UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2005

or

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number 1-9977

MERITAGE HOMES CORPORATION

(Exact Name of Registrant as Specified in Its Charter)

Maryland

(State or Other Jurisdiction of Incorporation or Organization)

8501 E. Princess Drive, Suite 290 Scottsdale, Arizona (Address of Principal Executive Offices) 86-0611231 (I.R.S. Employer Identification No.)

> 85255 (Zip Code)

(480) 609-3330

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes 🗵 No 🗆

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes 🗷 No 🗆

Common shares outstanding as of August 1, 2005: 27,299,334.

MERITAGE HOMES CORPORATION FORM 10-Q FOR THE QUARTER ENDED JUNE 30, 2005

TABLE OF CONTENTS

<u>PART I.</u>	FINANCIAL INFORMATION
Item 1.	Financial Statements
	Unaudited Condensed Consolidated Balance Sheets as of June 30, 2005 and December 31, 2004
	Unaudited Condensed Consolidated Statements of Earnings for the Three and Six Months ended June 30, 2005 and 2004
	Unaudited Condensed Consolidated Statements of Cash Flows for the Six Months ended June 30, 2005 and 2004
	Notes to Unaudited Condensed Consolidated Financial Statements
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations
Item 3.	Quantitative and Qualitative Disclosures About Market Risk
Item 4.	Controls and Procedures
<u>PART II.</u>	OTHER INFORMATION
Item 1.	Legal Proceedings
Item 2.	Unregistered Sales of Equity and Use of Proceeds
Item 3.	Not Applicable
Item 4.	Submission of Matters to a Vote of Security Holders
Item 5.	Not Applicable

Item 6. **Exhibits**

SIGNATURES

PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

MERITAGE HOMES CORPORATION AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands, except share amounts)

		June 30, 2005	December 31, 2004		
Assets					
Cash and equivalents	\$	34,104	\$	47,876	
Real estate		1,184,793		867,218	
Real estate not owned		6,272		18,344	
Deposits on real estate under option or contract		145,020		129,072	
Receivables		18,186		15,974	
Goodwill		113,907		91,475	
Intangibles, net		2,278		—	
Property and equipment, net		32,605		27,742	
Prepaid expenses and other assets		15,976		16,749	
Investments in unconsolidated entities		50,056		50,944	
Total assets	\$	1,603,197	\$	1,265,394	
Liabilities					
Accounts payable	\$	146,018	\$	77,799	
Accrued liabilities		138,073		135,590	
Home sale deposits		61,998		41,537	
Liabilities related to real estate not owned		5,429		14,780	
Deferred tax liability, net		1,518		1,518	
Loans payable and other borrowings		81,857		54,419	
Senior notes		479,645		416,996	
Total liabilities		914,538		742,639	
Minority Interests				200	
Stockholders' Equity					
Common stock, par value \$0.01. 50,000,000 shares authorized; 32,976,786 and 31,460,050 shares issued at June 30,					
2005 and December 31, 2004, respectively *		330		315	
Additional paid-in capital		292,283		209,630	
Retained earnings		465,017		381,583	
Treasury stock at cost, 5,704,452 shares *		(68,971)		(68,973)	
Total stockholders' equity		688,659		522,555	
Total liabilities and stockholders' equity	\$	1,603,197	\$	1,265,394	

* All share amounts reflect a 2-for-1 stock split in the form of a stock dividend that occurred in January 2005.

See accompanying notes to condensed consolidated financial statements

3

MERITAGE HOMES CORPORATION AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (in thousands, except per share amounts)

	Three Months Ended June 30,					Six Months Ended June 30,			
	 2005				2005		2004		
Home closing revenue	\$ 651,783	\$	431,275	\$	1,202,730	\$	854,777		
Land closing revenue	1,788		2,660		2,009		2,660		
	653,571		433,935		1,204,739		857,437		
Cost of home closings	(499,080)		(352,568)		(930,702)		(692,907)		
Cost of land closings	(1,326)		(1,731)		(1,538)		(1,731)		
	 (500,406)		(354,299)		(932,240)		(694,638)		

Home closing gross profit		152,703		78,707		272,028	161,870
Land closing gross profit		462		929		471	929
		153,165		79,636		272,499	162,799
Commissions and other sales costs		(35,869)		(25,996)		(67,340)	(51,829)
General and administrative expenses		(26,672)		(16,794)		(50,635)	(32,850)
Loss on extinguishment of debt		(197)		—		(31,477)	
Other income, net		4,369		2,980		10,470	5,169
Earnings before provision for income taxes		94,796		39,826		133,517	83,289
Provision for income taxes		(35,557)		(15,189)		(50,082)	(31,733)
Net earnings	\$	59,239	\$	24,637	\$	83,435 \$	51,556
	Ψ	0,20	Ŷ	21,007	Ŷ		01,000
Earnings per common share:							
Basic *	\$	2.19	\$	0.94	\$	3.13 \$	1.95
Diluted *	\$	2.05	\$	0.89	\$	2.92 \$	1.84

* Amounts reflect a 2-for-1 stock split in the form of a stock dividend that occurred in January 2005.

See accompanying notes to condensed consolidated financial statements

4

MERITAGE HOMES CORPORATION AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)

		Six Months Ended Ju	,
	20	005	2004
Cash flows from operating activities:			
Net earnings	\$	83,435 \$	51,556
Adjustments to reconcile net earnings to net cash used in operating activities:			
Depreciation and amortization		8,024	5,764
Write-off of senior note issuance cost		4,977	
Increase in deferred tax asset		—	(239)
Tax benefit from stock option exercises		8,168	1,701
Equity in earnings from unconsolidated entities		(6,514)	(1,491)
Distributions of income from unconsolidated entities		6,934	1,975
Changes in assets and liabilities, net of effect of acquisition:			
Increase in real estate		(250,249)	(65,584)
Increase in deposits on real estate under option or contract		(16,451)	(15,857)
Increase in receivables and prepaid expenses and other assets		(2,562)	(339)
Increase (decrease) in accounts payable and accrued liabilities		70,822	(11,193)
Increase in home sale deposits		15,238	13,013
Net cash used in operating activities		(78,178)	(20,694)
Cash flows from investing activities:			
Investments in unconsolidated entities		(19,101)	(10,929)
Cash paid for acquisitions		(66,220)	(24,165)
Cash paid for earnout agreements		_	(1,805)
Purchases of property and equipment		(11,009)	(8,648)
Proceeds from sales of property and equipment		446	
Net cash used in investing activities		(95,884)	(45,547)
Cash flows from financing activities:			
Proceeds from loans payable and other borrowings		1,350,600	776,000
Repayments of loans payable and other borrowings		(1,323,162)	(815,100)
Proceeds from issuance of senior notes, net		343,836	130,000
Purchase of treasury stock		—	(19,853)
Payments for repurchase of senior notes		(285,472)	
Proceeds from sale of common stock, net		69,699	_
Proceeds from stock option exercises		4,789	2,130
Net cash provided by financing activities		160,290	73,177
Net (decrease) increase in cash and equivalents		(13,772)	6,936
Cash and equivalents at beginning of period		47,876	4,799
Cash and equivalents at end of period	\$	34,104 \$	11,735

See supplemental disclosures of cash flow information at Note 10.

See accompanying notes to condensed consolidated financial statements

MERITAGE HOMES CORPORATION AND SUBSIDIARIES NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2005 AND 2004

NOTE 1 — ORGANIZATION AND BASIS OF PRESENTATION

Organization. We are a leading designer and builder of single-family homes in the rapidly growing Western and Southern states of Texas, Arizona, California, Nevada, Colorado and Florida. We focus on providing a broad range of first-time, move-up, luxury and active adult homes to our targeted customer base. We and our predecessors have operated in Arizona since 1985, in Texas since 1987 and in Northern California since 1989. We entered the move-up market in the Las Vegas, Nevada area in 2002 with our acquisition of PermaBilt Homes and the Inland Empire region of the greater Los Angeles area in January 2004 with our acquisition of Citation Homes of Southern California (Citation). We began greenfield start-up operations in the Denver, Colorado and Orlando, Florida markets in 2004, and in February 2005, we acquired Colonial Homes, a homebuilder that serves the Fort Myers/Naples, Florida market. In March 2005, we entered the Reno, Nevada market through a greenfield start-up operation.

We operate in Texas as Legacy Homes, Monterey Homes and Hammonds Homes; in Arizona as Meritage Homes and Monterey Homes; in Florida as Meritage Homes and Colonial Homes and in Northern California, Nevada and Colorado as Meritage Homes. At June 30, 2005, we were actively selling homes in 163 communities, with base prices ranging from \$99,000 to \$940,000.

