# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

#### **CURRENT REPORT**

# PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): January 31, 2012

# MERITAGE HOMES CORPORATION

(Exact name of registrant as specified in its charter)

Maryland (State or other jurisdiction of incorporation) 1-9977 (Commission File Number) 86-0611231 (IRS Employer Identification No.)

17851 N. 85th Street, Suite 300, Scottsdale, Arizona 85255 (Address of principal executive offices, including zip code)

Registrant's telephone number, including area code: (480) 515-8100

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On January 31, 2012, we announced in a press release information concerning our results for the quarterly and annual period ended December 31, 2011. A copy of this press release, including information concerning forward-looking statements and factors that may affect our future results, is attached as Exhibit 99.1. This press release is being furnished, not filed, under Item 2.02 in this Report on Form 8-K.

#### ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS

(d) Exhibits

99.1 Press Release dated January 31, 2012

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized

Dated: January 31, 2012

#### MERITAGE HOMES CORPORATION

By: /s/ Larry W. Seay

Larry W. Seay
Executive Vice President and Chief Financial Officer



#### FOR IMMEDIATE RELEASE

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#### Meritage Homes Reports Fourth Quarter 2011 Gains in Orders, Closings, Revenue, Backlog and Home Closing Margins

SCOTTSDALE, Ariz., Jan. 31, 2012 – Meritage Homes Corporation (NYSE: MTH), a leading U.S. homebuilder, today announced fourth quarter and full year results for the period ended December 31, 2011, posting increases over the prior year's fourth quarter sales, closings, backlog, revenue and home closing margins.

# Summary Operating Results (unaudited) (Dollars in thousands, except per share amounts)

	TI		Months Ended	i							
		De	cember 31,			Full ye	II year Ended December 31,				
	2011		2010	%Chg		2011		2010	%Chg		
Homes closed (units)	894		837	7%		3,268		3,700	-12%		
Home closing revenue	\$ 245,730	\$	214,616	14%	\$	860,884	\$	940,406	-8%		
Sales orders (units)	749		713	5%		3,405		3,383	1%		
Sales order value	\$ 206,061	\$	174,021	18%	\$	907,922	\$	854,687	6%		
Ending backlog (units)						915		778	18%		
Ending backlog value	 				\$_	248,854	\$	201,816	23%		
Net (loss)/income– incl. impairments	\$ (11,774)	\$	(895)	n/m	\$	(21,106)	\$	7,150	n/m		
Adjusted pre-tax income/(loss) —excl. impairments and loss on early											
extinguishment of debt	\$ 2,267	\$	(311)	n/m	\$	(4,204)	\$	12,684	n/m		
Diluted EPS (including impairments)	\$ (0.36)	\$	(0.03)	n/m	\$_	(0.65)	\$	0.22	<u>n/m</u>		

<sup>\*</sup> Adjusted pre-tax income/(loss) excludes impairments: See non-GAAP reconciliations of net (loss)/income to adjusted pre-tax (loss)/income on "Operating Results" statement.

#### ADDITIONAL FOURTH QUARTER 2011 SELECTED RESULTS:

- Net loss of \$11.8M included \$13.9M of asset impairments, primarily due to wind-down of Las Vegas operations; net loss of \$0.9M in 2010 included \$5.1M asset impairments and \$4.5M net tax benefit
- Home closing gross margin improved to 16.0%, or 18.8% before impairments, over fourth quarter 2010 gross margin of 15.8%, or 18.1% before impairments
- Gross profit before impairments on homes closed grew 18% to \$46.1M from \$38.9M in the prior year
- Opened 19 new communities, including three in new Raleigh division, increasing total active communities to 157 at December 31, 2011 from 151 at December 31, 2010

#### ADDITIONAL FULL YEAR 2011 SELECTED RESULTS:

- Net loss of \$21.1M included \$16.2M of asset impairments; net income of \$7.2M in 2010 included \$6.7M asset impairments, \$3.5M loss on early extinguishment of debt and \$4.7M net tax benefit
- · Completed the year with \$333M cash and short-term investments, no short-term debt and 35.8% net debt to capital ratio

#### MANAGEMENT COMMENTS

"We finished 2011 on a positive note by posting gains across many of our key operating metrics for the fourth quarter, including closings, revenue, sales, backlog, home closing gross margins and our total number of active communities," said Steven J. Hilton, chairman and chief executive officer of Meritage Homes. "This was our third consecutive quarter of year-over-year increases in sales. It was also our second year to achieve an increase in fourth quarter sales, after being the only public homebuilder to report sales gains in the fourth quarter of 2010. Our fourth quarter orders were up 15% in 2010, while other builders were down an average of 19%, which made for a more difficult year-over-year comparison. It was also encouraging that December was our strongest month of the quarter, and our comparisons to 2010 got progressively better throughout the quarter.

