# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 1994

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number 1-9977

HOMEPLEX MORTGAGE INVESTMENTS CORPORATION (Exact Name of Registrant as Specified in Its Charter)

Maryland (State or Other Jurisdiction) of Incorporation or Organization)

86-061123 (I.R.S.Employer Identification No.)

85014

(Zip Code)

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5333 North 7th Street,Suite 219 Phoenix, Arizona (Address of Principal Executive Offices)

> (602) 265-8541 (Registrant's Telephone Number, Including Area Code)

Not Applicable Former Name,Former Address and Former Fiscal Year, if Changed Since Last Report.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days: Yes X No  $\cdot$ 

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AS OF MAY 12, 1994; 9,716,517 SHARES OF HOMEPLEX MORTGAGE INVESTMENTS CORPORATION COMMON STOCK WERE OUTSTANDING.

PART I. FINANCIAL INFORMATION

ITEM 1 Financial Statements

# HOMEPLEX MORTGAGE INVESTMENTS CORPORATION CONSOLIDATED BALANCE SHEETS As Of March 31, 1994 and December 31, 1993 (Dollars In Thousands Except Per Share Data) (Unaudited)

	March 31, 1994	Dec. 31, 1993
ASSETS		
Cash and cash equivalents	\$ 13,187 11,719 7,600	\$ 16,247 14,025 8,761
certificates	3,351 2,901 705	3,710 320 819
Total Assets	\$ 39,463	\$ 43,882

LIABILITIES

Long-term debt	\$ 16,530 1,071 162 	194 292
Total Liabilities		21,505
Contingencies		
STOCKHOLDERS' EQUITY		
Common stock, par value \$.01 per share; 50,000,000 shares authorized; issued and outstanding - 9,875,655 shares Additional paid-in capital Cumulative net loss	(21,005 (41,045	84,046 ) (20,330) ) (41,045) ) (393)
Total Stockholders' Equity		22,377
Total Liabilities and Stockholders' Equity $\ldots$ .	\$ 39,463 ======	\$ 43,882
See notes to consolidated financial statements.		
HOMEPLEX MORTGAGE INVESTMENTS CORPO CONSOLIDATED STATEMENTS OF NET INCOME For The Three Months Ended March 31, 199 (Dollars In Thousands Except Per Shar (Unaudited)	(LOSS) 4 and 1993	
	1994	1993
INCOME (LOSS) FROM MORTGAGE ASSETS		
Income (loss) from residual interest certificates Income (loss) from interests relating to mortgage participation certificates	\$(116) 154 118	\$(4,944) (4,917)
Other income	16 172	156 (9,705)
INTEREST EXPENSE		641
Income (Loss) Before Other Expenses	(257)	(10,346)
OTHER EXPENSES		
General and administrative	369 49	12
	418	478
Net Income (Loss)	(675)	\$ (10,824) =======
SHARE DATA		
Net Income (Loss) Per Share	(.07)	\$ (1.11) ======
Weighted Average Number Of Shares Of Common Stock And Common Stock Equivalents Outstanding =	9,731,415 ======	9,733,075 

See notes to consolidated financial statements.

<TABLE>

# (Dollars In Thousands) (Unaudited)

<CAPTION>

	Number Of Shares	Par Value	Additional Paid-In Capital		Cumulative Dividends	Treasury Stock	Total
<s> Balance at December 31, 1993</s>	<c> 9,875,655</c>	<c> \$99</c>	<c> \$84,046</c>	<c> \$(20,330)</c>	<c> \$(41,045)</c>	<c> \$(393)</c>	<c> \$22<b>,</b>377</c>
Treasury stock acquired - 1,600 shares	-	-	-	-	-	(2)	(2)
Net loss	-	-	-	(675)	-	-	(675)
Balance at March 31, 1994	9,875,655	\$99 ===	\$84,046	\$(21,005)	\$(41,045)	\$(395) =====	\$21 <b>,</b> 700

