notwithstanding that such individuals or any of them have ceased to hold such offices prior to the authentication and delivery of such Notes or did not hold such offices at the date of such Notes.

At any time and from time to time after the execution and delivery of this Indenture, the Company may deliver Notes executed by the Company to the Trustee, together with a Company Order

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for the authentication and delivery of such Notes; and the Trustee in accordance with such Order shall authenticate and deliver such Notes as in this Indenture provided and not otherwise.

Each Note shall be dated the date of its authentication.

No Note shall be entitled to any benefit under this Indenture or be valid or obligatory for any purpose, unless there appears on such Note a certificate of authentication substantially in the form provided for herein executed by the Trustee by the manual signature of one of its authorized representatives, and such certificate upon any Note shall be conclusive evidence, and the only evidence, that such Note has been duly authenticated and delivered hereunder.

SECTION 3.4. TEMPORARY NOTES.

Pending the preparation of definitive Notes, the Company may execute, and upon Company Order the Trustee shall authenticate and deliver, temporary Notes which are printed, lithographed, typewritten, mimeographed or otherwise produced in any denomination, substantially of the tenor of the definitive Notes in lieu of which they are issued, with such appropriate insertions, omissions, substitutions and other variations as the officers executing such Notes may determine, as evidenced by their signing of such Notes.

If temporary Notes are issued, the Company will cause definitive Notes to be prepared without unreasonable delay. After the preparation of definitive Notes, the temporary Notes shall be exchangeable for definitive Notes upon surrender of the temporary Notes at the office or agency of the Trustee in Phoenix, Arizona, without charge or any other cost to the Holder. Upon surrender for cancellation of any one or more temporary Notes the Company shall execute and the Trustee shall authenticate and deliver in exchange therefor a like principal amount of definitive Notes of authorized denominations. Until so exchanged the temporary Notes shall in all respects be entitled to the same benefits under this Indenture as definitive Notes.

SECTION 3.5. REGISTRATION, TRANSFER AND EXCHANGE.

The Company shall cause to be kept at the Corporate Trust Office of the Trustee a register (herein sometimes referred to as the "Note Register") in which, subject to such reasonable regulations as it may prescribe, the Company shall provide for the registration of and registration of transfers of Notes as herein provided. The Trustee is hereby appointed the Note Registrar and Paying Agent for the purpose of registering Notes and transfers of Notes as herein provided and for the purpose of paying the principal of and interest and any other amount due on the Notes. The Company agrees to pay the Trustee's then customary fees for services rendered in connection with the registration of transfers or exchanges of the Notes.

Upon surrender for registration of transfer of any Note at the office or agency of the Trustee in Phoenix, Arizona, the Company shall execute, and the Trustee shall authenticate and deliver, in the name of the designated transferee or transferees, one or more of new Notes of a like aggregate principal amount, all as requested by the transferor.

At the option of the Holder, Notes may be exchanged for other Notes of any authorized denominations, of a like aggregate principal amount, upon surrender of the Notes to be exchanged at such office or agency, and upon payment of any tax or governmental charge payable in connection therewith, if the Company shall so require. Whenever any Notes are so surrendered for exchange, the Company

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shall execute, and the Trustee shall authenticate and deliver, the Notes which the Holder making the exchange is entitled to receive.

All Notes surrendered upon any exchange or transfer provided for in this Indenture shall be promptly cancelled by the Trustee and thereafter disposed of as directed by a Company Order.

All Notes issued in exchange for or upon transfer of Notes shall be the valid obligations of the Company, evidencing the same debt, and entitled to the same benefits under this Indenture, as the Notes surrendered for such exchange or transfer.

Every Note presented or surrendered for transfer or exchange shall (if so required by the Company or the Trustee) be duly endorsed, or be accompanied by a written instrument of transfer in form satisfactory to the Company and the Note Registrar duly executed, by the Holder thereof or his attorney duly authorized in writing.

The Company may require payment of a sum sufficient to cover any tax or other governmental charge that may be imposed in connection with any transfer or exchange of Notes, other than exchanges expressly provided for in this Indenture to be made at the Company's own expense, or without expense or without charge to Holders.

Until a registration statement for the Notes shall have been declared effective by the Commission under the Securities Act of 1933, as amended, each Note shall bear a legend substantially in the form attached hereto as Exhibit A.

SECTION 3.6. MUTILATED, DESTROYED, LOST OR STOLEN NOTES.

A mutilated Note may be surrendered and thereupon the Company shall execute and the Trustee shall authenticate and deliver in exchange therefor a new Note of like tenor and principal amount and bearing a number not contemporaneously outstanding.

If there be delivered to the Company and to the Trustee

- (i) evidence to their satisfaction of the destruction, loss or theft of any Note, and  $% \left( 1\right) =\left( 1\right) +\left( 1$
- (ii) such security or indemnity as may be required by them to save each of them harmless,  $% \left( 1\right) =\left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left($

then, in the absence of notice to the Company or the Trustee that such Note has been acquired by a bona fide purchaser, the Company shall execute and upon its request the Trustee shall authenticate and deliver in lieu of any such destroyed, lost or stolen Note, a new Note of like tenor and principal amount and bearing a number not contemporaneously outstanding.

In case any such mutilated, destroyed, lost or stolen Note has become or is about to become due and payable, the Company in its discretion may, instead of issuing a new Note, pay such Note.

Upon the issuance of any new Note under this Section, the Company may require the payment of a sum sufficient to cover any tax or other governmental charge that may be imposed in relation thereto and any other expenses (including the fees and expenses of the Trustee) connected therewith.

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Every new Note issued pursuant to this Section in lieu of any destroyed, lost or stolen Note shall constitute an original additional contractual obligation of the Company, whether or not the destroyed, lost or stolen Note shall be at any time enforceable by anyone, and shall be entitled to all the benefits of this Indenture equally and proportionately with any and all other Notes duly issued hereunder.

The provisions of this Section are exclusive and shall preclude (to the extent lawful) all other rights and remedies with respect to the replacement or payment of mutilated, destroyed, lost or stolen Notes.

SECTION 3.7. PERSONS DEEMED OWNERS.

Subject to the express provisions of Section 3.11 of this Indenture, the Company, the Trustee and any agent of the Company may treat the Person in

whose name any Note is registered as the owner of such Note for the purpose of receiving payment of principal of (and premium, if any) and interest on such Note and for all other purposes whatsoever whether or not such Note be overdue, and neither the Company, the Trustee nor any agent of the Company shall be affected by notice to the contrary.

### SECTION 3.8. CANCELLATION.

All Notes surrendered for payment, registration of transfer or exchange shall, if surrendered to the Company or any agent of the Company be delivered to the Trustee and, if not already cancelled, shall be promptly cancelled by it. The Company may at any time deliver to the Trustee for cancellation any Notes previously authenticated and delivered hereunder which the Company may have acquired in any manner whatsoever, and all Notes so delivered shall be promptly cancelled by the Trustee. No Notes shall be authenticated in lieu of or in exchange for any Notes cancelled as provided in this Section, except as expressly permitted by this Indenture. All cancelled Notes held by the Trustee shall be disposed of as directed by a Company Order.

#### SECTION 3.9. AUTHENTICATION AND DELIVERY OF NOTES.

Forthwith upon the execution and delivery of this Indenture, or from time to time thereafter, the Notes may be executed by the Company and delivered to the Trustee for authentication, and shall thereupon be authenticated and delivered by the Trustee upon Company Order, without any further action by the Company.

### SECTION 3.10. PAYING AGENT TO HOLD MONEY IN TRUST.

The Company shall require the Paying Agent to hold in trust for the benefit of Holders all money held by such Paying Agent for the payment of principal of, premium, if any, or interest on the Notes (whether such money shall have been paid to it by the Company or any Guarantor), and to notify the Trustee of any Default by the Company or any Guarantor in making any such payment. While any such Default continues, the Trustee may require the Paying Agent to pay all money held by it to the Trustee. Except as provided in the immediately preceding sentence, the Company at any time may require a Paying Agent to pay all money held by it to the Trustee and to account for any funds disbursed. Upon such payment over to the Trustee and accounting for any funds disbursed, such Paying Agent (if other than the Company, the Guarantor or a Subsidiary) shall have no further liability for the money. If the Company, the Guarantor or a Subsidiary acts as Paying Agent, it shall segregate and hold as separate trust funds for the benefit of the Holders all money held by it as Paying Agent.

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## SECTION 3.11 PAYMENT OF INTEREST; INTEREST RIGHTS PRESERVED.

Interest on any Note which is payable, and is punctually paid or duly provided for, on any Interest Payment Date shall be paid to the Person in whose name that Note (or one or more Predecessor Notes) is registered at the close of business on the Record Date for such interest specified in Article 3.

Any interest on any Note which is payable, but is not punctually paid or duly provided for, on any Interest Payment Date (herein called "Defaulted Interest") shall forthwith cease to be payable to the registered Holder on the relevant Record Date by virtue of having been such Holder; and such Defaulted Interest may be paid by the Company, at its election in each case, as provided in Clause (1) or Clause (2) below:

(1) The Company may elect to make payment of any Defaulted Interest to the Persons in whose names the Notes (or their respective Predecessor Notes) are registered at the close of business on a Special Record Date for the payment of such Defaulted Interest, which shall be fixed in the following manner. The Company shall notify the Trustee in writing of the amount of Defaulted Interest proposed to be paid on each Note and the date of the proposed payment (which date shall not be earlier then thirty (30) days after the date of deposit of funds for such payment), and at the same time the Company shall deposit with the Trustee an amount of money equal to the aggregate amount proposed to be paid in respect of such Note for such deposit prior to the date of the proposed payment, such money when deposited to be held in trust for the benefit of the Persons entitled to such Defaulted Interest as in this Clause provided. Thereupon the Trustee shall fix a Special Record Date for the payment of such Defaulted Interest which shall be not more than fifteen (15) nor less than five (5) Business Days prior to the date of the proposed payment and not less than ten (10) days after the receipt by the Trustee of the notice of the proposed payment. The Trustee shall promptly notify the Company of such Special Record Date and, in the name and at the expense of the Company, shall cause notice of the proposed payment of such Defaulted Interest and the Special Record Date therefor to be mailed, first-class postage prepaid, to each Holder at his address as it appears in the Note Register, not less than ten (10) Business Days prior to such Special Record Date. The Trustee may, in

its discretion, in the name and at the expense of the Company, cause a similar notice to be published at least once in a newspaper of general circulation in the City of Phoenix, but such publication shall not be a condition precedent to the establishment of such Special Record Date. Notice of the proposed payment of such Defaulted Interest and the Special Record Date therefor having been mailed as aforesaid, such Defaulted Interest shall be paid to the Persons in whose names the Notes (or their respective Predecessor Notes) are registered on such Special Record Date and shall no longer be payable pursuant to the following Clause (2).

(2) The Company may make payment of any Defaulted Interest in any other lawful manner not inconsistent with the requirements of any securities exchange on which the Notes may be listed, and upon such notice as may be required by such exchange, if, after notice given by the Company to the Trustee of the proposed payment pursuant to this Clause, such payments shall be deemed practicable by the Trustee.

Subject to the foregoing provisions of this Section, each Note delivered under this Indenture upon transfer of or in exchange for or in lieu of any other Note shall carry the rights to interest accrued and unpaid, and to accrue, which were carried by such other Note.

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#### ARTICLE 4

## DISCHARGE OF INDENTURE

### SECTION 4.1. TERMINATION OF COMPANY'S OBLIGATIONS.

- (a) This Indenture shall cease to be of further effect (subject to Section 4.5) when all outstanding Notes theretofore authenticated and issued hereunder have been delivered (other than any Notes which shall have been destroyed, lost or stolen and which shall have been replaced or paid as provided in Section 3.6) to the Trustee for cancellation and the Company or the Guarantor has paid all sums payable hereunder and under the Notes.
- (b) In addition to the provisions of Section 4.1(a) at the Company's option, the Company and any Guarantor shall be deemed to have been discharged from its obligations with respect to the Notes and the provisions of this Indenture (subject to Section 4.5) on the 91st day after the applicable conditions set forth below have been satisfied, except as to (i) rights of registration, transfer, substitution and exchange of Notes and the Company's right of optional redemption, (ii) rights of Holders to receive payments of principal of, premium, if any, and interest on the Notes, and (iii) the rights, obligations and immunities of the Trustee under the Indenture:
  - (1) the Company or any Guarantor shall have deposited or caused to be deposited irrevocably with the Trustee in trust, specifically pledged as security for, and dedicated solely to, the benefit of the Holders (i) U.S. Legal Tender or (ii) U.S. Government Obligations, which through the payment of interest and principal in respect thereof in accordance with their terms will provide (without any reinvestment of such interest or principal), not later than one day before the due date of any payment, U.S. Legal Tender or (iii) a combination of (i) and (ii), in an amount sufficient, after payment of all federal, state and local taxes or the charges or assessments in respect thereto payable by the Trustee in the opinion (with respect to (ii) and (iii)) of a nationally recognized firm of independent public accountants expressed in a written certification thereof delivered to the Trustee at or prior to the time of such deposit, to pay and discharge each installment of principal of, premium, if any, and interest on the outstanding Notes on the dates such installments are due:
  - (2) the Company shall have delivered to the Trustee an Officers' Certificate certifying as to whether the Notes are then listed on a national securities exchange;
  - (3) if the Notes are then listed on a national securities exchange, the Company shall have delivered to the Trustee an Officers' Certificate to the effect that the Company's exercise of its option under this Section would not cause the Notes to be delisted;
  - (4) no Default or Event of Default shall have occurred and be continuing on the date of such deposit which (A) is not cured by such deposit, (B) shall occur as a result of such deposit, or (C) shall occur on or before the 91st day after the date of such deposit and such deposit will not result in a breach or violation of, or constitute a default under, any other instrument to which the Company, any Guarantor or any Subsidiary is a party or by which any of them is bound, as evidenced to the Trustee in an Officers' Certificate delivered to the Trustee concurrently with such deposit;

- (5) the Company shall have delivered to the Trustee an Opinion of Counsel to the effect that Holders will not recognize income, gain or loss for federal income tax purposes as a result of the Company's exercise of its option under this Section and will be subject to federal income tax on the same amount and in the same manner and at the same time as would have been the case if such option had not been exercised, and, in the case of the Notes being discharged, accompanied by a ruling to that effect received from or published by the Internal Revenue Service (it being understood that (A) such Opinion of Counsel shall also state that such ruling is consistent with the conclusions reached in such Opinion of Counsel and (B) the Trustee shall be under no obligation to investigate the basis of correctness of such ruling);
- (6) the Company shall have delivered to the Trustee an Opinion of Counsel to the effect that the Company's exercise of its option under this Section will not result in any of the Company, the Trustee or the trust created by the Company's or any Guarantor's deposit of funds hereunder becoming or being deemed to be an "investment company" under the Investment Company Act of 1940, as amended;
- (7) 90 days shall have passed (or any greater period of time required by applicable bankruptcy or insolvency laws then in effect) following the irrevocable deposit of trust funds pursuant to Section 4.1(b)(1) hereof, such that said funds will not be subject to any bankruptcy or insolvency laws affecting creditors rights generally;
- (8) the deposit of funds or securities as provided In Section 4.1(b)(1) hereof shall constitute the grant of a first priority security interest in such funds or securities by the Company or any Guarantor to the Trustee for and on behalf of the Holders, and the possession thereof by Trustee shall perfect such first priority security interest;
- (9) the Company or any Guarantor shall have paid or duly provided for payment of all amounts then due to the Trustee pursuant to Section 6.6; and
- (10) the Company shall have delivered to the Trustee an Officers' Certificate and an Opinion of Counsel, each stating that all conditions precedent provided for in this Section relating to the satisfaction and discharge of this Indenture have been complied with.

### SECTION 4.2. APPLICATION OF TRUST MONEY.

The Trustee shall hold in trust money or U.S. Government Obligations deposited with it pursuant to Section 4.1. It shall apply the deposited money and the money from U.S. Government Obligations through the Paying Agent and in accordance with the provisions of the Notes and this Indenture to the payment of principal of, premium, if any, and interest on the Notes as and when due.

## SECTION 4.3. REPAYMENT TO COMPANY.

The Trustee and the Paying Agent shall promptly pay to the Company, or any Guarantor, as the case may be, upon the written request of the Company, accompanied by a certificate of independent accountants, acceptable to the Trustee, indicating the amount of the excess of any money or securities held by them at any time in excess of amounts required to pay principal of or interest on the Notes and to pay the expenses of the Trustee as set forth in Section 6.6. The Trustee and the Paying Agent shall pay to the Company or any Guarantor, as the case may be, upon request any money held by them for the payment of principal or interest that remains unclaimed for two years after the payment was due on

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the Notes; Provided, however, that the Trustee or Paying Agent before being required to make any such repayment, may at the expense of the Company cause to be published once in a newspaper of general circulation in the City of Phoenix or mail to each such Holder notice that such money remains unclaimed and that, after a date specified therein, which shall not be less than 30 days from the date of such publication or mailing any unclaimed balance of such money then remaining will be paid to the Company or any Guarantor, as the case may be. After repayment to the Company or any Guarantor, as the case may be, any Holder entitled to such money shall thereafter, as an unsecured general creditor, look (unless an applicable abandoned property law designates another Person) only to the Company or any Guarantor, as the case may be, for payment, and all liability of the Trustee or such Paying Agent with respect to such trust money, and all liability of the Company or any Guarantor, as the case may be, as trustee thereof, shall thereupon cease.

If the Trustee or Paying Agent is unable to apply any money or U.S. Government Obligations in accordance with Section 4.1 by reason of any legal proceeding or by reason of any order or judgment of any court or governmental authority enjoining, restraining or otherwise prohibiting such application, the Company's and the Guarantor(s)' obligations under this Indenture and the Notes shall be revived and reinstated as though no deposit had occurred pursuant to Section 4.1 until such time as the Trustee or Paying Agent is permitted to apply all such money or U.S. Government Obligations in accordance with Section 4.1; provided, however, that if the Company or the Guarantor(s) has made any payment of interest on or principal of any Notes because of the reinstatement of its obligations, the Company or the Guarantor(s) shall be subrogated to the rights of the Holders of such Notes to receive such payment from the money or U.S. Government Obligations held by the Trustee or Paying Agent.

#### SECTION 4.5. SURVIVAL OF CERTAIN OBLIGATIONS.

Notwithstanding the satisfaction and discharge of this Indenture and of the Notes referred to in Section 4.1(a) and (b), the respective obligations of the Company, any Guarantor and the Trustee under Sections 3.3, 3.5, 3.6, 3.8, 3.10, 3.11, 4.2, 4.3, 4.4, 6.6, 10.4, 10.5 and 10.11 shall survive until the Notes are no longer outstanding, and thereafter the obligations of the Company and the Trustee under Sections 4.2, 4.3, 4.4 and 6.6 shall survive.

#### ARTICLE 5

### REMEDIES

SECTION 5.1. EVENTS OF DEFAULT.

An "Event of Default" occurs upon:

(1) default by the Company or any Guarantor in the payment of principal of, or premium, if any, on the Notes when due and payable at Maturity, upon redemption, or upon repurchase pursuant to Section 10.11, 10.16 or 10.17 (whether or not such payment shall be prohibited by the provisions of Articles 11 or 14), upon acceleration or otherwise;

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- (2) default by the Company, the Guarantor or any Subsidiary Guarantor in the payment of any installment of interest on the Notes when due and payable and continuance of such default for thirty (30) days (whether or not such payment shall be prohibited by the provisions of Articles 11 or 14);
- (3) default on any other Indebtedness of the Company, the Guarantor or any Subsidiary Guarantor if such default results in the acceleration of the maturity of any such Indebtedness having a principal amount of \$2,000,000 or more individually or, taken together with the principal amount of any other such Indebtedness in default or the maturity of which has been so accelerated, in the aggregate;
- (4) default in the performance, or breach, of any other covenant or agreement of the Company, the Guarantor or any Subsidiary Guarantor in this Indenture, the Notes or the Guarantee and failure to remedy such default within a period of thirty (30) days after written notice thereof from the Trustee or Holders of 25% in principal amount of the then outstanding Notes;
- (5) the entry by a court of one or more judgments or orders against the Company, the Guarantor or any Subsidiary of either of them in an aggregate amount in excess of \$1,000,000 (net of applicable insurance coverage by a third party insurer which is acknowledged in writing by such insurer) that has not been vacated, discharged, satisfied or stayed pending appeal within sixty (60) days from the entry thereof;
- (6) the Guarantee of the Guarantor shall cease to be in full force or effect (other than a release of a Guarantee in accordance with Section 13.3) or any Guarantor shall deny or disaffirm its obligation with respect thereto
- (7) the Company, the Guarantor or any Subsidiary Guarantor pursuant to or within the meaning of any bankruptcy law:
  - (A) commences a voluntary case or proceeding,
- (B) consents to the entry of an order for relief against it in an involuntary case or proceeding,
- $\,$  (C) consents to the appointment of a Custodian of it or for all or substantially all of its property,
- $\mbox{\ensuremath{(D)}}$  makes a general assignment for the benefit of its creditors, or
- (E) admits in writing that it generally is unable to pay its debts as the same become due; or

- (8) a court of competent jurisdiction enters an order or decree under any bankruptcy law that:
- (A) is for relief (with respect to the petition commencing such case) against the Company, the Guarantor or any Subsidiary Guarantor in an involuntary case or proceeding,
- (B) appoints a Custodian of the Company, the Guarantor or any Subsidiary Guarantor for all or substantially all of its respective property, or

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(C) orders the liquidation of the Company, the Guarantor or any Subsidiary Guarantor, and the order or decree remains unstayed and in effect for 60 days.

The term "bankruptcy law" means Title 11, U.S. Code or any similar federal or state law for the relief of debtors. The term "Custodian" means any receiver, trustee, assignee, liquidator or similar official under any bankruptcy law.

SECTION 5.2. INTEREST RATE UPON DEFAULT. If an Event of Default on the Notes shall occur, the annual rate of interest shall increase to four percent (4%) over the interest rate the Notes then bear, which amount shall accrue on the indebtedness evidenced by the Notes from such date for such period of time until the default is cured.

### SECTION 5.3. ACCELERATION OF MATURITY; RESCISSION AND ANNULMENT.

If an Event of Default occurs and is continuing, then and in every such case the Trustee or the Holders of not less than twenty-five (25%) percent in principal amount of the Notes Outstanding may declare the unpaid principal, premium, if any, and accrued and unpaid interest of all the Notes to be due and payable immediately, by a notice in writing to the Company (and to the Trustee if given by Holders), and upon any such declaration such principal, premium, if any, and accrued and unpaid interest shall become immediately due and payable, notwithstanding anything contained in this Indenture or the Notes or the Guarantee to the contrary. If an Event of Default specified in Section 5.1(7) or 5.1(8) above occurs, all unpaid principal of, and accrued interest on, the Notes then outstanding will become due and payable, without any declaration or other act on the part of the Trustee or any Holder.

At any time after such a declaration of acceleration has been made and before a judgment or decree for payment of the money due has been obtained by the Trustee as hereinafter in this Article provided, the Holders of a majority in principal amount of the Notes Outstanding, by written notice to the Company and the Trustee, may rescind and annul such declaration and its consequences if

- (1) the Company has paid or deposited with the Trustee a sum sufficient to pay
  - (A) all overdue installments of interest on all Notes,
  - (B) the principal of (and premium, if any, on) any Notes which have become due otherwise than by such declaration of acceleration and interest thereon at the rate borne by the Notes,
  - $\,$  (C) to the extent that payment of such interest is lawful, interest upon overdue installments of interest at the rate borne by the Notes, and
  - (D) all sums paid or advanced by the Trustee hereunder and the reasonable compensation, expenses, disbursements and advances of the Trustee, its agents and counsel; and
- (2) all Events of Default, other than the nonpayment of the principal of Notes which have become due solely by such acceleration, have been cured or waived as provided in Section 5.14.

No such rescission shall affect any subsequent default or impair any right consequent thereon.

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SECTION 5.4. COLLECTION OF INDEBTEDNESS AND SUITS FOR ENFORCEMENT BY TRUSTEE.

The Company covenants that if

- (1) default is made in the payment of any installment of interest on any Note when such interest becomes due and payable and such default continues for a period of thirty (30) days, or
- (2) default is made on the payment of the principal of (or premium, if any, on) any Note at the Maturity thereof, or upon repurchase pursuant to

Section 10.11, 10.16 or 10.17 (whether or not such payment shall be prohibited by the provisions of Articles 11 or 14), upon acceleration or otherwise, the Company will, upon demand of the Trustee, pay to it, for the benefit of the Holders of such Notes, the whole amount then due and payable on such Notes for principal (and premium, if any) and interest, with interest upon the overdue principal (and premium, if any) and, to the extent that payment of such interest shall be legally enforceable, upon overdue installments of interest, at the rate borne by the Notes; and, in addition thereto, such further amount as shall be sufficient to cover the costs and expenses of collection, including the reasonable compensation, expenses, disbursements and advances of the Trustee, its agents and counsel.

If the Company fails to pay such amounts forthwith upon such demand, the Trustee, in its own name and as trustee of an express trust, may institute a judicial proceeding for the collection of the sums so due and unpaid, and may prosecute such proceeding to judgment or final decree, and may enforce the same against the Company, the Guarantor, or any other obligor upon the Notes and collect the moneys adjudged or decreed to be payable in the manner provided by law out of the property of the Company, the Guarantor, or any other obligor upon the Notes, wherever situated.

If an Event of Default occurs and is continuing, the Trustee may in its discretion proceed to protect and enforce its rights and the rights of the Holders by such appropriate judicial proceedings as the Trustee shall deem most effectual to protect and enforce any such rights, whether for the specific enforcement of any covenant or agreement in this Indenture or in aid of the exercise of any power granted herein, or to enforce any other proper remedy.

Section 5.5. Trustee May File Proofs of Claim.

In case of the pendency of any receivership, insolvency, liquidation, bankruptcy, reorganization, arrangement, adjustment, composition or other judicial proceeding relative to the Company, the Guarantor, or any other obligor upon the Notes or the property of the Company, the Guarantor, or of such other obligor or their creditors, the Trustee (irrespective of whether the principal of the Notes shall then be due and payable as therein expressed or by declaration or otherwise and irrespective of whether the Trustee shall have made any demand on the Company for the payment of overdue principal or interest) shall be entitled and empowered, by intervention in such proceeding or otherwise,

(i) to file and prove a claim for the amount of principal (and premium, if any) and interest owing and unpaid in respect of the Notes and to file such other papers or documents as may be necessary or advisable in order to have the claims of the Trustee (including any claim for the reasonable compensation, expenses, disbursements and advances of the Trustee, its agents and counsel) and of the Holders allowed in such judicial proceeding, and

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(ii) to collect and receive any moneys or other property payable or deliverable on any such claims and to distribute the same;

and any receiver, assignee, trustee, liquidator, sequestrator (or other similar official) in any such judicial proceeding is hereby authorized by each Holder to make such payments to the Trustee, and in the event that the Trustee shall consent to the making of such payments directly to the Holders, to pay to the Trustee any amount due to it for the reasonable compensation, expenses, disbursements and advances of the Trustee, its agents and counsel, and any other amounts due the Trustee under Section 6.6.

The Trustee shall not be required to join the Holders as necessary parties to any such judicial proceeding; provided, however, that nothing herein contained shall be deemed to authorize the Trustee to authorize and consent to or accept, or adopt on behalf of any Holder any plan of reorganization, arrangement, adjustment or composition affecting the Notes or the rights of any Holder thereof, or to authorize the Trustee to vote in respect of the claim of any Holder in any such proceeding.

SECTION 5.6. TRUSTEE MAY ENFORCE CLAIMS WITHOUT POSSESSION OF NOTES.

All rights of action and claims under this Indenture, the Notes or the Guarantee may be prosecuted and enforced by the Trustee without the possession of any of the Notes or the Guarantee or the production thereof in any proceeding relating thereto, and any such proceeding instituted by the Trustee shall be brought in its own name as trustee of an express trust, and any recovery of judgment shall, after provision for the payment of the reasonable compensation, expenses, disbursements and advances of the Trustee, its agents and counsel, be for the ratable benefit of the Holders of the Notes in respect of which such judgment has been recovered.

Any money collected by the Trustee pursuant to this Article shall be applied in the following order, at the date or dates fixed by the Trustee and, in case of the distribution of such money on account of principal (or premium, if any) or interest, upon presentation of the Notes and the notation thereon of the payment if only partially paid and upon surrender thereof if fully paid;

FIRST: To the payment of all amounts due the Trustee under Section 6.6;

SECOND: To the payment of the amounts then due and unpaid upon the Notes for principal (and premium, if any) and interest, in respect of which or for the benefit of which such money has been collected, ratably, without preference or priority of any kind, according to the amounts due and payable on such Notes, for principal (and premium, if any) and interest; and

THIRD: To the Company.

SECTION 5.8. LIMITATION ON SUITS.

No Holder of any Note shall have any right to institute any proceeding, judicial or otherwise, with respect to this Indenture, or for the appointment of a receiver or trustee, or for any other remedy hereunder, unless

(1) such Holder has previously given written notice to the Trustee of a continuing Event of Default;

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Trustee or to Holders may be exercised from time to time and as often as may be deemed expedient by the Trustee or by the Holders, as the case may be.

SECTION 5.13. CONTROL BY HOLDERS.

The Holders of a majority in principal amount of the Outstanding Notes shall have the right to direct the time, method and place of conducting any proceeding for any remedy available to the Trustee or exercising any trust or power conferred on the Trustee, provided that

- (1) such direction shall not be in conflict with any rule of law or with this Indenture; and
- (2) the Trustee may take any other action deemed proper by the Trustee which is not inconsistent with such direction.

SECTION 5.14. WAIVER OF PAST DEFAULTS.

The Holders of not less than a majority in principal amount of the Outstanding Notes may on behalf of the Holders of all the Notes waive any past default hereunder and its consequences, except a default

(1) in the payment of the principal of (or premium, if any) or interest on any Note, or  $\,$ 

(2) in respect of a covenant or provision hereof which under Article 9 cannot be modified or amended without the consent of the Holder of each Outstanding Note affected.

Upon any such waiver, such default shall cease to exist, and any Event of Default arising therefrom shall be deemed to have been cured, for every purpose of this Indenture; but no such waiver shall extend to any subsequent or other default or impair any right consequent thereon.

### SECTION 5.15. UNDERTAKING FOR COSTS.

All parties to this Indenture agree, and each Holder of any Note by his acceptance thereof shall be deemed to have agreed, that any court may in its discretion require, in any suit for the enforcement of any right or remedy under this Indenture, or in any suit against the Trustee for any action taken or omitted by it as Trustee, the filing by any party litigant in such suit of an undertaking to pay the costs of such suit, and that such court may in its discretion assess reasonable costs, including reasonable attorneys' fees, against any party litigant in such suit, having due regard to the merits and good faith of the claims or defenses made by such party litigant; but the provisions of this Section shall not apply to any suit instituted by the Trustee or any Holder for the enforcement of the payment of the principal of (or premium, if any) or interest on any Note on or after the Stated Maturity expressed in such Note or any other suit instituted by the Trustee for the enforcement of any rights or remedy under this Indenture, or any suit by Holders of more than 10% in principal amount of the then Outstanding Notes.

#### SECTION 5.16. WAIVER OF STAY OR EXTENSION LAWS.

The Company and the Guarantor each covenant (to the extent that it or they may lawfully do so) that it or they will not at any time insist upon, or plead, or in any manner whatsoever claim or take the benefit or advantage of, any stay or extension law wherever enacted, now or at any time hereafter in force, which may affect the covenants or the performance of this Indenture; and the Company and the

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Guarantor each (to the extent that it or they may lawfully do so) hereby expressly waive all benefit or advantage of any such law, and covenants that it or they will not hinder, delay or impede the execution of any power herein granted to the Trustee, but will suffer and permit the execution of every such power as though no such law had been enacted.

### ARTICLE 6

## THE TRUSTEE

## SECTION 6.1. DUTIES OF TRUSTEE.

- (a) If an Event of Default has occurred and is continuing, the Trustee shall exercise such rights and powers vested in it by this Indenture and use the same degree of care and skill in such exercise as a prudent person would exercise or use under the circumstances in the conduct of such person's own affairs.
  - (b) Except during the continuance of an Event of Default:
  - (1) The Trustee need perform only those duties that are specifically set forth (or incorporated by reference) in this Indenture and no others.
  - (2) In the absence of bad faith on its part, the Trustee may conclusively rely, as to the truth of the statements and the correctness of the opinions expressed therein, upon certificates or opinions furnished to the Trustee and conforming to the requirements of this Indenture. However, in the case of any such certificates or opinions which by any provision hereof are specifically required to be furnished to the Trustee, the Trustee shall be under a duty to examine such certificates and opinions to determine whether or not they conform to the requirements of this Indenture.
- (c) The Trustee may not be relieved from liability for its own negligent action, its own negligent failure to act, or its own willful misconduct, except that:
  - (1) This paragraph (c) does not limit the effect of paragraph (b) of this Section.
  - (2) The Trustee shall not be liable for any error of judgment made in good faith by an authorized representative of the Trustee, unless it is proved that the Trustee was negligent in ascertaining the pertinent facts.
    - (3) The Trustee shall not be liable with respect to action it takes

or omits to take in good faith in accordance with a direction received by it pursuant to Section 5.13, and the Trustee shall be entitled from time to time to request such a direction.

(d) Every provision of this Indenture that in any way relates to the  $\mbox{Trustee}$  is subject to this Section.

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- (e) No provision of this Indenture shall require the Trustee to expend or risk its own funds or otherwise incur any financial liability in the performance of any of its duties hereunder, or in the exercise of any of its rights and powers, unless it shall have reasonable grounds for believing that repayment of such funds or adequate indemnity against such risk or liability is reasonably assured to it.
- (f) The Trustee shall not be liable for interest on any money received by it except as the Trustee may agree in writing with the Company. Money held in trust by the Trustee need not be segregated from other funds except to the extent required by law.

SECTION 6.2. RIGHTS OF TRUSTEE.

Subject to Section 6. 1:

- (a) The Trustee may rely on and shall be protected in acting or refraining from acting upon any document believed by it to be genuine and to have been signed or presented by the proper person. The Trustee shall not be bound to make any investigation into the facts or matters stated in any resolution, certificate, statement, instrument, opinion, report, notice, request, direction, consent, order, bond, debenture or other paper or document, but the Trustee, in its discretion, may make such further inquiry or investigation into such facts or matters as it determines to be necessary, and, if the Trustee shall determine to make such further inquiry or investigation, it shall be entitled to examine the books, records and premises of the Company, personally or by agent or attorney, to the extent reasonably required by such inquiry or investigation.
- (b) Before the Trustee acts or refrains from acting, it may require an Officers' Certificate or an Opinion of Counsel. The Trustee shall not be liable for any action it takes or omits to take in good faith in reliance on such certificate or opinion if the certificate or opinion conforms to any applicable requirements of this Indenture.
- (c) The Trustee may act through agents and shall not be responsible for the misconduct or negligence of any agent appointed with due care.
- (d) The Trustee shall not be liable for any error of judgment made in good faith by a Responsible Officer of the Trustee, unless it shall be proved that the Trustee was negligent in ascertaining the pertinent facts.
- (e) The Trustee shall not be charged with knowledge of an Event of Default unless a Responsible Officer of the Trustee obtains written notice of such Event of Default.
- (f) The recitals contained herein and in the Notes, except the Trustee's certificates of authentication, shall be taken as the statements of the Company and the Guarantor, and the Trustee assumes no responsibility for the correctness of the same. The Trustee makes no representation as to the validity or sufficiency of this Indenture, the Guarantee or the Notes. The Trustee shall not be accountable for the use or application by the Company of any of the Notes or the proceeds thereof.

SECTION 6.3. INDIVIDUAL RIGHTS OF TRUSTEE.

The Trustee in its individual, or any other capacity, may become the owner or pledgee of Notes and may otherwise deal with the Company or the Guarantor with the same rights it would have if it were

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not Trustee. Any Note Registrar or Paying Agent may do the same with like rights. However, the Trustee must comply with Section 6.9 and 6.10.

SECTION 6.4. TRUSTEE'S DISCLAIMER.

The Trustee makes no representation as to the validity or adequacy of this Indenture or the Notes, it shall not be accountable for the Company's use of the proceeds from the Notes, and it shall not be responsible for any statement in the Notes other than its certificate of authentication.

SECTION 6.5. NOTICE OF DEFAULTS.

If a Default occurs and is continuing and if it is known to the Trustee, the Trustee shall mail to each Holder pursuant to Section 1.6 a notice of the Default within 90 days after it occurs, unless such default shall have been

cured or waived. Except in the case of a Default in any payment of principal or interest on any Note, the Trustee may withhold the notice if and so long as the board of directors, executive committee or a trust committee of its directors and/or Responsible Officers in good faith determines that withholding the notice is in the interests of Holders.

### SECTION 6.6. COMPENSATION AND INDEMNITY.

The Company and the Guarantor jointly and severally agree to pay the Trustee from time to time reasonable compensation for its services (which compensation shall not be limited by any provision of law in regard to the compensation of a trustee of an express trust). The Company and the Guarantor jointly and severally agree to reimburse the Trustee upon request for all reasonable out-of-pocket expenses, disbursements and advances incurred by it, except any such expense, disbursement or advance as may be attributable to its negligence, bad faith or willful misconduct. Such expenses may include the reasonable compensation and expenses of the Trustee's agents and counsel.

The Trustee shall not be under any obligation to institute any suit, or take any remedial action under this Indenture, or to enter any appearance or in any way defend any suit in which it may be a defendant, or to take any steps in the execution of the trusts created hereby or thereby or in the enforcement of any rights and powers under this Indenture, unless it shall be indemnified to its satisfaction against any and all reasonable expenses, disbursements and advances incurred or made by the Trustee in accordance with any provisions of this Indenture, including compensation for services, costs, expenses, outlays, counsel fees and other disbursements, and against all liability not due to its negligence or willful misconduct. The Company and the Guarantor jointly and severally agree to indemnify the Trustee for, from and against any loss or liability incurred by the Trustee in connection with the acceptance and administration of the trust and its duties hereunder as Trustee, Note Registrar and/or Paying Agent, including the reasonable costs and expenses of defending itself against any claim or liability in connection with the exercise or performance of any of its powers or duties hereunder. The Trustee shall notify the Company and the Guarantor of any claim for which it may seek indemnity; however, unless the position of the Company is prejudiced by such failure, the failure of the Trustee to promptly notify the Company shall not limit its right to indemnification. The Company shall defend each such claim and the Trustee shall cooperate in the defense. The Trustee may retain separate counsel, but the Company shall only be required to reimburse the Trustee for the reasonable fees and expenses of such counsel if (a) the Company has not assumed the defense of such action; (b) a conflict of interest between the Company and the Trustee exists; or (c) a court of competent jurisdiction orders such reimbursement. The Company need not pay for any settlement made without its consent.

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Neither the Company nor the Guarantor shall be obligated to reimburse any expense or indemnify against any loss or liability successfully alleged to have been incurred by the Trustee through the Trustee's negligence, bad faith or willful misconduct.

To secure the payment obligations of the Company and the Guarantor in this Section, the Trustee shall have a claim prior to that of the Holders of the Notes on all money or property held or collected by the Trustee, except that held in trust pursuant to Article 4 of this Indenture to pay principal of and interest on particular Notes.

When the Trustee incurs expenses or renders services after the occurrence of any Event of Default specified in Sections 5.1(7) or (8), the expenses and the compensation for the services are intended to constitute expenses of administration with respect to any Insolvency or Liquidation Proceeding.

### SECTION 6.7. REPLACEMENT OF TRUSTEE.

The Trustee may resign by so notifying the Company and the Guarantor in writing. The Holders of a majority in principal amount of the Notes may remove the Trustee by so notifying the Trustee, in writing. The Company may remove the Trustee if:

- (1) the Trustee fails to comply with Section 6.9;
- (2) the Trustee is adjudged a bankrupt or an insolvent;
- (3) a receiver or other public officer takes charge of the Trustee or its property; or
  - (4) the Trustee becomes incapable of acting as Trustee hereunder.

If the Trustee resigns or is removed or if a vacancy exists in the office of Trustee for any reason, the Company shall promptly appoint a successor Trustee. Within one year after the successor Trustee takes office, the Holders of a majority in principal amount of the Notes may appoint a successor Trustee to replace the successor Trustee appointed by the Company.

A successor Trustee shall deliver a written acceptance of its appointment to the retiring Trustee and to the Company and the Guarantor. Immediately after that, the retiring Trustee shall transfer all property held by it as Trustee to the successor Trustee, and subject to the rights of the retiring Trustee under Section 6.6, the resignation or removal of the retiring Trustee shall become effective, and the successor Trustee shall have all the rights, powers and duties of the Trustee under this Indenture. A successor Trustee shall mail notice of its succession to each Holder.

If a successor Trustee does not take office within 30 days after the retiring Trustee resigns or is removed, the retiring Trustee, the Company or the Holders of majority in principal amount of the Notes may petition any court of competent jurisdiction for the appointment of a successor Trustee.

If the Trustee fails to comply with Section 6.9, any Holder may petition any court of competent jurisdiction for the removal of the Trustee and the appointment of a successor Trustee. Any successor Trustee shall comply with TIA Section 310(a)(1), (2) and (5) and the requirements of Section 6.9 hereof.

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SECTION 6.8. SUCCESSOR TRUSTEE BY MERGER, ETC.

If the Trustee consolidates, merges or converts into, or transfers all or substantially all of its corporate trust assets to, another corporation, the successor corporation without any further act shall be the successor Trustee; provided such corporation or association shall be otherwise eligible and qualified under this Article.

SECTION 6.9. ELIGIBILITY; DISQUALIFICATION.

This Indenture shall always have a Trustee who satisfies the requirements of TIA Section 310(a)(1). The Trustee shall always have a combined capital and surplus of at least \$100,000,000 as set forth in its most recent published annual report of condition. The Trustee shall also comply with TIA Section 310(b).

SECTION 6.10. PREFERENTIAL COLLECTION OF CLAIMS AGAINST COMPANY.

The Trustee shall comply with TIA Section 311 (a), excluding any creditor relationship listed in TIA Section 311(b). A Trustee who has resigned or been removed shall be subject to TIA Section 311(a) to the extent indicated therein.

## ARTICLE 7

HOLDERS' LISTS AND REPORTS BY TRUSTEE AND COMPANY

SECTION 7.1. COMPANY TO FURNISH TRUSTEE NAMES AND ADDRESSES OF HOLDERS.

The Company will furnish or cause to be furnished to the Trustee semi-annually, not less than fifteen (15) days nor more than thirty (30) days after each Interest Payment Date, and at such other times as the Trustee may request in writing, within fifteen (15) days after receipt by the Company of any such request, a list in such form as the Trustee may reasonably require containing all the information in the possession or control of the Company, or any of its Paying Agents other than the Trustee, as to the name and addresses of the Holders, obtained since the date of which the next previous list, if any, was furnished; provided, however, that no such list need be furnished so long as the Trustee is the Note Registrar. Any such list may be dated as of a date not more than 15 days prior to the time such information is furnished or caused to be furnished and need not include information received after such date.

SECTION 7.2. PRESERVATION OF INFORMATION: COMMUNICATIONS TO HOLDERS

(a) The Trustee shall preserve, in as current a form as is reasonably practicable, all information as to the names and addresses of Holders (A) contained in the most recent list furnished to it as provided in Section 7.1, and (B) received by it in the capacity of Paying Agent or Note Registrar (if so acting) hereunder.

The Trustee may (i) destroy any list furnished to it as provided in Section 7.1 upon receipt of a new list so furnished, (ii) destroy any information received by it as Paying Agent or Note Registrar (if so acting) hereunder upon delivering to itself as Trustee, not earlier than fifteen (15) days after an Interest Payment Date of the Notes, a list containing the names and addresses of the Holders obtained from such

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information since the delivery of the next previous list, if any, and (iii) destroy any list delivered to itself as Trustee which was compiled from information received by it as Paying Agent or Note Registrar (if so acting) hereunder upon the receipt of a new list so delivered.

- (b) If three (3) or more Holders (hereinafter referred to as "applicants") apply in writing to the Trustee, and furnish to the Trustee reasonable proof that each such applicant has owned a Note for a period of at least six (6) months preceding the date of such application, and such application states that the applicants desire to communicate with other Holders with respect to their rights under this Indenture or under the Notes and is accompanied by a copy of the form of proxy or other communication which such applicants propose to transmit, then the Trustee shall, within five Business Days after the receipt of such application, at its election, either
  - (i) afford such applicants access to the information preserved at the time by the Trustee in accordance with Section 7.2(a), or
  - (ii) inform such applicants as to the approximate number of Holders whose names and addresses appear in the information preserved at the time by the Trustee in accordance with Section  $7.2\,\text{(a)}$ , and as to the approximate cost of mailing to such Holders the form of proxy or other communication, if any, specified in such application.

If the Trustee shall elect not to afford such applicants access to such information, the Trustee shall, upon the written request of such applicants, mail to each Holder whose name and address appear in the information preserved at the time by the Trustee in accordance with Section 7.2(a), a copy of the form of proxy or other communication which is specified in such request, with reasonable promptness after a tender to the Trustee of the material to be mailed and of payment, or provision for the payment, of the reasonable expenses of mailing, unless within five days after such tender, the Trustee shall mail to such applicants and file with the Commission, together with a copy of the material to be mailed, a written statement to the effect that, in the opinion of the Trustee, such mailing would be contrary to the best interests of the Holders or would be in violation of applicable law. Such written statement shall specify the basis of such opinion. If the Commission, after opportunity for a hearing upon the objections specified in the written statement so filed, shall enter an order refusing to sustain any of such objections or if, after the entry of an order sustaining one or more of such objections, the Commission shall find, after notice and opportunity for hearing, that all the objections so sustained have been met and shall enter an order so declaring, the Trustee shall mail copies of such material to all such Holders with reasonable promptness after the entry of such order and the renewal of such tender; otherwise the Trustee shall be relived of any obligation or duty to such applicants respecting their application.

(c) Each and every Holder of the Notes, by receiving and holding the same, agrees with the Company and the Trustee that neither the Company nor the Trustee nor any Paying Agent nor any Note Registrar shall be held accountable by reason of the disclosure of any such information as to the names and addresses of the Holders in accordance with Section 7.2(b).

### SECTION 7.3. REPORTS BY TRUSTEE.

Within sixty (60) days after each September 15, beginning with September 15, 1994, the Trustee shall mail to each Holder a brief report dated as of such September 15 that complies with TIA Section 313(a), but only if such report is required in any year under TIA Section 313(a). The Trustee also shall comply with TIA Section 313(b), Section 313(c) and Section 313(d). A copy of each report at the time of its mailing to Holders shall be filed with the SEC and each stock exchange on which the Notes are listed. The Company shall notify

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the Trustee in writing if the Notes become listed on any national securities exchange or of any delisting thereof.

SECTION 7.4. REPORTS BY COMPANY.

The Company will

(1) file with the Trustee and the Placement Agent, within fifteen (15) days after the Company is required to file the same with the Commission, copies of the annual reports and of the information, documents, and other reports (or copies of such portions of any of the foregoing as the Commission may from time to time by rules and regulations prescribe) which the Company may be required to file with the Commission pursuant to Section 13 or Section 15(d) of the Exchange Act; or, if the Company is not required to file information, documents or reports pursuant to either of said Sections, then it will file with the Trustee, the Commission and the Placement Agent in accordance with rules and regulations prescribed from time to time by the Commission, such of the supplementary and periodic information, documents and reports which may be required pursuant to Section 13 of the Exchange Act in respect of a security listed and registered on a National Securities Exchange or the National Association of Securities Dealers Automated Quotations System as may be prescribed from time to time in such rules and regulations;

(2) file with the Trustee, the Commission and the Placement Agent, in

accordance with rules and regulations prescribed from time to time by the Commission, such additional information, documents and reports with respect to compliance by the Company with the conditions and covenants of this Indenture as may be required from time to time by such rules and regulations; and

(3) transmit to the Holders (with a copy to the Placement Agent), within thirty (30) days after the filing thereof with the Trustee, in the manner and to the extent provided in Section 7.2(c), copies of its annual report and quarterly reports on Form 10-Q and such summaries of any information, documents and reports required to be filed by the Company pursuant to paragraphs (1) and (2) of this Section as may be required by rules and regulations prescribed from time to time by the Commission.

#### ARTICLE 8

#### CONSOLIDATION, MERGER, CONVEYANCE OR TRANSFER

SECTION 8.1. COMPANY AND GUARANTOR MAY CONSOLIDATE, ETC., ONLY ON CERTAIN TERMS.

The Company and/or Guarantor shall not consolidate with or merge into any other corporation or convey or transfer or lease its or their properties and assets substantially as an entirety to any Person, unless:

(1) the corporation formed by such consolidation or into which the Company and/or Guarantor is merged or the Person which acquires by conveyance, transfer or lease the properties or assets of the Company and/or Guarantor substantially as an entirety shall be a corporation organized and existing under the laws of the United States of America or any State or the District of Columbia, and shall, by an indenture supplemental hereto, executed and delivered to the Trustee, in form satisfactory to the Trustee, expressly assume the due and punctual payment of the principal of (and premium, if any)

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and interest on all Notes and the performance of every covenant of this Indenture on the part of the Company and/or Guarantor to be performed or observed;

- (2) immediately before and after giving effect to such transaction, no Event of Default, and no event which, after notice or lapse of time, or both, would become an Event of Default, shall have happened and be continuing;
- (3) immediately after giving effect to such transaction on a pro forma basis, the Consolidated Tangible Net Worth of the Company and/or Guarantor (or the surviving or transferee entity) is equal to or greater than the Consolidated Tangible Net Worth of the Company and/or Guarantor immediately before such transaction;
- (4) immediately after giving effect to such transaction on a pro forma basis, the Company (or the surviving or transferee entity) would be able to incur \$1.00 of additional Indebtedness under the test described in Section 10.9, provided, however, that the provisions of this clause (4) shall not apply to a merger of the Company and/or Guarantor with and into a Wholly-Owned Subsidiary thereof, and
- (5) the Company and/or Guarantor delivered to the Trustee an Officers' Certificate and an Opinion of Counsel each stating that such consolidation, merger, conveyance or transfer and such supplemental indenture comply with this Article and such supplemental indenture is binding and enforceable against the surviving or transferee entity and that all conditions precedent herein provided for relating to such transaction have been complied with.

# SECTION 8.2. SUCCESSOR CORPORATION SUBSTITUTED.

Upon any consolidation or merger, or any conveyance, transfer or lease of the properties and assets of the Company and/or the Guarantor substantially as an entirety in accordance with Section 8.1, the successor corporation formed by such consolidation or into which the Company and/or the Guarantor is merged or into which such conveyance, transfer or lease is made shall succeed to, and be substituted for, and may exercise every right and power of, the Company and/or the Guarantor under this Indenture with the same effect as if such successor corporation had been named as the Company or the Guarantor, as the case may be, herein and thereafter (except in the case of a lease) the predecessor corporation will be relieved of all further obligations and covenants under this Indenture and the Notes.

# SECTION 8.3. NOTES TO BE SECURED IN CERTAIN EVENTS.

If, upon any such consolidation of the Company and/or Guarantor with or merger of the Company and/or Guarantor with or into any other corporation, or upon any conveyance, lease or transfer of the property of the Company and/or Guarantor substantially as an entirety to any other Person, any property or

assets of the Company and/or Guarantor would thereupon become subject to any Lien of Subordinated Indebtedness of the Company, or the Guarantor, then unless such Lien could be created pursuant to Section 10.12 without equally and ratably securing the Notes, the Company and/or Guarantor, prior to or simultaneously with such consolidation, merger, conveyance, lease or transfer, will as to such property or assets, secure the Notes Outstanding (together with, if the Company and/or Guarantor shall so determine, any other Indebtedness of the Company and/or Guarantor or any Subsidiary now existing or hereinafter created which is not subordinate in right of payment to the Notes) prior to the Indebtedness which upon such consolidation, merger, conveyance, lease or transfer is to become secured as to such property or assets by such Lien, or will cause such Notes to be so secured.

#### -44-ARTICLE 9

### SUPPLEMENTAL INDENTURES

## SECTION 9.1. SUPPLEMENTAL INDENTURES WITHOUT CONSENT OF HOLDERS.

Without the consent of any Holders, the Company, when authorized by a Board Resolution, the Trustee, and the Guarantor, any time and from time to time, may enter into one or more indentures supplemental hereto, in form satisfactory to the Trustee, for any of the following purposes:

- (1) to evidence the succession of another corporation to the Company, and the assumption by any such successor of the covenants of the Company herein and in the Notes contained; or
- (2) to add to the covenants of the Company, for the benefit of the Holders, or to surrender any right or power herein conferred upon the Company; or
- (3) to cure any ambiguity, to correct or supplement any provision herein which may be inconsistent with any other provision herein, or to make any other provisions with respect to matters or questions arising under this Indenture which shall not be inconsistent with the provisions of this Indenture, provided such action shall not adversely affect the interest of the Holders; or
- (4) to add to the conditions, limitations, and restrictions on the authorized amount, terms, or purposes of issue, authentication, and delivery of Notes, as herein set forth, additional conditions, limitations, and restrictions thereafter to be observed, provided such action shall not adversely affect the interest of the Holders; or
- $\mbox{(5)}$  to reflect the addition or release of any Subsidiary Guarantor, as provided for by this Indenture; or
- (6) to modify, eliminate, or add to the provisions of this Indenture to such extent as shall be necessary to effect the qualifications of this Indenture under the TIA, or under any similar federal statute hereafter enacted, and to add to this Indenture such other provisions as may be expressly permitted by the TIA, excluding, however, the provisions referred to in Section 316(a)(2) of the Trust Indenture Act or any corresponding provision in any similar federal statute hereafter enacted.

## SECTION 9.2. SUPPLEMENTAL INDENTURES WITH CONSENT OF HOLDERS.

With the consent of Holders of not less than a majority in principal amount of the Outstanding Notes by Act of said Holders delivered to the Company and the Trustee, the Company, when authorized by a Board Resolution, the Trustee and the Guarantor may enter into an indenture or indentures supplemental hereto for the purpose of adding any provisions to or changing in any manner or eliminating any of the provisions of this Indenture or of modifying in any manner the rights of the Holders under this Indenture; provided, however, that no such supplemental indenture shall, without the consent of the Holder of each Outstanding Note affected thereby:

(1) change the Maturity Date of the principal of, or any installment of interest on, any Note, or reduce the principal amount thereof or the interest thereon or any premium payable upon the redemption thereof, or change any place of payment where, or the coin or currency in which, any Note

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or the interest thereon is payable, or impair the right to institute suit for the enforcement of any such payment on or after the Maturity Date, or, in the case of redemption, on or after the date of the redemption;

(2) reduce the percentage in principal amount of the Outstanding Notes, the consent of whose Holders is required for any such supplemental Indenture, or the consent of whose Holders is required for any waiver (of compliance with certain provisions of this Indenture or certain defaults hereunder or their

consequences) provided for in this Indenture;

- (3) modify any of the provisions of this Section or Section 5.14 except to increase any such percentage or to provide that certain other provisions of this Indenture cannot be modified or waived without the consent of the Holder of each Note affected thereby;
- (4) subordinate the Indebtedness evidenced by the Notes to any Indebtedness of the Company other than Senior Indebtedness, as provided in Article II, or
- (5) reduce the redemption price, including premium, if any, payable upon the repurchase of any Note pursuant to Section 10.11, 10.16 or 10.17 or change the time at which any Note may or shall be repurchased thereunder.

After an amendment under this Section 9.2 becomes effective, the Company shall mail to the Holders affected thereby a notice briefly describing the amendment or supplement. Any failure of the Company to mail such notice, or defect therein, shall not, however, impair or effect the validity of any such amendment or supplement.

## SECTION 9.3. EXECUTION OF SUPPLEMENTAL INDENTURES.

In executing, or accepting the additional trusts created by, any supplemental indenture permitted by this Article or the modifications thereby of the trusts created by this Indenture the Trustee shall be entitled to receive, and (subject to Section 6.1) shall be fully protected in relying upon, an Opinion of Counsel stating that the execution of such supplemental indenture is authorized or permitted by this Indenture. The Trustee may, but shall not be obligated to, enter into any such supplemental indenture which affects the Trustee's own rights, duties or immunities under this Indenture or otherwise.

### SECTION 9.4. EFFECT OF SUPPLEMENTAL INDENTURES.

Upon the execution of any supplemental indenture under this Article, this Indenture shall be modified in accordance therewith, and such supplemental indenture shall form a part of this Indenture for all purposes; and every Holder of Notes theretofore or thereafter authenticated and delivered hereunder shall be bound thereby.

## SECTION 9.5. CONFORMITY WITH TRUST INDENTURE ACT.

Every supplemental indenture executed pursuant to this Article shall conform to the requirements of the TIA as then in effect.

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## SECTION 9.6. REFERENCE IN NOTES TO SUPPLEMENTAL INDENTURES.

Notes authenticated and delivered after the execution of any supplemental indenture pursuant to this Article may, and shall if required by the Trustee, bear a notation in form approved by the Trustee as to any matter provided for in such supplemental indenture. If the Company shall so determine, new Notes so modified as to conform, in the opinion of the Trustee and the Board of Directors, to any such supplemental indenture may be prepared and executed by the Company and authenticated and delivered by the Trustee in exchange for Outstanding Notes.

### ARTICLE 10

### Covenants

## SECTION 10.1. PAYMENT OF NOTES.

The Company shall pay the principal of, premium, if any, and interest on, the Notes on the dates and in the manner provided in the Notes and this Indenture. Principal, premium and interest shall be considered paid on the date due if the Trustee or Paying Agent holds on that date money deposited by the Company designated for and sufficient to pay all principal, premium and interest then due.

The Company shall pay interest (including post-petition interest in any proceeding under any bankruptcy law) on overdue principal, and premium, if any, at the rate borne by the Notes to the extent lawful; and it shall pay interest (including post-petition interest in any proceeding under any bankruptcy law) on overdue installments of interest (without regard to any applicable grace period) at the same rate to the extent lawful.

# SECTION 10.2. COMMISSION REPORTS.

(a) The Company shall file with the Trustee and with the Placement Agent within fifteen (15) days after it files the same with the Commission, copies of the annual reports and the information, documents and other reports (or copies of any such portions of any of the foregoing as the Commission may by rules and regulations prescribe) that the Company is required to file with the Commission

pursuant to Section 13 or 15(d) of the Exchange Act. If the Company is not subject to the requirements of such Section 13 or 15(d), the Company shall file with the Trustee and with the Placement Agent within 15 days after it would have been required to file the same with the Commission, financial statements, including any notes thereto (and with respect to annual reports, an auditors' report by a firm of established national reputation), and a "Management's Discussion and Analysis of Financial Condition and Results of Operations," both comparable to that which the Company would have been required to include in such annual reports, information, documents or other reports if the Company had been subject to the requirements of such Section 13 or 15(d). The Company, the Guarantor (to the extent its financial statements are not consolidated with those of the Company) and each Subsidiary Guarantor shall also comply with the provisions of TIA Section 314(a).

(b) If the Company is required to furnish annual or quarterly reports to its stockholders pursuant to the Exchange Act, the Company shall cause any annual report furnished to its stockholders generally and any quarterly or other financial reports furnished by it to its stockholders generally to be filed with the Trustee and mailed to the Holders at their addresses appearing in the register of Notes

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maintained by the Note Registrar and to the Placement Agent at their addresses set forth herein. If the Company is not required to furnish annual or quarterly reports to its stockholders pursuant to the Exchange Act, the Company shall cause its financial statements referred to in Section 10.3(b), including any notes thereto (and with respect to annual reports, an auditors' report by a firm of established national reputation), and a "Management's Discussion and Analysis of Financial Condition and Results of Operations" to be so mailed to the Holders and to the Placement Agent at their addresses set forth herein within ninety (90) days after the end of each of the Company's fiscal years and within sixty (60) days after the end of each of the Company's first three fiscal quarters.

