## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, DC 20549** 

#### FORM 8-K

### CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported) July 26, 2006

#### MERITAGE HOMES CORPORATION

(Exact Name of Registrant as Specified in Charter)

Maryland (State or Other Jurisdiction of Incorporation) 1-9977 (Commission File Number) 86-0611231 (IRS Employer Identification No.)

17851 N. 85<sup>th</sup> Street, Suite 300, Scottsdale, Arizona (Address of Principal Executive Offices)

**85255** (Zip Code)

(480) 609-3330

(Registrant's telephone number, including area code)

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (ee General Instruction A.2. below):

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- □ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- □ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On July 26, 2006, we announced in a press release information concerning our earnings for the quarterly period ended June 30, 2006. A copy of this press release, including information concerning forward-looking statements and factors that may affect our future results, is attached as Exhibit 99.1. This press release is being furnished, not filed, under Item 2.02 in this Report on Form 8-K.

ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS

(d) Exhibits

99.1 Press Release dated July 26, 2006

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: July 26, 2006

#### MERITAGE HOMES CORPORATION

/s/ Vicki L. Biggs
By: Vicki L. Biggs
Controller and Chief Accounting Officer



# press release

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#### MERITAGE HOMES REPORTS RECORD SECOND QUARTER EARNINGS AND ADJUSTS 2006 GUIDANCE

#### HIGHLIGHTS OF THE QUARTER:

- HOME CLOSING REVENUE, NET EARNINGS AND DILUTED EPS SET SECOND QUARTER RECORDS
- DILUTED EARNINGS PER SHARE INCREASES 38% TO \$2.82 ON REVENUE OF \$915 MILLION
- · AFTER-TAX RETURN ON ASSETS OF 17% AND RETURN ON EQUITY OF 40%
- SALES AND BACKLOG DECLINE DUE TO SLOWER DEMAND AND INCREASED CANCELLATIONS
- · 19<sup>TH</sup> CONSECUTIVE RECORD YEAR EXPECTED IN 2006 WITH \$3.5-3.6 BILLION REVENUE AND \$10.00-10.25 DILUTED EARNINGS PER SHARE

Scottsdale, Arizona (July 26, 2006) — Meritage Homes Corporation (NYSE: MTH)today announced second-quarter results for the period ended June 30, 2006.

#### **Summary Operating Results (Unaudited)**

(dollars in millions, except per share amounts)

		Three Months Ended June 30,					As of and for the Six Months Ended June 30,				
	_	2006		2005	%Chg	2006		2005		%Chg	
Homes closed (units)		2,722		2,095	30%		5,250		3,882	35%	
Home closing revenue	\$	903	\$	652	39%	\$	1,749	\$	1,203	45%	
Sales orders (units)		2,116		2,931	-28%		4,706		5,570	-16%	
Sales order value	\$	694	\$	1,006	-31%	\$	1,527	\$	1,887	-19%	
Ending backlog (units)							5,849		6,463	-10%	
Ending backlog value						\$	1,959	\$	2,135	-8%	
Net Earnings(1),(2)	\$	77	\$	59	30%	\$	157	\$	83	88%	
Diluted EPS(1),(2)	\$	2.82	\$	2.05	38%	\$	5.68	\$	2.92	95%	

<sup>(1)</sup> The three and six-month periods ended June 30, 2006 include stock-based compensation expense of \$2.4 million and \$5.0 million, respectively, related to the 2006 implementation of FAS 123R, which was not effective in 2005. Additionally, these periods include \$11.7 million in severance and other employee departure related costs.

Home closings and revenue, net earnings and diluted earnings per share each set second quarter records for Meritage, and were second only to fourth quarter 2005 results as the best quarter in Meritage history. Closings this quarter largely reflected orders taken last year during a period of more robust demand and a stronger pricing environment. Record second quarter home closing revenue resulted from a 30% increase in homes closed and a 7% increase in average selling price (ASP) over the second quarter 2005, as Meritage closed 2,722 homes at an average price of \$332,000, compared to 2,095 at an average price of \$311,000 in the same period a year ago.

