

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
WASHINGTON, DC 20549

**FORM 8-K**

**CURRENT REPORT**  
**Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

Date of report (Date of earliest event reported) **April 25, 2005**

**MERITAGE HOMES CORPORATION**

(Exact Name of Registrant as Specified in Charter)

**Maryland**  
(State or Other Jurisdiction of Incorporation)

**1-9977**  
(Commission File Number)

**86-0611231**  
(IRS Employer Identification No.)

**8501 E. Princess Drive, Suite 290, Scottsdale, Arizona**  
(Address of Principal Executive Offices)

**85255**  
(Zip Code)

**(480) 609-3330**  
(Registrant's telephone number, including area code)

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On April 25, 2005, we announced in a press release information concerning our earnings for the quarterly period ended March 31, 2005. A copy of this press release, including information concerning forward-looking statements and factors that may affect our future results, is attached as Exhibit 99.1. This press release is being furnished, not filed, under Item 2.02 in this Report on Form 8-K.

ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS

(c) Exhibits

99.1 Press Release dated April 25, 2005

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: April 25, 2005

MERITAGE HOMES CORPORATION

/s/ Vicki L. Biggs  
By: Vicki L. Biggs  
Controller and Chief Accounting Officer



# press release

A DYNAMIC GROWTH COMPANY IN THE HOME BUILDING SECTOR

|                                                             |                                                            |                                                                                   |                                                                                  |
|-------------------------------------------------------------|------------------------------------------------------------|-----------------------------------------------------------------------------------|----------------------------------------------------------------------------------|
| <b>Contacts:</b><br><br>Larry Seay<br>CFO<br>(480) 609-3330 | <b>Arizona:</b><br><br>Larry Seay<br>CFO<br>(480) 609-3330 | <b>Texas:</b><br><br>Jane Hays<br>Vice President-Corp. Develop.<br>(972) 543-8123 | <b>New York:</b><br><br>Chris Tofalli<br>Broadgate Consultants<br>(212) 232-2222 |
|-------------------------------------------------------------|------------------------------------------------------------|-----------------------------------------------------------------------------------|----------------------------------------------------------------------------------|

**MERITAGE HOMES REPORTS 1<sup>ST</sup> QTR 2005 DILUTED EPS OF \$0.86  
EXCLUDING ONE-TIME BOND REFINANCING CHARGE, DILUTED EPS IS \$1.55 \*  
INCREASES 2005 DILUTED EPS GUIDANCE**

- 2005 DILUTED EPS GUIDANCE RAISED TO \$6.15 - \$6.40, UP 22% TO 27% OVER 2004 AND RAISED TO \$6.84 - \$7.09 EXCLUDING ONE-TIME BOND REFINANCING CHARGE, UP 36% TO 41% OVER LAST YEAR
- VALUE OF HOMES ORDERED ROSE 49% OVER 1<sup>ST</sup> QTR 2004 TO \$881 MILLION — 1<sup>ST</sup> QTR RECORD
- HOME CLOSING REVENUE UP 30% OVER 1<sup>ST</sup> QTR 2004 TO \$551 MILLION — 1<sup>ST</sup> QTR RECORD

**Dallas and Scottsdale, Arizona (April 25, 2005)** — Meritage Homes Corporation (NYSE: MTH) “The first quarter of 2005 proved to be a great beginning for the year. We set first quarter records for the number of homes ordered and closed as well as for the value of those homes. We also set all-time quarter-end records for the number and the dollar value of homes in backlog,” said John R. Landon, Meritage Co-Chairman and CEO.

**SUMMARY OPERATING RESULTS  
(UNAUDITED)  
(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)**

|                             | Excluding One-Time Bond Refinancing Charge * |           |          |    | As Reported                  |         |          |  |
|-----------------------------|----------------------------------------------|-----------|----------|----|------------------------------|---------|----------|--|
|                             | Three Months Ended March 31,                 |           |          |    | Three Months Ended March 31, |         |          |  |
|                             | 2005                                         | 2004      | % Change |    | 2005                         | 2004    | % Change |  |
| <b>Home closing revenue</b> | n/a                                          | n/a       | n/a      | \$ | 550,947                      | 423,502 | 30%      |  |
| <b>Net earnings</b>         | \$ 43,742                                    | \$ 26,919 | 62%      | \$ | 24,196                       | 26,919  | (10)%    |  |
| <b>Diluted EPS</b>          | \$ 1.55                                      | \$ 0.96   | 61%      | \$ | 0.86                         | 0.96    | (10)%    |  |