(c) The Company shall provide the Trustee and the Placement Agent with a sufficient number of copies of all reports and other documents and information that the Company or the Trustee may be required to deliver to Holders under this Section.

### SECTION 10.3. COMPLIANCE CERTIFICATES.

- (a) The Company and the Guarantor shall deliver to the Trustee, within ninety (90) days after the end of each fiscal year of the Company, an Officers' Certificate stating that a review of the activities of the Company, the Guarantor and their Subsidiaries during the preceding fiscal year has been made under the supervision of the signing Officers with a view to determining whether the Company and the Guarantor have kept, observed, performed and fulfilled their respective obligations under this Indenture, and further stating, as to each such Officer signing such certificate, that, to the best of such Officer's knowledge, the Company and the Guarantor and each Subsidiary Guarantor have kept, observed, performed and fulfilled each and every covenant contained in this Indenture and are not in default in the performance or observance of any of the terms, provisions and conditions hereof (or, if a Default or Event of Default shall have occurred, describing all such Defaults or Events of Default of which such Officer may have knowledge and what action the Company and the Guarantor are taking or propose to take with respect thereto) and that, to the best of such Officer's knowledge, no event has occurred and remains in existence by reason of which payments on account of the principal of, premium, if any, or interest, if any, on the Notes are prohibited or, if such event has occurred, a description of the event and what action the Company and the Guarantor and each Subsidiary Guarantor are taking or propose to take with respect thereto. Such Officers' Certificate shall comply with TIA Section 314(a)(4). Such Officer's Certificate may state the foregoing on behalf of the Company, the Guarantor and each Subsidiary Guarantor, provided such Officers' Certificate is signed by the respective officers of the Company and the Guarantor.
- (b) So long as not contrary to the then current recommendations of the American Institute of Certified Public Accountants, the year-end financial statements delivered pursuant to Section 10.2 shall be accompanied by a written statement of the Company's independent public accountants (which shall be a firm of established national reputation) that in making the examination necessary for certification of such financial statements nothing has come to their attention that would lead them to believe that the Company or the Guarantor has violated any provisions of Articles 8 or 10 of this Indenture (to the extent such provisions relate to accounting matters) or, if any such violation has occurred, specifying the nature and period of existence thereof, it being understood that such accountants shall not be liable directly or indirectly to any Person for any failure to obtain knowledge of any such violation.
- (c) The Company and the Guarantor will, so long as any of the Notes are Outstanding, deliver to the Trustee within five (5) days of any Officer becoming aware of any Default or Event of Default or Default in the performance of any covenant, agreement or condition contained in this

Indenture, an Officer's Certificate specifying such Default or Event of Default and what action the Company and/or the Guarantor or any Subsidiary Guarantor proposes to take with respect thereto.

#### SECTION 10.4. MAINTENANCE OF OFFICE OR AGENCY.

The Company and the Guarantor will maintain in Phoenix, Arizona, an office or agency where Notes may be surrendered for registration of transfer or exchange or for presentation for payment and where notices and demands to or upon the Company or the Guarantor in respect of the Notes and this Indenture may be served. The Company and the Guarantor will give prompt written notice to the Trustee of the location, and any change in the location, of such office or agency. If at any time the Company or the Guarantor shall fail to maintain any required office or agency or shall fail to furnish the Trustee with the address thereof, such surrenders, presentations, notices and demands may be made or served at the Corporate Trust Office of the Trustee.

The Company may also from time to time designate one or more other offices or agencies where the Notes may be presented or surrendered for any or all such purposes and may from time to time rescind such designations; provided, that no such designation or rescission shall in any manner relieve the Company of its obligation to maintain an office or agency in Phoenix, Arizona, for such purposes. The Company will give prompt written notice to the Trustee of any such designation or rescission and of any change in the location of any such other office or agency.

### SECTION 10.5. CORPORATE EXISTENCE.

The Company and the Guarantor will do or cause to be done all things necessary to preserve and keep in full force and effect their respective corporate existence and the corporate, partnership or other existence of each Subsidiary thereof and all rights (charter and statutory) and franchises of the Company and/or the Guarantor and the Subsidiaries thereof, provided, that the Company shall not be required to preserve the corporate existence of any Subsidiary which is not a material Subsidiary Guarantor, or any such right or franchise, if the Board of Directors of the Company shall determine that the preservation thereof is no longer desirable in the conduct of the business of the Company and that the loss thereof is not disadvantageous in any material respect to the Holders.

### SECTION 10.6. WAIVER OF STAY, EXTENSION OR USURY LAWS.

The Company, the Guarantor and each material Subsidiary Guarantor covenants (to the extent that it may lawfully do so) that it will not at any time insist upon, plead, or in any manner whatsoever claim or take the benefit or advantage of, any stay, extension, or usury law or other law, which would prohibit or forgive the Company or any material Subsidiary Guarantor and the Guarantor from paying all or any portion of the principal of, premium, if any, or interest on the Notes as contemplated herein, wherever enacted, now or at any time hereafter in force, or which may affect the covenants or the performance of this Indenture; and (to the extent that it may lawfully do so) the Company and each material Subsidiary Guarantor and the Guarantor hereby expressly waives all benefit or advantage of any such law, and covenants that it will not hinder, delay or impede the execution of any power herein granted to the Trustee, but will suffer and permit the execution of every such power as though no such law had been enacted.

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### SECTION 10.7. PAYMENT OF TAXES AND OTHER CLAIMS.

The Company and the Guarantor shall pay or discharge or cause to be paid or discharged, before the same shall become delinquent, (a) all taxes, assessments and governmental charges levied or imposed upon the Company or the Guarantor, as the case may be, or any Subsidiary thereof or upon the income, profits or property of the Company or the Guarantor, as the case may be, or any Subsidiary and (b) all lawful claims for labor, materials and supplies which, if unpaid, might by law become a Lien upon the property of the Company or the Guarantor, as the case may be, or any Subsidiary thereof; provided, however, that the Company and the Guarantor shall not be required to pay or discharge or cause to be paid or discharged any such tax, assessment, charge or claim whose amount, applicability or validity is being contested in good faith by appropriate proceedings.

# SECTION 10.8. MAINTENANCE OF PROPERTIES AND INSURANCE; LINE OF BUSINESS.

(a) The Company and the Guarantor shall cause all properties used or held for use in the conduct of their respective businesses or the business of any Subsidiary thereof to be maintained and kept in good condition, repair and working order (ordinary wear and tear excepted) and supplied with all necessary equipment and shall cause to be made all necessary repairs, renewals, replacements, betterments and improvements thereof, all as in the judgment of the Company or the Guarantor, as the case may be, may be necessary so that the business carried on in connection therewith may be properly and advantageously

conducted at all times; provided, however, that nothing in this Section shall prevent the Company or the Guarantor from discontinuing the operation or maintenance of any such property, or disposing of it, if such discontinuance or disposal is, in the reasonable judgment of the Company and/or the Guarantor, as the case may be, desirable in the conduct of their respective businesses and not disadvantageous in any material respect to the Holders.

- (b) The Company and the Guarantor shall each provide or cause to be provided, for itself and each of its respective Subsidiaries, insurance (including appropriate self-insurance) against loss or damage of the kinds that, in the reasonable, good faith opinion of the Company and/or the Guarantor are adequate and appropriate for the conduct of the respective businesses of the Company and the Guarantor and such Subsidiaries in a prudent manner, with reputable insurers or with the government of the United States or an agency or instrumentality thereof, in such amounts, with such deductibles, and by such methods as shall be customary, in the reasonable good faith opinion of the Company and/or the Guarantor, for corporations similarly situated in the industry.
- (c) For as long as any Notes are outstanding, the Company shall not, and shall not permit any of its Subsidiaries to, engage in any business or activity other than the Principal Business.

SECTION 10.9. LIMITATION ON INCURRENCE OF ADDITIONAL INDEBTEDNESS.

(a) The Company and the Guarantor will not, and will not permit any of their respective Subsidiaries, directly or indirectly, to issue, incur, assume, guarantee, become liable, contingently or otherwise, with respect to or otherwise become responsible for the payment of (collectively, "incur") additional Indebtedness after the issuance of the Notes and the date of this Indenture; provided, however, that if no Default or Event of Default with respect to the Notes shall have occurred and be continuing at the time or as a consequence at the incurrence of such Indebtedness, the Company, the Guarantor or their Subsidiaries may incur Indebtedness if, on a pro forma basis, after giving effect to such incurrence and the application of the proceeds therefrom, (i) the Consolidated Coverage Ratio would have been equal to or greater than 2 to 1 and (ii) the Indebtedness to Consolidated Net Worth ratio with respect to

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Indebtedness incurred is not greater than 9.0 to I on or prior to September 30, 1995, not greater than 6.75 to 1 on or prior to September 30, 1996, not greater than 4.5 to 1 on or prior to September 30, 1997 and not greater than 3.0 to 1 on or prior to September 30, 1998 with respect to Indebtedness incurred thereafter.

- (b) Notwithstanding the foregoing, (i) the Guarantor may incur the Guarantee of the Notes; (ii) the Company may incur Permitted Company Refinancing Indebtedness; (iii) any Subsidiary may incur Permitted Subsidiary Refinancing Indebtedness; (iv) the Company may incur Indebtedness to any Wholly-Owned Subsidiary, and any Subsidiary may incur Indebtedness solely to the Company or to any Wholly-Owned Subsidiary of the Company, and (v) the Company and the Guarantor may incur additional Indebtedness pursuant to their secured lines of credit to satisfy obligations to vendors and subcontractors for construction work in progress performed by the Company and Guarantor during the term of this Indenture and to purchase lots pursuant to purchase agreements or options with respect to which the Company has received nonrefundable deposits. Such construction work in progress shall include homes and land improvements in process and future construction of homes pursuant to purchase contracts with non-refundable deposits.
- (c) Any Indebtedness of a Person existing at the time such Person becomes a Subsidiary (whether by merger, consolidation, acquisition or otherwise) shall be deemed to be incurred by such Subsidiary at the time it becomes a Subsidiary.

SECTION 10.10. LIMITATION ON RESTRICTED PAYMENTS.

- (a) The Company and the Guarantor will not, and will not permit any of their respective Subsidiaries to, directly or indirectly, make any Restricted Payment, unless:
  - (i) no Default or Event of Default shall have occurred (or an event that through the passage of time or the giving of notice, or both, would become an Event of Default) and be continuing at the time of or immediately after giving effect to such Restricted Payment;
  - (ii) at the time of and immediately after giving effect to such Restricted Payment, the Company would be able to incur at least \$1.00 of additional Indebtedness (other than Permitted Indebtedness) pursuant to Section  $10.9\,(a)$ ; and
  - (iii) immediately after giving effect to such Restricted Payment, the aggregate of all Restricted Payments declared or made after the Issue Date does not exceed the sum of (A) 50% of the Consolidated Net Income of the Company and the Guarantor and their respective Subsidiaries (or in the event such Consolidated Net Income shall be a deficit, minus 100% of such

deficit) during the period (treated as one accounting period) subsequent to December 31, 1993 and ending on the last day of the fiscal quarter immediately preceding the date of such Restricted Payment; (B) the aggregate Net Cash Proceeds, and the fair market value of the property other than cash (as determined in good faith by the Company's and/or the Guarantor's Board of Directors, as the case may be, and evidenced by a resolution of such Board), received by the Company or the Guarantor during such period from any person other than a Subsidiary of the Company or the Guarantor as a result of the issuance or sale of Capital Stock of the Company or the Guarantor, as the case may be, (other than any Disqualified Stock), other than in connection with the conversion of Indebtedness or Disqualified Stock; plus (C) the

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aggregate Net Cash Proceeds, and the fair market value of property other than cash (as determined in good faith by the Company's or the Guarantor's Board of Directors and evidenced by a resolution of such Board), received by the Company or the Guarantor during such period from any person other than a Subsidiary of the Company or the Guarantor as a result of the issuance or sale of any Indebtedness or Disqualified Stock to the extent that at the time the determination is made such Indebtedness or Disqualified Stock, as the case may be, has been converted into or exchanged for Capital Stock of the Company or the Guarantor (other than Disqualified Stock).

- (b) Notwithstanding the foregoing, and provided that no Default or Event of Default has occurred (or an event that through the passage of time or the giving of notice, or both, would become an Event of Default) and is continuing at the time, or shall occur as a result, of any of the actions contemplated in clause (i) above, the above limitations will not prevent (i) the payment of any dividend within sixty (60) days after the date of declaration thereof, if at such date of declaration such payment complied with the provisions hereof; (ii) the purchase, redemption, acquisition or retirement of any shares of Capital Stock of the Company or the Guarantor in exchange for, or out of the net proceeds of the substantially concurrent sale of, other shares of Capital Stock (other than Disqualified Stock) of the Company or the Guarantor; (iii) the defeasance, redemption or retirement of Indebtedness of the Company which is pari passu or subordinate in right of payment to the Notes, in exchange for, by conversion into, or out of the net proceeds of the substantially concurrent issue or sale of Capital Stock (other than Disqualified Stock) of the Company or the Guarantor; or (iv) distributions by the Company or the Guarantor to their respective shareholders which, subsequent to the Issue Date, do not exceed:
- (A) an amount equal to the sum, for all federal income taxable years of the Company and the Guarantor ending subsequent to the Issue Date and during which the Company and the Guarantor are qualified as "S" corporations under Subchapter S of the Internal Revenue of 1986, as amended (the "Code"), of the greater of (x) the sum of (I) the product of (i) all items of income, less all items of deduction allocable to the Company's and the Guarantor's shareholders for federal income tax purposes for each such year as a result of the Company's and the Guarantor's S Corporation status, multiplied by (ii) the highest individual federal income tax rate for each taxable year, minus (II) all items of credit allocable to the Company's and the Guarantor's shareholders for federal income tax purposes for each year, and (y) the amount determined under clause 10.10(a) (iii) (A) hereof for federal alternative minimum tax purposes ("Permitted Federal Tax Distributions");
- (B) an amount equal to the sum, for all state and local income taxable years of the Company ending subsequent to the Issue Date of the greater of, for each such year (x) the sum of (I) the product of (i) all items of income, less all items of deduction allocable to the Company's shareholders for state and local income tax purposes for each such taxable year under the provisions of the relevant local revenue and taxation code (the "Local Code"), consistent with Subchapter S of the Code or any comparable term under the Local Code, multiplied by the highest individual income tax rate under the Local Code, minus (II) all items of credit allocable to the Company's and the Guarantor's shareholders for Local Code purposes for each taxable year and (y) the amount determined under clause 10.10(a)(iii)(A) hereof for alternative minimum tax purposes under the Local Code (together with Permitted Federal Tax Distributions, "Permitted Tax Distributions"); and
- (C) an amount equal to the balance of the Company's and the Guarantor's accumulated adjustments account (as defined in the Code) as of the date the Company or the Guarantor makes an initial public offering, if it should do so; provided that such amount does not exceed the net proceeds

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from any such initial public offering and is made within one month prior to or after such initial public offering.

No distributions shall be made pursuant to subparagraphs (A), (B) or (C) of clause (iv) above (1) unless and until the Company and/or the Guarantor has entered into a binding agreement with each shareholder requiring each

shareholder to refund to the Company and/or the Guarantor any amount distributed thereby under clause (iv) that is later found to be in excess of the amount permitted to the distributed thereunder and (2) if such a refund is in fact required, that all refunds required actually have been received by the Company.

Not later than the date of making any Restricted Payment, the Company and/or the Guarantor, as the case may be, shall deliver to the Trustee an Officers' Certificate stating that such Restricted Payment is permitted and setting forth the basis upon which the calculations required by the covenants contained in this Section 10.10 were computed, which calculations may be based upon the Company's and/or the Guarantor's latest available financial statements.

### SECTION 10.11. LIMITATION ON SALE OF ASSETS.

- (a) The Company and the Guarantor will not, and will not permit any respective Subsidiary thereof to, make any Asset Sales unless:
  - (i) the Company or the Guarantor (or their Subsidiaries, as the case may be) receives consideration at the time of such sale or other disposition at least equal to the fair market value thereof (as determined in good faith by the Company's or the Guarantor's Board of Directors, as the case may be, and evidenced by a resolution of such Board in the case of any Asset Sales or series of related Asset Sales); and
  - (ii) the Net Available Proceeds received by the Company or the Guarantor (or their respective Subsidiaries, as the case may be) from such Asset Sale are applied in accordance with paragraph (b) or (c) hereof.
- (b) The Company may, within three hundred sixty (360) days following the receipt of Net Available Proceeds from any Asset Sale, apply such Net Available Proceeds to: (i) the repayment of Indebtedness of the Company under the Bank Credit Facility or other Senior Indebtedness of the Company, or Senior Indebtedness of the Guarantor, provided that any such repayment shall result in a permanent reduction in any revolving credit or other commitment relating thereto equal to the principal amount so repaid; or (ii) make an investment in capital assets used in the Principal Business.
- (c) If, upon completion of the 360-day period, any portion of the Net Available Proceeds of any Asset Sale shall not have been applied by the Company as described in clauses 10.11(a)(i) or (ii) and such remaining Net Available Proceeds, together with any remaining net cash proceeds from any prior Asset Sale (such aggregate constituting "Excess Proceeds"), exceeds \$1,000,000, then the Company will be obligated to make an offer (the "Net Proceeds Offer") to purchase Notes having an aggregate principal amount equal to the Excess Proceeds (such purchase to be made on a pro rata basis if the amount available for such repurchase is less than the principal amount of the Notes tendered in such Net Proceeds Offer) at a purchase price of 100% of the principal amount thereof plus accrued interest, if any, to the date of repurchase (the "Net Proceeds Payment Date"). Upon the completion of Net Proceeds Offer, the amount of Excess Proceeds will be reset to zero.

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- (d) Notice of a Net Proceeds Offer to purchase the Notes will be made on behalf of the Company not less than twenty-five (25) Business Days nor more than sixty (60) Business Days before the Net Proceeds Payment Date. Notes tendered to the Company pursuant to a Net Proceeds Offer will cease to accrue interest after the Net Proceeds Payment Date. For purposes of this covenant, the term "Net Proceeds Offer Amount" means the principal of Outstanding Notes in an aggregate principal amount equal to any remaining Net Available Proceeds (rounded to the next lowest \$1,000). If the Net Proceeds Payment Date is on or after an interest payment Record Date and on or before the related Interest Payment Date, any accrued interest will be paid to the person in whose name a Note is registered at the close of business on such Record Date, and no additional interest will be payable to Holders who tender Notes pursuant to the Net Proceeds Offer, except to the extent that less than the entire principal amount tendered thereby is purchased by the Company. Any such Net Proceeds Offer shall comply with all applicable provisions of federal and state laws regulating such offers, including, but not limited to, Section 14(e) of the Exchange Act and Rule 14e-1 thereunder, and any provision of this Indenture which conflicts with such laws shall be deemed to be suspended by the provisions of such laws.
- (e) On the Net Proceeds Payment Date, the Company will (i) accept for payment Notes or portions thereof pursuant to the Net Proceeds Offer in an aggregate principal amount equal to the Net Proceeds Offer Amount or such lesser amount of Notes as has been tendered, (ii) deposit with the Paying Agent money sufficient to pay the purchase price of all Notes or portions thereof so tendered in an aggregate principal amount equal to the Net Proceeds Offer Amount or such lesser amount of Notes as has been tendered and (iii) deliver, or cause to be delivered to the Trustee, the Notes so accepted together with an Officers' Certificate identifying the Notes or portions thereof tendered to and accepted by the Company. If the aggregate principal amount of Notes tendered exceeds the Net Proceeds Offer Amount, the Trustee will select the Notes to be purchased (in integral multiples of \$1,000) pro rata or by lot based on the principal amount of Notes so tendered. The Paying Agent will promptly mail or deliver to Holders

so accepted payment in an amount equal to the purchase price, and the Company will execute and the Trustee will promptly authenticate and mail or make available for delivery to such Holders a new Note equal in principal amount to any unpurchased portion of the Notes surrendered. Any Notes not so accepted will be promptly mailed or delivered to the Holder thereof at the Company's expense. For purposes of this Section, the Trustee will act as the Paying Agent.

(f) During the period between any Asset Sale and the application of the Net Available Proceeds therefrom in accordance with this Section, all Net Available Proceeds shall be maintained by the Company in a segregated account and shall be invested in Permitted Financial Investments.

### SECTION 10.12. LIMITATION ON LIENS SECURING INDEBTEDNESS.

The Company and the Guarantor will not, and will not permit any Subsidiary thereof to, create, incur, assume or suffer to exist any Liens (other than Permitted Liens) upon any of their respective properties securing (i) any Indebtedness of the Company (other than Senior Indebtedness of the Company), unless the Notes are equally and ratably secured or (ii) any Indebtedness of the Guarantor (other than Senior Indebtedness of such Guarantor) unless the Guarantee is equally and ratably secured; provided, however, that if such Indebtedness is expressly subordinated to the Notes or the Guarantee, the Lien securing such Indebtedness will be subordinated and junior to the Lien securing the Notes or the Guarantee, with the same relative priority as such Subordinated Indebtedness of the Company or the Guarantor will have with respect to the Notes or the Guarantee, as the case may be, and provided further that the terms and conditions of any Lien securing the Notes shall be acceptable to the Trustee. The Trustee shall not be required to foreclose or realize on any Lien securing the Notes if in the judgment

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of the Trustee, to do so would expose the Trustee to liability for which the Trustee believes it would not be adequately indemnified.

#### SECTION 10.13. LIMITATION ON PAYMENT RESTRICTIONS AFFECTING SUBSIDIARIES.

The Company and the Guarantor shall not, and shall not permit any of their respective Subsidiaries to, directly or indirectly, create or otherwise cause or suffer to exist or become effective any consensual encumbrance or restriction on the ability of any Subsidiary to (i) pay dividends or make any other distributions on its Capital Stock, or any other interest or participation in or measured by its profits owned by the Company or the Guarantor or a Subsidiary of the Company or the Guarantor, (ii) pay any Indebtedness owed to the Company or the Guarantor or a Subsidiary of the Company or the Guarantor; (iii) make loans or advances to the Company or the Guarantor or a Subsidiary of the Company or the Guarantor, except for such loans or advances in the ordinary course of business and to the Company and to the Guarantor; or (iv) transfer any of its properties or assets to the Company or the Guarantor or a Subsidiary of the Company or the Guarantor (each, a "Payment Restriction"), except for (A) encumbrances or restrictions with respect to Senior Indebtedness in effect on the Issue Date; (B) consensual encumbrances or consensual restrictions binding upon any Person at the time such Person becomes a Subsidiary of the Company or the Guarantor (unless the agreement creating such consensual encumbrance or consensual restrictions was entered into in connection with, or in contemplation of, such entity becoming a Subsidiary); (C) customary provisions restricting subletting or assignment of any lease governing a leasehold interest of any Subsidiary; (D) customary restrictions in security agreements or mortgages securing Indebtedness of a Subsidiary to the extent such restrictions restrict the transfer of the property subject to such security agreements and mortgages; (E) customary restrictions in purchase money obligations for property acquired in the ordinary course of business restricting the transfer of the property acquired thereby; (F) consensual encumbrances or restrictions under any agreement that refinances or replaces any agreement described in clauses (A), (B), (C), (D) or (E) above, provided that the terms and conditions of any such restrictions are no less favorable to the holders of the Notes than those under the agreement so refinanced or replaced; and (G) customary non-assignment provisions in leases, purchase money financings and any encumbrance or restriction due to applicable law.

### SECTION 10.14. LIMITATION ON TRANSACTIONS WITH AFFILIATES.

The Company and the Guarantor will not, and will not permit any of their respective Subsidiaries to, directly or indirectly, (i) sell, lease, transfer or otherwise dispose of any of its property, assets or securities to, (ii) purchase or lease any property, assets or securities from, (iii) make any Investment in, or (iv) enter into or amend any contract or agreement with or for the benefit of, either (A) an Affiliate of any of them, (B) any Person or Persons who is a member of a group (as such term is used for purposes of Sections 13(d) and 14(d) of the Exchange Act, whether or not applicable) that, directly or indirectly, is the beneficial holder or the Guarantor of 5% or more of any class of equity securities of the Company, (C) any Person who is an Affiliate of any such holder, or (D) any officers, directors, or employees of any of the above (each case under (A), (B), (C) and (D), an "Affiliate Transaction"), unless such Affiliate Transaction is pursuant to an employee incentive program customary in

the industry, is a transaction involving the sale or transfer of a completed housing unit between the Company, the Guarantor and any of their respective Subsidiaries or a joint venture partnership in which the Company, the Guarantor or their respective Subsidiaries are a joint venture partner in a manner consistent with customary business practice of homebuilders located in Arizona, is "arm's length" or as a whole is on terms that are not less favorable to the Company or the Guarantor, as the case may be, than those that could have been obtained in a comparable transaction with a person that is not an Affiliate and is approved by a majority of the Directors, and with respect to Affiliate Transactions in one or a series of

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related transactions (to either party) in excess of \$250,000 per Affiliate Transaction, the Company will provide the Trustee with an Officers' Certificate addressed and delivered to the Trustee stating that such Affiliate Transaction has been approved by a majority of the Disinterested Directors and has been approved by a majority of the Disinterested Directors and is made in good faith, the terms of which are fair and reasonable to the Company or the Guarantor or such Subsidiary, as the case may be, or, with respect to Affiliate Transactions between the Company or the Guarantor and their respective Subsidiaries, to the Company or the Guarantor and are at least as favorable as the terms which could be obtained by the Company or such Subsidiary, as the case may be, or with respect to Affiliate Transactions between the Company or the Guarantor and their respective Subsidiaries by the Company or the Guarantor in a comparable transaction made on an arm's length basis with Persons who are not affiliated with the Company or the Guarantor or such Subsidiary and otherwise in compliance with this Indenture; provided, that with respect to any Affiliate Transaction with an aggregate value (to either party) in excess of \$1,000,000, the Company or the Guarantor, as the case may be, must, prior to the consummation thereof, obtain a written favorable opinion as to the fairness of such transaction to itself from a financial point of view from an independent investment banking firm; provided, further, that the Company will not purchase or sell land from or to an Affiliate except (a) as provided above, or (b) if the purchase or sale is between MI and MHC at the same price originally paid by the selling party, or (c) the sales price is based on fair market value supported by an independent MAI appraisal.

SECTION 10.15. LIMITATION ON FUTURE SENIOR SUBORDINATED INDEBTEDNESS.

The Company and the Guarantor and their respective Subsidiaries shall not incur any Indebtedness other than the Notes that is pari passu or subordinated in right of payment to any other Indebtedness of the Company unless such Indebtedness, by its terms, is subordinated to the Notes; provided, that if the Indebtedness is for the purpose of refinancing the Notes, the Company and the Guarantor and their respective Subsidiaries shall be permitted to incur Indebtedness that is pari passu in right of payment to the Notes. The Guarantor shall not incur any Indebtedness other than the Guarantee that is subordinated in right of payment to any other Indebtedness of the Guarantor unless such Indebtedness, by its terms, is pari passu or subordinated to the Guarantee. Provided, however, that the Company and the Guarantor and their respective Subsidiaries may issue up to \$20,000,000 additional Indebtedness that ranks pari passu with the Notes (provided that the Company and the Guarantor continues to be in compliance with all covenants hereof and all applicable ratios referenced herein upon such issuance applicable thereto) upon the occurrence of either of the following events: (a) after completion of an initial public offering of the Company of at least \$5,000,000; or (b) on or after October 15, 1998, whichever first occurs.

SECTION 10.16. CHANGE OF CONTROL.

(a) Within thirty (30) days following the occurrence of any Change of Control, the Company shall offer (a "Change of Control Offer") to purchase all outstanding Notes at a purchase price equal to 101% of the aggregate principal amount of the Notes, plus accrued and unpaid interest to the date of purchase. The Change of Control Offer shall be deemed to have commenced upon mailing of the notice described in the next succeeding paragraph and shall terminate twenty (20) Business Days after its commencement, unless a longer offering period is then required by law. Promptly after the termination of the Change of Control Offer (the "Change of Control Payment Date"), the Company shall purchase and mail or deliver payment for all Notes tendered in response to the Change of Control Offer. If the Change of Control Payment Date is on or after an interest payment record date and on or before the related interest payment date, any accrued interest will be paid to the Person in whose name a Note is registered at the close of business on such record date, and no additional interest will be payable to Holders who tender Notes pursuant to the Change of Control Offer.

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(b) Within thirty (30) days after any Change of Control, the Company (with notice to the Trustee), or the Trustee at the Company's request, will mail or cause to be mailed to all Holders on the date of the Change of Control a notice (the "Change of Control Notice") of the occurrence of such Change of Control and of the Holders' rights arising as a result thereof. The Change of Control Notice will contain all instructions and materials necessary to enable Holders to

tender their Notes to the Company. The Change of Control Notice, which shall govern the terms of the Change of Control Offer, shall state: (1) that the Change of Control Offer is being made pursuant to this Section ; (2) the purchase price and the Change of Control Payment Date; (3) that any Note not tendered will continue to accrue interest; (4) that any Note accepted for payment pursuant to the Change of Control Offer shall cease to accrue interest on the Change of Control Payment Date; (5) that Holders electing to have a Note purchased pursuant to any Change of Control Offer will be required to surrender the Note, with the form entitled "Option of Holder to Elect Purchase" on the reverse of the Note completed, to the Company, a depositary, if appointed by the Company, or a Paying Agent at the address specified in the notice prior to termination of the Change of Control Offer; (6) that Holders will be entitled to withdraw their election if the Company, depositary or Paying Agent, as the case may be, receives, not later than the expiration of the Change of Control Offer, or such longer period as may be required by law, a telegram, telex, facsimile transmission or letter setting forth the name of the Holder, the principal amount of the Note the Holder delivered for purchase and a statement that such Holder is withdrawing his election to have the Note purchased; and (7) that Holders whose Notes are purchased only in part will be issued Notes equal in principal amount to the unpurchased portion of the Notes surrendered.

- (c) On the Change of Control Payment Date, the Company shall, and with respect to clause (ii) below, the Company and/or the Guarantor shall, (i) accept for payment Notes or portions thereof tendered pursuant to the Change of Control Notice, (ii) if the Company appoints a depository or Paying Agent, deposit with such depository or Paying Agent money sufficient to pay the purchase price of all Notes or portions thereof so tendered and (iii) deliver to the Trustee the Notes so accepted together with an Officers' Certificate identifying the Notes or portions thereof tendered to and accepted by the Company. The depository, the Company or the Paying Agent, as the case may be, shall promptly mail to the Holder of Notes so accepted payment in an amount equal to the purchase price, and the Trustee shall promptly authenticate and mail to such Holders a new Note equal in principal amount to any unpurchased portion of the Note surrendered. For purposes of this Section, the Trustee shall act as the Paying Agent.
- (d) The Company, to the extent applicable and if required by law, will comply with Section 14 of the Exchange Act and the provisions of Regulation 14E and any other tender offer rules under the Exchange Act and any other federal and state securities laws, rules and regulations which may then be applicable to any offer by the Company to purchase the Notes at the option of the Holders upon a Change of Control.

## SECTION 10.17. MAINTENANCE OF CONSOLIDATED TANGIBLE NET WORTH

If the Company's and the Guarantor's Consolidated Tangible Net Worth at the end of each of any two consecutive fiscal quarters (the last day of the second such fiscal quarter being referred to as a "Deficiency Date") is less than \$1,500,000 (the "Minimum Consolidated Net Worth"), then the Company shall, no later than sixty (60) days after a Deficiency Date (or one hundred twenty (120) days if a Deficiency Date is also the end of the Company's fiscal year), offer to purchase (a "Net Worth Offer") Notes in a principal amount equal to 10% of the principal amount of Notes originally issued under this Indenture (or such lesser amount as may be outstanding at the time the Net Worth Offer is made) (the "Net Worth Offer Amount") at a purchase price equal to 100% of the aggregate principal amount of such

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Notes, plus accrued and unpaid interest to the purchase date (the "Net Worth Purchase Price"). The Net Worth Offer shall remain open for a period of twenty (20) Business Days following its commencement and no longer, unless a longer period is required by law (the "Net Worth Offer Period"). Three (3) business days after the termination of the Net Worth Offer Period (the "Net Worth Payment Date"), the Company shall purchase and the Paying Agent shall mail or deliver payment for the Net Worth Offer Amount of Notes tendered, pro rated over such tendered Notes to the nearest \$1,000 principal amount, or, if less than the Net Worth Offer Amount has been tendered, all Notes tendered in response to the Net Worth Offer. In no event shall the Company's failure to meet the Minimum Consolidated Tangible Net Worth at the end of any fiscal quarter require the making of more than one Net Worth Offer. The principal amount of Notes to be purchased pursuant to a Net Worth Offer may be reduced by the principal amount of Notes acquired by the Company subsequent to the Deficiency Date and surrendered to the Trustee for cancellation through purchase or redemption (other than pursuant to a Change of Control Offer).

Notice of a Net Worth Offer shall be mailed by the Company to all Holders at their last registered address upon the commencement of the Net Worth Offer. The Net Worth Offer shall remain open from the time of mailing until three Business Days before the Net Worth Payment Date. The notice shall contain all instructions and material necessary to enable such Holders to tender Notes pursuant to a Net Worth Offer. The notice, which (to the extent consistent with this Indenture) shall govern the terms of a Net Worth Offer, shall state: (1) that the Net Worth is being made pursuant to this Section 10.17; (2) the Net Worth Offer Amount, the Net Worth Purchase Price (including the amount of accrued and unpaid interest) and the Net Worth Payment Date; (3) that any Note

not tendered or accepted for payment and for which payment is made pursuant to the Net Worth Purchase Offer shall cease to accrue interest on and after the Net Worth Payment Date; (5) that Holders electing to have a Note purchased pursuant to a Net Worth Purchase Offer will be required to surrender the Security, with the form entitled "Option of Holder to Elect Purchase" on the reverse of the Security completed, to the Paying Agent (which may not for purposes of this Section 10.17, notwithstanding anything in this Indenture to the contrary, be the Company or any Affiliate of the Company) at the address specified in the notice on or before the Net Worth Purchase Date; (6) that Holders will be entitled to withdraw their election if the Paying Agent receives, not later than three Business Days prior to the Net Worth Purchase Date, a telegram, telex, facsimile transmission or letter setting forth the name of the Holder, the principal amount of the Notes the Holder delivered for purchase and a statement that such Holder is withdrawing his election to have the Note purchased; (7) that if Notes in a principal amount in excess of the Net Worth Offer Amount are tendered pursuant to the Net Worth Purchase Offer, the Company shall purchase Notes on a pro rata basis (with such adjustments as may be deemed appropriate by the Company so that only Notes in denominations of \$1,000 or integral multiples of \$1,000 shall be acquired); and (8) that Holders whose Notes were purchased only in part will be issued new Notes of the same series equal in principal amount to the unpurchased portion of the Notes surrendered.

Any such Net Worth Purchase Offer shall comply with all applicable provisions of federal and state laws regulating such offers, including but not limited to Section 14(e) of the Exchange Act and Rule 14e-1 thereunder, and any provisions of this Indenture which conflict with such laws shall be deemed to be superseded by the provisions of such laws.

No later than the Net Worth Payment Date, the Company (and/or the Guarantor with respect to (ii)) shall (i) accept for payment Notes or portions thereof tendered pursuant to the Net Worth Purchase Offer (on a pro rata basis if required pursuant to clause (7) above), (ii) deposit with the Paying Agent U.S. legal tender sufficient to pay the purchase price of all Notes or portions thereof so accepted together with the Officers' Certificate stating the Notes or portions thereof accepted for payment by the Company.

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The Company shall execute and Trustee shall promptly authenticate and mail or deliver to such Holders a new Note equal in principal amount to any unpurchased portion of the Note surrendered. Any Notes not so accepted shall be mailed promptly or delivered by the Paying Agent to the Holder thereof. The Company will notify the Holders of the results of the Net Worth Purchase Offer promptly after the Net Worth Payment Date.

In addition to the foregoing provisions, in the event that the Company's and the Guarantor's Consolidated Tangible Net Worth at the end of each of two consecutive fiscal quarters is less than \$2,000,000, the annual rate of interest on the Notes shall be increased by one percent (1%) from the annual rate of interest the Notes then bear, which adjusted rate of interest shall remain in effect from the Deficiency Date until the end of the fiscal year in which the Company's and the Guarantor's Consolidated Tangible Net Worth is equal to or exceeds \$2,000,000. In the event that the Company's and the Guarantor's Consolidated Tangible Net Worth at the end of each of two consecutive fiscal quarters is less than the Minimum Consolidated Net Worth, the annual rate of interest on the Notes shall be increased by four percent (4%) from the annual rate of interest the Notes then bear unless the annual interest rate has already been and remains increased by one percent (1%) in accordance with the immediately preceding sentence, in which case the annual rate of interest shall be increased by three percent (3%) from the annual rate of interest the Notes then bear, such adjusted rate of interest in either situation remaining in effect from the Deficiency Date until the end of the fiscal year in which the Company's and the Guarantor's Consolidated Tangible Net Worth exceeds the Minimum Consolidated Net Worth.

# SECTION 10.18 ELECTION OF OUTSIDE DIRECTORS.

No later than one hundred and eighty (180) days subsequent to the Issue Date ("Election Period"), the Company and the Guarantor shall use their best efforts to elect to each of their respective Boards of Directors two (2) additional Persons who are not employees of the Company or the Guarantor, any Subsidiaries of either the Company or the Guarantor or any Affiliate of the Company, the Guarantor or any Subsidiary thereof ("Outside Directors"). Such Outside Directors shall serve until the next annual meetings of the stockholders of the Company and the Guarantor held subsequent to their election or until their successors have been duly elected and qualified. In the event that the Company and the Guarantor have not elected two Outside Directors at the expiration of the Election Period set forth above, the annual interest rate on the Notes shall be increased by one and one-half percent (1.5%) from the annual rate of interest the Notes then bear, which adjusted rate of interest shall remain in effect from the first day subsequent to the Election Period until the date that both the Company and the Guarantor have elected two (2) Outside Directors to their respective Boards of Directors; provided, however, in the event that both the Company and the Guarantor have not elected two (2) Outside Directors upon the expiration of thirty (30) days after the expiration of the

Election Period, the adjusted annual rate of interest on the Notes shall be increased an additional one tenth of one percent (.1%), which adjusted annual interest rate shall be further increased an additional one tenth of one percent (.1%) for each additional thirty (30) days that both the Company and the Guarantor have not elected two (2) Outside Directors to their respective Boards of Directors.

## -59-ARTICLE 11

#### Subordination of Notes

### SECTION 11.1. NOTES SUBORDINATED TO SENIOR INDEBTEDNESS.

The Company, for itself and its successors, and each Holder, by its acceptance of Notes, agrees that the payment of the principal of and interest on the Notes is subordinated, to the extent and in the manner provided in this Article, to the prior payment in full of all Senior Indebtedness of the Company (hereinafter in this Article referred to as "Senior Indebtedness").

This Article shall constitute a continuing offer of all Persons who, in reliance upon such provisions, become holders of, or continue to hold, Senior Indebtedness, and such provisions are made for the benefit of the holders of Senior Indebtedness, and such holders are made obligees hereunder and any one or more of them may enforce such provisions.

## SECTION 11.2. NO PAYMENT ON NOTES IN CERTAIN CIRCUMSTANCES.

Upon the Maturity of any Senior Indebtedness by lapse of time, acceleration or otherwise, unless and until all principal thereof, premium, if any, interest thereon and other amounts due thereon shall first be paid in full, no payment shall be made by or on behalf of the Company with respect to the principal of, premium, if any, or interest on the Notes.

Upon the maturity of any Senior Indebtedness of the Company by lapse of time, acceleration or otherwise, unless and until all principal thereof, premium, if any, and interest thereon and other amounts due thereon shall first be paid in full, no payment shall be made by or on behalf of the Company with respect to the principal of, premium, if any, or interest on the Notes. Upon the happening of any default in the payment of any principal of or interest on or other amounts due on any Senior Indebtedness of the Company ("Payment Default"), then, unless and until such default shall have been cured or waived or have ceased to exist, no payment shall be made by or on behalf of the Company with respect to the principal of premium, if any, or interest on the Notes. Upon the happening of any default or event of default (other than a Payment Default) (including any event which with the giving of notice or the lapse of time or both would become an event of default and including any default or event of default which would result upon any payment with respect to the Notes) with respect to any Senior Indebtedness of the Company, as such default or event of default is defined therein or in the instrument or agreement or other document under which it is outstanding, then upon written notice thereof given to the Company and the Trustee which specifies the particular provision of the Indenture by a holder or holders of any Senior Indebtedness of the Company or their Representative ("Payment Notice") and for the period of 179 days following the delivery of such Payment Notice ("Payment Blockage Period") unless and until such event of default has been cured or waived or has ceased to exist or the Trustee receives notice from the holder or holders of the relevant Senior Indebtedness (or a representative) terminating the payment blockage period during the Payment Blockage Period, then (i) no payment of or with respect to the principal of or interest on the Notes (including any payment or distribution that may be payable or deliverable to holders of the Notes by reason of the payment of any other debt of the Company subordinated to the payment of the Notes) shall be made directly or indirectly by or on behalf of the Company and (ii) no direct or indirect payment shall be made by or on behalf of the Company with respect to any repurchase, redemption or other retirement of any of the Notes for cash or property or otherwise. At the expiration of such Payment Blockage Period, the Company shall, subject to the existence of certain conditions,

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promptly pay to the Trustee all sums due and not paid during such Payment Blockage Period as a result thereof. Only one such Blockage Period may be commenced within any 360 consecutive days. For purposes of such provision, no event of default which existed or was continuing, on the date such Payment Blockage Period commenced shall be or be made the basis for the commencement of any subsequent Payment Blockage Period by the holder or holders of such Senior Indebtedness (or a representative of such holder or holders) unless such event of default is cured or waived or has ceased to exist for a period of not less than 90 consecutive days.

In furtherance of the provisions of the first Section of this Article, in the event that, notwithstanding the foregoing provisions of this Section, any payment with respect to the principal of or interest on the Notes shall be made

by or on behalf of the Company, and received by the Trustee, by any Holder or by any Paying Agent (or, if the Company is acting as its own Paying Agent, money for any such payment shall be segregated and held in trust), at a time when such payment was prohibited by the provisions of this Section, then, unless and until such payment is no longer prohibited by this Section, such payment (subject to the provisions of Sections 11.6 and 11.7) shall be received and held in trust by the Trustee or such Holder or Paying Agent for the benefit of and shall be immediately paid over to the holders of Senior Indebtedness or their Representative, ratably according to the aggregate amounts remaining unpaid on account of the principal of and interest on the Senior Indebtedness held or represented by each, for application to the payment of all Senior Indebtedness in accordance with its terms, after giving effect to any concurrent payment or distribution to or for the benefit of the holders of Senior Indebtedness.

The provisions of this Section shall not modify or limit in any way the application of the following Section.

The Company shall give prompt written notice to the Trustee of any default in the payment of any Senior Indebtedness or any acceleration under any Senior Indebtedness or under any agreement pursuant to which Senior Indebtedness may have been issued. Without limiting the effect of Section 11.6 hereof, failure to give such notice shall not affect the subordination of the Notes to the Senior Indebtedness or the application of the other provisions provided in this Article.

SECTION 11.3. NOTES SUBORDINATED TO PRIOR PAYMENT OF ALL SENIOR INDEBTEDNESS ON DISSOLUTION, LIQUIDATION OR REORGANIZATION OF THE COMPANY.

In the event of any Insolvency or Liquidation Proceeding with respect to the Company, all amounts payable in respect of any Senior Indebtedness shall first be paid in full before the Holders are entitled to receive any direct or indirect payment or distribution of any cash, property or securities on account of principal of or interest on the Notes or any other payment with respect to the Notes.

The holders of Senior Indebtedness shall be entitled to receive directly, for application to the payment of Senior Indebtedness (to the extent necessary to pay in full all Senior Indebtedness, whether or not due, including specifically, without limitation, all Post-Commencement Interest, whether or not allowed as a claim in such Insolvency or Liquidation Proceeding, after giving effect to any substantially concurrent payment or distribution to the holders of Senior Indebtedness on account of Senior Indebtedness), any payment or distribution of any kind or character, whether in cash, property or securities, including any payment or distribution which may be payable or deliverable by reason of the payment of any other Indebtedness of the Company being subordinated to the payment of the Notes which may be payable or deliverable in respect of the Notes in any such Insolvency or Liquidation Proceeding.

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In the event that, notwithstanding the foregoing provisions of this Section, the Trustee or any Paying Agent or the Holder of any Note shall have received any payment from or distribution of assets of the Company or the estate created by the commencement of any such Insolvency or Liquidation Proceeding, of any kind or character in respect of the Notes, whether in cash, property or securities, including any payment or distribution which may be payable or deliverable by reasons of the payment of any other Indebtedness of the Company being subordinated to the payment of the Notes, before all Senior Indebtedness (whether or not due including specifically, without limitation, all Post-Commencement Interest, whether or not allowed as a claim in such Insolvency or Liquidation Proceeding) is paid in full, then and in such event such payment or distribution shall be received and held in trust by the Trustee, any such Paying Agent or Holder for and shall be paid over to the holders of Senior Indebtedness (to the extent necessary to pay in full all such Senior Indebtedness, whether or not due, including specifically, without limitation, all Post-Commencement Interest thereon, whether or not allowed as a claim in such Insolvency or Liquidation Proceeding), after giving effect to any substantially concurrent payment or distribution to the holders of Senior Indebtedness on account of Senior Indebtedness, for application to the payment in full of such Senior Indebtedness.

The Company shall give prompt written notice to the Trustee of any Insolvency or Liquidation Proceeding with respect to it.

SECTION 11.4. HOLDERS TO BE SUBROGATED TO RIGHTS OF HOLDERS OF SENIOR INDERTEDNESS.

After all amounts payable under or in respect of Senior Indebtedness (whether or not due) are paid in full, the Holders shall be subrogated (without any duty on the part of the holders of Senior Indebtedness to warrant, create, effectuate, preserve or protect such subrogation), to the extent of the payments or distributions made to the holders of Senior Indebtedness pursuant to the provisions of this Article (equally and ratably with the holders of all other Indebtedness of the Company which by its express terms is subordinate and

subject in right of payment to Senior Indebtedness to substantially the same extent as the Notes are so subordinate and subject in right of payment and which is entitled to like rights and subrogation), to the rights of the holders of Senior Indebtedness to receive payments and distributions of cash, property and securities applicable to the Senior Indebtedness, until the principal of and interest on the Notes shall be paid in full. For the purpose of such subrogation no such payments or distributions to the holders of Senior Indebtedness by or on behalf of the Company, or by or on behalf of the Holders by virtue of this Article, which otherwise would have been made to the Holders shall, as between the Company and the Holders, be deemed to be payment by the Company to or on account of the Senior Indebtedness, it being understood that the provisions of this Article are and are intended solely for the purpose of defining the relative rights of the Holders, on the one hand, and the holders of Senior Indebtedness, on the other hand.

## SECTION 11.5. OBLIGATIONS OF THE COMPANY UNCONDITIONAL.

Nothing contained in this Article or elsewhere in this Indenture or in any Note is intended to or shall impair, by and among the Company, the Guarantor and any Subsidiary Guarantor and the Holders, the obligations of the Company and the Guarantor and any Subsidiary Guarantor, which are absolute and unconditional, to pay to the Holders the principal of and interest on the Notes as and when the same shall become due and payable in accordance with their terms, or is intended to or shall affect the relative rights of the Holders and creditors of the Company, other than the holders of the Senior Indebtedness, nor shall anything herein or therein prevent the Trustee or any Holder from exercising all remedies otherwise permitted by applicable law upon default under this Indenture, subject to the rights, if any, under this Article, of the holders of Senior Indebtedness in respect of cash, property or securities of the Company

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received upon the exercise of any such remedy. Upon any distribution of assets of the Company referred to in this Article, the Trustee, subject to the provisions of Section 6.1, and the Holders shall be entitled to rely upon any order or decree made by any court of competent jurisdiction in which such Insolvency or Liquidation Proceeding is pending, or a certificate of the liquidating trustee or agent or other Person making any distribution to the Trustee or to the Holders for the purpose of ascertaining the Persons entitled to participate in such distribution, the holders of the Senior Indebtedness and other indebtedness of the Company, the amount thereof or payable thereon, the amount or amounts paid or distributed thereon and all other facts pertinent thereto or to this Article.

## SECTION 11.6. TRUSTEE ENTITLED TO ASSUME PAYMENTS NOT PROHIBITED IN ABSENCE OF NOTICE.

The Trustee or any Paying Agent (other than the Company) shall not at any time be charged with knowledge of the existence of any facts which would prohibit the making of any payment to or by the Trustee or such Paying Agent unless and until the Trustee or any Paying Agent shall have received written notice thereof from the Company or from one or more holders of Senior Indebtedness or from any Representative therefor and, prior to the receipt of any such written notice, the Trustee, subject to the provisions of Section 6.1, shall be entitled in all respects conclusively to assume that no such fact exists. Nothing in this Section is intended to or shall relieve any Holder from the obligations imposed under Sections 11.2 and 11.3 with respect to money or other distributions received in violation of the provisions thereof.

## SECTION 11.7. APPLICATION BY TRUSTEE OF ASSETS DEPOSITED WITH IT.

All money and U.S. Government Obligations deposited in trust with the Trustee pursuant to and in accordance with Section 4.1 shall be for the sole benefit of the Holders and shall not be subject to this Article. Otherwise, any deposit of assets by the Company with the Trustee or any Paying Agent (whether or not in trust) for the payment of principal of or interest on any Notes shall be subject to the provisions of this Article provided that, if prior to the second Business Day preceding the date on which by the terms of this Indenture any such assets may become distributable for any purpose (including without limitation, the payment of either principal of or interest on any Note) the Trustee or such Paying Agent shall not have received with respect to such assets the written notice provided for in Section 11.6, then the Trustee or such Paying Agent shall have full power and authority to receive such assets and to apply the same to the purpose for which they were received, and shall not be affected by any notice to the contrary which may be received by it on or after such date. The preceding sentence shall be construed solely for the benefit of the Trustee and each Paying Agent and shall not otherwise affect the rights of holders of Senior Indebtedness.

# SECTION 11.8. SUBORDINATION RIGHTS NOT IMPAIRED BY ACTS OR OMISSIONS OF THE COMPANY OR HOLDERS OF SENIOR INDEBTEDNESS.

No right of any present or future holder of any Senior Indebtedness to enforce the subordination provisions in this Article shall at any time in any way be prejudiced or impaired by any act or failure to act on the part of the

Company or by any act or failure to act by any such holder, or by any noncompliance by the Company with the terms of this Indenture, regardless of any knowledge thereof which any such holder may have or be otherwise charged with. The holders of Senior Indebtedness may extend, renew, modify or amend the terms of the Senior Indebtedness or any security therefor and release, sell or exchange such security and otherwise deal freely with the Company, all without affecting the liabilities and obligations of the parties to this Indenture or the Holders.

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SECTION 11.9. HOLDERS AUTHORIZE TRUSTEE TO EFFECTUATE SUBORDINATION OF NOTES.

Each Holder of Notes by his acceptance thereof (i) authorizes and expressly directs the Trustee on his behalf to take such action as may be necessary or appropriate to effectuate the subordination provided in this Article and to protect the rights of the Holders pursuant to this Indenture, and (ii) appoints the Trustee his attorney-in-fact for such purpose, including in the event of any Insolvency or Liquidation Proceeding with respect to the Company, the timely filing of a claim for the unpaid balance of his Notes in the form required in said proceeding and the causing of such claim to be approved. If the Trustee shall not file a proper claim or proof of debt in the form required in such proceeding prior to 30 days before the expiration of the time to file such claim or claims, then the holders of the Senior Indebtedness or their Representative shall have the right to file an appropriate claim for and on behalf of the Holders. Nothing herein contained shall be deemed to authorize the Trustee or any holder of Senior Indebtedness or their Representative to authorize or consent to or accept or adopt on behalf of any Holder any plan of reorganization, arrangement, adjustment or composition affecting the Notes or the rights of any Holder, or to authorize the Trustee or any holder of Senior Indebtedness or their Representative to vote in respect of the claim of any Holder in any such proceeding.

SECTION 11.10. RIGHT OF TRUSTEE TO HOLD SENIOR INDEBTEDNESS.

The Trustee shall be entitled to all of the rights set forth in this Article in respect of any Senior Indebtedness at any time held by it to the same extent as any other holder of Senior Indebtedness, and nothing in this Indenture shall be construed to deprive the Trustee of any of its rights as such holder.

SECTION 11.11. ARTICLE 11 NOT TO PREVENT EVENTS OF DEFAULT.

The failure to make a payment of principal of or interest on the Notes by reason of any provision of this Article shall not be construed as preventing the occurrence of a Default or an Event of Default.

SECTION 11.12. PAYMENT.

A payment with respect to a Note or with respect to principal of or interest on a Note shall include, without limitation, payment of principal of (and premium, if any) and interest on any Note, any depositing of funds under Article 4, any payment on account of any mandatory or optional repurchase or redemption of any Note (including payments pursuant to Section 10.11, Section 10.16 or Section 10.17) and any payment or recovery on any claim (whether for rescission or damages and whether based on contract, tort, duty imposed by law, or any other theory of liability) relating to or arising out of the offer, sale or purchase of any Note, provided that any such payment, deposit, other payment or recovery (i) not prohibited pursuant to this Article at the time actually made shall not be subject to any recovery by any holder of Senior Indebtedness or Representative therefor or other Person pursuant to this Article at any time thereafter and (ii) made by or from any person other than the Company shall not be subject to any recovery by any holder of Senior Indebtedness or Representative therefor or other Person pursuant to this Article at any time thereafter except to the extent such Person recovers any such amount paid from the Company, whether pursuant to rights of indemnity, rescission or otherwise.

> -64-ARTICLE 12

## Redemption of Notes

SECTION 12.1. RIGHT OF REDEMPTION AND REDEMPTION PRICES.

- (a) The Notes may be redeemed in the manner, on the dates and at the redemption prices specified in this Section .
- (b) The Notes may be redeemed at the option of the Company, in whole or in part (in any integral multiple of \$1,000), at any time on or after October 15, 1998, upon notice as set forth in Section 12.2, at the following redemption prices (expressed as percentages of the principal amount), together with accrued and unpaid interest to and including the date fixed for redemption, if redeemed during the 12-month period beginning October 15 of the following years:

Years	Redemption Price
1998	106.500%
1999	103.250%
2000 and thereafter	100.0%

(c) In addition, the Notes may be redeemed at the option of the Company upon completion by the Company of an initial public offering in excess of \$10.0 million at a purchase price equal to 100% of the principal amount to be redeemed, plus the interest rate the Notes then bear, together with accrued and unpaid interest to and including the dated fixed for redemption upon notice as set forth in Section 12.2; provided, however, the Company cannot redeem Notes aggregating more than 25% of the outstanding principal balance of the Notes pursuant to the provisions hereof.

## SECTION 12.2. NOTICE OF REDEMPTION; PARTIAL REDEMPTION.

In case the Company shall desire to exercise such right to redeem all, or, as the case may be, any part of the Notes in accordance with the foregoing rights, it shall fix a date for redemption and shall mail or cause to be mailed a notice of such redemption at least thirty (30) and not more than sixty (60) days prior to the date fixed for redemption to the Holders of Notes to be redeemed as a whole or in part at their last addresses as the same appear on the books of transfer agent. Such mailing shall be by first class mail. Notice, if mailed in the manner herein provided, shall be conclusively presumed to have been duly given, whether or not the Holder receives such notice. In any case, failure to give such notice by mail or any defect in the notice to the Holder of any Note selected for redemption in whole or in part shall not affect the validity of the proceeding for the redemption of any other Note or portion thereof.

Each such notice of redemption shall specify the date fixed for redemption and the redemption price at which Notes are to be redeemed, and shall state that payment of the redemption price of the Notes to be redeemed, together with accrued interest to the date fixed for redemption, will be made at the office or agency to be maintained by the Company in accordance with this Indenture (or, if desired by the Company, at the Corporate Trust Office of the Trustee), upon presentation and surrender of such Notes and that from and after such date interest thereon will cease to accrue. If less than all the Notes are to be redeemed, the notice shall specify the particular Notes to be redeemed in whole or in part. In case any Note is to be redeemed in part only, the notice shall state the portion of the principal amount

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thereof to be redeemed, and that on and after the redemption date, upon surrender of any such Note, a new Note or Notes in principal amount equal to the unredeemed portion of such Note will be issued.

The Trustee, upon the written request of the Company delivered to the Trustee at least 15 days prior to the last permissible date on which notice of redemption must be given (or such shorter period as shall be acceptable to the Trustee) shall, for and on behalf of and in the name of the Company, give notice of the redemption of Notes as hereinabove provided (whether or not the Trustee shall hold at the time of the giving of such notice sufficient cash to effect such redemption).

If less than all the Notes are to be redeemed, the Company shall give to the Trustee at least 60 days' notice (or such shorter notice as may be acceptable to the Trustee) in advance of the redemption date as to the aggregate principal amount of Notes to be redeemed, and the Trustee shall select by lot, or in such other manner as, in its discretion, it shall deem appropriate and fair, the Notes or portions thereof to be redeemed. In making such selection, the Trustee may provide for selection of Notes of denominations of less than \$1,000 only as a whole.

## SECTION 12.3. PAYMENT OF NOTES CALLED FOR REDEMPTION.

If the giving of notice of redemption shall have been completed as above provided, the Notes or portions of Notes specified in such notice shall become due and payable on the date and at the place stated in such notice at the applicable redemption price, together with interest accrued to the date fixed for redemption, and on and after such date of redemption (unless the Company shall make default in the payment of such Notes at the redemption price, together with interest accrued thereon to the date fixed for redemption) interest on the Notes or portions of Notes so called for redemption shall cease to accrue, and such Notes and portions of Notes shall be deemed not to be outstanding hereunder and shall not be entitled to any benefit under this Indenture except to receive payment of the redemption price, together with accrued interest to the date fixed for redemption. On presentation and surrender of such Notes at said place of payment in said notice specified, such Notes or specified portions thereof shall be paid and redeemed by the Company at the applicable redemption price, together with interest accrued thereon to the date fixed for redemption.

Upon presentation of any Note which is redeemed in part only, the Company shall execute and the Trustee shall authenticate and deliver to the holder thereof, at the expense of the Company, a new Note or Notes of authorized denominations in principal amount equal to the unredeemed portion of the Note so presented.

SECTION 12.4. REDEMPTION MONEYS TO BE DEPOSITED WITH TRUSTEE OR PAYING AGENTS.

At least one Business Day prior to the date fixed for the redemption of any Notes as hereinbefore provided in this Article, the Company and/or the Guarantor or any Subsidiary Guarantor shall deposit in trust with the Trustee, or at its option with any Paying Agent, cash sufficient to redeem the Notes to be redeemed on such date, at the redemption price, together with interest accrued to the date fixed for redemption.

-66-ARTICLE 13

Guarantee

SECTION 13.1. UNCONDITIONAL GUARANTEE.

Each Subsidiary Guarantor and the Guarantor hereby, jointly and severally, unconditionally guarantees (such guarantee to be referred as the "Guarantee") to each Holder and to the Trustee, irrespective of the validity and enforceability of this Indenture, the Notes or the obligations of the Company, the Guarantor or Subsidiary Guarantor, if any, under this Indenture, the due and punctual payment of the principal of, premium, if any, and interest on the Notes and all other amounts due and payable under this Indenture and the Notes by the Company whether at maturity, by acceleration, redemption, repurchase or otherwise, including, without limitation, interest on the overdue principal of, premium, if any, and interest on the Notes, to the extent lawful, all in accordance with the terms hereof and thereof; subject, however, to the limitations set forth in Section 13.4.

