
SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2000

OR

[] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

COMMISSION FILE NUMBER 1-9977

MERITAGE CORPORATION (Exact Name of Registrant as Specified in Its Charter)

MARYLAND
(State or Other Jurisdiction
Incorporation or Organization)

86-0611231 (I.R.S. Employer of Identification No.)

6613 NORTH SCOTTSDALE ROAD, SUITE 200 SCOTTSDALE, ARIZONA (Address of Principal Executive Offices)

85250 (Zip Code)

(480) 998-8700 (Registrant's Telephone Number, Including Area Code)

INDICATE BY CHECK MARK WHETHER THE REGISTRANT (1) HAS FILED ALL REPORTS REQUIRED TO BE FILED BY SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 DURING THE PRECEDING 12 MONTHS (OR FOR SUCH SHORTER PERIOD THAT THE REGISTRANT WAS REQUIRED TO FILE SUCH REPORTS), AND (2) HAS BEEN SUBJECT TO SUCH FILING REQUIREMENTS FOR THE PAST 90 DAYS: YES [X] NO [].

AS OF MAY 1, 2000, 5,563,796 SHARES OF MERITAGE CORPORATION COMMON STOCK WERE OUTSTANDING.

MERITAGE CORPORATION FORM 10-Q FOR THE QUARTER ENDED MARCH 31, 2000 TABLE OF CONTENTS

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ITEM 1. FINANCIAL STATEMENTS

MERITAGE CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

| | (Unaudited) March 31, 2000 | December 31, 1999 |
|---|--|--|
| ASSETS | | |
| Cash and cash equivalents Real estate under development Deposits on real estate under | \$ 5,384,805 183,941,966 | \$ 13,422,016 171,012,405 |
| option or contract Other receivables | 18,412,244 3,462,987 | 15,699,609 1,643,187 |
| Deferred tax asset Goodwill | 717,436 | 698,634 18,741,625 |
| Property and equipment, net Other assets | 4,088,618 1,541,579 | 4,040,134 1,301,286 |
| Total Assets | \$ 236,024,482 | \$ 226,558,896 ======= |
| LIABILITIES | | |
| Accounts payable and accrued liabilities Home sale deposits Notes payable | \$ 31,189,845 10,101,617 100,077,727 | \$ 41,950,761 8,261,000 85,936,601 |
| Total Liabilities | 141,369,189 | 136,148,362 |
| STOCKHOLDERS' EQUITY Common stock, par value \$.01 per share; 50,000,000 shares authorized; issued and outstanding - 5,563,796 shares at March 31, 2000, and 5,474,906 shares | | |
| at December 31, 1999 Additional paid-in capital Accumulated deficit | | 54,749 100,406,745 (8,148,535) |
| Less cost of shares held in treasury (237,667 shares) | (2,486,908) | (1,902,425) |
| | | |
| Total Stockholders' Equity | 94,655,293 | 90,410,534 |
| Total Liabilities and Stockholders' Equity | \$ 236,024,482 | \$ 226,558,896 ====== |

See accompanying notes to consolidated financial statements

3 MERITAGE CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF EARNINGS (UNAUDITED)

| | Three Months Ended March 31, | | |
|--|------------------------------|--|--|
| | 2000 | 1999 | |
| Home sales revenue Land sales revenue | \$ 91,652,660 757,511 | | |
| | 92,410,171 | | |
| Cost of home sales Cost of land sales | (74,956,349) (681,205) | (41,322,288) (34,500) | |
| | (75,637,554) | (41,356,788) | |
| Home sales gross profit Land sales gross profit | 16,696,311 76,306 | 9,983,909 45,400 | |
| | 16,772,617 | | |
| Commissions and other sales costs General and administrative expense Interest expense Other income, net | (4,001,961) (1,522) | (3,415,817) (3,146,047) (835) 318,432 | |
| Earnings before income taxes Income taxes | 7,522,845 (2,751,962) | 3,785,042 (1,460,000) | |

| \$ 4 | 1,770,883 | \$ 2, | 325,042 |
|------|------------|--------|-----------|
| ==== | ====== | ===== | ===== |
| \$ | .90 | \$ | .43 |
| \$ | .82 | \$ | .38 |
| | \$ ==== | \$.90 | \$.90 \$ |