Basis of Presentation. The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America and include the accounts of Meritage Homes Corporation and those of our consolidated subsidiaries, partnerships and other entities in which we have a controlling financial interest, and variable interest entities (see Note 3) in which we are deemed the primary beneficiary (the "Company"). Intercompany balances and transactions have been eliminated in consolidation and certain amounts have been reclassified to be consistent with current financial statement presentation. In our consolidated statement of cash flows for the six months ended June 30, 2005, we changed the classification of distributions of income from unconsolidated entities to present such changes as an operating activity. We previously presented such changes as investing activity. In the accompanying consolidated statements of cash flows for the six months ended June 30, 2005, we changed the classification of distributions of income from unconsolidated entities to present such changes as an operating activity. We previously presented such changes as investing activity. In the accompanying consolidated statements of cash flows for the six months ended June 30, 2004, we reclassified changes in balances of distributions of income from unconsolidated entities to be consistent with our 2005 presentation which resulted in a \$2.0 million increase to operating cash flows and a corresponding decrease to investing cash flows from the amounts previously reported. In our opinion, these unaudited condensed consolidated financial statements reflect all adjustments (consisting only of normal recurring adjustments) necessary to present fairly our financial position, results of operations and cash flows for the periods presented. The results of operations for any interim period are not necessarily indicative of results to be expected for a full fiscal year or fo

The Company designs, constructs and sells a wide range of homes designed to meet the specific needs of each of its markets. Because each of our geographic homebuilding regions has similar economic characteristics, housing products and class of prospective buyers, the geographic homebuilding regions have been aggregated into a single homebuilding segment.

Stock-Based Compensation. At June 30, 2005, we had a stock-based employee compensation plan under which officers, key employees, non-employee directors and consultants may be granted options to purchase shares of our common stock. We currently apply the intrinsic value-based method of accounting prescribed in Accounting Principles Board ("APB") Opinion No. 25 "Accounting for Stock Issued to Employees", as allowed by SFAS No. 123 "Accounting for Stock-Based Compensation — Transition and Disclosure." Under this method, compensation expense is recorded on the date of the grant only if the market price of the underlying stock on the date of the grant is greater than the exercise price. SFAS No. 123 established accounting and disclosure requirements using a fair value-based method of accounting for stock-based employee compensation plans, which we have adopted. We have not issued options with exercise prices below the market value on the date of the grant; therefore, no compensation expense for our stock-based plan has been recognized. Had compensation cost for this plan been determined pursuant to SFAS No. 123, our net earnings and earnings per common share would have been reduced to the following pro forma amounts. For the purpose of this disclosure, the value of the options is

6

estimated by applying a Black-Scholes option pricing model and amortized to expense over the options' vesting periods.

		Three Months Ended	June 30,	Six Months Ended	June 30,
		2005	2004 *	2005	2004 *
			(in thousands, except per s	hare amounts)	
Net earnings	As reported	\$59,239	\$24,637	\$83,435	\$51,556
	Deduct**	(1,989)	(1,179)	(3,355)	(2,037)
	Pro forma	\$57,250	\$23,458	\$80,080	\$49,519
Basic earnings per share	As reported	\$2.19	\$0.94	\$3.13	\$1.95
	Pro forma	\$2.11	\$0.89	\$3.00	\$1.88
Diluted earnings per share	As reported	\$2.05	\$0.89	\$2.92	\$1.84
	Pro forma	\$1.98	\$0.85	\$2.81	\$1.77

* Per share amounts reflect a 2-for-1 stock split in the form of a stock dividend that occurred in January 2005.

** Total stock-based employee compensation expense determined under fair value based method for awards, net of related tax effects.

The fair value for options granted in the first half of 2005 and 2004 was established at the date of grant using a Black-Scholes option pricing model with the following weighted average assumptions.

		Six Months Ended June 30						
	2	005	2004					
Expected dividend yield		0%	0%					
Risk-free interest rate		4.43 %	4.42 %					
Expected volatility		52%	53 %					
Expected life (in years)		7	7					
Weighted average fair value of options	\$	34.44 \$	18.39					

We have generally granted options only to employees and non-employee directors. To date, the amount of compensation expense recorded in association with granting options to other individuals has not been material.

Common Stock Repurchase. In August 2004, the Board of Directors approved a stock buyback program authorizing the expenditure of up to \$50 million to repurchase shares of our common stock. As of June 30, 2005, we had not purchased any shares under this program. No date for completing the program has been determined, but we will purchase shares subject to applicable securities law, and at times and in amounts as management deems appropriate.

Off-Balance Sheet Arrangements. We often acquire finished homesites at market prices from various development entities under fixed price purchase agreements. We consider this lot acquisition strategy, which reduces the financial requirements and risks associated with direct land ownership and land development, an important aspect of our business model. We are subject to customary obligations associated with these purchase agreements, which typically require us to make deposits in the form of cash or letters of credit that may be forfeited if we fail to perform under the agreement. Often, we contract to complete a project at a fixed cost on behalf of the development entity and are at risk for items over budget related to land development on property we have under contract. As of June 30, 2005, we had entered into purchase agreements with an aggregate purchase price of approximately \$2.2 billion, by making deposits of

7

approximately \$145.0 million in the form of cash, most of which is non-refundable, and approximately \$52.2 million in letters of credit.

Occasionally, we enter into land development joint ventures. We and/or our joint venture partners occasionally provide limited repayment guarantees on debt of certain unconsolidated entities on a pro rata share basis. As of June 30, 2005, we had limited repayment guarantees of approximately \$15.6 million.

We and our joint venture partners are also typically obligated to the project lenders to complete land development improvements if the joint venture does not perform the required development. Provided we and the other joint venture partners are in compliance with these completion obligations, the project lenders are generally obligated to fund these improvements through any financing commitments available under the applicable joint venture development and construction loans. In addition, we and our joint venture partners have from time to time provided unsecured environmental indemnities to joint venture project lenders. In some instances, these indemnities are subject to caps. These indemnities obligate us to reimburse the project lenders only for claims related to environmental matters for which such lenders are held responsible. As part of our project acquisition due diligence process to determine potential environmental risks, we generally obtain an independent environmental review from outside consultants.

Additionally, we and our joint venture partners have agreed to indemnify third party surety providers with respect to performance bonds issued on behalf of certain of our joint ventures. If a joint venture does not perform its obligations, the surety bond could be called. If these surety bonds are called and the joint venture fails to reimburse the surety, we and our joint venture partners would be obligated to indemnify the surety. These surety indemnity arrangements are generally joint and several obligations with our other joint venture partners. As of June 30, 2005, we had approximately \$20.6 million of surety bonds outstanding subject to these indemnity arrangements. None of these bonds have been called to date and we believe it is unlikely that any of these bonds will be called.

We also obtain letters of credit and performance, maintenance and other bonds in support of our related obligations with respect to the development of our projects. The amount of these obligations outstanding at any time varies depending on the stage and level of our development activities. In the event the letters of credit or bonds are drawn upon, we would be obligated to reimburse the issuer of the letter of credit or bond. At June 30, 2005, we had approximately \$9.1 million in outstanding letters of credit and \$189.2 million in performance bonds for such purposes. We believe it is unlikely that any of these letters of credit or bonds will be drawn upon.

Warranty Reserves. We have certain obligations related to post-construction warranties and defects related to homes closed. We have estimated these reserves based on historical data and trends with respect to similar product types and geographic areas. Warranty reserves are included in accrued liabilities on the accompanying consolidated balance sheets. Additions to warranty reserves are included in cost of sales within the accompanying statement of earnings. We periodically review the adequacy of our warranty reserves, and believe they are sufficient to cover potential costs for materials and labor related to post-construction warranties and defects. A summary of changes in our warranty reserve follow (in thousands):

	Three Months Ended June 30,				Six Months Ended June 30,				
	 2005		2004		2005		2004		
Balance, beginning of period	\$ 16,300	\$	9,987	\$	14,967	\$	9,253		
Additions to reserve	3,656		2,143		7,202		4,414		
Warranty claims and expenses	(2,738)		(1,769)		(4,951)		(3,306)		
Balance, end of period	\$ 17,218	\$	10,361	\$	17,218	\$	10,361		
	8								

Recently Issued Accounting Pronouncements. In December 2004, the Financial Accounting Standards Board ("FASB") issued SFAS No. 123 (revised 2004), "Share-Based Payment" ("SFAS No. 123R"), effective for the first fiscal year beginning after June 15, 2005. SFAS 123R requires that all stock-based compensation be treated as a cost that is reflected in the financial statements. The Company is required to adopt the new standard for its fiscal year beginning January 1, 2006. The Company is currently reviewing the effect of this statement on the Company's consolidated financial statements.