Second quarter net earnings and diluted earnings per share reflect this increase in revenue and an increase in gross margins, partially offset by additional selling, general and administrative expenses. Home closing gross margins increased to 24.3% from 23.4% in the second quarter 2005, reflecting the favorable pricing environment last year when most of these homes were sold. Margins increased despite write-offs of \$7.3 million included in cost of sales for certain deposits and land acquisition costs. In addition, second quarter 2006 pre-tax earnings were reduced by \$11.7 million in expenses related to severance and other employee departure related costs, and an additional \$2.4 million of stock-based compensation expense related to the 2006 implementation of SFAS 123R.

For the first half of 2006, total home closings increased 35% and related revenue increased 45% over the first half of 2005. Net earnings increased 88%, or 52% excluding a \$19.7 million after-tax charge for refinancing debt in the first half of 2005.

"We face difficult comparisons to last year's sales, when strong demand drove total orders to an all-time high in the second quarter 2005, and rapid price appreciation combined to drive a 44% quarter-over-quarter increase in total order value," said Steven J. Hilton, Meritage chairman and chief executive officer. "We did very well selling into high demand at the time, but those conditions were not sustainable long-term."

Overall slower demand and increased cancellations reduced home sales by 28% in the second quarter and homes in backlog declined 10% year-over-year. The strong underlying economy and relative affordability in Texas contributed to increases of 10% in both home sales and ASPs, and resulted in a 21% increase in total order value there compared to a year ago. These increases were offset by significant declines in home sales in Arizona, California, Nevada and Florida, reflecting recent weaker demand in those areas.

<sup>(2)</sup> The six-month period ended June 30, 2005 includes a charge of \$31.5 million related to a series of refinancing transactions that reduced after-tax net earnings by \$19.7 million, or \$.69 per diluted share.

"While our Texas markets are strong and represented a larger component of our total home orders this quarter, we experienced much softer conditions in other areas, as have other homebuilders," explained Mr. Hilton. "Demand from investors and speculative buyers has decreased dramatically; inventories are up; and price concessions have increased. These conditions not only increase competition for homebuilders, but make it more difficult for our buyers to sell their existing homes, resulting in higher order cancellations. While gross orders for the second quarter of 2006 were down 17% compared to the previous year's quarter, higher cancellation rates reduced net orders by 28% for the same period."

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"Our Northern California markets, which first began slowing in the fall of 2005, appear to have begun to stabilize, with cancellation rates decreasing," Mr. Hilton continued. "However, Arizona, Nevada and Florida began weakening early in 2006 and are still in transition. The changing conditions in many of our markets make it challenging to accurately predict order demand going forward."

"In response to these conditions, we are actively re-assessing our land positions in every market and have reduced our total lot supply since the beginning of the year. We're carefully managing lot take-downs, reducing overhead in markets experiencing slower sales to more closely match projected revenue, and constantly monitoring changing market conditions to ensure that we are able to compete successfully and maximize our operating profits," said Mr. Hilton.

The Company maintained a strong balance sheet and liquidity throughout the quarter, reporting a net debt-to-capital ratio of 42% at June 30, 2006, despite the repurchase of one million shares of stock in the quarter. The Company has repurchased approximately 7% of its outstanding stock in the first half of 2006. Meritage increased its bank credit facility by \$250 million to a total of \$850 million, and at quarter-end, had remaining borrowing capacity of \$496 million, after considering the most restrictive covenants.

After-tax return on assets improved year-over-year to approximately 17% from 13%, and return on equity improved to approximately 40% from 31%, based on trailing four quarters' results this year compared to one year ago.

"Our earnings performance for the first half of 2006 surpassed our expectations and position us to achieve our 19h consecutive year of record revenue and net earnings," concluded Mr. Hilton. "However, demand continued to slow during the second quarter in many of our markets, and we therefore expect that earnings trends will be weaker for the next several quarters. Based on our reduced backlog, higher cancellations and slower order trends, we now expect total revenue of \$3.5-3.6 billion in 2006, and diluted EPS of \$10.00-10.25, including third quarter revenues of approximately \$875-900 million and earnings of \$2.15-2.40 per diluted share. This implies a full year increase of 5-7% in earnings per share (excluding the 2005 refinancing charge) and approximately a 25% return on equity for our stockholders in 2006. While the market transitions to more sustainable sales levels, we remain committed to growing our market share while carefully managing our balance sheet to produce superior returns for our stockholders."