See accompanying notes to consolidated financial statements

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MERITAGE CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(UNAUDITED)

| | Three Months E | • |
|---|---|---|
| | 2000 | 1999 |
| CASH FLOWS FROM OPERATING ACTIVITIES: Net earnings Adjustments to reconcile net earnings to net cash provided by operating activities: | \$ 4,770,883 | |
| Depreciation and amortization (Increase) decrease in deferred tax asset Stock option compensation expense Increase in real estate under development | (18,802) | 458,978 1,214,000 148,329 (23,685,192) |
| Increase in deposits on real estate under option or contract (Increase) decrease in other receivables | (2,712,635) | (2,225,055) |
| and other assets Decrease in accounts payable and accrued | (2,060,093) | · |
| liabilities Increase in home sale deposits | (5,602,910) 1,840,617 | (5,695,430) 2,822,855 |
| Net cash used in operating activities | (15,960,077) | |
| CASH FLOWS FROM INVESTING ACTIVITIES: Cash paid for merger/acquisition Purchases of property and equipment | | (6,966,890) |
| Net cash used in investing activities | | (7,716,747) |
| CASH FLOWS FROM FINANCING ACTIVITIES: Borrowings Repayment of borrowings Purchase of treasury shares Stock options exercised | 97,251,332 (83,110,206) (584,483) | 66,203,003 |
| Net cash provided by financing activities | 13,556,643 | 26,749,591 |
| Net decrease in cash and cash equivalents Cash and cash equivalents at beginning of period | (8,037,211) 13,422,016 | (5,005,129) 12,386,806 |
| Cash and cash equivalents at end of period | \$ 5,384,805 | \$ 7,381,677 ======= |

See accompanying notes to consolidated financial statements

MERITAGE CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

NOTE 1 - ORGANIZATION AND BASIS OF PRESENTATION

We develop, construct and sell new high-quality, single-family homes in the semi-custom luxury, move-up and entry-level markets. We operate in the Dallas/Fort Worth, Austin and Houston, Texas markets as Legacy Homes, in the Phoenix and Tucson, Arizona metropolitan markets under the Monterey Homes and Meritage Homes of Arizona brand names, and in the San Francisco Bay and Sacramento, California markets as Meritage Homes of Northern California.

BASIS OF PRESENTATION. Our consolidated financial statements include the accounts of Meritage Corporation and our subsidiaries. Intercompany balances and transactions have been eliminated in consolidation and certain prior period amounts have been reclassified to be consistent with current financial statement presentation. In the opinion of management, the unaudited consolidated financial statements reflect all adjustments, consisting only of normal recurring adjustments, necessary to fairly present our financial position and results of operations for the periods presented. The results of operations for any interim

period are not $\mbox{necessarily}$ indicative of results to be $\mbox{expected}$ for a full fiscal year.

NOTE 2 - REAL ESTATE UNDER DEVELOPMENT AND CAPITALIZED INTEREST

The components of real estate under development follow (in thousands):

| | March 31, 2000 | December 31, 1999 | |
|---|-------------------|----------------------|--|
| Homes under contract, in production Finished homesites and homesites under | \$ 82,131 | \$ 71 , 987 | |
| development | 68 , 725 | 63,610 | |
| Model homes and homes held for resale | 29,468 | 31,797 | |
| Land held for development | 3,618 | 3,618 | |
| | | | |
| | \$ 183,942 | \$ 171,012 | |
| | | | |

We capitalize certain interest costs incurred during development and construction. Capitalized interest is allocated to real estate under development and charged to cost of sales when the property is delivered. Summaries of interest capitalized and interest expensed follow (in thousands):

| | March 31, | |
|--|------------------------------|----------------------------|
| | 2000 | 1999 |
| Beginning unamortized capitalized interest Interest capitalized Amortized in cost of home and land sales | \$ 3,971 1,868 (1,565) | \$ 1,982 1,089 (811) |
| Ending unamortized capitalized interest | \$ 4,274 ====== | \$ 2,260 ===== |
| Interest incurred Interest capitalized | \$ 1,870 (1,868) | \$ 1,090 (1,089) |
| Interest expense | \$ 2 ====== | \$ 1 ====== |