NOTE 2 — REAL ESTATE AND CAPITALIZED INTEREST

Real estate consists of the following (in thousands):

	June 30, 2	005	Decembe	er 31, 2004
Homes under contract under construction	\$	725,550	\$	492,378
Finished home sites and home sites under development		325,252		263,041
Unsold homes, completed and under construction		62,666		53,098
Model homes		23,884		1,294
Model home lease program		43,657		53,819
Land held for development		3,784		3,588
	\$ 1	,184,793	\$	867,218

We capitalize all development period interest costs incurred in connection with the development and construction of real estate. Capitalized interest is allocated to real estate when incurred and charged to cost of home closings when the related property is delivered. Certain information regarding interest follows (in thousands):

	Three Months B	Ended J	une 30,		Six Months Er	June 30,	
	 2005	2004		2004 2005			2004
Capitalized interest, beginning of period	\$ 21,902	\$	14,583	\$	19,701	\$	13,074
Interest incurred and capitalized	9,710		9,441		19,839		17,632
Amortization to cost of home closings	(9,583)		(7,217)		(17,511)		(13,899)
Capitalized interest, end of period	\$ 22,029	\$	16,807	\$	22,029	\$	16,807

NOTE 3 — VARIABLE INTEREST ENTITIES AND CONSOLIDATED REAL ESTATE NOT OWNED

FASB Interpretation No. 46 (revised December 2003), "Consolidation of Variable Interest Entities" ("FIN 46R") requires the consolidation of entities in which an enterprise absorbs a majority of the entity's expected losses, receives a majority of the entity's expected residual returns, or both, as a result of ownership, contractual or other

financial interests in the entity. Prior to the issuance of FIN 46R, entities were generally consolidated by an enterprise when it had a controlling financial interest through ownership of a majority voting interest in the entity. FIN 46R applied immediately to variable interests created after January 31, 2003, and with respect to variable interests created before February 1, 2003, FIN 46R application was deferred and not required to be applied until the end of the first reporting period ending after March 15, 2004. Accordingly, we fully implemented FIN 46R by March 31, 2004.

Under FIN 46R, a variable interest entity, or VIE, is created when (i) the equity investment at risk is not sufficient to permit the entity to finance its activities without additional subordinated financial support from

other parties or (ii) equity holders either (a) lack direct or indirect ability to make decisions about the entity, (b) are not obligated to absorb expected losses of the entity or (c) do not have the right to receive expected residual returns of the entity if they occur.

Based on the provisions of FIN 46R, we have concluded that when we enter into option or purchase agreements to acquire land or lots from an entity and pay a nonrefundable deposit, a VIE is created because we are deemed to have provided subordinated financial support, which refers to variable interests that will absorb some or all of an entity's expected losses if they occur. For each VIE created where the fair value of the land or lots under contract by us are not more than half of the total fair value of the entity's assets, we are not deemed to be the primary beneficiary of the VIE and therefore do not consolidate the assets on our consolidated financial statements. For each VIE created where the fair value of the land or lots under contract by us are more than half of the total fair value of the entity's assets, then we compute expected losses and residual returns based on the probability of future cash flows as outlined in FIN 46R. If we are deemed to be the primary beneficiary of the VIE, because we are obligated to absorb the majority of the expected losses, receive the majority of the residual returns, or both, we will consolidate the VIE in our consolidated financial statements. Not all of our purchase or option agreements are determined to be VIEs.

We have applied FIN 46R by developing a methodology to determine whether or not we are the primary beneficiary of the VIE. Part of this methodology requires the use of estimates in assigning probabilities to various future cash flow possibilities relative to changes in the fair value and changes in the development costs associated with the property. Although we believe that our accounting policy properly identifies our primary beneficiary status with these VIEs, changes in the probability estimates could produce different conclusions regarding our primary beneficiary status.

We generally do not have any ownership interest in the VIEs that hold the lots and land under option or contract, and accordingly, we generally do not have legal or other access to the VIE's books or records. Therefore, it is not possible for us to compel the VIEs to provide financial or other data to us in performing our primary beneficiary evaluation. Accordingly, this lack of information from the VIEs may result in our evaluation being conducted primarily based on management judgments and estimates.

Creditors, if any, of the entities with which we have option agreements have no recourse against us. In most cases, the maximum exposure to loss in our option agreements is limited to our option deposit. Often, we are at risk for items over budget related to land development on property we have under option. In these cases, we have contracted to complete development at a fixed cost on behalf of the land owner. Some of our option deposits may be refundable if certain contractual conditions are not performed by the party selling the lots.

1	0
т	

The table below presents a summary of our lots under option at June 30, 2005 (dollars in thousands):

							Option/Earnest	Mone	y Deposits
	# of Lots		Fair Value	1	Purchase Price		Cash	L	etters of Credit
Specific performance options (1)	103	\$	4,846	\$	4,846	\$	532	\$	_
Options recorded on balance sheet(2)	19		1,426		1,466		311		
Total options recorded on balance sheet as real estate not									
owned (3)	122		6,272		6,312		843		_
Option contracts not recorded on balance sheet - non-									
refundable deposits (3)	27,159	\$	_	\$	1,586,611	\$	120,138	\$	52,185
Purchase contracts not recorded on balance sheet - non-									
refundable deposits (3)	13,661		_		441,559		21,875		_
Purchase contracts not recorded on balance sheet —									
refundable deposits (4)	4,422		_		218,033		3,007		_
Total options not recorded on balance sheet	45,242		_		2,246,203		145,020		52,185
Total lots under option or contract	45,364	\$	6,272	\$	2,252,515	\$	145,863	\$	52,185
·		-		<u> </u>	, - ,	<u> </u>	.,	<u> </u>	,

(1) Fair value of specific performance options approximates purchase price due to the short-lived nature of the options.

(2) The purpose and nature of these consolidated lot option contracts (VIE's) is to provide the Company the option to purchase lots in anticipation of building homes on the lots in the future.

(3) Deposits are non-refundable except if certain contractual conditions are not performed by the selling party.

(4) Deposits are refundable at our sole discretion.

Note: Except for our specific performance options, none of our option agreements require us to purchase lots. Our option to purchase lots remains effective so long as we purchase a pre-established minimum number of lots each month or quarter, as determined by the agreement. The pre-established number of lots typically is structured to approximate our expected rate of home orders.

NOTE 4 — INVESTMENTS IN UNCONSOLIDATED ENTITIES

We participate in homebuilding and land development joint ventures from time to time as a means of accessing larger parcels of land and lot positions, expanding our market opportunities, managing our risk profile and leveraging our capital base. We had equity investments of 50% or less and did not have controlling financial interests in these unconsolidated entities at June 30, 2005. Our joint venture partners generally are unrelated homebuilders, land sellers or other real estate investor entities. We also enter into mortgage and title business joint ventures from time to time. These unconsolidated entities follow accounting principles generally accepted in the United States of America and we share in their profits and losses generally in accordance with our ownership interests.

We and/or our joint venture partners usually obtain certain options or enter into other arrangements under which we can purchase portions of the land held by the unconsolidated joint ventures. Option prices are generally negotiated prices that approximate market value when we enter into the option contract. Our share of the joint venture earnings is deferred until homes are delivered by us and title passes to a homebuyer. At such time, we allocate our joint venture earnings to the land acquired by us as a reduction in

the basis of the property. Summarized condensed financial information related to unconsolidated joint ventures that are accounted for using the equity method was as follows (in thousands):

	Ju	ine 30, 2005	Dec	ember 31, 2004
Assets:				
Cash	\$	9,191	\$	8,689
Real estate		163,364		227,104
Other assets		24,708		13,026
Total assets	\$	197,263	\$	248,819
	·			
Liabilities and equity:				
Accounts payable and other liabilities	\$	24,371	\$	13,284
Notes and mortgages payable		94,484		145,209
Equity of:				
Meritage		37,391		40,785
Others		41,017		49,541
Total liabilities and equity	\$	197,263	\$	248,819

	Three Months Ended June 30,					Six Months Ended June 30,			
	 2005 2004				2005	2004			
Revenues	\$ 52,868	\$	3,533	\$	83,535	\$	7,209		
Costs and expenses	38,546		1,918		59,376		3,805		
Net earnings of unconsolidated entities	\$ 14,322	\$	1,615	\$	24,159	\$	3,404		
Meritage's share of pre-tax earnings	\$ 3,137	\$	1,058	\$	7,598	\$	1,491		

Our share of net earnings, including any applicable management fees, but excluding earnings related to properties acquired by us, is recorded in "Other income, net" on our consolidated statements of earnings.