Failing payment when due of any amount so guaranteed for whatever reason, the Guarantor will be obligated to pay the same immediately. Each Subsidiary Guarantor and the Guarantor hereby agrees that its obligations hereunder shall be unconditional, irrespective of the validity, regularity or enforceability of the Notes or this Indenture, the absence of any action to enforce the same, any waiver or consent by any Holder of the Notes with respect to any provisions hereof or thereof, the recovery of any judgment against the Company, any action to enforce the same or any other circumstance which might otherwise constitute a legal or equitable discharge or defense of a guarantor. Each Subsidiary Guarantor and the Guarantor hereby waives diligence, presentment, demand of payment, filing of claims with a court in the event of insolvency or bankruptcy of the Company, any right to require a proceeding first against the Company, protest, notice and all demands whatsoever and covenants that this Guarantee will not be discharged except by complete performance of the obligations contained in the Notes, this Indenture and in this Guarantee. If any Holder or the Trustee is required by any court or otherwise to return to the Company, any Subsidiary Guarantor and the Guarantor, or any custodian, trustee, liquidator or other similar official acting in relation to the Company or any Subsidiary Guarantor and the Guarantor, any amount paid by the Company or any Subsidiary Guarantor and the Guarantor to the Trustee or such Holder, this Guarantee, to the extent theretofore discharged, shall be reinstated in full force and effect. Each Subsidiary Guarantor and the Guarantor agrees it shall not be entitled to any right of subrogation in relation to the Holders in respect of any obligations guaranteed hereby until payment in full of all obligations guaranteed hereby. Each Subsidiary Guarantor and the Guarantor further agrees that, as between each Subsidiary Guarantor and the Guarantor, on the one hand, and the Holders and the Trustee, on the other hand, (x) the maturity of the obligations quaranteed hereby may be accelerated as provided in Article 5 for the purposes of this Guarantee, notwithstanding any stay, injunction or other prohibition preventing such acceleration in respect of the obligations guaranteed hereby, and (y) in the event of any acceleration of such obligations as provided in Article 5, such obligations (whether or not due and payable) shall forthwith become due and payable by each Subsidiary Guarantor and the Guarantor for the purpose of this Guarantee.

Failing payment of the Guarantee, for whatever reason, the Company will be obligated to pay, or to perform, or cause the performance of, the same immediately. The Company hereby agrees that its obligation on the Notes shall be full, unconditional and absolute, irrespective of the validity, regularity or enforceability of the Notes, the Guarantee or this Indenture, the absence of any action to enforce the same, any waiver or consent by any Holder of the Notes with respect to any provisions hereof or thereof,

The Guarantee of each Subsidiary Guarantor and the Guarantor and the obligations of the Company herein shall be, in the manner and to the extent set forth in Article 14, subordinated in right of payment to the prior payment when due of the principal of, premium, if any, and accrued and unpaid interest on all existing and future Senior Indebtedness of any Subsidiary Guarantor and the Guarantor and of the Company, as the case may be, and senior to the right of payment of principal of, premium, if any, and accrued and unpaid interest on all existing and future Subordinated Indebtedness of any Subsidiary Guarantor and the Guarantor and of the Company, as the case may be.

## SECTION 13.2. GUARANTOR MAY CONSOLIDATE, ETC., ON CERTAIN TERMS.

- (a) Except as set forth in Articles 4 and 5, nothing contained in this Indenture or in any of the Notes shall prevent any consolidation or merger of any Guarantor with or into the Company or any other Guarantor or shall prevent any sale or conveyance of all or substantially all of its assets, to the Company or any other Guarantor.
- (b) The Company may not sell the Capital Stock of a Subsidiary Guarantor, or the Guarantor and a Subsidiary Guarantor or the Guarantor may not consolidate with or merge into or sell all or substantially all of its assets (in a single transaction or series of related transactions) to any Person other than the Company or a Subsidiary Guarantor (whether or not affiliated with the Company or the Guarantor), unless (i) with respect to a consolidation or merger of such Subsidiary Guarantor or the Guarantor, either (A)(1) the surviving corporation is a Subsidiary of the Company or, as a result of the transaction, becomes a Subsidiary of the Company, (2) immediately after giving effect to such transaction on a pro forma basis, the Consolidated Tangible Net Worth of the surviving entity is equal to or greater than the Consolidated Tangible Net Worth of the Guarantor or the Subsidiary Guarantor, as the case may be, immediately before such transaction, (3) immediately after giving effect to such transaction on a pro forma basis, the Company would be able to incur at least \$1.00 of additional Indebtedness under the test described in Section 10.9(a), (4) if the surviving corporation is not the Guarantor or the Subsidiary Guarantor, the surviving corporation agrees to assume such Guarantor's or Subsidiary Guarantor's Guarantee and all its obligations pursuant to this Indenture, and (5) such transaction does not (x) violate any covenant in Sections 10.1 to 10.17 or (y) result in a Default or an Event of Default immediately thereafter that is continuing or (B)(1) such transaction is made in accordance with the covenant in Section 10.11 and (2) such transaction does not (x) violate any provision of Sections 8.1 to 8.3 or any other covenant in Sections 10.1 to 10.17 or (y) result in a Default or Event of Default immediately thereafter that is continuing and (ii) with respect to the sale of the Capital Stock or all or substantially all of the assets of such Guarantor or Subsidiary Guarantor, (A) such transaction is made in accordance with the covenant in Section 10.11 and (B) such transaction does not (x) violate any provision of Sections 8.1 to 8.3 or any covenants under the Indenture or (y) result in a Default or Event of Default immediately thereafter that is continuing. In the case of any such consolidation, merger, sale or conveyance involving the assumption by the successor corporation of a Guarantor's or Subsidiary Guarantor's obligations under the Indenture, such successor shall assume such obligations by supplemental indenture executed and delivered to the Trustee and satisfactory in form to the Trustee and shall assume the due and punctual performance of all the covenants and conditions of this Indenture to be performed by the Guarantor or the Subsidiary Guarantor. Upon execution and delivery of such supplemental indenture, such successor corporation shall succeed to and be substituted for the Guarantor or the Subsidiary Guarantor with the same effect as if it had been named herein as a Guarantor or a Subsidiary Guarantor. The Guarantor or

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Subsidiary Guarantor shall deliver to the Trustee an Officer's Certificate and an Opinion of Counsel, each stating that such merger, consolidation, sale or transfer and such supplemental indenture comply with this Section 13.2 and all conditions precedent herein provided relative to such transaction have been complied with.

## SECTION 13.3. RELEASE OF THE GUARANTOR OR A SUBSIDIARY GUARANTOR.

By undertaking all of the actions required in compliance with the terms of this Indenture, including but not limited to the provisions of Section 13.2(b), the Guarantor or a Subsidiary Guarantor, if any, shall be deemed released from all of its Guarantee and related obligations in this Indenture. The Trustee shall deliver an appropriate instrument evidencing such release upon receipt of a request by the Company accompanied by an Officers' Certificate and an Opinion of Counsel certifying that all conditions specified in this Indenture for such release have been satisfied in accordance with the provisions of this Indenture. Any Guarantor or Subsidiary Guarantor not so released remains liable for the full amount of principal of and interest on the Notes as provided in this Article.

The Guarantor and each Subsidiary Guarantor and by its acceptance hereof each Holder hereby confirms that it is the intention of all such parties that the Guarantee by Guarantor pursuant to its Guarantee not constitute a fraudulent transfer or conveyance for purposes of any federal or state law. To effectuate the foregoing intention, the Holders and each Guarantor hereby irrevocably agrees that the obligations of each Guarantor under the Guarantee shall be limited to the maximum amount as will, after giving effect to all other contingent and fixed liabilities of such Guarantor and after giving effect to any collections from or payments made by or on behalf of any other Guarantor in respect of the obligations of such other Guarantor under its Guarantee or pursuant to Section 13.5, result in the obligations of such Guarantor under the Guarantee not constituting a fraudulent conveyance or fraudulent transfer under federal, state or foreign law.

## SECTION 13.5. CONTRIBUTION.

In order to provide for just and equitable contribution by the Guarantor and each Subsidiary Guarantor, each Guarantor agrees, inter se, that in the event any payment or distribution is made by a Guarantor (a "Funding Guarantor") under the Guarantee, such Funding Guarantor shall be entitled to a contribution from each other Guarantor in a pro rata amount based on the adjusted Net Assets of each Guarantor (including the Funding Guarantor) for all payments, damages and expenses incurred by the Funding Guarantor in discharging the Company's obligations with respect to the Notes or any other Guarantor's obligations with respect to the Guarantee; provided, however, that the liability of each Guarantor under the Guarantee shall not be limited in any manner by the foregoing.

## SECTION 13.6. EXECUTION AND DELIVERY.

To further evidence the Guarantee set forth in Section 13.1, each Guarantor hereby agrees that a notation relating to such Guarantee, in substantially the form of Exhibit A-1, shall be endorsed on each Note authenticated and delivered by the Trustee and executed by either manual or facsimile signature of two Officers of each Guarantor.

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Each Subsidiary Guarantor and the Guarantor hereby agrees that its Guarantee set forth in Section 13.1 shall remain in full force and effect notwithstanding any failure to endorse on each Note a notation relating to such Guarantee.

If an Officer of a Guarantor whose signature is on this Indenture or a Note no longer holds that office at the time the Trustee authenticates such Note or at any time thereafter, such Guarantor's Guarantee of such Note shall be valid nevertheless.

The delivery of any Note by the Trustee, after the authentication thereof hereunder, shall constitute due delivery of any Guarantee set forth in this Indenture on behalf of a Guarantor.

## SECTION 13.7. SEVERABILITY.

In case any provision of this Guarantee shall be invalid, illegal or unenforceable, that portion of such provision that is not invalid. illegal or unenforceable shall remain in effect, and the validity, legality, and enforceability of the remaining provisions shall not in any way be affected or impaired thereby.

## ARTICLE 14

## Subordination of Guarantee

## SECTION 14.1. GUARANTEE SUBORDINATED TO SENIOR INDEBTEDNESS.

Each Guarantor or Subsidiary Guarantor, for itself and its successors, and each Holder, by his acceptance of Notes, agrees that the Guarantee of each such Guarantor is subordinated, to the extent and in the manner provided in this Article, to the prior payment in full of all Senior Indebtedness of that Guarantor (hereinafter in this Article referred to as "Senior Indebtedness").

This Article shall constitute a continuing offer of all Persons who, in reliance upon such provisions, become holders of, or continue to hold, Senior Indebtedness, and such provisions are made for the benefit of the holders of Senior Indebtedness, and such holders are made obligees hereunder and any one or more of them may enforce such provisions.

## SECTION 14.2. NO PAYMENT ON GUARANTEE IN CERTAIN CIRCUMSTANCES.

Upon the Maturity of any Senior Indebtedness by lapse of time, acceleration or otherwise, unless and until all principal thereof, interest

thereon and other amounts due thereon shall first be paid in full, no payment shall be made by or on behalf of any Guarantor pursuant to the Guarantee with respect to the principal of or interest on the Notes.

Upon the happening of any default in the payment of any principal of or interest on or other amounts due on any Senior Indebtedness (a "Payment Default"), then, unless and until such default shall have been cured or waived or shall have ceased to exist, no payment shall be made by or on behalf of any Guarantor pursuant to the Guarantee with respect to the principal of or interest on the Notes.

Upon the happening of any default or event of default (other than a Payment Default) (including any event which with the giving of notice or the lapse of time or both would become an event of default

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and including any default or event of default which would result upon any payment pursuant to the Guarantee with respect to the Notes) with respect to any Senior Indebtedness of such Guarantor, as such default or event of default is defined therein or in the instrument or agreement or other document under which it is outstanding, then upon written notice thereof given to any Guarantor and the Trustee by a holder or holders of any Senior Indebtedness or their Representative ("Payment Notice"), no payment shall be made by or on behalf of a Guarantor pursuant to the Guarantee with respect to the principal of, premium, if any, or interest on the Notes, during the period (the "Payment Blockage Period") commencing on the date of such receipt of such Payment Notice and ending on the earlier of (i) the date, if any, on which such default is cured or waived or ceases to exist or (ii) the date, if any, on which the Senior Indebtedness to which such default relates is discharged; provided, however, that no default or event of default (other than a Payment Default) shall prevent the making of any payment for more than 179 days after the Payment Notice shall have been given. Notwithstanding the foregoing, (i) not more than one Payment Notice shall be given within a period of 360 consecutive days, and (ii) no event of default which existed or was continuing on the date of any Payment Notice shall be made the basis for the giving of a subsequent Payment Notice unless all such events of default shall have been cured or waived for a period of at least 180 consecutive days after such date, and (iii) if any Guarantor or the Trustee receives any Payment Notice, a similar notice relating to or arising out of the same default or facts giving rise to such default (whether or not such default is on the same issue of Senior Indebtedness) shall not be effective for purposes of this.paragraph.

In furtherance of the provisions of Section 14.1, in the event that, notwithstanding the foregoing provisions of this Section, any payment with respect to the principal of or interest on the Notes shall be made by or on behalf of any Guarantor, and received by the Trustee, by any Holder or by any Paying Agent (or, if the Company is acting as its own Paying Agent, money for any such payment shall be segregated and held in trust), at a time when such payment was prohibited by the provisions of this Section, then, unless and until such payment is no longer prohibited by this Section, such payment (subject to the provisions of Sections 14.6 and 14.7) shall be received and held in trust by the Trustee or such Holder or Paying Agent for the benefit of and shall be immediately paid over to the holders of Senior Indebtedness or their Representative, ratably according to the aggregate amounts remaining unpaid on account of the principal of and interest on the Senior Indebtedness held or represented by each, for application to the payment of all Senior Indebtedness in accordance with its terms, after giving effect to any concurrent payment or distribution to or for the benefit of the holders of Senior Indebtedness.

The provisions of this Section shall not modify or limit in any way the application of Section 14.3.

Each Guarantor shall give prompt written notice to the Trustee of any default in the payment of any Senior Indebtedness of such Guarantor or any acceleration under any such Senior Indebtedness or under any agreement pursuant to which such Senior Indebtedness may have been issued. Without limiting the effect of Section 14.6 hereof, failure to give such notice shall not affect the subordination of the Guarantee to the Senior Indebtedness or the application of the other provisions provided in this Article.

SECTION 14.3. GUARANTEE SUBORDINATED TO PRIOR PAYMENT OF ALL SENIOR INDEBTEDNESS ON DISSOLUTION, LIQUIDATION OR REORGANIZATION OF A GUARANTOR.

In the event of any Insolvency or Liquidation Proceeding with respect to any Guarantor, all amounts payable in respect of any Senior Indebtedness of such Guarantor shall first be paid in full before the Holders are entitled to receive any direct or indirect payment or distribution of any cash, property

The holders of Senior Indebtedness shall be entitled to receive directly, for application to the payment of Senior Indebtedness (to the extent necessary to pay in full all Senior Indebtedness, whether or not due) any payment or distribution of any kind or character, (whether in cash, property or securities, including any payment or distribution which may be payable or deliverable by reason of the payment of any other indebtedness of such Guarantor being subordinated to the payment of the Guarantee) which may be payable or deliverable in respect of the Guarantee in any such Insolvency or Liquidation Proceeding.

In the event that, notwithstanding the foregoing provisions of this Section, the Trustee or any Paying Agent or the Holder of any Note shall have received any payment from or distribution of assets of a Guarantor or the estate created by the commencement of any such Insolvency or Liquidation Proceeding, of any kind or character in respect of the Guarantee, whether in cash, property or securities, including any payment or distribution which may be payable or deliverable by reason of the payment of any other indebtedness of such Guarantor being subordinated to the payment of the Guarantee, before all Senior Indebtedness (whether or not due) is paid in full, then and in such event such payment or distribution shall be received and held in trust by the Trustee, any such Paying Agent or Holder for and shall be paid over to the holders of Senior Indebtedness (to the extent necessary to pay in full all such Senior Indebtedness, whether or not due) after giving effect to any substantially concurrent payment or distribution to the holders of Senior Indebtedness on account of Senior Indebtedness, for application to the payment in full of such Senior Indebtedness.

The Company and each Subsidiary Guarantor and the Guarantor shall give prompt written notice to the Trustee of any Insolvency or Liquidation Proceeding with respect to any such Guarantor.

## SECTION 14.4. HOLDERS TO BE SUBROGATED TO RIGHTS OF HOLDERS OF SENIOR INDEBTEDNESS.

After all amounts payable under or in respect of Senior Indebtedness (whether or not due) are paid in full, the Holders shall be subrogated (without any duty on the part of the holders of Senior Indebtedness to warrant, create, effectuate, preserve or protect such subrogation), to the extent of the payment or distributions made to the holders of Senior Indebtedness pursuant to the provisions of this Article (equally and ratably with the holders of all other indebtedness of any Guarantor which by its express terms is subordinate and subject in right of payment to Senior Indebtedness to substantially the same extent as the Guarantee are so subordinated and subject in right of payment and which is entitled to like rights and subrogation), to the rights of the holders of Senior Indebtedness to receive payments and distributions of cash, property and securities applicable to the Senior Indebtedness, until the principal of and interest on the Notes shall be paid in full. For the purpose of such subrogation no such payments or distributions to the holders of Senior Indebtedness by or on behalf of the Company, or by or on behalf of the Holders by virtue of this Article, which otherwise would have been made to the Holders shall, as between any Guarantor and the Holders, be deemed to be payment by any Guarantor to or on account of the Senior Indebtedness, it being understood that the provisions of this Article are and are intended solely for the purpose of defining the relative rights of the Holders, on the one hand, and the holders of Senior Indebtedness, on the other hand.

## SECTION 14.5. GUARANTEE UNCONDITIONAL.

Nothing contained in this Article or elsewhere in this Indenture or in any Guarantee is intended to or shall impair, as between any Guarantor and the Holders, the Guarantee, which is absolute and

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unconditional, as and when the same shall become due and payable in accordance with their terms, or is intended to or shall affect the relative rights of the Holders and creditors of a Guarantor, other than the holders of the Senior Indebtedness, nor shall anything herein or therein prevent the Trustee or any Holder from exercising all remedies otherwise permitted by applicable law upon default under this Indenture, subject to the rights, if any, under this Article, of the holders of Senior Indebtedness in respect of cash, property or securities of any Guarantor received upon the exercise of any such remedy. Upon any distribution of assets of any Guarantor referred to in this Article, the Trustee, subject to the provisions of Section 6.1, and the Holders shall be entitled to rely upon any order or decree made by any court of competent jurisdiction in which such Insolvency or Liquidation Proceedings is pending, or a certificate of the liquidating trustee or agent or other Person making any distribution to the Trustee or to the Holders for the purpose of ascertaining the Persons entitled to participate in such distribution, the holders of the Senior Indebtedness and other indebtedness of such Guarantor, the amount thereof or payable thereon, the amount or amounts paid or distributed thereon and all other facts pertinent thereto or to this Article.

The Trustee or any Paying Agent (other than the Company) shall not at any time be charged with knowledge of the existence of any facts which would prohibit the making of any payment to or by the Trustee or such Paying Agent unless and until the Trustee or any Paying Agent shall have received written notice thereof from the Company or a Guarantor or from one or more holders of Senior Indebtedness or from any Representative therefor and, prior to the receipt of any such written notice, the Trustee, subject to the provisions of Section 6.1, shall be entitled in all respects conclusively to assume that no such fact exists. Nothing in this Section is intended to or shall relieve any Holder from the obligations imposed under Sections 14.2 and 14.3 with respect to money or other distributions received in violation of the provisions thereof.

### SECTION 14.7. APPLICATION BY TRUSTEE OF ASSETS DEPOSITED WITH IT.

All money and U.S. Government Obligations deposited in trust with the Trustee pursuant to and in accordance with Section 4.1 shall be for the sole benefit of the Holders and shall not be subject to this Article. Otherwise, any deposit of assets by any Guarantor pursuant to the Guarantee with the Trustee or any Paying Agent (whether or not in trust) for the payment of principal of or interest on any Notes shall be subject to the provisions of this Article; provided that, if prior to the second Business Day preceding the date on which by the terms of this Indenture any such assets may become distributable for any purpose (including without limitation, the payment of either principal of or interest on any Note) the Trustee or such Paying Agent shall not have received with respect to such assets the written notice provided for in Section 14.6, then the Trustee or such Paying Agent shall have full power and authority to receive such assets and to apply the same to the purpose for which they were received, and shall not be affected by any notice to the contrary which may be received by it on or after such date. The preceding sentence shall be construed solely for the benefit of the Trustee and each Paying Agent and shall not otherwise affect the rights of holders of Senior Indebtedness.

# SECTION 14.8. SUBORDINATION RIGHTS NOT IMPAIRED BY ACTS OR OMISSIONS OF GUARANTORS OR HOLDERS OF SENIOR INDEBTEDNESS.

No right of any present or future holder of any Senior Indebtedness to enforce the subordination provisions in this Article shall at any time in any way be prejudiced or impaired by any act or failure to act on the part of any Guarantor or by any act or failure to act by any such holder, or by any

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noncompliance by the Company with the terms of this Indenture, regardless of any knowledge thereof which any such holder may have or be otherwise charged with. The holders of Senior Indebtedness may extend, renew, modify or amend the terms of the Senior Indebtedness or any security therefor and release, sell or exchange such security and otherwise deal freely with any Guarantor, all without affecting the liabilities and obligations of the parties to this Indenture or the Holders.

## SECTION 14.9. HOLDERS AUTHORIZE TRUSTEE TO EFFECTUATE SUBORDINATION OF NOTES

Each Holder of Notes by his acceptance thereof (i) authorizes and expressly directs the Trustee on his behalf to take such action as may be necessary or appropriate to effectuate the subordination provided in this Article and to protect the rights of the Holders pursuant to this Indenture, and (ii) appoints the Trustee his attorney-in-fact for such purpose, including in the event of any Insolvency or Liquidation Proceeding with respect to any Guarantor, the timely filing of a claim of the unpaid balance of his Notes pursuant to Guarantee in the form required in said proceeding and the causing of such claim to be approved. If the Trustee shall not file a proper claim or proof of debt in the form required in such proceeding prior to thirty (30) days before the expiration of the time to file such claim or claims, then the holders of the Senior Indebtedness or their Representative shall have the right to file an appropriate claim for and on behalf of the Holders. Nothing herein contained shall be deemed to authorize the Trustee or any Holder of Senior Indebtedness or their Representative to authorize or consent to or accept or adopt on behalf of any Holder any plan of reorganization, arrangement, adjustment or composition affecting the Notes, the Guarantee or the rights of any Holder, or to authorize the Trustee or any holder of Senior Indebtedness or their Representative to vote in respect of the claim of any Holder in any such proceeding.

## SECTION 14.10. RIGHT OF TRUSTEE TO HOLD SENIOR INDEBTEDNESS.

The Trustee shall be entitled to all of the rights set forth in this Article in respect of any Senior Indebtedness at any time held by it to the same extent as any other holder of Senior Indebtedness, and nothing in this Indenture shall be construed to deprive the Trustee of any of its rights as such holder.

## SECTION 14.11. PAYMENT.

A payment pursuant to the Guarantee with respect to a Note or with respect to principal of or interest on a Note shall include, without limitation, payment

of principal of (and premium, if any) and interest on any Note, any depositing of funds under Article 10, any payment on account of any mandatory or optional repurchase or redemption of any Note (including payments pursuant to Section 10.11, Section 10.16 or 10.17) and any payment or recovery on any claim (whether for rescission or damages and whether based on contract, tort, duty imposed by law, or any other theory of liability) relating to or arising out of the offer, sale or purchase of any Note, provided that any such payment, deposit, other payment or recovery (i) not prohibited pursuant to this Article at the time actually made shall not be subject to any recovery by any holder of Senior Indebtedness or Representative therefor or other Person pursuant to this Article at any time thereafter and (ii) made by or from any Persons other than any Guarantor shall not be subject to any recovery by any holder of Senior Indebtedness or Representative therefor or other Person pursuant to this Article at any time thereafter except to the extent such Person recovers any such amount paid from any such Guarantor whether pursuant to rights of indemnity, rescission or otherwise.

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SECTION 14.12. ARTICLE 14 NOT TO PREVENT EVENTS OF DEFAULT.

The failure of any Guarantor to make a payment by reason of any provision of this Article 14 shall not be construed as preventing the occurrence of a Default or Event of Default under Section 5.1 or in any way preventing the Holders from exercising any rights hereunder, other than the right to receive payment in respect of the Guarantee

IN WITNESS WHEREOF, the parties hereto have caused this Indenture to be duly executed, and their respective corporate seals to be hereunto affixed and attested, all as of the day and year first above written.

> MONTEREY MANAGEMENT, INC., an Arizona corporation

By /s/ William W. Cleverly William W. Cleverly, President

BANK ONE, ARIZONA, NA, as Trustee

By /s/ D D Melendez _____

Vice President

**GUARANTOR:** 

MONTEREY HOMES CORPORATION, an Arizona corporation

By /s/ William W. Cleverly _____ William W. Cleverly, President

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STATE OF ARIZONA )

)ss. County of Maricopa

On this 14th day of October, 1994, before me, a Notary Public in and for said county and state, personally appeared WILLIAM W. CLEVERLY to me personally known and known to me to be the same person who executed the within and foregoing instrument, who, being by me duly sworn, did depose, acknowledge and say that he is the President of MONTEREY MANAGEMENT, INC., one of the corporations described in and which executed the foregoing instrument; that said instrument was signed on behalf of said corporation by authority of its Board of Directors; and he acknowledged the execution of said instrument to be the voluntary act and deed of said corporation by it voluntarily executed.

IN WITNESS WHEREOF, I have hereunto set my hand and official seal this 14th day of October, 1994.

> /s/ Michele L. Fairbank Notary Public exp 5-2-98

STATE OF ARIZONA )

County of MARICOPA )

On this 17th day of October, 1994, before me, a Notary Public in and for said county and state, personally appeared D D Melendez to me personally known and known to me to be the same person who executed the within and foregoing instrument, who, being by me duly sworn, did depose, acknowledge and say: That he/she is a Trust Officer of BANK ONE, ARIZONA, NA, one of the corporations described in and which executed the foregoing instrument; that said instrument was signed and sealed on behalf of said corporation by authority of its Board of Directors; and he/she acknowledged the execution of said instrument to be the voluntary act and deed of said corporation by it voluntarily executed.

IN WITNESS WHEREOF, I have hereunto set my hand and official seal this  $17 \mathrm{th}$  day of October, 1994.

/s/ Teresa Stombaugh

Notary Public My Commission Expires May 31, 1998

(Seal)

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STATE OF ARIZONA )

Ss.

County of Maricopa )

On this 14th day of October, 1994, before me, a Notary Public in and for said county and state, personally appeared WILLIAM W. CLEVERLY to me personally known and known to me to be the same person who executed the within and foregoing instrument, who, being by me duly sworn, did depose, acknowledge and say that he is the President of MONTEREY HOMES CORPORATION, one of the corporations described in and which executed the foregoing instrument; that said instrument was signed on behalf of said corporation by authority of its Board of Directors; and he acknowledged the execution of said instrument to be the voluntary act and deed of said corporation by it voluntarily executed.

IN WITNESS WHEREOF, I have hereunto set my hand and official seal this  $14 \, \mathrm{th}$  day of October, 1994.

/s/ Michele L. Fairbank
----Notary Public

(Seal)

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FIRST SUPPLEMENTAL INDENTURE, dated as of September 9, 1996, among MONTEREY MANAGEMENT, INC., an Arizona corporation (the "Company"), having its principal office at 6613 North Scottsdale Road, Suite 200, Scottsdale, Arizona 85250, MONTEREY HOMES CORPORATION, an Arizona corporation (the "Guarantor") having its principal office at 6613 North Scottsdale Road, Suite 200, Scottsdale, Arizona 85250, Monterey Management-Tucson, Inc., an Arizona corporation, having its principal office at 6613 North Scottsdale Road, Suite 200, Scottsdale, Arizona 85250, Monterey Homes-Tucson Corporation, an Arizona corporation, having its principal office of 6613 North Scottsdale Road, Suite 200 Scottsdale, Arizona 85250, and NORWEST BANK MINNESOTA, NATIONAL ASSOCIATION, as Trustee (the "Trustee"), having its principal Corporate Trust Office at Norwest Center, Sixth and Marquette, Minneapolis, Minnesota 55479-0069, supplementing that certain Indenture, dated as of October 17, 1994 (as amended and supplemented from time to time, the "Indenture") between the Company, the Guarantor, and the Trustee.

## RECITALS OF THE COMPANY

The Company has heretofore executed and delivered to the Trustee the Indenture providing for the issuance of up to \$8,000,000 in aggregate principal amount of its 13% Senior Subordinated Notes due 2001 (the "Notes").

Section 9.2 of the Indenture permits a supplemental indenture to the Indenture to be entered into with the consent of the Holders of not less than a majority in principal amount of the Outstanding Notes for the purpose of adding any provisions to or changing in any manner or eliminating any of the provisions of the Indenture or of modifying in any manner the rights of the Holders under the Indenture, and the requisite consent of Holders of the Notes has been obtained for this First Supplemental Indenture.

The Company, pursuant to the foregoing authority, proposes in and by this First Supplemental Indenture to modify the terms of the Indenture as

provided herein.

All things necessary to make this First Supplemental Indenture a valid agreement of the Company, the Guarantor, and the Trustee, and a valid supplement to the Indenture, in accordance with its terms, have been done.

NOW, THEREFORE, THIS FIRST SUPPLEMENTAL INDENTURE WITNESSETH:

For and in consideration of the premises and the agreements set forth in this First Supplemental Indenture and intending to be legally bound hereby, it is mutually agreed, for the equal and proportionate benefit of all Holders of the Notes as follows:

### ARTICLE ONE

Definitions and Other Provisions of General Application

Section 101. Definitions.

- (a) For all purposes of this First Supplemental Indenture, except as otherwise expressly provided or unless the context otherwise requires:
  - (1) the terms defined in this Article have the meanings assigned to them in this Article and include the plural as well as the singular:
  - (2) capitalized terms used herein without definition shall have the meanings specified in the Indenture;
  - (3) unless the context otherwise requires, any reference to an "Article" or a "Section" refers to an Article or a Section, as the case may be, of the Indenture; and
  - (4) the words "herein," "hereof" and "hereunder" and other words or similar import refer to this First Supplemental Indenture as a whole and not to any particular Article, Section , or subdivision.
- (b) For all purposes of the Indenture and this First Supplemental Indenture, except as otherwise expressly provided or unless the context otherwise requires:

"Homeplex" means Homeplex Mortgage Investments Corporation, a Maryland corporation.

"Homeplex Merger" means any transaction by which either (i) the Company and the Guarantor merge with and into Homeplex or (ii) the Company and the Guarantor become wholly-owned subsidiaries of Homeplex. The Homeplex Merger shall be deemed to constitute an initial public offering of the Company for all purposes of this Indenture, except that the Homeplex Merger shall not be deemed to constitute an initial public offering under Section 12.1 of the Indenture or the form of the Note in Section 2.4 of the Indenture to the extent relating to redemption of the Notes. For purposes of Section 10.15, the Homeplex Merger will be deemed to constitute an initial public offering of the Company of at least \$5,000,000.

"Intercompany Mergers" means the merger of MMI into MM-TI, with MM-TI surviving, and the merger of MHC into MH-TC, with MH-TC surviving.

"MHC" means Monterey Homes Corporation, as Arizona corporation.

"MH-TC" means Monterey Homes-Tucson Corporation, an Arizona corporation.

"MMI" means Monterey Management, Inc., an Arizona corporation.

"MM-TI" means Monterey Management-Tucson, Inc., an Arizona corporation.

"Monterey Stockholders" means William W. Cleverly and Steven J. Hilton.

"Newco 1" means the corporation to which MM-TI will transfer or contribute all of its assets and its liabilities and obligations, including its liabilities and obligations under the Notes and the Indenture, pursuant to the Subsidiary Drop Downs.

"Newco 2" means the corporation to which MH-TC will transfer or contribute all of its assets and its liabilities and obligations, including its liabilities and obligations under the Notes and the Indenture, pursuant to the Subsidiary Drop Downs.

"Subsidiary Drop Downs" means (i) the transfer or contribution by MM-TI of all of its assets and its liabilities and obligations, including its liabilities and obligations under the Notes and the Indenture, to a newly formed, wholly-owned subsidiary (Newco 1) and (ii)

- 2 -

the transfer or contribution by MH-TC of all of its assets and its liabilities and obligations, including its liabilities and obligations under the Notes and the Indenture, to a newly formed, wholly-owned subsidiary (Newco 2).

## ARTICLE TWO

#### Amendments

Section 201. Amendments to Indenture.

- (a) Section 1.1 of the Indenture is hereby amended as follows:
- (i) The definition of the term "Company" is hereby amended by adding the following at the end of such definition:

MM-TI will be deemed to be the Company for all purposes of the Indenture following the Intercompany Mergers and Newco 1 will be deemed to be the Company for all purposes of the Indenture following the Subsidiary Drop Downs.

(ii) The definition of the term "Guarantor" is hereby amended to read in its entirety as follows:

"Guarantor" means each of (i) MHC; (ii) MH-TC; (iii) Homeplex, but only at such time as (a) the Homeplex Merger has taken place and (b) Homeplex has executed and delivered to the Trustee an Acceptance substantially in the form attached hereto as Supplement A; (iv) Newco 2, following the Subsidiary Drop Downs; and (v) any entity that shall have become a successor corporation pursuant to the applicable provisions of this Indenture or that becomes a guarantor of the Notes in compliance with the provisions of Article 13 hereof, including, but not limited to, any Subsidiary Guarantor. Each reference herein to the Guarantor shall mean each and all of such Guarantors. If Homeplex shall become a Guarantor under the Indenture, all covenants and tests in the Indenture will thereupon apply to Homeplex but no retroactive application of such covenants and tests will be required from the date of issuance of the Notes to the date that Homeplex shall become a Guarantor.

- (iii) The definition of the term "Permitted Company Refinancing Indebtedness" is hereby amended as follows:
  - (A) by adding the phrase "or Guarantor" after the phrase "Permitted Company" in the first and twelfth lines thereof; and
  - (B) by adding the phrase "or the Guarantor" after the phrase "Indebtedness of the Company" in the first and in the second to third line thereof.
- (b) Section 10.2 of the Indenture is amended by adding a new paragraph (d) at the end of Section 10.2 to read in its entirety as follows:
  - (d) Notwithstanding anything to the contrary in this Section 10.2, after the effective date of the Homeplex Merger, if Homeplex shall have also

- 3 -

executed and delivered to the Trustee the Acceptance in the form attached hereto as Supplement A and for so long as Homeplex is subject to the requirements of Section 13 or 15(d) of the Exchange Act, then the Company shall be deemed to have satisfied its obligations under this Section 10.2 if Homeplex makes the requisite filings and mailings hereunder of copies of annual and quarterly reports and other reports and information that it files with the Commission pursuant to Section 13 or 15(d) of the Exchange Act or furnishes to its stockholders pursuant to the Exchange Act.

- (c) Section 10.9 of the Indenture is amended by:
- (i) inserting the word "Tangible" after the word "Consolidated" in the ninth line of subsection (a) thereof;
- (ii) inserting the phrase "or Guarantor" after the phrase
  "Permitted Company" in the second line of subsection (b) thereof;
- - (A) after the phrase "(ii) the Company" in the second line of subsection (b) thereof;
  - (B) after the phrase "(iv) the Company" in the third line of subsection (b) thereof;
  - (C) after the phrase "solely to the Company" in the fourth line of subsection (b) thereof;
  - (D) after the phrase "Owned Subsidiary of the Company" in the fifth line of subsection (b) thereof;
  - (E) after the word "Company" in the ninth line of subsection (b) thereof; and
  - (F) replacing the word "received" in the ninth line of subsection (b) thereof with the word "made."
- (d) Section 10.10 of the Indenture is amended by:
- (i) inserting the phrase "(other than any Restricted Payments made pursuant to any of subparagraphs (A), (B) or (C) of clause (iv) of subsection (b) below)" after the phrase "Issue Date" in the second line of clause (iii) of subsection (a) thereof;
- (ii) adding the phrase "and the Guarantor" after the phrase
  "taxable years of the Company" in the first line of subparagraph (B)
  of clause (iv) of subsection (b) thereof; and
- (iii) adding the phrase "and the Guarantor's" after the phrase
  "allocable to the Company's" in the third line of subparagraph (B)
  of clause (iv) of subsection (b) thereof.
- (e) Section 10.11 of the Indenture in hereby amended by:

## - 4 -

- (i) adding the phrase "or the Guarantor (or their Subsidiary), as the case may be," after the phrase "the Company" in the first and third lines of subsection (b) thereof; and
- (ii) deleting the words "by the Company" in the second line of subsection (c) thereof.
- (f) Section 10.13 of the Indenture is amended by inserting the phrase "(other than the Company to the extent it is a Subsidiary of a Guarantor and other than a Guarantor to the extent it is a Subsidiary of the Company or another Guarantor)" after the phrase "restriction on the ability of any Subsidiary" in the third line thereof.
  - (g) Section 10.14 of the Indenture is amended by:
  - (i) inserting the phrase "(other than Permitted Business Investments)" after the phrase "make any Investment" in the third line thereof.
  - (ii) inserting the phrase "(w)" before the words "is pursuant to an employee incentive program "in the tenth line thereof;
  - (iii) inserting the phrase "(x)" before the words "is a transaction involving the sale or transfer of a completed housing unit" in the tenth and eleventh lines thereof;
  - (iv) inserting the phrase "(y)" before the words "is arm's length" in the fourteenth line thereof; and
  - (v) inserting the phrase "(z)" before the words "as a whole" in the fourteenth line thereof.
- (h) Section 10.15 of the Indenture is amended by deleting the words "pari passu or" in the second line thereof.
  - (i) Section 10.16 of the Indenture is amended by:

- (i) adding the phrase "Except as provided in subsection (e) below," at the beginning of subsection (c) thereof; and
- (ii) adding a new subsection (e) thereto to read in its entirety as follows:
  - (e) Notwithstanding anything to the contrary in this Section 10.16, in the event that the Monterey Stockholders deliver a binding commitment to the Trustee to purchase Notes that are tendered to the Company for payment in connection with a Change of Control resulting from the Homeplex Merger, the Monterey Stockholders shall purchase all of the Notes tendered in response to a Change of Control Offer given as a result of the Homeplex Merger in the amount that would otherwise be payable by the Company under this Section 10.16 on the Change of Control Payment Date to pay such Notes (the "Purchase Price"). Each Monterey Stockholder will pay his prorated portion of the Purchase Price to the depository or Paying Agent not later than the Business Day prior to the Change of Control Payment Date. On the Change of Control Purchase Date, the Company will utilize such monies to purchase tendered Notes on behalf of the Monterey Stockholders, and, as soon as practicable thereafter, the Company will

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execute and the Trustee will authenticate and deliver to the Monterey Stockholders one or more new Notes with a principal amount equal to the principal amount of the Notes so purchased. Notes purchased by the Monterey Stockholders pursuant to this Section 10.16(e) will thereafter remain outstanding under this Indenture.

(j) A new Section 10.19 is added to the Indenture to read in its entirety as follows:

Section 10.19. Homeplex Offer to Purchase Notes

- (a) If the Homeplex Merger shall have occurred, Homeplex will make an offer (the "Purchase Offer") to purchase all outstanding Notes at a purchase price equal to 101% of the aggregate principal amount of the Notes, plus accrued and unpaid interest to the date of purchase, such purchase to occur no later than eighteen (18) months following the effective date of the Homeplex Merger (the "Purchase Offer Payment Date"). The Purchase Offer shall be deemed to have commenced upon mailing of the notice described in the next succeeding paragraph and shall terminate twenty (20) Business Days after its commencement, unless a longer offering period is then required by law. On the Purchase Offer Payment Date, Homeplex shall purchase and mail or deliver payment for all Notes tendered in response to the Purchase Offer. If the Purchase Offer Payment Date is on or after an interest payment record date and on or before the related interest payment date, any accrued interest will be paid to the Person in whose name a Note is registered at the close of business on such record date, and no additional interest will be payable to Holders who tender Notes pursuant to the Purchase Offer.
- (b) Not later than thirty (30) Business Days preceding the Purchase Offer Payment Date, Homeplex (with notice to the Trustee), or the Trustee at Homeplex's request, will mail or cause to be mailed to all Holders of record of the Notes on the most recent practicable date prior to such mailing, a notice (the "Purchase Offer Notice"), containing all instructions and materials necessary to enable Holders to tender their Notes to Homeplex. The Purchase Offer Notice, which shall govern the terms of the Purchase Offer, shall state: (1) that the Purchase Offer is being made pursuant to this Section ; (2) the purchase price and the Purchase Offer Payment Date; (3) that any Note not tendered will continue to accrue interest; (4) that any Note accepted for payment pursuant to the Purchase Offer shall cease to accrue interest payable to the tendering Holder on the Purchase Offer Payment Date; (5) that Holders electing to have a Note purchased pursuant to the Purchase Offer will be required to surrender the Note, with the form entitled "Option of Holder to Elect Purchase" (to be attached to such Purchase Offer Notice) completed, to the Company, a depositary, if appointed by the Company, or a Paying Agent at the address specified in the notice prior to termination of the Purchase Offer; (6) that Holders will be entitled to withdraw their election if the Company, depository or Paying Agent, as the case may be, receives, not later than the expiration of the Purchase Offer,

or such longer period as may be required by law, a telegram, telex, facsimile transmission or letter setting forth the name of the Holder, the principal amount of the Note the Holder delivered for purchase and a statement that such Holder is withdrawing his election to have the Note purchased; and (7) that Holders whose Notes are

- 6 -

purchased only in part will be issued Notes equal in principal amount to the unpurchased portion of the Notes surrendered.

- (c) On the Purchase Offer Payment Date, Homeplex shall (i) accept for purchase Notes or portions thereof tendered pursuant to the Purchase Offer, (ii) deposit with the depository or Paying Agent, money sufficient to pay the purchase price of all Notes or portions thereof so tendered and (iii) deliver to the Trustee the Notes so accepted together with an Officers' Certificate identifying the Notes or portions thereof tendered to and accepted by Homeplex. The depository, the Company or the Paying Agent, as the case may be, shall promptly mail to the Holder of Notes so accepted payment in an amount equal to the purchase price, and the Trustee shall promptly authenticate and mail to such Holders a new Note equal in principal amount to any unpurchased portion of the Note surrendered. For purposes of this Section , the Trustee shall act as the Paying Agent.
- (d) Homeplex, to the extent applicable and if required by law, will comply with Section 14 of the Exchange Act and the provisions of Regulation 14E and any other tender offer rules under the Exchange Act and other federal and state securities laws, rules and regulations which may then be applicable to any offer by Homeplex to purchase the Notes at the option of the Holders hereunder.
- (e) Notwithstanding anything to the contrary in this Section 10.19, Notes purchased by Homeplex pursuant to this Section 10.19 will thereafter remain outstanding under the Indenture.
- (k) Section 13.2 of the Indenture is hereby amended as follows:
  - (i) by deleting the phrases "or the Guarantor," "the Guarantor or," "Guarantor's or," and "Guarantor or" wherever such terms appear in the first, second, fifth to sixth, ninth, twelfth, thirteenth, twentieth, twenty-fourth, twenty-seventh, twenty-ninth, and thirtieth lines thereof;
  - (ii) by deleting the phrase ", as the case may be," in the ninth to tenth lines thereof;
  - (iii) by inserting the phrase ", the Guarantor," after the phrase "than the Company" in the fourth line thereof; and
  - (iv) by inserting the phrase "or the Guarantor" after the phrase "a Subsidiary of the Company" in the sixth and seventh lines thereof.
- (1) Section 13.3 of the Indenture is hereby amended by deleting the phrase, "the Guarantor or" in the second line and the phrase "Guarantor or" in the seventh line thereof.

## - 7 -ARTICLE THREE

## Miscellaneous

Section 301. Miscellaneous.

- (a) The Trustee accepts the trusts created by the Indenture, as supplemented by this First Supplemental Indenture, and agrees to perform the same upon the terms and conditions of the Indenture, as supplemented hereby.
- (b) The recitals contained herein shall be taken as statements of the Company and the Guarantor, and the Trustee assumes no responsibility for their correctness.
- (c) Each of the Company, the Guarantor and the Trustee makes and reaffirms as of the date of execution of this First Supplemental Indenture all of its respective representations, covenants and agreements set forth in the Indenture as supplemented hereby.
  - (d) All covenants and agreements in this First Supplemental

Indenture by the Company, the Guarantor or the Trustee shall bind its respective successors and assigns, whether so expressed or not.

- (e) Except as otherwise provided herein, the Indenture shall remain in full force and effect in accordance with its terms.
- (f) This First Supplemental Indenture shall be deemed to be incorporated in, and made a part of, the Indenture, and the Indenture, as supplemented hereby, shall be read, taken and construed as one and the same instrument.
- (g) Nothing in this First Supplemental Indenture, express or implied, shall give to any Person, other than the parties hereto and their successors hereunder and the Holders, any benefit or any legal or equitable right, remedy or claim under this First Supplemental Indenture.

This instrument may be executed in any number of counterparts, each of which so executed shall be deemed to be an original, but all such counterparts shall together constitute but one and the same instrument.

IN WITNESS WHEREOF, the parties hereto have caused this First Supplemental Indenture to be duly executed, all as of the day and year first above written.

(SEAL) MONTEREY MANAGEMENT, INC.

By /s/ Larry W. Seay

Name: Larry W. Seay Title: CFO

- 8 - (SEAL) MONTEREY HOMES CORPORATION

By /s/ Larry W. Seay

Name: Larry W. Seay Title: CFO

(SEAL) MONTEREY MANAGEMENT-TUCSON, INC.

By /s/ Larry W. Seay

Name: Larry W. Seay Title: CFO

(SEAL) MONTEREY HOMES-TUCSON CORPORATION

By /s/ Larry W. Seay

Name: Larry W. Seay Title: CFO

(SEAL) NORWEST BANK MINNESOTA,
NATIONAL ASSOCIATION, as Trustee

By /s/ Raymond S. Haverstock

Name: Raymond S. Haverstock Title: Vice President

- 9 -

STATE OF ARIZONA )
)ss.
County of Maricopa )

say that he is the CFO of Monterey Management, Inc., one of the corporations described in and which executed the foregoing instrument; that he knows the seal of said corporation; that the seal affixed to said instrument is such corporate seal; that it was so affixed by authority of the Board of Directors of said corporation; and that he signed his name thereto by like authority.

/s/ Anne M. Camuso
----Notary Public

My commission expires:

June 30, 1998

- -----

[seal]

STATE OF ARIZONA ) ss. County of Maricopa )

On the 10 day of September, 1996, before me personally came Larry W. Seay, to me known, who, being by me duly sworn, did depose and say that he is the CFO of Monterey Homes Corporation, one of the corporations described in and which executed the foregoing instrument; that he knows the seal of said corporation; that the seal affixed to said instrument is such corporate seal; that it was so affixed by authority of the Board of Directors of said corporation; and that he signed his name thereto by like authority.

/s/ Anne M. Camuso
----Notary Public

My commission expires:

June 30, 1998 [seal]

- -----

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STATE OF ARIZONA )
)ss.
County of Maricopa )

On the 10 day of September, 1996, before me personally came Larry W. Seay, to me known, who, being by me duly sworn, did depose and say that he is the CFO of Monterey Management - Tucson, Inc., one of the corporations described in and which executed the foregoing instrument; and that he signed his name thereto by like authority.

/s/ Anne M. Camuso

Notary Public

My commission expires:

June 30, 1998

[SEAL]

STATE OF ARIZONA )
)ss.
County of Maricopa )

On the 10 day of September, 1996, before me personally came Larry W. Seay, to me known, who, being by me duly sworn, did depose and say that he is the CFO of Monterey Homes - Tucson Corporation, one of the corporations described in and which executed the foregoing instrument; and that he signed his name thereto by like authority.

/s/ Anne M. Camuso

Notary Public

June 30, 1998 [SEAL]

- 11 - STATE OF MINNESOTA ) ss. County of Hennepin )

On the 11th day of September, 1996, before me personally came Raymond S. Haverstock, to me known, who, being by me duly sworn, did depose and say that he is a Vice President of Norwest Bank Minnesota, National Association, one of the corporations described in and which executed the foregoing instrument; that he knows the seal of said corporation; that the seal affixed to said instrument is such corporate seal; that it was so affixed by authority of the Board of Directors of said corporation; and that he signed his name thereto by like authority.

/s/ Theresa M. Stelter

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[SEAL]

Notary Public
My commission expires 1-31-2000

- 12 -SUPPLEMENT A

### ACCEPTANCE

Homeplex Mortgage Investments Corporation, a Maryland corporation ("Homeplex"), hereby agrees that it shall be a "Guarantor" of the \$8,000,000 aggregate principal amount of the 13% Senior Subordinated Notes due 2001 issued by Monterey Management, Inc., an Arizona corporation ("Monterey"), pursuant to the Indenture dated as of October 17, 1994 (as amended from time to time, the "Indenture") among Monterey, Monterey Homes Corporation, an Arizona corporation, and Norwest Bank Minnesota, National Association, as Trustee, and further agrees to assume all of the obligations of a Guarantor and to abide by and be subject to all of the terms and conditions of the Indenture that are imposed upon Guarantors.

DATED	this	 day o	of	, 199	96.	
				HOMEPLEX CORPORAT:		INVESTMENTS
				By Name: Title:		

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SECOND SUPPLEMENTAL INDENTURE, dated as of September 11, 1996, among MONTEREY HOMES CONSTRUCTION II, INC. (formerly Monterey Management-Tucson, Inc.), an Arizona corporation ("Construction"), having its principal office at 6613 North Scottsdale Road, Suite 200, Scottsdale, Arizona 85250, MONTEREY HOMES ARIZONA II, INC. (formerly Monterey Homes-Tucson Corporation), an Arizona corporation ("Arizona"), having its principal office at 6613 North Scottsdale Road, Suite 200, Scottsdale, Arizona 85250, and NORWEST BANK MINNESOTA, NATIONAL ASSOCIATION, as Trustee (the "Trustee"), having its principal Corporate Trust Office at Norwest Center, Sixth and Marquette, Minneapolis, Minnesota 55479-0069, supplementing that certain Indenture, dated as of October 17, 1994 (as heretofore amended by the First Supplemental Indenture dated as of September 9, 1996, the "Indenture").

## RECITALS OF THE COMPANY

The Company has heretofore executed and delivered to the Trustee the Indenture providing for the issuance of up to \$8,000,000 in aggregate principal amount of its 13% Senior Subordinated Notes due 2001 (the "Notes").

Monterey Management, Inc., an Arizona corporation and formerly the Company under the Indenture, has merged pursuant to Article 8 of the Indenture with and into Construction, with Construction surviving and becoming the successor Company under the Indenture.

Monterey Homes Corporation, an Arizona corporation and formerly a Guarantor under the Indenture, has merged pursuant to Article 8 of the Indenture, with and into Arizona, with Arizona surviving and becoming a successor Guarantor under the Indenture.

Section 8.1(1) of the Indenture requires that the corporation into which the Company and/or the Guarantor is merged, by indenture supplemental to the Indenture, executed and delivered to the Trustee, in form satisfactory to the Trustee, expressly assume the due and punctual payment of the principal of (and premium, if any) and interest on all Notes and the performance of every covenant of the Indenture on the part of the Company and/or the Guarantor to be performed or observed.

All things necessary to make this Second Supplemental Indenture a valid agreement of the Company, the Guarantor, and the Trustee, and a valid supplement to the Indenture, in accordance with its terms, have been done.

NOW, THEREFORE, THIS FIRST SUPPLEMENTAL INDENTURE WITNESSETH:

For and in consideration of the premises and the agreements set forth in this Second Supplemental Indenture and intending to be legally bound hereby, it is mutually agreed, for the equal and proportionate benefit of all Holders of the Notes as follows:

### ARTICLE ONE

#### Assumption

Section 101. Assumption of Obligations by Construction and Arizona.

- (a) Construction by this Second Supplemental Indenture does hereby expressly assume, as required by Section 8.1(1) of the Indenture, the due and punctual payment of the principal of (and premium, if any) and interest on all Notes and the performance of every covenant of the Indenture on the part of the Company to be performed or observed.
- (b) Arizona by this Second Supplemental Indenture does hereby expressly assume, as required by Section 8.1(1) of the Indenture, the due and punctual payment of the principal of (and premium, if any) and interest on all Notes and the performance of every covenant of the Indenture on the part of the Guarantor to be performed or observed.

#### ARTICLE TWO

#### Miscellaneous

## Section 201. Miscellaneous.

- (a) The Trustee accepts the trusts created by the Indenture, as supplemented by this Second Supplemental Indenture, and agrees to perform the same upon the terms and conditions of the Indenture, as supplemented hereby.
- (b) The recitals contained herein shall be taken as statements of the Company and the Guarantor, and the Trustee assumes no responsibility for their correctness.
- (c) Each of the Company, the Guarantor, and the Trustee makes and reaffirms as of the date of execution of this Second Supplemental Indenture all of its respective representations, covenants, and agreements set forth in the Indenture as supplemented hereby.
- (d) All covenants and agreements in this Second Supplemental Indenture by the Company, the Guarantor, or the Trustee shall bind its respective successors and assigns, whether so expressed or not.
- (e) Except as otherwise provided herein, the Indenture shall remain in full force and effect in accordance with its terms.
- (f) This Second Supplemental Indenture shall be deemed to be incorporated in, and made a part of, the Indenture, and the Indenture, as supplemented hereby, shall be read, taken, and construed as one and the same instrument.
- (g) Nothing in this Second Supplemental Indenture, express or implied, shall give to any Person, other than the parties hereto and their successors hereunder and the Holders, any benefit or any legal or equitable right, remedy, or claim under this Second Supplemental Indenture.

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This instrument may be executed in any number of counterparts, each of which so executed shall be deemed to be an original, but all such counterparts shall together constitute but one and the same instrument.

IN WITNESS WHEREOF, the parties hereto have caused this Second Supplemental Indenture to be duly executed as of the day and year first above written.

By /s/ Larry W. Seay

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 Name: Larry W. Seay
 Title: CFO
 MONTEREY HOMES ARIZONA II, INC.
 By /s/ Larry W. Seay
 Name: Larry W. Seay
 Title: CFO
 NORWEST BANK MINNESOTA,
 NATIONAL ASSOCIATION, as Trustee
 By /s/ Raymond S. Haverstock
 Name: Raymond S. Haverstock
 Title: Vice President
 - 3 -
STATE OF ARIZONA
)s.
County of Maricopa
 On the 11 day of September, 1996, before me personally came
Larry W. Seay, to me known, who, being by me duly sworn, did depose and
say that he is the CFO of Monterey Homes Construction II, Inc.,
one of the corporations described in and which executed the foregoing instrument
and that he signed his name thereto by authority of the Board of Directors of
said corporation.
 /s/ Anne M. Camuso

 Notary Public
My commission expires:
June 30, 1998
 [SEAL]
STATE OF ARIZONA
County of Maricopa
 On the 11 day of September, 1996, before me personally came
Larry W. Seay, to me known, who, being by me duly sworn, did depose and
say that he is the CFO of Monterey Homes Arizona II, Inc., one of
the corporations described in and which executed the foregoing instrument and
that he signed his name thereto by authority of the Board of Directors of said
corporation.
 /s/ Anne M. Camuso

 Notary Public
My commission expires:
June 30, 1998
 [SEAL]
 - 4 -
STATE OF MINNESOTA
)ss.
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County of Hennepin

On the 12TH day of September, 1996, before me personally came Raymond S. Haverstock, to me known, who, being by me duly sworn, did depose and say that he is a Vice President of Norwest Bank Minnesota, National Association, one of the corporations described in and which executed the foregoing instrument and that he signed his name thereto by authority of the Board of Directors of said corporation.

/s/ Theresa M. Stelter

Notary Public

[SEAL]

My commission expires 1-31-2000

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[NORWEST BANK LOGO

Norwest Bank Arizona, N.A. Commercial Real Estate Department 3300 North Central Avenue Mail Station 9008 Phoenix, Arizona 85012 602/263-7228 Fax: 602/248-3667

August 28, 1996

Monterey Management Tucson, Inc. Monterey Homes Tucson Corporation Monterey Management, Inc. Monterey Homes Corporation 6613 North Scottsdale Road, Suite #200 Scottsdale, Arizona 85250

RE: Letter Loan Agreement

### Gentlemen:

We are pleased to inform you that Norwest Bank Arizona, National Association (the "Bank"), has approved the Credit Facility described below, according to the terms and conditions set out in this Letter Loan Agreement (the "Agreement"), in addition to those set out in any other documents (collectively, the "Loan Documents") which may be signed in connection with this transaction.

BORROWERS: For purposes of this Agreement, "Borrowers" shall mean, collectively, Monterey Management Tucson, Inc., Monterey Homes Tucson Corporation, Monterey Management, Inc. and Monterey Homes Corporation (the "Borrowers").

GUARANTORS: For purposes of this Agreement, "Guarantors" shall mean, jointly and severally, Bill Cleverly, Steve Hilton and Benee Hilton (the "Guarantors").

CREDIT FACILITY: Borrowers agree to borrow from the Bank, and, subject to the terms and conditions of this Agreement and the other Loan Documents, Bank agrees to loan, to or for the benefit of Borrowers, a sum not to exceed Seven Million Five Hundred Thousand and no/100ths Dollars (\$7,500,000.00). Indebtedness arising under the Credit Facility shall be evidenced by and bear interest as provided in Bank's form of promissory note, dated August 28, 1996 (the "Note"), which shall be duly signed and delivered to Bank by Borrower, and all notes taken in renewal or modification of, additional to or substitution for it.

LOAN FEE: Borrowers shall pay to the Bank upon acceptance of this Agreement a fee equal to three-quarters of one percent (3/4%) of the funded amount under the Credit Facility (the "Loan Fee"), which fee shall be deemed fully earned by the Bank and non-refundable to Borrowers.

LOAN PURPOSE: The purpose of the Credit Facility is to partially fund distributions of Borrowers' Previously Taxed Earnings and 1996 subchapter S tax liabilities to Bill Cleverly and Steve Hilton prior to the merger of Borrowers with Homeplex Mortgage Investments Corporation ("Homeplex").

MATURITY DATE: The Maturity Date of the Credit Facility is August 28, 1997.

INTEREST RATE: Interest on the Credit Facility shall be calculated at an annual rate equal to one-half of one percent (1/2%) in excess of the Base Rate on the basis of actual days elapsed in a year of 360 days. "Base Rate" means the rate established by the Bank from time to time as its "base" or " prime" rate of interest. The interest rate may vary as often as daily with any change in the Base Rate.

REPAYMENT: The Credit Facility shall be repaid in successive monthly installments of principal in the amount of \$500,000.00 each, plus interest, commencing on October 15, 1996, and continuing on the last day of each succeeding month until the Maturity Date, at which time the entire remaining balance of principal and interest shall be immediately due and payable. In addition, Borrowers shall make an additional principal reduction in the three month period ending May 31, 1997, in an amount of not less than \$750,000.00.

COLLATERAL: The Credit Facility shall be unsecured, however, Guarantors shall each, jointly and severally, guarantee repayment of all indebtedness arising under this Agreement. In addition, Bill Cleverly

and Steve Hilton shall each pledge to Bank, to secure the respective guaranty of each, short-term U.S. Government Treasury instruments or blue chip or investment grade marketable securities in an amount of \$3,750,000.00 or 50% of the maximum funded advances, whichever is less. The total value of these collateral securities owned, respectively by Bill Cleverly and Steve Hilton, shall be included as liquidity for the purposes of calculating the personal liquidity as described in Significant Covenants section xi.

PREPAYMENT: The Credit Facility may be prepaid in whole or in part at any time upon written or telephonic notice to the Bank. Prepayment must be received by the Bank before 12:00 p.m. local time in Arizona on any business day in order for prepayment to be credited as of that business day. Prepayment received at 12:00 p.m. or later local time in Arizona on any business day will be credited as of the next business day.