							For The Three Mont Increas	) STATEMENTS (	OF CASH FL ch 31, 199 In Cash	OWS				
			1994	1993										
CASH FLOWS FROM OPERATING ACT	IVITIES													
Net loss Adjustments to reconcile net used in operating activitie Write-downs and non-cash	loss to net o s:	cash	\$ (675)	\$(10,824)										
interest certificates .			472	5,280										
Amortization of debt cost Amortization of hedging c			73 49	42 12										
Increase (decrease) in ac			(32)	209										
Decrease in accounts paya			(22)	(1 [ 1 ]										
liabilities			(22)	(151) (328)										
Write-downs on interests	relating to m	mortgage												
participation certifica	ites			4,917										
Net Cash Used In Operating Ac	ctivities		(143)	(843)										
CASH FLOWS FROM INVESTING ACT	IVITIES													
Mortgage loans receivable fur				-										
Amortization of residual inte (Increase) decrease in funds			1,834 1 161	3,973 (1,688)										
Amortization of interests rel			1,101	(1,000)										
participation certificates			359	1,440										
Principal payments received c receivable			49	-										
Net Cash Provided By Investir	ng Activities		773	3,725										
CASH FLOWS FROM FINANCING ACT	IVITIES													
Principal payments made on lo	ong-term debt		(3,396)	-										
Dividends paid														
Repurchases of common stock .	• • • • • •		(2)											
Net Cash Used In Financing Ac	ctivities		(3,690)											
Net Increase (Decrease) In Ca	sh		(3,060)	2,833										
Cash And Cash Equivalents At	Beginning Of	Period .	16,247											
Cash And Cash Equivalents At	End Of Period	d	\$ 13,187 ======											
See notes to consolidated financial statements.

# HOMEPLEX MORTGAGE INVESTMENTS CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS March 31, 1994 (Unaudited)

# NOTE 1 - ORGANIZATION AND BASIS OF PRESENTATION

Homeplex Mortgage Investments Corporation, a Maryland Corporation (the Company) seeks to generate income primarily through the origination or acquisition of mortgage loans and mortgage certificates and the acquisition of mortgage interests in or from entities which own and finance mortgage loans and mortgage certificates. As described in Notes 2, 3 and 4, the Company has purchased interests in mortgage certificates securing collateralized mortgage obligations (CMOs), interests relating to mortgage participation certificates (MPCs) (collectively Mortgage Interests) and funded certain mortgage receivables.

The accompanying interim financial statements do not include all of the information and disclosures generally required for annual financial statements. In the opinion of management, however, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. Operating results for the three months ended March 31, 1994 and 1993 are not necessarily indicative of the results that may be expected for the entire year. These financial statements and notes thereto.

### NOTE 2 - GENERAL AND SUMMARY OF ACCOUNTING POLICIES

#### Basis Of Presentation

The consolidated financial statements include the accounts of the Homeplex Mortgage Investments Corporation and its wholly owned subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation.

## Income Taxes

The Company has elected to be taxed as a real estate investment trust (REIT) under the Internal Revenue Code. As a REIT, the Company must distribute annually at least 95% of its taxable income to its stockholders. No provision has been made for income taxes in the accompanying financial statements as the Company believes it will not be subject to any significant income taxation.

The income reported in the accompanying financial statements is different than taxable income because some income and expense items are reported in different periods for income tax purposes. The principal differences relate to the amortization of Mortgage Interests and the treatment of stock option expense.

At December 31, 1993, the Company had available, for income tax purposes, a net operating loss carryforward of approximately \$49,300,000. Such loss may be carried forward, with certain restrictions, for up to 15 years to offset future taxable income, if any. Until the tax loss carryforward is fully utilized the Company will not be required to pay dividends to its stockholders except for income that is deemed to be excess inclusion income.

#### Mortgage Loans Receivable

Mortgage loans receivable consist of three separate loans secured by various First Deeds of Trust on real properties located in Arizona. Such loans bear interest at rates between 16% and 24% per annum, payable monthly, with all principal due within one year. Two of the loans, aggregating \$621,000, may be extended for one year under certain conditions.

Interests Relating To Mortgage Participation Certificates and Residual Interest Certificates

Interests relating to mortgage participation certificates and residual interest certificates are accounted for as described in Notes 3, 4 and 8.

#### Cash and Cash Equivalents

Cash and cash equivalents include demand deposits and certificates of

deposit with maturities of less than three months.