At June 30, 2005 and December 31, 2004, our investments in unconsolidated entities includes \$1.1 million and \$2.9 million, respectively, related to the difference between the amounts at which our investments are carried and the amount of underlying equity in net assets. These amounts are amortized to equity of earnings of unconsolidated entities over the lives of the respective joint ventures. Amortization was \$1.1 million for the three and six months ended June 30, 2005. There was no amortization recorded in 2004.

In addition to joint ventures accounted for under the equity method summarized in the above table, at June 30, 2005, and December 31, 2004, our investments in unconsolidated entities included joint ventures recorded under the cost method. These joint ventures have obtained large parcels of land and were formed to perform off-site development work and to sell lots to the joint venture members. As of June 30, 2005, and December 31, 2004, our investments in unconsolidated entities recorded under the cost method were \$11.6 and \$7.3 million, respectively. As of June 30, 2005, we have not recorded any income or distributions from these joint ventures.

12

NOTE 5 - LOANS PAYABLE AND OTHER BORROWINGS

Loans payable consist of the following (in thousands):

	Ju	ine 30, 2005	Dece	ember 31, 2004
\$400 million unsecured revolving credit facility maturing May 2009 with extension provisions, and interest payable monthly approximating LIBOR plus 2.0% or prime. The rates ranged from 5.34% to 6.25% at June 30, 2005.	\$	38,200	\$	_
Model home lease program, with interest in the form of lease payments payable monthly approximating LIBOR (approximately 3.512% at June 30, 2005) plus 2.5%		43,657		53,819
Acquisition and development seller carry back financing, paid in full in 2005				600
Total loans payable and other borrowings	\$	81,857	\$	54,419

During January 2005 we determined that the construction costs and related debt associated with model homes which are owned and leased to us by others and that we use to market our communities are required to be included on our balance sheets. We do not legally own the model homes, but we are reimbursed by the owner for our construction costs and we have the right, but not the obligation, to purchase these homes. Although we have no legal obligation to repay any amounts received from the third-party owner, such amounts are recorded as debt and are typically deemed repaid when we simultaneously exercise our option to purchase the model home and sell such model home to a third-party home buyer. Should we elect not to exercise our rights to purchase these model homes, the model home costs and related debt under the model lease program will be eliminated upon the termination of the lease, which is generally between one and three years from the origination of the lease.

Our revolving credit facility contains covenants which require maintenance of certain levels of tangible net worth and compliance with certain minimum financial ratios, place limitations on the payment of dividends and redemptions of equity, and limit the incurrence of additional indebtedness, asset dispositions, mergers, certain investments and creations of liens, among other items. As of and for the quarter ended June 30, 2005, we were in compliance with these covenants. After considering our most restrictive bank covenants, our borrowing availability under the revolving credit facility was approximately \$300.5 million at June 30, 2005 as determined by borrowing base limitations defined by our agreement with the lending banks. The revolving credit facility restricts our ability to pay dividends, and at June 30, 2005, our maximum permitted amount available to pay dividends was approximately \$85.4 million.

NOTE 6 — SENIOR NOTES

In April 2004 we issued \$130 million in aggregate principal amount of our 7% senior notes due 2014. The notes were priced to us at a slight premium implying an interest rate to us of 6.99%. At June 30, 2005 and December 31, 2004, these notes totaled approximately \$130.1 million, including unamortized premium of approximately \$0.1 million.

In March 2005, we completed the private placement of \$350 million in aggregate principal amount of 6.25% senior notes due 2015 which resulted in net proceeds to the Company, after commissions, discounts and fees, of approximately \$343.8 million. At June 30, 2005, our outstanding 6.25% senior notes due 2015 totaled approximately \$348.3 million, which includes unamortized discounts of approximately \$1.7 million.

During the first quarter of 2005, we used the proceeds from the issuance of the 6.25% senior notes to repurchase pursuant to a tender offer and consent solicitation approximately \$276.8 million of our outstanding 9.75% senior notes due 2011 and to pay down our bank credit facility. The balance of these notes outstanding at December 31, 2004 was \$286.9 million, including \$6.9 million of unamortized premium. In connection with this tender offer and repurchase, we recorded an after-tax one-time charge of approximately \$19.5 million for premiums, commissions and expenses associated with the tender offer and the write-off of existing offering costs associated with the 9.75% senior notes, net of the accretion of existing note premiums on the 9.75% senior notes and taxes. During the second quarter of 2005, we subsequently repurchased \$2.0 million of our outstanding 9.75% senior notes and incurred an after-tax charge of \$0.1 million for premiums, commissions and expenses. Approximately \$1.2 million in aggregate principal amount of the 9.75% senior notes remained outstanding at June 30, 2005.

Our senior notes contain covenants which require maintenance of certain levels of tangible net worth and compliance with certain minimum financial ratios, place limitations on the payment of dividends and redemptions of equity, and limit the incurrence of additional indebtedness, asset dispositions, mergers, certain investments and creations of liens, among other items. As of and for the quarter ended June 30, 2005, we were in compliance with these covenants.

Obligations to pay principal and interest on the bank credit facility and senior notes are guaranteed by all of our subsidiaries (collectively, the Guarantor Subsidiaries), each of which is directly or indirectly 100% owned by Meritage Homes Corporation, other than certain minor subsidiaries (collectively, Non-Guarantor Subsidiaries). Such guarantees are full and unconditional, and joint and several. Separate financial statements of the Guarantor Subsidiaries are not provided because Meritage (the parent company) has no independent assets or operations, the guarantees are full and unconditional and joint and several, and the Non-Guarantor Subsidiaries are, individually and in the aggregate, minor. There are no significant restrictions on the ability of the parent company or any guarantor to obtain funds from its subsidiaries by dividend or loan.

NOTE 7 — ACQUISITIONS, GOODWILL AND INTANGIBLES

Colonial Homes of Florida Acquisition. In February 2005, we purchased the homebuilding and related assets of Colonial Homes of Florida ("Colonial"), which primarily operates in the Fort Myers/Naples area. The purchase price was approximately \$66.0 million in cash. The results of Colonial's operations have been included in our consolidated financial statements as of the effective date of acquisition, February 1, 2005.

Goodwill and Intangibles. Goodwill represents the excess of the purchase price of our acquisitions over the fair value of the assets acquired. The acquisition of Colonial was recorded using the purchase method of accounting. The purchase price was allocated based on estimated fair values of the assets acquired and liabilities assumed at the date of the acquisition. The excess purchase price over the fair value of the net assets acquired of \$22.1 million for Colonial was recorded as goodwill.

The changes in the carrying amount of goodwill for the six months ended June 30, 2005, follow (in thousands):

	14	
Balance at June 30, 2005	\$	113,907
Purchase accounting adjustments		(347)
Increase due to earn-out agreements		668
Goodwill acquired — Colonial acquisition		22,111
Balance at December 31, 2004	\$	91,475

Under the guidelines contained in SFAS No. 142, "Goodwill and Other Intangible Assets," in the first quarter of 2005 management performed its annual assessment of goodwill and determined that no impairment exists.

Intangible assets consist primarily of a non-compete agreement, a tradename and floor plan designs acquired in connection with our February 1, 2005 acquisition of Colonial. These intangible assets were valued at the acquisition date utilizing accepted valuation procedures. The non-compete agreement is being amortized over five years while the tradename and floor plan designs are being amortized over one year. The acquired cost and accumulated amortization of the Company's intangible assets was \$2.8 million and \$0.5 million, respectively, at June 30, 2005. Amortization expense for the quarter ending June 30, 2005 was \$0.3 million, and is expected to be approximately \$0.6 million in the second half of 2005, \$0.5 million in 2006 and \$0.4 million per year in 2007, 2008 and 2009.

NOTE 8 — EARNINGS PER SHARE

Basic and diluted earnings per share for the three and six months ended June 30, 2005 and 2004 were calculated as follows (in thousands, except per share amounts):

	1	Three Months Ended June 30,			Six Months Ended June 30,			
		2005	2004 *		2005		2004 *	
Basic average number of shares outstanding		27,110	26,292		26,664		26,380	
Effect of dilutive securities:								
Options to acquire common stock		1,796	1,532	<u> </u>	1,881		1,584	
Diluted average shares outstanding		28,906	27,824	<u> </u>	28,545		27,964	
Net earnings	\$	59,239	\$ 24,63	\$	83,435	\$	51,556	
Basic earnings per share	\$	2.19	\$ 0.94	\$	3.13	\$	1.95	
Diluted earnings per share	\$	2.05	\$ 0.89	\$	2.92	\$	1.84	

No antidilutive stock options were included in the calculation of diluted earnings per share.