\* Excludes a one-time bond refinancing charge related to repurchasing \$276.8 million of our 9.75% senior notes due 2011. The funds to repurchase these bonds came from our new \$350.0 million 6.25% senior notes due 2015. This one-time bond refinancing charge reduced pre-tax earnings by \$31.3 million, reduced net earnings by \$19.5 million and reduced diluted EPS by \$0.69.

Note: All share, EPS and share price amounts in this press release reflect a 2-for-1 stock split effective January 7, 2005

“Net earnings and diluted earnings per share declined 10% from the first quarter of 2004 to this year’s first quarter to \$24.2 million and \$0.86 per share, respectively, due to our recent bond refinancing that resulted in a \$19.5 million after-tax one-time charge. We believe the approximately \$9 million of annual savings in interest payments achieved from retiring \$276.8 million of 9.75% senior notes and replacing them with new \$350.0 million of 6.25% senior notes is a very positive strategic move to support the Company’s future success. This refinancing also locks in the very favorable rate for 10 years and we believe the benefits far offset the impact of the one-time charge. Excluding the one-time charge, net earnings increased 62% to \$43.7 million and diluted EPS rose 61% to \$1.55. These impressive homebuilding results are even more tremendous considering that last year’s first quarter net earnings and diluted EPS were 71% and 67% higher, respectively, than the first quarter of 2003,” said Steven J. Hilton, Meritage Co-Chairman and CEO.

“For the first quarter of 2005, our total gross margin rose 201 basis points over the same period a year earlier to 21.7%, reflecting pricing power in many of our markets due to increased demand and our ability to manage construction and land costs,” added Mr. Landon. “Our pre-tax margin declined 325 basis points from the first quarter of last year to 7.0% this past quarter, including the one-time bond refinancing charge. However, excluding this charge, our pre-tax margin increased 243 basis points over the first quarter of 2004 to 12.7%, reflecting the improvement in gross margin and our ability to leverage SG&A expenses.”

“Demand for our homes remains strong in all of our markets. Most notably, the number of homes ordered and their dollar value increased 30% and 80%, respectively, in our California division from the first quarter of 2004 to the first quarter of 2005,” said Mr. Hilton. “Rising population and housing demand, combined with a restricted land supply, are providing pricing power in the California and Nevada housing markets in general. In addition, the introduction of several higher-priced communities in those states and their strong sales rates contributed to the increases in average selling prices. However, we remain committed to generally offering homes in a moderate price range in both California and Nevada. In Arizona, where the housing market continues to be very healthy, the dollar value of orders rose 31%. In the very competitive Texas housing market, our orders were up slightly quarter-over-quarter,” added Mr. Hilton. “Our active community count in Nevada rose to seven at March 31, 2005 from one at March 31, 2004, resulting in a 96% increase in the value of sales orders there. We are also very pleased to report that we exceeded our expectations by taking a total of 138 orders for homes in our Ft. Myers/Naples, Florida division in February and March as a result of our recent acquisition of Colonial Homes of Florida.”

“Home closing revenue increased 30% to \$551 million in the first quarter of this year as compared to the same period a year ago, the result of a 14% rise in the

number of homes closed to 1,787 and a 14% increase in the average selling price of those homes to approximately \$308,000,” added Mr. Landon. “While home closing revenue rose 57% in Arizona and 49% in California, extended wet weather conditions impacted closings in Texas, Arizona and California during the quarter. Some of the homes we expected to deliver in the first quarter will close later in the year.”

“Access to the public capital markets is a critical competitive advantage for large builders such as Meritage, as illustrated by our recent \$350 senior note offering,” noted Mr. Landon. “In addition, in order to

support our growth strategy, we further expanded our capital position by issuing 1,035,000 shares of common stock at a public offering price of \$70.35 before offering costs.”