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MERITAGE CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)
(UNAUDITED)

March 31, December 31,

NOTE 3 - NOTES PAYABLE

Notes payable consist of the following (in thousands):

| | 2000 | 1999 |
|--|-----------|-----------|
| \$70 million bank revolving construction line of credit, interest payable monthly approximating prime (9.0% at March 31, 2000) or LIBOR (30 day LIBOR 6.1% at March 31, 2000), plus 1.75% payable December 31, 2001, secured by first deeds of trust on real estate | \$ 55,141 | \$ 37,411 |
| \$65 million bank revolving construction line of credit, interest payable monthly approximating prime or LIBOR plus 2.0%, payable at the earlier of close of escrow, maturity date of individual homes within the line or July 31, 2000, secured by first deeds of trust on real estate | 28,285 | 26,104 |
| \$15 million unsecured bank revolving line of credit, interest payable monthly at prime, matured January 17, 2000 | | 6,000 |
| Acquisition and development credit facilities totaling \$4.5 million, interest payable monthly, ranging from prime to prime plus .25%; payable at the earlier of funding of construction financing or the maturity date of the individual projects, secured by first deeds of trust on real estate | 1,628 | 1,396 |
| Senior unsecured notes, maturing September 15, 2005, annual interest of 9.10% payable quarterly, principal payable in three equal installments on September 15, 2003, 2004 and 2005 | 15,000 | 15,000 |

Other 23 26
-----Total \$ 100,077 \$ 85,937

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MERITAGE CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED) (UNAUDITED)

NOTE 4 - EARNINGS PER SHARE

A summary of the reconciliation from basic earnings per share to diluted earnings per share for the three months ended March 31, 2000 and 1999 follows (in thousands, except per share amounts):

| | 2000 | 1999 |
|---|-----------------|------------------|
| Net earnings Basic EPS - Weighted average shares outstanding | • | \$2,325 5,425 |
| Basic earnings per share | \$.90 ===== | \$.43 ===== |
| Basic EPS - Weighted average shares outstanding | 5,287 | 5,425 |
| Effect of dilutive securities: Contingent shares and warrants Stock options | 73 458 | 71 563 |
| Dilutive EPS - Weighted average shares outstanding | 5,818 | 6 , 059 |
| Diluted earnings per share | \$.82 ===== | \$.38 ===== |
| Antidilutive stock options not included in diluted EPS | 280 | 282 |

NOTE 5 - INCOME TAXES

Components of income tax expense at March 31 are (in thousands):

| | 2000 | 1999 |
|-----------------|-------------------|----------|
| | | |
| Current taxes: | | |
| Federal | \$ 2,419 | \$ 83 |
| State | 352 | 163 |
| | | |
| | 2,771 | 246 |
| | | |
| Deferred taxes: | | |
| Federal | (17) | 1,213 |
| State | (2) | 1 |
| | | |
| | (19) | 1,214 |
| | | |
| Total | \$ 2 , 752 | \$ 1,460 |
| | ====== | ====== |

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MERITAGE CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED) (UNAUDITED)

NOTE 6 - SEGMENT INFORMATION

We classify our operations into three primary geographic segments: Texas, Arizona and California. These segments generate revenues through the sale of homes to external customers. We are not dependent on any one major customer.