SIGNIFICANT COVENANTS: Not in limitation of any other covenants which may be required by the Bank pursuant to the Loan Documents, during the term of the Credit Facility or so long as any portion of it is outstanding, Borrowers shall:

- i. provide signed copies of each Guarantor's filed state and federal income tax returns with all schedules and attachments within 120 days after calendar year end, or when filed, if filed later;
- ii. provide a resolution from each Borrower authorizing the execution, delivery and performance of all of the Loan Documents by such Borrower and all acts and transactions required or contemplated by them;
- iii. provide quarterly company-prepared consolidated financial statements including each Borrower 30 days after each calendar month end;
- iv. provide annual personal financial statements for each Guarantor within 30 days after each calendar year end;
- v. provide CPA-audited annual consolidated financial statements including each Borrower within 90 days after each fiscal year end;
- vi. not make any loans to others;
- vii. not incur any obligations except for those incurred in the ordinary course of its business;
- viii. maintain a liquidity, measured quarterly, of not less than \$500,000.00;
- ix. not request Advances under the Credit Facility for the purpose of purchasing fixed assets or the making of investments;
- x. maintain principal bank accounts with the Bank;
- xi. cause each of Bill Cleverly and Steve Hilton to maintain, at all times, personal liquidity of not less than 50% of the outstanding balance of the Credit Facility; and
- xii. pay all taxes when due.

EXPENSES: Expenses, not limited to internal or external legal fees, an appraisal fee and an environmental assessment fee plus all costs incurred in connection with documenting, maintaining, and enforcing the Credit Facility, including, but not limited to, court costs and attorney fees, shall be paid by the Borrowers.

CONDITIONS TO FACILITY: The Bank's obligation to provide or to fund all or any portion of the Credit Facility and the extension of credit, if any, set forth in the Loan Documents will be conditioned upon the following:

- no material adverse change in the condition, financial or otherwise, of Borrowers or Guarantors shall have occurred, and no action, suit or proceeding shall be instituted or threatened relating to the Credit Facility;
- ii. execution of and delivery to the Bank of the Loan Documents, all in form and substance satisfactory to the Bank and its counsel;
- iii. Borrowers shall hold harmless and indemnify the Bank from any and all claims of any nature arising out of Borrowers' business;
- iv. Borrowers shall not be in default of any of the terms of the Credit Facility, any of the Loan Documents or of any other agreement with the Bank;
- Borrowers shall have received the consents and waivers of the holders of Borrowers' 13% Senior Subordinated Notes due 2001 (the "Senior Notes") and Warrantholders described in that certain Consent Solicitation Statement, dated August 7, 1996 and that certain undated Notice to Warrantholders;
- vi. Borrowers shall not be in default of any of the terms of the Senior Notes or any other loan agreement, indenture or material contract to which Borrowers, Guarantors or any of them are parties or by which they are bound;

- i. Borrowers jointly and severally represent and warrant to the Bank that this Agreement, the Loan Documents and the Credit Facility are, on the date of funding, and will be, following the Monterey Transactions and the Merger (as such terms are defined in that certain Agreement and Plan of Reorganization with Homeplex in the form previously provided by the Borrowers to the Bank), valid and binding obligations of the Borrowers, enforceable against them in accordance with their terms.
- ii. Guarantors jointly and severally represent and warrant to the Bank that the Guarantee provided by this Agreement, the Loan Documents and Credit Facility is, on the date of funding, and will be, following the Monterey Transactions and the Merger (as such terms are defined in that certain Agreement and Plan of Reorganization with Homeplex in the form previously provided by the Borrowers to the Bank), a valid and binding obligation of each Guarantor, enforceable against him in accordance with the terms of such Guarantee.
- iii. Borrowers and Guarantors jointly and severally represent and warrant to the Bank that the representations and warranties of each of them made in that certain Amended and Restated Loan Agreement, dated as of August 8, 1995, as amended and in effect on the date hereof, are true and correct and are incorporated by reference into this Agreement as if fully set forth herein.

  EVENTS OF DEFAULT: Each of the following shall constitute an Event of Default:
- default in any payment of interest or of principal on the Note when due, and continuance thereof for 10 days;
- ii. default in the observance or performance of any agreement of any Borrower set forth in the Significant Covenants or Conditions to Facility hereof or in any other agreement between the Bank and the Borrower or evidence of indebtedness of any Borrower to the Bank;
- iii. default in the observance or performance of any other agreement of any Borrower herein set forth and continuance thereof for 30 days;
- iv. default by any Borrower or any Guarantor in the payment of any other indebtedness for borrowed money to any party or in the observance or performance of any term, covenant or agreement of any Borrower or any Guarantor in any agreement relating to any indebtedness to any party, the effect of which default is to permit the holder of such indebtedness to declare the same due prior to the date fixed for its payments under the terms thereof,
- v. any representation or warranty made by Borrowers herein or in any statement or certificate furnished by the Borrowers hereunder, is untrue in any material respect; or
- vi. the occurrence of any litigation or governmental proceeding which is pending or threatened against any Borrower or any Guarantor, which could have a material adverse effect on the Borrower's or Guarantor's financial condition or business, and which is not remedied within a reasonable period of time (a reasonable period of time not to exceed 10 days) after notice thereof to the Borrowers.

REMEDIES: Immediately upon the occurrence of an Event of Default, or at any time thereafter, unless such Event of Default is remedied, the Bank or the holder of the Note may, by notice in writing to the Borrower, declare the Credit Facility to be terminated or the Note to be due and payable, or both, whereupon the Credit Facility shall immediately terminate or the Note shall immediately become due and payable, or both, as the case may be.

BANKRUPTCY: If any Borrower or any Guarantor becomes insolvent or bankrupt, or makes an appointment for the benefit of creditors or consents to the appointment of a custodian, trustee or receiver for itself or for the greater part of its properties; or a custodian, trustee or receiver is appointed for the Borrower or any Guarantor or for the greater part of its properties without its consent and is not discharged within 60 days; or bankruptcy, reorganization or liquidation proceedings are instituted by or against the Borrower or any Guarantor and, if instituted against it, are consented to by it or remain undismissed for 60 days, or if any Guarantor shall die, then the Credit Facility shall immediately terminate and the Note shall automatically become immediately due and payable, without notice.

## MISCELLANEOUS:

(i) Collateral securing the Credit Facility shall also secure any other indebtedness of the Borrower to the Bank, and collateral securing any other indebtedness of the Borrower to the Bank shall also secure the Credit Facility.

ARBITRATION: Subject to the provisions of the next paragraph below, the Bank, the Borrowers and the Guarantors agree to submit to binding arbitration any and all claims, disputes and controversies between or among them, whether or in tort, contract or otherwise (and their respective employees, officers, directors, attorneys and other agents) arising out of or relating to in any way (i) the Credit Facility and related loan and security documents which are the subject of this Agreement and its negotiation, execution, collateralization, administration, repayment, modification, extension, substitution, formation, inducement, enforcement, default or termination; or (ii) requests for additional credit. However, "Core Proceedings" under the United States Bankruptcy Code shall be exempted from arbitration. Such arbitration shall proceed in Phoenix, Arizona, shall be governed by the Federal Arbitration Rules of the American Arbitration Association ("AAA"). The arbitrator shall give effect to statutes of limitation in determining any claim. Any controversy concerning whether an issue is arbitrable shall be determined by the arbitrator. Judgment upon the award rendered by the arbitrator may be entered in any court having jurisdiction.

Nothing in the preceding paragraph, nor the exercise of any right to arbitrate, shall limit the right of any party hereto (i) to foreclose against real or personal property collateral by the exercise of the power of sale, under a deed of trust, mortgage, or other pledge, security agreement or instrument, or applicable law; (ii) to exercise self-help remedies relating to collateral or proceeds of collateral such as setoff or repossession; or (iii) to obtain provisional or ancillary remedies such as replevin, injunctive relief, attachment or appointment of a receiver from a court having jurisdiction, before, during or after the pendency of any arbitration proceeding. The institution and maintenance of any action for such judicial relief, or pursuit of provisional or ancillary remedies, or exercise of self-help remedies shall not constitute a waiver of the right or obligation of any party to submit any claim or dispute to arbitration, including those claims or disputes arising from exercise of any such judicial relief, or provisional or ancillary remedies, or exercise of self-help remedies.

Arbitration under this Agreement shall be before a single arbitrator, who shall be a neutral attorney who has practiced in the area of commercial law for at least 10 years, selected in the manner established by the Commercial Arbitration Rules of the AAA.

AGREEMENT CONTROLS: The Loan Documents shall include this Agreement and any prior loan agreement, letter agreement or other agreement between Bank and Borrowers or any one of them. In the event of a conflict between any of the provisions of this Agreement and any provisions of any other Loan Documents, the provisions of this Agreement shall control.

ACCEPTANCE REQUIRED: It is a condition of this Agreement that Borrowers and Guarantors accept it in writing by signing the original, or a counterpart of the original which shall have the same effect as signing of a single original, and by returning the accepted Agreement with the Loan Fee to the Bank. If Borrowers and Guarantors fail to accept and return this Agreement with the Loan Fee, the Bank shall have no obligation under it.

NORWEST BANK ARIZONA,

By: /s/ KEVIN KOSAN

Kevin Kosan, Vice President

Accepted and approved this 4th day of September, 1996.

Monterey Management Tucson, Inc. Monterey Homes Tucson Corporation

By: /s/ Larry W. Seay By: /s/ Larry W. Seay

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Its: Vice President Its: Vice President

Monterey Management, Inc.

Monterey Homes Corporation

By: /s/ Larry W. Seay	By: /s/ Larry W. Seay			
Its: Vice President	Its: Vice President			
/s/ Bill Cleverly	/s/ Steve Hilton			
Bill Cleverly, Guarantor	Steve Hilton, Guarantor			
/s/ Benee Hilton				

Benee Hilton, Guarantor

#### CONSTRUCTION LOAN AGREEMENT

December 5, 1995 DATE:

PARTIES: MONTEREY MANAGEMENT, INC., an Arizona corporation ("MMI") MONTEREY MANAGEMENT TUCSON, INC., an Arizona corporation ("MMT"), and MONTEREY HOMES CORPORATION, an Arizona corporation, dba Monterey Homes ("MHC") MMI, MMT and MHC are jointly and severally referred to herein as "Borrower."

NATIONAL BANK OF ARIZONA, a national banking association ("Bank")

### RECTTALS:

Borrower has obtained from Bank a term loan to finance the acquisition costs of forty-six (46) improved lots (the "Lots") within the subdivision known as The Lakes of Castle Rock located at Tanque Verde and Woodland Drive, Tucson, Arizona, (the "Property") described on the attached Exhibit "A."

Borrower desires to obtain from Bank a line of credit to finance the construction of two model homes (the "Model Homes") on Lots ___ and ___, The Lakes of Castle Rock; and (iii) a revolving line of credit to finance the construction of pre-sold, and a maximum of two (2) not presold, i.e., "spec," single family homes ("Homes") thereon.

Bank is willing to establish for Borrower the two additional credit facilities described above in conjunction with the Acquisition Loan (the "Loans"), but only on the terms and conditions set forth herein.

Now, therefore, in consideration of the mutual covenants and agreements herein contained, the parties agree as follows:

#### AGREEMENTS:

## ACQUISITION LOAN.

- 1. 1. Subject to the terms and conditions contained in the Acquisition Loan Documents (as hereinafter defined) Bank has advanced to Borrower the sum of \$1,977,500.00, for the acquisition of the Property (the "Acquisition Loan").
- 1.2. The Acquisition Loan is evidenced by a Promissory Note, (the "Acquisition Note") dated June 2, 1995 in the amount of \$1,977,500.00 payable in accordance with the terms thereof. The Acquisition Loan is also subject to the terms of the Business Loan Agreement between Borrower and Lender, dated as of June 2, 1995 (the "Acquisition Loan Agreement") and secured by the Deed of Trust dated June 2, 1995, recorded June 7, 1995, at Docket No. 10059, Page 1521, official records of Pima County, Arizona (the "Deed of Trust"). All other documents executed in connection with or otherwise securing or relating to the Acquisition Loan are hereinafter referred to as the "Acquisition Loan Documents."

#### REVOLVING LINE OF CREDIT. 2.

- 2.1. Subject to the terms and conditions of this Agreement, Bank will establish for Borrower a revolving line of credit (the "RLC") against which Bank will make advances not to exceed the sum of \$3,000,000.00 in the aggregate at any one time outstanding.
- 2.2. The RLC shall be evidenced by a promissory note in a form prepared and approved by Bank (the "RLC Note"). Interest on the principal amount outstanding under the RLC shall be charged at a rate equal to one percent (1%) in excess of the prime rate of interest as the same is published in the western edition of the Wall Street Journal. The interest rate shall be adjusted as of the close of business of any day during which the prime rate of interest is changed. When a range of rates has been published, the higher of the rates will be used. If the prime rate becomes unavailable during the term of this Loan, Bank may designate a substitute index after notice to Borrower. Bank will advise Borrower of the current prime rate upon Borrower's request. Borrower understands that Bank may make loans based on other rates as well. Interest on the Note shall be computed for the actual number of days that principal is outstanding, on the basis of a 360 day year. Interest under the RLC shall be due and payable monthly. All unpaid principal and interest shall be due and payable in full on the date twenty-four (24) months following the date of the RLC Note (the "RLC Maturity Date"). Borrower shall be entitled to postpone the Maturity Date upon written notice to Lender prior to the Maturity Date one (1) time for an additional six (6) months to the date thirty (30) months following the date of the RLC Note.
- 2.3. Borrower agrees to pay to Bank a commitment fee for each Home to be constructed in an amount equal to: one percent (1%) of the Estimated Loan Value available under the RLC to construct such Home as provided in Section

- 4.1 hereof if such Home is a spec Home; and three-quarters of one percent (3/4%) of the Estimated Loan Value available under the RLC to construct such Home as provided in Section 4.1 hereof if such Home is pre-sold. Such fee shall be payable at the same time as the initial disbursement under the RLC for such Home and may be paid out of the RLC.
- 2.4. Advances under the RLC shall be used to finance the construction of Homes on the Property. All disbursements under the RLC shall be made in accordance with Section 4 hereof. For each Home, Bank shall record in Borrower's revolving loan account on the books of Bank all advances made by Bank to Borrower on the RLC, all charges, expenses, and other items properly chargeable to Borrower, all payments made by Borrower and any other appropriate debits and credits. The debit balance of Borrower's revolving loan account shall reflect for each Home the amount of Borrower's indebtedness from time to time under the RLC for such Home.

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letter with respect to the pre-sold Home; (iii) a preliminary title report or bringdown endorsement on the affected Lot insuring Bank's first lien position under the RLC; (iv) a breakdown of actual costs for the construction of the pre-sold Home; (v) a copy of the plans and specifications to be used in construction; and (vi) an appraisal for the pre-sold Home. No material changes in the plans and specifications, estimated construction costs, permanent lender commitment or title condition of the Lot shall be agreed to by Borrower without Bank's prior written consent

- 4.3. Any requests by Borrower for an initial advance under the RLC for any given spec Home shall be accompanied by the following, in form and substance satisfactory to Bank and at Borrower's expense: (i) a preliminary title report or bringdown endorsement on the affected Lot insuring Bank's first lien position under the RLC; (ii) a breakdown of actual costs for the construction of the Home; (iii) a copy of the plans and specifications to be used in construction; and (iv) an appraisal for the Home. No material changes in the plans and specifications, estimated construction costs or title condition of the Lot shall be agreed to by Borrower without Bank's prior written consent.
- 4.4. Advances with respect to each Home shall be made first to allow Borrower to pay the RLC Commitment Fee in connection with such Home and any applicable advance to pay down the Acquisition Loan relative to the affected Lot, but such Lot shall not be released from the lien of the Deed of Trust as a result of such paydown. Loan funds for construction of said Home shall be advanced on approved inspection by Bank when the following stages have been completed:
- (a) Five percent (5%) First Advance: Permits obtained, site laid out, trenching completed and rebar in place, footings poured.
  - (b) Ten percent (10%) Second Advance: Stem walls poured.
- $\,$  (c) Fifteen percent (15%) Third Advance: Underground set and soil backfilled.
- (d) Twenty percent (20%) Fourth Advance: ABC in place and graded, copper plumbing in place, floor slabs poured and set.
- (e) Twenty-five percent (25%) Fifth Advance: Lumber and trusses on site.
- (f) Thirty percent (30%) Sixth Advance: Framing and rough carpentry complete.
- (g) Thirty-five percent (35%) Seventh Advance: Rough plumbing, HVAC and electric complete.
- (h) Forty percent (40%) Eighth Advance: Rough Inspection complete and passed, roof dry, windows and sliding doors set in place.

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- 2.5. Upon Bank's demand from time to time, Borrower shall give to Bank a list of all contractors, subcontractors and material suppliers who will be supplying labor and materials for the construction of Homes.
- 2.6. All advances for construction of a spec Home shall be repaid to Bank not later than 12 months from the date of the initial advance under the RLC with respect to such spec Home. All advances for pre-sold Homes shall be repaid to Bank not later than 7 months from the date of the initial advance under the RLC with respect to such pre-sold Home; provided, however, such 7 month period may be extended only one time for an additional 5 months (resulting in a total term for such advance of 12 months) upon notification by Borrower, accompanied by an additional commitment fee of one quarter of one

percent (1/4%) received by Bank prior to the expiration of the initial 7 month period. In any event, all advances for construction of Homes shall be repaid to Bank not later than the Maturity Date.

## PURPOSES OF THE RLC.

The RLC proceeds shall be used to finance the construction of pre-sold Homes and not more than a total of two (2) spec Homes on the Property. Bank will advance such amounts with respect to the construction of such Homes not to exceed the limits described in Section 4.1 hereof.

## 4. DISBURSEMENT OF THE RLC.

- 4.1. Borrower may request advances under the RLC from time to time. Bank will lend Borrower such amounts as Borrower may request within a reasonable time after such request upon the express conditions that: (a) all such action shall have been taken and documents shall have been executed and delivered which are or may be necessary to perfect or to continue the perfection of Bank's liens and security interests; (b) there shall exist no Event of Default or event which with the giving of notice or the passage of time or both, would be an Event of Default hereunder; (c) the total debit balance of Borrower's RLC, after reflecting any advances requested, shall not exceed the amounts set forth in Section 2.1; (d) advances under the RLC for each Home do not exceed the lesser of (i) 80% of the appraised value of such pre-sold Home as it is to be constructed as shown in an appraisal report obtained at Borrower's expense and satisfactory in all respects to Bank in its sole discretion, or 75% of the appraised value of such spec Home as it is to be constructed as shown in an appraisal report obtained at Borrower's expense and satisfactory in all respects to Bank in its sole discretion, as applicable, (ii) 80% of the gross sales price of such pre-sold Home, (iii) the Estimated Loan Value attributed to the particular model for such Home as set forth in Exhibit B, attached hereto, or (iv) 100% of the actual cost of constructing the Home in accordance with the plans and specifications and cost breakdown; and (e) the requested advance meets the additional requirements set forth below.
- 4.2. Any requests by Borrower for an initial advance under the RLC for any given pre-sold Home shall be accompanied by the following, in form and substance satisfactory to Bank and at Borrower's expense: (i) a copy of an arms-length sales contract for full and fair consideration and for which Borrower shall have collected earnest money with respect to the pre-sold Home on which an advance is requested; (ii) a copy of a permanent loan pre-qualification

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- (i) Forty-five percent (45%) Ninth Advance: Stucco lath insulation installed.
- (j) Fifty percent (50%) Tenth Advance: Stucco first coat applied, drywall stock on site.
- (k) Fifty-five percent (55%) Eleventh Advance: Drywall hung and taped.
- (1) Sixty percent (60%) Twelfth Advance: Drywall joints floated, stucco finish coat applied.
- (m) Sixty-five percent (65%) Thirteenth Advance: Interior walls sanded, dry wall textured.
- (n) Seventy percent (70%) Fourteenth Advance: Doors and trim on site, exterior paint complete.
- (o) Seventy-five percent (75%) Fifteenth Advance: Trim carpentry complete, interior paint complete.
- (p) Eighty percent (80%) Sixteenth Advance: Cabinets on site, roof complete.
- (q) Eighty-five percent(85%) Seventeenth Advance: Cabinets installed, countertops set.
- (r) Ninety percent (90%) Eighteenth Advance: Interior hardware, plumbing, electrical, HVAC and trim is complete.
- (s) Ninety-five percent (95%) Nineteenth Advance: Pre-cleaning complete, appliances are installed.
- (t) One Hundred percent (100%), or the balance of the Loan as provided in Section 4.1 hereof, whichever is less when all work has been completed, including floor coverings are installed, final cleaning is complete and all city inspections are complete and approved and provide the Bank with the final city inspection and termite certificate.

Notwithstanding anything contained herein to the contrary, prior to any advances for construction or advances to reimburse Borrower for previously

incurred construction costs, Borrower shall permit Bank and Bank's inspector to make an inspection of the Home to be completed in order to determine the percentage of such completion and the amount to be advanced.

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- 4.5. Each request for an advance under the RLC Note shall be in writing on a form satisfactory to Bank. Each such request shall be made at least five (5) days prior to the date on which the advance is required, and shall be accompanied by evidence in form and substance satisfactory to Bank (including but not limited to certificates and affidavits of Borrower, and reports of Bank's inspector as required by Bank) showing: (a) percentage of completion or stage of completion as set forth in Section 4.3 above; (b) that all outstanding claims due for labor, materials, fixtures and equipment have been paid, except claims contested in good faith by Borrower; (c) that there are no recorded liens outstanding against the real property except the Bank's liens, those liens approved in writing by Bank, and except liens bonded over in accordance with A.R.S. Section 33-1004; (d) that Borrower has complied with all of Borrower's obligations under this Agreement; (e) that all construction prior to the date of the request for an advance has been accomplished in accordance with the plans and specifications; (f) that all funds previously disbursed have been properly applied to the costs of construction; (g) if requested by Bank, copies of all bills or statements of expenses for which the advance is requested; (h) that all change orders which require the approval of Bank shall have been approved in writing by Bank; and (i) that the amount of the undisbursed loan proceeds is sufficient to pay the cost of completing construction in accordance with the plans and specifications.
- 4.6. If at any time during the course of construction of a Home Bank determines that the undisbursed loan funds available for such construction plus the items prepaid by Borrower and not reimbursed by Bank are insufficient to pay the remaining costs of construction, Bank may, at its option, either (i) cause Borrower to deposit the amount of such deficiency in an account with Bank to be used to pay such costs; or (ii) cause Borrower to expend such funds as are necessary to make up such deficiency and Borrower shall furnish the Bank with satisfactory proof of any such expenditures.
- 4.7. Bank reserves the right, in its discretion, to defer, reduce or decline payment of any item when in Bank's reasonable judgment the payment is not justified by the value of the work in place or if such item is not covered by the cost breakdowns referred to herein.
- 4.8. If requested by Bank, Borrower shall furnish statements from each contractor, subcontractor and supplier:
- (a) Stating the amount of its contract and the amount paid to date;
- $\hbox{(b) Acknowledging full payment less retainer for all work done and materials supplied; and}\\$
- (c) Waiving any mechanic's or material-man's lien on the Property for work done to the date of disbursement, payment for which is covered by that or prior disbursements, and waiving any lien on equipment purchased.
- $4.9.\ {
  m At}$  no time and in no event shall Bank be obligated to disburse funds for construction:

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(a) In excess of the amount recommended by Bank's

Inspector;

(b) If Bank is unsatisfied with the progress of

construction;

- (c) If in the sole opinion of Bank the estimated remaining costs of construction in accordance with the plans and specifications exceeds the remaining undisbursed portion of loan proceeds for such construction and Borrower fails to make up such deficiency in accordance with Section 4.6;
- (d) If the improvements shall have been damaged by fire or other casualty and Bank shall not have received insurance proceeds or other cash funds from Borrower sufficient in the sole judgment of Bank to effect the restoration of the improvements in accordance with the plans and specifications prior to the maturity of the RLC Note;
- (e) If Bank's Deed of Trust covering the Lot and Home under construction for which the draw is requested shall not be in a first lien position; or
- $\,$  (f) If any Event of Default hereunder shall have occurred or any event which with the giving of notice or passage of time, or

both, would constitute an Event of Default hereunder shall have occurred.

- 4.10. At its option, Bank may make any or all advances directly to Borrower, or to Borrower's subcontractors or material suppliers, or jointly to the Borrower and any subcontractor or material supplier, and the execution of this Agreement by Borrower shall, and hereby does, constitute an irrevocable authorization to so advance the funds. No further direction or authorization from Borrower shall be necessary to warrant such direct advances and all such advances shall satisfy pro tanto the obligations of Bank hereunder and shall be covered and secured by the Deed of Trust as fully as if made only to Borrower, regardless of the disposition thereof by such person. Bank, at its option, may pay suppliers of all furniture, fixtures and equipment directly.
- 4.11. No advance of loan proceeds hereunder shall constitute a waiver of any of the conditions to any further advances nor, in the event Borrower is unable to satisfy any such condition, shall any such waiver have the effect of precluding Bank from thereafter declaring such inability to be an Event of Default.
- 4.12. Borrower acknowledges that any inspections or any examinations made by Bank, or lien waivers, receipts or other instruments obtained by Bank, are made or obtained solely for Bank's benefit and not in any way for the benefit or protection of Borrower or any third party.
- 4.13. Borrower shall permit Bank and its representatives and agents to enter upon any Lot and to inspect the construction of the Home and all materials to be used in the construction thereof and to cause Borrower's contractors and subcontractors to cooperate with Bank during such inspections. If required by Bank, Borrower shall pay Bank the applicable inspection fee for each inspection. Borrower agrees that the Bank has no obligation in carrying

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out or supervising the construction program. Bank, in its discretion, may waive any inspection or the furnishing of lien waivers or receipts or other proof of payment or any other condition to a disbursement and make disbursements of the loans solely upon the statements and recommendations of Borrower, and such waiver shall not constitute a waiver of any of the conditions to any later disbursements.

4.14. Borrower shall diligently pursue construction of all Homes to completion in accordance herewith and with the plans and specifications delivered to Bank and in full compliance with all construction, use, building, zoning and other similar requirements of any governmental authority. The Borrower covenants that all Homes will be constructed and completed free and clear of all liens, claims or assessments against the Lots except Bank's liens. Borrower agrees that construction of each Home shall be completed within the applicable time periods for repayment of advances specified in Section 2.6. In the event Borrower's buyer defaults under the purchase agreement during the construction of any pre-sold Home, Borrower shall notify the Bank immediately of such event and immediately market such Home for sale. Borrower agrees that so long as any loan under this Agreement may be outstanding, Borrower will borrow no other funds, directly or indirectly, for the purpose of construction on the Lots nor cause any lien other than Bank's to be placed against the Lots. Borrower will not allow any Home buyers to take possession of any Home or part thereof, until Bank's lien upon such Home and Lot is paid in full, and the Lot has been released from the lien of the Deed of Trust.

## 5. Model Loan.

- 5.1. Subject to the terms and conditions of this Agreement, Bank will establish for Borrower a line of credit against which Bank will make advances not to exceed the sum of \$485,000.00 for the purposes of constructing two model homes (the "Model Loan"). The Acquisition Loan, RLC and Model Loan are sometimes referred to herein as the "Loans."
- 5.2. The Model Loan shall be evidenced by a Promissory Note (the "Model Note") of even date herewith in the face amount of \$485,000.00 payable in accordance with the terms thereof. Interest on the principal amount outstanding under the Model Loan shall be charged at an annual rate equal to 1% in excess of the prime rate of interest as the same is published in the western edition of the Wall Street Journal. The interest rate shall be adjusted as of the close of business during any day during which the prime rate of interest has changed. When a range of rates has been published, the higher of the rates will be used. If the prime rate becomes unavailable during the term of this Loan, Bank may designate a substitute index after notice to Borrower. Bank will advise Borrower of the current prime rate upon Borrower's request. Borrower understands that Bank may make loans based on other rates as well. Interest on the Note shall be computed for the actual number of days that principal is outstanding, on the basis of a 360 day year. Interest under the Model Loan shall be due and payable monthly. All unpaid principal and interest shall be due and payable in full on the date twelve (12) months following the date of the Model Note (the "Model Maturity Date"). Provided Borrower is not in default, Borrower may elect to extend the Model Maturity Date one time for an additional six (6) months by giving Bank written notice ten (10) days prior to the then Model Maturity Date.

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### 6. MODEL LOAN COMMITMENT FEE: EXTENSION FEE.

Borrower shall pay to Bank a commitment fee and service charge for the making and servicing of the Model Loan in the amount of \$4,850.00 (the "Model Commitment Fee") which shall be fully earned and non-refundable upon payment. The Model Commitment Fee is due and payable upon the execution hereof out of Model Loan proceeds. If Borrower elects to extend the Model Maturity Date, Borrower shall pay to Bank an extension fee and service charge for extending the Model Maturity Date in the amount of one-half of one percent of the face amount of the Model Note less any principal balance thereof which has been repaid (the "Model Maturity Extension Fee"). The Model Maturity Extension Fee is due and payable by Borrower upon the Borrower's providing to Bank written notice of its election to extend the Model Maturity Date, which shall be fully earned and non-refundable upon payment.

## 7. PURPOSES OF THE MODEL LOAN.

Advances under the Model Loan shall be used only for the payment of the costs and expenses to allow Borrower to construct two Model Homes and pay the Model Commitment Fee.

## 8. DISBURSEMENT OF THE MODEL LOAN.

\$.1. Bank shall make an advance for the benefit of the Borrower to pay the Model Commitment Fee.

8.2. Advances for construction of the Model Homes shall be made in the same manner as advances are to be made under the RLC; provided; however, that advances under the Model Loan for each Model Home shall not exceed the lesser of (i) 75% of the appraised value of such Model Home as it is to be constructed as shown in an appraisal report obtained at Borrower's expense and satisfactory in all respects to Bank in its sole discretion, (ii) the Estimated Loan Value (less the Lot release price) attributed to the particular model for such Model Home as set forth in Exhibit "C," attached hereto, or (iii) 100% of the actual cost of constructing the Model Home in accordance with the plans and specifications and cost breakdown (less any amount attributable to the Lot release from the Acquisition Loan).

## 9. SECURITY.

9.1. As security for the payment of the Loans, and all other liabilities and obligations of Borrower to Bank, now existing or hereafter created, Borrower shall modify the Deed of Trust pursuant to Bank's form to secure the payment and performance of the RLC and the Model Loan, as well as the Acquisition Loan. The Deed of Trust shall be and remain a first and prior lien on the Property, and all fixtures and attachments of and to the buildings now or hereafter on the Property and those to be erected thereon, and shall assign all leases and rents and purchase agreements on the Property to Bank, all subject only to those exceptions set forth in Section 11 hereof.

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9.2. Borrower shall execute and deliver to Bank from time to time upon the request of Bank, such financing statements or other documents reasonably required by Bank to perfect or continue Bank's liens and security interest described herein.

## 10. GUARANTIES.

Borrower shall cause its obligations to pay and perform under the Loans to at all times be fully guaranteed by William Cleverly, a married man dealing with his sole and separate property, and by Steve Hilton and Benee Hilton, husband and wife (the "Guarantors"). Guarantors shall execute modifications to the existing continuing guaranties relating to the Acquisition Loan (the "Guaranties") so as to have them also guaranty the RLC and the Model Loan.

## 11. TITLE INSURANCE.

Borrower, at its cost and expense, shall cause the Title Company to issue to Bank at the time of the first disbursement on the RLC or the Model Loan an endorsement to the ALTA Extended Coverage Mortgage Title Insurance Policy, with Number 3R and 5 Endorsements, insuring the Deed of Trust, to increase such Policy's coverage amount by \$3,485,000.00 insuring the Deed of Trust in Bank's favor to be a valid first lien and encumbrance on the Property subject only to the matters listed as exceptions therein.

## 12. RELEASES OF THE DEED OF TRUST.

So long as no Event of Default has occurred, and there shall not have occurred any event which with the giving of notice or the passage of time, or

both, would constitute an Event of Default hereunder, Bank shall release the lien of the Deed of Trust for each Lot with a Home thereon upon the sale thereof and payment to Bank in cash of the sum equal to \$56,500.00 (so long as the Acquisition Loan remains unpaid with regard to the applicable Lot) plus all advances made to Borrower under the RLC or Model Loan, as the case may be, relating to such Home and Lot to be released, all as shown on Borrower's loan account (the "Release Price"). Once the Acquisition Loan is paid in full, the Release Price for each Lot with Home thereon shall equal the sum of all advances made to Borrower under the RLC or Model Loan, as the case may be, relating to such Home and Lot to be released, all as shown on Borrower's loan account. Payments of interest under the Notes shall not be applied toward the Release Price of any Lot from the lien of the Deed of Trust.

### 13. INSURANCE.

13.1. Borrower shall obtain the following insurance, together with such other insurance or evidence of insurance as Bank may reasonably require:

(a) Insurance against loss or damage by fire, lightning and other casualties, with a uniform standard extended coverage endorsement, such insurance to be in an amount not less than the full replacement value of the completed improvements, exclusive of footings and foundations, as determined by a recognized appraiser or insurer selected by the

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Borrower and approved by Bank. During the construction period, such policy shall be written in the so-called "Builder's Risk Completed Value Non-Reporting Form" and shall contain a provision granting the insured permission to complete and/or occupy.

(b) Insurance protecting the Borrower and Bank against loss or losses from liability imposed by law or assumed in any written contract and arising from personal injury, including bodily injury or death, or a limit of liability of not less than \$500,000.00 (combined single limit for personal injury, including bodily injury or death, and property damage) and a blanket excess liability policy in an amount not less than \$1,000,000.00 protecting the Borrower and Bank against any loss or liability or damage for personal injury, including bodily injury or death, or property damage.

(c) A policy of flood insurance in the maximum amount available with respect to the Project under the Flood Disaster Protection Act of 1973, as amended. This requirement will be waived upon presentation of evidence satisfactory to Bank that no portion of any Lot is located within an area identified by the U.S. Department of Housing and Urban Development as having special flood hazards.

(d) Upon completion of any Home, insurance on such Home insuring against loss by fire and other hazards and casualties as are now included in "extended coverage" policies in an amount equal to the maximum insurable value of the improvements. The policy shall at all times have attached thereto the standard non-contributory mortgagee clause with loss payable to Bank.

13.2. With regard to each policy of insurance required to be maintained by Borrower pursuant to Section 13.1, Borrower shall deliver to Bank certified copies of such policies, together with appropriate endorsements thereto, evidence of payment of premiums thereon and written agreement of the insurer or insurers therein to give Bank 30 days' prior written notice of intention to cancel. All insurance shall be carried in responsible insurance companies which shall have been approved by Bank and which shall be rated not less than A, class XV or better in Best's Key Rating Guide.

13.3. Borrower shall cooperate with Bank in obtaining for Bank the benefits of any insurance or other proceeds lawfully or equitably payable to it in connection with the Loans and the collection of any indebtedness or obligation of Borrower to Bank incurred hereunder (including the payment by Borrower of the expense of an independent appraisal on behalf of Bank in case of a fire or other casualty affecting any Lot or Home).

## 14. CONDITIONS PRECEDENT.

Bank's obligation to make each advance hereunder is contingent upon each of the following occurrences in addition to the other terms and conditions contained herein (provided Bank may waive any such occurrence for an advance without such waiver constituting a waiver of such occurrence for any later advance):

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(a) All of Bank's liens and security interests securing the Loans shall have been validly perfected;

- (c) Receipt of updated appraisals acceptable to Bank for the Improvements and each  $\operatorname{\text{\rm Hom}}\nolimits :$  and
- (d) Receipt of such documentation as Bank may reasonably require, including, without limitation, the Guaranties, Notes, a permanent lender commitment letter, and purchase contracts for such Home, all in form and substance satisfactory to Bank.

## 15. COVENANTS AND WARRANTIES.

Borrower represents, warrants and agrees as follows:

- (a) All information given to Bank in order to support Borrower's loan request, and all information set forth in any financial statements given by Borrower, and Guarantors to Bank, is true, correct and complete;
- (b) MM, MMT and MHC are and will continue to be corporations duly organized and validly existing under the laws of the State of Arizona:
- (c) Borrower has full power to enter into this Agreement and to perform all obligations herein contained and contemplated;
- (d) This Agreement, the Notes, the Deed of Trust, and all other documents executed by Borrower in favor of Bank (i) are and will be in all respects legal, valid, and binding, (ii) are enforceable against Borrower according to their terms, and (iii) will grant to Bank a direct, valid and enforceable first lien upon the Property;
- (e) The consummation of the transactions hereby contemplated and the performance of the obligations of the Borrower hereunder and by virtue of the Loans and the Deed of Trust will not result in any breach of, or constitute a default under any mortgage, deed of trust, lease, loan or credit agreement, articles of incorporation, bylaws or other instrument to which Borrower is a party or by which it may be bound or affected;
- (f) There are no actions, suits or proceedings pending, or to the knowledge of Borrower threatened, against or affecting it or the Guarantors, or involving the validity or enforceability of the Loans or the Deed of Trust, or the priority of the liens thereof, at law or in equity, or before or by any governmental authority, and Borrower is not in default with respect to any order, writ, injunction or decree of any court or any governmental authority;
- (g) All financial statements provided and to be provided hereunder have been and shall be prepared in accordance with generally accepted accounting principles consistently applied. Borrower warrants and represents as to each such financial statement that

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it fairly presents the financial condition of Borrower and that since the date of such financial statement there has been no material adverse change in the financial condition of Borrower. Bank or its agents shall have the right without hindrance or delay to inspect, check, audit and make extracts from Borrower's books, records and accounts including without limitation all journals, orders, receipts and any correspondence and other data relating to the books, records and accounts. Bank, or any persons designated by it, shall have the right to make such verifications concerning Borrower's businesses as Bank may consider reasonable under the circumstances;

- (h) All utility services will be available on the Lots, and Borrower has obtained all necessary permits and permissions required from all governmental and other authorities for access to and use of such services in connection with the development;
- $\hbox{(i) There is no delinquent tax or delinquent assessment respecting any Lot;}\\$
- (j) All applicable requirements of local, Arizona, and federal law relating to the subdivision involved and the sale of homes therein have been complied with, or will be complied with at the time such compliance is required by law;
- (k) There are no restrictions or zoning regulations which will restrict or prevent the proposed construction on and use of the Lots;
- (1) The plans and specifications for the Homes to be constructed on the Lots which Borrower delivers to Bank hereunder shall be true and correct copies of the plans and specifications used in construction, and Borrower hereby certifies that said plans and specifications are identical to those used in preparation of the appraisal reports referred to above;

(m) Borrower has received no notice of and to the best of its knowledge there is no violation of any law, municipal ordinance or order, or any requirement of the State of Arizona, or any municipal department or governmental authority, which violation relates to or affects the Lots or the Homes to be constructed thereon;

(n) All building permits required for construction of Homes in accordance with the plans and specifications will be or have been obtained, and copies of such building permits will be delivered promptly to Bank if requested;

(o) Borrower is and will at all times continue to be the lawful owner of each Lot, except for sales made in the ordinary course of business for a full and fair consideration. Borrower will not create or suffer to exist any mortgage, pledge, lien, charge, encumbrance or security interest in or upon any Lot except for Bank's liens;

(p) Within 30 days following the end of the relevant quarter, Borrower shall furnish Bank with Borrower's quarterly compiled financial statements prepared on an accrual basis in accordance with generally accepted accounting principles and work in progress reports furnished to Bank (within 30 days following the end of the relevant quarter,) and

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prepared by a certified public accountant or internally prepared and signed by either William Cleverly or Steve Hilton as officers of Borrower. Such statements shall consist of a balance sheet and profit and loss statement in such reasonable detail as Bank may request. Borrower shall furnish Bank with Borrower's annual audited financial statements within 90 days after the end of Borrower's fiscal year prepared by a certified public accountant acceptable to Bank and on an accrual basis in accordance with generally accepted accounting principles; Borrower further authorizes Bank to discuss such financial statements with Borrower's CPA;

(q) All financial statements delivered to Bank by the Guarantors fairly represent the financial condition of the Guarantors at the times and for the periods therein stated; and since the date of these financial statements, there has been no material change in the financial condition or any other status of any Guarantor. Within 30 days following Borrowers fiscal year end, Borrower shall cause each Guarantor to provide its financial statement to Bank, in form satisfactory to Bank, and all such statements shall indicate all assets held in trust. Guarantors shall further provide Bank with personal income tax returns and schedules, signed and dated, within 30 days of the required filing dates;

(r) Borrower has filed all tax returns and reports required by law to be filed and all taxes, fees, assessments, and other governmental charges upon Borrower or upon any of its properties or income that are due and payable have been paid; Within 30 days from the required filing date, Borrower shall provide Bank with copies of all federal and state income tax returns and schedules signed and dated by an Officer of Borrower,

(s) MHC is and will at all times continue to be in compliance with all covenants contained in the Indenture and all other documents relating to the \$8,000,000.00 in Senior Subordinated Notes issued by MHC on October 11, 1994.

(t) Upon request from Bank, at least quarterly, Borrower shall certify in writing to Bank that it is in compliance with the warranties and covenants contained herein;

(u) Borrower will immediately inform Bank in writing of any litigation threatened or instituted which might have a material adverse affect upon any Lot or the financial condition of Borrower or Guarantors and, at Bank's request, will furnish to Bank a summary of all such litigation;

(v) Borrower will promptly inform Bank of the occurrence of any Event of Default or event which with the giving of notice or passage of time or both would be an Event of Default hereunder, and

(w) Each of the warranties made by Borrower herein shall be considered to have been made again as of the time Borrower delivers to Bank a request for an advance under the Loans or Bank makes an advance pursuant to this Agreement.

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## 16. CONSTRUCTION COSTS AND INSPECTIONS.

16. 1. Borrower will give Bank immediate notice of: (i) any and all proposed significant changes in construction costs by means of the contractors submitting to Bank's Inspector a change order log which shall

include all current and pending change orders; (ii) all proposed significant changes in major subcontractors or major suppliers; (iii) all proposed significant structural changes or changes material to the Home plans, and (iv) any and all significant proposed changes in the amounts of any other items in any Home or Model budget. No such changes shall be made by Borrower without the prior written consent of Bank. Amounts not drawn under any one line item on any budget may be added to another line item on such budget with prior written consent of Bank as follows: In the event there are Bank approved costs in excess of the amount shown in the Home or Model budget in any cost category described therein, and there are funds available in any other cost category (for which the work is completed and fully paid) in an amount sufficient to pay such excess costs, then Bank may authorize a transfer of funds out of the cost category containing such excess and into the cost category that is exceeding its Home or Model budget amount. Upon the completion of all work relating to any specific cost category, any amount remaining undisbursed under such cost category shall be transferred out of such cost category and into the applicable contingency cost category. Any changes which result in an increase in the Model budget or any Home budget shall be paid for by Borrower.

- 16.2. Bank is authorized to contract with such persons or agencies as Bank may choose in its discretion ("Bank's Inspector") for the purpose of reviewing the Home plans, performing inspections of the Homes and Model Homes, and monitoring the progress of construction of the same, which inspection shall be made with such frequency as Bank shall determine in the reasonable exercise of its discretion.
- 16.3. Borrower shall permit Bank's Inspector and Bank's representatives and agents to enter upon the Property and approved off-site storage areas to inspect the improvements in the Homes and all materials to be used in the construction thereof. Any inspections or determinations made by Bank's Inspector or Bank or instruments obtained by Bank, are made or obtained solely for the benefit of Bank and its successors and assigns, and not in any way for the benefit or protection of Borrower. Borrower shall pay all fees of Bank's (third party) Inspector promptly when billed for the same by Bank.
  - 17. EVENTS OF DEFAULT.

Any of the following shall be an Event of Default hereunder.

- (a) If Borrower shall fail to pay any principal or interest under the Notes within ten (10) days after notice to Borrower by Bank;
- (b) If any warranty or representation herein contained shall prove to be untrue;  $\$

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- (c) If Borrower breaches any of its agreements contained herein not otherwise described in this Section 17;
- (d) If the construction work is abandoned or stopped for a continuous period of 15 days, and not to exceed 30 days in the aggregate, (except for a temporary stoppage due to a strike, shortage or unavailability of materials, adverse weather conditions or an act of God);
- (e) If any of the Homes shall be materially damaged or destroyed by fire or other casualty, provided, however, that it shall not be an Event of Default if Bank receives insurance proceeds or cash funds from Borrower sufficient to repair or restore the improvements, the improvements can be repaired or restored and fully completed, and Borrower expeditiously proceeds to so repair or restore;
- (f) The commencement of any case under the Bankruptcy Code, Title 11 of the United States Bankruptcy Code, or the commencement of any other bankruptcy, arrangement, reorganization, insolvency, receivership, custodianship, or similar proceeding under any state or federal law by or against Borrower, or any Guarantor (provided it shall not be an Event of Default hereunder if such entity obtains dismissal of any involuntary proceeding within sixty (60) days of the date of filing thereof); or if Borrower, or any Guarantor is generally not paying its debts as they become due;
- (g) If a mechanic's or materialmen's lien is filed against a Lot and Borrower does not contest in good faith the assertion of such a lien and immediately record and serve a surety bond pursuant to A.R.S. Section 33-1004;
- (h) If any judgment should be entered in any suit or legal action materially affecting any Lot, Borrower, or any Guarantor, which is not promptly satisfied or bonded over in a manner satisfactory to Bank pending appeal;
- (i) If Borrower's business is discontinued or suspended for any reason or if Borrower's existence is dissolved or terminated;

- (j) If Borrower or any Guarantor defaults on any other loan it may have with  ${\tt Bank};$
- (k) If Borrower is unable to satisfy any condition to its right to a disbursement hereunder after demand is made by Bank,
- (1) If any action, rule, law or decision of any legislative or administrative body or of any court should materially impair or materially and adversely affect the enforceability of the loan documents;
- (m) If there is a material adverse change in Borrower's or any Guarantor's financial condition, or if the collateral becomes unsatisfactory in character or value, or if Bank shall reasonably deem itself insecure.

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## 18. REMEDIES OF BANK.

- 18. 1. Upon the occurrence of any Event of Default, Bank may at its option and without further notice do one or more of the following:
- (a) Withhold making any further advances hereunder and under the Notes, it being agreed that Bank may also take such action upon the occurrence of an event which would be an Event of Default except for any notice and cure provisions set forth above;
- (b) Declare the amount of the loan proceeds then advanced under the Loans and the Notes, together with all costs and expenses, immediately due and payable;
- (c) Take possession of any real property encumbered by any of the Bank's deeds of trust through agents, employ security watchmen, and cause the Homes to be completed in whole or in part at the expense of Borrower using the remaining loan proceeds under the Notes for such purpose and charging any additional expense to Borrower, which sums shall be secured by the Deed of Trust:
- (d) Foreclose the Deed of Trust or cause the exercise of the power of sale granted therein, and exercise any rights and remedies given to Bank in all other documents securing the Loans;
- (e) Apply any remaining loan funds to the direct payment of bills, claims or liens of laborers or materialmen which Bank in its judgment believes to be valid;
  - (f) File suit for any sums owing or for damages; and
- (g) Take such other action as is allowed by law and exercise any rights in any manner it may deem necessary to protect its interest.
- 18.2. Any and all remedies conferred upon Bank shall be deemed cumulative with, and nonexclusive of any other remedy conferred hereby or by law, and Bank in the exercise of any one remedy shall not be precluded from the exercise of any other.

## 19. FIXTURES.

Borrower agrees that all items of fixtures and all items of property which might be determined to be fixtures as defined in the Uniform Commercial Code and the laws of the State of Arizona, will be fully paid promptly after installation and billing by such subcontractor, and no one has or will have a security interest therein.

## 20. ATTORNEYS' FEES AND EXPENSES.

20. 1. Borrower shall pay all costs of closing the Loans and all expenses of Bank with respect thereto, including, but not limited to, inspection fees, legal fees (including legal fees incurred by Bank subsequent to the closing of the Loans in connection with the disbursement,

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administration, collection or satisfaction of the Loans) advances, recording expense, surveys, taxes, expenses of foreclosure (including reasonable attorneys' fees) and similar items. Said attorneys' fees and costs may, at Bank's option, be deducted from the disbursements of Loan proceeds in any manner deemed appropriate by Bank.

20.2. In addition to any liability Borrower may have under Arizona Revised Statutes Section 12-341.01, Borrower shall pay Bank's attorneys' fees and costs incurred in the collection of any indebtedness hereunder, or in enforcing this Agreement, whether or not suit is brought, and any attorneys' fees and costs incurred by Bank in any proceeding under the United States Bankruptcy Code in order to collect any indebtedness hereunder

or to preserve, protect or realize upon any security for such indebtedness.

#### 21. MISCELLANEOUS.

- 21.1. This Agreement is made solely between Borrower and Bank, and no other person shall have any right of action hereunder. The loan proceeds are not a fund held for the benefit of laborers, materialmen or others. The parties expressly agree that no person shall be a third party beneficiary to this Agreement.
- 21.2. Bank may waive any of the requirements made of Borrower herein, and any such waiver shall not constitute a waiver of any of the other requirements made of Borrower hereunder. The failure of Bank to exercise any right with respect to the declaration of any default shall not be deemed or construed to constitute a waiver by Bank of such default or to preclude Bank from exercising any right with respect to such default at a later date or with respect to any subsequent default by Borrower.
- 21.3. Except as otherwise expressly provided herein, Borrower agrees that there is no obligation or commitment on the part of Bank to renew the Loans or to make any additional loans to Borrower.
- 21.4. Borrower agrees to and shall indemnify Bank from any liability, claims or losses resulting from the disbursement of loan proceeds, or from the condition of the real property whether related to hazardous waste on the Property, the quality of construction or otherwise, and whether arising before, during or after the term of the Loans. This provision shall survive the repayment of the Loans and shall continue in full force and effect as long as the possibility of such liability, claims or losses exist.
- 21.5. This Agreement and the rights, duties and obligations of the parties hereto shall be governed by and construed in accordance with the laws of the State of Arizona. Borrower hereby agrees that any suit or proceeding in connection herewith may be brought in the State of Arizona and Borrower irrevocably submits to jurisdiction in any court in such State.
  - 21.6. TIME IS OF THE ESSENCE HEREOF.
- 21.7. This Agreement shall inure and be binding on the parties hereto, and their respective successors and assigns; provided, however, that neither this Agreement nor any rights

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or obligations hereunder shall be assignable by Borrower without the prior express written consent of Bank, and any purported assignment made in contravention hereof shall be void.

21.8. Any communications between the parties hereto or notices provided herein to be given may be given by mailing the same by United States certified or registered mail, return receipt requested, postage pre-paid, addressed as follows, or to such other address as either party may in writing hereafter indicate:

If to Borrower:

MONTEREY MANAGEMENT, INC. 6263 North Scottsdale Road Suite 220 Scottsdale, Arizona 85250 Attn: David A. Walls

If to Bank:

National Bank of Arizona P.O. Box 80440 Phoenix, Arizona 85060-0440 Attn: Marjorie L. Willis

Any such notice shall be deemed received for purposes of this Agreement forty-eight (48) hours after dispatch.

## 22. ARBITRATION DISCLOSURES.

- 22.1. ARBITRATION IS USUALLY FINAL AND BINDING ON THE PARTIES AND SUBJECT TO ONLY VERY LIMITED REVIEW BY A COURT.
- 22.2. THE PARTIES ARE WAIVING THEIR RIGHT TO LITIGATE IN COURT, INCLUDING THEIR RIGHT TO A JURY TRIAL.
- $22.3.\ \textsc{pre-arbitration}$  discovery is generally more limited and different from court proceedings.
- 22.4. ARBITRATORS' AWARDS ARE NOT REQUIRED TO INCLUDE FACTUAL FINDINGS OR LEGAL REASONING AND ANY PARTY'S RIGHT TO APPEAL OR TO SEEK

22.5. A PANEL OF ARBITRATORS MIGHT INCLUDE AN ARBITRATOR WHO IS OR WAS AFFILIATED WITH THE BANKING INDUSTRY.

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## 23. ARBITRATION PROVISIONS.

- 23.1. Any controversy or claim between or among the parties, including but not limited to those arising out of or relating to this Agreement or any agreements or instruments relating hereto or delivered in connection herewith, and including but not limited to a claim based on or arising from an alleged tort, shall at the request of any party be determined by arbitration in accordance with the Commercial Arbitration Rules of the American Arbitration Association. The arbitration proceedings shall be conducted in Phoenix, Arizona. The arbitrator(s) shall have the qualifications set forth in subparagraph 23.3 hereto. All statutes of limitations which would otherwise be applicable in a judicial action brought by a party shall apply to any arbitration or reference proceeding hereunder.
- 23.2. In any judicial action or proceeding arising out of or relating to this Agreement or any agreements or instruments relating hereto or delivered in connection herewith, including but not limited to a claim based on or arising from an alleged tort, if the controversy or claim is not submitted to arbitration as provided and limited in subparagraph 23.1 hereto, all decisions of fact and law shall be determined by a reference in accordance with Rule 53 of the Federal Rules of Civil Procedure or Rule 53 of the Arizona Rules of Civil Procedure or other comparable, applicable reference procedure. The parties shall designate to the court the referee(s) selected under the auspices of the American Arbitration Association in the same manner as arbitrators are selected in Association sponsored arbitration proceedings. The referee(s) shall have the qualifications set forth in subparagraph 23.3 hereto.
- 23.3. The arbitrator(s) or referee(s) shall be selected in accordance with the rules of the American Arbitration Association from panels maintained by the Association. A single arbitrator or referee shall be knowledgeable in the subject matter of the dispute. Where three arbitrators or referees conduct an arbitration or reference proceeding, the claim shall be decided by a majority vote of the three arbitrators or referees, at least one of whom must be knowledgeable in the subject matter of the dispute and at least one of whom must be a practicing attorney. The arbitrator(s) or referee(s) shall award recovery of all costs and fees (including attorneys' fees, administrative fees, arbitrator's fees, and court costs). The arbitrator(s) or referee(s) also may grant provisional or ancillary remedies such as, for example, injunctive relief, attachment, or the appointment of a receiver, either during the pendency of the arbitration or reference proceeding or as part of the arbitration or reference award.
- 23.4. Judgment upon an arbitration or reference award may be entered in any court having jurisdiction, subject to the following limitation: the arbitration or reference award is binding upon the parties only if the amount does not exceed Four Million Dollars (\$4,000,000.00); if the award exceeds that limit, either party may commence legal action for a court trial de novo. Such legal action must be filed within thirty (30) days following the date of the arbitration or reference award; if such legal action is not filed within that time period, the amount of the arbitration or reference award shall be binding. The computation of the total amount of an arbitration or reference award shall include amounts awarded for arbitration fees, attorneys' fees, interest and other related costs.

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- 23.5. At the Lender's option, foreclosure under a deed of trust or mortgage may be accomplished either by exercise of a power of sale under the deed of trust or mortgage or by judicial foreclosure. The institution and maintenance of an action for judicial relief or pursuit of a provisional or ancillary remedy shall not constitute a waiver of the right of any party, including the plaintiff, to submit the controversy or claim to arbitration if any other party contests such action for judicial relief.
- 23.6. Notwithstanding the applicability of other law to any other provision of this Agreement, the Federal Arbitration Act, 9 U.S.C. 1 et seq., shall apply to the construction and interpretation of this arbitration paragraph.

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In witness whereof, the parties hereto have caused this Agreement to be executed as of the day and year first written above.

By: /s/ David A. Wells

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Its: Vice President

MONTEREY MANAGEMENT-TUCSON, INC., an Arizona corporation

By: /s/ Bill Cleverly

_____

Its: Vice President

_____

MONTEREY HOMES CORPORATION, an Arizona corporation, dba Monterey Homes

By: /s/ David A. Wells

Its: Vice President

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"Borrower"

NATIONAL BANK OF ARIZONA, a national banking association

By:

Tts:

_____

"Bank"

## -22-LIST OF EXHIBITS

Exhibit "A" - Legal Description of the Property (First Recital)

Exhibit "B" - Estimated Loan Value-Homes (Section 4)

Exhibit "C" - Estimated Loan Value-Models (Section 8.2)

-23-EXHIBIT "A"

No. 153544

## PARCEL 1:

Lots 1, 2, 4, 6 through 21, 23 through 40, and 44 through 46, 48 through 51, 53 and 54, of THE LAKES AT CASTLE ROCK, according to the plat of record in the office of the County Recorder of Pima County, Arizona, recorded in Book 34, of Maps, Page 44.

EXCEPTING therefrom that portion of Lots 2, 3, 9 thru 14, and 17, THE LAKES AT CASTLE ROCK, Lots 1 thru 67 & Common Area "A" & "B", according to the plat thereof as recorded in Book 34 of Maps and Plats at Page 44, Records of Pima County, Arizona, lying West of the following described line:

Commencing at the Southwest corner of said Lot 17;

Thence North 89 degrees 53 minutes 44 seconds East along the Southerly line of said Lot 17 a distance of 30.82 feet, to the Point of Beginning;

Thence North 00 degrees 14 minutes 51 seconds West 384.87 feet;

Thence North 85 degrees 36 minutes 02 seconds East 5.41 feet;

Thence North 00 degrees 27 minutes 49 seconds East 295.96 feet;

Thence South 89 degrees 11 minutes 40 seconds West 8.11 feet; Thence North 00 degrees 01 minutes 37 seconds West 177.05 feet;

Thence North 00 degrees 01 minutes 00 seconds East 146.07 feet;

Thence North 89 degrees 40 minutes 06 seconds East 8.68 feet;

Thence North 00 degrees 18 minutes 56 seconds West 23.43 feet;

Thence North 87 degrees 13 minutes 54 seconds West 8.69 feet;

Thence North 00 degrees 06 minutes 10 seconds West 160.50 feet to the Northerly line of said Lot 9;

Thence North 00 degrees 13 minutes 05 seconds West 402.83 feet to the Southerly line of said Lot 3;

Thence North 00 degrees 03 minutes 33 seconds West 494.71 feet to the Northerly line of said Lot 2, said point being the Point of Terminus.

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No. 153544

#### PARCEL 2:

That portion of land lying in the Abandoned Right of Way, as described in Docket 6808, Page 833, Records of Pima County, Arizona, lying West of the following described line:

Commencing at the Southeast corner of Lot 23 of THE LAKES AT CASTLE ROCK, Lots 1 thru 67 & Common Area "A" & "B" according to the plat recorded in Book 34 of Maps and Plats at Page 44, Records of Pima County, Arizona;

Thence North 89 degrees 43 minutes 51 seconds East 3.75 feet, to the Point of Beginning of the herein described parcel;

Thence North 00 degrees 09 minutes 32 seconds West 241.87 feet;

Thence North 00 degrees 15 minutes 16 seconds West 395.24 feet;

Thence North 00 degrees 15 minutes 04 seconds West 284.21 feet;

Thence North 00 degrees 16 minutes 40 seconds West 206.66 feet;

Thence North 00 degrees 15 minutes 02 seconds West 293.49 feet to the Point of Terminus.

## PARCEL 3:

All that part of Lot 1 of PALOMITA BLANCA as recorded in Book 46 of Maps and Plats at page 18 in the Pima County Recorder's office, Pima County, Arizona lying Easterly of the Southerly extension of the Westerly line of Lot 4 of The Lakes at Castle Rock as recorded in Book 34 of Maps and Plats at page 44 said Pima County Recorder's office and Northerly of the following described line;

Commencing at the Northeast corner of said Lot 1;

Thence South 00 degrees 06 minutes 16 seconds East along the East line of said Lot 1 a distance of 6.69 feet to the Point of Beginning;

Thence South 88 degrees 11 minutes 12 seconds West, to a point on the said Southerly extension of the Westerly line of said Lot 4.