The Company will host a conference call on Thursday, July 27, 2006, at 2:00 p.m. EDT to discuss the results of the quarter. The call will be webcast and accompanying materials will be accessible on the "Investor Relations" page of the Company's website at http://www.meritagehomes.com. The dial-in number is 800-322-5044, and participants are encouraged to dial in five minutes before the call begins. A replay of the call will be available after 4:00 p.m. EDT July 27, 2006, through midnight August 26, 2006, by dialing 888-286-8010 and referencing pass code 60515761. The webcast replay will also be available on the "Investor Relations" page of the Company's website, and through CCBN for two weeks at www.fulldisclosure.com.

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## Meritage Homes Corporation and Subsidiaries Operating Results (Unaudited) (In thousands, except per share data)

	Three Months Ended June 30.				Six Months Ended June 30.			
	 2006		2005		2006		2005	
Operating Results								
Home closing revenue	\$ 902,851	\$	651,783	\$	1,749,225	\$	1,202,730	
Land closing revenue	 11,809		1,788		12,706		2,009	
Total closing revenue	914,660		653,571		1,761,931		1,204,739	
Home closing gross profit	219,467		152,703		433,530		272,028	
Land closing gross profit	1,151		462		1,129		471	
Total closing gross profit	 220,618		153,165		434,659		272,499	
Commissions and other sales costs	(52,849)		(35,869)		(100,876)		(67,340)	
General and administrative expenses (1)	(51,344)		(26,672)		(94,066)		(50,635)	
Other income, net	8,725		4,369		16,224		10,470	
Loss on extinguishment of debt	0,723		(197)		10,224		(31,477)	
Earnings before provision for income taxes	 		(197)	_		_	(31,477)	
Earnings octore provision for income taxes	125,150		94,796		255,941		133,517	
Provision for income taxes	(48,095)		(35,557)		(99,150)		(50,082)	
Net earnings	\$ 77,055	\$	59,239	\$	156,791	\$	83,435	
Earnings per share								
Basic:								
Earnings per share	\$ 2.90	\$	2.19	\$	5.85	\$	3.13	
Weighted average shares outstanding	26,609		27,110		26,792		26,664	
Diluted:								
Earnings per share	\$ 2.82	\$	2.05	\$	5.68	\$	2.92	
Weighted average shares outstanding	27,362		28,906		27,619		28,545	

Reconciliation to exclude one-time charge (2):	
Earnings before provision for income taxes	\$ 133,517
Add: Loss on extinguishment of debt	31,477
Adjusted amounts:	 
Earnings before provision of income taxes	164,994
Provision for income taxes	(61,889)
Net earnings	\$ 103,105
Basic earnings per share	\$ 3.87
Diluted earnings per share	\$ 3.61

<sup>(1)</sup> The three and six-month periods ended June 30, 2006 include stock-based compensation expense of \$2.4 million and \$5.0 million, respectively, related to the 2006 implementation of FAS 123R, which was not effective in 2005. Additionally, these periods include \$11.7 million in severance and other employee departure related costs.

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#### Meritage Homes Corporation and Subsidiaries Non-GAAP Financial Disclosures (Unaudited) (Dollars in Thousands)

As of and for Trailing Twelve Months Ended Three Months Ended Six Months Ended June 30 June 30, June 30, 2006 2005 EBITDA Reconciliation:(1) Net earnings \$ 77 055 59 239 156 791 83 435 329 021 170,847 Provision for income taxes 48,095 35,557 99,150 50,082 209,628 104,139 Interest amortized to cost of sales 9,518 9,583 20,279 17,511 41,564 35,840 Depreciation and amortization 5,304 4,270 10,177 8,024 19,360 15,492 **EBITDA** 139,972 108,649 286,397 159,052 599,573 326,318 Interest coverage ratio:(2) **EBITDA** \$ 599,573 326,318 \$ 47,370 41.062 Interest incurred \$ Interest coverage ratio 12.7 7.9 Debt to EBITDA ratio:(3) Notes payable and other borrowings \$ 721,566 \$ 561,502 **EBITDA** 599,573 326,318 \$ Debt to EBITDA ratio 1.2 1.7 After-tax stockholder returns: (4) Net earnings 329,021 \$ 170,847 Average assets \$ 1.927.074 \$ 1,329,804 825,373 \$ \$ 549,514 Average equity After-tax return on assets 17.1% 12.8% After-tax return on equity 39.9% 31.1% Net debt-to-capital: (5) \$ 561,502 Notes payable and other borrowings 721,566 \$ Less: cash and cash equivalents (47,465)(34,104)Net debt \$ 527,398 674,101 \$ Stockholders' equity 933,738 688,659 Capital \$ 1,607,839 \$ 1,216,057 41.9% Net debt-to-capital 43.4%