Operational information relating to the different business segments follows. Certain information has not been included by segment due to the immateriality of the amount to the segment or in total. We evaluate segment performance based on several factors, of which the primary financial measure is earnings before interest and taxes (EBIT). The accounting policies of the business segments are the same as those described in Notes 1 and 2. There are no significant transactions between segments.

| | 2000 | 1999 |
|---------------------------------------|--------------------|--------------------|
| | (in tho | usands) |
| HOME SALES REVENUE: | ć 40 420 | 4 20 224 |
| Texas Arizona | \$ 49,430 | \$ 30,334 |
| California | 21,942 20,281 | 19,628 1,344 |
| Callioffila | 20,201 | 1,344 |
| Total | \$ 91,653 | \$ 51,306 |
| Total | ====== | ====== |
| EBIT: | | |
| Texas | \$ 7,010 | \$ 3 , 735 |
| Arizona | 995 | 1,890 |
| California | 2,311 | (422) |
| Corporate and other | (1,227) | (606) |
| Total | \$ 9,089 ====== | \$ 4,597 ====== |
| AMORTIZATION OF CAPITALIZED INTEREST: | | |
| Texas | \$ 635 | \$ 300 |
| Arizona | 578 | 503 |
| California | 352 | 8 |
| | | |
| Total | \$ 1,565 ====== | \$ 811 ====== |
| | | |
| | At Mai | rch 31, |
| ASSETS: | 2000 | 1999 |
| Texas | \$ 99 , 725 | \$ 97,832 |
| Arizona | 85,040 | 77,195 |
| California | 48,737 | 43,773 |
| Corporate | 2,522 | 7,759 |
| Total | \$236,024 | \$226 , 559 |

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This Quarterly Report on Form 10-Q contains forward-looking statements. The words "believe," "expect," "anticipate," and "project" and similar expressions identify forward-looking statements, which speak only as of the date the statement was made. Such forward-looking statements are within the meaning of that term in Section 27A of the Securities Act of 1993, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such statements may include, but are not limited to, projections of revenues, income or loss, capital expenditures, plans for future operations, financing needs or plans, the impact of inflation, the impact of changes in interest rates, plans relating to our products or services, potential real property acquisitions, and new or planned development projects, as well as assumptions relating to the foregoing.

Statements in Exhibit 99 to this Quarterly Report on Form 10-Q and in our Annual Report on Form 10-K for the year ended December 31, 1999, including the Notes to the Consolidated Financial Statements and "Management's Discussion and Analysis of Financial Condition and Results of Operations," describe factors, among others, that could contribute to or cause such differences. Additional factors that could cause actual results to differ materially from those expressed in such forward-looking statements are set forth in "Business" and "Market for the Registrant's Common Stock and Related Stockholder Matters" in the our December 31, 1999 Annual Report on Form 10-K.

RESULTS OF OPERATIONS

The following discussion and analysis provides information regarding our results of operations for the quarters ended March 31, 2000 and March 31, 1999. All material balances and transactions between us and our subsidiaries have been eliminated. In management's opinion, the data reflects all adjustments, consisting of only normal recurring adjustments, necessary to fairly present our financial position and results of operations for the periods presented.

HOME SALES REVENUE

Home sales revenue is the product of the number of homes closed during the period and the average sales price per home. Comparative first quarter 2000 and 1999 home sales revenue follow (dollars in thousands):

| | | | Increase | Increase |
|---------------------|--------------------|-----------|--------------------|------------|
| | 2000 | 1999 | (Decrease) | (Decrease) |
| | | | | |
| Total | | | | |
| Dollars | \$ 91,653 | \$ 51,306 | \$ 40,347 | 79% |
| Homes closed | 440 | 257 | 183 | 71% |
| Average sales price | \$ 208.3 | \$ 199.6 | \$ 8.7 | 4% |
| | | | | |
| Texas | | | | |
| Dollars | \$ 49 , 430 | \$ 30,334 | \$ 19 , 096 | 63% |
| Homes closed | 302 | 200 | 102 | 51% |
| Average sales price | \$ 163.7 | \$ 151.7 | \$ 12.0 | 88 |
| Arizona | | | | |
| Dollars | \$ 21,942 | \$ 19,628 | \$ 2,314 | 12% |
| Homes closed | 79 | 53 | 26 | 49% |
| Average sales price | \$ 277.7 | \$ 370.3 | \$ (92.6) | (25%) |
| California | | | | |
| Dollars | \$ 20,281 | \$ 1,344 | \$ 18,937 | 1,409% |
| Homes closed | 59 | 4 | 55 | 1,375% |
| Average sales price | \$ 343.7 | \$ 336.0 | \$ 7.7 | 2% |

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The increase in total home sales revenue and number of homes closed in 2000 compared to 1999 results mainly from our strong market performances in Texas and California. Also in 2000, we closed a higher percentage of homes in beginning backlog than usual for our first quarters.