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No. 153544

## PARCEL 4:

All that part of Lot 2 of PALOMITA BLANCA as recorded in Book 46 of Maps and Plats at Page 18 in the Pima County Recorder's Office, Pima County, Arizona lying Westerly of the Southerly extension of the Easterly line of Lot 4 of The Lakes at Castle Rock as recorded in Book 34 of Maps and Plats at Page 44 said Pima County Recorder's Office and Northerly of the following described line;

Commencing at the Southwest corner of said Lot 4;

Thence South 13 degrees 55 minutes 33 seconds West along the Southerly extension of the West line of said Lot 4 a distance of 7.94 feet to the Point of Beginning;

Thence North 88 degrees 10 minutes 33 seconds East, to a point on the said Southerly extension of the Easterly line of said Lot 4.

## PARCEL 5

A portion of the Northwest quarter of the Southeast quarter of Section 34, Township 13 South, Range 15 East, Gila and Salt River Base and Meridian, Pima County, Arizona, being a portion of the Unsubdivided parcel lying adjacent to Lots 3-7 of The Lakes at Castle Rock, a subdivision recorded in the Pima County Recorder's Office in Book 34 of Maps and Plats at Page 44, Pima County, Arizona,

said portion being described as follows:

Beginning at the Northwest corner of said Lot 6;

Thence South 00 degrees 06 minutes 16 seconds East upon the West line of said Lot 6, a distance of 205.83 feet;

Thence North 57 degrees 08 minutes 39 seconds West, 1.80 feet;
Thence North 00 degrees 23 minutes 45 seconds West, 204.85 feet;
Thence North 89 degrees 47 minutes 33 seconds East, 2.55 feet to the Point of Beginning.

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NO. 153544

#### PARCEL 6:

A portion of the Northwest quarter of the Southeast quarter of Section 34, Township 13 South, Range 15 East, Gila and Salt River Base and Meridian, Pima County, Arizona, being a portion of the unsubdivided parcel lying adjacent to Lots 3-7 of The Lakes at Castle Rock, a subdivision recorded in the Pima County Recorder's Office in Book 34 of Maps and Plats at page 44, Pima County, Arizona, said portion being described as follows:

Beginning at the Northwest corner of said Lot 7;

Thence South 00 degrees 06 minutes 16 seconds East upon the West line of said Lot 7, a distance of 197.00 feet;

Thence South 89 degrees 47 minutes 33 seconds West. 0.50 feet; Thence North 00 degrees 23 minutes 45 seconds West, 197.98 feet; Thence South 57 degrees 08 minutes 39 seconds East, 1.80 feet to the Point of Beginning.

> -5-EXHIBIT "B"

ESTIMATED LOAN VALUE - HOMES

<TABLE>

<S> <C>

9401 - SantaFe \$214,900.00

9402 - Taos \$235,300.00

9403 - Ventana \$245,300.00

</TABLE>

EXHIBIT "C"

ESTIMATED LOAN VALUE - MODELS

<TABLE>

<S> <C:

Lot #39 - Taos \$237,500.00

Lot #38 - Ventana \$247,500.00

</TABLE>

#### CONSTRUCTION LOAN AGREEMENT

DATE: March 22, 1996

PARTIES: MONTEREY MANAGEMENT, INC., an Arizona corporation ("MMI"),

MONTEREY MANAGEMENT TUCSON, INC., an Arizona corporation ("MMT"), and MONTEREY HOMES CORPORATION, an Arizona corporation, dba Monterey Homes ("MHC") MMI, MMT and MHC are jointly and

severally referred to herein as "Borrower."

NATIONAL BANK OF ARIZONA, a national banking association ("Bank")

## RECITALS:

Pursuant to the Option Agreement and Escrow Instructions between Robertson Stephens Company, Inc., a California corporation ("Optionor"), and MMI dated November 9, 1994 (the "Parcel F Option Agreement"), Borrower is acquiring Lots 309 through 364 of The Lakes at Castle Rock, according to the Plat recorded in Book 47 of Maps, Page 49, official records of Pima County (the "Parcel F Lots"), which subdivision is located in the vicinity of Tanque Verde Road and Woodland Drive in Tucson, Arizona.

Pursuant to the Option Agreement and Escrow Instructions between Optionor and MMI dated November 9, 1994 (the "Parcel G Option Agreement") (the Parcel F Option Agreement and the Parcel G Option Agreement are sometimes referred to herein collectively as the "Option Agreements"), the Borrower is acquiring Lots 243 through 308 of The Lakes at Castle Rock, (the "Parcel G Lots"). The Parcel F Lots and the Parcel G Lots are sometimes referred to collectively herein as the "Lots," or individually as a "Lot."

Borrower desires to obtain from Bank a \$5,500,000.00 revolving line of credit to finance the acquisition costs of the Lots pursuant to the Option Agreements and the construction of presold homes and a maximum of two (2) not pre-sold, i.e., "spec" homes ("Homes"), in each of Parcel F and Parcel G, totalling not more than four (4) spec homes.

Borrower also desires to obtain from Bank a \$514,165.00 line of credit to finance the construction of four model homes on Lots 360 through 363 in Parcel F; and a \$563,283.00 line of credit to finance the construction of three model homes on Lots 305 through 307 in Parcel G.

Bank is willing to establish for Borrower the credit facilities described above (the "Loans"), but only on the terms and conditions set forth boroin

Now, therefore, in consideration of the mutual covenants and agreements herein contained, the parties agree as follows:

## AGREEMENTS:

## 1. REVOLVING LINE OF CREDIT.

a. Subject to the terms and conditions of this Agreement, Bank will establish for Borrower a revolving line of credit (the "RLC") against which Bank will make advances not to exceed the sum of \$5,500,000.00 in the aggregate at any one time outstanding.

b. The RLC shall be evidenced by a promissory note in a form prepared and approved by Bank (the "RLC Note"). Interest on the principal amount outstanding under the RLC shall be charged at a rate equal to three quarters of one percent (3/4%) in excess of the prime rate of interest as the same is published in the western edition of the Wall Street Journal. The interest rate shall be adjusted as of the close of business of any day during which the prime rate of interest is changed. When a range of rates has been published, the higher of the rates will be used. If the prime rate becomes unavailable during the term of this Loan, Bank may designate a substitute index after notice to Borrower. Bank will advise Borrower of the current prime rate upon Borrower's request. Borrower understands that Bank may make loans based on other rates as well. Interest on the Note shall be computed for the actual number of days that principal is outstanding, on the basis of a 360 day year. Interest under the RLC shall be due and payable monthly. All unpaid principal and interest shall be due and payable in full on the date twenty-four (24) months following the date of the RLC Note (the "RLC Maturity Date"). Borrower shall be entitled to postpone the Maturity Date upon written notice to Lender prior to the Maturity Date one (1) time for an additional six (6) months to the date thirty (30) months following the date of the RLC Note.

c. Borrower agrees to pay to Bank a commitment fee for each Home to be constructed in an amount equal to: one percent (1%) of the Estimated Loan Value available under the RLC to construct such Home as provided in Section 3.1 hereof if such Home is a spec Home; and one-half of one percent (1/2%) of the Estimated Loan Value available under the RLC to construct such Home as provided in Section 3.1 hereof if such Home is pre-sold. Such fee shall be payable at the

same time as the initial disbursement under the RLC for such Home and may be paid out of the RLC.

d. Advances under the RLC shall be used to finance the construction of Homes on the Lots. All disbursements under the RLC shall be made in accordance with Section 3 hereof. For each Home, Bank shall record in Borrower's revolving loan account on the books of Bank all advances made by Bank to Borrower on the RLC, all charges, expenses, and other items properly chargeable to Borrower, all payments made by Borrower and any other appropriate debits and credits. The debit balance of Borrower's revolving loan account shall reflect for each Home the amount of Borrower's indebtedness from time to time under the RLC for such Home.

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e. Upon Bank's demand from time to time, Borrower shall give to Bank a list of all contractors, subcontractors and material suppliers who will be supplying labor and materials for the construction of Homes.

f. All advances for construction of a spec Home shall be repaid to Bank not later than 12 months from the date of the initial advance under the RLC with respect to such spec Home. All advances for pre-sold Homes shall be repaid to Bank not later than 7 months from the date of the initial advance under the RLC with respect to such pre-sold Home; provided, however, such 7 month period may be extended only one time for an additional 5 months (resulting in a total term for such advance of 12 months) upon notification by Borrower, accompanied by an additional commitment fee of one quarter of one percent (1/4%) received by Bank prior to the expiration of the initial 7 month period. In any event, all advances for construction of Homes shall be repaid to Bank not later than the Maturity Date.

## 2. PURPOSES OF THE RLC.

The RLC proceeds shall be used to finance the construction of pre-sold Homes and not more than a total of four (4) spec Homes on the Lots, with not more than two (2) spec Homes on Parcel F and not more than two (2) spec Homes on Parcel G. Bank will advance such amounts with respect to the construction of such Homes not to exceed the limits described in Section 3.1 hereof.

## DISBURSEMENT OF THE RLC.

a. Borrower may request advances under the RLC from time to time. Bank will lend Borrower such amounts as Borrower may request within a reasonable time after such request upon the express conditions that: (a) all such action shall have been taken and documents shall have been executed and delivered which are or may be necessary to perfect or to continue the perfection of Bank's liens and security interests including, without limitation, execution and delivery of Lender's standard form Deed of Trust and UCC-1 financing statements for the Lot on which the Home is to be built and collateral assignments of the Borrower's rights under the Option Agreements in form and substance acceptable to Bank in its sole and absolute discretion; (b) there shall exist no Event of Default or event which with the giving of notice or the passage of time or both, would be an Event of Default hereunder; (c) the total debit balance of Borrower's RLC, after reflecting any advances requested, shall not exceed the amounts set forth in Section 1.1; (d) advances under the RLC for each Home do not exceed the lesser of (i) 80% of the appraised value of such pre-sold Home as it is to be constructed as shown in an appraisal report obtained at Borrower's expense and satisfactory in all respects to Bank in its sole discretion, or 75% of the appraised value of such spec Home as it is to be constructed as shown in an appraisal report obtained at Borrower's expense and satisfactory in all respects to Bank in its sole discretion, as applicable, (ii) 80% of the gross sales price of such pre-sold Home, (iii) the Estimated Loan Value attributed to the particular model for such Home as set forth in Exhibit A, attached hereto, or (iv) 100% of the actual cost of constructing the Home in accordance with the plans and specifications and cost breakdown; and (e) the requested advance meets the additional requirements set forth below.

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b. Any requests by Borrower for an initial advance under the RLC for any given pre-sold Home shall be accompanied by the following, in form and substance satisfactory to Bank and at Borrower's expense: (i) a copy of an arms-length sales contract for full and fair consideration and for which Borrower shall have collected earnest money with respect to the pre-sold Home on which an advance is requested; (ii) a copy of a permanent loan pre-qualification letter with respect to the pre-sold Home; (iii) Lender's standard form Deed of Trust and UCC-1 financing statements for the Lot on which the Home is to be built; (iv) a preliminary title report or bringdown endorsement on the affected Lot insuring Bank's first lien position under the RLC; (v) a breakdown of actual costs for the construction of the pre-sold Home; (vii) a copy of the plans and specifications to be used in construction; and (vii) an appraisal for the pre-sold Home. No material changes in the plans and specifications, estimated construction costs, permanent lender commitment or title condition of the Lot shall be agreed to by Borrower without Bank's prior written consent.

- c. Any requests by Borrower for an initial advance under the RLC for any given spec Home shall be accompanied by the following, in form and substance satisfactory to Bank and at Borrower's expense: (i) Lender's standard form Deed of Trust and UCC-I financing statements for the Lot on which the Home is to be built; (ii) a preliminary title report or bringdown endorsement on the affected Lot insuring Bank's first lien position under the RLC; (iii) a breakdown of actual costs for the construction of the Home; (iv) a copy of the plans and specifications to be used in construction; and (v) an appraisal for the Home. No material changes in the plans and specifications, estimated construction costs or title condition of the Lot shall be agreed to by Borrower without Bank's prior written consent.
- d. Advances with respect to each Home shall be made first to allow Borrower to pay the RLC Commitment Fee in connection with such Home and the advance to acquire the affected Lot pursuant to the applicable Option Agreement. Loan funds for construction of said Home shall be advanced on approved inspection by Bank when the following stages have been completed:
- (1) Five percent (5%) First Advance: Permits obtained, site laid out, trenching completed and rebar in place, footings poured.
  - (2) Ten percent (10%) Second Advance: Stem walls poured.
- $\hbox{(3) Fifteen percent (15\%) Third Advance: Underground set and soil backfilled.}$
- (4) Twenty percent (20%) Fourth Advance: ABC in place and graded, copper plumbing in place, floor slabs poured and set.
- $% \left( 25\right) =0$  (5) Twenty-five percent (25%) Fifth Advance: Lumber and trusses on site.
- (6) Thirty percent (30%) Sixth Advance: Framing and rough carpentry complete.
  - .
- $\,$  (7) Thirty-five percent (35%) Seventh Advance: Rough plumbing, HVAC and electric complete.
- (8) Forty percent (40%) Eighth Advance: Rough Inspection complete and passed, roof dry, windows and sliding doors set in place.
- (9) Forty-five percent (45%) Ninth Advance: Stucco lath insulation installed.
- (10) Fifty percent (50%) Tenth Advance: Stucco first coat applied, drywall stock on site.
- (11) Fifty-five percent (55%) Eleventh Advance: Drywall hung and taped.
- $$\rm (12)$  Sixty percent (60%) Twelfth Advance: Drywall joints floated, stucco finish coat applied.
- (13) Sixty-five percent (65%) Thirteenth Advance: Interior walls sanded, dry wall textured.
- (14) Seventy percent (70%) Fourteenth Advance: Doors and trim on site, exterior paint complete.
- (15) Seventy-five percent (75%) Fifteenth Advance: Trim carpentry complete, interior paint complete.
- (16) Eighty percent (80%) Sixteenth Advance: Cabinets on site, roof complete.
- (17) Eighty-five percent (85%) Seventeenth Advance: Cabinets installed, countertops set.
- (18) Ninety percent (90%) Eighteenth Advance: Interior hardware, plumbing, electrical, HVAC and trim is complete.
- (19) Ninety-five percent (95%) Nineteenth Advance: Pre-cleaning complete, appliances are installed.
- (20) One Hundred percent (100%), or the balance of the Loan as provided in Section 3.1 hereof, whichever is less when all work has been completed, including floor coverings are installed, final cleaning is complete and all city inspections are complete and approved and provide the Bank with the final city inspection and termite certificate.

Notwithstanding anything contained herein to the contrary, prior to any advances for construction or advances to reimburse Borrower for previously incurred construction costs, Borrower shall permit Bank and Bank's inspector to make an inspection of the Home to be completed in order to determine the percentage of such completion and the amount to be advanced.

- e. Each request for an advance under the RLC Note shall be in writing on a form satisfactory to Bank. Each such request shall be made at least five (5) days prior to the date on which the advance is required, and shall be accompanied by evidence in form and substance satisfactory to Bank (including but not limited to certificates and affidavits of Borrower, and reports of Bank's inspector as required by Bank) showing: (a) percentage of completion or stage of completion as set forth in Section 3.3 above; (b) that all outstanding claims due for labor, materials, fixtures and equipment have been paid, except claims contested in good faith by Borrower; (c) that there are no recorded liens outstanding against the real property except the Bank's liens, those liens approved in writing by Bank, and except liens bonded over in accordance with A.R.S. Section 33-1004; (d) that Borrower has complied with all of Borrower's obligations under this Agreement; (e) that all construction prior to the date of the request for an advance has been accomplished in accordance with the plans and specifications; (f) that all funds previously disbursed have been properly applied to the costs of construction; (g) if requested by Bank, copies of all bills or statements of expenses for which the advance is requested; (h) that all change orders which require the approval of Bank shall have been approved in writing by Bank; and (i) that the amount of the undisbursed loan proceeds is sufficient to pay the cost of completing construction in accordance with the plans and specifications.
- f. If at any time during the course of construction of a Home, Bank determines that the undisbursed loan funds available for such construction plus the items prepaid by Borrower and not reimbursed by Bank are insufficient to pay the remaining costs of construction, Bank may, at its option, either (i) cause Borrower to deposit the amount of such deficiency in an account with Bank to be used to pay such costs; or (ii) cause Borrower to expend such funds as are necessary to make up such deficiency and Borrower shall furnish the Bank with satisfactory proof of any such expenditures.
- g. Bank reserves the right, in its discretion, to defer, reduce or decline payment of any item when in Bank's reasonable judgment the payment is not justified by the value of the work in place or if such item is not covered by the cost breakdowns referred to herein.
- $\ensuremath{\text{h.}}$  If requested by Bank, Borrower shall furnish statements from each contractor, subcontractor and supplier:
  - (1) Stating the amount of its contract and the amount

paid to date;

 $\hbox{(2) Acknowledging full payment less retainer for all work done and materials supplied; and}\\$ 

(3) Waiving any mechanic's or material-man's lien on the Property for work done to the date of disbursement, payment for which is covered by that or prior disbursements, and waiving any lien on equipment purchased.

i. At no time and in no event shall Bank be obligated to disburse funds for construction:

(1) In excess of the amount recommended by Bank's

Inspector;

(2) If Bank is unsatisfied with the progress of

construction;

- (3) If in the sole opinion of Bank the estimated remaining costs of construction in accordance with the plans and specifications exceeds the remaining undisbursed portion of loan proceeds for such construction and Borrower fails to make up such deficiency in accordance with Section 3.6;
- (4) If the improvements shall have been damaged by fire or other casualty and Bank shall not have received insurance proceeds or other cash funds from Borrower sufficient in the sole judgment of Bank to effect the restoration of the improvements in accordance with the plans and specifications prior to the maturity of the RLC Note;
- (5) If Bank's Deed of Trust covering the Lot and Home under construction for which the draw is requested shall not be in a first lien position; or
- (6) If any Event of Default hereunder shall have occurred or any event which with the giving of notice or passage of time, or both, would constitute an Event of Default hereunder shall have occurred.
- j. At its option, Bank may make any or all advances directly to Borrower, or to Borrower's subcontractors or material suppliers, or jointly to the Borrower and any subcontractor or material supplier, and the execution of this Agreement by Borrower shall, and hereby does, constitute an irrevocable authorization to so advance the funds. No further direction or authorization from Borrower shall be necessary to warrant such direct advances and all such advances shall satisfy pro tanto the obligations of Bank hereunder and shall be covered and secured by the Deed of Trust as fully as if made only to Borrower, regardless of the disposition thereof by such person. Bank, at its option, may pay suppliers of all furniture, fixtures and equipment directly.
- k. No advance of loan proceeds hereunder shall constitute a waiver of any of the conditions to any further advances nor, in the event Borrower is unable to satisfy any such condition, shall any such waiver have the effect of precluding Bank from thereafter declaring such inability to be an Event of Default.
- 1. Borrower acknowledges that any inspections or any examinations made by Bank, or lien waivers, receipts or other instruments

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solely for Bank's benefit and not in any way for the benefit or protection of Borrower or any third party.

- m. Borrower shall permit Bank and its representatives and agents to enter upon any Lot and to inspect the construction of the Home and all materials to be used in the construction thereof and to cause Borrower's contractors and subcontractors to cooperate with Bank during such inspections. If required by Bank, Borrower shall pay Bank the applicable inspection fee for each inspection. Borrower agrees that the Bank has no obligation in carrying out or supervising the construction program. Bank, in its discretion, may waive any inspection or the furnishing of lien waivers or receipts or other proof of payment or any other condition to a disbursement and make disbursements of the loans solely upon the statements and recommendations of Borrower, and such waiver shall not constitute a waiver of any of the conditions to any later disbursements.
- n. Borrower shall diligently pursue construction of all Homes to completion in accordance herewith and with the plans and specifications delivered to Bank and in full compliance with all construction, use, building, zoning and other similar requirements of any governmental authority. The Borrower covenants that all Homes will be constructed and completed free and clear of all liens, claims or assessments against the Lots except Bank's liens. Borrower agrees that construction of each Home shall be completed within the applicable time periods for repayment of advances specified in Section 1.6. In the event Borrower's buyer defaults under the purchase agreement during the construction of any pre-sold Home, Borrower shall notify the Bank immediately of such event and immediately market such Home for sale. Borrower agrees that so long as any loan under this Agreement may be outstanding, Borrower will borrow no other funds, directly or indirectly, for the purpose of construction on the Lots nor cause any lien other than Bank's to be placed against the Lots. Borrower will not allow any Home buyers to take possession of any Home or part thereof, until Bank's lien upon such Home and Lot is paid in full, and the Lot has been released from the lien of the Deed of Trust.

### 4. MODEL LOANS.

- a. Subject to the terms and conditions of this Agreement, Bank will establish for Borrower two (2) lines of credit against which Bank will make advances not to exceed the sums of \$514,165.00 (the "Parcel F Model Loan") and \$563,283.00 (the "Parcel G Model Loan") for the purpose of constructing the permitted model homes. The Parcel F Model Loan and the Parcel G Model Loan are referred to herein collectively as the "Model Loans." The proceeds of the Parcel F Model Loan shall be used for the purpose of constructing model homes on four (4) of the Parcel F Lots. The proceeds of the Parcel G Model Loan shall be used for the purpose of constructing model homes on three (3) of the Parcel G Lots. The RLC and the Model Loans are sometimes referred to herein as the "Loans."
- b. The Parcel F Model Loan shall be evidenced by a Promissory Note (the "Parcel F Model Note") of even date herewith in the face amount of \$514,165.00 payable in accordance with the terms thereof. The Parcel G Model Loan shall be evidenced by a Promissory Note (the "Parcel G Model Note") of even date herewith in the face amount of \$563,283.00 payable in accordance with the terms thereof. The Parcel F Model Note and the

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Parcel G Model Note are referred to herein collectively as the "Model Notes." Interest on the principal amount outstanding under the Model Loans shall be charged at an annual rate equal to three-quarters percent (3/4%) in excess of the prime rate of interest as the same is published in the western edition of the Wall Street Journal. The interest rate shall be adjusted as of the close of business during any day during which the prime rate of interest has changed. When a range of rates has been published, the higher of the rates will be used. If the prime rate becomes unavailable during the term of this Loan, Bank may designate a substitute index after notice to Borrower. Bank will advise Borrower of the current prime rate upon Borrower's request. Borrower understands that Bank may make loans based on other rates as well. Interest on the Note shall be computed for the actual number of days that principal is outstanding, on the basis of a 360 day year. Interest under the Model Loans shall be due and payable monthly. All unpaid principal and interest shall be due and payable in full on the date twelve (12) months following the date of the Model Notes (the "Model Maturity Date"). Provided Borrower is not in default, Borrower may elect to extend the Model Maturity Date of either or both of the Model Notes one time for an additional six (6) months by giving Bank written notice ten (10) days prior to the then Model Maturity Date. The RLC Note and the Model Notes are sometimes referred to herein as the "Notes."

## 5. MODEL LOAN COMMITMENT FEES: EXTENSION FEE(S).

Borrower shall pay to Bank a commitment fee and service charge for the making and servicing of the Model Loans in the amount of \$5,141.65 for the

Parcel F Model Loan and in the amount of \$5,632.83 for the Parcel G Model Loan (collectively, the "Model Commitment Fees") which shall be fully earned and non-refundable upon payment. The Model Commitment Fees are due and payable upon the execution hereof out of the proceeds of the respective Model Loans. If Borrower elects to extend the Model Maturity Date for either or both of the Model Notes, Borrower shall pay to Bank an extension fee and service charge for extending the Model Maturity Date in the amount of one-half of one percent of the face amount of the applicable Model Note or Notes so extended, less any principal balance thereof which has been repaid (the "Model Maturity Extension Fee(s)"). The Model Maturity Extension Fee(s) is (are) due and payable by Borrower upon the Borrower's providing to Bank written notice of its election to extend the Model Maturity Date(s), which shall be fully earned and non-refundable upon payment.

#### 6. PURPOSES OF THE MODEL LOANS.

Advances under the Model Loans shall be used only for the payment of the costs and expenses to allow Borrower to pay the respective Model Commitment Fees and to build model homes (the "Permitted Model Homes") as follows: The proceeds of the Parcel F Model Loans shall be used for the purpose of building four (4) model homes on four (4) of the Parcel F Lots. The proceeds of the Parcel G Model Loan shall be used for the purpose of building three (3) model homes on three (3) of the Parcel G Lots.

### 7. DISBURSEMENT OF THE MODEL LOANS.

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a. Bank shall make an advance for the benefit of the Borrower to pay the Model Commitment Fees.

b. Advances for construction of the Permitted Model Homes shall be made in the same manner as advances are to be made under the RLC; provided; however, that advances under the Model Loan for construction of each Permitted Model Home shall not exceed the lesser of (i) 75% of the appraised value of such Permitted Model Home as it is to be constructed as shown in an appraisal report obtained at Borrower's expense and satisfactory in all respects to Bank in its sole discretion, (ii) the Estimated Loan Value (less the price paid to acquire the Lot on which the model home is located pursuant to the applicable Option Agreement) attributed to the particular model for such Permitted Model Home as set forth in Exhibit "B," attached hereto, or (iii) 100% of the actual cost of constructing the Permitted Model Home in accordance with the plans and specifications and cost breakdown (less the price paid to acquire the Lot on which the Permitted Model Home is located pursuant to the applicable Option Agreement).

## 8. SECURITY.

a. As security for the payment of the Loans, and all other liabilities and obligations of Borrower to Bank, now existing or hereafter created, Borrower shall execute and deliver to Lender for recording Lender's standard form Deed of Trust and UCC-1 financing statements. The Deeds of Trust shall be and remain a first and prior lien on the Lots on which any Homes or Permitted Model Homes are to be constructed with proceeds of the Loans, and all fixtures and attachments of and to the structures now or hereafter on the Lots and those to be erected thereon, and shall assign all leases and rents and purchase agreements on the Lots to Bank, all subject only to those exceptions set forth in Section 10 hereof. Borrower shall also execute and deliver to Bank collateral assignments of Borrower's rights under the Option Agreements in form and substance acceptable to Bank in its sole and absolute discretion.

b. Borrower shall execute and deliver to Bank from time to time upon the request of Bank, such financing statements or other documents reasonably required by Bank to perfect or continue Bank's liens and security interest described herein.

## 9. GUARANTIES.

Borrower shall cause its obligations to pay and perform under the Loans to at all times be fully guaranteed by William Cleverly, a married man dealing with his sole and separate property, and by Steve Hilton and Benee Hilton, husband and wife (the "Guarantors"). Guarantors shall execute and deliver to Bank its form of continuing guaranties relating to the Loans (the "Guaranties").

## 10. TITLE INSURANCE.

Borrower, at its cost and expense, shall cause the Title Company to issue to Bank at the time of each initial disbursement under the RLC or a Model Loan an ALTA Extended Coverage Mortgage Title Insurance Policy in the amount of total advances, to be made in connection with

recorded against the applicable Lot in Bank's favor to be a valid first lien and encumbrance on the applicable Lot subject only to the matters approved by Bank and listed as exceptions therein.

## 11. RELEASES OF DEEDS OF TRUST.

So long as no Event of Default has occurred, and there shall not have occurred any event which with the giving of notice or the passage of time, or both, would constitute an Event of Default hereunder, Bank shall release the lien of the Deed of Trust for each Lot with a Home or Permitted Model Home thereon upon the sale thereof and payment to Bank in cash of the sum equal to all advances made to Borrower under the RLC or Model Loan, as the case may be, relating to the acquisition of the applicable Lot and the construction of the Home or Permitted Model Home and applicable Lot to be released, all as shown on Borrower's loan account (the "Release Price"). Payments of interest under the Notes shall not be applied toward the Release Price of any Lot from the lien of the applicable Deed of Trust.

## 12. INSURANCE.

- a. With respect to each Lot then encumbered by a Deed of Trust, Borrower shall obtain the following insurance, together with such other insurance or evidence of insurance as Bank may reasonably require:
- (1) Insurance against loss or damage by fire, lightning and other casualties, with a uniform standard extended coverage endorsement, such insurance to be in an amount not less than the full replacement value of the completed improvements, exclusive of footings and foundations, as determined by a recognized appraiser or insurer selected by the Borrower and approved by Bank. During the construction period, such policy shall be written in the so-called "Builder's Risk Completed Value Non-Reporting Form" and shall contain a provision granting the insured permission to complete and/or occupy.
- (2) Insurance protecting the Borrower and Bank against loss or losses from liability imposed by law or assumed in any written contract and arising from personal injury, including bodily injury or death, or a limit of liability of not less than \$500,000.00 (combined single limit for personal injury, including bodily injury or death, and property damage) and a blanket excess liability policy in an amount not less than \$1,000,000.00 protecting the Borrower and Bank against any loss or liability or damage for personal injury, including bodily injury or death, or property damage.
- (3) A policy of flood insurance in the maximum amount available with respect to the Project under the Flood Disaster Protection Act of 1973, as amended. This requirement will be waived upon presentation of evidence satisfactory to Bank that no portion of any Lot is located within an area identified by the U.S. Department of Housing and Urban Development as having special flood hazards.

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- (4) Upon completion of any Home or Permitted Model Home, insurance on such Home or Permitted Model Home insuring against loss by fire and other hazards and casualties as are now included in "extended coverage" policies in an amount equal to the maximum insurable value of the improvements. The policy shall at all times have attached thereto the standard non-contributory mortgagee clause with loss payable to Bank.
- b. With regard to each policy of insurance required to be maintained by Borrower pursuant to Section 12. 1, Borrower shall deliver to Bank certified copies of such policies, together with appropriate endorsements thereto, evidence of payment of premiums thereon and written agreement of the insurer or insurers therein to give Bank 30 days' prior written notice of intention to cancel. All insurance shall be carried in responsible insurance companies which shall have been approved by Bank and which shall be rated not less than A, class XV or better in Best's Key Rating Guide.
- c. Borrower shall cooperate with Bank in obtaining for Bank the benefits of any insurance or other proceeds lawfully or equitably payable to it in connection with the Loans and the collection of any indebtedness or obligation of Borrower to Bank incurred hereunder (including the payment by Borrower of the expense of an independent appraisal on behalf of Bank in case of a fire or other casualty affecting any Lot, Home or Permitted Model Home).

## 13. CONDITIONS PRECEDENT.

Bank's obligation to make each advance hereunder is contingent upon each of the following occurrences in addition to the other terms and conditions contained herein (provided Bank may waive any such occurrence for an advance without such waiver constituting a waiver of such occurrence for any later advance):

(1) All of Bank's liens and security interests securing the Loans shall have been validly perfected;

- (2) Receipt of the title insurance policy (or policies) described above:
- (3) Receipt of updated appraisals acceptable to Bank for each Home or Permitted Model Home, as appropriate; and
- (4) Receipt of such documentation as Bank may reasonably require, including, without limitation, the Guaranties, the Deeds of Trust, Notes, a permanent lender commitment letter, and purchase contracts for such Home, all in form and substance satisfactory to Bank.
  - 14. COVENANTS AND WARRANTIES.

Borrower represents, warrants and agrees as follows:

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- (1) All information given to Bank in order to support Borrower's loan request, and all information set forth in any financial statements given by Borrower, and Guarantors to Bank, is true, correct and complete:
- (2) MMI, MMT and MHC are and will continue to be corporations duly organized and validly existing under the laws of the State of Arizona;
- (3) Borrower has full power to enter into this Agreement and to perform all obligations herein contained and contemplated;
- (4) This Agreement, the Notes, the Deeds of Trust, and all other documents executed by Borrower in favor of Bank (i) are and will be in all respects legal, valid, and binding, (ii) are enforceable against Borrower according to their terms, and (iii) will grant to Bank a direct, valid and enforceable first lien upon the Lots;
- (5) The consummation of the transactions hereby contemplated and the performance of the obligations of the Borrower hereunder and by virtue of the Loans and the Deeds of Trust will not result in any breach of, or constitute a default under any mortgage, deed of trust, lease, loan or credit agreement, articles of incorporation, bylaws or other instrument to which Borrower is a party or by which it may be bound or affected;
- (6) There are no actions, suits or proceedings pending, or to the knowledge of Borrower threatened, against or affecting it or the Guarantors, or involving the validity or enforceability of the Loans or the Deeds of Trust, or the priority of the liens thereof, at law or in equity, or before or by any governmental authority, and Borrower is not in default with respect to any order, writ, injunction or decree of any court or any governmental authority;
- (7) All financial statements provided and to be provided hereunder have been and shall be prepared in accordance with generally accepted accounting principles consistently applied. Borrower warrants and represents as to each such financial statement that it fairly presents the financial condition of Borrower and that since the date of such financial statement there has been no material adverse change in the financial condition of Borrower. Bank or its agents shall have the right without hindrance or delay to inspect, check, audit and make extracts from Borrower's books, records and accounts including without limitation all journals, orders, receipts and any correspondence and other data relating to the books, records and accounts. Bank, or any persons designated by it, shall have the right to make such verifications concerning Borrower's businesses as Bank may consider reasonable under the circumstances;
- (8) All utility services are available on the Lots, and Borrower has obtained all necessary permits and permissions required from all governmental and other authorities for access to and use of such services in connection with the construction of Homes and the Permitted Model Homes;
- (9) There is no delinquent tax or delinquent assessment respecting any Lot;

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- (10) All applicable requirements of local, Arizona, and federal law relating to the subdivision involved and the sale of homes therein have been complied with, or will be complied with at the time such compliance is required by law;
- $\,$  (11) There are no restrictions or zoning regulations which will restrict or prevent the proposed construction on and use of the Lots;
- (12) The plans and specifications for the Homes and Permitted Model Homes to be constructed on the Lots which Borrower delivers to Bank hereunder shall be true and correct copies of the plans and specifications used in construction, and Borrower hereby certifies that said plans and specifications are identical to those used in preparation of the appraisal reports referred to above;

- (13) Borrower has received no notice of and to the best of its knowledge there is no violation of any law, municipal ordinance or order, or any requirement of the State of Arizona, or any municipal department or governmental authority, which violation relates to or affects the Lots or the Homes and Permitted Model Homes to be constructed thereon;
- (14) All building permits required for construction of Homes and Permitted Model Homes in accordance with the plans and specifications will be or have been obtained, and copies of such building permits will be delivered promptly to Bank if requested;
- (15) At all times following their acquisition by Borrower pursuant to the Option Agreements, Borrower will continue to be the lawful owner of each such Lot, except for sales made in the ordinary course of business for a full and fair consideration. Borrower will not create or suffer to exist any mortgage, pledge, lien, charge, encumbrance or security interest in or upon any Lot upon which a Deed of Trust has been recorded except for Bank's liens;
- (16) Within 30 days following the end of the relevant quarter, Borrower shall furnish Bank with Borrower's quarterly compiled financial statements prepared on an accrual basis in accordance with generally accepted accounting principles and work in progress reports furnished to Bank (within 30 days following the end of the relevant quarter,) and prepared by a certified public accountant or internally prepared and signed by either William Cleverly or Steve Hilton as officers of Borrower. Such statements shall consist of a balance sheet and profit and loss statement in such reasonable detail as Bank may request. Borrower shall furnish Bank with Borrower's annual audited financial statements within 90 days after the end of Borrower's fiscal year prepared by a certified public accountant acceptable to Bank and on an accrual basis in accordance with generally accepted accounting principles; Borrower further authorizes Bank to discuss such financial statements with Borrower's CPA;
- (17) All financial statements delivered to Bank by the Guarantors fairly represent the financial condition of the Guarantors at the times and for the periods therein stated; and since the date of these financial statements, there has been no material change in the financial condition or any other status of any Guarantor. Within 30 days following Borrower's fiscal year end, Borrower shall cause each Guarantor to provide its financial statement to Bank, in form satisfactory to Bank, and all such statements shall indicate all assets held in trust.

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Guarantors shall further provide Bank with personal income tax returns and schedules, signed and dated, within 30 days of the required filing dates;

- (18) Borrower has filed all tax returns and reports required by law to be filed and all taxes, fees, assessments, and other governmental charges upon Borrower or upon any of its properties or income that are due and payable have been paid; Within 30 days from the required filing date, Borrower shall provide Bank with copies of all federal and state income tax returns and schedules signed and dated by an Officer of Borrower;
- (19) MHC is and will at all times continue to be in compliance with all covenants contained in the Indenture and all other documents relating to the \$8,000,000.00 in Senior Subordinated Notes issued by MHC on October 11, 1994.
- (20) Upon request from Bank, at least quarterly, Borrower shall certify in writing to Bank that it is in compliance with the warranties and covenants contained herein;
- (21) Borrower will immediately inform Bank in writing of any litigation threatened or instituted which might have a material adverse affect upon any Lot or the financial condition of Borrower or Guarantors and, at Bank's request, will furnish to Bank a summary of all such litigation;
- (22) Borrower will promptly inform Bank of the occurrence of any Event of Default or event which with the giving of notice or passage of time or both would be an Event of Default hereunder; and
- (23) Each of the warranties made by Borrower herein shall be considered to have been made again as of the time Borrower delivers to Bank a request for an advance under the Loans or Bank makes an advance pursuant to this Agreement.
  - 15. Construction Costs and Inspections.
- a. Borrower will give Bank immediate notice of: (i) any and all proposed significant changes in construction costs by means of the contractors submitting to Bank's Inspector a change order log which shall include all current and pending change orders; (ii) all proposed significant changes in major subcontractors or major suppliers; (iii) all proposed significant

structural changes or changes material to the Home or Permitted Model Home plans, and (iv) any and all significant proposed changes in the amounts of any other items in any Home or Permitted Model Home budget. No such changes shall be made by Borrower without the prior written consent of Bank. Amounts not drawn under any one line item on any budget may be added to another line item on such budget with prior written consent of Bank as follows: In the event there are Bank approved costs in excess of the amount shown in the Home or Permitted Model Home budget in any cost category described therein, and there are funds available in any other cost category (for which the work is completed and fully paid) in an amount sufficient to pay such excess costs, then Bank may authorize a transfer of funds out of the cost category containing such excess and into the cost category that is exceeding its Home or Permitted Model Home budget amount. Upon the completion of all work relating to any

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specific cost category, any amount remaining undisbursed under such cost category shall be transferred out of such cost category and into the applicable contingency cost category. Any changes which result in an increase in the Model budget or Permitted Model Home budget shall be paid for by Borrower.

- b. Bank is authorized to contract with such persons or agencies as Bank may choose in its discretion ("Bank's Inspector") for the purpose of reviewing the Home or Permitted Model Home plans, performing inspections of the Homes or Permitted Model Home, and monitoring the progress of construction of the same, which inspection shall be made with such frequency as Bank shall determine in the reasonable exercise of its discretion.
- c. Borrower shall permit Bank's Inspector and Bank's representatives and agents to enter upon the Lots and approved off-site storage areas to inspect the improvements in the Homes or Permitted Model Home and all materials to be used in the construction thereof. Any inspections or determinations made by Bank's Inspector or Bank or instruments obtained by Bank, are made or obtained solely for the benefit of Bank and its successors and assigns, and not in any way for the benefit or protection of Borrower. Borrower shall pay all fees of Bank's (third party) Inspector promptly when billed for the same by Bank.
  - 16. EVENTS OF DEFAULT.

Any of the following shall be an Event of Default hereunder:

- (1) If Borrower shall fail to pay any principal or interest under the Notes within ten (10) days after notice to Borrower by Bank;
- (2) If any warranty or representation herein contained shall prove to be untrue;
- (3) If Borrower breaches any of its agreements contained herein not otherwise described in this Section 16;
- (4) If the construction work is abandoned or stopped for a continuous period of 15 days, and not to exceed 30 days in the aggregate, (except for a temporary stoppage due to a strike, shortage or unavailability of materials, adverse weather conditions or an act of God);
- (5) If any of the Homes or Permitted Model Home shall be materially damaged or destroyed by fire or other casualty, provided, however, that it shall not be an Event of Default if Bank receives insurance proceeds or cash funds from Borrower sufficient to repair or restore the improvements, the improvements can be repaired or restored and fully completed, and Borrower expeditiously proceeds to so repair or restore;
- (6) The commencement of any case under the United States Bankruptcy Code, or the commencement of any other bankruptcy, arrangement, reorganization, insolvency, receivership, custodianship, or similar proceeding under any state or federal law by

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or against Borrower, or any Guarantor (provided it shall not be an Event of Default hereunder if such entity or person obtains dismissal of any involuntary proceeding within sixty (60) days of the date of filing thereof); or if Borrower, or any Guarantor is generally not paying its or their debts as they become due;

- (7) If a mechanic's or materialmen's lien is filed against a Lot and Borrower does not contest in good faith the assertion of such a lien and immediately record and serve a surety bond pursuant to A.R.S. Section 33-1004;
- (8) If any judgment should be entered in any suit or legal action materially affecting any Lot, Borrower, or any Guarantor, which is not promptly satisfied or bonded over in a manner satisfactory to Bank pending appeal;
  - (9) If Borrower's business is discontinued or suspended for

any reason or if Borrower's existence is dissolved or terminated;

- (10) If Borrower or any Guarantor defaults on any other loan it may have with Bank:
- (11) If Borrower is unable to satisfy any condition to its right to a disbursement hereunder after demand is made by Bank;
- (12) If any action, rule, law or decision of any legislative or administrative body or of any court should materially impair or materially and adversely affect the enforceability of the loan documents;
- (13) If there is a material adverse change in Borrower's or any Guarantor's financial condition, or if the collateral becomes unsatisfactory in character or value, or if Bank shall reasonably deem itself insecure.

#### 17. REMEDIES OF BANK.

- a. Upon the occurrence of any Event of Default, Bank may at its option and without further notice do one or more of the following:
- (1) Withhold making any further advances hereunder and under the Notes, it being agreed that Bank may also take such action upon the occurrence of an event which would be an Event of Default except for any notice and cure provisions set forth above;
- (2) Declare the amount of the loan proceeds then advanced under the Loans and the Notes, together with all costs and expenses, immediately due and payable;
- (3) Take possession of any real property encumbered by any of the Bank's Deeds of Trust through agents, employ security watchmen, and cause the Homes and the Permitted Model Homes to be completed in whole or in part at the expense of Borrower using

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the remaining loan proceeds under the Notes for such purpose and charging any additional expense to Borrower, which sums shall be secured by the Deeds of Trust:

- (4) Foreclose the Deeds of Trust or cause the exercise of the power of sale granted therein, and exercise any rights and remedies given to Bank in all other documents securing the Loans;
- $\,$  (5) Apply any remaining Loan funds to the direct payment of bills, claims or liens of laborers or materialmen which Bank in its judgment believes to be valid;
  - (6) File suit for any sums owing or for damages; and
- (7) Take such other action as is allowed by law and exercise any rights in any manner it may deem necessary to protect its interest.
- b. Any and all remedies conferred upon Bank shall be deemed cumulative with, and nonexclusive of any other remedy conferred hereby or by law, and Bank in the exercise of any one remedy shall not be precluded from the exercise of any other.

## 18. FIXTURES.

Borrower agrees that all items of fixtures and all items of property which might be determined to be fixtures as defined in the Uniform Commercial Code and the laws of the State of Arizona, will be fully paid promptly after installation and billing by such subcontractor, and no one has or will have a security interest therein.

# 19. ATTORNEYS' FEES AND EXPENSES.

- a. Borrower shall pay all costs of closing the Loans and all expenses of Bank with respect thereto, including, but not limited to, inspection fees, legal fees (including legal fees incurred by Bank subsequent to the closing of the Loans in connection with the disbursement, administration, collection or satisfaction of the Loans) advances, recording expense, surveys, taxes, expenses of foreclosure (including reasonable attorneys' fees) and similar items. Said attorneys' fees and costs may, at Bank's option, be deducted from the disbursements of Loan proceeds in any manner deemed appropriate by Bank.
- b. In addition to any liability Borrower may have under Arizona Revised Statutes Section 12-341.01, Borrower shall pay Bank's attorneys' fees and costs incurred in the collection of any indebtedness hereunder, or in enforcing this Agreement, whether or not suit is brought, and any attorneys' fees and costs incurred by Bank in any proceeding under the United States Bankruptcy Code in order to collect any indebtedness hereunder or to preserve,

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#### 20. MISCELLANEOUS.

- a. This Agreement is made solely between Borrower and Bank, and no other person shall have any right of action hereunder. The loan proceeds are not a fund held for the benefit of laborers, materialmen or others. The parties expressly agree that no person shall be a third party beneficiary to this Agreement.
- b. Bank may waive any of the requirements made of Borrower herein, and any such waiver shall not constitute a waiver of any of the other requirements made of Borrower hereunder. The failure of Bank to exercise any right with respect to the declaration of any default shall not be deemed or construed to constitute a waiver by Bank of such default or to preclude Bank from exercising any right with respect to such default at a later date or with respect to any subsequent default by Borrower.
- c. Except as otherwise expressly provided herein, Borrower agrees that there is no obligation or commitment on the part of Bank to renew the Loans or to make any additional loans to Borrower.
- d. Borrower agrees to and shall indemnify Bank from any liability, claims or losses resulting from the disbursement of loan proceeds, or from the condition of the real property whether related to hazardous waste on the Property, the quality of construction or otherwise, and whether arising before, during or after the term of the Loans. This provision shall survive the repayment of the Loans and shall continue in full force and effect as long as the possibility of such liability, claims or losses exist.
- e. This Agreement and the rights, duties and obligations of the parties hereto shall be governed by and construed in accordance with the laws of the State of Arizona. Borrower hereby agrees that any suit or proceeding in connection herewith may be brought in the State of Arizona and Borrower irrevocably submits to jurisdiction in any court in such State.
  - f. Time is of the essence hereof.
- g. This Agreement shall inure and be binding on the parties hereto, and their respective successors and assigns; provided, however, that neither this Agreement nor any rights or obligations hereunder shall be assignable by Borrower without the prior express written consent of Bank, and any purported assignment made in contravention hereof shall be void.
- h. Any communications between the parties hereto or notices provided herein to be given may be given by mailing the same by United States certified or registered mail, return receipt requested, postage pre-paid, addressed as follows, or to such other address as either party may in writing hereafter indicate:

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If to Borrower:

MONTEREY MANAGEMENT, INC. 6613 North Scottsdale Road Suite 220 Scottsdale, Arizona 85250

If to Bank:

National Bank of Arizona P.O. Box 80440 Phoenix, Arizona 85060-0440 Attn: Marjorie L. Willis

Any such notice shall be deemed received for purposes of this Agreement forty-eight (48) hours after dispatch.

## 21. ARBITRATION DISCLOSURES.

- a. ARBITRATION IS USUALLY FINAL AND BINDING ON THE PARTIES AND SUBJECT TO ONLY VERY LIMITED REVIEW BY A COURT.
- b. THE PARTIES ARE WAIVING THEIR RIGHT TO LITIGATE IN COURT, INCLUDING THEIR RIGHT TO A JURY TRIAL.
- c. PRE-ARBITRATION DISCOVERY IS GENERALLY MORE LIMITED AND DIFFERENT FROM COURT PROCEEDINGS.
- d. ARBITRATORS' AWARDS ARE NOT REQUIRED TO INCLUDE FACTUAL FINDINGS OR LEGAL REASONING AND ANY PARTY'S RIGHT TO APPEAL OR TO SEEK MODIFICATION OF

e. A PANEL OF ARBITRATORS MIGHT INCLUDE AN ARBITRATOR WHO IS OR WAS AFFILIATED WITH THE BANKING INDUSTRY.

#### 22. ARBITRATION PROVISIONS.

a. Any controversy or claim between or among the parties, including but not limited to those arising out of or relating to this Agreement or any agreements or instruments relating hereto or delivered in connection herewith, and including but not limited to a claim based on or arising from an alleged tort, shall at the request of any party be determined by arbitration in accordance with the Commercial Arbitration Rules of the American Arbitration Association. The arbitration proceedings shall be conducted in Phoenix, Arizona. The arbitrator(s) shall have the qualifications set forth in subparagraph 22.3 hereto. All statutes of

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limitations which would otherwise be applicable in a judicial action brought by a party shall apply to any arbitration or reference proceeding hereunder.

- b. In any judicial action or proceeding arising out of or relating to this Agreement or any agreements or instruments relating hereto or delivered in connection herewith, including but not limited to a claim based on or arising from an alleged tort, if the controversy or claim is not submitted to arbitration as provided and limited in subparagraph 22.1 hereto, all decisions of fact and law shall be determined by a reference in accordance with Rule 53 of the Federal Rules of Civil Procedure or Rule 53 of the Arizona Rules of Civil Procedure or other comparable, applicable reference procedure. The parties shall designate to the court the referee(s) selected under the auspices of the American Arbitration Association in the same manner as arbitrators are selected in Association sponsored arbitration proceedings. The referee(s) shall have the qualifications set forth in subparagraph 22.3 hereto.
- c. The arbitrator(s) or referee(s) shall be selected in accordance with the rules of the American Arbitration Association from panels maintained by the Association. A single arbitrator or referee shall be knowledgeable in the subject matter of the dispute. Where three arbitrators or referees conduct an arbitration or reference proceeding, the claim shall be decided by a majority vote of the three arbitrators or referees, at least one of whom must be knowledgeable in the subject matter of the dispute and at least one of whom must be a practicing attorney. The arbitrator(s) or referee(s) shall award recovery of all costs and fees (including attorneys' fees, administrative fees, arbitrator's fees, and court costs). The arbitrator(s) or referee(s) also may grant provisional or ancillary remedies such as, for example, injunctive relief, attachment, or the appointment of a receiver, either during the pendency of the arbitration or reference proceeding or as part of the arbitration or reference award.
- d. Judgment upon an arbitration or reference award may be entered in any court having jurisdiction, subject to the following limitation: the arbitration or reference award is binding upon the parties only if the amount does not exceed Four Million Dollars (\$4,000,000.00); if the award exceeds that limit, either party may commence legal action for a court trial de novo. Such legal action must be filed within thirty (30) days following the date of the arbitration or reference award; if such legal action is not filed within that time period, the amount of the arbitration or reference award shall be binding. The computation of the total amount of an arbitration or reference award shall include amounts awarded for arbitration fees, attorneys' fees, interest and other related costs.
- e. At the Lender's option, foreclosure under a deed of trust or mortgage may be accomplished either by exercise of a power of sale under the deed of trust or mortgage or by judicial foreclosure. The institution and maintenance of an action for judicial relief or pursuit of a provisional or ancillary remedy shall not constitute a waiver of the right of any party, including the plaintiff, to submit the controversy or claim to arbitration if any other party contests such action for judicial relief.
- f. Notwithstanding the applicability of other law to any other provision of this Agreement, the Federal Arbitration Act, 9 U.S.C. 1 et seq., shall apply to the construction and interpretation of this arbitration paragraph.

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In witness whereof, the parties hereto have caused this Agreement to be executed as of the day and year first written above.

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By: /s/ William W. Cleverly
 William W. Cleverly
 Its: President
 MONTEREY MANAGEMENT-TUCSON, INC.,
 an Arizona corporation
 By: /s/ William W. Cleverly
 William W. Cleverly
 Its: President

 MONTEREY HOMES CORPORATION, an Arizona
 corporation, dba Monterey Homes
 By: /s/ William W. Cleverly

 William W. Cleverly
 Its: President
 "Borrower"
 NATIONAL BANK OF ARIZONA, a national
 banking association
 By: /s/ Raymond S. Haverstock
 Its: V.P.
 "Bank"
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LIST OF EXHIBITS
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Exhibit "A" - Estimated Loan Value-Homes (Section 3)

Exhibit "B" - Estimated Loan Value-Permitted Model Homes (Section 7.2)

-23-EXHIBIT "A"

Estimated Loan Value-Homes

9311		\$166,128.00
9312		173,135.00
9313		178,361.00
9314		224,020.00
9316		220,059.00
9521		114,093.00
9522		121,174.00
9523		131,554.00
9525		141,054.00
9526		146,012.00
	EXHIBIT	"B"

Estimated Loan Value-Permitted Model Homes

9311	\$166,128.00
9312	173,135.00
9314	224,020.00
9521	114,391.00
9522	121,489.00
9523	131,896.00
9526	146,389.00

## LOAN AGREEMENT

BY THIS AGREEMENT made and entered into as of the 22nd day of March, 1996, MONTEREY MANAGEMENT, INC., an Arizona corporation, dba MONTEREY HOMES, whose address is 6263 North Scottsdale Road, Scottsdale, Arizona 85252 (hereinafter called "Borrower"), and BANK ONE, ARIZONA, NA, a national banking association, whose address is Post Office Box 29542, Phoenix, Arizona 85038, Attention: Western Region Real Estate, Department A387 (hereinafter called "Lender"), for and in consideration of the recitals and mutual promises contained herein, confirm and agree as follows:

## SECTION 1. RECITALS; DEFINITIONS

- 1.1 Loan. Borrower has applied to Lender for a loan in the amount of FIVE MILLION THREE HUNDRED SIXTY THOUSAND AND NO/100 DOLLARS (\$5,360,000.00) (the 'Loan") for the purpose of acquiring or completing acquisition of the real property described on Schedule "A" attached hereto and by this reference incorporated herein (the "Real Property"), and constructing thereon certain offsite improvements (the "Improvements") according to final plans and specifications approved by Lender (the "Plans and Specifications"). The Improvements are to consist of paving, curbs, sidewalks, landscaping, water, sewer and other utilities, entry features and other infrastructure improvements. The Real Property is to be developed into a 56 lot subdivision to be known as Lincoln Place, located on approximately 19.4 acres north of Lincoln Drive between 74th and 75th Streets in Scottsdale, Arizona.
- 1.2 Definitions. For the purposes of this Agreement, unless the context otherwise requires, the following terms shall have the respective meanings assigned to them in this Paragraph 1.2 or in the paragraph hereof referred to below:
  - "Advance" and "Advances": See Paragraph 2.3.
  - "Agreement" means this Loan Agreement.
  - "Appraisal": See Paragraph 5.3(c).
- "Borrower" means Monterey Management, Inc., an Arizona corporation, dba Monterey Homes.
  - "Borrower's Funds Account": See Paragraph 7.18.
- "Closing Date" means the earlier of the date of the initial Advance or the recording of the Deed of Trust.
  - "Cost and Equity Breakdown": See Paragraph 2.3.
  - "Deed of Trust": See Paragraph 4.1 (a).
  - "Disbursement Request": See Paragraph 2.4(a).
  - "Event of Default": See Paragraph 11.1.
- "Guarantors" means William W. Cleverly, Steven J. Hilton and Benee J. Hilton.
  - "Improvements": See Paragraph 1.1.
  - "Lander" means Bank One, Arizona, NA, a national banking association.
  - "Loan": See Paragraph 1.1.
  - "Lot Release Price": See Paragraph 4.3.
  - "Maximum Loan Amount": See Paragraph 2.1.
  - "Note": See Paragraph 2.2.
  - "Plans and Specifications": See Paragraph 1.1.
- "Prime Rate" means the interest rate per annum designated by Bank One, Arizona, NA, a national banking association, or its successors, as its "Prime Rate," as publicly announced by that bank from time to time as a means of pricing credit extensions to some customers and is neither tied to any external interest rate or index nor necessarily the lowest rate of interest charged by that bank at any given time for any particular class of customer or credit extension.
  - "Real Property": See Paragraph 1.1.
  - "Retention Funds": See Paragraph 2.3(c).

"Security Documents": See Paragraph 4.2.

"Title Policy": See Paragraph 5.3(e).

## SECTION 2. COMMITMENT; ADVANCES

2.1 Commitment. Subject to the conditions herein set forth, Lender agrees to make the Loan available to or for the benefit of Borrower, and Borrower agrees to draw upon the Loan, in the manner and upon the terms and conditions herein expressed, an amount (the "Maximum Loan Amount") not to exceed the lesser of the following:

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- (a) \$5,360,000.00.
- (b) An amount not to exceed eighty percent (80%) of the bulk wholesale value of the Real Property and Improvements as evidenced by the Appraisal, as it may be updated.
- 2.2 Note. The Loan shall be evidenced by a Promissory Note (the "Note") of Borrower, executed and delivered simultaneously with the execution of this Agreement, in the amount of \$5,360,000.00, payable to Lender upon the terms and conditions contained therein which may include, but need not be limited to, the following:
  - (a) Interest Rate. Interest shall accrue at the rate of one-half percent (0.5%) per annum in excess of the Prime Rate. The interest rate shall change from time to time on the effective date of, and in conformity with, changes in the Prime Rate.
  - (b) Interest Payments. All accrued interest shall be due and payable on the first day of each and every month commencing with the first month after the date of the Note.
  - (c) Maturity. The entire unpaid principal balance, all accrued and unpaid interest and all other amounts payable under the Note shall be due and payable in full on March 22, 1998.
  - (d) Extension Option. At the option of Borrower, the maturity date of the Note may be extended an additional six (6) months to September 22, 1998, subject to the following terms and conditions:
    - (i) Borrower (A) at least thirty (30) days prior to the commencement of the extension period shall have given Lender written notice that Borrower desires such extension, and (B) shall have paid to Lender in cash or immediately available funds on or before the commencement of the extension period an extension fee in an amount equal to one-half percent (0.5\$) of the sum of the then outstanding principal amount of the Loan plus all amounts that are committed but not yet advanced under the Loan;
    - (ii) Lender, in its reasonable discretion, shall have determined that there has been no material adverse change in the financial condition of Borrower;
    - (iii) No Event of Default and no event, that with the giving of notice or the passage of time, or both, would be an

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Event of Default, shall have occurred and be continuing on the date of Borrower's notice of extension to Lender or on the commencement of the extension period;

- (iv) Borrower shall be in compliance with the Lot Release Price payment requirements of Paragraph 4.4 hereof; and
- (v) If required by Lender, an update of the Appraisal; the amount of the Loan shall not exceed eighty percent (80%) of the bulk wholesale value of the Real Property and Improvements as shown by such update. If for any reason the loan-to-value percentage exceeds said percentage, then Borrower shall upon Lender's demand, immediately reduce the unpaid principal balance of the Loan to reduce the loan-to-value percentage to, at or below said percentage.
- 2.3 Advances. Disbursements under the Loan are referred to herein individually as an "Advance" and collectively as "Advances." Lender shall make Advances, subject to all of the terms and conditions provided herein, in the following manner, only in the amounts and for the cost item set forth in the Cost and Equity Breakdown attached hereto as Schedule "B" and by this reference incorporated herein (the "Cost and Equity Breakdown"):
  - (a) Initially, Lender shall make an Advance in an amount not to exceed the amounts set forth on the Cost and Equity Breakdown for the

costs items identified thereon as Land Acquisition Cost, Title/Close Fee, Legal Fee, Appraisal/Review Fee and Loan Fee.

- (b) The portion of the Loan allocated on the Cost and Equity Breakdown for interest reserve shall be held by Lender as an interest reserve, and Lender shall make Advances thereof to pay interest when due under the Loan. If funds are not available from the interest reserve to pay interest due under the Loan, Borrower shall pay such interest from its own funds
- (c) Lender shall make Advances of the remaining portion of the Loan, allocated on the Cost and Equity Breakdown for direct and indirect costs and expenses for construction of the Improvements, in accordance with one or more of the options described below; upon the occurrence of any event described in Option Two below, Lender may cease Advances under Option One and thereafter make Advances under Option Two:

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Option One

Upon receipt by Lender of a Disbursement Request described below, together with all of the items described in Paragraph 2.4 hereof that are required by Lender in connection with that Advance, Lender shall make Advances no more frequently than monthly, as construction progresses, in amounts equal to: (i) expenditures for labor performed and material supplied under the construction contract for construction of the Improvements in accordance with the Plans and Specifications during the period immediately preceding that Advance plus (ii) indirect construction costs actually paid or incurred by Borrower that have not been covered by previous Advances. Indirect construction costs shall mean those costs related to the construction of the Improvements or development of the Real Property, other than the cost of labor and materials, and include, but are not limited to, title insurance premiums, permit fees, architect and engineering fees, legal fees, loan fees, taxes and interest during construction, but do not include any profit to Borrower or any affiliate of Borrower. Notwithstanding the foregoing, at Lender's option, Lender may hold back ten percent (10%) of the costs of construction (hereinafter called the "Retention Funds") related to the major scopes of work generally described as "Grading," "Sewer," "Water," "Concrete," and "Paving." Subject to the provisions for Advances contained herein, and so long as there is no Event of Default hereunder, Lender may disburse a portion of the Retention Funds for the scopes of work described above. Subject to the provisions of this Agreement, and so long as there is no Event of Default hereunder, any remaining Retention Funds shall be disbursed upon a date to be determined at Lender's discretion but not later than forty-five (45) days after receipt by Lender of the items specified above and receipt and approval by Lender of the items described in Paragraph 2.5 hereof.