#### Amortization of Hedging

The cost of the Company's LIBOR ceiling rate agreement (see Note 6) is amortized using the straight-line method over the life of the agreement.

Net Income (Loss) Per Share

Primary net income (loss) per share is calculated using the weighted average shares of common stock outstanding and common stock equivalents. Common stock equivalents consist of dilutive stock options. Net income (loss) per share is the same for both primary and fully diluted calculations.

# Reclassifications

Certain balances in prior periods have been reclassified to conform to the current year's presentation.

## NOTE 3 - RESIDUAL INTEREST CERTIFICATES

The Company owns 100% of the residual interest certificates in five real estate mortgage investment conduits (REMICs). The assets of these five REMICs consist of mortgage certificates, accrued interest thereon and cash funds held by a Trustee. The liabilities consist of collateralized mortgage obligations (CMOs), accrued interest thereon and administrative expenses payable. The CMOs have been issued through Westam Mortgage Financial Corporation (Westam) or American Southwest Financial Corporation (ASW). The mortgage certificates securing the CMOs all have fixed interest rates. Certain of the classes of CMOs have fixed interest rates, and certain have interest rates that are determined monthly based on the London Interbank Offered Rates (LIBOR) for one month Eurodollar deposits, subject to specified maximum interest rates.

Each series of CMOs consists of several serially maturing classes collateralized by mortgage certificates. Generally, principal payments received on the mortgage certificates, including prepayments on such mortgage certificates, are applied to principal payments on the classes of CMOs in accordance with the respective indentures. Scheduled payments of principal and interest on the mortgage certificates securing each series of CMOs and reinvestment earnings thereon are intended to be sufficient to make timely payments of interest on such series and to retire each class of such series by its stated maturity. Certain series of CMOs are subject to redemption according to the specific terms of the respective indentures.

The following summarizes the Company's investment at March 31, 1994:

Company's Amortize Cost (See Note 8) CMO Series (In Thousands)								
Westam 1 .			<b></b> \$ 2	,922				
Westam 3 .				804				
Westam 5 .				484				
Westam 6 .				46				
ASW 65			7	,463				
			\$ 11	,719				
			====					

The following summarizes the combined assets and liabilities of the five REMICs at March 31, 1994 (in thousands):

Assets: Outstanding Principal Balance of		
Mortgage Certificates	\$373,604	
Funds Held By Trustee	20,466	
Accrued Interest Receivable	3,000	
	\$397 <b>,</b> 070	
Range of Stated Coupon Rate of Mortgage Certificates	9.0%-10.5%	
Liabilities:		
Outstanding Principal Balance of CMOs:		
Fixed Rate	\$312,333	
Floating Rate - LIBOR Based	76,999	
5		
Total CMO Principal Balance		\$389,332
Accrued Interest Payable		3,443
		.,

\$392,775

### Range of Stated Interest Rates on CMOs

0% to 9.9%

The Company's 100% residual interests entitle the Company to receive the excess of payments received from the pledged mortgage certificates together with reinvestment income thereon over amounts required to make debt service payments on the related CMOs and to pay related administrative expenses of the REMICs. The Company also has the right, under certain conditions, to cause an early redemption of the CMOs. Under the early redemption feature, the mortgage certificates are sold at the then current market price and the CMOs repaid at par value. The Company is entitled to any excess cash flow from such early redemptions. The conditions under which such early redemptions may be elected vary, but generally cannot be effected until the remaining outstanding CMO balance is less than 10% of the original balance.

Effective December 31, 1993, the Company adopted the prospective net level yield method with respect to these investments (see Note 8). The cumulative effect of the change was recorded as of December 31, 1993. Income for the three months ended March 31, 1994 has been determined using the prospective net level yield method. The consolidated financial statements have been reclassified on a basis consistent with the prospective net level yield method, with no effect on previously reported net income (loss).