“Our forward visibility is excellent, as Meritage ended the first quarter with 5,627 homes in backlog valued at \$1.8 billion, increases of 72% and 98%, respectively, over March 31, 2004,” said Mr. Hilton. “To support our future growth, we had 147 actively selling communities at the end of the first quarter of 2005, a 14% increase over March 31, 2004. We expect to end the year with 160 to 165 communities open for sales, numbers 15% to 19% higher than at the beginning of the year,” added Mr. Hilton. “At March 31, 2005 we had approximately 44,300 lots under control, an increase of 26% as compared to 35,251 a year earlier, of which approximately 90% are controlled through option contracts. This is one of the highest option percentages in the public homebuilding sector, which we believe has helped Meritage generate high returns on capital with lower risk. Our trailing four-quarter return on average equity stands at 27.3%, off only slightly from 27.7% for the same period a year ago, despite the one-time charge and our recent equity offering.”

The Company’s balance sheet reflects a net debt-to-capital ratio of 43.8% at March 31, 2005 as compared to 45.6% for the same date in 2004. For the first quarter of 2005, EBITDA decreased 5% to \$50.4 million, resulting in a trailing four quarter interest coverage ratio of 6.6 times as compared to 7.0 times for the same period a year earlier. The first quarter 2005 debt-to-trailing four quarters EBITDA ratio of 2.0 times is slightly higher than 1.9 times for the same period a year earlier. (Note: EBITDA, trailing four quarters interest coverage ratio and debt-to-trailing four quarters EBITDA ratio were impacted by the one-time bond refinancing charge discussed throughout this press release.)

“As previously disclosed, we anticipate our full year 2005 revenue will approximate \$2.7 to \$2.8 billion,” added Mr. Hilton. “We expect this level of revenue to generate diluted EPS of \$6.15 to \$6.40, including the \$0.69 one-time bond refinancing charge, an increase of 22% to 27% over 2004. Excluding this charge, our diluted EPS guidance is \$6.84 to \$7.09, an increase of 36% to 41% over last year.”

“These results reflect the continued overall healthy business environment for public homebuilders and Meritage’s successful execution of our growth program. Supporting our continued belief that the future is bright, we have entered five new markets during the past five quarters,” added Mr. Landon. “In addition to our acquisitions in Southern California and Ft. Myers/Naples Florida, we entered the Denver and Orlando markets, and most recently the Reno, Nevada market in March of this year through start-up operations. We remain committed to growing our company organically, but will also seek growth through selective acquisitions and start-up operations in new markets.”

Meritage will hold a conference call on Tuesday, April 26, 2005, at 11:00 a.m. EST to discuss its 2005 first quarter results. To participate in the call, please dial in at least five minutes before the start time. The domestic dial-in number for the call is 1-800-291-3314 and the international dial-in number is 1-706-634-0844. The Company will webcast a presentation along with the conference call, which can be accessed through the Company’s website at [www.meritagehomes.com](http://www.meritagehomes.com) or through CCBN for two weeks at [www.fulldisclosure.com](http://www.fulldisclosure.com). A replay of the call will be available from 12:00 PM EST April 26, 2005, through midnight May 3, 2005. The

domestic replay telephone number is 1-800-642-1687, and the international replay telephone number is 1-706-645-9291 (refer to Conference ID # 5427063).

Meritage will hold its annual meeting of stockholders at the Fairmont Scottsdale Princess hotel in Scottsdale, AZ on Wednesday, May 11, 2005 beginning at 9:00 a.m. Arizona time.

#### About Meritage Homes Corporation

Meritage Homes Corporation is one of the nation’s largest single-family homebuilders, and is traded on the NYSE, symbol: MTH. The Company appears on *Forbes*’ “Platinum 400” list as number one in terms of five-year annualized total return, and is included in the S&P SmallCap 600 Index. *Fortune* magazine recently ranked Meritage 747th in its “Fortune 1000” list of America’s largest corporations and included the Company as a “top pick from 50 great investors” in its Investor’s Guide 2004. Additionally, Meritage is ranked as one of *Fortune*’s Fastest Growing Companies in America, its fourth appearance on this list in six years. The Company has built approximately 37,000 homes, ranging from entry-level to semi-custom luxury. Meritage operates in fast-growing states of the Southern and Western U.S., including six of the top ten single-family housing markets in the country. For more information about the Company, please visit the Meritage website located at [www.meritagehomes.com](http://www.meritagehomes.com).