* Amounts reflect a 2-for-1 stock split in the form of a stock dividend that occurred in January 2005.

NOTE 9 — INCOME TAXES

Components of the provision for income taxes for the three and six months ended June 30, 2005 and 2004 are (in thousands):

Three Months	Ended June 30,	Six Months Ended June 30,						
2005	2004	2005	2004					

Federal	\$ 30,813	\$ 13,452	\$ 43,393	\$ 28,110
State	4,744	1,737	6,689	3,623
Total	\$ 35,557	\$ 15,189	\$ 50,082	\$ 31,733

NOTE 10 - SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION

The February 2005 acquisition of Colonial Homes and the January 2004 acquisition of Citation Homes resulted in the following changes in assets and liabilities during the first six months of 2005 and 2004 (in thousands):

	2	2005		004
Increase in real estate	\$	(47,592)	\$	(12,036)
Increase in deposits on real estate under option or contract		(1,343)		(1,870)
Increase in receivables and other assets		(1,065)		(747)
Increase in goodwill		(22,111)		(11,214)
Increase in intangibles		(2,763)		
Increase in property and equipment		(327)		(89)
Increase in accounts payable and accrued liabilities		3,758		1,704
Increase in home sale deposits		5,223		87
Net cash paid for acquisition	\$	(66,220)	\$	(24,165)

		Six Months Ended June 30,				
		2005		2004		
Cash paid during the period for:						
Interest	\$	14,510	\$	15,677		
Income taxes	\$	35,448	\$	36,948		
Non-cash distributions from unconsolidated entities	\$	19,863	\$	832		
	16					

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

This Quarterly Report on Form 10-Q contains forward-looking statements. The words "believe," "expect," "anticipate," "forecast", "plan" and "project" and similar expressions identify forward-looking statements, which speak only as of the date the statement was made. All statements other than forward-looking statements are within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements may include, but are not limited to, projections of revenue, income or loss, capital expenditures and backlog; plans for future operations; financing needs or plans and liquidity; the impact of changes in interest rates; plans relating to our products or services, acquisitions, and new or planned development projects; the demand for and pricing of our homes; the expected outcome of legal proceedings against us; the growth potential of the markets we operate in; the sufficiency of our capital resources to support our growth strategy; the impact of new accounting standards; the likelihood that performance or surely bonds will be called; the sufficiency of our warranty reserves and our ability to continue positive operative results in light of current economic and political conditions, as well as assumptions related to the foregoing.

Actual events and results may differ materially from those expressed in forward-looking statements due to a number of factors. Risks identified in Exhibit 99.1 to this Quarterly Report on Form 10-Q and in our Annual Report on Form 10-K for the year ended December 31, 2004, including those under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operations - Factors That May Affect Our Future Results and Financial Condition" describe factors, among others, that could contribute to or cause such differences. These factors may also affect our business generally and as a result, our stock and note prices may fluctuate dramatically.

Overview

We are a leading designer and builder of single-family homes in the rapidly growing Western and Southern states of Texas, Arizona, California, Nevada, Colorado and Florida. We focus on providing a broad range of first-time, move-up, luxury and active adult homes to our targeted customer base. We and our predecessors have operated in Arizona since 1985, in Texas since 1987 and in Northern California since 1989. We entered the move-up market in the Las Vegas, Nevada area in 2002 with our acquisition of PermaBilt Homes and the Inland Empire region of the greater Los Angeles area in January 2004 with our acquisition of Citation Homes of Southern California (Citation). We began greenfield start-up operations in the Denver, Colorado and Orlando, Florida markets in 2004, and in February 2005, we acquired Colonial Homes, a homebuilder that serves the Fort Myers/Naples, Florida markets. In March 2005, we entered the Reno, Nevada market through a greenfield start-up operation. With the addition of Reno, we now have a presence in 14 dynamic housing markets in the western and southern regions of the country. We operate in these states, predominantly in one industry, homebuilding, and thus have only one single reportable segment.

Total home closing revenue was \$651.8 million for the three months ended June 30, 2005, increasing \$220.5 million, or 51% from \$431.3 million for the same period last year. Net earnings for the second quarter of 2005 increased \$34.6 million, or 140%, to \$59.2 million from \$24.6 million in the same quarter of 2004.

Critical Accounting Policies

We have established various accounting policies which govern the application of accounting principles generally accepted in the United States of America in the preparation and presentation of our consolidated financial statements. Our significant policies are described in Note 1 of the consolidated financial statements in our Annual Report on Form 10-K for December 31, 2004. Certain of these policies involve significant judgments, assumptions and estimates by management that have a material impact on revenues and costs and on the carrying value of certain assets and liabilities. The judgments, assumptions and estimates we use and believe to be critical to our business are based on historical experience, knowledge of the accounts and other factors which we believe to be reasonable under the circumstances. We evaluate our judgments and assumptions on an on-going basis. Because of the nature of the judgments and assumptions we have made,

actual results may differ from these judgments and estimates, which could have a material impact on our results of operations and on the carrying values of assets and liabilities.

The accounting policies that we deem most critical to us, and involve the most difficult, subjective or complex judgments, include our estimates of costs to complete our individual projects, the ultimate recoverability (or impairment) of these costs, goodwill impairment, the likelihood of closing lots held under option or contract, the ability to

determine the fair value of consolidated real estate not owned and liabilities related to such, certain estimates and assumptions related to complying with FIN 46R, and the ability to estimate expenses and accruals, including legal and warranty reserves. Should we under or over estimate costs to complete individual projects, gross margins in a particular period could be misstated and the ultimate recoverability of costs related to a project from home sales may be uncertain. Furthermore, non-refundable deposits paid for land options or contracts may have no economic value to us if we do not ultimately purchase the land. Our inability to accurately estimate expenses, accruals, or an impairment of real estate or goodwill could result in charges, or income, in future periods, which relate to activities or transactions in a preceding period. The estimates and assumptions we make relating to our implementation of FIN 46R, if not accurate, could result in us incorrectly including, or excluding, certain contractual land acquisition arrangements as variable interest entities in, or from, respectively, our consolidated financial statements.

Results of Operations

The following discussion and analysis of financial condition and results of operations is based on our consolidated unaudited financial statements for the three and six months ended June 30, 2005 and 2004. All material balances and transactions between us and our subsidiaries have been eliminated. In management's opinion, the data reflects all adjustments, consisting of only normal recurring adjustments, necessary to fairly present our financial position and results of operations for the periods presented. The results of operations for any interim period are not necessarily indicative of results expected for a full fiscal year.

18

Home Closing Revenue, Home Orders and Order Backlog

The information below presents operating and financial data regarding our homebuilding activities (dollars in thousands).

	Three Months	Ended	June 30,	%	Six Months F	nded	June 30,	%
Home Closing Revenue	 2005		2004	Change	 2005		2004	Change
Total								
Dollars	\$ 651,783	\$	431,275	51%	\$ 1,202,730	\$	854,777	41%
Homes closed	2,095		1,620	29%	3,882		3,189	22%
Average sales price	\$ 311.1	\$	266.2	17%	\$ 309.8	\$	268.0	16%
<u>Texas</u>								
Dollars	\$ 184,229	\$	160,377	15%	\$ 340,184	\$	317,649	7%
Homes closed	856		741	16%	1,573		1,471	7%
Average sales price	\$ 215.2	\$	216.4	(1)%	\$ 216.3	\$	215.9	**
Arizona								
Dollars	\$ 194,108	\$	115,535	68%	\$ 348,063	\$	213,467	63%
Homes closed	745		473	58%	1,344		854	57%
Average sales price	\$ 260.5	\$	244.3	7%	\$ 259.0	\$	250.0	4%
<u>California</u>								
Dollars	\$ 228,412	\$	123,840	84%	\$ 422,899	\$	254,710	66%
Homes closed	379		294	29%	724		601	20%
Average sales price	\$ 602.7	\$	421.2	43%	\$ 584.1	\$	423.8	38%
Nevada								
Dollars	\$ 25,493	\$	31,523	(19)%	\$ 56,682	\$	68,951	(18)%
Homes closed	66		112	(41)%	154		263	(41)%
Average sales price	\$ 386.3	\$	281.5	37%	\$ 368.1	\$	262.2	40%
<u>Florida</u> *								
Dollars	\$ 19,541		n/a	n/a	\$ 34,902		n/a	n/a
Homes closed	49		n/a	n/a	87		n/a	n/a
Average sales price	\$ 398.8		n/a	n/a	\$ 401.2		n/a	n/a

* The number and dollar amount of homes closed include the effect of the Colonial Homes of Florida acquisition in February 2005.