Prior to December 31, 1993 (see Note 8), the Company accounted for its investment in these five REMICs using the equity method of accounting. Accordingly, the Company consolidated the financial statements of the REMICs in its financial statements and included the respective REMICs income or loss in its consolidated statement of net income (loss). In the event the undiscounted estimated future net cash flows from the residual interest were less than the Company's financial reporting basis, the residual interest was considered to be impaired and the Company established a reserve for the difference. The reserves were then amortized to income as the loss actually occurred. Because of the continuing low interest rate environment, beginning in the quarter ended September 30, 1993, the Company incorporated redemption proceeds into the undiscounted cash flow estimates used to establish reserves. The estimated redemption proceeds were adjusted each quarter as part of the Company's undiscounted cash flow estimates. These redemption proceeds estimates were calculated assuming that the current interest rate environment exists at the time redemptions are possible. The following summarizes the Company's combined income (loss) from these REMICs for the three months ended March 31, 1993 (in thousands) prior to the cumulative effect of the change in accounting principle described in Note 8:

Interest income, including amortization of mortgage	
premium or discount and reinvestment income from	
mortgage collateral	\$ 16 <b>,</b> 292
CMO interest, including amortization of debt	
discount, and administration expense	(16,050)
Writedown of investment to estimated undiscounted	
cash flows, net of amortization	(5,186)
Income (loss) from residual interest certificates	\$ (4,944)

The average LIBOR-reset rates on the floating rate CMO classes were 3.33% and 3.23%, respectively, for the three months ended March 31, 1994 and 1993. At March 31, 1994, LIBOR was 3.69%.

### NOTE 4 - INTERESTS RELATING TO MORTGAGE PARTICIPATION CERTIFICATES

The Company owns interests in REMICs with respect to three separate series of Mortgage Participation Certificates (MPCs) issued by the Federal Home Loan Mortgage Corporation (FHLMC) or by the Federal National Mortgage Association (FNMA). The certificates entitle the Company to receive its proportionate share of the excess (if any) of payments received from the mortgage certificates underlying the MPCs over amounts required to make principal and interest payments on such MPCs. The Company is not entitled to reinvestment income earned on the underlying mortgage certificates, is not required to pay any administrative expenses of the MPCs and does not have the right to elect early redemption of any of the MPC classes. The mortgage certificates underlying the MPCs all have fixed interest rates. Certain of the classes of the MPCs have fixed interest rates, and certain have interest rates that are determined monthly based on LIBOR or based on the Monthly Weighted Average Cost of Funds (COFI) for Eleventh District Savings Institutions as published by the Federal Home Loan Bank of San Francisco, subject to specified maximum interest rates.

The Company accounts for its interests relating to these mortgage participation certificates using the prospective net level yield method as described in Note 8. In the event the undiscounted estimated future net cash flows from the MPC Series are less than the Company's financial reporting basis, the Company reduces its financial reporting basis. The Company took a charge of \$4,917,000 for the three months ended March 31, 1993 to reduce the MPC Series to their undiscounted estimated future net cash flows. Effective December 31, 1993, the Company changed its method of accounting for impairment on these investments to the method described in Note 8. The following summarizes the Company's investment relating to MPCs at March 31, 1994:

MPC Series	Company's Amortized Cost At March 31, 1994	Company's Percentage Ownership Of Interests Relating To MPCs
		(In Thousands)
FHLMC 17	\$ 300	100.00%
FNMA 1988-24	2,100	20.20%
FNMA 1988-25	951	45.07%
	\$3,351	
	·	

The following summarizes the Company's proportionate interest in the aggregate mortgage certificates and MPCs at March 31, 1994 (in thousands):

Mortgage Certificates Underlying MPCs: Outstanding Principal Balance Range of Stated Coupon Rates	\$172,325 9.5%-10.0%
MPCs:	
Outstanding Principal Balance:	
Fixed Rate	\$154,890
Floating Rate - LIBOR Based	10,364
Floating Rate - COFI Based	7,071
Total MPCs Principal Balance	\$172 <b>,</b> 325
Range of Stated Interest Rates on MPCs .	2.14%-9.9%

The average LIBOR and COFI rates used to determine income from the interests relating to the above MPCs for the three months ended March 31, 1994 and 1993 were as follows:

									1994 19	193
										·
									3.33% 3. 3.80% 4.	

The LIBOR and COFI rates as of March 31, 1994 were 3.69% and 3.68%, respectively.