#### MERITAGE HOMES CORPORATION AND SUBSIDIARIES

##### OPERATING RESULTS

(UNAUDITED)

(IN THOUSANDS, EXCEPT PER SHARE DATA)

|                                     | Three Months Ended March 31, |            |
|-------------------------------------|------------------------------|------------|
|                                     | 2005                         | 2004       |
| <b>Operating Results</b>            |                              |            |
| Home closing revenue                | \$ 550,947                   | \$ 423,502 |
| Land closing revenue                | 221                          | —          |
|                                     | 551,168                      | 423,502    |
| Home closing gross profit           | 119,325                      | 83,163     |
| Land closing gross profit           | 9                            | —          |
|                                     | 119,334                      | 83,163     |
| Commissions and other sales costs   | (31,471 )                    | (25,833 )  |
| General and administrative expenses | (21,997 )                    | (16,056 )  |
| Other income, net                   | 4,135                        | 2,189      |

|                                            |           |           |
|--------------------------------------------|-----------|-----------|
| Loss from extinguishment of debt *         | (31,280 ) | —         |
| Earnings before provision for income taxes | 38,721    | 43,463    |
| Provision for income taxes                 | (14,525 ) | (16,544)  |
| Net earnings *                             | \$ 24,196 | \$ 26,919 |
| Earnings per share:                        |           |           |
| Basic:                                     |           |           |
| Earnings per share                         | \$ 0.92   | \$ 1.02   |
| Weighted average shares outstanding        | 26,218    | 26,468    |
| Diluted:                                   |           |           |
| Earnings per share *                       | \$ 0.86   | \$ 0.96   |
| Weighted average shares outstanding        | 28,184    | 28,104    |

\* Excludes a one-time bond refinancing charge related to repurchasing \$276.8 million of our 9.75% senior notes due 2011. The funds to repurchase these bonds came from our new \$350.0 million 6.25% senior notes due 2015. This one-time bond refinancing charge reduced pre-tax earnings by \$31.3 million, reduced net earnings by \$19.5 million and reduced diluted EPS by \$0.69.

Note: All share, EPS and share price amounts in this press release reflect a 2-for-1 stock split effective January 7, 2005.

|                                               | Quarter Ended March 31 |           | Trailing Four Quarters Ended March 31, |            |
|-----------------------------------------------|------------------------|-----------|----------------------------------------|------------|
|                                               | 2005                   | 2004      | 2005                                   | 2004       |
| EBITDA Reconciliation: <sup>(1)</sup>         |                        |           |                                        |            |
| Net earnings                                  | \$ 24,196              | \$ 26,919 | \$ 136,245                             | \$ 105,552 |
| Income taxes                                  | 14,525                 | 16,544    | 83,771                                 | 63,765     |
| Interest amortized to cost of sales           | 7,929                  | 6,682     | 33,474                                 | 24,938     |
| Depreciation and amortization                 | 3,754                  | 2,747     | 14,240                                 | 9,566      |
| EBITDA                                        | \$ 50,404              | \$ 52,892 | \$ 267,730                             | \$ 203,821 |
| Interest coverage ratio: <sup>(2)</sup>       |                        |           |                                        |            |
| EBITDA                                        |                        |           | \$ 267,730                             | \$ 203,821 |
| Interest incurred                             |                        |           | \$ 40,792                              | \$ 29,110  |
| Interest coverage ratio                       |                        |           | 6.6 times                              | 7.0 times  |
| Debt to EBITDA ratio: <sup>(3)</sup>          |                        |           |                                        |            |
| Notes payable and other borrowings            |                        |           | \$ 528,524                             | \$ 381,721 |
| EBITDA                                        |                        |           | \$ 267,730                             | \$ 203,821 |
| Debt to EBITDA ratio                          |                        |           | 2.0 times                              | 1.9 times  |
| After-tax stockholder returns: <sup>(4)</sup> |                        |           |                                        |            |
| Net earnings                                  |                        |           | \$ 136,245                             | \$ 105,552 |
| Average assets                                |                        |           | \$ 1,213,247                           | \$ 918,705 |
| Average equity                                |                        |           | \$ 499,955                             | \$ 381,407 |
| After-tax return on assets                    |                        |           | 11.2 %                                 | 11.5 %     |
| After-tax return on equity                    |                        |           | 27.3 %                                 | 27.7 %     |
| Net debt-to-capital: <sup>(5)</sup>           |                        |           |                                        |            |
| Notes payable and other borrowings            |                        |           | \$ 528,524                             | \$ 381,721 |
| Less: cash and cash equivalents               |                        |           | 44,828                                 | 11,690     |
| Net debt                                      |                        |           | 483,696                                | 370,031    |
| Stockholders' equity                          |                        |           | 620,595                                | 440,868    |
| Capital                                       |                        |           | \$ 1,104,291                           | \$ 810,899 |
| Net debt-to-capital                           |                        |           | 43.8 %                                 | 45.6 %     |