<sup>(2)</sup> The six-month period ended June 30, 2005 includes a charge of \$31.5 million related to a series of refinancing transactions that reduced after-tax net earnings by \$19.7 million, or \$.69 per diluted share.

<sup>(1)</sup> EBITDA is a non-GAAP financial measure and represents net earnings before interest expense amortized to cost of sales, income taxes, depreciation and amortization. A non-GAAP financial measure is a numerical measure of a company's historical or future financial performance, financial position or cash flows that excludes amounts, or is subject to adjustments that have the effect of excluding amounts, that are included in the most directly comparable measure calculated and presented in accordance with GAAP in the statement of earnings, balance sheet, or statement of cash flows (or equivalent statements) of the Company; or includes amounts, or is subject to adjustments that have the effect of including amounts, that are excluded from the most directly comparable measure so calculated and presented. In this regard, GAAP refers to generally accepted accounting principles in the United States. We have provided a reconciliation of this non-GAAP financial measure to the most directly comparable GAAP financial measure.

presented as an alternative to operating income or as an indicator of operating performance and it should not be considered in isolation or as a substitute for measures of performance prepared in accordance with generally accepted accounting principles in the United States of America.

- (2) Interest coverage ratio is calculated as the trailing four quarters EBITDA divided by the trailing four quarters incurred.
- (3) Debt to EBITDA ratio is calculated as notes payable and other borrowings divided by the trailing four quarters EBITDA.
- (4) Return on assets is defined as net earnings for the trailing four quarters divided by the average of the trailing five quarters' ending total assets. Return on equity is defined as net earnings for the trailing four quarters divided by the average of the trailing five quarters' ending stockholders' equity for the same period.
- (5) Net debt-to-capital is calculated as notes payable and other borrowings less cash and cash equivalents, divided by the sum of notes payable and other borrowings, less cash and cash equivalents, plus stockholders' equity.

#### Meritage Homes Corporation and Subsidiaries

#### Balance Sheet Data (Unaudited) (Dollars in Thousands)

	 June 30, 2006	December 31, 2005		
Total assets	\$ 2,128,352	\$	1,971,357	
Real estate	1,548,822		1,390,803	
Cash and cash equivalents	47,465		65,812	
Total liabilities	1,194,614		1,120,352	
Loans payable and other borrowings	721,566		592,124	
Stockholders' equity	933,738		851,005	

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#### Meritage Homes Corporation and Subsidiaries Operating Data – Unaudited ( in thousands)

As of and for the Three Months Ended June 30. Homes Homes Homes Value Value Value **Homes Closed:** Texas 1,075 \$ 252,386 856 \$ 184,229 2,027 \$ 471,470 1,573 \$ 340,184 Arizona 745 194,108 515,983 348,063 888 290,124 1,624 1.344 379 784 454,994 724 422,899 California 361 208,111 228,412 172 25,493 361 143,262 154 56,682 Nevada 69,106 66 Florida \* 189 69,486 49 19,541 401 143,788 87 34,902 Colorado 37 13,638 53 19,728 Total 2,722 902,851 2,095 651,783 5,250 1,749,225 3,882 1,202,730 **Homes Ordered:** 2,040 Texas 1,170 293,439 1,067 243,490 2,482 608,586 456,091 585,995 Arizona 457 165,475 973 313,146 1,190 425,285 1,898 1,037 California 291 161,857 563 320,027 528 299,213 608,233 Nevada 82 33,241 221 80,788 211 82,649 350 127,644 94 32,696 99 231 86,599 237 105,972 Florida \* 45,138 Colorado 22 7,652 8 3,022 64 24,646 8 3,022 Total 2,116 2,931 1,005,611 4,706 1,526,978 5,570 1,886,957 694,360 Order Backlog: 2,628 646,581 1,952 428,997 \$ Texas Arizona 1,993 748,004 2,545 775,319 457 1,008 California 265,183 576,605 199 Nevada 65,787 433 150,165 Florida \* 529 217,058 517 200,916 3,022 43 Colorado 16,740 8 Total 5,849 1,959,353 6,463 2,135,024