# NOTE 5 - LONG-TERM DEBT

On December 17, 1992, a wholly owned, limited purpose subsidiary of the Company issued \$31,000,000 of Secured Notes under an Indenture to a group of institutional investors. The Notes bear interest at 7.81% and require quarterly payments of principal and interest with the balance due on November 14, 1998. In connection with the financing, the Company paid fees of \$635,000 which are included in other assets in the accompanying consolidated balance sheet and are being amortized to interest expense over the life of the financing. The Notes are secured by the Company's residual interests in Westam 1, Westam 3, Westam 5, Westam 6 and ASW 65 (see Note 3), by the Company's Interests relating to mortgage participation certificates FNMA 1988-24 and FNMA 1988-25 (see Note 4), and by Funds held by Trustee. The Company used \$3,100,000 of the proceeds to establish a reserve fund. The reserve fund, which has a specified maximum balance of \$7,750,000, is to be used to make the scheduled principal and interest payments on the Notes if the cash flow available from the collateral is not sufficient to make the scheduled payments. Depending on the level of certain specified financial ratios relating to the collateral, the cash flow from the collateral is required to either prepay the Notes at par, increase the reserve fund up to its \$7,750,000 maximum or is remitted to the Company. At March 31, 1994, Funds held by Trustee consisted of \$5,911,000 in the reserve fund and \$1,689,000 of other funds pledged under the Indenture.

#### NOTE 6 - HEDGING

On May 12, 1992, the Company entered into a LIBOR ceiling rate agreement with a bank for a fee of \$245,000. The agreement, which has a term of two years beginning July 1, 1992, requires the bank to pay a monthly amount to the Company equal to the product of \$175,000,000 multiplied by the percentage, if any, by which actual one-month LIBOR (measured on the first business day of each month) exceeds 9.0%. Through March 31, 1994, LIBOR has remained under 9.0% and, accordingly, no amounts have been payable under the agreement.

### NOTE 7 - CONTINGENCIES

On February 18, 1993, following a routine audit of the Company by the Internal Revenue Service (IRS) for the year 1990, the IRS sent to the Company a Proposed Adjustment (the Proposed Adjustment) of taxes due of \$10,890,000 and penalties totaling \$2,260,000 for the tax years ending December 31, 1989, 1990 and 1991.

The IRS claimed that the Company did not meet the statutory requirements to be taxed as a REIT for the years ending December 31, 1989, 1990 and 1991 because the Company did not demand certain stockholder information pursuant to Regulation Section 1.857-8 under the Internal Revenue Code within the specified 30-day period of each of the Company's year-end. The information required consisted of sending standardized request letters to six stockholders in 1989, five stockholders in 1990 and eight stockholders in 1991.

On March 18, 1993, the Company filed a protest with the District Director of the IRS challenging the Proposed Adjustment (the Protest). In the Protest, the Company stated that it has made all the required demands of its shareholders for each year and has thus complied with Regulation Section 1.857-8. Additionally, the Company stated that Regulation Section 1.857-8(e), under which the IRS relied upon to revoke the Company's REIT status, was incorrectly applied and Regulation Section 1.857-8 was substantially complied with by the Company. The Company also requested relief under Regulation Section 301.9100-1 from the requirement in Regulation Section 1.857-8 that certain stockholder demands be made within 30 days from the end of the calendar year. The Company also stated in the Protest that the penalties under the Proposed Adjustment were incorrectly applied.

In April 1994, the IRS notified the Company that it was withdrawing the Proposed Adjustment and that no taxes or penalties would be due for the tax years ending December 31, 1989, 1990 and 1991.

#### NOTE 8 - ACCOUNTING MATTERS

Accounting principles and disclosure practices for Mortgage Interests have historically varied throughout the industry. At a May 1990 meeting, the Emerging Issues Task Force (EITF) reached a consensus (Issue Number 89-4) that certain Mortgage Interests should be accounted for using a prospective net level yield method.

Under this method, a Mortgage Interest would be recorded at cost and amortized over the life of the related CMO issuance. The total expected cash flow would be allocated between principal and interest as follows:

1. An effective yield is calculated as of the date of purchase based on the purchase price and anticipated future cash flows.

2. In the initial accounting period, interest income is accrued on the investment balance using the effective yield calculated as of the date of purchase.

3. Cash received on the investment is first applied to accrued interest with any excess reducing the recorded principal balance of the investment.