Option Two

Upon the occurrence of any Event of Default, or at any time that Lender determines from its own inspection that the Improvements are not being constructed according to the Plans and Specifications or in conformity with cost estimates approved by Lender or that requisite and acceptable standards of workmanship are not being met, Lender shall have the right, but not the obligation, to take over and complete construction of the Improvements by or through any agent, contractor or subcontractor of its selection and may make Advances and disburse any funds deposited with Lender by Borrower in payment of the costs, expenses, fees, attorneys' fees and other charges, together with reasonable allowances for supervision, incurred in connection with such taking over and completion. In the event proceeds of the Loan and amounts deposited by Borrower are insufficient to pay all of the same, the unpaid amount thereof shall be an indebtedness of Borrower to Lender, payable immediately without

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demand or notice, shall bear interest at the highest rate payable under the Note, and shall be secured by all of the Security Documents.

- (d) Until a final plat is recorded satisfactory to Lender, legally subdividing the Real Property into not less than 56 lots, Borrower shall only be entitled to Advances under Paragraphs 2.3(a) and (b) above.
- 2.4 Disbursement Request. When Borrower believes it is entitled to an Advance, Borrower shall furnish Lender with the following, all in form and content satisfactory to Lender:
  - (a) A Disbursement Request, together with AIA Forms G702 and G703 (and such other forms as may from time to time be approved or required by Lender), setting forth such details concerning the construction of the Improvements as Lender may require, including the amounts expended to the date of the Disbursement Request for the Improvements, the amounts then

due and unpaid for construction of the Improvements and an itemized estimate of the amount necessary to complete the Improvements. Any materials covered by a Disbursement Request must be suitably stored at the construction site, inventoried, and safeguarded and insured against loss, damage, and theft.

- (b) The certification by Borrower, the supervising architect, if any, the contractor, and at Lender's option an independent architect or engineer of Lender's selection, that: (i) all work performed is in substantial accordance with the Plans and Specifications; (ii) all governmental licenses and permits required for the Improvements as then completed have been obtained and will be exhibited to Lender upon request; (iii) the Improvements as then completed do not violate, and, if further completed in accordance with the Plans and Specifications, will not violate, any law, ordinance, rule or regulation; and (iv) the remaining undisbursed proceeds of the Loan plus the then existing balance of any Borrower's Funds Account held by Lender are sufficient to pay for the completion of the Improvements.
- (c) The certification by Borrower that no Event of Default exists, and no event has occurred and no condition exists that, after notice or lapse of time, or both, would constitute an Event of Default.
- (d) Paid invoices and lien waivers relating to the construction of the Improvements for all work through the date of the previous Disbursement Request and invoices for all work covered by the current Disbursement Request.
- (e) Evidence that any inspection required by any master developer, state, city or other governmental authority has been completed with results satisfactory to that authority.

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- 2.5 Completion of Improvements. Upon completion of the Improvements, Borrower shall furnish Lender with the following, all in form and content satisfactory to Lender, as a condition precedent to disbursement of any remaining Retention Funds:
  - (a) Such additional endorsements to the Title Policy or such additional policies of title insurance with endorsements thereto as Lender may require, with a liability limit not less than the Title Policy amount, issued by the title company issuing the Title Policy with coverage and in form satisfactory to Lender, insuring Lender's interest under the Deed of Trust as a valid lien on the Real Property, excepting only such items as shall have been approved in writing by Lender and providing affirmative insurance therein against mechanics' liens, materialmen's liens or claims or liens in the nature thereof on account of any construction of the Improvements;
  - (b) If requested by Lender, the execution of AIA Form G704 or other document satisfactory to Lender by Borrower's engineer, contractor (if any) and Borrower;
  - (c) If requested by Lender, a notice of completion on Lender's approved form executed by Borrower and duly recorded in the county recorder's office where the Real Property is located;
  - (d) If requested by Lender, an "as-built" ALTA survey of the Real Property or other satisfactory evidence, showing the location of the completed Improvements, the location of all points of access to the Real Property and the Improvements and the location of all easements affecting the Real Property and certifying that there are no encroachments of the Improvements onto any easements affecting the Real Property or onto any adjoining property and that all applicable setback requirements and other restrictions have been complied with;
  - (e) "As-built" plans and specifications of the Improvements, showing the final specifications of all Improvements;
  - (f) If requested by Lender, the execution of AIA Form G706 (Contractor's Affidavit of Payment of Debts), AIA Form G706A (Contractor's Affidavit of Release of Liens), and AIA Form G707 (Consent of Surety of Final Payment);

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- (g) Unconditional lien waivers on Lender's approved form from any party that has recorded a preliminary notice of lien against the Real Property and Improvements; and
  - (h) Final offsite acceptance letter from the applicable governmental

authority as may be necessary to evidence completion of the Improvements.

- 2.6 Inspections. Borrower shall pay for all inspections, whether made by an independent architect, engineer, or other inspector, or by Lender made pursuant to this Agreement, which amounts shall be deducted by Lender from the Loan to the extent funds allocated for such purpose remain available. Borrower shall pay to Lender \$100.00 per inspection to defray the cost of such inspection, whether such inspection is performed by an independent contractor or by Lender. To the extent not otherwise provided for in the Cost and Equity Breakdown, Borrower shall pay such costs from funds other than the proceeds of the Loan.
- 2.7 Method of Advance. Any Advance made by Lender under any option for disbursement, or so much thereof as Lender may consider proper, may be disbursed to Borrower or its order or, at Lender's election, directly to the persons furnishing labor and/or materials, or to both. Lender shall have no obligation to see that the disbursements made by it to Borrower or any designee of Borrower are actually used by that party to pay for labor and materials furnished for construction of the Improvements. Borrower acknowledges that this is its responsibility, and Borrower assumes all risks in connection with any disbursement to any such designee.
- 2.8 Protection of Lender. Lender may withhold from any Advance or, on account of subsequently discovered evidence, withhold from a later Advance, or require Borrower to repay to Lender any earlier Advance, as Lender in its sole discretion considers necessary to protect Lender from loss on account of (i) defective work on the Improvements that has not been remedied, (ii) any obligation required by this Agreement to have been performed that has not been performed, (iii) liens filed against the Real Property and Improvements or reasonable evidence that such liens will be filed (other than in connection with work the cost of which is being properly contested in accordance with the provisions hereof), (iv) failure of Borrower to make payments to contractors or subcontractors for material or labor (other than in connection with work the cost of which is being properly contested in accordance with the provisions hereof), or (v) a reasonable doubt by Lender that construction of the Improvements can be completed with the undisbursed proceeds of the Loan, plus any amounts deposited by Borrower with Lender. Subject to the other provisions of this Agreement, any amount so withheld shall be disbursed after the basis for such withholding has been cured or removed.
- 2.9 Withholding Advances. Under any option for Advances, Lender, in its discretion, may withhold any payment or portion thereof until Lender has received releases of lien, waivers of lien or paid bills in form satisfactory to it for work through the date of the previous

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Disbursement Request. Lender shall have no obligation to require and/or obtain lien waivers or receipts, and, although Lender requires presentation to it of lien waivers and/or receipts, Lender shall have no responsibility for the validity thereof nor for the correctness of the amounts indicated thereon. No Advance by Lender shall constitute approval of any certification or relieve any person making such certification of responsibility therefor.

- 2.10 Advances for Insurance, Taxes, Assessments and Liens. Lender, from time to time, may, but shall not be obligated to, make Advances in payment of insurance premiums, taxes, assessments, liens or encumbrances existing against the Real Property and Improvements, interest accrued and payable upon the Loan, and any charges and expenses that are the obligation of Borrower under this Agreement or any Security Document and any charges or matters necessary to preserve the Real Property and the Improvements or to cure any Event of Default.
- 2.11 Satisfaction of Conditions. Although Lender shall have no obligation to make any Advance unless and until all of the conditions and prior performances set forth herein have been kept, fulfilled or performed, and until all inspections, certifications, releases, waivers, or paid bills or other requirements set forth in Section 2 have been made, delivered and complied with, Lender, at its sole discretion, may make Advances prior to that time without waiving or releasing any of the requirements or conditions of this Agreement; but Borrower shall continue to be strictly obligated and subject thereto, and all such conditions, prior performances and other requirements shall nevertheless be strictly and punctually complied with, fulfilled and performed; and, notwithstanding any such disbursement, Lender, at its sole discretion, may discontinue any further Advances at any time until all of the conditions, prior performances and other requirements of this Agreement have been strictly fulfilled, performed and complied with.
- 2.12 Disputes. In the event of any dispute that, in the good faith opinion of Lender; may endanger the timely completion of the Improvements or the fulfillment of any condition precedent or covenant herein, Lender may agree to make Advances for the account of Borrower without prejudice to Borrower's rights, if any, to recover such funds from the party to whom paid. Such agreement or agreements may take any form that Lender in its reasonable discretion deems proper, including, without limitation, agreements to indemnify a title insurer against possible assertion of lien claims and agreements to pay

disputed amounts to contractors in the event Borrower is unable or unwilling to pay the same. All sums paid or agreed to be paid pursuant to such agreement shall be for the account of Borrower and shall be charged as an Advance.

2.13 Right to Advances. Borrower shall have no right to any Advance other than to have the same disbursed by Lender in accordance with one or more of the disbursement provisions contained in this Agreement. Any assignment or transfer, voluntary or involuntary, of this Agreement or any right hereunder shall not be binding upon or in any way affect Lender without its written consent; Lender may make Advances under one or more of the disbursement provisions herein, notwithstanding any such assignment or transfer.

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- 2.14 Excess Advances. Borrower shall immediately repay any Advance received by Borrower in excess of the amount Borrower is entitled to under the provisions of this Agreement.
- 2.15 Disbursement Request Date. Borrower shall provide Lender with Disbursement Requests each month on or before a date agreed upon by Borrower and Lender, and Lender shall be obligated to make Advances no more frequently than once per month.

### SECTION 3. LOAN FEES

- 3.1 Loan Fee. Lender has earned and Borrower has paid or shall pay to Lender prior to or at the time of recording of the Deed of Trust, a non-refundable Loan fee in the amount of \$26,800.00. In the event Borrower shall exercise the six-month extension option in accordance with the terms of the Note, Borrower shall pay to Lender the non-refundable extension fee set forth in Paragraph 2.2(d) (i) above, in an amount equal to one-half percent (0.5%) of the then outstanding principal balance of the Loan plus all amounts that are committed but not yet advanced under the Loan.
- SECTION 4. SECURITY; RELEASES; REQUIRED LOT RELEASE PRICE PAYMENTS
- 4.1 Security. Borrower shall cause the Loan and Borrower's obligations under this Agreement to be secured by the following:
  - (a) A Deed of Trust, Assignment of Rents, Security Agreement and Fixture Filing (severally and collectively, the "Deed of Trust") constituting:
    - (i) A first and prior lien on the Real Property and Improvements, subject only to such matters as specifically approved by Lender therein;  $\,$
    - (ii) A valid and effectual assignment of rents and leases covering the Real Property and Improvements;
    - (iii) A valid and effectual security agreement granting Lender a first and prior security interest in all of the property described below in, to, or under which Borrower now has or hereafter acquires any right, title or interest, whether present, future, or contingent (but excluding all personal property used in connection with, or arising from, any business of Borrower other than the ownership, development, maintenance, leasing, management, operation, sale or other disposition of the Real Property): all equipment, inventory, accounts, general intangibles, instruments, documents, and chattel paper, as those terms are

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defined in the Uniform Commercial Code, and all other personal property of any kind (including without limitation money and rights to the payment of money), whether now existing or hereafter created, that are now or at any time hereafter (A) in the possession or control of Lender in any capacity; (B) erected upon, attached to, or appurtenant to, the Real Property; (C) located or used solely on the Real Property or identified for use solely on the Real Property (whether stored on the Real Property or elsewhere); or (D) used in connection with, arising from, related to, or associated with the Real Property or any of the personal property described herein, the construction of any improvements on the Real Property, the ownership, development, maintenance, leasing, management, or operation of the Real Property, the use or enjoyment of the Real Property, or the operation of any business conducted on the Real Property; together with all products and proceeds of all of the foregoing, in any form;

(b) Valid and effectual assignments of Borrower's interest in the Plans and Specifications, all construction, architects' and engineers' contracts, all operating, management and supervision agreements relating to the ownership, development, construction and maintenance of the Real Property and Improvements;

together with any UCC financing statements for filing and/or recording and any other items required by Lender to fully perfect the liens and security interests of Lender.

- 4.2 Security Documents. All of the documents required by Lender to grant and perfect the liens and security interests required herein shall be in form satisfactory to Lender and may be referred to herein as the "Security Documents."
- 4.3 Releases. The Deed of Trust provides for the partial release of subdivided lots constituting the Real Property upon the terms and conditions contained herein and in the Deed of Trust, including the payment of a lot release price in the amount of \$121,500.00 for each lot (each such release price hereinafter called, the "Lot Release Price"). Each Lot Release Price received in connection with the Loan shall be applied as a prepayment of the outstanding principal balance under the Note in the manner provided therein for prepayments of principal. Regular payments of interest due under the Note shall not apply toward any release price.
- 4.4 Required Lot Release Price Payments. Commencing with the 3-month period beginning on November 1, 1996, and ending on January 31, 1997, and continuing each and every 3-month period thereafter, Borrower shall satisfy the conditions set forth in Paragraph 4.3 hereof and shall pay to Lender the Lot Release Price on not less than six (6) of the subdivided lots constituting the Real Property during each and every such 3-month period. Lot Release

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Price payments received in excess of the requirements of this Paragraph during any 3-month period shall be credited to the satisfaction of the requirements hereof in future 3-month periods.

4.5 Release of Common Areas. Notwithstanding any other provision contained in this Agreement or the Security Documents, after the recordation of a final plat subdividing the Real Property into fifty-six (56) lots and certain common area tracts and concurrently with Borrower's conveyance of the common area tracts to the Lincoln Place Community Association to be formed by Borrower, Lender shall execute any and all documents necessary to release the lien of the Security Documents from all common area tracts so that after such event the lien of the Security Documents shall affect only the lots shown in the final plat.

## SECTION 5. CONDITIONS PRECEDENT FOR CLOSING

The obligation of Lender to make the Loan and each and every Advance is subject to the following express conditions precedent, all of which, unless otherwise provided below, shall have been satisfied prior to the recording of the Deed of Trust:

- 5.1 Loan Documents. Borrower shall have executed (or obtained the execution or issuing of) and delivered to Lender the following documents, all in form satisfactory to Lender:
  - (a) The Note;
  - (b) The Security Documents:
    - (i) Deed of Trust;
  - (ii) Assignment of Plans and Specifications and Rights under Engineering Contract;
    - (iii) UCC-l Financing Statement(s).
  - (c) Unconditional Guarantees of Payment executed by Guarantors;
  - (d) Guarantees of Completion and Performance executed by Guarantors;
  - (e) Environmental Indemnity Agreement executed by Borrower and Guarantors; and
    - (f) Arbitration Resolution executed by Borrower and Guarantors.
- $5.2\ \mbox{Fees.}$  Lender shall have received the Loan fee required in Paragraph  $3.1\ \mbox{hereof.}$

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- 5.3 Other Conditions. Borrower, at its expense, shall have obtained and delivered to Lender (except that the appraisal required below shall be ordered by Lender at Borrower's expense) the following items, all of which shall be in form and content satisfactory to Lender and shall be subject to approval in writing by Lender:
  - (a) The Plans and Specifications approved by any required

governmental entity.

- (b) A cost breakdown itemizing the gross costs, including direct and indirect costs, for the Improvements, certified to be correct to the best knowledge and belief of Borrower.
- (c) A current appraisal (the "Appraisal") of the Real Property and Improvements by an appraiser acceptable to Lender, reviewed and found to be satisfactory by Lender and showing a bulk wholesale value for the Real Property and completed Improvements such that the amount of the Loan shall not exceed an amount equal to eighty percent (80%) of said bulk wholesale value. Lender may require reappraisals at Borrower's expense.
- (d) A copy of the proposed plat for the Real Property and a current survey of the Real Property by a licensed surveyor acceptable to Lender describing the boundaries of the Real Property and showing all means of ingress and egress, rights-of-way, easements (each of which shall be identified by docket and page or recording number where recorded) and all other customary and relevant information pursuant to ALTA standards and any title company requirements. If required by Lender, following completion of the Improvements, Borrower shall furnish to Lender an ALTA "as built" survey showing the location of the Improvements upon the Real Property and showing all easements and other matters affecting the site. All surveys shall be certified to Lender and the title company issuing the Title Policy.
- (e) An ALTA extended coverage mortgagee's title insurance policy [ALTA Loan Policy 1970 (Rev. 10-17-70)] or similar policy acceptable to Lender (the "Title Policy"), with such endorsements as Lender may require, issued by a title insurance company satisfactory to Lender in the amount of the Loan insuring the lien of the Deed of Trust to be a first and prior lien upon the Real Property as security for all Advances pursuant to the terms of this Agreement, subject only to such exceptions as Lender may expressly approve in writing, and insuring against any lien claims that could arise out of the construction of the Improvements on the Real Property. During the course of construction of the Improvements, Borrower shall provide Lender with such title insurance endorsements as Lender may require, including any endorsements Lender may require to insure that the Improvements shall have been constructed

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within the boundaries of the Real Property and in accordance with all applicable laws, covenants and restrictions. Upon completion of the Improvements, Borrower shall deliver to Lender such further endorsements to the title insurance policy as Lender may require.

- (f) A soils report, including drainage, boring and compacting data, together with such hydrology and other engineering reports that Lender may require, all of which shall be acceptable to Lender, shall be by engineers acceptable to Lender and shall indicate that the condition of the Real Property is suitable for construction of the Improvements without extraordinary land preparation. Any recommendations in the approved soils, hydrology and other engineering reports must be complied with and incorporated into the Plans and Specifications.
- (g) An environmental questionnaire and disclosure statement completed and signed by Borrower covering the current and former condition and uses of the Real Property and adjacent property, and, if required by Lender, followed by a current preliminary environmental assessment (Phase I assessment) of the Real Property and adjacent property, plus any sampling and analysis (Phase II assessment) or special limited assessment that Lender may require after review of the Phase I assessment, together with any other environmental investigations and reports that Lender may require, all of which shall be by an environmental consulting firm acceptable to Lender and none of which shall reveal any existing or potential environmental condition adversely affecting the use or value of the Real Property.
- (h) Evidence that the Real Property is properly zoned for the Improvements and their intended use and that such zoning is final and not subject to challenge.
  - (i) Policies of insurance providing the following:
  - (i) Liability. Commercial general liability insurance protecting Borrower and Lender against loss or losses from liability imposed by law or assumed in any agreement, document, or instrument and arising from bodily injury, death, or property damage with a limit of liability of not less than \$1,000,000.00 per occurrence and \$2,000,000.00 general aggregate. Also, "umbrella" excess liability insurance in an amount not less than \$5,000,000.00. Such policies must be written on an occurrence basis so as to provide blanket contractual liability, broad form property damage coverage, and coverage for products and completed operations. In addition, there

maintained business motor vehicle liability insurance protecting Borrower and Lender against loss or losses from liability relating to motor vehicles owned, non-owned, or hired used by Borrower, any contractor, any subcontractor, or any other person in any manner related to the Real Property with a limit of liability of not less than \$2,000,000.00 (combined single limit for personal injury (including bodily injury and death) and property damage).

- (ii) Property. Fire and extended coverage insurance on the Improvements in an amount not less than the full insurable value on a replacement cost basis of the insured Improvements and personal property related thereto. During the construction period, such policy shall be written in the so-called "Builder's Risk Completed Value Non-Reporting Form" with no coinsurance requirement and shall contain a provision granting the insured permission to complete.
- (iii) Flood. A policy or policies of flood insurance in the maximum amount of flood insurance available with respect to the Real Property under the Flood Disaster Protection Act of 1973, as amended. This requirement will be waived upon presentation of evidence satisfactory to the Lender that no portion of the Real Property is located within an area identified by the U.S. Department of Housing and Urban Development as having special flood hazards.
- (iv) Workman's Compensation. Workman's compensation insurance, disability benefits insurance, and such other forms of insurance as required by law covering loss resulting from injury, sickness, disability, or death of employees of Borrower, any contractor, and any subcontractor located on or assigned to the Real Property. Borrower shall cause each contractor and each subcontractor having employees located on or assigned to the Real Property to obtain and maintain this same coverage for all eligible employees.
- (v) Engineer. If required by Lender, each engineer, each soils engineer, and each environmental contractor employed by Borrower in connection with the Real Property shall maintain engineer's professional liability insurance with a limit of liability of not less than the amount approved by Lender.

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- (vi) Architect. If required by Lender, each architect employed by Borrower in connection with the Project shall maintain architect's professional liability insurance with a limit of liability of not less than the amount approved by Lender.
- (vii) Other. Such other insurance as Lender may require, which may include, without limitation, errors and omissions insurance with respect to the contractors, architects and engineers, insurance covering vandalism and malicious mischief, sprinkler leakage, rent abatement and/or business loss.
- All insurance policies (i) shall be issued by an insurance company acceptable to Lender, (ii) name Lender as an additional insured on all liability insurance and first mortgagee on all casualty insurance, (iii) provide that Lender is to receive thirty (30) days written notice prior to cancellation, and (iv) be in an original form to be held by Lender.
- (j) Evidence whether the Real Property, or any part thereof, lies within a "special flood hazard area" as designated on maps prepared by the Department of Housing and Urban Development.
- (k) Evidence that all utilities and services to the Real Property and Improvements, including without limitation water, sewer, gas, electric and telephone, are available, or will be available as required, and will be provided in amounts that are sufficient to service future onsite improvements for their intended use.
- (1) Upon issuance, copies of all grading permits and all building permits issued by the municipality having jurisdiction over the Real Property and Improvements and permitting construction of the Improvements in accordance with the Plans and Specifications.
- (m) Copies of all lease agreements, if any, affecting the Real Property and Improvements.
- (n) Copies of all other agreements between Borrower and any architects, engineers, managers or supervisors related to the construction and maintenance of the Real Property and Improvements, together with written agreements by such persons or entities that they will perform for Lender the services contracted to Borrower, notwithstanding the occurrence

of any Event of Default and any trustee's sale or foreclosure of the Deed of Trust (provided that such persons or entities continue to receive payments under their respective

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contracts), and the consent of such persons or entities to the collateral assignment by Borrower to Lender of their respective contracts.

- (o) If required by Lender, a list of the contractor, all subcontractors, suppliers and materialmen employed or retained to be employed in connection with the construction of the Improvements, together with, if required by Lender, copies of each such contract. Such list shall show the name, address and telephone number of each such person, a general statement of the nature of the work to be done, the labor and material to be supplied, the names of materialmen if known, and the approximate dollar value of such labor or work with respect to each.
- (p) Copies of any Declaration of Covenants, Conditions and Restrictions and related documents pertaining to the Real Property and the Improvements.
- (q) Evidence that all taxes and assessments levied against or affecting the Real Property have been paid current, together with, if required by Lender, a Type B tax service contract for the Real Property.
- (r) If Borrower, any partner or member in Borrower or any guarantor of the Loan is other than a natural person: (i) a copy of the organizational documents for that entity; (ii) evidence of the proper formation and good standing of that entity in the state of its organization, (iii) evidence of qualification or registration of that entity in the State of Arizona, if Arizona is not the state of its organization, and (iv) proper resolutions, authorizations, certificates, and such other documents as Lender may require, relating to the existence and good standing of that entity and the authority of any person executing documents on behalf of that entity. No change shall be made to any organizational documents previously submitted to Lender without Lender's prior written approval.
- (s) A Job Progress Schedule showing the planned timing, progress of construction and completion date for the Improvements.
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- 5.4 Legal Opinion. If required by Lender, Borrower, at its expense, shall have provided Lender with a written opinion by counsel in form and substance reasonably acceptable to Lender.

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- 5.5 Representations True. All representations and warranties by Borrower shall remain true and correct and all agreements that Borrower is to have performed or complied with by the date hereof shall have been performed or complied with.
- 5.6 No Event of Default. No Event of Default exists, and no event has occurred and no condition exists that, after notice or lapse of time, or both, would constitute an Event of Default.
- SECTION 6. REPRESENTATIONS AND WARRANTIES

Borrower represents and warrants to Lander as follows:

- 6.1 Recitals and Statements. The recitals and statements of intent appearing in this Agreement are true and correct.
- 6.2 Organization and Good Standing. If Borrower is a corporation, limited liability company, partnership or trust, Borrower (and, if applicable, each partner or member of Borrower) is duly organized, validly existing and in good standing under the laws of the state of its organization and is, to the extent required by law, qualified to do business and is in good standing in the State of Arizona and in each state in which it is doing business.
- 6.3 Power. Borrower has full power and authority to own its properties and assets and to carry on its business as now being conducted. The execution, delivery and performance of this Agreement, the Note and each of the Security Documents have been duly authorized by all requisite action on the part of Borrower.
- 6.4 Authority. Borrower is fully authorized and permitted to enter into this Agreement, to execute any and all documentation required herein, to borrow the amounts contemplated herein upon the terms set forth herein and to perform the terms of this Agreement, none of which conflicts with any provision of any law, rule or regulation applicable to Borrower. This Agreement, the Note and

each Security Document are valid and binding legal obligations of Borrower, and each is enforceable in accordance with its terms, subject to bankruptcy, insolvency, reorganization, moratorium or other similar laws relating to the rights of creditors generally and general principles of equity.

- 6.5 Enforceable Liens. The liens, security interests and assignments created by the Security Documents will, when granted and recorded or filed, be valid, effective, properly perfected and enforceable liens, security interests and assignments.
- 6.6 Enforceable Guarantees. Each Guarantee of Payment and each Guarantee of Performance and Completion referred to in Paragraph 5.1 hereof constitutes a legal, valid and binding obligation of each guarantor named therein according to the terms thereof.

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- 6.7 No Breach. The execution, delivery and performance by Borrower of this Agreement, the Note, the Security Documents and all other documents and instruments relating to the Loan will not result in any breach of the terms, conditions or provisions of, or constitute a default under, any agreement or instrument under which Borrower is a party or is obligated. Borrower is not in default in the performance or observance of any covenants, conditions or provisions of any such agreement or instrument.
- 6.8 No Actions. No actions, suits or proceedings are pending or threatened against Borrower that might materially and adversely affect the repayment of the Loan, the performance by Borrower under this Agreement or the financial condition, business or operations of Borrower.
- 6.9 Licenses. Borrower has obtained or shall obtain prior to commencement of construction of the Improvements, and there shall thereafter remain in full force and effect all licenses, permits, consents, approvals and authorizations necessary or appropriate for the construction of the Improvements.
- 6.10 Financial Statements True. All financial statements, profit and loss statements, statements as to ownership and other statements or reports previously or hereafter given to Lender by or on behalf of Borrower are and shall be true, complete and correct as of the date thereof. There has been no material adverse change in the financial condition or the results of the operation of Borrower since the latest financial statements of Borrower given to Lender.
- 6.11 Filing of Taxes. Borrower has filed all federal, state and local tax returns and has paid all of its current obligations before delinquent, including all federal, state and local taxes and all other payments required under federal, state or local law.
- 6.12 Affirmation of Representations and Warranties. Each request by Borrower for an Advance shall constitute an affirmation on the part of Borrower that the representations and warranties contained herein are true and correct as of the time of such request and that the conditions precedent set forth in Section 5 hereof have been fully satisfied. All representations and warranties made herein shall survive the execution of this Agreement, all Advances and the execution and delivery of all other documents and instruments in connection with the Loan, so long as Lender has any commitment to lend to Borrower hereunder and until the Loan and all indebtedness hereunder have been paid in full and all of Borrower's obligations hereunder have been fully discharged.

## SECTION 7. AFFIRMATIVE COVENANTS

So long as Lender has any commitment to lend to Borrower hereunder and until the Loan and all other indebtedness hereunder have been paid in full and all of Borrower's obligations hereunder have been fully discharged:

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- 7.1 Payment of Construction Costs. Borrower shall promptly pay for all labor, materials, equipment and fixtures used in connection with the construction of the Improvements and all other costs relating to the Improvements except that Borrower may contest in good faith the validity or amount thereof provided that Borrower shall have furnished to Lender a cash deposit or other appropriate security in an amount and form satisfactory to Lender to protect Lender against the creation of any lien on, or any sale or forfeiture of, any property encumbered by the Security Documents. Upon the final determination of Borrower's contest, Borrower shall promptly pay all sums, if any, determined to be due. Any deposit or security provided by Borrower shall be returned to Borrower upon the final determination of Borrower's contest and the payment by Borrower of the sums, if any, determined to be due.
- 7.2 Completion of Improvements. Borrower shall commence construction of the Improvements within a reasonable time (not more than one hundred twenty (120) days) after the recording of the Deed of Trust, proceed without interruption and promptly complete the Improvements not later than one (1) year from the date of the recording of the Deed of Trust in a good and workmanlike

manner according to the Plans and Specifications, free from all liens and encumbrances, and in accordance with all applicable ordinances and statutes, including zoning laws, all covenants and restrictions running with the land, and all regulations and building codes of any governmental or municipal agency having jurisdiction over the Improvements.

- 7.3 Broken Priority. Borrower warrants that no labor or material has been or will be furnished for construction of the Improvements until the Deed of Trust has been recorded and the title company has committed to issue the Title Policy; or, if construction has commenced, Borrower shall assure that all necessary indemnification or other agreements are made, in form satisfactory to the title company, so that Lender receives the Title Policy without exception for mechanics' or materialmen's liens, as required herein.
- 7.4 Enforcement of Contracts. Borrower shall strictly enforce the contracts for the construction of the Improvements to ensure that the contractors are required to promptly and diligently perform all of their obligations thereunder and in such a manner as to preserve Lender's security in the Real Property and Improvements. No change, amendment or modification shall be made to such contracts without the prior written consent of Lender except changes, amendments or modifications that are to implement changes to the Plans and Specifications permitted hereby.
- 7.5 Additional Contractor Lists. Borrower, promptly upon request of Lender from time to time, shall furnish to Lender correct lists of the contractor, all subcontractors, suppliers and materialmen employed or retained in connection with the construction of the Improvements, together with, if required by Lender, copies of each such contract. Each such list shall show the name, address and telephone number of each such person, a general statement of the nature of the work to be done, the labor and materials to be supplied, the names of materialmen if known. and the approximate dollar value of such labor or work with respect to each. Lender shall have the right to telephone or otherwise communicate with the contractor, each

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subcontractor and materialman to verify the facts disclosed by said list or by any disbursement request, or for any other purpose.

- 7.6 No Other Security Interests. No materials, equipment, fixtures or any other part of the Improvements shall be purchased or installed under any security agreement or other arrangements wherein the seller reserves or purports to reserve the right to remove or to repossess any such items or to consider them personal property after their incorporation into the Improvements.
- 7.7 Maintenance of Licenses and Permits. Borrower shall maintain in full force and effect all rights and licenses necessary to carry on its business, and all permits, licenses, consents and approvals necessary for the construction and maintenance of the Improvements. Borrower shall maintain its present existence and shall maintain executive personnel and management at a level of experience and ability equivalent to present personnel and management.
- 7.8 Maintenance of Insurance. Borrower shall maintain in full force and effect at all times all insurance coverages required to be provided as a condition of any Advance.
- 7.9 Compliance with Loan Documents. Borrower shall make all payments of interest and principal on the Loan and shall keep and comply with all terms, conditions and provisions of the Security Documents.
- 7.10 Publicity. After the execution of this Agreement, any and all publicity releases to newspapers of general or limited circulation or trade publications announcing any of the financing by Lender provided for herein shall be issued by or subject to prior approval by Lender. Lender, at its option and at Borrower's expense, may erect a sign upon the Real Property indicating that Lender is the source of the financing of the construction of the Improvements.
- 7.11 Notice of Completion. Upon completion of the Improvements, as "completion" is defined in A.R.S. Section 33-993(B), Borrower shall promptly record a "Notice of Completion" pursuant to A.R.S. Section 33-993.
- 7.12 Payment of Taxes. Borrower shall pay all of its current obligations before delinquent, including all federal, state and local taxes and all other payments required under federal, state or local law.
- 7.13 Books and Records; Access. Borrower shall maintain, in a safe place, proper and accurate books and records relating to its operations and its business affairs. Lender shall have the right from time to time to examine, and to make abstracts from and photocopies of, Borrower's books and records.

be furnished to Lender the following in form satisfactory to Lender:

- (a) Within ninety (90) days after the close of each fiscal year and within sixty (60) days after the close of each interim quarterly accounting period, financial statements of Borrower, including a balance sheet, statement of income and expenses and statement of cash flows that include the results of the financial operation of the Real Property, all in reasonable detail and prepared according to generally accepted accounting principles, consistently applied. Year end statements shall be audited by an independent certified public accountant and interim statements shall be certified by the chief financial officer of Borrower.
- (b) Within ninety (90) days after the close of each calendar year, personal financial statements of each individual Guarantor in form and level of detail satisfactory to Lender. Annually, when filed, a complete copy, including all Schedules, of the Federal Income Tax Returns for each individual Guarantor.
- (c) When requested by Lender, such further information as Lender may reasonably request relating to any such financial statements and/or the operation of the Real Property and Improvements.
- 7.15 Subsequent Actions. Borrower shall immediately inform Lender of any actions, suits or proceedings involving Borrower that could materially and adversely affect the repayment of the Loan, the performance by Borrower under this Agreement, or the financial condition, business or operations of Borrower.
- 7.16 Compliance with HUD, FHA or VA. If applicable, Borrower shall obtain or assure compliance with all requirements of any HUD regulations, any FHA or VA loan insurance or loan guaranty commitment or any conventional loan commitment applicable to any individual lots or units included in this development.
- 7.17 Further Assurances. Borrower shall execute and deliver such additional documents and do such other acts as Lender may reasonably require in connection with the Loan.
- 7.18 Borrower's Funds Account. If at any time or from time to time Lender, in the exercise of its reasonable business judgment, determines that the remaining undisbursed proceeds of the Loan plus the then existing balance of any funds deposited with Lender pursuant to this Paragraph 7.18 (the "Borrower's Funds Account") are insufficient to pay the total cost for the completion of the Improvements, Lender may demand that an amount equal to such deficiency be deposited with Lender to insure such completion and payment. All funds deposited by

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Borrower pursuant to this Paragraph 7.18 shall be: (i) held in a non-interest-bearing account selected by Lender in its sole and absolute discretion, and (ii) disbursed by Lender in the manner provided herein for Advances prior to, in conjunction with or after any or all Advances. All funds at any time in the Borrower's funds account are hereby assigned to Lender as additional security for the Loan and all other indebtedness of Borrower arising hereunder.

- 7.19 Borrower Notices. Borrower shall promptly give notice in writing to Lender of (i) the occurrence of any Event of Default, (ii) any change in the name of Borrower, and in the case of a reorganization, any change in name, identity or corporate structure, or (iii) any uninsured or partially insured loss through fire, theft, liability or property damage.
- 7.20 Cross-Collateralization. At Lender's request, Borrower agrees to provide cross-collateralization for all projects of Borrower then financed by Lender, in form and substance acceptable to Lender.
- 7.21 Public Report. Borrower shall provide Lender with a copy of the Arizona State Real Estate Commissioner's Public Report relating to the sale of any individual lots or units included in this development as soon as that report is issued.
- 7.22 Notice of Community Facilities District. Borrower shall immediately give notice to Lender of any notification or advice that Borrower may receive from any municipality or other third party of any intent or proposal to include all or any part of the Real Property in a Community Facilities District. Lender shall have the right to file a written objection to the inclusion of all or any part of the Real Property in a Community Facilities District, either in its own name or in the name of Borrower, and to appear at, and participate in, any hearing with respect to the formation of any such district.

# SECTION 8. NEGATIVE COVENANTS

So long as Lender has any commitment to lend to Borrower hereunder and until the Loan and all other indebtedness hereunder have been paid in full and all of Borrower's obligations hereunder have been fully discharged, Borrower shall not, without receiving the prior written consent of Lender:

- 8.1 Dissolution or Liquidation. Dissolve or liquidate, or merge or consolidate with or into any other entity, or turn over the management or operation of its property, assets or business to any other person, firm or corporation. Notwithstanding the previous sentence, Borrower may merge or consolidate with or into any other entity where the creditworthiness of the resulting entity is at least equal to that of Borrower prior to the merger or consolidation, determined by Lender in its reasonable discretion.
- 8.2 Due on Sale or Encumbrance. Except as provided in Section 4, assign, transfer or convey any of its right, title and interest in any property whether real or personal encumbered

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by the Security Documents; create or suffer to be created any mortgage, pledge, security interest, encumbrance or other lien on any property encumbered by the Security Documents (other than liens arising from work the cost of which is being properly contested in accordance with the terms hereof); or create or suffer to be created any mortgage, pledge, security interest, encumbrance or other lien on any other property or assets which it now owns or hereafter acquires except in consideration of the contemporaneous receipt by it of benefits equal or greater in value to the lien created.

- 8.3 Changes to Plans and Specifications. Make or permit any material change in the Plans and Specifications. Any requested changes shall be submitted on a form acceptable to Lender and accompanied by a copy of the portion of the Plans and Specifications applicable to the changes. Prior to implementing any change order, Borrower shall deposit with Lender sufficient cash to cover the cost of all change orders that increase the cost of the Improvements. All such funds shall be held by Lender and disbursed in the manner provided herein for the Borrower's Funds Account and are hereby assigned to Lender as additional security for the Loan and all other indebtedness of Borrower arising hereunder.
- 8.4 Change in Accounting Period. Change the times of commencement or termination of its fiscal year or other accounting periods; or change its methods of accounting other than to conform to generally accepted accounting principles applied on a consistent basis.
- 8.5 Inclusion in Community Facilities District. Consent to, or vote in favor of, the inclusion of all or any part of the Real Property in any Community Facilities District formed pursuant to the Community Facilities District Act, A.R.S. Section 48-701, et seq., as amended from time to time.
- 8.6 Loan to Value. Permit the unpaid principal balance of the Loan plus all amounts committed and not yet advanced thereunder to exceed eighty percent (80%) of the bulk wholesale value of the Real Property and the Improvements, as if completed, as determined by Lender in its sole and absolute discretion. If for any reason the loan-to-value percentage exceeds said percentage, then Borrower shall upon Lender's demand, immediately reduce the unpaid principal balance of the Loan to reduce the loan-to-value percentage to, at or below said percentage.
- 8.7 Junior Encumbrance. Permit a second lien to be placed against the Real Property in a principal amount that exceeds Seven Hundred Thousand And No/100 Dollars (\$700,000.00).

## SECTION 9. INSPECTION BY LENDER; STOPPAGE OF CONSTRUCTION

9.1 Entry on Real Property. Lender shall have the right, but not the obligation, to enter at any reasonable times upon the Real Property and Improvements to determine if the construction of the Improvements is in conformity with the Plans and Specifications and all other requirements hereof and to examine and make copies and extracts of any books, records, accounting data and other documents, including without limitation all permits, licenses, consents

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and approvals of governmental authorities having jurisdiction over Borrower, the Improvements and the contractor and all subcontractors supplying labor and/or materials in connection with the Improvements.

9.2 No Duty to Inspect. Lender shall have no duty to supervise or inspect any construction or to inspect any books and records; any inspection by Lender shall be for the sole purpose of protecting Lender's security and preserving Lender's rights hereunder. Failure by Lender to inspect any work shall not constitute a waiver of any of Lender's rights hereunder. Inspection not followed by notice of an Event of Default shall not constitute a waiver of any Event of Default then existing. Any inspection by Lender shall not be a representation by Lender that there has been or will be compliance with the Plans and Specifications or that the construction is free from defective materials or workmanship, nor shall any inspection by Lender constitute approval of any certification given to Lender or relieve any person making such certification of responsibility therefor.

- 9.3 Stoppage of Construction. Upon discovery by Lender of any material deviation from the Plans and Specifications or of defective or unworkmanlike labor or materials being used in the construction of the Improvements, Lender may immediately order stoppage of construction and demand that any unsatisfactory work be replaced and that the condition be corrected, whether or not any unsatisfactory work has already been incorporated into the Improvements. After issuance of such an order in writing, the condition shall be corrected within fifteen (15) days from the date of stoppage by Lender. Lender shall have the right to withhold all further Advances until the condition is corrected and no other work shall be done on the Improvements without the prior written consent of Lender unless, and until, such condition has been fully corrected.
- 9.4 Appointment of Agent. Borrower irrevocably appoints, designates, and authorizes Lender as its agent (said agency being coupled with an interest) to file for record any notices of completion or any other notice that Lender deems necessary or desirable to protect its interest hereunder or under the Security Documents. This power of attorney is solely for the benefit and protection of Lender, and its successors and assigns, and Lender shall have no obligation to exercise this power in any event. This power of attorney is a power coupled with an interest and shall be irrevocable so long as any part of the Loan or any indebtedness or obligations of Borrower to Lender arising in connection with the Loan remain unpaid or unperformed.

#### SECTION 10. WAIVER

10.1 Waiver. Borrower waives presentment, demand, protest and notices of protest, nonpayment, partial payment and all other notices and formalities except as expressly called for in this Agreement. Borrower consents to and waives notice of: (i) the granting of indulgences or extensions of time of payment, (ii) the taking or releasing of security, and (iii) the addition or release of persons who may be or become primarily or secondarily liable for the Loan or any

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other indebtedness arising in connection with the Loan, or any part thereof, and all in such manner and at such time as Lender may deem advisable.

10.2 Delay or Omission. No delay or omission by Lender in exercising any right, power or remedy hereunder, and no indulgence given to Borrower, with respect to any term, condition or provision set forth herein, shall impair any right, power or remedy of Lender under this Agreement, or be construed as a waiver by Lender of, or acquiescence in, any Event of Default. Likewise, no such delay, omission or indulgence by Lender shall be construed as a variation or waiver of any of the terms, conditions or provisions of this Agreement. Any actual waiver by Lender of any Event of Default shall not be a waiver of any other prior or subsequent Event of Default or of the same Event of Default after notice to Borrower demanding strict performance.

## SECTION 11. DEFAULT

- 11.1 Event of Default. The occurrence of any of the following events or conditions shall constitute an "Event of Default" under this Agreement:
  - (a) Any failure to pay any principal or interest under the Note when the same shall become due and payable and such failure continues for ten (10) days after notice thereof to Borrower, or the failure to pay any other sum due under the Note, this Agreement or any Security Document when the same shall become due and payable and such failure continues for ten (10) days after notice thereof to Borrower. No notice, however, shall be required after maturity of the Note.
  - (b) Any failure or neglect to perform or observe any of the covenants, conditions or provisions of this Agreement, the Note, any Security Document or any other document or instrument executed or delivered in connection with the Loan (other than a failure or neglect described in one or more of the other provisions of this Paragraph 11.1) and such failure or neglect either cannot be remedied or, if it can be remedied, it continues unremedied for a period of thirty (30) days after notice thereof to Borrower.
  - (c) Any warranty, representation or statement contained in this Agreement, in the Note or in any Security Document or any other document or instrument executed or delivered in connection with the Loan, or made or furnished to Lender by or on behalf of Borrower, that shall be or shall prove to have been false when made or furnished.
  - (d) The filing by Borrower or any guarantor of the Loan (or against Borrower or such guarantor to which Borrower or such guarantor acquiesces or that is not dismissed within forty-five (45) days after the filing thereof) of any

proceeding under the federal bankruptcy laws now or hereafter existing or any other similar statute now or hereafter in effect; the entry of an order for relief under such laws with respect to Borrower or such guarantor; or the appointment of a receiver, trustee, custodian or conservator of all or any part of the assets of Borrower or such guarantor.

- (e) The insolvency of Borrower or any guarantor of the Loan; or the execution by Borrower or such guarantor of an assignment for the benefit of creditors; or the convening by Borrower or such guarantor of a meeting of its creditors, or any class thereof, for purposes of effecting a moratorium upon or extension or composition of its debts; or the failure of Borrower or such guarantor to pay its debts as they mature; or if Borrower or such guarantor is generally not paying its debts as they mature.
- (f) The admission in writing by Borrower or any guarantor of the Loan that it is unable to pay its debts as they mature or that it is generally not paying its debts as they mature.
- (g) The death or incapacity of Borrower or, unless the estate of the guarantor assumes the obligations of any such guarantor within ninety (90) days of said guarantor's death, any guarantor of the Loan, if an individual, or the liquidation, termination or dissolution of Borrower or any such guarantor, if a corporation, limited liability company, partnership or joint venture.
- (h) Any levy or execution upon, or judicial seizure of, any portion of any collateral or security for the Loan.
- (i) Any attachment or garnishment of, or the existence or filing of any lien or encumbrance, other than any lien or encumbrance permitted by this Agreement or the Deed of Trust, against any portion of any collateral or security for the Loan, that is not removed or released within fifteen (15) days after its creation.
- (j) The institution of any legal action or proceedings to enforce any lien or encumbrance upon any portion of any collateral or security for the Loan, that is not dismissed within fifteen (15) days after its institution.
- (k) The occurrence of any event of default under the Note, any of the Security Documents or any other document or instrument executed or delivered in connection with the Loan and the expiration of any applicable notice and cure period.

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- (1) The occurrence of any event of default under any document or instrument given by Borrower, by any entity owned by Borrower or, if Borrower is a corporation, limited liability company, partnership or trust, by any entity owned by the same persons or entities that own Borrower, in connection with any other indebtedness or obligation of Borrower or such entity to Lender.
- (m) The occurrence of any adverse change in the financial condition of Borrower that Lender, in its reasonable discretion, deems material, or if Lender in good faith shall believe that the prospect of payment or performance of the Loan is impaired.
- (n) Failure to record a final plat satisfactory to Lender, legally subdividing the Real Property into not less than 56 lots within one hundred twenty (120) days of the Closing Date.
- 11.2 Remedies. Upon the occurrence of any Event of Default and at any time while such Event of Default is continuing, Lender may do one or more of the following:
  - (a) Cease making Advances and declare the Loan and all other indebtedness of Borrower hereunder immediately due and payable, without notice or demand;
  - (b) Proceed to protect and enforce its rights and remedies under this Agreement, the Note, and all Security Documents;
  - (c) Take over and complete construction of the Improvements by or through any agent, contractor or subcontractor of its selection, and make Advances in payment of the costs, expenses, fees, attorneys' fees and other charges incurred in connection with such taking over and completion, together with reasonable allowances for supervision; and
  - (d) Avail itself of any other relief to which Lender may be legally or equitably entitled.
  - 11.3 Enforcement Costs. Borrower shall pay all costs and expenses,

including without limitation costs of title searches and title policy commitments, Uniform Commercial Code searches, court costs and reasonable in-house and outside attorneys' fees, incurred by Lender in enforcing payment and performance of the Loan and the other indebtedness and obligations of Borrower hereunder or in exercising the rights and remedies of Lender hereunder. All such costs and expenses shall be secured by all Security Documents. In the event of any court proceedings, court costs and attorneys' fees shall be set by the court and not by jury and shall be included in any judgment obtained by Lender

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## SECTION 12. ACTION UPON AGREEMENT

- 12.1 No Third Parry Beneficiaries. This Agreement is made for the sole protection and benefit of the parties hereto and no other person or organization shall have any right of action hereon.
- 12.2 Integration. This Agreement embodies the entire Agreement of the parties with regard to the subject matter hereof. There are no representations, promises, warranties, understandings or agreements expressed or implied, oral or otherwise, in relation thereto, except those expressly referred to or set forth herein. Borrower acknowledges that the execution and delivery of this Agreement is its free and voluntary act and deed, and that said execution and delivery have not been induced by, nor done in reliance upon, any representations, promises, warranties, understandings or agreements made by Lender, its agents, officers, employees or representatives.
- 12.3 Modifications. No promise, representation, warranty or agreement made subsequent to the execution and delivery of this Agreement by either party hereto, and no revocation, partial or otherwise, or change, amendment or addition to, or alteration or modification of, this Agreement shall be valid unless the same shall be in writing signed by all parties hereto.
- 12.4 No Joint Venture. Lender and Borrower each have separate and independent rights and obligations under this Agreement. Nothing contained herein shall be construed as creating, forming or constituting any partnership, joint venture, merger or consolidation of Borrower and Lender for any purpose or in any respect.

## SECTION 13. GENERAL

- 13.1 Survival. This Agreement shall survive the making of the Loan and shall continue so long as any part of the Loan, or any extension or renewal thereof, remains outstanding.
- 13.2 Discretionary Rights. All rights, powers and remedies granted Lender herein, or otherwise available to Lender, are for the sole benefit and protection of Lender, and Lender may exercise any such right, power or remedy at its option and in its sole and absolute discretion without any obligation to do so. In addition, if, under the terms hereof, Lender is given two or more alternative courses of action, Lender may elect any alternative or combination of alternatives, at its option and in its sole and absolute discretion. All monies advanced by Lender under the terms hereof and all amounts paid, suffered or incurred by Lender in exercising any authority granted herein, including reasonable attorneys' fees, shall be secured by the Security Documents, shall bear interest at the highest rate payable on the Loan until paid, and shall be due and payable by Borrower to Lender immediately without demand.

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- 13.3 Indemnity. Borrower shall indemnify and hold Lender harmless from and against all claims, costs, expenses, actions, suits, proceedings, losses, damages and liabilities of any kind whatsoever, including but not limited to attorneys' fees and expenses, arising out of any matter relating, directly or indirectly, to the Loan, to the ownership, development, construction, or sale of the Real Property and Improvements, whether resulting from internal disputes of Borrower, disputes between Borrower and any guarantor, or whether involving other third persons or entities, or out of any other matter whatsoever related to this Agreement, the Security Documents, or any property encumbered thereby, but excluding any claim or liability which arises as the direct result of the gross negligence or willful misconduct of Lender. This indemnity provision shall continue in full force and effect and shall survive not only the making of the Loan and the Advances but shall also survive the repayment of the Loan and the performance of all of Borrower's other obligations hereunder.
- 13.4 Joint and Several. If Borrower consists of more than one person or entity their liability shall be joint and several. The provisions hereof shall apply to the parties according to the context thereof and without regard to the number or gender of words or expressions used.
  - 13.5 Time of Essence. Time is expressly made of the essence of this

- 13.6 Notices. All notices required or permitted to be given hereunder shall be in writing and may be given in person or by United States mail, by delivery service or by electronic transmission. Any notice directed to a party to this Agreement shall become effective upon the earliest of the following: (i) actual receipt by that party; (ii) delivery to the designated address of that party, addressed to that party; or (iii) if given by certified or registered United States mail, twenty-four (24) hours after deposit with the United States Postal Service, postage prepaid, addressed to that party at its designated address. The designated address of a party shall be the address of that party shown at the beginning of this Agreement or such other address as that party, from time to time, may specify by notice to the other parties.
- 13.7 Payment of Costs. Borrower shall pay all costs and expenses arising from the preparation of this Agreement, the closing of the Loan, the making of Advances and the monitoring and administration of the Loan, including but not limited to title insurance premiums, other title company charges, recording and filing fees, costs of Uniform Commercial Code searches, Lender's in-house and outside attorneys' fees, Lender's processing and closing fees, Lender's inspection fees, appraisal and appraisal review fees, any intangible or recording taxes and any other charges that may be imposed on Lender as a direct result of this transaction.
- 13.8 Choice of Law. This Agreement shall be governed by and construed according to the laws of the State of Arizona, without giving effect to conflict of laws principles.
- 13.9 Successors. Except as otherwise provided herein, this Agreement shall be binding upon, and shall inure to the benefit of, the parties hereto and their successors and assigns.

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- 13.10 Headings. The headings or captions of sections and paragraphs in this Agreement are for reference only, do not define or limit the provisions of such sections or paragraphs, and shall not affect the interpretation of this Agreement.
- 13.11 Participations. Lender, at any time, shall have the right to sell, assign, transfer, negotiate or grant participation interests in the Loan and in any documents and instruments executed in connection herewith. Borrower hereby acknowledges and agrees that any such disposition shall give rise to a direct obligation of Borrower to each such assignee or participant. Lender is authorized to furnish to any participant or prospective participant any information or document that Lender may have or obtain regarding the Loan, Borrower or any guarantor of the Loan.

IN WITNESS WHEREOF, these presents are executed as of the date first indicated above.

MONTEREY MANAGEMENT, INC., an Arizona corporation, dba MONTEREY HOMES

By: /s/ Stephen J. Hilton

Name: Stephen J. Hilton

Title: Secretary

BORROWER

BANK ONE, ARIZONA, NA, a national banking association

By: /s/ Gregory M. Gilbreath

Name: Gregory M. Gilbreath

Title: Vice President

LENDER

All that real property situate in the County of Maricopa, State of Arizona, more particularly described as follows:

#### PARCEL NO. 1:

The West half of the Southwest quarter of the Southeast quarter of the Northwest quarter of Section 11, Township 2 North, Range 4 East of the Gila and Salt River Base and Meridian, Maricopa County, Arizona.

EXCEPT the South 33 feet thereof.

#### PARCEL NO. 2:

The West half of the Northwest quarter of the Southeast quarter of the Northwest quarter of Section 11, Township 2 North, Range 4 East of the Gila and Salt River Base and Meridian, Maricopa County, Arizona.

#### PARCEL NO. 3:

The East half of the Northwest quarter of the Southeast quarter of the Northwest quarter of Section 11, Township 2 North, Range 4 East of the Gila and Salt River Base and Meridian, Maricopa County, Arizona.

#### PARCEL NO. 4:

The South 290 feet of the East half of the Southwest quarter of the Southeast quarter of the Northwest quarter of Section 11, Township 2 North, Range 4 East of the Gila and Salt River Base and Meridian, Maricopa County, Arizona;

EXCEPT the South 40 feet thereof; and

EXCEPT the East 20 feet thereof.

#### PARCEL NO. 5:

The North 300 feet of the East half of the Southwest quarter of the Southeast quarter of the Northwest quarter of Section 11, Township 2 North, Range 4 East of the Gila and Salt River Base and Meridian, Maricopa County, Arizona.

#### PARCEL NO. 6:

Being a portion of the Southeast quarter of the Northwest quarter of Section 11, Township 2 North, Range 4 East of the Gila and Salt River Base and Meridian, Maricopa County, Arizona, being more particularly described as follows:

#### AMENDED AND RESTATED LOAN AGREEMENT

THIS AMENDED AND RESTATED LOAN AGREEMENT (the "Agreement") is entered into as of the 8th day of August 1995 by and between Monterey Management, Inc. and Monterey Homes Corporation, Inc., jointly and severally (referred to as "Co-Borrower" "Borrower" or "Borrowers," as appropriate in the context), and NORWEST BANK ARIZONA, NATIONAL ASSOCIATION, a national banking association ("Bank").

#### RECITALS:

- A. Monterey Management Inc., has acquired certain real property located at 91st Street and Pinnacle Peak Road, Scottsdale, Arizona. Monterey Management proposes to develop the land into a 61 lot subdivision and to construct upon the lots, 61 single family residential houses (individually and collectively referred to as the "Canada Hills Project") in accordance with the plans, specifications, and engineering studies prepared by Linderoth Associates Architects and Planners (the "Canada Hills Plans").
- B. Monterey Management Inc., has an option to acquire certain real property pursuant to the terms of that certain Option Agreement dated May 31, 1994, between Monterey Management Inc., and Scottsdale Country Club Resort Complex Limited Partnership (the "SCCRCLP Option Agreement"). Under the SCCRCLP Option Agreement Monterey Management can acquire up to seventy-six (76) single family residential lots located at the Scottsdale Country Club East Nine, Scottsdale, Arizona. Monterey Management proposes to construct upon the lots, 76 single family residential houses (individually and collectively referred to as the "SCC Project") in accordance with the plans, specifications, and engineering studies prepared by Linderoth Associates Architects and Planners (the "SCC Plans").
- C. Monterey Management Inc., has an option to acquire certain real property pursuant to the terms of that certain Option Agreement dated August 30, 1993, between Monterey Management Inc., and DMB a Delaware Limited Partnership (the "DMB Option Agreement"). Under the DMB Option Agreement Monterey Management can acquire up to one hundred twenty (120) single family residential lots located at the property located at 100th Street & Frank Lloyd Wright Boulevard, Scottsdale, Arizona. Monterey Management proposes to construct upon the lots, after acquisition, 120 single family residential houses (individually and collectively referred to as the "Costa Verde Project") in accordance with the plans, specifications, and engineering studies prepared by Linderoth Associates Architects and Planners (the "Costa Verde Plans").
- D. Monterey Management Inc., has acquired certain real property located on Shea Boulevard, east of Hayden Road in Scottsdale, Arizona. Monterey Management proposes to construct upon the real estate, 96 single family residential condominiums (individually and collectively referred to as the "Vintage Project") (the Canada Hills Project, the SCC Project, the Costa Verde Project and the Vintage Project are referred to collectively herein as the "Projects") in accordance with the plans, specifications, and engineering studies prepared by Linderoth Associates Architects and Planners (the "Vintage Plans") (the Canada Hills Plans, the SCC Plans, the Costa Verde Plans and the Vintage Plans are referred to collectively herein as the "Plans").
- E. For purposes hereunder, any and all lots acquired or developed, including the real property described in "Exhibit A" to this Agreement, or residential units constructed by Monterey Management, as a part of any of the Projects shall be referred to as and

 $$\operatorname{Page}\ 1$$  of 25 included within the definition of the "Property," when acquired, developed or constructed.

F. Monterey Homes Corporation, Inc., shall be acquiring from Monterey Management Inc.: (i) the completed single family residences in the Canada Hills Project., under an option agreement dated May 5, 1994 (the "Canada Hills Option"), (ii) the completed single family residences in the SCC Project, under an option agreement dated June 14, 1994 (the "SCC Option"), (iii) the completed single family residences in the Costa Verde Project, under an option agreement dated October 27, 1993 (the "Costa Verde Option"), and (iv) the completed single family condominium units in the Vintage Project, under an option agreement dated April 7, 1995 (the "Vintage Option") (the Canada Hills Option, the SCC Option, the Costa Verde Option and the Vintage Option shall be referred to herein collectively as the

"Option Agreements"). References to "Property" with respect to Monterey Homes Corporation shall only include those residences which have been acquired under the Option Agreements.

- G. Bank has previously extended to Co-Borrowers revolving lines of credit to be used for financing of the Canada Hills Project, SCC Project and the Costa Verde Project for a total financing, after various amendments and modifications, of \$10,500,000.00.
- H. Co-Borrowers desire the Bank to consolidate the existing lines into a single line and to increase the amount thereof to Twelve Million Five Hundred Thousand and No/100 Dollars (\$12,500,000.00) in order to provide financing for the Projects.
- I. Bank is willing, subject to the terms and conditions hereof, to make a loan to Co-Borrowers (the "Loan") in the amount of Twelve Million Five Hundred Thousand and No/100 Dollars (\$12,500,000.00) to consolidate the existing lines and provide additional financing, which Loan shall be evidenced by a Promissory Note, as modified by a Change in Terms Agreement (the Promissory Note and the Change in Terms Agreement are sometimes referred to collectively herein as the "Note"), and shall be guaranteed by William W. Cleverly a married man dealing with his sole and separate property and Steven J. Hilton and Benee Hilton, husband and wife, jointly and severally (collectively referred to as the "Guarantors"), who shall execute and deliver (the "Guarantees") and
- All obligations of Borrower and Guarantors hereunder and under the Note shall be secured by a first and prior lien upon the Property, the Projects, and all furniture, fixtures, equipment, and all other personal property installed in, placed on, used in connection with, or affixed in any manner to the Projects, all proceeds thereof, and all substitutions and replacements which are now owned or hereafter acquired by Borrower or its successors in interest, all proceeds of insurance covering such real or personal property, together with all replacements thereof at any time installed in or affixed to the Property or the Projects (collectively the "Collateral"), which security interests shall be evidenced by: (i) the Deed of Trust, Modification of Deed of Trust, and Assignment of Leases and Rents, and (ii) such other security agreements, instruments, or financing statements required hereunder (the "Security Agreements").