(1) EBITDA represents net earnings before interest expense, interest amortized to cost of sales, income taxes, depreciation and amortization. EBITDA is a non-GAAP financial measure. A non-GAAP financial measure is a numerical measure of a registrant's historical or future financial performance, financial position or cash flows that excludes amounts, or is subject to adjustments that have the effect of excluding amounts, that are included in the most directly comparable measure calculated and presented in accordance with GAAP in the statement of earnings, balance sheet, or statement of cash flows (or equivalent statements) of the issuer; or includes amounts, or is subject to adjustments that have the effect of including amounts, that are excluded from the most directly comparable measure so calculated and presented. In this regard, GAAP refers to generally accepted accounting principles in the United States. We have provided a reconciliation of this non-GAAP financial measure to the most directly comparable GAAP financial measure.

EBITDA is presented here because it is used by management to analyze and compare Meritage with other homebuilding companies on the basis of operating performance and we believe it is a financial measure widely used by investors and analysts in the homebuilding industry. EBITDA as presented may not be comparable to similarly titled measures reported by other companies because not all companies calculate EBITDA in an identical manner and, therefore, it is not necessarily an accurate means of comparison between companies. EBITDA is not intended to represent cash flows for the period or funds available for management's discretionary use nor has it been presented as an alternative to operating income or earnings or as an indicator of operating performance and it should not be considered in isolation or as a substitute for measures of performance prepared in accordance with generally accepted accounting principles in the United States of America.

- (2) Interest coverage ratio is calculated as the trailing four quarters EBITDA divided by the trailing four quarters interest incurred.
- (3) Debt to EBITDA ratio is calculated as notes and loans payable divided by the trailing four quarters EBITDA.
- (4) After-tax return on assets and equity are calculated as the trailing four quarters net earnings divided by the trailing four quarters average assets and equity, respectively.
- (5) Net debt—to-capital is calculated as notes payable and other borrowings less cash divided by notes payable and other borrowings less cash plus stockholders' equity.

**MERITAGE HOMES CORPORATION AND SUBSIDIARIES**  
**BALANCE SHEET DATA**  
**(UNAUDITED - IN THOUSANDS)**

|                                         | March 31, 2005 | December 31, 2004 |
|-----------------------------------------|----------------|-------------------|
| Total assets                            | \$1,422,935    | \$1,265,394       |
| Real estate                             | 1,002,078      | 867,218           |
| Cash and cash equivalents               | 44,828         | 47,876            |
| Real estate not owned                   | 8,185          | 18,344            |
| Total liabilities and minority interest | 802,340        | 742,839           |
| Notes payable and other borrowings      | 528,524        | 471,415           |
| Stockholders' equity                    | 620,595        | 522,555           |