"Although we reported a net loss for the quarter due to asset impairments, primarily related to our winding down of operations in Las Vegas, we increased our home closing gross profit and margins, both before and after impairments," said Mr. Hilton. "We are continuing to focus on top line growth as well as margin improvement, while controlling our overhead expenses, to drive greater profitability and improved returns for our shareholders."

#### **SALES**

Fourth quarter 2011 net order value increased 18% as a result of 5% more homes sold and a 13% increase in average selling prices. Total fourth quarter orders increased over 2010 due to a 2% increase in average active community count and a 4% increase in average sales per community to 4.9 in 2011 compared to 4.7 in 2010.

The increase in active communities included Meritage's first three communities opened in Raleigh during the fourth quarter of 2011, which contributed 24 sales in the quarter.

Florida, California and Arizona posted the largest increases in 2011 fourth quarter sales over 2010, due to increases in both the number of communities open for sale and higher sales per community in Florida and California.

Full year orders increased 1% and combined with a 6% increase in average selling price to drive a 6% increase in total order value for 2011 over 2010. The gains were in Florida, Colorado and California, in addition to the new North Carolina market in 2011.

The total value of orders in backlog at year-end 2011 increased by 23% over the prior year.

#### **FOURTH QUARTER RESULTS**

Fourth quarter 2011 home closing revenue increased 14% over 2010 due to 7% increases in both closing volume and average prices. The average closing price increased to \$275,000 in the fourth quarter of 2011, from \$256,000 in 2010. Higher average prices in 2011 primarily reflected a shift in geographic mix, with a greater portion of closings in California, Arizona, Colorado and Florida, where home prices are generally higher, and a smaller portion in Texas, where home prices are generally lower.

Home closing gross margins improved to 16.0% in 2011 from 15.8% in 2010, including impairments; or to 18.8% from 18.1%, respectively, excluding impairments.

Home closing gross profit increased 16% to \$39.4 million in the fourth quarter of 2011 from \$34.0 million in the prior year, due to greater closing revenue and expanded margins on closings. Home closing cost of sales included \$6.7 million of impairments in the fourth quarter of 2011, of which \$3.3 million related to Las Vegas communities in which Meritage intends to continue to build homes. Land closing gross loss included another \$5.9 million of impairments related to vacant lots in Las Vegas that the company plans to sell. Fourth quarter 2010 home closing gross profit included \$4.9 million of impairments, by comparison.

Meritage reported a net loss of \$11.8 million or \$0.36 per diluted share in the fourth quarter of 2011, compared to a net loss of \$0.9 million or \$0.03 per diluted share in the fourth quarter of 2010. The loss in 2011 included \$13.9 million of impairments, primarily due to \$9.2 million total charges related to the wind down of operations in Las Vegas, as well as a \$0.8 million loss from the sale of the only two golf courses the company owned, both in Arizona active adult communities. The 2010 net loss of \$0.9 million included \$5.1 million of impairments, partially offset by a \$4.5 million net tax benefit. Excluding those items, Meritage generated pre-tax income of \$2.3 million compared to a pre-tax loss of \$311,000 in the prior year.

#### **FULL YEAR OPERATING RESULTS**

2011 annual home closing revenue decreased \$79.5 million, or 8%, from 2010, due to 12% fewer homes closed, partially offset by a 4% increase in average closing prices, at \$263,000 in 2011 compared to \$254,000 in 2010. The increase in average closing prices reflected a greater percentage of closings in move-up communities and a mix shift from Texas markets to higher-priced Colorado and Florida markets.

Home closing gross margins were 17.1% in 2011 and 17.8% in 2010, including \$8.9 million and \$6.4 million of impairments, respectively; or 18.2% in 2011 and 18.5% in 2010, excluding impairments. In addition to larger impairments in 2011, lower margins were reflective of relatively weaker market conditions earlier in 2011, as compared to 2010 when the home buyer tax credit was in place during the first half of the year. Home closing gross profit of \$147.4 million was 12% lower than 2010 gross profit of \$167.5 million.