4. At each reporting date, the effective yield is recalculated based on the amortized cost of the investment and the then-current estimate of the remaining future cash flows.

5. The recalculated effective yield is then used to accrue interest income on the investment balance in the subsequent accounting period.

 $\,$  6. The above procedure continues until all cash flows from the investment have been received.

At the end of each period, the amortized balance of the investment should equal the present value of the estimated cash flows discounted at the

newly calculated effective yield. In the event that the yield is negative, the investment is to be written down to an amount equal to the undiscounted estimated future cash flows.

As described in Note 4, the Company's investments in the REMICS relating to three separate series of MPCs (FHLMC 17, FNMA 24 and FNMA 25) entitle the Company to receive its proportionate share of the excess (if any) of the payments received from the mortgage certificates underlying MPCs over amounts required to pass through principal and interest to the holders of such MPCs. The Company is not entitled to reinvestment income earned on the underlying mortgage certificates, is not required to pay administrative expenses of the MPCs and does not have the right to elect early termination of any of the MPC classes. The Company's investments in FHLMC 17, FNMA 24 and FNMA 25 are accounted for using the prospective net level yield method.

As described in Note 3, the Company's residual interest certificates with respect to five separate series of CMOs (Westam 1, 3, 5, 6 and ASW 65) entitle the Company to receive 100% of the excess of payments received from the pledged mortgage certificates together with reinvestment income thereon over amounts required to make debt service payment on such CMOs and to pay related administrative expenses relating to such CMOs. The Company also has the right, under certain conditions, to cause an early redemption of the CMOs. The Company previously used the equity method of accounting for its investments in Westam 1, 3, 5, 6 and ASW 65 and consolidated the accounts of these REMICs in the Company's consolidated financial statements. Effective December 31, 1993, the Company adopted the prospective net level yield method with respect to these investments to be consistent with the change in accounting for impaired assets as described below. The consolidated financial statements have been reclassified on a basis consistent with the prospective net level yield method, with no effect on previously reported net income (loss).

In May 1993, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 115, "Accounting for Certain Investments in Debt and Equity Securities". SFAS No. 115 is applicable to debt and equity securities including investments in REMICs and requires all investments to be classified into one of three categories: held to maturity, available for sale, or trading. The Company acquired its residual interest certificates and interests relating to mortgage participation certificates without the intention to resell the assets. The Company has both the intent and ability to hold these investments to maturity and believes these investments meet the "held to maturity" criteria of SFAS No. 115.

The primary difference between SFAS No. 115 and the method of accounting previously used by the Company relates to accounting for impairment of both residual interest certificates (see Note 3) and interests relating to mortgage participation certificates (see Note 4) (collectively Mortgage Interests). Previously, if the undiscounted estimated future net cash flows from these Mortgage Interests were less than the Company's financial reporting basis, the Mortgage Interest was considered to be impaired and the Company would establish a reserve for the difference so that the Mortgage Interest's projected yield would be 0%. Under SFAS No. 115, if a security is determined to have other than temporary impairment, the security is to be written down to a fair value. The Company reviewed all of its impaired Mortgage Interests and recorded a charge of \$6,078,000 to record impaired Mortgage Interests at their fair value at December 31, 1993 in accordance with SFAS No. 115. For the three months ended March 31, 1994, the Company recorded additional charges of \$472,000 to record impaired Mortgage Interests at their fair value as of March 31, 1994. Under SFAS No. 115, net income (loss) of prior years or periods is not restated. In determining fair value, the Company considered that the market for Mortgage Interests is volatile and thinly traded. Moreover, the Company acquired its Mortgage Interests without intention to resell those assets. Generally, Mortgage Interests are priced by discounting projected net cash flows from the Mortgage Interests at an assumed internal rate of return. Projected net cash flows have been estimated using the Public Securities Association median projected prepayment speeds and using current short-term interest rates in effect for floating rate CMO or MPC classes and assuming such short-term rates will stay in effect over the lives of the floating rate classes. The internal rates of return then used to discount the cash flows vary but management believes a reasonable rate for its Mortgage Interests at March 31, 1994 to be 20% if early redemptions are not considered. Using these assumptions, a comparison of the amortized cost and market value of the Company's Mortgage Interests at March 31, 1994, is as follows (in thousands):