HOME SALES GROSS PROFIT

Gross profit is home sales revenue, net of housing cost of sales, which include developed homesite costs, home construction costs, amortization of common community costs (such as the cost of model complexes and architectural, legal and zoning costs), interest, sales tax, warranty, construction overhead and closing costs. Comparative 2000 and 1999 housing gross profit follows (dollars in thousands):

| | Quarter March | | Dollar/percentage Increase | Percentage Increase |
|-------------------------------|-------------------|---------|----------------------------|------------------------|
| | 2000 | 1999 | (Decrease) | (Decrease) |
| Dollars | \$16 , 696 | \$9,984 | \$6,712 | 67% |
| Percent of home sales revenue | 18.2% | 19.5% | (1.3%) | (7%) |

The dollar increase in gross profit for the three months ended March 31, 2000 over the prior year period is attributable to the increase in number of homes closed. The gross profit margin decreased somewhat due to the increased deliveries of our new lower-priced, lower margin Arizona products.

COMMISSIONS AND OTHER SALES COSTS

Commissions and other sales costs, such as advertising and sales office expenses, were approximately \$5.8 million, or 6.3% of home sales revenue in the first quarter of 2000 compared to \$3.4 million, or 6.6% of home sales revenue in the first quarter of 1999. The slight decrease in these expenses as a percentage of home sales revenue was caused by holding down increases in advertising and other marketing costs.

GENERAL AND ADMINISTRATIVE EXPENSES

General and administrative expenses were approximately \$4.0 million, or 4.3% of total revenue, in the first three months of 2000, as compared to approximately \$3.1 million, or 6.1% of revenue, in 1999, a decrease as a percent of total revenue of 1.8%. The decrease in these amounts as a percentage of revenue was caused by holding down increases in these costs, while expanding home sales revenue. 1999 amounts include charges of approximately \$600,000 (1.2% of revenue) related to the employment agreement buyout of a former Managing Director.

OTHER INCOME

The increase in other income primarily is due to management fees paid to the California division by unconsolidated parties and an increase in revenue from the mortgage operations in Texas.

INCOME TAXES

The increase in income tax expense to approximately \$2,752,000 for the quarter ended March 31, 2000 from \$1,460,000 in the prior year was caused by higher taxable income offset by a slightly lower effective tax rate

Sales contracts for any period represent the number of homes ordered by customers (net of cancellations) multiplied by the average sales price per home ordered. Comparative 2000 and 1999 sales contracts follow (dollars in thousands):

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| | Quarter Ended March 31, | | | _ |
|---------------------|----------------------------|-----------|------------------------|-------|
| | 2000 | 1999 | Increase (Decrease) | |
| Total | | | | |
| Dollars | \$148,900 | \$103,738 | \$ 45,162 | 44% |
| Homes ordered | 629 | 555 | 74 | 13% |
| Average sales price | \$ 236.7 | \$ 186.9 | \$ 49.8 | 27% |
| Texas | | | | |
| Dollars | \$ 60 , 920 | \$ 64,356 | \$ (3,436) | (5)% |
| Homes ordered | 355 | 431 | (76) | (18)% |
| Average sales price | \$ 171.6 | \$ 149.3 | \$ 22.3 | 15% |
| Arizona | | | | |
| Dollars | \$ 43,937 | \$ 30,992 | \$ 12,945 | 42% |
| Homes ordered | 137 | 99 | 38 | 38% |
| Average sales price | \$ 320.7 | \$ 313.1 | \$ 7.7 | 2% |
| California | | | | |
| Dollars | \$ 44,043 | \$ 8,390 | \$ 35,653 | 425% |
| Homes ordered | 137 | 25 | 112 | 448% |
| Average sales price | \$ 321.5 | \$ 335.6 | \$ (14.1) | (4)% |

We do not include sales contingent upon the sale of a customer's existing home as a sales contract until the contingency is removed. Historically, we have experienced a cancellation rate of approximately 20% of gross sales. Total sales contracts increased in 2000 compared to 1999 due mainly to the expansion into California and continued economic strength in our operating markets.