Meritage reported a net loss of \$21.1 million or \$0.65 per share for 2011, which included \$16.2 million of asset impairments, compared to net income of \$7.2 million or \$0.22 per diluted share in 2010, which included \$6.7 million in real estate-related impairment charges and a \$3.5 million loss on extinguishment of debt, partially offset by a \$4.7 million net tax benefit.

#### **BALANCE SHEET**

Meritage maintained its strong balance sheet, ending the year with \$333.2 million of cash, no near-term maturities and a net debt to capital ratio of 35.8% at December 31, 2011, compared to 27.9% at December 31, 2010. The \$79.5 million decrease in total cash and securities during 2011 was primarily converted into real estate inventory, which increased \$76.5 million during 2011, including a \$32.4 million increase in lot inventory and a \$27.5 million increase in homes under construction or completed.

The company spent a total of \$192.9 million on lot purchases and an additional \$53.7 million on land development during 2011. Meritage acquired control of approximately 5,500 new lots in 94 communities during 2011, most of which replaced lots that were used in homebuilding operations during the year.

At December 31, 2011, Meritage controlled 16,722 lots representing approximately 5.1 years supply, based on trailing twelve months closings, compared to a total of 15,224 lots or 4.1 years lot supply at December 31, 2010. Meritage owned approximately 83% of its total lots under control at year-end 2011, consistent with 85% in 2010.

#### **SUMMARY**

Considering that 2011 turned out to be another tough year for the overall economy and homebuilding, we are pleased to have completed the year with positive trends in most of our operating metrics, while posting only a modest loss for the year before impairments. I'm also pleased with the progress we made on our strategic initiatives during the year, including our expansion into the promising Raleigh market, and our decision to wind down operations in the struggling Las Vegas market. While that decision was difficult, we believe it was the right one, considering the prolonged economic issues facing that market. We continued to lead the industry by incorporating advanced building technologies into the design of our homes, delivering better value to our home buyers through greater energy efficiency and comfort. And we made strategic investments in marketing and operations that I am confident will pay dividends for years to come.

"As we begin 2012, we are focused on prudently growing our community count, home closings and related revenue, increasing our margins and keeping overhead costs in check. Considering that we're entering the year with a larger backlog than we had last year, and have recently added new divisions in Raleigh and Tampa, I am confident we can grow our sales, revenue and earnings in 2012," said Mr. Hilton.

#### **CONFERENCE CALL**

Management will host a conference call to discuss their results at 10:00 a.m. Eastern Time (7:00 a.m. Pacific Time) today. The call will be webcast by Business-to-Investor, Inc. (B2i), with an accompanying slideshow on the "Investor Relations" page of the Company's web site at http://investors.meritagehomes.com. For telephone participants, the dial-in number is 877-317-6789 and the conference number is 10008536. Participants are encouraged to dial in five minutes before the call begins. A replay of the call will be available for fifteen days, beginning at 12:00 p.m. ET on January 31, 2012 on the website noted above, or by dialing 877-344-7529, and referencing conference number 10008536. For more information, visit meritagehomes.com.

# Meritage Homes Corporation and Subsidiaries Operating Results (Unaudited) (In thousands, except per share data)

	Three Months Ended December 31,			Full year Ended December 31,				
	_	2011		2010		2011		2010
Operating results Home closing revenue	\$	245,730	\$	214,616	\$	860,884	\$	940,406
Land closing revenue	Ф	245,730	Φ	214,010	Φ	360	Φ	1,250
Total closing revenue		245,990	_	214,644	_	861,244	_	941,656
Home closing gross profit (1)		39,411		34,001		147,448		167,456
Land closing gross (loss)/profit (1)		(6,222)		(18)		(6,340)		240
Total closing gross profit		33,189		33,983		141,108		167,696
		•		•		•		,
Commissions and other sales costs General and administrative expenses		(21,036) (17,602)		(18,346) (12,684)		(74,912) (64,184)		(76,798) (59,784)
Interest expense		(7,363)		(8,449)		(30,399)		(33,722)
Loss on extinguishment of debt		(7,000)		(0,110)		(00,000)		(3,454)
Other income, net		1,208		77		8,011		8,546
(Loss)/earnings before income taxes		(11,604)		(5,419)		(20,376)		2,484
(Provision)/benefit for income taxes		(170)		4,524		(730)		4,666
Net (loss)/income	\$	(11,774)	\$	(895)	\$	(21,106)	\$	7,150
Earnings/(loss) per share								
Basic:								
(Loss)/earnings per share	\$	(0.36)	\$	(0.03)	\$	(0.65)	\$	0.22
Weighted average shares outstanding		32,452		32,127		32,382		32,060
Diluted:								
(Loss)/earnings per share	\$	(0.36)	\$	(0.03)	\$	(0.65)	\$	0.22
Weighted average shares outstanding		32,452		32,127		32,382		32,322
Non-GAAP Reconciliations:								
Home closing gross profit	\$	39,411	\$	34,001	\$	147,448	\$	167,456
Add Real estate-related impairments:		6,696		4,908		8,870		6,434
Adjusted home closing gross profit	\$	46,107	\$	38,909	\$	156,318	\$	173,890
(Loss)/income before income taxes	\$	(11,604)	\$	(5,419)	\$	(20,376)	\$	2,484
Add: Real estate-related and joint venture impairments:								
Terminated lot options and land sales		8,994		1,047		9,221		1,047
Impaired projects Joint venture impairments		4,029 —		3,878 183		6,103 —		5,404 295
Fixed asset impairments		848		—		848		293
Loss on early extinguishment of debt		_		_		_		3,454
Adjusted income/(loss) before income taxes	\$	2,267	\$	(311)	\$	(4,204)	\$	12,684
Adjusted meetine/(1996) before moonie taxes	Ψ	2,201	Ψ	(011)	Ψ	(4,204)	Ψ_	12,00-7