** Less than 1%

	Three Months	Ended	June 30,	%	Six Months B	nded	June 30,	%
Home Orders	 2005		2004	Change	2005		2004	Change
Total	 							
Dollars	\$ 1,005,611	\$	700,142	44%	\$ 1,886,957	\$	1,292,141	46%
Homes ordered	2,931		2,556	15%	5,570		4,749	17%
Average sales price	\$ 343.1	\$	273.9	25%	\$ 338.8	\$	272.1	25%
Texas								
Dollars	\$ 243,490	\$	220,056	11%	\$ 456,091	\$	419,913	9%
Homes ordered	1,067		1,022	4%	2,040		1,969	4%
Average sales price	\$ 228.2	\$	215.3	6%	\$ 223.6	\$	213.3	5%
Arizona								
Dollars	\$ 313,146	\$	262,004	20%	\$ 585,995	\$	470,392	25%
Homes ordered	973		1,056	(8)%	1,898		1,863	2%
Average sales price	\$ 321.8	\$	248.1	30%	\$ 308.7	\$	252.5	22%
<u>California</u>								
Dollars	\$ 320,027	\$	185,725	72%	\$ 608,233	\$	345,556	76%
Homes ordered	563		387	45%	1,037		752	38%
Average sales price	\$ 568.4	\$	479.9	18%	\$ 586.5	\$	459.5	28%

19

Nevada						
Dollars	\$ 80,788	\$ 32,357	150%	\$ 127,644	\$ 56,28	0 127%
Homes ordered	221	91	143%	350	16	5 112%
Average sales price	\$ 365.6	\$ 355.6	3%	\$ 364.7	\$ 341.	1 7%
<u>Florida</u>						
Dollars	\$ 45,138	n/a	n/a	\$ 105,972	n/	a n/a
Homes ordered	99	n/a	n/a	237	n/	a n/a
Average sales price	\$ 455.9	n/a	n/a	\$ 447.1	n/	a n/a
<u>Colorado</u>						
Dollars	\$ 3,022	n/a	n/a	\$ 3,022	n/	a n/a
Homes ordered	8	n/a	n/a	8	n/	a n/a
Average sales price	\$ 377.8	n/a	n/a	\$ 377.8	n/	a n/a

20

	At June 30,			%		
Order Backlog		2005		2004	Change	
Total						
Dollars	\$	2,135,024	\$	1,169,109	83 %	
Homes in backlog		6,463		4,215	53 %	
Average sales price	\$	330.3	\$	277.4	19%	
Texas						
Dollars	\$	428,997	\$	343,683	25 %	
Homes in backlog		1,952		1,617	21%	
Average sales price	\$	219.8	\$	212.5	3 %	
Arizona						
Dollars	\$	775,319	\$	495,284	57%	
Homes in backlog		2,545		1,841	38%	
Average sales price	\$	304.6	\$	269.0	13 %	
California						
Dollars	\$	576,605	\$	289,175	99%	
Homes in backlog		1,008		631	60%	
Average sales price	\$	572.0	\$	458.3	25 %	
Nevada						
Dollars	\$	150,165	\$	40,967	267 %	
Homes in backlog		433		126	244 %	
Average sales price	\$	346.8	\$	325.1	7 %	
Florida *						
Dollars	\$	200,916		n/a	n/a	
Homes in backlog		517		n/a	n/a	
Average sales price	\$	388.6		n/a	n/a	
Colorado						
Dollars	\$	3,022		n/a	n/a	
Homes in backlog		8		n/a	n/a	
Average sales price	\$	377.8		n/a	n/a	

* The number and dollar amount of homes in backlog include the effect of the Colonial Homes of Florida acquisition in February 2005.

Home Closing Revenue.

Home closing revenue for the quarter ended June 30, 2005 increased 51% to \$651.8 million compared to the same period a year ago, the result of a 29% increase in the number of homes closed to 2,095 and a 17% increase in the average selling price of those homes to approximately \$311,100. The housing markets in California and Arizona continue to expand and to be very strong as evidenced by an increase in home closing revenue of 84% in California and 68% in Arizona as compared to the same period a year ago. Home closing revenue and the number of homes closed were up 15% and 16%, respectively, in the very competitive Texas housing market. Home closing revenue and the number of homes closed decreased 19% and 41% compared to the same period a year ago in Nevada, which can be attributed to the opening of new communities lagging the close out of a number of communities for sales in 2004. The housing market in Nevada remains strong, and we anticipate future growth in that market. In Florida, we closed 49 homes during the second quarter of 2005

generating \$19.5 million in home closing revenue in connection with our February 2005 acquisition of Colonial Homes of Florida. In the second quarter of 2005, we benefited from very strong housing markets driven by low interest rates, positive demographic factors in the Southern and Western United States, an increasing home ownership rate and overall favorable employment trends.

Home Orders.

Home orders for any period represent the aggregate sales price of all homes ordered by customers, net of cancellations. We do not include orders contingent upon the sale of a customer's existing home as a sales contract until the contingency is removed. Historically, we have experienced a cancellation rate of approximately 25% of the gross sales, which we believe is consistent with industry norms. In the second quarter of 2005, we generated 2,931 new home orders compared to 2,556 for the same period a year ago, representing an increase of 15%. The dollar value of homes ordered reached \$1.0 billion for the first-time in our history for any one quarter, an increase of 44% in the second quarter of 2005 compared to the prior years second quarter. Due to healthy housing markets coupled with communities that are thoughtfully designed and in good locations, our Nevada and California regions posted particularly strong results with 150% and 72% increases in the dollar value of homes ordered compared to the same period a

year ago. In some cases, rising population and housing demand, combined with a constrained land supply are contributing to provide pricing power for our Nevada, California and Arizona divisions. In addition, the introduction of several higher-priced communities in Arizona and California contributed to the increases in the average selling prices of homes ordered by 30% and 18%, respectively, compared to the same period a year ago. The dollar value of homes ordered was up 11% in the very competitive Texas housing market with a 4% increase in the number of homes ordered, compared to the same period a year ago. In Florida, through our acquisition of Colonial Homes and our Orlando greenfield start-up operation, we took 99 home orders, exceeding our expectations for the quarter. In our greenfield start-up operation in Colorado we took our first home orders in the second quarter of 2005.

Order Backlog.

Our backlog represents net sales contracts that have not yet closed. We began 2005 with a strong backlog, and driven by our high volume of sales orders in the first six months of 2005, our backlog at June 30, 2005 was \$2.1 billion, an increase of 83% compared to the same time a year ago, with the number of homes in backlog increasing 53% to 6,463 compared to June 30, 2004. The increase in backlog at June 30, 2005 is primarily due to the strong order demand over the past six months along with pricing power we have in many of our markets. The dollar value of our Nevada, California and Arizona order backlog at June 30, 2005 increased 267%, 99% and 57%, respectively, from the same time a year ago due to positive demographic factors, favorable employment trends, strong housing demand, a limited supply of buildable land in some of our markets and an increase in the number of actively selling communities. Despite very competitive market conditions, we believe that demand is still strong in Texas, which is illustrated by the fact that the number of homes in backlog is up 21% compared to the same time a year ago. Through our February 2005 acquisition of Colonial Homes of Foirda based in Fort Meyers, and sales orders to date since the acquisition combined with our greenfield start-up operation in Orlando has produced a backlog valued at \$200.9 million, consisting of 517 homes. We had 163 actively selling communities at the end of the second quarter 2005, an increase of 19% compared to June 30, 2004 and an increase of 17% over December 31, 2004.

22

Other Operating Information (dollars in thousands)

	Three Months Ended June 30,		Six Months Ended June 30,			
	 2005	2004	-	2005		2004
Home Closing Gross Profit						
Dollars	\$ 152,703 \$	78,707	\$	272,028	\$	161,870
Percent of home closing revenue	23.4 %	18.3 %		22.6%)	18.9 %
Commissions and Other Sales Costs						
Dollars	\$ 35,869 \$	25,996	\$	67,340	\$	51,829
Percent of home closing revenue	5.5%	6.0%		5.6%)	6.1%
General and Administrative Costs						
Dollars	\$ 26,672 \$	16,794	\$	50,635	\$	32,850
Percent of total revenue	4.1%	3.9%		4.2%)	3.8%
Income Taxes						
Dollars	\$ 35,557 \$	15,189	\$	50,082	\$	31,733
Percent of earnings before income taxes	37.5 %	38.1 %		37.5 %)	38.1 %

Home Closing Gross Profit.