	2nd Otr 2006		2nd Otr 2005		1st Half 2006		1st Hal	If 2005
	Beg.	End	Beg.	End	Beg.	End	Beg.	End
Active Communities:	_		_		_		_	
Texas	100	113	90	98	108	113	89	98
Arizona	36	40	25	30	35	40	26	30
California	23	26	19	22	20	26	18	22
Nevada	6	6	7	6	6	6	6	6
Florida *	15	14	6	6	12	14	_	6
Colorado	5	5	_	1	3	5	_	1
Total	185	204	147	163	184	204	139	163

<sup>\* 2005</sup> results for Florida do not include Greater Homes, acquired in September 2005, and include Colonial Homes only since acquisition in February 2005.

#### About Meritage Homes Corporation

Meritage Homes Corporation (NYSE:MTH) is a leader in the homebuilding industry. The Company is ranked by *Builder* magazine as the 13<sup>th</sup> largest homebuilder in the U.S. and has been perennially included on *Forbes*' "Platinum 400 - Best Big Companies in America", the *Fortune* 1000 and *Fortune*'s "Fastest Growing Companies in America" lists, and the S&P SmallCap 600 Index. Meritage operates in fast-growing states of the southern and western United States, including six of the top 10 single-family housing markets in the country, and has reported 18 consecutive years of record revenue and net earnings. For more information about the Company, visit www.meritagehomes.com. Meritage is a member of the Public Home Builders Council of America (www.phbca.org).

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements include statements concerning our estimated revenue, margins, earnings and diluted EPS for the third quarter and full year 2006, as well as expectations of market trends and their potential impacts, including that our Northern California markets have begun to stabilize, that earnings trends will be weaker for the next several quarters, and that our Arizona, Florida and Nevada markets are still in transition. Such statements are based upon a number of assumptions, which are subject to significant risks and uncertainties. These assumptions may change at any time, and actual results may differ from those set forth in the forward-looking statements. As disclosed in this press release and our recent SEC filings, demand has declined significantly and cancellations have increased in some of our key markets. We continue to monitor these developments and their potential impacts on our operations. To the extent there is an extended or more pronounced slowdown in one or more of our significant markets, it could have a material adverse effect on our projections and results of operations. The Company makes no commitment, and disclaims any duty, to update or revise any forward-looking statements to reflect future events or changes in these expectations.

Meritage's business is subject to a number of risks and uncertainties, including: fluctuations in demand, pace of sales orders, cancellation rates and home prices in our markets; interest rates and changes in the availability and pricing of residential mortgages; a decline in housing affordability; our success in locating and negotiating favorably with possible acquisition candidates; the success of our program to integrate existing operations with any new operations or those of past or future acquisitions including Colonial Homes of Florida and Greater Homes, Inc.; our increased investments in land acquisitions and development joint ventures; our dependence on key agreement for our unsecured credit facility; our lack of geographic diversification; the cost and availability of insurance, including the unavailability of insurance for the presence of mold; our potential exposure to natural disasters; the impact of inflation; the impact of construction defect and home warranty claims; the strength and competitive pricing of the single-family housing market; demand for and acceptance of our homes; changes in the availability and pricing of real estate in the markets in which we operate, our ability to acquire additional land or options to acquire additional land on acceptable terms, particularly in our start-up markets; general economic slow downs; consumer confidence, which can be impacted by economic and other factors such as terrorism, war, or threats thereof and changes in energy prices or stock markets; inflation in the cost of materials used to construct our homes; our level of indebtedness and our ability to raise additional capital when and if needed; legislative or other initiatives that seek to restrain growth or new housing construction or similar measures and other factors identified in documents filed by us with the Securities and Exchange Commission, including those set forth in our Form 10-K for the year ended December 31, 2005 under the caption "Risk Factors." As a result of these and other factors,

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