<sup>(1)</sup> Home closing gross profit and land closing gross profit for both the 2011 year and quarter periods include impairments related to the wind-down of operations in Las Vegas in the amounts of \$3.3 million and \$5.9 million, respectively.

## Meritage Homes Corporation and Subsidiaries Condensed Consolidated Balance Sheets (In thousands) (unaudited)

	December 31, 2011	De	cember 31, 2010
Assets:			
Cash and cash equivalents	\$ 173,612		103,953
Investments and securities	147,429		299,345
Restricted cash	12,146		9,344
Other receivables	14,932		20,835
Real estate (1)	815,425		738,928
Investments in unconsolidated entities	11,088		10,987
Deposits on real estate under option or contract	15,208		10,359
Other assets	31,538		31,187
Total assets	\$ 1,221,378	\$	1,224,938
Liabilities:			
Accounts payable, accrued liabilities, home sale deposits and other liabilities	\$ 126,057	\$	119,163
Senior notes	480,534		479,905
Senior subordinated notes	125,875		125,875
Total liabilities	732.466		724,943
Total equity	488,912		499,995
Total liabilities and equity	\$ 1,221,378	\$	1,224,938
	<del>_</del>		
(1) Real estate – Allocated costs:			
Homes under contract under construction	\$ 101,445		97,002
Unsold homes, completed and under construction	97,246		87,011
Model homes	49,892		37,027
Finished homesites and homesites under development	467,867		435,473
Land held for development	69,067		59,692
Land held for sale	29,908		22,723
Total allocated costs	<u>\$</u> 815,425	\$	738,928

## Supplemental Information and Non-GAAP Financial Disclosures (In thousands – unaudited):

As of and for the Three Months

As of and for the Full Year

	Ended December 31,		Ended D	ecember 31,
	2011	2010	2011	2010
Interest amortized to cost of sales and interest expense	10,153	10,805	40,262	45,733
Depreciation and amortization	1,911	1,835	7,178	7,974
			2011	2010
Net debt-to-capital:				
Notes payable and other borrowings		\$	606,409	\$ 605,780
Less: cash and cash equivalents, restricted cash, and investments and securities			(333,187)	(412,642)
Net debt			273,222	193,138
Stockholders' equity			488,912	499,995
Capital			762,134	693,133
Net debt-to-capital			35.8%	27.9%

#### Meritage Homes Corporation and Subsidiaries Condensed Consolidated Statement of Cash Flows (In thousands) (unaudited)