Our home closing gross margin increased to 23.4% and 22.6% for the three and six months ended June 30, 2005, respectively, compared to the same period a year ago, primarily as a result of pricing power in California, Nevada and Arizona, and our ability to manage our construction and land costs. In some of our markets, due to high demand for our homes, we are limiting the number of lots released for sale and have increased prices in several of our communities in order to better manage our gross margin and backlog.

Commissions and Other Sales Costs.

For the three and six months ended June 30, 2005, our commissions and sales costs as a percentage of home closing revenue decreased from 6.0% and 6.1%, respectively, to 5.5% and 5.6%, primarily due to our strong housing markets, which has reduced the involvement of external real estate agents which incur higher commission costs than our internal sales force.

General and Administrative Costs.

General and administrative expenses represent corporate and divisional overhead expenses such as salaries and bonuses, occupancy, insurance and travel expenses. General and administrative costs as a percent of total revenue remained relatively consistent for the three months ended June 30, 2005, compared to the same period a year ago. For the six-month period ended June 30, 2005, general and administrative costs increased as a percentage of total revenue primarily due to our greenfield start-up operations in Reno, Denver and Orlando, combined with additional overhead costs across the Company to support future growth.

Income Taxes.

The decrease in the effective tax rate to 37.5% for both the quarter and year ended June 30, 2005, from 38.1% in the prior year is primarily attributable to a tax benefit from the enactment of Internal Revenue Code Section 199, which provides for a deduction for domestic production activities. This decrease was partially offset by a higher state income tax rate due to increased activity in Florida.

Loss on Extinguishment of Debt

During the first quarter of 2005, we used the proceeds from the issuance of \$350 million aggregate principal amount of 6.25% senior notes due 2015 to repurchase approximately \$276.8 million of our 9.75% senior notes due 2011. In connection with this tender offer and repurchase, we incurred a charge of \$31.5 million for premiums, commissions and expenses associated with the tender offer, net of accretion of existing premiums on the 9.75% senior notes.

Liquidity and Capital Resources

Our principal uses of capital for the quarter ended June 30, 2005 were operating expenses, land and property purchases, lot development, home construction, income taxes, investments in joint ventures and the payment of various liabilities. We use a combination of borrowings and funds generated by operations to meet our short-term working capital requirements.

Cash flows for each of our communities depend on the status of the development cycle, and can differ substantially from reported earnings. Early stages of development or expansion require significant cash outlays for land acquisitions, plat and other approvals, and construction of model homes, roads, utilities, general landscaping and other amenities. Because these costs are capitalized, income reported for financial statement purposes during those early stages may significantly exceed cash flow. In the later stages of development, future cash flows may significantly exceed earnings reported for financial statement purposes, as cost of closings includes charges for substantial amounts of previously expended costs.

We enter into various options and purchase contracts for land in the normal course of business. Except for our specific performance options, none of these agreements require us to purchase lots. Generally, our options to purchase lots remain effective so long as we purchase a pre-established minimum number of lots each month or quarter, as determined by the respective agreement. The pre-established number is typically structured to approximate our expected rate of home construction starts. At June 30, 2005, our total option purchase contracts had an aggregate purchase price of approximately \$2.3 billion, on which we had made deposits of approximately \$145.9 million in cash along with approximately \$52.2 million in letters of credit. Additional information regarding our purchase agreements and related deposits is presented in Note 3 — Variable Interest Entities and Consolidated Real Estate Not Owned in the accompanying consolidated financial statements.

At June 30, 2005 there was approximately \$38.2 million outstanding under our senior unsecured revolving credit facility and approximately \$61.3 million was outstanding in letters of credit that collateralize our obligations under various land purchase, land development and other contracts. After considering our most restrictive bank covenants, our borrowing availability under the bank credit facility was approximately \$300.5 million at June 30, 2005, as determined by borrowing base limitations defined by our agreement with the lending banks.

At June 30, 2005, our outstanding 9.75% senior notes due 2011 totaled approximately \$1.2 million, our outstanding 7% senior notes due 2014 totaled approximately \$130.1 million, which includes unamortized premiums of approximately \$0.1 million and our outstanding 6.25% senior notes due 2015 totaled approximately \$348.3 million, which includes unamortized discounts of approximately \$1.7 million.

We believe that our current borrowing capacity, cash on hand and anticipated net cash flows from operations are and will be sufficient to meet liquidity needs for the foreseeable future. We believe our future cash needs will include funds for the completion of projects that are underway, the acquisition of land and property for new projects, the maintenance of our day-to-day operations, and the acquisition or start-up of additional homebuilding operations, should the opportunities arise. There is no assurance, however, that future cash flows will be sufficient to meet future capital needs. The amount and types of indebtedness that we incur

24

may be limited by the terms of the indentures governing our senior notes and by the terms of the credit agreement governing our senior unsecured credit facility.

Off-Balance Sheet Arrangements

Reference is made to Notes 1, 3 and 4 in the accompanying Notes to consolidated financial statements included in this Form 10-Q. These notes discuss our off-balance sheet arrangements with respect to land acquisition contracts and option agreements, and land development joint ventures, including the nature and amounts of financial obligations relating to these items. In addition, these notes discuss the nature and amounts of certain types of commitments that arise in connection with the ordinary course of our land development and homebuilding operations, including commitments of land development joint ventures for which we might be obligated.

Seasonality

We historically have closed more homes in the second half of the fiscal year than in the first half, due in part to the slightly seasonal nature of the market for our move-up and semi-custom luxury products. We expect this seasonal trend to continue, although it may vary if our operations continue to expand.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to market risk primarily related to potential adverse changes in interest rates on our revolving credit facility. The interest rate relative to this borrowing fluctuates with the prime and Eurodollar lending rates. As of June 30, 2005, there was no outstanding balance under our senior revolving credit facility that is subject to changes in interest rates. We do not enter into, or intend to enter into, derivative financial instruments for trading or speculative purposes.

Our fixed rate debt is made up primarily of our \$1.2 million in principal of our 9.75% senior notes, \$130 million in principal of our 7% senior notes and \$350 million in principal of our 6.25% senior notes. Except in limited circumstances, we do not have an obligation to prepay our fixed-rate debt prior to maturity and, as a result, interest rate risk and changes in fair value should not have a significant impact on fixed rate of borrowings until we would be required to refinance such debt.

Our operations are interest rate sensitive. As overall housing demand is adversely affected by increases in interest rates, a significant increase in mortgage interest rates may negatively affect the ability of homebuyers to secure adequate financing. Higher interest rates could adversely affect our revenues, gross margins and net earnings and would also increase our variable rate borrowing costs.

Item 4. Controls and Procedures

In order to ensure that the information we must disclose in our filings with the SEC is recorded, processed, summarized and reported on a timely basis, we have developed and implemented disclosure controls and procedures. Our management with the participation of our co-chief executive officers and chief financial officer have reviewed and evaluated the effectiveness of our disclosure controls and procedures, as defined in Exchange Act Rules 13a-15(e) and 15d-15(e), as of the end of the period covered by this Form 10-Q (the "Evaluation Date"). Based on such evaluation, these officers have concluded that, as of the Evaluation Date, our disclosure controls and procedures were effective in ensuring that information that is required to be disclosed in the reports we file under the Securities Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

During the fiscal quarter covered by this Form 10-Q, there have not been any changes in our internal control over financial reporting that have materially affected, or that are reasonably likely to materially affect, our internal control over financial reporting.

PART II - OTHER INFORMATION

Item 1. Legal Proceedings

We are involved in various routine legal proceedings incidental to our business, some of which are covered by insurance. Most of these matters relate to correction of

home construction defects, foundation issues and general customer claims. With respect to the majority of pending litigation matters, our ultimate legal and financial responsibility, if any, cannot be estimated with certainty and, in most cases, any potential losses related to these matters are not considered probable. We believe that none of these matters will have a material adverse impact upon our consolidated financial condition, results of operations or cash flows.

Item 2. Unregistered Sales of Equity and Use of Proceeds

In November 2004, we announced that the Board of Directors had approved a new stock buyback program, authorizing the expenditure of up to \$50 million to repurchase shares of our common stock. As of June 30, 2005, we had not purchased any shares under this program. No date for completing the program has been determined, but we will purchase shares subject to applicable securities law, and at times and in amounts as management deems appropriate.

Item 4. Submission of Matters to a Vote of Security Holders

Our Annual Meeting of Stockholders was held on May 11, 2005. At the Annual Meeting, the stockholders elected John R. Landon, Robert G. Sarver, Peter L. Ax, C. Timothy White and Gerald W. Haddock to serve as Directors for a two-year term, and elected Richard T. Burke, Sr. to serve as Director for a one-year term. Steven J. Hilton, Raymond (Ray) Oppel and William G. Campbell continued as Directors after the meeting.