NET SALES BACKLOG

Backlog represents net sales contracts that have not closed. Comparative 2000 and 1999 net sales backlog follows (dollars in thousands):

| | At March 31, | | | - | |
|---------------------|--------------------|--------------------|------------------------|------------------------|--|
| | 2000 | 1999 | Increase (Decrease) | Increase (Decrease) | |
| Total | | | | | |
| Dollars | \$256 , 692 | \$197 , 725 | \$ 58,967 | 30% | |
| Homes in backlog | 1,074 | 987 | 87 | 9% | |
| Average sales price | \$ 239.0 | \$ 200.3 | \$ 38.7 | 19% | |
| Texas | | | | | |
| Dollars | \$105,473 | \$111,199 | \$ (5,726) | (5)% | |
| Homes in backlog | 619 | 734 | (115) | (16)% | |
| Average sales price | \$ 170.4 | \$ 151.5 | \$ 18.9 | 12% | |
| Arizona | | | | | |
| Dollars | \$ 94,873 | \$ 77,743 | \$ 17,130 | 22% | |
| Homes in backlog | 274 | 227 | 47 | 21% | |
| Average sales price | \$ 346.3 | \$ 342.5 | \$ 3.8 | 1% | |
| California | | | | | |
| Dollars | \$ 56,346 | \$ 8,783 | \$ 47,563 | 542% | |
| Homes in backlog | 181 | 26 | 155 | 596% | |
| Average sales price | \$ 311.3 | \$ 337.8 | \$ (26.5) | (8)% | |

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Total dollar backlog at March 31, 2000 increased 30% over the 1999 amount due to a corresponding increase in homes in backlog. The number of homes in backlog at March 31, 2000 increased 9% over the same period in the prior year due to the increase in net orders caused by expansion into California and strong housing markets in which Meritage operates.

LIQUIDITY AND CAPITAL RESOURCES

Our principal uses of working capital are land purchases, homesite development and home construction. We use a combination of borrowings and funds generated by operations to meet our working capital requirements.

At March 31, 2000, we had short-term secured revolving construction loan and acquisition and development facilities totaling \$139.5 million, of which approximately \$85 million was outstanding. An additional \$27.2 million of unborrowed funds supported by approved collateral were available under our

credit facilities at that date. We also have \$15 million outstanding in unsecured, senior subordinated notes due September 15, 2005, which were issued in October 1998.

In May 1999, we announced a stock repurchase program in which our Board of Directors approved the buyback of up to \$6 million of outstanding Meritage stock. This amount was increased to \$10 million at the first quarter, 2000 board meeting. As of March 31, 2000, 237,667 shares had been repurchased for an aggregate price of approximately \$2.5 million.

Management believes that the current borrowing capacity, cash on hand at March 31, 2000 and anticipated cash flows from operations are sufficient to meet liquidity needs for the foreseeable future. There is no assurance, however, that future amounts available from our sources of liquidity will be sufficient to meet future capital needs. The amount and types of indebtedness that we incur may be limited by the terms of the indenture governing our senior subordinated notes and our credit agreements.

ITEM 3. OUANTITATIVE AND OUALITATIVE DISCLOSURES ABOUT MARKET RISK

We do not trade in derivative financial instruments and at March 31, 2000, had no significant derivative financial instruments. We do have other financial instruments in the form of notes payable and senior debt, which are at fixed interest rates. Our lines of credit and credit facilities are at variable interest rates and are subject to market risk in the form of interest rate fluctuations.