		Three Months Ended December 31,				ed 1,		
	2	2011		2010		2011		2010
Net (loss)/income	\$	(11,774)	\$	(895)	\$	(21,106)	\$	7,150
Loss on early extinguishment of debt		_		_		_		3,454
Real-estate related impairments		13,023		4,925		15,324		6,451
Equity in earnings from JVs (including impairments) and distributions of JV earnings, net		(30)		616		648		2,020
(Increase)/decrease in real estate and deposits, net		(31,851)		1,957		(95,697)		(69,964)
Other operating activities		7,709		(12,215)		26,695		83,440
Net cash (used in)/provided by operating activities		(22,923)		(5,612)		(74,136)		32,551
Net payments to purchase investments and securities		41,600		(33,953)		151,704		(174,449)
(Payments)/distribution to fund restricted cash		(1,037)		(396)		(2,802)		7,004
Other investing activities		(1,914)		(1,702)		(7,720)		(7,070)
Cash provided by/(used in) investing activities		38,649		(36,051)		141,182		(174,515)
Proceeds from issuance of new debt						_		195,134
Debt issuance cost				_		_		(3,067)
Repayments of senior notes		_		_		_		(197,543)
								,
Proceeds from issuance of common, stock, net		782		292		2,613		2,062
Net cash provided by/(used in) financing activities		782		292		2,613		(3,414)
Net increase/(decrease) in cash		16,508		(41,371)		69,659		(145,378)
Beginning cash and cash equivalents	1	157,104		145,324		103,953		249,331
Ending cash and cash equivalents (1)		173,612		103,953	\$	173,612	\$	103,953

<sup>(1)</sup> Ending cash and cash equivalents balances at December 31 exclude investments and securities of \$147 million and restricted cash of \$12 million in 2011, and \$299 million and \$9 million, respectively, in 2010.

### Meritage Homes Corporation and Subsidiaries Operating Data (Dollars in thousands) (unaudited)

		r the Three Months I 011	Ended December 31, 2010		
		Homes Value		Value	
Homes Closed:		Value	Homes	Vulue	
California	127	\$ 42,389	94	\$ 32,696	
Nevada	10	2,233	16	3,378	
West Region	137	44,622	110	36,074	
Arizona	176	50,028	152	36,970	
Texas	391	92,742	450	105,205	
Colorado	83	27,338	52	16,099	
Central Region	650	170,108	654	158,274	
North Carolina	<del>-</del>	_	_	_	
Florida	107	31,000	73	20,268	
East Region	107	31,000	73	20,268	
Total	894	\$ 245,730	837	\$ 214,616	
Homes Ordered:					
California	99	\$ 33,813		\$ 20,011	
Nevada	1	228	20	4,053	
West Region	100	34,041	81	24,064	
Arizona	128	34,918	118	29,244	
Texas	341	80,279	401	87,258	
Colorado	55	18,279	57	17,425	
Central Region	524	133,476	576	133,927	
North Carolina	24	8,616	_	_	
Florida	101	29,928	56	16,030	
East Region	125	38,544	56	16,030	

749

206,061

713

174,021

Total

# Meritage Homes Corporation and Subsidiaries Operating Data (Dollars in thousands) (unaudited)

For the Full year Ended December 31,

2011 Homes Value Homes Value Homes Closed: California 355 \$ 120,319 417 \$ 147,194 81 59 12,593 16,006 Nevada West Region 414 132,912 498 163,200 Arizona 594 150,258 700 156,117 1,660 395,278 2,028 487,797 Texas 258 Colorado 83,095 162 48,820 2,890 **Central Region** 2,512 628,631 692,734 North Carolina Florida 342 99,341 312 84,472 **East Region** 342 99,341 312 84,472 3,700 Total 3,268 \$ 860,884 940,406 **Homes Ordered:** California 392 \$ 132,672 373 128,167 Nevada 79 15,704 52 11,300 **West Region** 444 143,972 452 143,871 678 Arizona 627 163,510 155,987 1,593 377,165 1,776 417,840 Texas Colorado 89,624 276 175 54,328 **Central Region** 2,496 630,299 2,629 628,155 North Carolina 24 8,616 302 82,661 441 Florida 125,035 **East Region** 465 133,651 302 82,661 3,405 3,383 Total 907,922 854,687 Order Backlog: California 82 \$ 27,648 45 \$ 15,295 Nevada 5 1,076 12 2,369 West Region 87 28,724 57 17,664 Arizona 158 45,232 125 31,980 396 93,494 463 111,607 Texas Colorado 70 23,493 52 16,964 **Central Region** 624 162,219 640 160,551 North Carolina 24 8,616 Florida 180 49,295 81 23,601 **East Region** 81 23,601 204 57,911