**MERITAGE HOMES CORPORATION AND SUBSIDIARIES**  
**OPERATING DATA**  
**(UNAUDITED - \$ IN THOUSANDS)**

|                       | For The<br>Three Months Ended March 31 |                  |              |                |
|-----------------------|----------------------------------------|------------------|--------------|----------------|
|                       | 2005                                   |                  | 2004         |                |
|                       | Homes                                  | \$               | Homes        | \$             |
| <b>Homes Ordered:</b> |                                        |                  |              |                |
| Texas                 | 973                                    | 212,601          | 947          | 199,857        |
| Arizona               | 925                                    | 272,849          | 807          | 208,388        |
| California            | 474                                    | 288,206          | 365          | 159,831        |
| Nevada                | 129                                    | 46,856           | 74           | 23,923         |
| Florida               | 138                                    | 60,834           | n/a          | n/a            |
| <b>Total</b>          | <b>2,639</b>                           | <b>881,346</b>   | <b>2,193</b> | <b>591,999</b> |
| <b>Homes Closed:</b>  |                                        |                  |              |                |
| Texas                 | 717                                    | 155,955          | 730          | 157,272        |
| Arizona               | 599                                    | 153,955          | 381          | 97,932         |
| California            | 345                                    | 194,487          | 307          | 130,870        |
| Nevada                | 88                                     | 31,189           | 151          | 37,428         |
| Florida               | 38                                     | 15,361           | n/a          | n/a            |
| <b>Total</b>          | <b>1,787</b>                           | <b>550,947</b>   | <b>1,569</b> | <b>423,502</b> |
| <b>Order Backlog:</b> |                                        |                  |              |                |
| Texas                 | 1,741                                  | 369,736          | 1,336        | 284,004        |
| Arizona               | 2,317                                  | 656,281          | 1,258        | 348,815        |
| California            | 824                                    | 484,990          | 538          | 227,290        |
| Nevada                | 278                                    | 94,870           | 147          | 40,133         |
| Florida *             | 467                                    | 175,319          | n/a          | n/a            |
| <b>Total</b>          | <b>5,627</b>                           | <b>1,781,196</b> | <b>3,279</b> | <b>900,242</b> |

\* March 31, 2005 backlog includes 367 homes with a sales value of approximately \$130 million from our February 2005 acquisition of Colonial Homes of Florida.

| Active<br>Communities: | 1 <sup>st</sup> Qtr 2005 |            | 1 <sup>st</sup> Qtr 2004 |            |
|------------------------|--------------------------|------------|--------------------------|------------|
|                        | Beg.                     | End        | Beg.                     | End        |
| Texas                  | 89                       | 90         | 73                       | 81         |
| Arizona                | 26                       | 25         | 34                       | 31         |
| California             | 18                       | 19         | 14                       | 16         |
| Nevada                 | 6                        | 7          | 2                        | 1          |
| Florida                | n/a                      | 6          | n/a                      | n/a        |
| <b>Total</b>           | <b>139</b>               | <b>147</b> | <b>123</b>               | <b>129</b> |

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements include statements concerning the future prospects of Meritage, including the benefits of our refinancing transactions, and the homebuilding industry, our projected revenue and earnings per share for fiscal 2005 and our future growth plans and the number of communities we expect to end the year with. Such statements are based upon the current beliefs and expectations of our management and are subject to significant risks and uncertainties. Actual results may differ from those set forth in the forward-looking statements.

Meritage's business is also subject to a number of risks and uncertainties including: interest rates and changes in the availability and pricing of residential mortgages; our success in locating and negotiating favorably with possible acquisition candidates; the success of our program to integrate existing operations with any new operations or those of past or future acquisitions, including Colonial Homes of Florida; our dependence on key personnel and the availability of satisfactory subcontractors;

*our ability to take certain actions because of restrictions contained in the indentures for our senior notes and the agreement for our unsecured credit facility; our lack of geographic diversification; the cost and availability of insurance, including the unavailability of insurance for the presence of mold; our potential exposure to natural disasters; the impact of inflation; the impact of construction defect and home warranty claims; the strength and competitive pricing of the single-family housing market; demand for and acceptance of our homes; changes in the availability and pricing of real estate in the markets in which we operate; our ability to acquire additional land or options to acquire additional land on acceptable terms, particularly in our greenfield start-up markets; general economic slow downs; consumer confidence, which can be impacted by economic and other factors such as terrorism, war, or threats thereof and changes in stock markets; our level of indebtedness and our ability to raise additional capital when and if needed; legislative or other initiatives that seek to restrain growth or new housing construction or similar measures and other factors identified in documents filed with the Securities and Exchange Commission, including those set forth in our Form 10-K for the year ended December 31, 2004 under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operations—Factors That May Affect Our Future Results and Financial Condition." As a result of these and other factors, the Company's stock and note prices may fluctuate dramatically.*

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