Stockholders holding 25,540,981 shares or 94.6% of the outstanding shares were present in person or by proxy at the Annual Meeting. The tabulation with respect to each nominee for director follows:

	Votes For	Votes Against or Withheld
John R. Landon	23,425,756	2,115,225
Robert G. Sarver	23,330,329	2,210,652
Peter L. Ax	24,439,396	1,101,585
C. Timothy White	23,122,184	2,418,797
Gerald W. Haddock	25,309,457	231,524
Richard T. Burke, Sr.	25,310,217	230,764

Our stockholders also ratified the selection of Deloitte & Touche LLP as the Company's independent registered public accounting firm for the 2005 fiscal year. The results of the vote were as follows:

Votes For	Votes Against	Votes Abstain	Broker Non-Vote
25,512,651	8,910	19,420	
		27	

Item 6. Exhibits

(a) Exhibits

Exhibit Number	Description	Page or Method of Filing	
3.1	Restated Articles of Incorporation of Meritage Homes Corporation	Incorporated by reference to Exhibit 3 of Form 8-K dated June 20, 2002	
3.1.1	Amendment to Articles of Incorporation of Meritage Homes Corporation	Incorporated by reference to Exhibit 3.1 of Form 8-K da September 15, 2004	
3.2	Amended and Restated Bylaws of Meritage Homes Corporation	Incorporated by reference to Exhibit 3.3 of Form S-3 Registration Statement No. 333-58793	
10.1	Amendment to Exhibit B of Employment Agreement between the Company and John R. Landon	Incorporated by reference to Exhibit 10.1 of Form 8-K dated June 30, 2005	
10.2	Amendment to Exhibit B of Employment Agreement between the Company and Steven J. Hilton	Incorporated by reference to Exhibit 10.2 of Form 8-K dated June 30, 2005	
31.1	Rule 13a-14(a)/15d-14(a) Certificate of John R. Landon, Co-Chief Executive Officer	Filed herewith	
31.2	Rule 13a-14(a)/15d-14(a) Certificate of Steven J. Hilton, Co-Chief Executive Officer	Filed herewith	
31.3	Rule 13a-14(a)/15d-14(a) Certificate of Larry W. Seay, Chief Financial Officer	Filed herewith	
32.1	Section 1350 Certification of Co-Chief Executive Officers and Chief Financial Officer	Filed herewith	
99.1	Private Securities Reform Act of 1995 Safe Harbor Compliance Statement for Forward-Looking Statements	Filed herewith	

28

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized this 5th day of August 2005.

MERITAGE HOMES CORPORATION, a Maryland Corporation

By <u>/s/</u> LARRY W. SEAY Larry W. Seay Chief Financial Officer, Vice President and Secretary (Principal Financial Officer and Duly Authorized Officer) By /s/ VICKI L. BIGGS

Vicki L. Biggs Vice President - Corporate Controller (Principal Accounting Officer)

29

INDEX OF EXHIBITS

- 3.1 Restated Articles of Incorporation of Meritage Homes Corporation
- 3.1.1 Amendment to Articles of Incorporation of Meritage Homes Corporation
- 3.2 Amended and Restated Bylaws of Meritage Homes Corporation
- 10.1 Amendment to Exhibit B of Employment Agreement between the Company and John R. Landon
- 10.2 Amendment to Exhibit B of Employment Agreement between the Company and Steven J. Hilton
- 31.2 Rule 13a-14(a)/15d-14(a) Certificate of John R. Landon, Co-Chief Executive Officer
- 31.1 Rule 13a-14(a)/15d-14(a) Certificate of Steven J. Hilton, Co-Chief Executive Officer
- 31.3 Rule 13a-14(a)/15d-14(a) Certificate of Larry W. Seay, Chief Financial Officer
- 32.1 Section 1350 Certification of Officers
- 99.1 Private Securities Reform Act of 1995 Safe Harbor Compliance Statement for Forward-Looking Statements

Rule 13a-14(a)/15d-14(a) CERTIFICATION OF THE CO-CHIEF EXECUTIVE OFFICER

I, Steven J. Hilton, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Meritage Homes Corporation;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 5, 2005

/s/ Steven J. Hilton Steven J. Hilton Co-Chief Executive Officer

Rule 13a-14(a)/15d-14(a) CERTIFICATION OF THE CO-CHIEF EXECUTIVE OFFICER

I, John R. Landon, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Meritage Homes Corporation;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 5, 2005

/s/ John R. Landon John R. Landon Co-Chief Executive Officer

Rule 13a-14(a)/15d-14(a) CERTIFICATION OF THE CHIEF FINANCIAL OFFICER

I, Larry W. Seay, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Meritage Homes Corporation;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 5, 2005

/s/ Larry W. Seay Larry W. Seay Chief Financial Officer

Certification Pursuant to 18 U.S.C. Section 1350, As adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report on Form 10-Q of Meritage Homes Corporation (the "Company") for the period ending June 30, 2005, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), each of the undersigned certifies, pursuant to 18 U.S.C., Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of his knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

MERITAGE HOMES CORPORATION, a Maryland Corporation

By: /s/ John R. Landon John R. Landon Co-Chairman and Co-Chief Executive Officer

Date: August 5, 2005

By: /s/ Steven J. Hilton Steven J. Hilton Co-Chairman and Co-Chief Executive Officer

Date: August 5, 2005

By: <u>/s/ Larry W. Seay</u> Larry W. Seay Chief Financial Officer

Date: August 5, 2005

Private Securities Litigation Reform Act of 1995 Safe Harbor Compliance Statement for Forward-Looking Statements

In passing the Private Securities Litigation Reform Act of 1995 (the "PSLRA"), Congress encouraged public companies to make "forward-looking statements" by creating a safe-harbor to protect companies from securities law liability in connection with forward-looking statements. Meritage intends to qualify both its written and oral forward-looking statements for protection under the PSLRA.

The words "believe," "expect," "anticipate," "plan" and "project" and similar expressions identify forward-looking statements, which speak only as of the date the statement was made. Such forward-looking statements are within the meaning of that term in Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements in this Form 10-Q may include, but are not limited to, projections of revenue, income or loss, capital expenditures and backlog; plans for future operations; financing needs or plans and liquidity; the impact of changes in interest rates; plans relating to our products or services, acquisitions, and new or planned development projects; the demand for and pricing of our homes; the expected outcome of legal proceedings against us; the growth potential of the markets we operate in; the sufficiency of our capital resources to support our growth strategy; the impact of new accounting standards; the likelihood that performance or surety bonds will be called; the sufficiency of our warranty reserves; and our ability to continue positive operating results in light of current economic and political conditions, as well as assumptions relating to the foregoing.

Important factors currently known to management that could cause actual results to differ materially from those in forward-looking statements, and that could negatively affect the Company's business, include, but are not limited to, interest rates and changes in the availability and pricing of residential mortgages; our success in locating and negotiating favorably with possible acquisition candidates; the success of our program to integrate existing operations with any new operations or those of past or future acquisitions, including Colonial Homes of Florida; our dependence on key personnel and the availability of satisfactory subcontractors; our ability to take certain actions because of restrictions contained in the indentures for our senior notes and the agreement for our unsecured credit facility; our lack of geographic diversification; the cost and availability of insurance, including the unavailability of insurance for the presence of mold; our potential exposure to natural disasters; the impact of inflation; the impact of construction defect and home warranty claims; the strength and competitive pricing of the single-family housing market; demand for and acceptance of our homes; changes in the availability and pricing of real estate in the markets; general economic slow downs; consumer confidence, which can be impacted by economic and other factors such as terrorism, war, or threats thereof and changes in stock markets; our level of indebtedness and our ability to raise additional capital when and if needed; legislative or other initiatives that seek to restrain growth or new housing construction or similar measures and other factors identified in documents filed with the Securities and Exchange Commission, including those set forth in our Form 10-K for the year ended December 31, 2004 under the capiton "Management's Discussion and Analysis of Financial Condition and Results of Operations — Factors That May Affect our Future Results and Financial Condition."

Forward-looking statements express expectations of future events. All forward-looking statements are inherently uncertain as they are based on various expectations and assumptions concerning future events and they are subject to numerous known and unknown risks and uncertainties, which could cause actual events or results to differ materially from those projected. Due to these inherent uncertainties, the investment community is urged not to place undue reliance on forward-looking statements. In addition, Meritage undertakes no obligations to update or revise forward-looking statements to reflect changed assumptions, the occurrence of anticipated events or changes to projections over time. As a result of these and other factors, the Company's stock and bond prices may fluctuate dramatically.