	Amortized Cost	Estimated Fair Value
Residual Interest Certificates Interests Relating to Mortgage	\$11 <b>,</b> 719	\$10,661
Participation Certificates	3,351	3,382

Total Mortgage I	interests .	•	•	•	•	•	•	\$15	5,070	\$14 <b>,</b> 043
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The estimated prospective net level yield at March 31, 1994 of the Company's Mortgage Interests based on the amortized cost balance of \$15,070,000, in the aggregate, is 15% without early redemptions being considered and 25% if early redemptions are considered. The timing and amount of redemption cash flows is highly uncertain because it is dependent upon levels of prepayments, interest rates and other factors.

The assumptions used in calculating the above estimated fair value, net cash flows and the prospective net level yield were the March 31, 1994 LIBOR and COFI rates of 3.69% and 3.68%, respectively, and the March 31, 1994 Public Securities Association Prepayment median projected prepayment speeds for particular collateral as follows:

### Prepayment Assumptions

Collateral	Coupon	PSA%
GNMA I	10.5%	358
GNMA I	9.5%	385
GNMA I	9.0%	325
GNMA I	9.5%	385
GNMA I	10.0%	365
FHLMC	10.0%	448
FNMA	10.0%	448
FNMA	9.5%	450
	GNMA I GNMA I GNMA I GNMA I GNMA I FHLMC FNMA	GNMA I 10.5%   GNMA I 9.5%   GNMA I 9.0%   GNMA I 9.5%   GNMA I 9.5%   GNMA I 10.0%   FHLMC 10.0%   FNMA 10.0%

The projected yield and discounted present values of projected net cash flows are based on the assumptions at March 31, 1994 as described above. There will be differences, which may be material, between the projected yields and the actual yields and between the present values of projected net cash flows and the present values of actual net cash flows.

# ITEM 2. Management's Discussion and Analysis of Financial Condition, Results of Operations and Interest Rates and Other Information

Results of Operations For The Three Months Ended March 31, 1994 and 1993

The Company incurred a net loss of 675,000 or 0.07 per share for the three months ended March 31, 1994 compared to a net loss of 0.0824,000 or 0.11 per share for the three months ended March 31, 1993.

The Company's income (loss) from mortgage assets was \$172,000 of income in 1994 as compared to \$9,705,000 of loss in 1993. The 1994 and 1993 amounts included charges of \$472,000 and \$10,103,000, respectively, to write down the Company's investments in several of its Mortgage Interests. Writedowns on Mortgage Interests declined because of a decrease in the average balance of Mortgage Interests owned by the Company and also a decline in projected mortgage prepayment rates. See "Interest Rates and Prepayments".

The Company's interest expense declined from 641,000 in 1993 to 429,000 in 1994 as a result of the Company reducing its long-term debt.

## Liquidity, Capital Resources and Commitments

The Company raised \$80,593,000 in connection with its initial public offering on July 27, 1988. The proceeds were immediately utilized to purchase Mortgage Interests. Subsequently, through October 1988, the Company purchased an additional \$59,958,000 of Mortgage Interests which were initially financed using a combination of borrowings under repurchase agreements and the Company's bank line of credit.

The Company has not purchased any Mortgage Interests since October 1988.

On December 17, 1992, a wholly owned, limited purpose subsidiary of the Company issued \$31,000,000 of Secured Notes under an Indenture to a group of institutional investors. The Notes bear interest at 7.81% and require quarterly payments of principal and interest with the balance due on February 15, 2001. The Notes are secured by the Company's residual interests in Westam 1, Westam 3, Westam 5, Westam 6 and ASW 65 (see Note 3 to the financial statements), by the Company's interests relating to mortgage participation certificates FNMA 1988-24 and FNMA 1988-25 (see Note 4 to the financial statements), and by funds held by Trustee. The Company used \$3,100,000 of the proceeds to establish a reserve fund. The reserve fund has a specified maximum balance of \$7,750,000 and is to be used to make the scheduled principal and interest payments on the Notes if the cash flow available from the collateral is not sufficient to make the scheduled

payments. Depending on the level of certain specified financial ratios relating to the collateral, the cash flow from the collateral is required to either repay the Notes at par, increase the reserve fund up to its \$7,750,000 maximum or is remitted to the Company. At March 31, 1994, \$7,600,000 of funds held by Trustee are pledged under the Indenture.