915 \$

248,854

778

201,816

Total

## Meritage Homes Corporation and Subsidiaries Operating Data (unaudited)

	Three Mo Ende Decembe 201'	ed er 31,	Three Mo Ende Decembe 2010	d er 31,
	Beg.	End	Beg.	End
Active Communities: California	22	20	12	14
Nevada	3	20	13 5	4
West Region	25	22	18	18
Arizona	37	37	32	32
Texas	65	67	82	82
Colorado	9	10	8	9
Central Region	111	114	122	123
North Carolina	_	3	_	_
Florida	13	18	10	10
East Region	13	21	10	10
Total	<u>149</u>	157	150	151
	Full ye Ende Decemb 201'	ed er 31,	Full year Ended December 31, 2010	
	Beg.	End	Beg.	End
Active Communities:			_	
California Nevada	14 4	20	7	14
West Region	<u>4</u> 18	<u>2</u> 22	6 13	18
Arizona	32	37	26	32
Texas	82	67	98	82
Colorado	9	10	6	9
Central Region	123	114	130	123
North Carolina	_	3	_	_
Florida	10	18	10	10
Florida  East Region	<u>10</u> 10	18 21	10 10	10

#### ABOUT MERITAGE HOMES CORPORATION

Meritage Homes is one of the top 10 homebuilders in the United States based on homes closed. Meritage builds a variety of homes across the Southern and Western states to appeal to a wide range of buyers, including first-time, move-up, luxury and active adults. As of December 31, 2011, the Company had 157 actively selling communities in 13 metropolitan areas, including Houston, Dallas/Ft. Worth, Austin, San Antonio, Phoenix/Scottsdale, Tucson, Las Vegas, Denver, Orlando, Raleigh and the East Bay/Central Valley and Southern California. Meritage also announced its expansion into the Tampa, Florida market in December 2011

Meritage has designed and built more than 70,000 homes in its 26-year history, and has a reputation for its distinctive style, quality construction and positive customer experience. In 2010, Meritage launched its new Simply Smart Series™ of homes and its 99-day guaranteed completion program in certain communities. Meritage was the first large national homebuilder to be 100 percent ENERGY STAR® qualified in every home started since January 1, 2010.

Meritage Homes is listed on the NYSE under the symbol MTH.

For more information about the Company, visit http://investors.meritagehomes.com.

Click here to join our email alert list: <a href="http://www.b2i.us/irpass.asp?BzID=1474&to=ea&s=0">http://www.b2i.us/irpass.asp?BzID=1474&to=ea&s=0</a>

#### FORWARD-LOOKING STATEMENTS

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements include management's belief that the Company will grow its community count, sales, home closings, revenue and earnings in 2012; increase home closing margins and keep overhead costs in check; and that its strategic investments in marketing and operations will benefit future years.

Such statements are based upon preliminary financial and operating data which are subject to finalization by management and review by Meritage's independent registered public accounting firm, as well as the current beliefs and expectations of Company management, and current market conditions, which are subject to significant risks and uncertainties. Actual results may differ from those set forth in the forward-looking statements. The Company makes no commitment, and disclaims any duty, to update or revise any forward-looking statements to reflect future events or changes in these expectations.

Meritage's business is subject to a number of risks and uncertainties. As a result of those risks and uncertainties, the Company's stock and note prices may fluctuate dramatically. The risks and uncertainties include but are not limited to the following: weakness in the homebuilding market resulting from the current economic downturn; interest rates and changes in the availability and pricing of residential mortgages; adverse changes in tax laws that benefit our homebuyers; the ability of our potential buyers to sell their existing homes; cancellation rates and home prices in our markets; inflation in the cost of materials used to construct homes; the adverse effect of slower sales absorption rates; potential write-downs or write-offs of assets, including pre-acquisition costs and deposits; our potential exposure to natural disasters; the liquidity of our joint ventures and the ability of our joint venture partners to meet their obligations to us and the joint venture; competition; the success of our strategies in the current homebuilding market and economic environment; the adverse impacts of cancellations resulting from

small deposits relating to our sales contracts; construction defect and home warranty claims; our success in prevailing on contested tax positions; the impact of deferred tax valuation allowances and our ability to preserve our operating loss carryforwards; our ability to obtain performance bonds in connection with our development work; the loss of key personnel; our failure to comply with laws and regulations; the availability and cost of materials and labor; our lack of geographic diversification; fluctuations in quarterly operating results; the Company's financial leverage and level of indebtedness; our ability to take certain actions because of restrictions contained in the indentures for the Company's senior and senior subordinated notes and our ability to raise additional capital when and if needed; our credit ratings; successful integration of future acquisitions; government regulations and legislative or other initiatives that seek to restrain growth or new housing construction or similar measures; acts of war; the replication of our "Green" technologies by our competitors; and other factors identified in documents filed by the Company with the Securities and Exchange Commission, including those set forth in our Form 10-K for the year ended December 31, 2010 under the caption "Risk Factors," and updated in our recent Quarterly Reports on Form 10-Q, all of which can be found on our website.

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