# AGREEMENTS:

NOW THEREFORE, in consideration of the promises and agreements contained herein and for other good and valuable consideration, it is hereby agreed as follows:

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# 1. a. CANADA HILLS:

- i. The Canada Hills Construction Advances. Subject to the terms and conditions of this Agreement, Borrower agrees to borrow from Bank and, so long as any default described in Paragraph 8 hereof has not occurred, Bank agrees to advance and disburse to or for the benefit of Borrower for the payment of costs set forth in the project budget attached as "Exhibit B" (the "Canada Hills Construction Project Costs"), in accordance with the terms of this Agreement a sum not to exceed the lesser of 80% of value or 100% of the construction cost for any presold unit plus the lot release price of \$26,434.00 and the lesser of 80% of the construction cost plus the lot release price of \$26,434.00 or 75% of value for intentional unsold units. Anything contained in this Agreement to the contrary notwithstanding, Bank shall not be obligated to extend credit to Borrower in an amount in violation of any limitation or prohibition provided by any applicable statute or regulation. At any one time, Borrower shall be allowed to have under construction or completed no more than two (2) intentional unsold units and no more than two (2) unsold units under the loan arising from fall outs or failure to retain a bona fide presold contract. The balance of this commitment shall be restricted to qualified presold units defined as having received a two percent (2%) non-refundable downpayment plus a contingency free contract and a permanent mortgage pre-qualification letter.
- ii. Canada Hills Construction Advance Fees. Borrower shall pay a non-refundable fee equal to one-half of one percent (1/2%) of the committed amount attributable to each pre-sold unit started and one percent (1%) per intentional unsold unit started under this commitment, payable at the time Borrower requests the first disbursement for the construction of each such residence. AU residences to be constructed are to be completed and Bank to be paid in full for the loan amount committed for the construction of such residence no later than six (6) months from the date of initial disbursement. Borrower will be required to notify Bank at least fifteen (15) days in advance of the end of any six-month construction period for any residence if such residence will not be completed and sold in accordance with the six-month schedule and an extension is required. Bank will provide an additional six (6) month period to complete construction and repay the associated indebtedness for such unit during this fifteen (15) day period

upon payment of an extension fee equal to one-half of one percent (1/2%) of the committed amount attributable to such unit. Unsold units or non-presold units shall be granted an additional six-month period for completion of construction, sale and repayment of the associated indebtedness for such unit upon payment of an extension fee equal to one half of one percent (1/2%) of the committed amount attributable to such unit and a ten percent (10%) reduction of the outstanding principal balance attributable to such unit.

#### h scc

i. The SCC Construction Advances. Subject to the terms and conditions of this Agreement, Borrower agrees to borrow from Bank and, so long as any default described in Paragraph 8 hereof has not occurred, Bank agrees to advance and disburse to or for the benefit of Borrower for the payment of the costs set forth in the project budget attached as "Exhibit C" (the "SCC Construction Project Costs"), in accordance with the terms of this Agreement a sum not to exceed the lesser of 80% of value or 100% of the construction cost for any presold unit plus one of the following lot release prices \$60,500.00 or \$93,500.00 or \$15,500.00 and the lesser of 80% of the construction cost plus one of the following lot release prices \$60,500.00 or \$93,500.00 or \$15,500.00 or 75% of value for intentional unsold units. Anything contained in this Agreement to the contrary notwithstanding, Bank shall not be obligated to extend credit to Borrower in an amount in violation of any limitation or prohibition provided by any applicable statute or regulation. At any one time, Borrower shall be allowed to have under construction or

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completed no more than five (5) intentional unsold units and no unsold units under the loan arising from fall outs or failure to retain a bona fide presold contract, if the intentional unsold limit of five (5) has been reached. The balance of this commitment shall be restricted to qualified presold units defined as those where there has been received a five percent (5%) non-refundable deposit prior to the initial loan funding, an additional five percent (5%) non-refundable deposit prior to the first construction draw and a contingency free contract and a permanent mortgage pre-qualification letter.

ii. SCC Construction Advance Fees. Borrower shall pay a non-refundable fee equal to one-half of one percent (1/2%) of the committed amount attributable to each pre-sold unit started and one percent (1%) per intentional unsold unit started under this commitment, payable at the time Borrower requests the first disbursement for the construction of each such residence. All residences to be constructed are to be completed and Bank to be paid in full for the loan amount committed for the construction of such residence no later than nine (9) months from the date of initial disbursement. Borrower will be required to notify Bank at least fifteen (15) days in advance of the end of any nine-month construction period for any residence if such residence will not be completed and sold in accordance with the nine-month schedule and an extension is required. Bank will provide an additional four (4) month period to complete construction and repay the associated indebtedness for such unit during this fifteen (15) day period upon payment of an extension fee equal to one-half of one percent (1/2%) of the committed amount attributable to such unit. Unsold units or non-presold units shall be granted an additional four-month period for completion of construction, sale and repayment of the associated indebtedness for such unit upon payment of an extension fee equal to one half of one percent (1/2%) of the committed amount attributable to such unit and a ten percent (10%) reduction of the outstanding principal balance attributable to such unit.

## C. COSTA VERDE

i The Costa Verde Construction Advances. Subject to the terms and conditions of this Agreement, Borrower agrees to borrow from Bank and, so long as any default described in Paragraph 8 hereof has not occurred, Bank agrees to advance and disburse to or for the benefit of Borrower for the payment of the costs set forth in the project budget attached as "Exhibit D (the "Costa Verde Construction Project Costs"), in accordance with the terms of this Agreement a sum not to exceed the lesser of 80% of value or 100% of the construction cost for any individual presold unit plus the lot release price of \$43,479.00. Anything contained in this Agreement to the contrary notwithstanding, Bank shall not be obligated to extend credit to Borrower in an amount in violation of any limitation or prohibition provided by any applicable statute or regulation. At any one time, Borrower shall be allowed to have under construction or completed no more than two (2) intentional unsold units and no more than two (2) unsold units under the loan arising from fall outs or failure to retain a bona fide presold contract. Bank agrees to advance and disburse for construction of intentional unsold units to or for the benefit of Borrower in accordance with the terms hereof a sum not to exceed the lesser of 80% of the construction cost plus the lot release price of \$43,479,000 or 75% of value for any individual unsold unit for the payment of the costs set forth in the project budget attached as "Exhibit D" (the "Costa Verde Construction Project Costs"). The balance of this commitment shall be restricted to qualified presold units defined as having received a two percent (2%) non-refundable downpayment plus a contingency free contract and a permanent mortgage pre-qualification letter.

ii. Costa Verde Construction Advance Fees. Borrower shall pay a non-refundable fee equal to one-half of one percent (1/2%) of the committed amount attributable to each presold unit started and one percent (1%) per intentional unsold unit started under this

commitment, payable at the time Borrower requests the first disbursement for the construction of each such residence. All presold residences to be constructed are to be completed and Bank to be paid in full for the loan amount committed for the construction of such residence no later than six (6) months from the date of initial disbursement. Borrower will be required to notify Bank at least fifteen (15) days in advance of the end of any six-month construction period for any residence if such residence will not be completed and sold in accordance with the six-month schedule and an extension is required. Bank will provide an additional four (4) month period to complete construction and repay the associated indebtedness for such unit during this fifteen (15) day period upon payment of an extension fee equal to one-half of one percent (1/2%) of the committed amount attributable to such unit. Intentional unsold units or non-presold units shall be completed and Bank to be paid in full no later than nine (9) months from the date of initial disbursement and shall be granted an additional four-month period for completion of construction, sale and repayment of the associated indebtedness for such unit upon payment of an extension fee equal to one-half of one (1/2%) of the committed amount attributable to such unit and a ten percent (10%) reduction of the outstanding principal balance attributable to such unit.

#### d. THE VINTAGE

- i. The Vintage Construction Advances. Subject to the terms and conditions of this Agreement, Borrower agrees to borrow from Bank and, so long as any default described in Paragraph 8 hereof has not occurred, Bank agrees to advance and disburse to or for the benefit of Borrower for the payment of the costs set forth in the project budget attached as "Exhibit E" (the "Vintage Construction Project Costs"), in accordance with the terms of this Agreement a sum not to exceed the lesser of 80% of value or 95% of the construction cost for any individual presold unit including the lot release price of \$27,812.00. Anything contained in this Agreement to the contrary notwithstanding, Bank shall not be obligated to extend credit to Borrower in an amount in violation of any limitation or prohibition provided by any applicable statute or regulation. At any one time, Borrower shall be allowed to have under construction or completed no more than six (6) unsold units. Bank agrees to advance and disburse for construction of unsold units to or for the benefit of Borrower in accordance with the terms hereof a sum not to exceed the lesser of 90% of the construction cost including the lot release price of \$27,812.00 or 70% of value for any individual home for the payment of the costs set forth in the project budget attached as "Exhibit E" (the "Vintage Construction Project Costs"). The balance of this commitment shall be restricted to qualified presold units defined as having received a two percent (2%) non-refundable downpayment plus a contingency free contract and a permanent mortgage pre-qualification letter.
- ii. Vintage Construction Advance Fees. Borrower shall pay a non-refundable fee equal to one-half of one percent (1/2%) of the committed amount attributable to each presold unit started and one percent (1%) per unsold unit started under this commitment, payable at the time Borrower requests the first disbursement for the construction of each such unit. All presold units to be constructed are to be completed and Bank to be paid in full for the loan amount committed for the construction of such unit no later than six (6) months from the date of initial disbursement Borrower will be required to notify Bank at least fifteen (15) days in advance of the end of any six-month construction period for any presold unit if such unit will not be completed and sold in accordance with the six-month schedule and an extension is required. Bank will provide an additional three (3) month period to complete construction and repay the associated indebtedness for such presold unit during this fifteen (15) day period upon payment of an extension fee equal to one-half of one percent (1/2%) of the committed amount attributable to such unit. Intentional unsold units or non-presold units shall be completed and Bank to be paid in full no later

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than six (6) months from the date of initial disbursement. No extension will be granted for unsolds.

- 2. Interest Rate: Repayment, Prepayment. Interest on the loan shall be calculated at an annual rate equal to one percent (1%) in excess of the Base Rate on the basis of actual days elapsed in a year of 360 days. "Base Rate" means the rate of interest established by the Bank from time to time as its "base" or "prime" rate of interest. The rate is subject to change as often as daily with each change in the Base Rate. Interest shall be payable monthly with any unpaid principal and interest immediately due and payable at the maturity of each unit's construction term. Borrower may prepay the Loan at any time in whole or in part without premium or penalty upon written or telephonic notice to the Bank, which notice must be received by Bank before 12:00 p.m. local time in Arizona on any business day.
- 3. Conditions Precedent. Prior to the disbursement of any proceeds of the Loan by Bank, the following conditions precedent must be satisfied:
- a. Borrower must execute and deliver to Bank the Change in Terms Agreement in the amount of the Loan, the Modification of Deed of Trust and modifications thereof, such Security Agreements and UCC financing statements as are required by Bank, and as are necessary to perfect a first and prior security interest in favor of Bank in the Collateral, and such other documents as the Bank or its legal counsel may require, all in form and substance satisfactory to the Bank and its legal counsel..
- b. Borrower must, at its expense, provide Bank with ALTA Lender's extended coverage title insurance policies (or binding commitments therefor

satisfactory to Bank) in the combined amount of the Loan, insuring the Modification of Deed of Trust and Deed of Trust of Bank and any modifications to be valid first and prior liens upon the Property and Projects, subject only to such exceptions as Bank may expressly approve in writing (the "Title Policies"). Such policies shall be issued by a title insurance company satisfactory to Bank (the "Title Company"). Such policy shall also contain such other endorsements as Bank may request, including #3R, #5, and #7 endorsements, and an endorsement insuring that all advances of money made pursuant to this Agreement subsequent to the date of the Title Policies are included within the coverage of the policy and have the same first priority of lien. Such policy shall not contain any so-called pending disbursement.

- C. Borrower must provide evidence satisfactory to Bank that all taxes and assessments levied against or affecting the Property have been paid current. Bank reserves the right to impound funds or to demand such funds be pledged by Borrower in amounts necessary to pay any taxes or assessments affecting the Property that may become due during the term of the Loan.
- d. Borrower must submit to Bank for its approval, at least five (5) days prior to the first disbursement of the Loan proceeds following the execution hereof, the original policies (or, at Bank's election, certificates therefor and other evidence satisfactory to Bank) of the insurance coverage and proof of premium payment therefor required under Paragraph 6.n hereof.
- e. If any portion of the Property lies within a Special Flood Hazard Area as designated on the maps of the Department of Housing and Urban Development, Bank shall be provided with a National Flood Insurance Association Standard Flood Insurance Policy for the duration of the Loan period in the amount of the Loan commitment or in the maximum amount available with respect to this particular type of property, whichever is less, if such insurance is available under the National Flood Insurance Act of 1968 (the "1968 Act"). If such coverage is not available, or not applicable to the Property, Borrower shall obtain from its agents or provide to Bank a statement to the effect that the Property does not fall within the Special Flood Hazard Area or that the insurance is not available under the 1968 Act.
- f. As the Co-Borrowers are corporations, Bank must receive, with respect to each such entity, as applicable: (i) a copy of its Articles of Incorporation and all amendments thereto certified by the Corporation Commission or the Secretary of State of the state of incorporation; (ii) a copy of all current

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bylaws and all amendments thereto certified by the secretary of the corporation, (iii) a Certificate of Good Standing from the Arizona Corporation Commission, the Secretary of State of the state of incorporation, or other appropriate authority of other states in which the entity is required by law to be qualified to do business; (iv) a copy of the Board of Directors resolution authorizing the execution, delivery, and performance of, as applicable, this Loan Agreement, the related loan documents, guaranty, and all acts and transactions required or contemplated thereunder or thereby, certified by the secretary of the corporation; (v) a Certificate of Incumbency of the corporation's officers, certified by the secretary of the corporation; and (vi) a certificate of the chief executive and the chief financial officer(s) of the corporation, to the effect that all representations contained in this Agreement are true and correct and that no default exists hereunder.

- g. Borrower must provide to Bank copies of, and an executed assignment of, all of Borrower's rights, title, and interest in all plans, specifications, and engineering studies for the Projects, together with all change orders, all of which shall be submitted to Bank and subject to the prior approval of Bank. All change orders involving additional costs in excess of Ten Thousand and No/100 Dollars (\$10,000.00), or Ten Thousand and No/100 Dollars (\$10,000.00) in the aggregate, shall require that Borrower immediately provide evidence to Bank that Borrower possesses sufficient funds for the completion of such extras or changes.
- h. Borrower must prepare and must provide to Bank schedules of Project Costs indicating the gross costs of the Projects and including, as applicable, unit costs for each model type, and certified to be correct to the best knowledge and belief of Borrower. At its discretion, Bank may require that Borrower submit to Bank (i) the names and addresses of persons providing labor or materials in connection with the Projects; and, (ii) for its review and approval, all subcontracts with scheduled values in excess of Twenty-five Thousand and No/100 Dollars (\$25,000.00), and assign to Bank Borrower's rights thereunder.
- i. Borrower must provide to Bank copies of all building permits issued in connection with, and evidence satisfactory to Bank of proper zoning of the Property for, the construction of the Projects contemplated herein. Borrower shall assign to Bank all of Borrower's rights and interests under all other agreements, leases, licenses, and permits relating to the Property and its development
- j. Borrower shall provide to Bank (i) a true copy of Borrower's Arizona State Contractor's License, verifying that the Borrower is currently licensed and authorized by the State of Arizona to operate as a general contractor, and, (ii) evidence of Borrower's workers' compensation employer's liability and comprehensive general liability insurance satisfactory to Bank. The financial stability of Borrower must be satisfactory to Bank. Borrower shall provide Bank with financial statements for the two (2) most recent fiscal years.

- k. Borrower shall, at its expense, provide to Bank a current survey, by a licensed surveyor acceptable to Bank, of the Property containing an accurate, detailed legal description of the Property showing the location of the proposed Projects, describing the Property boundaries, showing all easements and other items affecting the site, and showing that any existing improvements and the Projects, when completed, lie within the boundaries of the Property and do not and will not violate any use or other restriction relating to the Property, and such other items as Bank may request, including without limitation appropriate access to dedicated public streets.
- l. Borrower must provide to Bank evidence satisfactory to Bank that water, sewer, gas, electric, telephone, and other public utilities are available and will be provided to the Projects in amounts which are adequate to service the intended use of the Projects.
- m. Borrower must reimburse Bank, for expenses incurred by the Bank in ordering and obtaining a current appraisal from an accredited appraiser acceptable to Bank certifying the values for each structural model and model type to be constructed as an improvement in connection with the Vintage Project.

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- n. Borrower must provide to Bank evidence of written approval of the final certification and/or acceptance of each type of off-site improvement for the Property by any municipality, utility, county, or other governmental entity whose certification or acceptance thereof is required.
- o. Borrower must provide to Bank the Guarantees, the current financial statements acceptable in form to Bank, and the two (2) most recent annual income tax returns of each Guarantor, and the Bank must have determined the financial position of each Guarantor to be satisfactory to Bank.
- p. If construction commences prior to recording of the Modification of Deed of Trust, Borrower must provide to Bank lien waivers by all persons who have performed work on or delivered materials to the Property prior to the recording of the Modification of Deed of Trust, and shall assure that any necessary indemnification or other agreements are made, in form satisfactory to the Title Company, in order to obtain the Title Policy, without exception for mechanics' or materialmen's liens.
- q. Borrower must provide to Bank, at Borrower's expense, evidence satisfactory to Bank that (i) the Property is in all respects in compliance with all Federal, State of Arizona, and local laws, ordinances, and regulations relating to environmental protection, occupational health and safety, public health and safety, or public nuisance or menace including without limitation the Resource Conservation and Recovery Act, 42 U.S.C. Sec 6901, et seq., the Comprehensive Environmental Response Compensation and Liability Act of 1980, 42 U.S.C. Sec. 9600, et seq., the Toxic Substances Control Act, .15 U.S.C. Sec. 2601, et seq., the Clean Air Act, 42 U.S.C. Sec. 7401, et seq., and the Clean Water Act, 33 U.S.C. Sec. 1251, et seq., and (ii) the Property is not now being used to manufacture, store, or dispose of toxic or hazardous substances, materials, or wastes covered by the Resource Conservation and Recovery Act or the Comprehensive Environmental Response, Compensation and Liability Act of 1980, or their respective successors, and all applicable federal, state, and local laws, ordinances, and regulations. The Phase I environmental reports previously submitted shall be acceptable for this purpose.
- r. Borrower must provide to Bank a copy of a soil report for the Property, prepared by a registered engineer acceptable to Bank, evidencing that the Property is free from soil or other geological conditions that would preclude its use or development as contemplated herein without extra expense for precautionary, corrective, or remedial measures. The soil reports previously submitted shall be acceptable for this purpose.
- s. Borrower must satisfy Bank that any person who is required, pursuant to any instrument, contract, commitment, or other agreement of any kind, or pursuant to any law or regulation, to assent to or in any manner approve of any of the acts or transactions contemplated by this Agreement (or any of the other related loan documents), or the means of affecting any of the same, shall have given such assent or approval, and shall have been duly authorized to do so.
- t. Borrower must satisfy Bank that there have been no material adverse changes in Property, and that no other event has occurred which would adversely and materially affect the ability of Borrower to construct the Projects, and that Borrower is not in default of any provision of this Agreement or any of the other loan documents.
- 4. Disbursement Provisions. Subject to the provisions of this Paragraph 4, and provided all of the conditions set forth in Paragraph 3 of this Agreement shall have been fully met to Bank's satisfaction, and provided all warranties and representations are true and correct on the date of disbursement, and provided no default on the part of Borrower then shall exist under the terms, conditions, or provisions of this Agreement, the Promissory Note, the Change in Terms Agreement, the Modification of Deed of Trust, Deed of Trust, or any other document or instrument made, executed, and delivered by Borrower or others in connection with the Loan, Bank agrees, at Borrower's request, to disburse the proceeds of the Loan as set forth on "Exhibit F" attached hereto and incorporated herein by this reference.

- a. The proceeds of the Loan shall not pass into the possession of or under the control of Borrower but, upon recording of the Modification of Deed of Trust and perfection of any other security interest required hereunder, will be held by Bank to be disbursed in accordance with the provisions hereof. Bank shall not be required to segregate the proceeds of the Loan or to earmark such funds in any manner. The sole obligation of Bank shall be to disburse the funds as set forth herein. Borrower acknowledges that it has no right to said proceeds other than to have the same disbursed by Bank in accordance with the provisions of this Agreement. Such proceeds shall not accrue interest in favor of Borrower. After disbursement, interest accruing in favor of Bank shall be computed on the daily outstanding principal balance as set forth in the Note.
- b. Bank may, at its election and at Borrower's cost, disburse the proceeds of the Loan by wire transfer, in whole or in part, (i) into Borrower's account with Bank; (ii) through a title insurance company, mortgage company, or other third party; (iii) to the Borrower, or, (iv) directly to any subcontractors, materialmen, or laborers who would otherwise have any rights to or a lien against the Property. Any such election shall not prevent Bank from making subsequent disbursements in a different manner and through a different party.
- c. No advance of any Loan proceeds hereunder shall constitute a waiver of any condition precedent to the obligation of Bank to make any further advance or preclude Bank from thereafter declaring the failure to satisfy such condition precedent to be an event of default. The making of any advance shall not be deemed an approval or acceptance by Bank of any work or material theretofore completed, installed, or delivered. All conditions precedent to the obligation of Bank to make any advance are imposed hereby solely for the benefit of Bank, and no other party may require satisfaction of any such condition precedent or be entitled to assume that Bank will refuse to make any advance in the absence of strict compliance with such conditions precedent. All requirements of this Agreement may be waived by Bank in whole or in part at any time but no such waiver shall be deemed to constitute a waiver of any other condition or procedure. Unless Bank in writing specifically and expressly agrees otherwise at the time such waiver is given, any waiver of any condition or procedure shall be deemed to be only temporary and revocable, and Bank, at its option and upon reasonable notice, may later require that such condition be satisfied or procedure observed. Bank may withhold further disbursements of the Loan until such condition is satisfied or procedure observed.
- d. In addition to the remedies provided in Paragraph 9 hereof, Bank may, at its option, refuse to make a disbursement pursuant to any application for advance if any of the following events occur and until such condition has been remedied to Bank's satisfaction: (i) if a mechanics' lien is filed against the Property; or (ii) if Bank determines that the nature, quality, or quantity of the work performed or materials furnished do not justify the advance requested, or if Bank determines that the work performed at that particular stage of construction has not been performed in a good and workmanlike manner and in accordance with the Plans, or that, at such stage of construction, the materials, supplies, chattels, and fixtures furnished and installed have not been so furnished and installed or are not of the quality and quantity contemplated by the Plans.
- e. If Bank consents to any extra work or change in plans and specifications that causes total Project Costs to exceed one hundred and five percent (105%) of the cost of the base, Borrower shall immediately provide evidence to Bank that Borrower possesses sufficient funds for the completion of such extras or changes.
- f. If at any time during the course of construction Bank shall determine that the undisbursed proceeds of the Loan will be insufficient to fully pay all Project Costs incurred or to be incurred for the Projects, Borrower shall immediately deposit with Bank, to be disbursed by Bank to pay Project Costs, cash in an amount equal to the deficiency or an irrevocable, unconditional, and nondocumentary Letter of Credit in the amount of such deficiency, in form and substance and from an issuer satisfactory to Bank.

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- g. Borrower hereby authorizes Bank to hold, use, disburse, and apply Borrower's deposit and the Loan proceeds for payment of costs of construction of the Projects, costs and expenses incident to the Loan and the Property, and the payment or performance of any obligation of Borrower hereunder. Borrower hereby assigns, pledges, and grants a security interest in the proceeds of the Loan and the Borrower's deposit to Bank for such purposes.
- h. Bank may advance all or a portion of Borrower's deposit or the Loan proceeds in such order as Bank shall determine. Borrower shall promptly notify Bank in writing if and when the remaining unpaid costs of the development of the Projects exceed, or appear likely to exceed, the amount of the nonadvanced portion of any Borrower's deposit made pursuant hereto. Bank may advance and incur such expenses as Bank deems necessary for the completion of construction of the Projects and to preserve the Property and any other security for the Loan, and such expenses, even though in excess of the amount of the Loan or any Borrower's deposit, shall be payable to Bank upon demand, and until repaid shall bear interest from the date advanced at the rate provided in the Note. In the event that any advances or payments made by Bank pursuant to this Agreement, together with the disbursements made by Bank of the proceeds of the Loan, exceed

the face amount of the Note, such additional advances shall constitute additional indebtedness secured by the Modification of Deed of Trust, Deed of Trust, and any other security agreements.

- 5. Representations and Warranties of Borrower and Guarantors. Borrower and Guarantors hereby represent and warrant as follows (each request by Borrower for an advance constituting an affirmation on the part of Borrower that the representations and warranties contained herein are true and correct as of the time of such request):
- a. Borrower is duly organized, validly existing, and in good standing under the applicable laws of the State of Arizona, and is qualified to do business and is in good standing in the State of Arizona, with full power and authority to enter into this Agreement.
- b. The execution and delivery of this Agreement and all related loan documents and instruments pursuant hereto (including but not limited to the Guaranties) and the consummation of the transactions contemplated hereby (i) have been duly authorized by all actions required under the terms and provisions of the governing instruments of the parties executing the same, the laws of the State of Arizona, and any applicable requirement of any governmental authority; (ii) create legal, valid, and binding obligations of Borrower and Guarantors, respectively; (iii) do not require the approval or consent of any governmental authority having jurisdiction over Borrower, Guarantors, or the Property; (iv) do not and will not constitute a violation of, or default under, the governing instruments of Borrower or Guarantors, any requirement of any governmental authority applicable to Borrower or Guarantors, or any mortgage, indenture, agreement, commitment, or instrument to which Borrower or either Guarantor is a party or by which any of their assets are bound, nor create or cause to be created any mortgage, lien, encumbrance, or charge against the assets of Borrower or either Guarantor other than those provided by the instruments executed in connection herewith; and (v) do not conflict with or result in the breach of any valid regulation, order, writ, injunction, or decree of any court or governmental or municipal office, agency, department, or instrumentality.
- c. Borrower's and Guarantors' financial statements delivered to Bank were prepared, except as disclosed by Borrower and accepted by Bank, in accordance with generally accepted accounting principles applied on a consistent basis, and are true, complete and correct in all material respects, and fairly present the respective financial conditions of the subjects thereof as of the respective dates thereof. No materially adverse change has occurred since the respective dates thereof and no borrowings have been made by Borrower or Guarantors since the date thereof other than the borrowing contemplated hereby or as in the normal course of business or described in detail in a statement in writing delivered to Bank contemporaneously with but prior to execution of this Agreement by Bank. There have been no material adverse changes in the condition, affairs, or prospects, financial or other, of any person whose financial condition is reflected in any of the aforesaid financial statements since the date of such financial statement,

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and Borrower and Guarantors are unaware of any facts or circumstances which might give rise to any such material adverse change. In the event Borrower or Guarantors become aware of any such facts or circumstances, Bank shall be promptly advised.

- d. The Loan is solely for business or commercial purposes other than agricultural purposes. Borrower has not employed or retained any broker or finder, or incurred liability for any brokerage fees, commissions, or finder's fees in connection with the Loan.
- e. The anticipated use of the Property, the Projects, and the Plans therefor comply with all applicable zoning ordinances and regulations affecting the Property and the Projects and all other requirements of governmental authorities having jurisdiction thereof, and all requirements for such use will have been satisfied prior to commencement of construction of the Projects.
- f. Borrower will not commence operation of the Projects for their anticipated use unless all liens, permits, authorizations, consents, and approvals therefor have been obtained and are in full force and effect.
- g. Borrower is not in default under this Agreement or any of the related loan documents and security instruments, and no event has occurred which by notice, the passage of time, or otherwise would constitute an event of default thereunder. Borrower is not in default in the payment of any indebtedness for borrowed money or under the terms and provisions of any agreement or instrument evidencing any such indebtedness. Borrower is not in default with respect to any order, writ, injunction, decree, or demand of any court or of any other requirement of a governmental authority.
- h. Except as previously disclosed to Bank with respect to the DMB Option and the SCCRCLP Option, Borrower has not made any contract or arrangement of any kind which has given rise to (or the performance of which by the other party thereto would give rise to) a lien or claim of lien on the Property or Collateral, except for the collateral documents executed in connection with this Loan, and except for arrangements with Borrower's engineer, contractors, and subcontractors who have executed (or will execute upon completion of the work being performed by them) lien waivers satisfactory to Bank and the Title Company insuring Bank's liens. Borrower is not engaged principally or as one of its important activities in the business of extending credit for the purpose of

purchasing or carrying any margin stock (as deemed within Regulations G, T, and U of the Board of Governors of the Federal Reserve System). Borrower will not use any of the proceeds of the Loan made hereunder for the purchase or carrying of registered equity security within the purview and operation of Regulation G issued by the Board of Governors of the Federal Reserve System.

- i. Borrower and Guarantors have filed all federal, state, and other tax returns and reports required to be filed, and has paid all taxes due from it and as shown on said returns and reports and all assessments received by it to the extent that such taxes and assessments have become due. Neither Borrower nor any Guarantors is presently involved in any dispute concerning taxes with any taxing authority, and neither Borrower nor any Guarantor has received any unpaid assessment for federal or state income taxes. The charges, accruals, and reserves on the books of Borrower and Guarantors in respect of any taxes or other governmental charges are adequate. Neither Borrower nor any Guarantor has executed or is bound by the execution of another Person of any presently effective waiver extending the period of the applicable statute of limitations for the payment of federal income taxes.
- j. There are no outstanding or unpaid judgments or arbitration awards against Borrower, Guarantors, or the Property, and there are no actions, suits, or proceedings pending or, to Borrower's or Guarantors' knowledge, threatened in any court or before or by any governmental authority, at law or in equity, against or affecting Borrower, Guarantors, or the Property, or involving the validity, enforceability, or priority of this Agreement or any of the documents or instruments to be executed and delivered by Borrower or Guarantors pursuant hereto. The consummation of the transactions contemplated hereby, and the performance of any of the terms and conditions hereof and of the documents or instruments

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contemplated to be executed and delivered pursuant hereto, will not result in a breach of, or constitute a default in, any mortgage, deed of trust, lease, promissory note, change in terms agreement, loan agreement, credit agreement, partnership agreement, or other agreement to which Borrower or Guarantors are a party or by which Borrower or Guarantors may be bound.

- k. Borrower is not subject to any statute, regulation, or agreement restricting its ability to incur indebtedness or to encumber its properties. Borrower is not an investment company" as defined in the Investment Company Act of 1940, as amended. Neither Borrower nor any subsidiary thereof is a "holding company," or a "subsidiary company" of a "holding company," or an "affiliate" of a holding company," or an "affiliate" of a "subsidiary company" of a "holding company" within the meaning of the Public Utility Holding Company Act of 1935, as amended.
- l. To the best of Borrower's knowledge, the Property has never been used, and shall not be used, to manufacture, store, or dispose of toxic or hazardous substances, materials, or wastes regulated by any applicable Environmental Law. To the best of Borrower's knowledge, there has been no prior use of the Property by either Borrower or any other prior owner that violates any applicable Environmental Law, To the best of Borrower's knowledge the Property is in all respects in compliance with all applicable Environmental Laws. Borrower and Guarantors will not cause or permit any person to violate any applicable Environmental Law. None of them has received a notice from any governmental agency of any violation of any applicable Environmental Law.
- m. Borrower is -not operating the Property, or any portion thereof, under any exemption or exception from, or extension of time to comply with, any applicable law or governmental regulation (including laws and regulations concerning occupational health and safety, environmental protection, and zoning) which will or could expire or be revoked within five (5) years of the date hereof.
- n. There exists no defined benefit pension plan subject to the requirements of the Employee Retirement Income Security Act of 1974, as amended ("ERISA"), for the unfunded liabilities of which upon the termination of such plan Borrower could be held wholly or partially liable to the Pension Benefit Guaranty Corporation or, if such plan exists, with respect to each such plan (i) no "accumulated funding deficiency" (as defined in Section 302 of ERISA) exists; (ii) no other event has occurred or condition exists which could result in the liability of Borrower to the Pension Benefit Guaranty Corporation; and, (iii) such plan complies with all applicable requirements of ERISA and of the Internal Revenue Code of 1954, as amended (the "Code"), and with all applicable rulings and regulations issued under the provisions of ERISA and the Code setting forth such requirements. For the purposes of this Agreement, "unfunded liabilities" means with regard to any plan, the excess of the current value of the plan's benefits guaranteed under ERISA over the current value of the plan's assets allocable to such benefits.
- o. No representation or warranty of Borrower or Guarantors contained in the Agreement or related documents given to Bank in connection with the Loan, and no statement contained in any certificate, schedule, list, financial statement, or other instrument or document furnished to Bank by or on behalf of Borrower or Guarantors contains, or will contain, any untrue statement or material fact, or omits, or will omit, to state a material fact necessary to make the statements contained herein or therein not misleading.
- 6. Covenants of Borrower and Guarantors. During the term of this Agreement, and until all obligations of Borrower to Bank hereunder are paid,  $\frac{1}{2}$

satisfied, and performed, Borrower and Guarantors, as applicable, covenant and agree:

- a. Borrower shall expend the funds advanced pursuant to the Agreement only to pay Project costs.
- b. Borrower shall not transfer or enter into any agreement to transfer, assign, mortgage, or give a security interest in or allow to exist any mortgage, lien or encumbrance, or security interest in the

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Property, the Projects, or any other Collateral except as may be approved in writing in advance by Bank, and shall not permit any secondary financing of the Property, including so-called wraparound" financing.

- c. Borrower shall diligently prosecute to substantial completion of the Projects, including the models, by August 1, 1997, in an acceptable, workmanlike manner, and in accordance with the Plans, submitted to and approved by Bank. No material additions, deletions, or other changes shall be made in the Plans or the construction contracts without the prior written approval of Bank.
- d. Except as previously disclosed to Bank, Borrower shall not permit any labor to be performed or any materials, machinery, fixtures, or tools to be furnished which would give rise to a lien under A.R.S. Sec. 33-981, et seq., until after the Modification of Deed of Trust securing the Note evidencing the Loan made hereunder has been recorded, and Borrower warrants that no such labor has been performed and no such materials, machinery, fixtures, or tools have been furnished as of the date of this Agreement.
- e. Except as previously disclosed to Bank, no materials, equipment or fixtures shall be supplied, purchased, or installed for the construction of the Projects pursuant to security agreements or other arrangements or understandings whereby a security interest or title is retained by any party or the right is reserved or accrues to any party to remove or repossess any materials, equipment, or fixtures intended to be utilized in the construction of the Projects, without the prior written approval of Bank,.
- f. Borrower shall execute and deliver to Bank, upon demand, such estoppel certificates, instruments, and documents as Bank shall require including, without limitation, those required to obtain and maintain a first lien in favor of Bank on all fixtures and equipment existing or to be placed in or upon the Property or improvements now thereon or to be constructed thereon.
- g. Borrower shall construct and complete the Projects free of all security interests, liens, and encumbrances in accordance with all applicable laws and ordinances, including zoning laws, and all covenants and restrictions running with or affecting the Property and regulations of any other governmental or municipal office, department, or agency having jurisdiction. Borrower shall strictly comply with the provisions of A.R.S. Sec. 33-1003 et seq., for the purpose of preventing the imposition of any mechanics' and materialmen's liens upon the Property.
- h. Borrower shall not, without the prior written consent of Bank, impose any restrictive covenants or encumbrances upon the Property or take any action to change in any manner the zoning thereof.
- i. Borrower and Guarantors agree (i) not to permit any environmental lien to be placed against the Property; (ii) to promptly, within 48 hours, notify Bank of any notice received by Borrower or Guarantors from a governmental agency concerning a violation of any applicable Environmental Law; (iii) to provide Bank with copies of all communications received by Borrower or Guarantors with governmental agencies enforcing Environmental Laws concerning the Property; (iv) that Bank may, from time to time with cause and at Borrower's and Guarantors' expense, conduct such inspections, audits, and tests concerning the Property's compliance with applicable Environmental Laws as Bank shall deem appropriate; and, (v) not to change the operation or use of the Property in any manner without written notice to Bank and if Bank considers that such change may increase its potential liability under applicable Environmental Laws. "Applicable Environmental Laws as used herein with respect to the Property shall include all Federal, State of Arizona, and local laws, ordinances, and regulations relating to environmental protection, occupational health and safety, public health and safety, or public nuisance or menace including, without limitation, the Resource Conservation and Recovery Act, 42 U.S.C. Sec. 6901, et seq., the Comprehensive Environmental Response Compensation and Liability Act of 1980, 42 U.S.C. Sec. 9600, et seq., the Toxic Substance Control Act, 15 U.S.C. Sec. 2601, et seq., the Clear Air Act, 42 U.S.C. Sec. 740 1, et seq., and The Clean Water Act, 33 U.S.C. Sec. 125 1, et seq. If an Environmental lien is placed against the Property or Hazardous Substances are located on, under or about the Property, and such

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environmental lien or Hazardous Substances are not removed within ninety (90) days of discovery, or such earlier time as required by a Governmental Agency, then Bank shall have the right, but not the obligation, to do so or to declare a default hereunder.

j. Borrower shall cause the construction of Projects to comply with all restrictions, conditions, ordinances, codes, regulations, and laws of

governmental departments, agencies, and offices having direction or jurisdiction over an interest in the Property and Projects.

- k. Borrower will not allow the Property to suffer any material loss or depreciation in value other than depreciation resulting from reasonable ordinary wear and use and losses fully covered by insurance, the proceeds of which are paid to Bank.
- 1. Borrower shall cause all material supplied for, or intended to be utilized in, the construction of the Projects to be stored on the Property or at such other location as may be approved by Bank in writing, with adequate safeguards, as are reasonably required by Bank, to prevent loss, theft, damage, or commingling with other materials or projects.
- m. Provided there is no conflict with the Property CC&R's, Borrower shall allow Bank at Bank's expense to erect a sign on the Property upon commencement of construction indicating Bank as the source of the construction financing. Said sign shall be of sufficient size as to be easily recognizable from a distance of 150 feet, provided that such signage is consistent with applicable municipal and governmental ordinances and does not materially inhibit Borrower's ability to erect signage upon the Property. Bank shall have the sole responsibility for maintaining the sip until completion of Projects.
- n. Borrower shall maintain, at its expense, and furnish to Bank (i) a policy or policies of comprehensive general liability insurance with coverage in an amount not less than One Million and No/100 Dollars (\$1,000,000.00) (and during any period of construction or work upon the Property, contractor's and independent contractor's liability and workers' compensation insurance in an amount not less than One Million and No/100 Dollars (\$1,000,000.00) to protect Bank and Borrower against liability for personal injury and property damage, including coverage for contractual liability, employees (to the extent not covered by workers' compensation insurance), explosion, collapse and underground property damage, and completed operations; (ii) a so-called Builder's Risk Completed Value nonreporting form of policy, with an ISO All Risk form attached and endorsements to cover demolition expenses and increased costs of construction for one hundred percent (100%) of the insurable replacement value of the Projects without reduction for depreciation; (iii) flood insurance acceptable to Bank, unless Bank shall have received satisfactory evidence, which may be in the form of a letter from the appropriate agent of the National Flood Insurance Association or an appropriate governmental authority that no portion of the Property is located in an area designated by the Secretary of Housing and Urban Development as having special flood hazards; (iv) workers' compensation insurance as required by law; and, (v) such other insurance as Bank shall reasonably require. Each such insurance policy shall have premiums prepaid through one year from the date hereof (and thereafter Borrower shall prepay one year's premium annually), be with companies satisfactory to Bank with such other coverage and in such amounts as Bank may request, contain the New York Standard Non-Contributory Mortgagee clause or an equivalent mortgagee's loss payable clause appropriate for the type of policy and satisfactory to Bank, and be endorsed in favor of Bank and provide that it may not be canceled or amended by any party for any reason whatsoever without first giving Bank at least thirty (30) days prior written notice of any proposed cancellation or amendment.
- o. If the Property or the Projects are partially or wholly damaged or destroyed by fire or any other cause, Borrower shall promptly, upon Bank's request, restore it to its condition immediately preceding such casualty; provided, however, that if Bank determines that the insurance proceeds paid to Bank are insufficient to complete such restoration to its state prior to damage and Borrower shall fail within ten (10) days after notice from Bank to deposit with Bank an amount equal to such deficiency as determined by Bank (it being understood that Bank shall not be obligated to advance Loan proceeds for such purpose or otherwise until restoration to its state prior to damage is complete), then Bank may apply

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the insurance proceeds and any undisbursed Loan proceeds toward satisfaction of the Loan. If Bank requires restoration, Borrower shall immediately proceed therewith and shall diligently prosecute the same to completion, and Bank shall disburse to Borrower as such restoration satisfactorily progresses in same manner as is provided for the disbursement of the Loan proceeds, the proceeds from any fire or casualty insurance actually paid to Bank in respect of such damage or destruction and any additional funds deposited by Borrower with Bank as hereinabove provided, which funds will be held by Bank as additional security for the Loan.

- p. Borrower shall promptly give notice in writing to Bank within ten (10) days after the occurrence of any of the following matters about which notice must be given: (i) a default or an event which, with the passage of time, may constitute a default; (ii) any event causing material loss or depreciation in the value of the Property and the amount and nature of such loss or depreciation; or (iii) other developments, financial or other matters, which might materially adversely affect Borrower's business, properties, condition (financial or other) or affairs, or the ability of Borrower to perform the obligations of Borrower under this Agreement.
- q. Borrower shall timely comply with, and promptly furnish to, Bank true and complete copies of any notice or claim by any governmental authority relating to the Property or Projects, promptly notify Bank of any casualty with respect to the Property, Projects, or other Collateral, and of any notice of taking or eminent domain action or proceeding affecting the Property or

Projects.

- r. Upon request by Bank, Borrower shall deliver to Bank from time to time a report on the progress of the Projects, the costs of the Projects compared to the construction contracts for the Projects, and such other data and information concerning the Property and the Projects and the other security for the Loan as reasonably may be required by Bank. Such reports shall be rendered on a monthly basis unless circumstances dictate more frequent reports.
- s. Borrower shall not permit cessation of work for a period in excess of fourteen (14) days without the prior written consent of Bank unless due to unusually prolonged periods of inclement weather, strikes or other labor troubles, unavailability of materials, national emergency, or any rule, order, or regulation of any government authority, or similar cause not within Borrower's control, and Borrower gives prompt written notice of said cause or delay to Bank, such cessation of work does not in any event continue for more than sixty (60) days and promptly recommences work immediately upon termination of such cause or delay and diligently prosecutes the same to completion.
- t. Borrower shall maintain a standard and modern system of accounting and furnish to Bank, at no cost to Bank, within thirty (30) days after the end of each fiscal quarterly period, and within ninety (90) days after the fiscal year-end of Borrower, an income statement, profit and loss and surplus reconciliation statement, a statement of cash flows, and a balance sheet for such periods. Each such statement must evidence cash balances owned by and immediately available to Borrower which balances must exceed \$500,000.00. Each such statement must be signed by an authorized financial officer, prepared in accordance with generally acceptable accounting principles consistently applied (and, in the case of the year-end financial statements, audited by a certified public accountant satisfactory to Bank), together with such other financial statements, reports, and tax returns as from time to time shall reasonably be requested by Bank. Guarantors shall furnish to Bank, at no cost to Bank, within thirty (30) days after the end of each calendar year, an income statement and a balance sheet for that year, in form acceptable to Bank, together with such other financial statements, reports, and tax returns as from time to time shall reasonably be requested by Bank. Borrower shall not incur or suffer to exist any indebtedness other than (i) indebtedness of Borrower to Bank under this Agreement; (ii) Accounts Payable in the ordinary course of business representing obligations for the purchase of goods, services, or transportation which are not more than ninety (90) days old or which are being contested in good faith; (ii) other indebtedness existing on the date hereof and described on financial statement or other written representation made by Borrower to Bank; and (iii) other indebtedness arising from the normal course of Borrower's business.

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- u. Borrower shall not permit the ratio of its Total Debt to Equity to exceed 3.0 to 1.0, measured quarterly. In calculating the ratio, subordinated indebtedness shall be subtracted from Total Debt and added to Equity.
- v. Borrower shall maintain a Fixed Coverage Ratio of not less than 1.25 to 1.0, measured annually. The ratio shall be calculated by dividing Gross Profits, in dollars, by the sum of S,G&A, in dollars.
  - 7. Bank's Rights and Responsibilities
- a. Bank shall have no liability, obligation, or responsibility whatsoever with respect to the construction of the Projects except to disburse the Loan proceeds pursuant to this Agreement and subject to its terms. Bank shall not be obligated to inspect the Property or the construction of the Projects or be liable for the performance or default of Borrower, any architect, engineer, contractor, or other party, or for any failure to construct, complete, protect, or insure the Projects, or for the payment of costs of labor, materials, services supplied for the construction of the Projects, or for the performance of any obligation of Borrower whatsoever. Bank shall have no obligation to require or obtain lien waivers or receipts, and even if it requires presentation to it of lien waivers or receipts, it shall have no responsibility for the validity thereof nor for the correctness of the amounts thereof. Bank shall have no obligation to see that the advance payments made by it are actually used to pay for labor and materials furnished and used in the construction of the Projects. Nothing, including without limitation any advance or acceptance of any document or instrument, shall be construed as a representation or warranty, express or implied, to any party by Bank.
- b. Bank shall have the right at all times during construction to inspect the progress of the work performed and to determine whether the work is being completed in a manner satisfactory to Bank. Bank shall not, by inspecting the work in progress, or by approving advances and making disbursements hereunder, assume or have any responsibility for defective material or workmanship, breach of any construction contract or of any subcontractor, or failure of the improvements to conform to the Plans. All inspections and other services rendered by Bank or its agent, whether or not paid for by Borrower or its successors in title, shall be rendered solely for the protection and the benefit of Bank, and Borrower shall not be entitled to claim any loss or damage against Bank or its agent or employees for failure to properly discharge their duties to Bank. Bank, or its agents, at all reasonable times and upon reasonable notice, shall have unrestricted access to the records, account books, contracts, subcontracts, bills, and statements of Borrower, including any supporting or related vouchers or other instruments, and shall have the right to make copies of the same. If Bank so requires, the records, books, vouchers, or other instruments shall be made available to an accountant of Bank's choice for audit, examination, inspection, and photocopying or other type of duplication, such

audit to be undertaken at Borrower's office.

- c. If there is a dispute between Borrower and its subcontractors, architect, or engineer arising from Borrower's default in its obligations to its subcontractors, architect, or engineer, or if for any reason Borrower fails, neglects, or refuses to proceed with construction of the Projects with reasonable diligence and to complete same within the period provided in the subcontracts, or if no time is specified therein, then within a reasonable time in the circumstances, Bank may, in its sole discretion, make disbursements directly to any subcontractors, or to any other contractor, without liability therefor and may cause construction of the Projects to be continued, resumed, or completed. Any such payment shall be deemed a payment to Borrower or for Borrower's benefit and Bank is, under such circumstances, specifically appointed Borrower's agent to proceed with completion of the Projects. Any provisions herein or in any construction contracts to the contrary notwithstanding, Bank shall have the right to make its own independent determination as to whether or not the provisions of the construction contracts have been complied with, including the right to determine independently whether the Projects is being or has been completed in accordance with the Plans approved by Bank.
- d. Bank may offset and apply any and all deposits (general or special, time or demand, provisional or final) at any time held and other indebtedness at any time owing by Bank to or for the credit

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or the account of Borrower against any and all of the obligations of Borrower now or hereafter existing under this Agreement, irrespective of whether or not Bank shall have made any demand under this Agreement and although such deposits, indebtedness, or obligations may be matured or contingent.

- e. Bank may (but shall not be obligated to) commence, appear in, or defend an action or proceeding purporting to affect the Loan, the Property or Projects, or the respective rights and obligations of Bank and Borrower pursuant to this Agreement and the documents created in connection therewith. Bank may (but shall not be obligated to) pay all necessary expenses, including reasonable attorneys' fees and expenses incurred in connection with such proceedings or actions, which Borrower agrees to pay to Bank upon demand, together with interest thereon from the date advanced at the rate provided in the Note.
- 8. Events of Default. In addition to the Events of Default listed in the other Loan Documents, the occurrence of any one or more of the following conditions or events (whether or not within the control of Borrower) shall constitute a default:
- a. The discontinuance of construction work for a period of fourteen (14) days, which discontinuance is, in the sole determination of Bank, without cause, or the failure to pursue the construction of the Projects with reasonable diligence and in accordance with the Plans approved by Bank, is an event of default hereunder.
- b. The failure to timely commence and complete the Projects in accordance with the Plans by the substantial completion date herein specified, unless said date is extended in writing by Bank, is an event of default hereunder. A failure in the construction, completion, or operation of the Projects to comply with the Plans (in all material respects) and any governmental requirements, if applicable, is an event of default hereunder. Any failure by Borrower to strictly enforce the subcontractors contract to the end that the subcontractor performs all of the obligations on its part to be performed thereunder, is an event of default hereunder. The failure to complete restoration or replacement of the Projects with due diligence when required to restore or replace the same pursuant to the provision hereof, is an event of default hereunder.
- c. The execution or existence of a security agreement or other device creating a lien upon (or wherein the right is reserved or accrues to anyone other than Bank to remove, repossess, or to consider as personal property), any materials, furnishings and equipment, fixtures, or any other tangible property constituting a part of or to be installed in or used in connection with the Property, or the improvements thereon or to be made thereon, or the business conducted or to be conducted therein; and if any such lien is not corrected within thirty (30) days after Bank notified Borrower in writing of such lien, or if such lien cannot be corrected within thirty (30) days and Borrower has immediately upon said notice commenced efforts to correct the same within such period and diligently and continuously pursues correction of the same, and such lien is not corrected within sixty (60) days after such notice, such lien or failure to conform shall constitute a default of Borrower under this Agreement, but shall be subject to no additional Grace Period.
- d. If, in Bank's opinion, the work has not been, or is not being, performed in good and workmanlike manner and in accordance with the Plans, Bank shall have the right to require compliance with the Plans and the remedying of all defects, and if any such defect or failure to comply is not corrected within thirty (30) days after Bank notified Borrower in writing of such defect or failure, or if such defect or failure cannot be corrected within thirty (30) days and Borrower has immediately upon said notice commenced efforts to correct the same within such period, and diligently and continuously pursues correction of the same, and such defect or failure is not corrected within sixty (60) days after such notice, such defect or failure to conform shall constitute a default of Borrower under this Agreement, but shall be subject to no additional Grace Period.

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- e. The violation of any applicable law or ordinance, or any of the rules, regulations, or orders of any zoning commission or real estate or health department, or any other office, agency, or department of the State of Arizona, or any of its political subdivisions, is an event of default hereunder.
- f. The neglect, failure, or refusal of Borrower to keep in full force and effect any permit or approval with respect to the construction or use of the Projects as required herein, is an event of default hereunder.
- g. Any governmental action which, in the opinion of Bank, will adversely affect Borrower's condition, operations, or ability to repay the Loan is an event of default hereunder.
- h. The entry of any order or decree in any court of competent jurisdiction enjoining or prohibiting this Agreement, or any material provision thereof, is an event of default hereunder.
- i. Any suit which Bank reasonably determines not to be frivolous or spurious that shall be filed against Borrower and which, if adversely determined, could in the opinion of Bank substantially impair the ability of Borrower to perform any of its obligations under and by virtue of the Loan Documents, is an event of default hereunder.
- j. The existence of any condition or situation which Bank, in its sole discretion, determines to constitute a danger or impairment to the security for the Loan, is an event of default hereunder.
- k. The occurrence of any event or condition which results in, or with notice or lapse of time could result in, a default in the payment of any present or future indebtedness or a default in the performance of any present or future obligation of Borrower or Guarantors to Bank regardless of the manner in which the indebtedness or obligation may have arisen, is an event of default hereunder.
- 9. Remedies Upon Default. Subject to such limitations as may be imposed by applicable federal bankruptcy and reorganization law, upon the occurrence of a default that continues to exist after the expiration of the Grace Period applicable to the type of default involved, and in addition to all rights and remedies provided for under this Agreement and the other Loan documents, Bank shall have all rights and remedies provided to it by law or described in this Paragraph 9 or in any other document under which Borrower shall be obligated to Bank. Grace Period means the number of calendar days after Bank gives notice in accordance with Paragraph 12. If a default involves Borrower's obligation to pay money or discharge an indebtedness, the applicable Grace Period shall be ten (10) days. If a default involves the performance or non-performance of an act, or the occurrence or non-occurrence of an event or circumstance, and no other period is specified, the Grace Period shall be thirty (30) days. Notwithstanding the foregoing, there shall be no Grace Period applicable to a default based upon a failure to keep the Property and Projects adequately insured, or a default or breach of representation or warranty, or a false statement in or material omission from any document forming part of the transaction in respect of which this Agreement was made. If it is not possible within said thirty (30) day period to fully cure a default not involving the payment of monies, Borrower shall be entitled to such additional time as Bank shall determine is reasonable in the circumstances, provided that Borrower commences to cure such default within the notice period and thereafter diligently and continuously prosecutes the cure of such default Notwithstanding the foregoing, if, in Bank's reasonable opinion the delay resulting from the granting of any Grace Period to Borrower would result in the imposition of any lien, claim, or encumbrance on the Property or Projects which would have priority over the Modification of Deed of Trust, Deed of Trust or any security agreement securing the Loan, or otherwise impair the priority, substantially diminish the value, or cause the loss of any of Bank's security, then Bank may immediately enforce any and all of the foregoing remedies with or without notice, and with or without awaiting the termination of any cure period.
- a. Bank may withhold further disbursement of the proceeds of the Loan, it being understood that Bank shall have the absolute right to refuse to disburse the balance of the proceeds of the Loan, and that no contractor, subcontractor, materialman, laborer, supplier, or bonding company or surety

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shall have any interest in or right to any Loan proceeds, either applied by or withheld by Bank pursuant hereto or any right to garnish or otherwise require or compel payment of any Loan proceeds upon any claim or lien which any of them have or may have for work performed upon or materials furnished to the Property.

- b. Bank may institute appropriate proceedings to specifically enforce performance of the terms and conditions of all or any of the Loan Documents.
- c. Bank may declare the Note to be due and payable forthwith and avail itself of the remedies afforded hereby, or by the Change in Terms Agreement, Modification of Deed of Trust, Deed of Trust or other documents executed and delivered hereunder.

- d. Bank may declare this Agreement to be terminated, it being understood that such termination shall not relieve Borrower of any liability for a breach occurring prior to such termination.
- e. Bank may take possession of the Property and the Projects, materials, furniture, fixtures, and equipment thereon and complete the construction of the Projects and do anything which it, in its sole discretion, deems necessary to fulfill the obligations of Borrower hereunder, including either the right to avail itself of, and procure performance of, a general contractor and/or other existing contracts and subcontracts, or let any contracts with the same contractor and others, and to employ watchmen to protect the Property and the Improvements, materials, furniture, fixtures, and equipment thereon from injury. Without restricting the generality of the foregoing and for the purposes aforesaid, Borrower hereby irrevocably appoints and constitutes Bank its lawful attorney-in-fact with full power of substitution in the premises to (i) complete the Projects in the name of Borrower; (ii) use non-advanced funds remaining under this Agreement or which may remain in escrow and those funds which have been deposited with Bank by Borrower pursuant to this Agreement; (iii) draw under any Letter of Credit issued in favor of Bank for any purposes hereunder at any time to complete the Projects, purchase furniture, fixtures, and equipment; (iv) make changes in the Plans which shall be necessary or desirable in the opinion of Bank to complete the Projects in substantially the manner contemplated by the Plans; (v) retain or employ new general contractors, subcontractors, architects, and inspectors as shall be required for said purposes; (vi) pay, settle, or compromise all existing bills and claims becoming liens against the Property, the Projects, or any other improvements thereon, or as may be necessary or desirable for the completion of the Projects or for the clearance of title, any additional sums so advanced by Bank to be secured by the lien of the Modification of Deed of Trust, Deed of Trust and to be considered a part of the Loan with like effect as if initially included therein; (vii) execute all applications and certificates in the name of Borrower which may be required by the general contract or otherwise; (viii) prosecute and defend all suits, actions, or proceedings in connection with the Property or the Improvements, or in connection with the construction of the Projects; (ix) take action and require such performance as it deems necessary under any of the bonds to be furnished hereunder and, for this purpose, said bonds are assigned to Bank; (x) make settlements and compromises with the surety or sureties thereunder, (xi) execute instruments of release and satisfaction; and (xii) do any and every act which Borrower might do on its own behalf. It is understood and agreed that this power of attorney shall be a power coupled with an interest and cannot be revoked.
- f. In the event any liens or claims are filed against the Property or the Projects, and pursuant to paragraph 8.c. Borrower has failed to remedy or extinguish said liens Bank, after ten (10) days' written notice to Borrower of its intention to do so, may pay any or all of such liens or claims, or Bank may contest the validity of any of them, paying all costs and expenses of contesting the same, including reasonable attorneys' fees, out of the Loan Proceeds. Should such payments, in the aggregate, exceed the then non-advanced portion of the Loan Proceeds, then such additional amounts shall be repaid by Borrower to Bank on demand, and shall be secured as advances under the terms and provisions of the Modification of Deed of Trust, Deed of Trust and other security instruments, and shall bear interest thereon from the date advanced at the rate provided in the Note. The foregoing notwithstanding, Bank may without notice or consent from Borrower, at any time advance to any person any sum which Bank, in its sole discretion, deems necessary to protect or preserve the Property, Projects, and other Collateral, or Bank's assignment of

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or security interest in the Property, Projects, or other Collateral (or the priority thereof), or to cure any event of default which shall then exist hereunder. Each such advance shall be secured by the Property, Projects, and other Collateral and, at Bank's election, shall either be reimbursed to it by Borrower immediately upon demand, or added to the Loan balance and bear interest at the rate applicable upon default under the Note. It is understood and agreed that nothing herein contained shall obligate Bank to make any such advance, nor shall the making of one or more such advances constitute an agreement by Bank to make any further advance, or be deemed a waiver of any default by Borrower under the terms hereof or of any other loan documents.

- g. Bank may, at its discretion, waive any default and extend the time for performance or remedy of the same. However, any waiver by Bank of any default shall only be in writing, and shall not be construed as constituting a waiver by Bank of any other default. In the event of any such default, Borrower shall pay, in addition to the principal and interest due on the Note, an additional reasonable sum as and for Bank's attorneys' fees. The said remedies and rights of Bank shall be cumulative and not exclusive.
- h. Bank may exercise any other right, privilege, or remedy available to it under any of the Loan Documents, under any other agreement or instrument, or as may be provided by applicable law or in equity. Bank shall have the right to enforce any one or more of the remedies provided hereunder or by law or in equity either successively or concurrently. Any such action by Bank shall not be deemed an election of remedies, or otherwise prevent Bank from pursuing any further remedy it may have hereunder or at law or in equity.
- 10. Condemnation. Borrower, for itself and its heirs, executors, administrators, successors, and assigns, hereby assigns to Bank, its successors, and assigns, any and all awards heretofore made and hereafter to be made by any federal, state, municipal, or other authorities having the power of

condemnation, including any award(s) for any change or changes of grade or route of streets affecting said Property or any improvements thereof. Bank, for itself, its successors, and assigns (at its or their option) is hereby authorized, directed, and empowered to collect and receive the proceeds of any such award(s) from the authorities making the same, and entitled to make any compromise or settlement in connection with the amount of such award(s) and to give proper receipts and acquittances therefor, and to apply the same toward the payment of the amount owing on account of the Promissory Note, Modification of Deed of Trust, Deed of Trust, and other security agreements, notwithstanding the fact that the amount owing on account of the Promissory Note, Modification of Deed of Trust, Deed of Trust, or other documents may not then be due and payable. Borrower, for itself and its heirs, executors, administrators, successors, and assigns hereby covenants and agrees to and with Bank, its successors, and assigns, upon request to make, execute, and deliver any and all assignments and other instruments sufficient for the purpose of assigning the aforesaid award(s) to the then holder of the Promissory Note and Modification of Deed of Trust, Deed of Trust, free, clear, and discharged of any and all security agreements, liens, and encumbrances of any kind or nature whatsoever. The balance, if any, of any such award(s) in excess of the amount applied to the balance owing on the Promissory Note or under the terms of the Modification of Deed of Trust, Deed of Trust, this Agreement, and any other security agreements, shall be promptly paid to Borrower.