At March 31, 1994, the Company did not have any used or unused short-term debt or line of credit facilities.

The Company has historically used its cash flow from operations for payment of dividends, operating expenses and payment of interest and principal on its short and long-term indebtedness. As a real estate investment trust (REIT), the Company is not subject to income tax at the corporate level so long as it distributes 95% of its taxable income to its shareholders. The Company has, in the past, distributed 100% of its taxable income to its stockholders. However, primarily as a result of the significant mortgage refinancing activity in both 1992 and 1993 (see "Interest Rates and Prepayments") the Company has accumulated a net operating loss carryforward, for income tax purposes, of approximately \$49,300,000 as of December 31, 1993. This tax loss may be carried forward, with certain restrictions, for up to 15 years to offset future taxable income, if any. Until the tax loss carryforward is fully utilized, the Company will not be required to distribute dividends to its stockholders except for income that is deemed to be excess inclusion income. The Company anticipates that future cash flow from operations will be used for payment of operating expenses and debt service with the remainder, if any, available for investment in mortgage or real estate related assets. At March 31, 1994, the Company had \$13,187,000 of cash and cash equivalents available for investment purposes.

### Interest Rates and Prepayments

One of the Company's major sources of income is its income from Mortgage Interests which consists of the Company's net investment in eight real estate mortgage investment conduits ("REMICs') as described in Notes 3 and 4 to the financial statements. The Company's cash flow and return on investment from its Mortgage Interests are highly sensitive to the prepayment rate on the related Mortgage Certificates and the variable interest rates on variable rate CMOs and MPCs.

At March 31, 1994, the Company's proportionate share of floating-rate CMOs and MPCs in the eight REMICs was \$87,363,000 in principal amount that pays interest based on LIBOR and \$7,071,000 in principal amount that pays interest based on COFI. Consequently, absent any changes in prepayment rates on the related Mortgage Certificates, increases in LIBOR and COFI will decrease the Company's net income, and decreases in LIBOR and COFI will increase the Company's net income. The average LIBOR and COFI rates for the three months ended March 31, 1994 and 1993 were as follows:

	1994	1993
LIBOR	 3.33%	3.23%
COFI	 3.80%	4.43%

The LIBOR and COFI rates as of March 31, 1994 were 3.69% and 3.68%, respectively.

On May 12, 1992, the Company entered into a LIBOR ceiling rate agreement with a bank for a fee of \$245,000. The agreement, which has a term of two years beginning July 1, 1992, requires the bank to pay a monthly amount to the Company equal to the product of \$175,000,000 multiplied by the percentage, if any, by which actual one-month LIBOR (measured on the first business day of each month) exceeds 9.0%. Through March 31, 1994, LIBOR has remained under 9.0% and, accordingly, no amounts have been payable under the agreement.

The Company's cash flow and return on investment from Mortgage Interests also is sensitive to prepayment rates on the Mortgage Certificates securing the CMOs and underlying the MPCs. In general, slower prepayment rates will tend to increase the cash flow and return on investment from Mortgage Interests, and faster prepayment rates will tend to decrease the cash flow and return on investment from Mortgage Interests. The rate of principal prepayments on Mortgage Certificates is influenced by a variety of economic, geographic, social and other factors. In general, prepayments of the Mortgage Certificates should increase when the current mortgage interest rates fall below the interest rates on the fixed rate mortgage loans underlying the Mortgage Certificates. Conversely, to the extent that then current mortgage interest rates exceed the interest rates on the mortgage loans underlying the Mortgage Certificates, prepayments of such Mortgage Certificates should decrease. Prepayment rates also may be affected by the geographic location of the mortgage loans underlying the Mortgage Certificates, conditions in mortgage loan, housing and financial markets, the assumability of the mortgage loans and general economic conditions.

The national average contract interest rate for major lenders on purchase of previously occupied homes, as published by the Federal Housing Finance Board, decreased from an average of 9.04% in 1991 to an average of