13 PART II OTHER INFORMATION

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) EXHIBITS

| Exhibit Number | Description | Page or Method of Filing |
|-------------------|---|-----------------------------|
| 10.1 | Modification to Guaranty Federal Bank Loan, Dated as of March 29, 2000 | Filed herewith |
| 10.2 | \$3.3 Million Construction Loan Agreement, by and among the Company and Compass Bank, Dated as of February 10, 2000 | Filed herewith |
| 10.3 | Change of Control Agreement between the Company and Steven J. Hilton | Filed herewith |
| 10.4 | Change of Control Agreement between the Company and John R. Landon | Filed herewith |
| 10.5 | Change of Control Agreement between the Company and Larry $W.\ Seay$ | Filed herewith |
| 10.6 | Change of Control Agreement between the Company and Richard T. Morgan | Filed herewith |
| 27 | Financial Data Schedule | Filed herewith |
| 99 | Private Securities Reform Act of 1995 Safe Harbor Compliance Statement for Forward-Looking Statements | Filed herewith |

(b) REPORTS ON FORM 8-K

We filed no reports on Form 8-K during the quarter ended March 31, 2000.

14 SIGNATURES

Pursuant to the requirements of Section 13 or $15\,(d)$ of the Securities Exchange Act of 1934, the registrant has duly cause this report on Form 10-Q to be signed on its behalf by the undersigned, thereunto duly authorized, this 14th day of May, 2000.

MERITAGE CORPORATION, a Maryland Corporation

By /s/ LARRY W.SEAY

Larry W. Seay Chief Financial Officer and Vice President-finance (Principal Financial Officer and Duly Authorized Officer)

<ARTICLE> 5

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| <eps-diluted></eps-diluted> | | .82 |
| | | |

</TABLE>

PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995 SAFE HARBOR COMPLIANCE STATEMENT FOR FORWARD-LOOKING STATEMENTS

In passing the Private Securities Litigation Reform Act of 1995 (the "PSLRA"), Congress encouraged public companies to make "forward-looking statements" by creating a safe-harbor to protect companies from securities law liability in connection with forward-looking statements. Forward-looking statements can be identified by the use of words such as "estimate," "expect," "believe," "project," "forecast," "anticipate," "plan," and similar expressions. Meritage intends to qualify both its written and oral forward-looking statements for protection under the PSLRA.

To qualify oral forward-looking statements for protection under the PSLRA, a readily available written document must identify important factors that could cause actual results to differ materially from those in the forward-looking statements. Meritage provides the following information in connection with its continuing effort to qualify forward-looking statements for the safe harbor protection of the PSLRA.

Important factors currently known to management that could cause actual results to differ materially from those in forward-looking statements include, but are not limited to, the following: (i) changes in national and local economic and other conditions, such as employment levels, availability of mortgage financing, interest rates, consumer confidence, and housing demand; (ii) risks inherent in homebuilding activities, including delays in construction schedules, cost overruns, changes in government regulation, increases in real estate taxes and other local fees; (iii) changes in costs or availability of land, materials, and labor; (iv) fluctuations in real estate values; (v) the timing of home closings and land sales; (vi) Meritage's ability to continue to acquire additional land or options to acquire additional land on acceptable terms; (vii) a relative lack of geographic diversification of Meritage's operations, especially when real estate analysts are predicting that new home sales in certain markets may slow during 2000; (viii) Meritage's inability to obtain sufficient capital on terms acceptable to Meritage to fund its planned capital and other expenditures; (ix) changes in local, state and federal rules and regulations governing real estate development and homebuilding activities and environmental matters, including "no growth" or "slow growth" initiatives, building permit allocation ordinances and building moratoriums; (x) expansion by Meritage into new geographic or product markets in which Meritage has little or no operating experience, such as Northern California; (xi) the inability of Meritage to identify acquisition candidates that will result in successful combinations; (xii) the failure of Meritage to make acquisitions on terms acceptable to Meritage, or to successfully integrate acquired operations, such as Northern California, into Meritage; and (xiii) the loss of key employees of the Company, including Steven J. Hilton and John R. Landon.

Forward-looking statements express expectations of future events. All forward-looking statements are inherently uncertain as they are based on various expectations and assumptions concerning future events and they are subject to numerous known and unknown risks and uncertainties, which could cause actual events or results to differ materially from those projected. Due to these inherent uncertainties, the investment community is urged not to place undue reliance on forward-looking statements. In addition, Meritage undertakes no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of anticipated events or changes to projections over time.