- 11. Casualties. If the Projects or any equipment, fixtures, furniture, or materials therein shall be damaged or destroyed by fire, flood, earthquake, wind, or any other casualty or means, including acts of God or acts of the Borrower, Borrower promptly shall commence, and thereafter prosecute with due diligence, the restoration or reacquisition of the same to the condition they were in immediately prior to such damage or destruction, using funds other than Loan proceeds. Bank shall not be obligated to make any further advances of Loan proceeds until such restoration to its state prior to damage has been completed to Bank's satisfaction.
- 12. Notices. All notices and other communications provided for hereunder shall be in writing (including telegraphic, telecopy, or other facsimile communication) and mailed, telegraphed, telexed, cabled, telecopied (or communicated by other means of far-simile transmission) or delivered (by hand or by courier service), to the parties at their respective addresses set forth below or at such other address as shall

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be designated by such party in a written notice to the other parties. All such notices and communications shall, when mailed by certified mail, telegraphed, telexed, cabled, or telecopied, be effective upon the earlier to occur of actual receipt or three (3) business days after, as applicable, (i) deposit in the mail, postage prepaid; (ii) delivery to the telegraph company; (iii) confirmation by telex answerback; (iv) delivery to the cable company; or (v) confirmation at the established confirmation number.

To BORROWER as follows:

ATTEN: David A. Walls 6613 North Scottsdale Road - Suite #200 Scottsdale, Arizona 85250

To GUARANTOR as follows: William W. Cleverly; 6613 North Scottsdale Road - Suite #200 6613 North Scottsdale Road - Suite #200 Scottsdale, Arizona 85250

Steven J. and Benee Hilton Scottsdale, Arizona 85250

To BANK as follows:

Norwest Bank Arizona Attention: Kevin Kosan 3300 North Central Avenue Third Floor, MS #9008 Phoenix, Arizona 85012

- 13. Exclusive Benefits of Agreement: Assignment. This Agreement is made for the sole protection of Borrower, Guarantors, and Bank, its successors and assigns, and no other person shall have any claim hereunder or right of action hereon or by virtue of the provisions hereof. Neither Borrower nor Guarantors may assign this Agreement or any part of any advance to be made hereunder. The rights of Bank under this Agreement are assignable in part or in whole, and any assignee of Bank shall succeed to and he possessed of the rights of Bank hereunder to the extent of the assignment made including the right to make advances to Borrower or any approved assignee of Borrower in accordance with this Agreement.
- 14. No Agency Relationship. Borrower and Guarantors understand and agree that Bank is not the agent or representative of Borrower or Guarantors, and this Agreement shall not be construed to make Bank liable to materialmen, contractors, suppliers, subcontractors, craftsmen, laborers, or others for goods or services delivered or performed by them in connection with the Property, or for debts or claims accruing to the said parties against Borrower or Guarantors. It is distinctly understood and agreed that there is no contractual relationship, either expressed or implied, between Bank and any materialmen, contractors, subcontractors, suppliers, craftsmen, laborers, or any other person supplying any work, labor, or materials in the improvement of the Property.

- 15. Interest. Should any fees, charges, goods, things in action, or other sums or things of value, or any compensating balance requirements paid by Borrower to Bank with respect to the Loan or indebtedness evidenced by the Promissory Note, or with respect to any of the instruments executed in connection herewith, also be deemed to be interest with respect to such Loan or indebtedness, the agreed upon and contracted rate of interest with respect to the Loan shall be deemed to be increased by said additional sums.
- 16. Prior Credit Agreements. Borrower and Guarantors acknowledge, with respect to the amounts owing to Bank under any prior credit agreement, including, but not limited to, those Loan Agreements, dated December 27, 1993, July 20, 1994 and August 10, 1994, and those Amendments to Loan Agreement, dated June 15, 1994, July 15, 1994, June 7, 1995 and June 21, 1995 that neither Borrower nor Guarantors have any offset, defense, or counterclaim with respect thereto, no claim or defense in abatement or reduction thereof, nor any other claim against Bank or with respect to any

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document forming part of the transaction in respect of which such prior credit agreement was made or forming part of any other transaction under which Borrower or Guarantors is indebted to Bank. Borrower and Guarantors acknowledge that all interest imposed under any prior credit agreement through the date hereof, and all fees and other charges that have been collected from or imposed upon Borrower and Guarantors with respect to the loan evidenced by such prior credit agreement were and are agreed to and were properly computed and collected, and that Bank has fully performed all obligations that it may have had or now has to Borrower and Guarantors, and that Bank has no obligation to make any additional loan or extension of credit to or for the benefit of Borrower and/or Guarantors under any prior credit agreement.

- 17. Indemnification. Borrower and Guarantors each agree, at their own expense, to pay and to indemnify, and to hold Bank (to include its employees, agents, and officers) harmless of and from, and against any and all claims, demands, expenses, and liabilities which may be asserted or alleged in connection with or arising out of the Loan, the administration or enforcement of the Agreement and related documents, or the exercise of any right under the Loan Documents (including, without limitation, in connection with or as a result of any sale, use, operation, lease, disposition, or consumption of any of the Collateral, as long as such is done in a commercially reasonable manner), whenever asserted, and for all reasonable expenses (including attorneys' fees) and all costs of compromise or settlement which may be incurred by Bank on account of, arising out of, or in connection with any such claim, demand, or obligation. In the event the Property or any condition existing thereon is ever determined by any court or governmental agency to be in violation of any law, ordinance, or regulation which requires correction or clean-up under any applicable Environmental Law, Borrower and Guarantors shall also indemnify and hold Bank harmless from all expenses, damages, and penalties incurred or arising by virtue of such condition or violation. Bank, at its option but without obligation to do so, may correct such condition or violation and, in doing so, shall conclusively be deemed to be acting reasonably and for the purpose of protecting the value of its collateral. All costs of correcting such condition or violation shall be payable to Bank by Borrower and Guarantors upon demand,  $\ensuremath{\mathsf{C}}$ shall be secured hereby, and shall bear interest from the date expended by Bank until paid at the highest rate from time to time applicable under the Promissory Note and this Agreement. The foregoing indemnities shall extend to claims, demands or obligations, and expenses relating thereto, and costs of compromise or settlement thereof, resulting from the negligence or misconduct of any indemnitee except claims, demands, or obligations resulting from intentional misconduct or gross negligence. In the event that any action or proceeding is brought against Bank arising out of the Loan, the administration or enforcement of the Loan Documents, or the exercise of any right under the Loan Documents, Borrower shall, upon notice from Bank, resist and defend such action or proceeding on behalf of Bank; provided that failure of such party to give such notice shall not relieve Borrower from any of its obligations under this Paragraph 17 unless such failure prejudices the defense of such action or proceeding by Borrower. At its own expense, an indemnified party may employ separate counsel and participate in the defense. If employment of separate counsel is required because of a conflict of interest between Borrower and the indemnified party, or between the indemnified parties, or the failure of Borrower after receipt of notice to assume the defense, then the indemnified parties may employ separate counsel at Borrower's expense. Borrower shall not be liable for any settlement without its consent unless Borrower shall have failed to perform any of its obligations under this Paragraph 17.
- 18. Taxes and Expenses. Any taxes (excluding income taxes) payable, ruled payable, or assessed by any governmental authority in respect of the Loan or the making thereof, the Loan documents, the Projects, or the construction, completion, use, or sale thereof or any portion thereof shall be paid by Borrower, together with interest and penalties, if any. If any taxes or fees which Borrower is obligated to pay are imposed or assessed against Bank, Borrower shall pay, or reimburse and indemnify Bank for such taxes and fees, and any interest and penalties thereon, upon demand. At the time of release of any lien upon the Property or any portion thereof by Bank, in addition to any other amount payable on or with respect to such release by Borrower, Bank may require as a condition to such release that Borrower pay into a non-interest bearing escrow account at Bank, or with any third party escrow agent designated by Bank, such amount as Bank, in good faith, believes is adequate to pay when due any transaction, privilege, sales, use, or similar tax imposed or expected to be imposed by any governmental authority upon the construction, completion, use, or sale of the Projects or the portion of the Projects located upon the portion

of the Property being released. Any underestimate by Bank in the amount of the actual tax due shall not relieve Borrower of its obligation to pay the full amount of such tax, and all interest and penalties thereon, or give or allow Borrower any right or remedy against Bank.

#### 19. Miscellaneous Provisions.

- a. All covenants, agreements, representations, and warranties made herein and in documents delivered in support of the application for the Loan and the recitals set forth at the beginning of this Agreement shall be deemed to have been material and relied on by Bank and shall survive the execution and delivery to Bank of the Promissory Note and disbursements of the proceeds thereof. The recitals set forth at the beginning of this instrument are adopted, approved, and incorporated herein as agreements of the parties.
- b. All sections and descriptive headings contained herein are inserted for convenience only, and shall not affect the construction or interpretation thereof. The use of the singular number herein shall include the plural number, the use of the plural number shall include the singular number, and the use of any gender shall include all genders.
- c. This Agreement, the Promissory Note, the Modification of Deed of Trust, Deed of Trust, and other documents provided herein are executed and delivered in the State of Arizona, and the laws of the State shall govern the interpretation, enforcement, and all other aspects of the obligations and duties created hereunder. Time is of the essence hereof.
- d. This Agreement may be executed in any number of counterparts, each of which, when executed and delivered, shall be an original, but such counterparts shall together constitute one and the same instrument.
- e. No provisions of this Agreement shall be amended, waived, or modified except by an instrument in writing signed by the parties hereto.
- f. Unenforceability for any reason of any provision of this Agreement shall not limit or impair the operation or validity of any other provision of this Agreement.
- g. In the event of any conflict between the terms of this Agreement and the terms of any other document executed in connection with the Loan made by Bank, the terms of this Agreement shall govern in resolving any dispute between Bank and Borrower.
- h. This Agreement and the other Loan documents are intended to express the mutual intent of the parties hereto and thereto, and irrespective of the party preparing any such document, the parties hereto intend that no rule of strict construction shall be applied against any party.
- i. Any default under this Agreement, the Promissory Note, the Modification of Deed of Trust, Deed of Trust, and other agreements provided for herein shall constitute a default of any other loan or deed of trust/mortgage, loan agreement, or note between Borrower or Guarantors, individually or collectively, and Bank.
- j. The provisions of the Promissory Note concerning payments shall apply to all payments of principal, interest, and other amounts payable under this Agreement Whenever any payment to be made hereunder shall be stated to be due on a day which is not a business day, such payment shall be made on the next succeeding business day and such extension of time shall be included in computing interest, if any, in connection with such payment.
- $k.\ Borrower$  and Guarantors shall reimburse Bank, upon demand, for all attorneys' fees incurred by Bank in connection with the preparation of this Agreement and the other Loan documents and

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for advice tendered in connection therewith, pay all out-of-pocket expenses of Bank and Bank's counsel in connection with the preparation, execution, delivery, recording, administration and arbitration of this Agreement, the Promissory Note, and all other instruments or documents provided for herein or delivered or to be delivered hereunder or in connection herewith. In addition, Borrower agrees to pay and save Bank harmless from any and all liability for taxes, except Bank's income taxes, which may be payable in connection with the execution or delivery of this Agreement, the borrowings hereunder, the issuance of the Promissory Note, or any other instruments or documents provided for herein, or delivered or to be delivered hereunder, or in connection herewith. All obligations provided for in this subparagraph shall survive any termination of this Agreement.

1. Borrower and Guarantors each authorize Bank to furnish any information in its possession, however acquired, concerning Borrower and Guarantors to any person or entity for any purpose which Bank, in good faith and in its sole discretion, believes to be proper including, without limitation, the disclosure of information to any actual or prospective lender to Borrower or Guarantors, any actual or prospective participant in a loan between Borrower and Bank, any prospective purchaser of securities issued or to be issued by Bank, to the extent permitted by law, any governmental body or regulatory agency, or in connection with the actual or prospective transfer of all or a portion of the

Promissory Note to another financial institution.

- m. Borrower and Guarantors agree (i) to provide Bank with all other documents reasonably required by Bank to give effect to this Agreement; and, (ii) in any instance hereunder where Bank's approval or consent is required or the exercise of Bank's judgment is required, the granting or denial of such approval or consent and the exercise of such judgment shall be within the sole discretion of Bank, and Bank shall not, for any reason or to any extent, be required to grant such approval or consent or exercise such judgment in any particular manner regardless of the reasonableness of either the request or Bank's judgment.
- n. Anything contained in this Agreement to the contrary notwithstanding, Bank shall not be obligated to extend credit to Borrower in any amount in violation of any limitation or prohibition provide by any applicable statute or regulation.
- o. Borrower consents to Bank sale or transfer, whether now or later, of any interest in the Loan to any purchaser. Bank may deliver information about the Loan to the purchaser. Any sale or transfer of any interest shall be without recourse to Bank and Bank shall have no obligation to give notice to Borrower or to obtain Borrower's consent Borrower agrees that any purchaser shall be the absolute owner of the Loan and that it may enforce its rights without regard to any personal claims or defenses of Borrower against Bank. Borrower waives all right of offset or counterclaim which it may have now or later against Bank or purchaser.
- 20. ARBITRATION. Subject to the provisions of the next paragraph below, the Bank and the Borrower agree to submit to binding arbitration any and all claims, disputes and controversies between or among them, whether in tort, contract or otherwise (and their respective employees, officers, directors, attorneys and other agents) arising out of or relating to in any way (i) the line and related loan and security documents which are the subject of this Agreement and its negotiation, execution, collateralization, administration, repayment, modification, extension, substitution, formation, inducement, enforcement, default or termination; or (ii) requests for additional credit. However, "Core Proceedings" under the United States Bankruptcy Code shall be exempted from arbitration. Such arbitration shall proceed in Phoenix, Arizona, shall be governed by the Federal Arbitration Act (Title 9 of the United States Code), and shall be conducted in accordance with the Commercial Arbitration Rules of the American Arbitration Association ("AAA"). The arbitrator shall give effect to statutes of limitation in determining any claim. Any controversy concerning whether an issue is arbitrable shall be determined by the arbitrator. Judgment upon the award rendered by the arbitrator may be entered in any court having jurisdiction. Expenses of arbitration shall be assessed in the same manner as other expenses provided for in paragraph 19.k. of this Agreement

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Nothing in the preceding paragraph, nor the exercise of any right to arbitrate, shall limit the right of any party hereto (1) to foreclose against real or personal property collateral by the exercise of the power of sale, under a deed of trust, mortgage, or other pledge, security agreement, or instrument, or applicable law; (2) to exercise self-help remedies relating to collateral or proceeds of collateral such as setoff or repossession; or (3) to obtain provisional or ancillary remedies such as replevin, injunctive relief, attachment, or appointment of a receiver from a court having jurisdiction, before, during or after the pendency of any arbitration proceeding. The institution and maintenance of any action for such judicial relief, or pursuit of provisional or ancillary remedies, or exercise of self-help remedies shall not constitute a waiver of the right or obligation of any party to submit any claim or dispute to arbitration, including those claims or disputes arising from exercise of any such judicial relief, or provisional or ancillary remedies, or exercise of self-help remedies.

Arbitration under this Agreement shall be before a single arbitrator, who shall be a neutral attorney who has practiced in the area of commercial law for at least 10 years, selected in the manner established by the Commercial Arbitration Rules of the AAA.

IN WITNESS WHEREOF, the parties hereto have executed this instrument as of the date first herein above set forth.

NORWEST BANK ARIZONA, NATIONAL ASSOCIATION

By: /s/ Kevin Kosan

Kevin Kosan, Vice President

MONTEREY MANAGEMENT, INC. Borrower

MONTEREY HOMES CORPORATION, INC. Borrower

By: /s/ David A. Walls

By: /s/ David A. Walls

William W. Claverly, Guarantor

Steven J. Hilton, Guarantor

/s/ Benee Hilton

Benee Hilton, Guarantor

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# LEGAL DESCRIPTION

Lots 3, 5, 15, 16, 17, 23, 27, 28, 31, 32, 33, 34, 35, 36, 37, 50, 52, 57, and 62, of COSTA VERDE, according to the plat of record in the office of the County Recorder of Maricopa County, Arizona, recorded in Book 366 of Maps, Page 23.

AND,

Lots 2, 16, 19, 22, 25, 53, 88, 118, 127, 128, 132, 135, 156, 158, 159, 162, 198 and 199 of SCOTTSDALE COUNTRY CLUB-EAST NINE, according to the plat of record in the office of the County Recorder of Maricopa County, Arizona, recorded in Book 287 of Maps, Page 18;

AND,

Lots 1 through 4, 6, 7, 9, 12, 15, 18, 29, 30, 32 through 35, 37 through 46, 50 though 53, 55 though 57 and 61 and Tracts A through I, of CANADA RIDGE, according to the plat of record in the office of the County Recorder of Maricopa County, Arizona, recorded in Book 376 of Maps, Page 45;

AND,

Units 1001 through 1014, 1018 through 1029, 1031 through 1045 and 1048 through 1096, of THE VINTAGE, a condominium as created by that certain Declaration recorded April 26, 1995, in 95-232842 of Official Records and as shown on the plat of said condominium recorded in Book 394 of Maps, Page 32 in the office of the County Recorder of Maricopa County, Arizona, and Affidavit of Correction recorded May 25, 1995, in 95-298154 of Official Records.

EXHIBIT B

04-OCT-93

MONTEREY HOMES
PROJECT COST BUDGET
CANADA RIDGE

<TABLE>

PLAN

Account		9321			9324	
Number	Description	(1858 SF)	(2052 SF)	(2288 SF)	(2553 SF)	(2810 SF)
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
0100	PLOT PLANS	35	35	35	35	35
0110	PLANS/BLUEPRINTS	50	50	50	50	50
0750	PORTABLE TOILET	50	50	50	50	50
0770	TRASH OUT	450			450	
0800	PERMITS		3,073	3,181	3,314	3,444
1040	FINAL GRADE	200	200	200	200	200
1080	TERMITE PRETREAT		595	664	525	539
1610	CONCRETE SLAB	5,388	5,951	6,635	3,932	4,396
2100	CONCRETE DRIVE	900	900	900	900	900
2600	STUCCO	3,344	3,694	4,118	4,595	
2650	STUCCO WALL		190	190	190	190
3000	FRAMING	13,805		17,000	18,969	20,878
3700	WINDOWS	2,025	2,237	2,494	2,783	3,063
3900	FIREBOX	680	680	680	680	680
4300	ROOFING	3,456	3,817	4,256	4,749	5,227
4500	PLUMBING	2,936		3,615	4,034	4,440
4700	ELECTRICAL	1,449	1,601	1,785	1,991	2,192
4720	UNDERGROUND ELECTRIC	115	115	115	115	115
4910	FIXTURESLIGHT	400	400	400	400	400
5000	HVAC	2,378	2,800	2,929	3,268	3,597
5200	INSULATION	557	616	686	766	843
5400	DRYWALL	3,289	3,632	4,050	4,519	4,974
5700	CARPENTRY TRIM	2,508	2,770	3,089	3,447	3,794
5760	RAILINGS	0	0	0	400	400
5800	CABINETS	3,196	3,529	3,935	4,391	4,833
5900	COUNTERTOPS	600	700	600	600	600

6000	CULTURED MARBLE	1,654	1,826	2,036	2,272	2,501
6200	GARAGE DOOR	1,100	1,100	1,100	1,100	1,100
6300	PAINTING	1,542	1,703	1,899	2,119	2,332
6430	HOUSE NUMBERS	50	50	50	50	50
6600	CERAMIC FLOOR TILE	799	882	984	1,098	1,208
6700	CARPETING	1,319	1,457	1,624	1,813	1,995
6800	APPLIANCES	1,250	1,250	1,250	1,250	1,250
7020	MASONRY FENCE	1,100	1,100	1,100	1,100	1,100
7150	GATES	150	150	150	150	150
7400	ROUGH/FINAL CLEAN	223	246	275	306	337
7620	BATH ACCESSORIES	650	718	801	894	984
7910	FIRE SPRINKLERS-1ST DRAW	985	1,088	1,213	1,353	1,489
	TOTAL VERTICAL COST	62,198	68,143	74,588	78 <b>,</b> 857	85,844
		=====	=====	=====	=====	=====
	LOT RELEASE	26,434	26,434	26,434	26,434	26,434
		=====	=====	=====	=====	=====

</TABLE>

EXHIBIT C

SCOTTSDALE CC MONTEREY HOMES PROJECT COST-PATIO HOME LOTS TYPICAL LOST 68 X 110 22-Jun-94

<TABLE> <CAPTION>

Account Number	Description	PLAN 11 LAGUNA 2535 SF	PLAN 21 NEWPORT 2777 SF	PLAN 31 BALBOA TBD
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>
0100	PLOT PLANS	50	50	TBD
0110	PLANS/BLUEPRINTS	22	22	TBD
0750	PORTABLE TOILET	100	100	TBD
0770	TRASH OUT	635	635	TBD
0800	PERMITS	4,141	4,241	TBD
1040	FINAL GRADE	650	650	TBD
1080	TERMITE PRETREAT	937	1,018	TBD
1610	CONCRETE	11,676	12,095	TBD
2300	GLASS BLOCK	1,550	1,700	TBD
2600	STUCCO	9,740	9,213	TBD
3000	FRAMING	30,750	32,814	TBD
3700	WINDOWS	4,200	4,191	TBD
3900	FIREBOX	550	550	TBD
4300	ROOFING	6,365	7,385	TBD
4500	PLUMBING	6,084	6,665	TBD
4700	ELECTRICAL	2,675	2,801	TBD
4720	UNDERGROUND ELECTRIC	165	165	TBD
4910	LIGHT FIXTURES	1,350	1,350	TBD
5000	HVAC	3,662	4,375	TBD
5200	INSULATION	1,690	1,740	TBD
5400	DRYWALL	6,595	7,229	TBD
5700	CARPENTRY TRIM	4,077	5,412	TBD
5800	CABINETS	5,852	5,970	TBD
5900	COUNTERTOPS	2,304	1,925	TBD
6200	GARAGE DOOR	625	625	TBD
6300	PAINTING	2,750	2,750	TBD
6430	CERAMIC TILE-HOUSE NUMB	ERS 35	35	TBD
6500	CULTURED MARBLE	2,663	3,052	TBD
6600	FLOORING	4,246	4,346	TBD
6800	APPLIANCES	1,587	1,587	TBD
7020	FENCE	1,675	1,675	TBD
7200	LANDSCAPING FRONT	2,150	2,150	TBD
7400	FINAL CLEAN	380	417	TBD
7620	BATH ACCESSORIES	661	646	TBD
7910	FIRE SPRINKLERS	1,430	1,520	TBD
		124,022	131,349	0
		======	======	===

</TABLE>

LOT LEASE PRICE \$93,500.00 EXHIBIT C (cont'd)

SCOTTSDALE CC MONTEREY HOMES PROJECT COST-TOWNHOME LOTS TYPICAL LOT 47 x 120 22-Jun-94

<TABLE> <CAPTION>

		PLAN 1	PLAN 2	PLAN 3	PLAN 4
				PEBBLE	
Account		LA JOLLA	DEL MAR	BEACH	CARMEL
Number	Description	1826 SF	2044 SF	2183 SF	2439 SF

<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
0100	PLOT PLANS	22	22	22	22
0110	PLANS/BLUEPRINTS	50	50	50	50
0750	PORTABLE TOILET	100	100	100	100
0770	TRASH OUT	635	635	635	635
0800	PERMITS	3,825	3,914	3 <b>,</b> 955	4,026
1040	FINAL GRADE	650	650	650	650
1080	TERMITE PRETREAT	665	736	759	
1610	CONCRETE	9,711	10,273	10,858	10,412
2300	GLASS BLOCK	0	0	1,200	0
2600	STUCCO	6,583	7,740	7,196	6,290
3000	FRAMING	22,825	25,550	25,869	
3700	WINDOWS	3,900	3,783	2,856	
3900	FIREBOX	550	550	550	550
4300	ROOFING	4,440	5,750	5,245	
4500	PLUMBING	4,565	5,110	5,348	5 <b>,</b> 976
4700	ELECTRICAL	2,269	2,230	2,614	2,555
4720	UNDERGROUND ELECTRIC	165	165	165	
4910	LIGHT FIXTURES	1,150	1,150	1,150	1,150
5000	HVAC	2,465	2,652	2,748	•
5200	INSULATION	1,170	1,130	1,390	
5400	DRYWALL	4,790	5,626	5,852	
5700	CARPENTRY TRIM	3 <b>,</b> 559	3,725		
5800	CABINETS	4,348	5,312		
5900	COUNTERTOPS	1,848	1,955	,	
6200	GARAGE DOOR	625	625	625	625
6300	PAINTING	1 <b>,</b> 975	2,200	2,350	•
6430	CERAMIC TILE-HOUSE NUMBERS	35	35	35	35
6500	CULTURED MARBLE	2,007	2,721	2,615	
6600	FLOORING	2,965	2,936	3,021	
6800	APPLIANCES	1,587	1,587	,	•
7020	FENCE	1 <b>,</b> 675	1,675		
7200	LANDSCAPING FRONT	2,150	2,150	2,150	•
7400	FINAL CLEAN	274	307	327	
7620	BATH ACCESSORIES	834	808	793	
7910	FIRE SPRINKLERS	1,050	1,150	1,200	
		95,462	105,002		
		======	======	======	======

LOT RELEASE PRICE \$60,500.00

</TABLE>

EXHIBIT C (cont'd)

Scottsdale CC Monterey Homes Project Cost-Custom Lots Typical Lot 135 x 110 22-Jun-94

<TABLE> <CAPTION>

<caption></caption>		0.4.0.1	0.4.0.0	0.4.0.2
Account		9401 Santa Fe	9402 Taos	9403 Ventana
Number	Description	3089 SF	3672 SF	4279 SF
Number	Description	3009 SF	30/2 SF	42/9 51
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>
0100	Plot Plans	\$ 22	\$ 22	\$ 22
0110	Plans/Blueprints	100	100	100
0210	Sitework	11,500	11,500	11,500
0750	Portable Toilet	50	50	50
0770	Trash Out	920	920	920
0800	Permits	4,458	4,585	4,962
1040	Final Grade	285	285	285
1080	Termite Pretreat	2,309	1,403	1,647
1610	Concrete	11,000	12,000	13,350
2600	Stucco	7 <b>,</b> 875	8,550	8,400
3000	Framing	38,805	43,657	48,426
3700	Windows	8,454	8,948	9,378
3900	Firebox	492	525	483
4300	Roofing	6 <b>,</b> 928	7,700	8,650
4500	Plumbing	8 <b>,</b> 505	9,635	11,165
4700	Electrical	3,785	4,472	5,004
4720	Underground Electric	700	700	700
4910	Light Fixtures	1,650	1,650	1,650
5000	HVAC	4,190	4,584	5,369
5200	Insulation	1,655	1,940	2,290
5400	Drywall	7,500	8,900	10,125
5700	Carpentry Trim	5,448	7,170	6,591
5800	Cabinets	5,291	9,139	7,664
5900	Countertops	2,373	3,145	3,919
6200	Garage Door	1,225	1,225	1,225
6300	Painting	3,250	3,700	4,200
6430	Ceramic Tile-House Numbers	75	75	75
6500	Cultured Marble	3,996	5 <b>,</b> 756	6,299
6600	Flooring	4,944	5,826	7,002
6800	Appliances	1,587	1,587	1,587
7020	Fence	400	400	400
7400	Final Clean	370	440	513

Lot Release Price

\$115,500.00

</TABLE>

7620

7910

EXHIBIT D

Monterey Homes Project Cost Budget Costa Verde

04-Oct-93

<TABLE>

<CAPTION>

PLAN

		PLAN					
Account Number	Description	9321 (1858 SF)	9322 (2052 SF)	9323 (2288 SF)	9324 (2553 SF)	9325 (2810 SF)	
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	
0100	Plot Plans	35	35	35	35	35	
110	Plans/Blueprints	50	50	50	50	50	
750	Portable Toilet	50	50	50	50	50	
770	Trash Out	450	450	450	450	450	
1800	Permits	2,835	3,073	3,181	3,314	3,444	
.040	Final Grade	200	200	200	200	200	
.080	Termite Pretreat	539	595	664	525	539	
610	Concrete Slab	5,388	5,951	6,635	3,932	4,396	
100	Concrete Drive	900	900	900	900	900	
2600	Stucco	3,344	3,694	4,118	4,595	5,058	
650	Stucco Wall	190	190	190	190	190	
000	Framing	13,805	15,246	17,000	18,969	20,878	
700	Windows	2,025	2,237	2,494	2,783	3,063	
900	Firebox	680	680	680	680	680	
300	Roofing	3,456	3,817	4,256	4,749	5,227	
500	Plumbing	2,936	3,242	3,615	4,034	4,440	
700	Electrical	1,449	1,601	1,785	1,991	2,192	
720	Underground Electric	115	115	115	115	115	
910	Fixtures Light	400	400	400	400	400	
000	HVAC	2,378	2,800	2,929	3,268	3,597	
200	Insulation	557	616	686	766	843	
400	Drywall	3,289	3,632	4,050	4,519	4,974	
700	Carpentry Trim	2,508	2,770	3,089	3,447	3,794	
760	Railings	0	0	0	400	400	
800	Cabinets	3,196	3,529	3,935	4,391	4,833	
900	Countertops	600	700	600	600	600	
000	Cultured Marble	1,654	1,826	2,036	2,272	2,501	
200	Garage Door	1,100	1,100	1,100	1,100	1,100	
300	Painting	1,542	1,703	1,899	2,119	2,332	
430	House Numbers	50	50	50	50	50	
600	Ceramic Floor Tile	799	882	984	1,098	1,208	
700	Carpeting	1,319	1,457	1,624	1,813	1,995	
800	Appliances	1,250	1,250	1,250	1,250	1,250	
020	Masonry Fence	1,100	1,100	1,100	1,100	1,100	
150	Gates	150	150	150	150	150	
400	Rough/Final Clean	223	246	275	306	337	
620	Bath Accessories	650	718	801	894	984	
910	Fire Sprinklers1st	Draw 985	1,088	1,213	1,353	1,489	
	Total Vertical Cost	62 <b>,</b> 198	68 <b>,</b> 143	74 <b>,</b> 588	78,857	85,844 ======	
	Lot Release	43,479	43,479	43,479	43,479	43,479	
· /== == ==		======	======	======	======	======	

</TABLE>

EXIBIT E

# MONTEREY HOMES VINTAGE CONDOMINIUMS BUILDING CONSTRUCTION BUDGET

<TABLE> <CAPTION>

ACCOUNT NUMBER	ACCOUNT DESCRIPTION	4 PLEX 5945 SF	DUPLEX 3260 SF
<s></s>	<c></c>	<c></c>	<c></c>
0700	Trash clean/haul	700	700
0800	Building permits	10,795	5,580
1040	Rough grade	350	350
1050	Remove dirt	500	500
1080	Termite pretreat	1,040	1,030
1610	Concrete	14,837	11,509
2200	Foam popouts	787	365
2500	Gypcrete	2,450	0
2600	Stucco	16,446	10,386
3000	Framing	66,775	29,993

		NODWECE LOCAL	
/TABLE>	Building Pad	111,248	55,624
		=====	======
		253,974	139,356
7910	Fire sprinklers	4,257	2,218
7620	Bath accessories	1,694	1,183
7400	Rough/final clean	654	359
7150	Fence gates	550	550
	Masonry fence	•	2,914
7020	Appliances	3,264 1,541	1,632
6600 6800	Flooring	5,832	2,976
6500		5,095	2,509
6300	Painting Cultured marble	7,175	3,950
6200	Garage door	1,970	1,090
5900	Countertops	1,880	976
5800	Cabinets	9,227	5,920
5770	Railings (exterior)	3,854	250
5760	Railings (interior)	1,483	0
5700	Carpentry trim	10,239	5,359
5400	Drywall	18,626	9,571
5200	Insulation	3,737	1,959
5000	HVAC	8,914	4,794
4910	Light fixtures	998	525
4700	Electrical	11,910	6,880
4600	Acrylic tubs	1,512	756
4500	Plumbing	16,960	9,855
4480	Roof deck coating	825	0
4300	Roofing	7,750	7,750
3900	Firebox	2,816	1,384
3700	Windows	6,531	3,583

[NORWEST LOGO]

#### EXHIBIT F

#### CONSTRUCTION LOAN AGREEMENT 20 DRAW DISBURSEMENT SYSTEM

Co-Borrowers: Monterey Management, Inc. and Monterey Homes Corporation

Account: #

See Exhibit A attached hereto for legal descriptions of Costa Verde, Legal: Canada Hills, Scottsdale CC and Vintage projects.

The following information is intended to outline the requirements and procedures to be used by Norwest Bank Arizona, National Association ("Bank") in the disbursement of the construction funds. Borrower understands and acknowledges that the disbursement system set forth below has been selected by the Bank for its sole protection in disbursing the loan proceeds and Borrower equity funds, if any, and that the Bank neither acts as an agent or fiduciary for the Borrower nor warrants the legal validity or correctness of any lien waivers or other documents required by the provision hereof, which lien waivers and other documents are for the sole benefit of the Bank.

## Attention Builder:

All lien waivers, if required, must meet Arizona Statutory requirements. Prior to any loan advance an inspection is required to be performed by a Bank approved inspector. The inspection must be acceptable to the Bank and is for the sole benefit of the Bank. The Borrower shall pay for such inspections.

The Bank reserves the right to audit, investigate or review the book, records or any other documentation maintained by the Borrower as to lienwaivers, invoices, contracts, change orders and any other documentation pertaining to the construction of houses financed by the Bank.

## Disbursements:

The amounts established for the completion of the construction units to be built are as detailed on Exhibits B, C, D and E aka the Project Costs. The amount available for funding the construction is the residual amount after first deducting the lot release, the loan fee, the interest reserve and the inspection fee, see "The Vintage Loan Amounts" schedule attached to this exhibit and made a part hereof.

Builder will request inspection by writing to Bank, Attention: Commercial Real Estate Department MS 9008 at 3300 N. Central Ave., Phoenix, Arizona 85012-2501 or by fax at 602/248-3661 no more frequently than once a month. Disbursements shall be made in five (5%) percent increments according to the schedule on page two of this exhibit.

Borrower agrees that interest will be paid monthly from an interest reserve as billed by Bank on advances outstanding.

Interest is to be charged to the Borrower's note monthly on advances

outstanding.

The following individuals are authorized to approve draws and change orders on behalf of the Borrower until otherwise notified by Borrower in

Specimen signatures:

/s/ William W. Cleverly

/s/ Steven J. Hilton

/s/ David A. Walls

William W. Cleverly

Steven J. Hilton

David A. Walls

AMENDMENT TO AMENDED AND RESTATED LOAN AGREEMENT

THIS AMENDMENT TO AMENDED AND RESTATED LOAN AGREEMENT (the "Amendment") is entered into as of the 10th day of October, 1995, by and between MONTEREY MANAGEMENT, INC. and MONTEREY HOMES CORPORATION, INC., jointly and severally (referred to herein as "Co-Borrower," "Borrower" or "Borrowers," as appropriate in the context), and NORWEST BANK ARIZONA, NATIONAL ASSOCIATION, a national banking association ("Bank").

#### RECTTALS:

- Α. Bank and Co-Borrowers entered into an Amended and Restated Loan Agreement (the "Agreement"), dated August 8, 1995, pursuant to which the Bank consolidated then existing credit lines made available by Bank to Co-Borrowers and increased the amount thereof to TWELVE MILLION FIVE HUNDRED THOUSAND AND NO/100 DOLLARS (\$12,500,000.00) (the "Master Credit Line").
- В. The purpose of the Master Credit Line was to fund certain projects described in the Agreement.
- Co-Borrowers now desire to fund an additional project with borrowings С. under the Master Credit Line.
- D. The Bank is willing to permit such funding under the terms and conditions stated in this Amendment.

NOW, THEREFORE, in consideration of the promises and agreements contained herein and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Bank and the Co-Borrowers agree as follows:

- The RECITALS in the Agreement are hereby amended by deleting paragraph D. in its entirety and replacing it with the following:
  - Monterey Management Inc, has acquired certain real property located on Shea Road, east of Hayden Road in North Scottsdale, Arizona. Monterey Management proposes to construct upon the real estate, 96 single family residential condominiums (individually and collectively referred to as the "Vintage Project") in accordance with the plans, specifications, and engineering studies prepared by Linderoth Associates Architects and Planners (the "Vintage Plans").
- 2. The RECITALS in the Agreement art hereby amended by redesignating paragraphs E., F., G., H., I. and J., thereof as F., G., H., I. J., and K, respectively, and by adding a now paragraph E. as follows:
  - Monterey Management Inc., has acquired certain real property located on Scottsdale Road, at the western entrance to Rose Garden Lane North Scottsdale, Arizona. Monterey Management proposes to construct upon the real estate 50 single family residential bomes (individually and collectively referred to as the "Grayhawk Project") (the Canada Hills Project, the SCC Project, the Costa Verde Project, the Vintage Project and the Grayhawk Project are referred to collectively herein as the "Projects") in accordance with the plans, specifications, and engineering studies prepared by Linderoth Associates Architects and Planners (the "Grayhawk Plans") (the Canada Hills Plans, the SCC Plans, the Costa Verde Plans, the Vintage Plans and the Grayhawk Plans at referred to collectively herein as the "Plans").
- The new paragraph G. (old paragraph F.) of the Agreement is deleted in its entirety and replaced with the following:
  - Monterey Homes Corporation, Inc., shall be acquiring from Monterey Management Inc.: (i) the completed single family residences in the Canada Hills Project, under an option agreement dated May 5, 1994 (the "Canada Hills Option"), (ii) the completed single family residences in the SCC Project, under an option agreement dated June 14, 1994 (the "SCC Option"), (iii) the completed single family residences in the Costa Verde Project, under an option agreement dated October 27, 1993 (the "Costa Verde Option"), (iv) the completed single family condominium units in the Vintage Project, under an option agreement dated April 7, 1995 (the "Vintage Option"), and (y) the completed single family residences in the Grayhawk

Project, under an option agreement dated June 1, 1995 (the "Grayhawk Option") (the Canada Hills Option, the SCCRCLP Option, the Costa Verde Option, the Vintage Option and the Grayhawk Option shall be referred to herein collectively as the "Option Agreements"). References to "Property" with respect to Monterey Homes Corporation shall only include those residences which have been acquired under the Option Agreements.

- 4. There is hereby added to paragraph 1. of the Agreement hereby a new subparagraph e., as follows:
  - e. GRAYHAWK
    - i. The Grayhawk Construction Advances. Subject to the terms and conditions of this Agreement, Borrower agrees to borrow from Bank and, so long as any default described in Paragraph 8 hereof has not occurred, Bank agrees to advance and disburse to or for the benefit of Borrower for the payment of costs set forth in the project budget attached as "Exhibit G" (the "Grayhawk Construction Project Costs"), in accordance with the terms of this Agreement a sum not to exceed the lesser of 80% of value or 100% of cost for any presold unit or spec unit and the lesser of 90% of cost or 75% of value for any model unit. Anything contained in this Agreement to the contrary notwithstanding, Bank shall not be obligated to extend credit to Borrower in an amount in violation of any limitation or prohibition provided by any applicable statute or regulation. At any one time, Borrower shall be allowed to have under construction or completed no more than two (2) spec units and no more than four (4) model units. The balance of this commitment shall be restricted to qualified presold units defined as having received a two percent (2%) non-refundable downpayment plus a contingency free contract and a permanent mortgage pre-qualification letter.
    - ii. Grayhawk Construction Advance Fees. Borrower shall pay a non-refundable fee equal to one-half of one percent (1/2%) of the committed amount attributable to each pre-sold unit started and one percent (1%) per each spec or model unit started under this commitment, payable at the time Borrower requests the first disbursement for the construction of each such residence. All residences to be constructed are to be completed and Bank to be paid in full for the loan amount committed for the construction of such residence no later than six (6) months from the date of initial disbursement. Borrower will be required to notify Bank at least fifteen (15) days in advance of the end of any six-month construction period for any residence if such residence will not be completed and sold in accordance with the six-month schedule and an extension is required. Bank upon payment of an extension fee equal to one-half of one percent (1/2%) of the committed amount attributable to such unit will provide an additional four (4) month period for any pre-sold or spec unit and an additional six (6) month period for any model unit to complete construction and repay the associated indebtedness for such unit during this fifteen (15) day period, provided, further, that for any extension granted on a spec unit, Borrower shall pay to Bank, at the time of request for the extension, an amount sufficient to effect a ten percent (10%) reduction of the outstanding principal balance attributable to such spec unit.
- 5. Exhibit A to the Agreement is amended by adding the following:

# Grayhawk Parcel:

Lots 98 through 147 inclusive, of GRAYHAWK PARCEL 1C. according to the plat of record in the office of the County Recorder of Maricopa County, Arizona, recorded in Book 397 of Maps, Page 30.

Excepting all oil, gas, metals and mineral rights and rights to other materials, as provided by ARS 37-231, together with all Geothermal Resources as provided by ARS 37-231 as reserved in Patent from the State of Arizona, recorded May 26, 1995, in 95-300513 of Official Records and in 95-300514 of Official Records; re-recorded June 2, 1995, in 95-317215 of Official Records and in 93-317217 of Official Records, respectively.

- 6. Co-Borrowers shall execute and deliver to Bank such additional documents as the Bank deems necessary for the inclusion of the Grayhawk Project under the terms of the Agreement and the Collateral documents relating thereto, including, but not limited to a Modification of Deed of Trust, Security Agreement and UCC financing statements.
- Except as expressly amended hereby, the Agreement shall remain in full force and effect.
- S. This Amendment shall be governed by and interpreted in accordance with the laws of the State of Arizona.

IN WITNESS WHEREOF, the parties hereto have executed this instrument as of the

date first herein above set forth.

NORWEST BANK ARIZONA, NATIONAL ASSOCIATION

By: /s/ KEVIN KOSAN

_____

Kevin Kosan, Vice President

MONTEREY MANAGEMENT, INC.

MONTEREY HOMES CORPORATION, INC.

By: /s/ DAVID A. WALLS

-----

David A. Walls, Vice President

By: /s/ DAVID A. WALLS

David A. Walls, Vice President

/s/ WILLIAM W. CLAVERLY

William W. Claverly, Guarantor

/s/ STEVEN J. HILTON

Steven J. Hilton, Guarantor

/s/ BENEE HILTON

-----

Benee Hilton, Guarantor

SECOND AMENDMENT TO AMENDED AND RESTATED LOAN AGREEMENT

This Second Amendment to Amended and Restated Loan Agreement (the "Amendment") is entered into as of the 13th day of November, 1995, by and between Monterey Management, Inc. and Monterey Homes Corporation, Inc., jointly and severally (referred to herein as "Co-Borrower," "Borrower" or "Borrowers," as appropriate in the context), and Norwest Bank Arizona, National Association, a national banking association ("Bank").

#### RECITALS

- A. Bank and Co-Borrowers entered into an Amended and Restated Loan Agreement (the "Agreement"), dated August 8, 1995, pursuant to which the Bank consolidated then existing credit lines made available by Bank to Co-Borrowers and increased the amount thereof to Twelve Million Five Hundred Thousand and No/100 Dollars (\$12,500,000.00) (the "Master Credit Line"), further Bank and Co-Borrowers entered into an Amendment to Amended and Restated Loan Agreement (the "First Amendment"), dated October 10, 1995, pursuant to which the Bank agreed to extend credit, under the Master Credit Line, to the Co-Borrower for purposes of financing residential units at the Grayhawk subdivision.
- B. The purpose of the Master Credit Line was to fund certain projects described in the Agreement.
- C. Co-Borrowers now desire to fund an additional project with borrowings under the Master Credit Line.
- D. The Bank is willing to permit such funding under the terms and conditions stated in this Amendment.

Now, therefore, in consideration of the promises and agreements contained herein and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Bank and the Co-Borrowers agree as follows:

- The Recitals in the Agreement are hereby amended by adding a new paragraph F. as follows:
  - F. Monterey Management Inc., has acquired certain real property located on Pima Road and Paraiso Drive in North Scottsdale, Arizona. Monterey Management proposes to construct upon the real estate, 41 single family residential homes (individually and collectively referred to as the "Canada Vista Project") (the Grayhawk Project, the Canada Hills Project, the SCC Project, the Costa Verde Project, the Vintage Project and the Canada Vista Project are referred to collectively herein as the "Projects") in accordance with the plans, specifications, and engineering studies prepared by Linderoth Associates Architects and Planners (the "Canada Vista Plans") (the Grayhawk Plans, the Canada Hills Plans, the SCC Plans, the Costa Verde Plans, the Vintage Plans and the Canada Vista Plans are referred to collectively herein as the "Plans").
- 2. The new paragraph G. (old Paragraph F.) of the Agreement is amended by adding the following:
  - G. Monterey Homes Corporation, Inc., shall be acquiring from Monterey Management Inc.: (vi) the completed single family residences in the Canada Vista Project, under an option agreement dated may 24, 1995 (the "Canada Vista Option"), (the Grayhawk Option, the Canada Hills Option, the SCC Option, the

Costa Verde Option, the Vintage Option and the Canada Vista Option shall be referred to herein collectively as the "Option Agreements"). References to "Property" with respect to Monterey Homes Corporation shall only include those residences which have been acquired under the Option Agreements.

There is hereby added to paragraph I. of the Agreement hereby a new paragraph f., as follows:

#### f. CANADA VISTA

- THE CANADA VISTA CONSTRUCTION ADVANCES. Subject to the terms and conditions of this Agreement, Borrower agrees to borrow from Bank and, so long as any default described in Paragraph 8 hereof has not occurred, Bank agrees to advance and disburse to or for the benefit of Borrower for the payment of costs set forth in the project budget attached as "Exhibit H" (the "Canada Vista Construction Project Costs"), in accordance with the terms of this Agreement a sum not to exceed the lesser of 80% of value or 100% of cost for any presold unit and the lesser of 80% of cost or 75% of value for any unsold unit and the lesser of 90% of cost or 75% of value for any model unit. Anything contained in this Agreement to the contrary notwithstanding, Bank shall not be obligated to extend credit to Borrower in an amount in violation of any limitation or prohibition provided by any applicable statute or regulation. At any one time, Borrower shall be allowed to have under construction or completed no more than two (2) spec units and no more than two (2) model units. The balance of this commitment shall be restricted to qualified presold units defined as having received a ten percent (10%) non-refundable downpayment plus a contingency free contract and a permanent mortgage pre-qualification letter.
- CANADA VISTA CONSTRUCTION ADVANCE FEES. Borrower shall pay a non-refundable fee equal to one-half of one percent (1/2%) of the committed amount attributable to each pre-sold unit started and one percent (1%) per each spec or model unit started under this commitment, payable at the time Borrower requests the first disbursement for the construction of each such residence. Pre-sold and spec residences to be constructed are to be completed and Bank to be paid in full for the loan amount committed for the construction of such residence no later than nine (9) months from the date of initial disbursement. Model residences to be constructed are to be completed and Bank to be paid in full for the loan amount committed for the construction of such residence no later than twelve (12) months from the date of initial disbursement. Borrower will be required to notify Bank at least fifteen (15) days in advance of the end of any nine-month or 12-month construction period, as applicable, for any residence if such residence will not be completed and sold in accordance with the nine-month or 12-month schedule and an extension is required. Bank upon payment of an extension fee equal to one-half of one percent (1/2%) of the committed amount attributable to such unit will provide an additional four (4) month period for any pre-sold or spec unit and an additional six (6) month period for any model unit to complete construction and repay the associated indebtedness for such unit during this fifteen (15) day period, provided, further, that for any extension granted on a spec unit, Borrower shall pay to Bank, at the time of request for the extension, an amount sufficient to effect a ten percent (10%) reduction of the outstanding principal attributable to such spec unit.
- 4. Exhibit A to the Agreement is amended by adding the following:

# CANADA VISTA PARCEL:

Lots 1 through 41 inclusive, of Canada Vista, according to the plat of record in the office of the County Recorder of Maricopa County, Arizona, recorded in Book 397 of Maps, Page 18.

Excepting all oil, gas, metals and mineral rights and rights to other materials, as provided by ARS 37-231, together with all Geothermal Resources as provided by ARS 37-231 as reserved in Patent from the State of Arizona, recorded ______, 1995, in 95-_____ of Official Records and in 95-_____ of Official Records; re-recorded ______, 1995, in 95-_____ of Official Records, respectively.

- 5. Co-Borrowers shall execute and deliver to Bank such additional documents as the Bank deems necessary for the inclusion of the Canada Vista Project under the terms of the Agreement and the Collateral documents relating thereto, including, but not limited to a Modification of Deed of Trust, Security Agreement and UCC financing statements.
- Except as expressly amended hereby, the Agreement shall remain in full force and effect.
- 7. This Amendment shall be governed by and interpreted in accordance with

the laws of the State of Arizona.

IN WITNESS WHEREOF, the parties hereto have executed this instrument as of the date first herein above set forth.

NORWEST BANK ARIZONA, NATIONAL ASSOCIATION

By: /s/ Kevin Kosan

Kevin Kosan, Vice President

MONTEREY MANAGEMENT, INC.

MONTEREY HOMES CORPORATION, INC.

By: /s/ David A. Walls

By: /s/ David A. Walls

David A. Walls, Vice President

David A. Walls, Vice President

/s/ William W. Cleverly

/s/ Steven J. Hilton

William W. Cleverly, Guarantor

Steven J. Hilton, Guarantor

/s/ Benee Hilton

Benee Hilton, Guarantor

#### THIRD AMENDMENT TO AMENDED AND RESTATED LOAN AGREEMENT

THIRD AMENDMENT TO AMENDED AND RESTATED LOAN AGREEMENT (the "Amendment") is entered into as of the 19th day of February, 1996, by and between MONTEREY MANAGEMENT, INC. and MONTEREY HOMES CORPORATION, INC., jointly and severally (referred to herein as "Co-Borrower," "Borrower" or "Borrowers," as appropriate in the context), and NORWEST BANK ARIZONA, NATIONAL ASSOCIATION, a national banking association ("Bank").

#### RECITALS:

- Bank and Co-Borrowers entered into an Amended and Restated Loan Α. Agreement (the "Agreement") dated August 8, 1995, pursuant to which the Bank consolidated then existing credit lines made available by Bank to Co-Borrowers and increased the amount thereof to TWELVE MILLION FIVE HUNDRED THOUSAND AND NO/100 DOLLARS (\$12,500,000.00) (the "Master Credit Line") further Bank and Co-Borrowers entered into an Amendment to Amended and Restated Loan Agreement (the "First Amendment"), dated October 10, 1995, pursuant to which the Bank agreed to extend credit, under the Master Credit Line, to the Co-Borrower for purposes of financing residential units at the Grayhawk subdivision, further Bank and Co-Borrowers entered into an Amendment to Amended and Restated Loan Agreement (the "Second Amendment"), dated November 13, 1995, pursuant to which the Bank agreed to extend credit, under the Master Credit Line, to the Co-Borrower for purposes of financing residential units at the Canada Vista subdivision,
- B. The purpose of the Master Credit Line was to fund certain projects described in the Agreement.
- C. Co-Borrowers now desire to amend the pricing structure of borrowings under the Master Credit Line.
- D. The Bank is willing to permit pricing structure changes under the terms and conditions stated in this Amendment.

NOW, THEREFORE, in consideration of the promises and agreements contained herein and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Bank and the Co-Borrowers agree as follows:

- The paragraph 2. of the Agreement is amended by deleting paragraph 2. in its entirety and replacing it with the following:
  - 2. Interest Rate: Repayment, Prepayment. Interest on the loan shall be calculated at an annual rate equal to three quarters of one percent (3/4%) in excess of the Base Rate on the basis of actual days elapsed in a year of 360 days. "Base Rate" means the rate of interest established by the Bank from time to time as its "base" or "prime" rate of interest. The rate is subject to change as often as daily with each change in the Base Rate. Interest shall be payable monthly with any unpaid principal and interest immediately due and payable at the maturity of each unit's construction term. Borrower may prepay the Loan at any time in whole or in part without premium or penalty upon written or telephonic notice to the Bank, which notice must be received by Bank before 12:00 p.m. local time in Arizona on any business day.
- Except as expressly amended hereby, the Agreement shall remain in full force and effect.

This Amendment shall be governed by and interpreted in accordance with the laws of the State of Arizona. IN WITNESS WHEREOF, the parties hereto have executed this instrument as of the  $\overline{\ }$ date first herein above set forth. NORWEST BANK ARIZONA, NATIONAL ASSOCIATION By: /s/ Kevin Kosan Kevin Kosan, Vice President MONTEREY MANAGEMENT, INC. MONTEREY HOMES CORPORATION, INC. By: /s/ Steven J. Hilton By: /s Steven J. Hilton _____ Steven J. Hilton, Secretary Steven J. Hilton, Secretary /s/ William W. Cleverly /s/ Steven J. Hilton William W. Cleverly, Guarantor Steven J. Hilton, Guarantor

/s/ Benee Hilton
-----Benee Hilton, Guarantor

# EXHIBIT 23(b)

# Consent of Independent Auditors

The Board of Directors
Homeplex Mortgage Investments Corporation

We consent to the reference to our firm under the caption "Experts" in this Registration Statement (Form S-4) and the related Proxy Statement/Prospectus of Homeplex Mortgage Investments Corporation.

Ernst & Young, LLP

Phoenix, Arizona November 6, 1996

#### EXHIBIT 23(c)

# CONSENT OF INDEPENDENT ACCOUNTANTS

The Board of Directors
Monterey Homes Corporation
Monterey Management, Inc.
Monterey Homes - Tucson Corporation and
Monterey Management - Tucson, Inc.

We consent to the use of our report on the combined financial statements of Monterey Homes Corporation, Monterey Management, Inc., Monterey Homes - Tucson Corporation and Monterey Management Tucson, Inc. as of December 31, 1994 and 1995 and for each of the years in the three-year period ended December 31, 1995, included in the Homeplex Mortgage Investments Corporation Registration Statement (Form S-4) and the related proxy statement/prospectus and to the reference to our firm under the heading "Experts" in the Homeplex Mortgage Investments Corporation Registration Statement (Form S-4) and the related proxy statement/prospectus.

KPMG PEAT MARWICK, LLP

Phoenix, Arizona November 8, 1996

#### EXHIBIT 23(d)

# CONSENT OF RAUSCHER PIERCE REFSNES, INC.

We hereby consent to (i) the inclusion of our opinion letter, dated November 6, 1996, to the Board of Directors of Homeplex Mortgage Investments Corporation (the "Company") as Appendix E to the Proxy Statement/Prospectus of the Company and (ii) all references to Rauscher Pierce Refsnes, Inc. ("PRR") in the sections captioned "Background of the Merger", "Board of Directors' Recommendation for the Merger" and "Opinion of Financial Advisors of Homeplex" which forms a part of this Registration Statement on Form S-4. In giving such consent, we do not admit that we come within the category of persons whose consent is required under, and we do not admit and we disclaim that we are "experts" for purposes of the Securities Act of 1933, as amended, and the rules and regulations promulgated thereunder.

RAUSCHER PIERCE REFSNES, INC.

By: /s/ Richard L. Davis
----Managing Director

Dallas, Texas November 6, 1996

#### FRONT OF PROXY CARD

# HOMEPLEX MORTGAGE INVESTMENTS CORPORATION BOARD OF DIRECTORS PROXY FOR THE ANNUAL MEETING

OF STOCKHOLDERS AT 8:00 A.M. WEDNESDAY, DECEMBER 18, 1996 THE WIGWAM RESORT HOTEL LITCHFIELD PARK, ARIZONA 85340

The undersigned stockholder of Homeplex Mortgage Investments Corporation (the "Company") hereby appoints Alan D. Hamberlin and Jay R. Hoffman or either of them, as proxies, each with full powers of substitution, to vote the shares of the undersigned at the above-stated Annual Meeting and at any adjournment(s) thereof on the following proposals:

(1)	The Merger and related transactions, including the issuance of up to approximately 4,700,000 shares of Homeplex's common stock
	[ ] FOR [ ] AGAINST [ ] ABSTAIN
(2)	The Charter Amendment to amend the Articles of Incorporation of Homeplex
	[ ] FOR [ ] AGAINST [ ] ABSTAIN
(3)	Election of William W. Cleverly, Steven J. Hilton and Alan D. Hamberlin as Class I Post Merger Directors and Robert G. Sarver and C. Timothy White as Class II Post Merger Directors
	FOR all nominees (except as WITHHOLD AUTHORITY provided to the contrary below) [ ] to vote for all nominees [ ]
	(INSTRUCTION: TO WITHHOLD AUTHORITY TO VOTE FOR ANY INDIVIDUAL NOMINEE, WRITE THAT NOMINEE'S NAME HERE):
(4)	Election of Alan D. Hamberlin, Jay R. Hoffman, Larry E. Cox, Mark A. McKinley and Gregory K. Norris as Pre Merger Directors
	FOR all nominees (except as WITHHOLD AUTHORITY provided to the contrary below) [] to vote for all nominees []
	(INSTRUCTION: TO WITHHOLD AUTHORITY TO VOTE FOR ANY INDIVIDUAL NOMINEE, WRITE THAT NOMINEE'S NAME HERE):
(5)	Issuance of Hamberlin Stock Options to Alan D. Hamberlin in lieu of Hamberlin PSRs
	[ ] FOR [ ] AGAINST [ ] ABSTAIN
(6)	The Stock Option Extension to amend the Stock Option Plan and related stock option agreements
	[ ] FOR [ ] AGAINST [ ] ABSTAIN
(7)	In their discretion, the proxies are authorized to vote upon such other business or matters as may properly come before the meeting or any adjournments thereof.
	(CONTINUED AND TO BE SIGNED ON THE REVERSE SIDE)

BACK OF PROXY CARD

THIS PROXY IS SOLICITED ON BEHALF OF THE BOARD OF DIRECTORS AND WILL BE VOTED IN ACCORDANCE WITH THE SPECIFICATIONS MADE ON THE REVERSE SIDE. IF A CHOICE IS NOT INDICATED WITH RESPECT TO ITEMS (1) AND (2) THIS PROXY WILL BE VOTED "AGAINST" SUCH ITEM. IF A CHOICE IS NOT INDICATED WITH RESPECT TO ITEMS (3), (4), (5) OR (6) THIS PROXY WILL BE VOTED NEITHER "FOR" NOR "AGAINST" SUCH ITEM. THE PROXIES WILL USE THEIR DISCRETION WITH RESPECT TO ANY MATTER REFERRED TO IN ITEM (7). THIS PROXY IS REVOCABLE AT ANY TIME BEFORE IT IS EXERCISED AS SET FORTH IN THE PROXY STATEMENT/PROSPECTUS.

Receipt herewith of the Notice of Annual Meeting and Proxy Statement, dated November 12, 1996, is hereby acknowledged.

PLEASE SIGN, DATE AND MAIL TODAY.

Signature(s)		(Date)	
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NOTE: Please sign as name appears hereon. Joint owners should each sign. When signing as attorney, executor, administrator, trustee or guardian, please give full title as such.